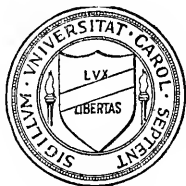




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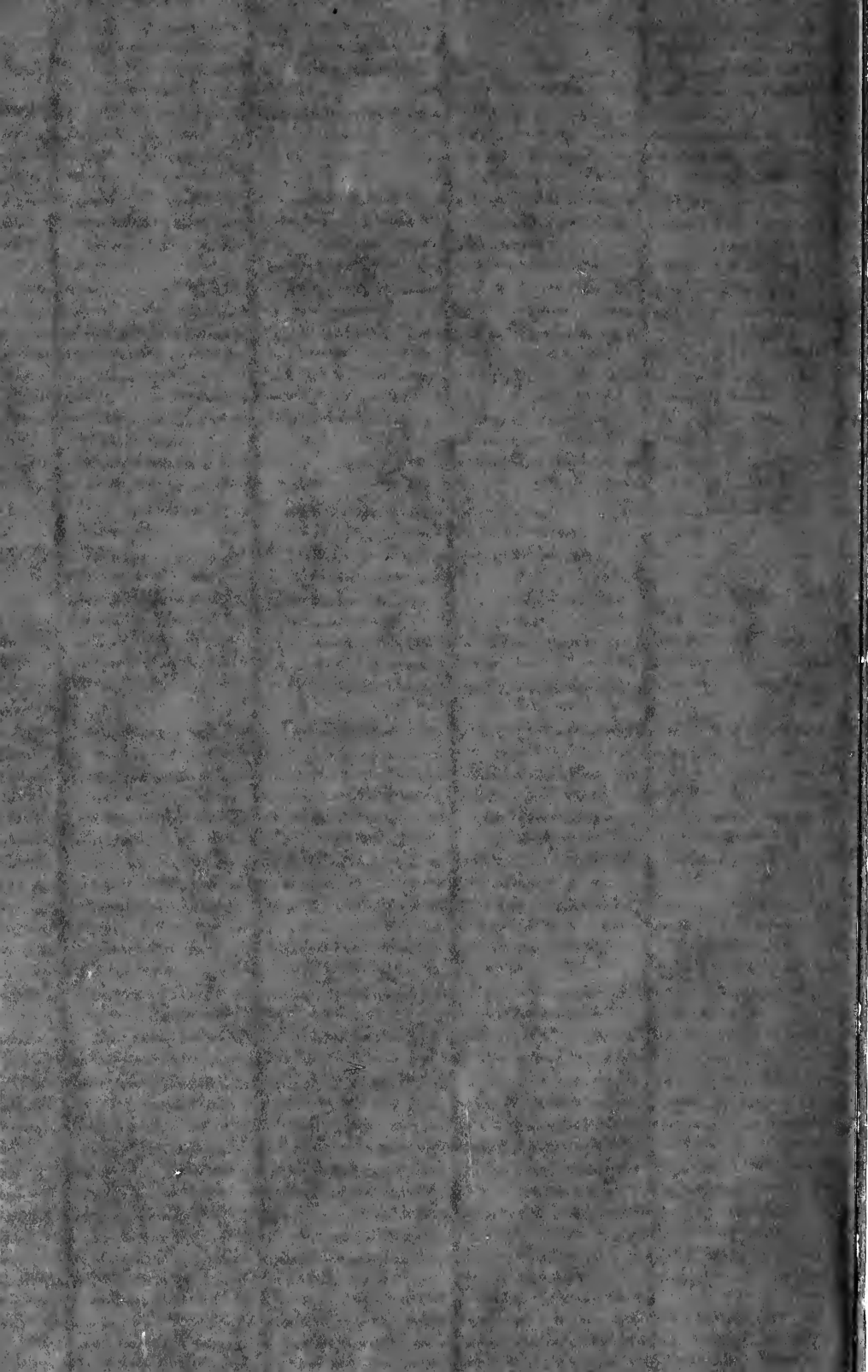
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# THE CAROLINA Journal of Pharmacy

Published Monthly by the North Carolina Pharmaceutical  
Association at Chapel Hill, N. C.

SEPTEMBER, 1925



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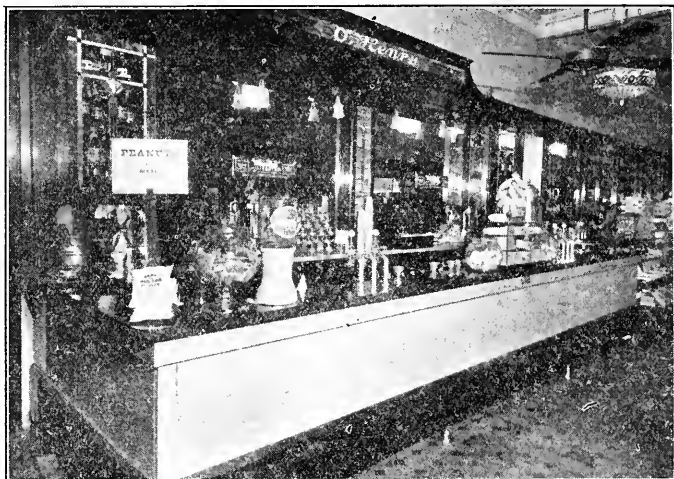
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## PREFATORY NOTES

For general information regarding the Association, or for blank applications for membership, write to the Secretary-Treasurer, J. G. Beard, Chapel Hill.

In case of the death of a member coming to your notice, advise the Secretary-Treasurer, giving such particulars as may be desirable to publish.

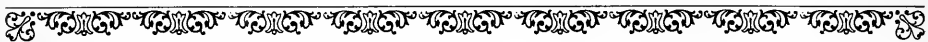
If you find your name omitted or incorrectly spelled, or your address erroneously given, notify the Secretary-Treasurer at once, giving your full name and address.

For legal information and advice, write to the attorney of the Association, F. O. Bowman, Chapel Hill.

For information concerning examinations, the State Pharmacy Law and its enforcement, and certificates of registration, address F. W. Hancock, Secretary of the Board of Pharmacy, Oxford.

Take notice of the advertisers who have liberally responded to requests for advertisements, mentioning the Proceedings in your correspondence with them. You can render no better service to the Association.

The 1926 meeting of the North Carolina Pharmaceutical Association will be held in New York City about June 22, unless developments make such a trip unwise, in which case the meeting will be held in Morehead City.





**The Proceedings**  
of the  
**Forty-sixth Annual Meeting**  
of the  
**North Carolina Pharmaceutical Association**  
held in  
**The Assembly Room**  
**Mayview Manor**  
**Blowing Rock, North Carolina**  
**June 23, 24, 25, 1925**

Also the  
**Roll of Members**  
**Report of the Secretary-Treasurer of the**  
**North Carolina Board of Pharmacy, together with**  
**List of Registered Pharmacists**

STENOGRAPHER  
MRS. B. C. BARNES  
CHARLOTTE, N. C.

THE CAROLINA JOURNAL OF PHARMACY

September, 1925

Vol. VII

No. 1

# OFFICERS, COMMITTEES, AND DELEGATES 1925-1926

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A. A. JAMES.....Winston-Salem

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R. R. COPELAND.....Ahoskie

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### ASSISTANT SECRETARY-TREASURER

C. M. ANDREWS.....Hillsboro

### LOCAL SECRETARY

To be appointed later.

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E. V. KYSER.....Chapel Hill  
J. L. HENDERSON.....Burlington

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R. A. McDUFFIE.....Greensboro  
M. I. LASLEY.....Winston-Salem

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W. W. HORNE.....Fayetteville  
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J. L. SUTTON.....Durham  
F. D. CULPEPPER.....Henderson

## DELEGATES

### AMERICAN PHARMACEUTICAL ASSOCIATION

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E. V. ZOELLER.....Tarboro  
I. W. ROSE.....Rocky Mount

### NATIONAL ASSOCIATION OF RETAIL DRUGGISTS

F. O. BOWMAN, *Chairman*.....Chapel Hill  
R. N. MANN.....High Point  
J. A. GOODE.....Asheville

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## COUNTY LEGISLATIVE COMMITTEE FOR 1925-1926

(The following appointments have been made by President A. A. James for the coming year. The duties of these men will be to organize the druggists in their respective counties so that when necessary there can be complete co-operation in matters pertaining to legislation.)

Alamance, Burlington.....R. H. Andrews  
Alexander, Taylorsville.....C. C. Munday  
Anson, Wadesboro.....R. P. Lyon  
Beaufort, Washington....S. B. Etheridge  
Bertie, Windsor.....H. M. Bell  
Buncombe, Asheville.....J. A. Goode  
Brunswick, Southport....Dr. D. I. Watson  
Burke, Morganton.....E. B. Davis  
Cabarrus, Concord.....E. Porter  
Caldwell, Lenoir.....J. G. Ballew  
Carteret, Beaufort.....J. House  
Caswell, Milton.....R. L. Dixon  
Catawba, Newton.....C. A. Brady  
Chatham, Pittsboro.....G. R. Pilkington  
Cherokee, Murphy.....R. S. Parker  
Chowan, Edenton.....J. W. Davis  
Cleveland, Shelby.....R. E. Carpenter  
Columbus, Whiteville.....G. R. McNeill  
Craven, Newbern.....F. S. Duffy  
Cumberland, Fayetteville....W. W. Horne  
Davidson, Lexington.....W. F. Welborn  
Davie, Mocksville.....H. W. Harris  
Duplin, Warsaw.....J. D. Brown  
Durham, Durham.....C. T. Council  
Edgecomb, Tarboro.....A. T. Nicholson  
Forsyth, Winston-Salem....Sam Welfare  
Franklin, Louisburg.....F. R. Pleasants  
Gaston, Gastonia.....E. C. Adams  
Gates, Gatesville.....A. R. Roberts  
Granville, Oxford.....F. F. Lyon  
Guilford, Greensboro.....A. E. Weatherly  
Halifax, Roanoke Rapids...W. P. Taylor  
Harnett, Dunn.....P. A. Lee  
Haywood, Canton.....W. S. Martin  
Henderson, Hendersonville....W. Griffith  
Hertford, Ahoskie.....R. R. Copeland  
Hoke, Raeford.....L. E. Reaves  
Iredell, Statesville.....Polk C. Gray  
Jackson, Sylva.....F. L. Hooper  
Johnston, Smithfield.....H. C. Hood  
Lee, Sanford.....W. A. Crabtree

Lenoir, Kinston.....J. C. Hood  
Lincoln, Lincolnton.....B. P. Costner  
McDowell, Marion.....J. W. Streetman  
Macon, Franklin.....F. T. Smith  
Martin, Williamston.....C. B. Clark  
Mecklenburg, Charlotte.....T. A. Walker  
Montgomery, Troy.....M. A. Nicholson  
Moore, Southern Pines.....H. E. Thrower  
Nash, Rocky Mount.....R. S. Gorham  
New Hanover, Wilmington....J. D. Nutt  
Northampton, Rich Square...J. C. Bolton  
Onslow, Swansboro.....D. A. Harget  
Orange, Chapel Hill.....J. L. Sutton  
Pasquotank, Elizabeth City..F. G. Jacobs  
Pender, Burgaw.....F. Dees  
Person, Roxboro.....I. O. Wilkerson  
Perquimans, Hertford.....D. M. Feild  
Pitt, Greenville.....J. K. Brown  
Polk, Tryon.....E. E. Missildine  
Randolph, Asheboro.....C. M. Fox  
Richmond, Rockingham....H. M. Fowlkes  
Robeson, Lumberton.....J. D. McMillan  
Rockingham, Madison.....J. R. Hughes  
Rowan, Salisbury.....S. M. Purcell  
Rutherford, Rutherfordton..J. L. Robinson  
Sampson, Clinton.....A. B. Butler  
Scotland, Laurinburg.....A. F. Blue  
Stanley, Albemarle.....W. H. Snuggs  
Surry, Mount Airy.....W. S. Wolfe  
Swain, Bryson City.....K. E. Bennett  
Transylvania, Brevard.....Roy Long  
Tyrell, Columbia.....C. B. McKeel  
Union, Monroe.....J. P. Gamble  
Vance, Henderson.....F. D. Culpepper  
Wake, Raleigh.....J. C. Brantley  
Warren, Warrenton.....Alpheus Jones  
Washington, Plymouth.....O. H. Lyon  
Watauga, Boone.....G. K. Moose  
Wayne, Goldsboro.....G. W. Waters  
Wilkes, North Wilkesboro...W. R. Wilkins  
Wilson, Wilson.....E. L. Tarkenton

## PROCEEDINGS OF THE FORTY-SIXTH ANNUAL MEETING

Blowing Rock, N. C.,  
June 23, 24, 25, 1925.

### FIRST SESSION

#### *Tuesday Morning—Mayview Manor*

The forty-sixth annual meeting of the North Carolina Pharmaceutical Association was called to order at ten o'clock on Tuesday morning, June 23, by President J. P. Stowe, of Charlotte, in the Assembly Room of Mayview Manor, at Blowing Rock, N. C.

The meeting was formally opened with a prayer by Rev. Carlock Hawk, Pastor of the First Methodist Church, of Lenoir.

At the request of the President, Mr. J. E. Shell, in a few appropriate words, introduced the Hon. Mark Squires, who, in the absence of the scheduled speaker, Ex-Lieut. Gov. Newland, officially welcomed the delegates to Blowing Rock.

Mr. Squires mentioned the fact that it might seem strange that a branch of the medical profession should be holding a meeting in a community, where, until a few years ago, a doctor was unknown, on account of the wonderfully healthy climatic conditions. He spoke of the State Highway System which is fast linking up the counties, together with the methods of transportation which are enabling organizations to hold their meetings at such places as Blowing Rock, which a few years ago were considered almost inaccessible. He said he was glad that the delegates from the various parts of North Carolina had had the opportunity to see the development of the Blowing Rock section along industrial, educational and manufacturing lines. (Applause).

Mr. Allison James, of Winston-Salem, first vice-president of the Association, responded to Mr. Squires gracious words of welcome. After a few bright remarks that caused much merriment on the part of the delegates he read a very appropriate poem on Blowing Rock.

Mrs. Addie Bradshaw Pegram, on behalf of the local druggists, in a few well chosen words welcomed the members of the Association to Blowing Rock. She stressed the matter of co-operation which affords opportunity for exchanging information, and the results of the research work accomplished by the expert investigators, druggists and the traveling men, each giving the other the benefit of what has been accomplished. She said she was sure that improved method, higher knowledge, and fresh inspiration for the druggists and traveling men would come out of this meeting. (Applause).

Mr. Norman W. Lynch, second vice-president of the Association graciously responded to Mrs. Pegram.

On motion of Secretary Beard, the calling of the roll of members was omitted, since all the members were required to register their attendance in a book which would be preserved as a permanent record.

On further motion of the Secretary, the reading of the minutes of the preceding session was dispensed with, since they had been published and distributed to all members.

**SECRETARY BEARD:** The following applicants for membership having fulfilled all requirements, and having paid into the treasury the necessary fees, will be presented for election:

#### *Regular*

W. L. Lamar, Lenoir.  
William Polk McCraw, Norfolk, Va.  
Lloyd Durham Shuford, Lenoir.  
Earl Henry Tate, Lenoir.  
Austin Boyd Kunkle, Statesville.  
Clarence Thomas Woodward, Charlotte.  
Christopher Columbus Fordham, Jr., Greensboro.  
Eli Earle Detter, Hickory.  
Fred Hopkins Hodges, Boone.

*Associate*

G. Archie Russell, Greensboro.

Leslie James Correll, Kannapolis.

It was moved and carried that the above members be received.

SECRETARY BEARD: I now present the following visiting delegates from the National Wholesale Druggists Association: F. S. Smith, Asheville; E. W. O'Hanlon, Winston-Salem; and P. A. Hayes, Greensboro.

The Secretary read a letter from Saml. C. Davis, of Nashville, Tenn., stating that he had been appointed a delegate from the N. A. R. D., but was unable to be present.

At this point Mr. J. G. Ballew, Local Secretary, made several announcements regarding the reception for Tuesday evening. He also asked those members having cars with available seats to get in touch with those delegates not provided with ways to attend the barbecue to be given by Mr. Alexander at the "Rock" on Thursday.

At this point Mr. E. V. Kyser, chairman of the Scientific Section, took the chair.

Chairman Kyser first announced that an exhibit of drugs, numbered from one to twenty-five, had been sent by S. B. Penick and Co., who wanted to put on a contest among the visiting delegates. He announced that prizes would be awarded to the three members who turned in the nearest correct answer. At the conclusion of the convention it was announced that Mr. C. C. Fordham, Sr., of Greensboro, had won first prize in this contest, while Messrs. C. C. Fordham, Jr., of Greensboro, and Mr. M. V. B. Williams, of Winston-Salem, tied for second place.

Chairman Kyser announced that Powers-Weightman-Rosengarten Co., of Philadelphia, would give a box of chemicals to the druggist presenting the best paper before the convention. He appointed a committee consisting of Messrs. Rose, Stowe and Raysor to determine the best paper contributed at the meeting. He asked the members of the Association for better co-operation in presenting subjects of a practical nature.

Chairman Kyser called attention to the growth of the American Pharmaceutical Association in the last few years. He stated that recent communications from the Editor

of the Journal of the A. Ph. A. showed that North Carolina stands fourth in membership in the national association while three years ago it was about fortieth. He stated that we now have over 200 members of the A. Ph. A. in this state.

The Chairman then introduced Mr. A. L. Gilreath, of Hendersonville, who read a well prepared paper on "The Inhibitory Action of Antiseptics on the Activity of Pancreatin." (An abstract of this paper will be found in the Appendix.)

Discussion on the above paper was led by Mr. E. V. Zoeller.

Chairman Kyser presented Mr. G. A. Russell, of Greensboro, who read a very interesting paper on "The Effect of Climatic Conditions on the Yield of Menthol from *Mentha Arvensis*." (An abstract of this paper will be found in the Appendix.)

A short discussion of this paper was entered into by Messrs. H. T. Hicks and E. V. Zoeller.

Chairman Kyser introduced Mr. H. E. Whitmire, of Greensboro, who read a very instructive paper on "The Inhibitory Action of Antiseptics on the Action of Diastase." (An abstract of this paper will be found in the Appendix.)

Chairman Kyser requested Prof. E. V. Howell to read a paper by Mr. H. R. Totten, who was unable to be present, on "The Drug Garden of the University Arboretum."

DRUG PLANTS AVAILABLE FOR STUDY AT  
CHAPEL HILL, N. C., 1925

*By H. R. TOTTEN*

For several years through a small drug garden and through field trips we have tried to acquaint the pharmacy students in the University of North Carolina with the plants from which most of their drugs have been derived. Of course we have put special emphasis upon the official drug plants, and yet we have not confined our attention to that varying group. In so many instances our southern species, absent or rarer further north so as not to be of economic importance there, are neglected here either to be put on the market; or if put on the market, through ignorance, or through expe-

diency, put under the name of their northern cousins and consequently have been neglected in the pharmacopoeias. I cite here the case of the black haw (*Viburnum prunifolium*). We have the black haw quite abundantly in North Carolina, and yet we have the blue haw (*Viburnum rufidulum*) far more abundantly. The blue haw throughout the state is confused with the black haw and without doubt it goes on the market as black haw. Yet the crude drug *Viburnum prunifolium* from North Carolina ranks high in the amount of active principle present. At Chapel Hill, at least, the common blackberry is not *Rubus nigrobaccus* but is *Rubus Andrewsianus*. Neither *Viburnum rufidulum* nor *Rubus Andrewsianus* are found in the official list. Consequently we have not confined our lists of drug plants to the official list, but to those plants known to have useful principles, plants that have been used and should occasion arise could be used again.

The Drug Garden is a small plot of ground in the Arboretum of the University of North Carolina and contains only one-fifth of an acre. This little space is laid off in rectangular and circular beds and much of the space is taken up with walks; but in this one-fifth of an acre we have growing this year one hundred and seventy-six drug plants and drug plant adulterants. Fifty-five plant families are represented in this list. A list of the plants growing in the garden, giving both the scientific and the common names is too long to take up your time in reading it now. Those who are interested may receive this list upon application to the Department of Botany.

The pharmacy student in Chapel Hill is not confined to the little Drug Garden, however, for his acquaintance with the growing drug plants. There are thirty-six other drug plants scattered through the Arboretum that are not in the Drug Garden part. A list of these plants may also be obtained upon application.

Then the private gardens in Chapel Hill and the fields and woods about the village are rich in drug plants. In the botany courses the field trips to see and, in most cases to make collections of these plants,

make up the most enjoyable part of the course both to the students and to the instructor. Many of the druggists present can recall vividly some of the hikes through the woods, briar patches, branches and over gullies; but we had a good time and we came to know a lot of plants. Many of the plants that are in the Drug Garden were brought in from these hikes. Quite a few are still to be brought in, and many of them have been brought in, but have not persisted. There are also ninety-three drug plants that are not now growing in the Drug Garden nor in other parts of the Arboretum, but that are available about Chapel Hill.

Our study of drug plants is hampered very much by the small size of the Drug Garden. The number of plants that can be grown in each bed is too small in most instances to connect up the botanical work with the strictly pharmaceutical and chemical work in the way they should be connected up. The School of Pharmacy with the Department of Botany began this spring a study of the culture, yield, and contents of Bergamot Mint (*Mentha citrata*). In this one problem it has been necessary to plant as much ground as in the whole Drug Garden, and this had to be done on private land. We have hopes of securing space for a new Drug Garden with ample room for experimental work and with a variety of soil and drainage conditions that will make the culture of many more plants possible. We also expect to get a green house in the near future. This will make available many of the plants that are not hardy here.

However, even with these handicaps, we claim that Chapel Hill is a good place in which to learn drug plants, to become acquainted with the living plants. One hundred and seventy-six drug plants are in the Drug Garden, thirty-six are in other parts of the Arboretum, and at least ninety-three more are found outside the Arboretum, giving a total of three hundred and five drug plants available for study.

Chairman Kyser announced that "Some Comments on the Forthcoming Pharmacopoeia," by Mr. E. V. Zoeller, would be an

extremely important subject and would require a considerable amount of discussion. He, therefore, felt that it would be an advantage to postpone this paper until the following morning under the Papers and Queries Section.

Chairman Kyser next asked Prof. Howell to read "Some Pharmaceutical Notes" which had been prepared by him.

THE FIRST SCIENTIFIC SECTION OF THE  
NORTH CAROLINA PHARMACEUTICAL  
ASSOCIATION

By E. V. HOWELL

We are today renewing our efforts in the line of scientific endeavor by a determination to stress research work in our association. Just what success will be achieved or perhaps, of more importance, just what will be the reaction to this effort as expressed by members within our association remains to be seen. The value and importance of this sort of work has been definitely placed by a discriminating public. It has been attested by numerous foundations for this purpose and in this last year by gifts amounting to many million dollars. Briefly and pointedly put, this means not research but the very essence of the aims of our association are on trial if this field any longer remains neglected.

We are a semi-professional class. This is amply evidenced by the numerous mercantile taxes imposed on us, rather than a professional tax in lieu of these. While the commercial side is of vital importance and may dominate overwhelmingly, yet it is well recognized and cannot be disputed that any prestige or force of argument either in the forum of public opinion or in the realm of legislative efforts is based solely on the professional side of our calling. Too often in times of stress—in pending legislation directed against us, or in the formation of new laws for our advancement—we have felt the lack of the public's discrimination in classifying us merely as tradesmen. However often we repeat "Your druggist is more than a merchant" we still have a public "from Missouri." They are after all the jury and we must show them. If put in the classification of a merely commercial

body we are outnumbered five to one numerically by other associations in the state who meet annually, are as efficiently organized, are as enthusiastic, and unfortunately, with whose interests commercially many attempted legal measures are in conflict.

Educationally we are making rapid advances in the field of better preliminary preparation and better technical training. This has been determined upon in no uncertain tones by the public. Whether the pharmacist shall demand exemption will come not from those paying taxes for this very purpose, but from within our own ranks. When it appears, it will be construed by the public as an exhibition of pure commercialism, whether argued in terms of excessive cost placed on poor boys that feel the call of education or of unreasonable or unnecessary requirements in a profession that can get along without such training, or in terms of increasing the salaries of clerks. In any event, any such arguments considered only as a business proposition is an unsound economic proposition and an unwise commercial adventure. Education in terms of larger service to our state and in more efficient safeguarding of health and life for its people is our sole reliance for any political preferment or hope for professional recognition. The low classification of pharmacists in service during the great war, based mainly on the defensive argument of low educational requirements and lack of professional prestige, stirred all of us present at that Congressional hearing. Is there any significance in this, that while we are making notable progress in the acquisitions of a Headquarters Building for Pharmacy yet this year past something like sixty million dollars was given to other professional organizations and institutions.

Today I appeal to our association for encouragement for our Scientific Section. Our national association recognized fully its importance together with the other equally important sections of Education and Legislation, Practical Pharmacy and Dispensing, Historical Pharmacy, etc.

Now by way of encouragement, with your permission for a little more time, I should like to illustrate the growth of the scientific

work of our University by exhibiting the earlier and later numbers of some of its publications, together with some outside but allied lines of work. To this, I wish to add that we have a new building available for pharmacy this fall and I am asking for any items of interest in the history of pharmacy to be given or loaned to us. The value of such collections cannot be overestimated in the actual work of teaching. Lastly, I feel that our organization is not quite receiving its dues in our state. With an annual combined budget of our Association and the State Board of Pharmacy of approximately \$15,000, an *indirect tax on druggists*, I feel that we should so emphasize our professional importance that very soon we shall compel the state to recognize our work and appropriate a sum at least equal to our own assessment and that shall rapidly grow.

Prof. Howell added that he was leaving on the table some scientific publications and catalogs of the University of North Carolina, dating back many years, for examination by any members who might be interested.

At this point President Stowe resumed the chair.

Secretary Beard read a telegram from Mr. J. C. Hood, of Kinston, member of the Executive Committee, announcing his inability to be present.

He also read a telegram from Mr. Edmond A. Whittier, secretary-treasurer of the American Fair Trade League, who sent greetings; also a letter from Mr. Whittier, asking that the North Carolina Association reaffirm its resolution of last year favoring Price Maintenance Legislation. This the Association did.

Mr. Wm. Niestlie, of Wilmington, sent fraternal greetings. Mr. Niestlie stated that he had sent a box of Venus Fly-Traps for inspection by the members.

Mr. G. K. Grantham, of Dunn, sent a letter of regret that he was unable to attend.

It was moved and carried that the meeting be adjourned until 2:30 p. m.

## SECOND SESSION

### *Tuesday Afternoon*

The second session of the North Carolina Pharmaceutical Association was called to order by President Stowe at 2:30 Tuesday afternoon. Vice-President A. A. James was called to the chair and announced that the first order of business would be the reading of the Address of the President.

### PRESIDENT'S ADDRESS

PRESIDENT STOWE: *Mr. Chairman, Members of the North Carolina Pharmaceutical Association, Ladies and Gentlemen:*

It is with a feeling of genuine pleasure that I greet you at this our Forty-Sixth Annual Meeting and submit the following as my Presidential message.

### *Drug Conditions*

Reviewing the retail drug business, all will agree, I believe, that the past year has presented the most unfavorable conditions for the retail druggist of any year during the five-year period since the "after-the-war" inflation of 1920, evidenced by the numerous failures and the general depression in the drug trade throughout the entire state. This has been brought about, or rather necessarily resulted, in the final adjustment of business, affecting practically every business in this state and the country at large. It would appear that in order to overcome such conditions and stem the tide of depression, the one thing most needed is the adoption and the prosecution of a program of the strictest economy on our part. It is suggested that such a program would naturally include the following:

First, the elimination of all unnecessary help,

Second, close and conservative buying, and

Third, quick turnover with advanced profits wherever possible.

### *Cut Rate Evil*

The advent of the cut-rate drug store, which first made its appearance in our state but a very few years ago, is gradually on the increase. It is already firmly



established in most of our larger cities, and no doubt before many years have passed, it will have spread not only to all the cities but it will be found also in a large number of our towns, thereby making its influence felt from one end of our state to the other.

Confronted with this growing menace, it is obviously apparent that the condition cannot be ignored altogether. In my opinion, the cut-rate merchant must be met to some extent. I do not advocate a drastic cut on any article or class of articles, or a general cut throughout our stores, but I do advocate a medium cut on "leading sellers", including both toilet goods and patents and proprietaries, sufficient at any rate to hold our regular trade. This opinion is based upon and is the result of four years experience with aggressive cut-rate competition.

#### *The A. Ph. A. and the N. A. R. D.*

During the past two years it has been my privilege as well as a great pleasure on my part to attend an annual convention of both the American Pharmaceutical Association and the National Association of Retail Druggists. While I had been affiliated with both for many years and had viewed their respective activities with more than a casual interest, not until I attended these conventions did I fully realize and appreciate the magnitude and importance to Pharmacy, both in a professional and commercial way, of the great work carried on by these organizations.

The American Pharmaceutical Association, our parent organization, throughout the long years of its existence, has been wielding a powerful influence toward elevating Pharmacy, at all times expounding the cause of professional pharmacy and championing the cause of pharmaceutical education.

Today considerably more than three-hundred thousand dollars have been subscribed for the erection of the "Pharmacy headquarters Building", which is to serve as a "clearing house" for all matters pertaining to Pharmacy. And as a result of its educational campaign, its membership has grown from about five-thousand to probably fifteen thousand or more, showing a nationwide interest in the objects which prompted

the creation of this splendid organization and for which it has continually fought. With the accomplishment of this vast undertaking, together with the wide-spread interest of the leading pharmacists of the nation, a proper recognition of Pharmacy will be assured.

One the other hand, the National Association of Retail Druggists, our national commercial organization, is doing a most useful and valuable work for the retail druggists of the country, particularly in the matter of legislation.

To those who do not know, it will be of interest to learn that the N. A. R. D. maintains an ample "lobby" at the National Capital at all times, thereby rendering a service, the value of which cannot be estimated in dollars and cents, not only by forestalling and fighting for the repeal of unjust legislation, but also in helping to secure the passage of the measures proposed which would benefit the drug trade. It is through the efforts of this organization that we may hope to secure the passage of price maintenance legislation. Since the introduction of the Stephens bill years ago, it has waged a continuous fight to bring about the passage of the main features of that measure and has enlisted the support of hundreds of trade organizations over the country, including the United States Chamber of Commerce, which is perhaps the strongest trade organization in America.

Again, the N. A. R. D., which now has a membership of more than thirty-five thousand, is, in my opinion, the only organization occupying the position to bring relief to the retail druggist from the manufacturers' of over-priced drug store merchandise. With this enormous membership such manufacturers, it seems to me, could be forced to price their goods at two, four, six and eight dollars, if they are to be sold at twenty-five, fifty, seventy-five cents and a dollar, and thereby permit the retailer to make a living profit. It is our duty to report all such over-priced goods to this organization, and co-operate with it to the fullest in trying to bring about this adjustment.

In addition to the above, both the A. Ph. A. and the N. A. R. D. publish a good

drug journal which is sent to all their members, and each is worth far more than the price of a membership. I urge every member of our association to lend his support and co-operation to these organizations as they continue to fight our battles, at least by affiliating as members with them.

### *Legislation*

This brings me to what I consider to be one of the important phases in this message, namely legislation. Perhaps, few of you have stopped to consider that our State Legislature has been in Session for three full months since we assembled at Wrightsville last June. The Special Session of last August, coming as it did just after our Board of Pharmacy had banned exempt preparations and some other articles insofar as general merchants were concerned, brought forth many retaliatory measures, some seeking even to abolish all State Pharmacy Laws. Considering the bitter fight waged against us and the number of drastic measures offered, I feel that we were exceedingly fortunate in being able to defeat every bill proposed, except one restoring to the merchants in some sections the right to sell the above articles.

Throughout the Regular Session during January, February and a part of March, this year, we were constantly threatened with the passage of a proposed Sales Tax Bill, which imposed a tax on cigarettes, cigars and tobaccos, ice cream and soft drinks, candy, chewing gum, and all toilet preparations. Only by the combined efforts of our own Association, the N. C. Merchants' Association, and a large number of prominent individuals who were on the ground, were we able to defeat this iniquitous measure, and then only during the closing hours of the session. We were also threatened not only with a merchants' tax but likewise with a professional tax of twenty-five dollars, the same as was imposed against lawyers, physicians, dentists, engineers, and many other classes. Our men were able to prevent "pharmacists" from being incorporated in this list by being on the ground and showing the advocates of this proposal the gross injustice of it, because of the many and variegated taxes already imposed against the retail druggist.

In this connection, I wish to advocate the continuance of an all-time representative for our association at the State Capital during every legislative session. From my experience with drug legislation and other legislation in which I have been interested for the past several years, I feel that such a man is absolutely essential to the welfare of our organization.

While we were successful in combatting legislation, we failed to secure the passage of the Drug Store Bill sponsored by the Association, restricting the use of the terms Drug Store, Pharmacy, and similar denominations. In my opinion the provisions of this measure, together with a requirement for the registration of drug stores, is the one piece of legislation most needed at this time by our Association, and I trust that the fight will be continued until its passage is secured.

Furthermore, I believe that the members of our Association, are now beginning to realize the necessity of having a liberal representation from our own profession in the Legislative Halls of our State for our protection and welfare. Until we get this representation progress will be slow. I appeal therefore to every member in my hearing to consider seriously this suggestion. And I ask for the privilege of naming a Committee to canvass the membership of this meeting for the purpose of securing a number of our men who will offer themselves as candidates for election to the next Legislature.

### *State Board of Health*

Representing the druggists on the State Board of Health, I have received a number of complaints from our members to the effect that their local authorities were forcing them to use paper cups and ice-cream dishes exclusively at their soda fountains. Knowing that the Board of Health is frequently called upon by the various local health officers and others of the state for its opinion as to proper sanitary practices at the fountain, at its recent annual meeting I asked the Board to adopt a resolution recommending the use of sanitary paper cups, sterilized glasses or glasses washed in hot water. While the matter was discussed and was viewed favorably by the Board, it was not finally passed upon by

that body. Instead it requested me to have a Committee of our association draft a resolution embodying this request, to be presented to the Board for consideration at a subsequent meeting. I therefore ask for the privilege of naming a committee to draft this resolution so that I may present it to the Board at its next meeting.

The opportunity is here taken to commend the editors and reporters of the Carolina Journal of Pharmacy for the splendid publication furnished the druggists of the state. Its only purpose is to serve and I feel sure I voice the sentiment of the Association when I say that it is serving its purpose well, and that all of us are fully appreciative to its editors and reporters for the vast amount of work expended in giving us this publication.

In addition to the meeting of your Executive Committee, held just after the convention had adjourned last year on the return trip from Southport, at which time the general working plans of the association for the year were mapped out, the Committee has been called together on two other occasions by me. The first meeting was held in Raleigh early in January, having been called to decide upon certain legislative matters and also to ascertain the financial status of the association. The second meeting was called during the first part of April and met in Greensboro for the purpose of arranging for this convention.

#### *Recommendations*

I now offer the following recommendations for your thoughtful consideration:

1. I recommend that this association continue its affiliation with both the American Pharmaceutical Association and the National Association of Retail Druggists.

2. I recommend that this association continue the fight until it has secured the passage of the Drug Store Bill, restricting the use of the terms Drug Store, Pharmacy, and similar denominations, together with a requirement for the registration of drug stores.

3. I recommend that a committee of three be appointed to canvass the membership of this association for the purpose of securing candidates for the next Legislature.

4. I recommend that this Association continue to keep its attorney on the ground throughout each session of the Legislature.

5. I recommend that a Committee of three be appointed to draft a resolution embodying a request to the State Board of Health asking it to recommend the use of paper cups, glasses washed in hot water or sterilized glasses at the soda fountain.

6. I recommend that this Association adopt suitable resolutions, expressing to the Traveling Men's Auxiliary and the Ladies' Auxiliary, its appreciation for their loyalty and for their untiring efforts and interest in behalf of our Association.

In conclusion, I wish to thank the members of the association for the many honors they have conferred upon me during the past twenty years. It has been a real pleasure to have served as your president during the year just closing, and I wish to express to every member my deep appreciation for the warm support and hearty co-operation given me during my term. (Applause).

Chairman James appointed the following committee to review the President's address: Messrs. C. A. Raysor, R. K. Blair, and S. E. Welfare.

This committee at a later session presented the following report:

"We, your committee, have read the President's address very carefully and we believe it is the strongest and most helpful annual message that we have heard in many years. We congratulate our president upon his close touch with the welfare of the druggists of the state.

"1. We concur and recommend that the Association reaffiliate with the A. Ph. A. and the N. A. R. D.

"2. We heartily recommend that the Association continue the fight for the passage of the Drug Store Bill, and we further recommend that the State Board of Pharmacy turn over to the Treasurer of the Association Two Thousand Dollars (\$2,000) to be used in Legislative work.

"3. We concur and recommend that the President appoint a committee of three to canvass the membership of the Association for the purpose of securing candidates for the next Legislature.

"4. We concur in and recommend No. 4 but feel that it is covered by Recommendation No. 2.

"5. We concur and recommend that a committee of three be appointed to draft a resolution making this request, and, with the President's permission, we take the liberty further to recommend that our representative on the State Board of Health ask the said Board to set aside from its budget the sum of Twenty-Five Hundred Dollars (\$2,500) to be expended for the betterment of health through the channels of Pharmacy.

6. We concur and recommend."

(Signed) C. A. RAYSOR,  
R. K. BLAIR,  
SAM. E. WELFARE.

The report of the committee was taken up seriatim with the following results:

Recommendation No. 1 was passed.

Recommendation No. 2 was referred to the Executive Committee and the Board of Pharmacy with power to act.

Recommendation No. 3 was passed.

Recommendation No. 4 was passed.

Recommendation No. 5. After an animated discussion, the Chairman suggested that a motion be made to reject or accept that recommendation, leaving off the part that related to the \$2,500 appropriation. It was decided to take a rising vote, same resulting in 30 for the recommendation and 6 against it.

Recommendation No. 6 was passed.

At this point President Stowe resumed the chair.

PRESIDENT STOWE: This association is one of the few associations throughout America that has been twice honored by the presence of the President of the American Pharmaceutical Association. We have with us Mr. Holton as our guest during this session. At a later time he will deliver an address, but at this time I want Mr. Holton just to rise and make a few remarks so that everyone may become acquainted with him.

President Holton in a very charming way stated that it gave him pleasure to meet the members of the North Carolina Association, as he liked the state and the people. (Applause).

Secretary Beard read a telegram of greetings from Mr. R. M. Dacus, President of the South Carolina Pharmaceutical Association.

Also a telegram from Mr. W. Bruce Phillips, of San Francisco, who sent greetings and asked that official delegates be sent to the Des Moines meeting of the A. Ph. A. on August 24.

Secretary Beard announced that the Woman's Auxiliary would meet Wednesday morning at 10:00 o'clock.

On motion of the Secretary, it was seconded and carried that fraternal greeting be sent to the following conventions which were then in session: Maryland, New Jersey, Virginia and West Virginia.

PRESIDENT STOWE: We will next have the report of the Secretary-Treasurer of the North Carolina Pharmaceutical Association by Mr. J. G. Beard.

#### SECRETARY-TREASURER'S REPORT

SECRETARY-TREASURER J. G. BEARD: I present herewith my thirteenth annual report to this organization, the report embracing a financial statement of monies received and paid out, and a general statement which discusses the internal affairs of the Association.

In the financial report I will read only summarized figures, since there is attached an itemized and detailed account of all receipts and disbursements with countersigned vouchers to prove all payments made which will have the attention either of the Executive or Auditing Committee.

#### FINANCIAL STATEMENT FOR THE YEAR 1924-25

##### RECEIPTS

Cash Balance from 1923-24.....	\$ 503.80
Securities from 1923-24.....	350.00

##### Dues:

Old Members .....	\$4,453.00	
New Members .....	987.00	5,440.00

##### Miscellaneous Sources:

Contributions .....	118.00	
Finance Committee, Bal. on Hand.....	83.99	
F. O. Bowman, from Board Pharmacy.....	370.00	
F. W. Hancock, Legislat. Expenses.....	112.75	684.74

Total Receipts .....	\$6,978.54
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## DISBURSEMENTS

## Salaries:

Norman Sheppard, Wrightsville .....	\$ 53.50	
F. O. Bowman, Attorney .....	3,025.00	
Alice Noble, Asst. Secretary.....	1,193.75	
J. G. Beard, Secretary-Treasurer.....	500.00	4,772.25
Postage for all purposes .....		82.08
Telephone Rental, Tolls, Telegrams.....		18.13
Printing and Engrossing .....		288.05

## Miscellaneous Expenditures:

Oceanic Hotel, Guest Expenses.....	\$ 44.70
Ford Car and Equipment .....	157.60
Office Supplies .....	17.00
F. O. Bowman, Legislat. Expenses .....	216.92
F. O. Bowman, Road Expenses .....	50.00
F. O. Bowman, Bal. fr. Fin. Com.....	108.99
J. G. Beard, Road Expenses.....	240.16

Cash Balance in Bank..... 504.56 \$6,978.54

Receipted itemized vouchers, etc., approved by President Stowe, are attached to this report to prove payments listed above; also certified check is attached to cover cash in hand.

## General Statement

## PROCEEDINGS

In line with recent custom, the printed minutes of the Wrightsville Beach meeting were distributed as Vol. VI, No. 1, of the CAROLINA JOURNAL OF PHARMACY. Copies, as usual were mailed to every member of the Association, to the secretaries of all sister associations, and to the drug press. The proceedings number carried the annual report of the Secretary-Treasurer of the North Carolina Board of Pharmacy and the roll of registered druggists in this state.

## MEMBERSHIP

On May 31, 1924, the roll of members totaled 782. On the corresponding date a year ago the number was 678, so that during the twelve-month period there has been a net gain of 104 members or a percentage increase of 15.5. This gain, the greatest the Association has ever enjoyed, has been made

in spite of the fact that 6 members died, 13 resigned, and 16 were dropped during the period under consideration. From June to June a total of 134 new members were taken in. Twenty-two of this number are associate members and 112 are regulars. The roll now stands as follows:

Regular Members .....	692
Associate Members .....	57
Charter Members .....	8
Life Members .....	19
Honorary Members .....	7
Total .....	782

If from this total there are subtracted the 57 unregistered associates, and the 7 honorary members, it is found that 718 registered druggists are now affiliated with the Association. The whole number of licensed pharmacists in the state, according to Secretary-Treasurer Hancock's figures in the 1924 Proceedings, is 1011. But 43 of

*arrow in margin*

these are colored, hence not eligible for membership, approximately 45 are living outside of North Carolina, and about 40 are no longer in the drug business, so that only 883 can with justice be expected to join. As said before, 718 licentiates are now members, consequently there remain but 165 druggists actually in practice and in residence in North Carolina who might join the Association. Something like 65 of this number will never join, either because of age or some other reason, so that we lack, therefore, only 100 of reaching our membership possibilities. In other words we need only 13% more members to bring us to our goal.

The following are the 134 members who have affiliated during the year: (This list is here omitted since the Roll of Members indicates the new affiliates.)

The following six members have died during the year:

Joseph Bragg Keener, Winston-Salem, died June 11, 1924.

Jackson L. Prior, Atlanta, Ga., died August 3, 1924.

Jesse Carter, Jr., Aberdeen, died October 31, 1924.

Adalia H. Long, Forest City, killed in auto accident, 1924.

J. D. Mann, High Point, died February 22, 1925.

William A. Hayes, Hillsboro, died February 27, 1925.

To this list should be added the name of Dr. Henry Kraemer, of Mount Clemens, Michigan, an Honorary Member of the Association, who died on September 9, 1924, at the Harper Hospital, Detroit, Michigan.

The following thirteen members have resigned during the year:

Percy M. Arps, Columbia, February 2, 1925.

B. E. Blanton, Asheville, July 26, 1924.

C. Clapp, Newton, July 10, 1924.

D. H. Hood, Dunn, January 1, 1925.

J. E. Lytch, Rowland, February 10, 1925.

C. B. McKeel, Jr., Charlotte, July 14, 1924.

B. F. MacMillan, Jr., Lumberton, July 4, 1924.

E. H. Miller, Mooresville, October 3, 1924.

M. L. Marsh, Concord, February 14, 1925.

I. H. Rider, Winston-Salem, May 21, 1925.

L. E. Scoggins, Louisburg, September, 1924.

R. R. Speed, Charlotte, July, 1924.

T. E. Stainback, Kinston, August 20, 1924.

The following thirteen members were dropped from the rolls for non-payment of dues:

E. G. Birdsong, Raleigh.

P. N. Crawford, Monroe.

W. A. Efrid, Tampa, Fla.

F. L. Hooper, Sylva.

C. J. O'H. Horne, Greenville.

R. H. Marston, Kinston.

H. S. Sedberry, Fayetteville.

J. E. Shell, Lenoir.

C. L. Smith, Goldsboro.

W. Z. Tingen, Charlotte.

B. M. Tuttle, Wilmington.

L. A. Warren, Garland.

O. D. Heffner, Lenoir.

#### SUMMER TRIP

Complying with a request by the Executive Committee, I bought a Ford car last summer and traveled over the entire state for the purpose of collecting dues and securing new members. The trip required about fifty days of very taxing effort and was made at a cost of \$157 for the car, and \$240 for traveling expenses. I was able to collect about \$3,000 and to secure 91 new members, so that measured financially the trip can be justified, particularly when it is pointed out that at least 75 of the 91 new member and \$800 of the collections could only have been secured by a personal call. Attorney Bowman played a leading part in the same kind of way for he too called upon a large number of druggists in towns I was unable to make or who were away from their stores when I called. He collected a considerable sum in dues and persuaded about 43 druggists to join. It has come to be an unfortunate fact that a large proportion of our members regularly delay the payment of their annual dues until they are approached personally and asked to pay. Thus is added to our overhead costs the traveling expenses of a solicitor that ought not to be

necessary. Partly to correct this fault I appeal to those of you here present who have not paid their dues to do so at this meeting, and I recommend that beginning next year every member registering at the convention be required to pay his dues at the time of registration.

#### CONSTITUTIONAL CHANGE

Last year there was laid on the table a proposition to strike out Article III of the Constitution and insert in lieu thereof the following paragraph:

"The Association shall have the following officers: a president, three vice-presidents, a secretary-treasurer, an assistant secretary-treasurer, and a local secretary, all of whom shall annually be elected by ballot and hold office until an election of successors; also an executive committee composed of the president, the two ranking vice-presidents, and the secretary-treasurer as *ex-officio* members, together with three other members annually to be elected by ballot."

This matter should be voted on at this meeting. I therefore move that the proposed change be made.

#### BY-LAW CHANGES

In order to make official a procedure that has heretofore been extra-legal or quasi, I recommend that a second paragraph be added to Section I of Article III of the By-laws which shall read as follows:

"Any unregistered pharmacist, residing in the state, who possesses license as an assistant pharmacist, or who has had not less than three years experience in compounding drugs, or who has graduated from a reputable college of pharmacy, may, upon furnishing proof of his eligibility, become an associate member subject to the same fees and regulations that govern registered members. Associate members may not hold office, but may enjoy all other privileges of membership."

I further recommend that Section 5 of Article III be amended by substituting the term "non-resident" for the word "associate" wherever the latter appears in the section.

#### LEGISLATIVE APPROPRIATION

I recommend that the Legislation Committee begin a serious effort to secure a reasonable appropriation from the next General Assembly to be used by the Board of Pharmacy in regulating more strictly the sale of drugs in North Carolina. Such legislative awards are made in several other states, Virginia, for example, and convincing arguments, based on public health safety, can be brought to the support of such a request. It is interesting to note in this regard that the North Carolina Board of Health will receive from the state treasury \$364,000 for its work in 1925-26, and \$375,000 in 1926-27. Of the appropriation for the present fiscal year, \$244,644 will be used for administrative purposes, \$50,000 for school medical inspection, and \$70,000 for the maintenance of the Laboratory of Hygiene. If such a sum as this is considered necessary to further the health of our people, surely the state would be disposed to appropriate \$5,000 towards making surer a pure drug supply and service.

#### CREATING SECTIONS

I bespeak the earnest consideration of the members on the matter of creating four sections within the Association to be known respectively as proprietors, clerks, wholesalers, and traveler's sections. The purpose of such a change would be to provide the four distinct types of drug workers in this state with an opportunity each year to deliberate together on matters of peculiar concern to themselves alone. All general sessions of the Association would be attended by the membership as a whole, but at stated intervals during each convention, the several sections would meet separately from each other to discuss and form policies for their own particular guidance. Each section would have a chairman, vice-chairman, and secretary. No action taken by a section would bind the whole body save when such action had been submitted to and endorsed at a general session. Such a plan has no elements of danger, and it would result in a greater general membership, in a larger convention attendance, and in a scale of accomplishments not possible by the present

plan. In order that the idea may be discussed on the floor, I recommend the creation of the four sections above enumerated.

#### BOARD OF PHARMACY APPOINTMENT

Following the usual custom, I notified His Excellency, Gov. A. W. McLean, of the election by the Association of Mr. J. A. Henderson, of Charlotte, as a member of the North Carolina Board of Pharmacy, succeeding Mr. K. E. Bennett, of Bryson City. Gov. McLean accordingly commissioned Mr. Henderson as an examiner for a term of five years beginning April 28 of this year.

#### BUREAU OF EMPLOYMENT

During the past year my office has continued to serve as an employment bureau and has been successful in placing a large number of clerks with proprietors needing such services. No charge, of course, has been made for this feature.

#### TRAVELING MEN'S AUXILIARY

I should like just here to say something about the Traveling Men's Auxiliary. This organization was established at the Hendersonville meeting of the Association in 1914 to furnish road salesmen an opportunity collectively to assist in the entertainment of their patrons, the retail druggists of the state, when they assembled in annual convention. Headed first by the late C. D. Sedberry, then successively by Messrs. O'Bannon, Kershaw, Bowers, Rowe, Taylor, Moore, Coppedge, Phiher, and Leimkuhler, the T. M. A. has labored unselfishly and splendidly to advertise, enlarge, and make pleasanter the yearly meetings of this association, and that it has succeeded in its self-imposed task is a fact which all of us gratefully acknowledge. Every attendant upon our gatherings has his pleasure increased by the entertainment features which the T. M. A. regularly provides, and every such person is appreciative of the courtesies which the road men tender, but only a few people realize how much greater has been their service than the simple one of entertainment, delightful though such features have been. Our main obligation to the T. M. A. lies in the wonderful work its members have accomplished in enlarging and intensifying interest in the Association and establishing a cordial, sym-

pathetic attitude toward the organization by druggists generally. Surely it is not a mere coincidence that the Association began its real growth ten years ago just as the T. M. A. began to function; surely it did not just happen that our conventions attract from three to six hundred druggists when in 1914 but sixty-three people were registered for the Hendersonville meeting. Maybe the significance of the T. M. A. influence will be better understood from the following attendance figures for the first eight years after the Auxiliary was formed: 1914, 63; 1915, 92; 1916, 125; 1917, 162; 1918, 170; 1919, 268; 1920, 270; 1921, 512. If these figures are not eloquent enough, let us compare the membership roll of 1914 with the one of today. Whereas then 294 druggists were affiliated with us, now the number has become 781, showing that we have practically trebled our ranks during the eleven years the travelers have been organized in their efforts to strengthen the Association. Because of these facts, and others which could be cited did time permit, I recommend that the members here assembled decide upon some fitting way of expressing to the T. M. A. the hearty thanks of this body for the loyal, effective, and gracious work its membership has carried through in our behalf.

#### REPORT OF THE EXECUTIVE COMMITTEE

As secretary of the Executive Committee, I present the following brief report of its activities for the year.

The committee, consisting of Messrs. Stowe, James, Lynch, Eubanks, Hood, Copeland, and Beard had its organization meeting on the boat returning from Southport last June. President Stowe was elected chairman and I was elected secretary. All of the affairs of the Association were discussed at length, a budget was made up, expenditures were authorized, Mr. Bowman was signed up as attorney, Mr. C. M. Andrews was elected assistant secretary-treasurer, and other matters of minor importance were attended to.

The second meeting of the committee was held in Raleigh on Nov. 20 with every member present. Present also were the members of the Insurance and Legislative Commit-



tees. The order of business was the formulation of legislative policies to be followed during the 1925 sessions of the General Assembly.

The third meeting was held in Greensboro on March 27 with Messrs. Copeland and Hood absent. The committee heard a financial report by me as secretary-treasurer of the Association, and then proceeded to arrange the program for the Blowing Rock convention. It was voted to make the registration fee at the convention \$1.00, this sum to be paid by every person enjoying the privileges of the meeting. Routine business was disposed of and the committee adjourned.

A fourth meeting will be held on Monday night of convention week to consider all last minute matters pertaining to this meeting.

#### BIOGRAPHICAL INFORMATION

I am pleased to report upon some excellent work which Miss Alice Noble has done during the past year in bringing up to date complete statistical information about the personnel of the Association. As a result of an exhaustive search by her, the archives of our organization now contain photographs of every president, secretary, and treasurer of the Association (with the exception of Messrs. Wearn, Bradley, A. S. Lee, Cheers and Jordan) to the number of forty-eight; complete biographical information about the same group with the exception of Messrs. Wearn, Bradley, Lee, Shell, Goodman and Birdsong; photographs and biography of every member of the Board of Pharmacy except Messrs. A. S. Lee and W. W. Horne. In addition to these, photographs and sketches have also been obtained of such early members as Messrs. Hardin, Nutt, Prior, Richardson and R. I. Williams as well as several of our younger members. Not only are such valuable findings as these in our archives but we also have a list that includes the name of and pertinent facts pertaining to every person who has ever been a member of the Association. It is interesting to note in the latter connection that there have been 1,354 different persons affiliated with our body since its founding in

1880. Without absolutely knowing, I believe that no pharmaceutical organization in this country, local, state or national, has anything like such rich historical material concerning itself as has the North Carolina Association. I say this advisedly after two years of patient research into the histories of American drug organization.

#### CONCLUSION

In concluding I want to tender my thanks to the officers of the Association for their counsel during the year; to the executive committeemen for their valuable help in carrying out the program formulated at Wrightsville; and to Miss Alice Noble for her capable assistance in conducting the work of my office. I wish also to thank the members of the Association for the confidence they have reposed in me during my thirteen years in office, and for the unhesitating way in which they have continued, year after year, to re-elect me secretary-treasurer. Any holder of a public office, however, sooner or later outlives his usefulness ever if he does not beforehand cause his constituents to feel that he should give way to others who may want the place. I am now approaching, if I have not already arrived at both of these points, and I want to say in all sincerity that I am now ready to surrender the reins to someone else. I have given the best I had of body, brains and heart to the job I felt heir to in 1912, and I have thrown into each year of service a great amount of enthusiasm. But thirteen years is a fairly long time; the personnel of the organization has changed greatly since I was elevated to office; the present members might, without this statement, feel embarrassed over relieving me of the work, and so I am, in all good humor offering the assembled delegates an opportunity to replace me without embarrassment to themselves and without injury to my personal feelings.

Respectfully submitted,

J. G. BEARD,

Secretary-Treasurer.

(Applause).

On motion of Mr. R. K. Blair it was seconded and carried that the report be received and referred to a committee.

The President appointed the following committee to pass upon this report: Messrs. A. A. James, P. A. Lee, and G. A. Matton.

This committee at a later session submitted the following report:

"We, the appointed auditing committee, have examined the financial report of our secretary-treasurer and have found the records correct in every detail. We wish to commend Prof. Beard for the excellent manner in which he has faithfully kept the records of the Association for this past year and for the entire time he has been connected with the Association.

"We accept the written report and recommendations that have been outlined by our secretary-treasurer and wish to express to him in behalf of the Association our thanks for the many services he has rendered to each and every member of the Association. We, as the Auditing Committee of this report, do not accept the latter part of the report in which Mr. Beard expresses himself as being anxious to relinquish his responsibilities as secretary-treasurer. We recommend that the Association unanimously re-elect him to succeed himself for the incoming year and strongly urge each and every member to give him personal and financial support to the end that the North Carolina Pharmaceutical Association and the office of secretary-treasurer may have during the forthcoming year the greatest success in the history of the organization."

(Signed) P. A. LEE,  
G. A. MATTON,  
A. A. JAMES.

This report was passed as read, but on motion of the Secretary his recommendations were taken up seriatim in order that the whole membership might vote on the changes suggested.

Article III of the Constitution was amended to read as follows:

"The Association shall have the following officers: a president, three vice-presidents, a secretary-treasurer, an assistant secretary-treasurer, and a local secretary, all of whom shall annually be elected by ballot and hold office until an election of successors; also an executive committee composed of the president, the two ranking vice-presidents, and the secretary-treasurer as *ex-officio* members, together with three other members annually to be elected by ballot."

The recommendation regarding Article III, Section 5, of the By-laws was adopted.

After much discussion the members voted to adopt the Secretary's recommendation as to dividing the Association into sections.

The report of the Secretary-Treasurer of the North Carolina Board of Pharmacy was

read by Mr. F. W. Hancock, who stated that it had been his pleasure and honor to make this report for twenty-five years. He asked that the convention rise while the names of the deceased members were read.

After the report of the receipts and disbursements for the year was read he stated that the auditing committee would find a voucher for every cent that had been paid out during the year, and announced a balance of \$9,469.90.

On motion of Mr. R. K. Blair it was seconded and carried that the above report be received and referred to a committee. The following committee was appointed: Messrs. P. A. Lee, Paul Webb, and Henry T. Hicks.

This committee later reported that it had found Secretary Hancock's books to be correct in every detail. The report itself will be found in a later section of the Proceedings devoted to the Board of Pharmacy.

PRESIDENT STOWE: I presume very few of you know that this place has been selected by a staff of the most prominent baby specialists in American to establish a baby nursery. Its altitude has been passed on by a staff of very prominent men who have endorsed Blowing Rock as one particular spot far above anything else for the establishment of a baby nursery which takes in baby feeding and baby education. The physician in charge here is Dr. Weston, of South Carolina, past President of the South Carolina Medical Society. He is with us today and has consented to make a little talk along this line of work.

Dr. Weston said that he would like to discuss for a few moments a subject that could not escape the interest of all present. He said that after three years of searching everywhere, Blowing Rock had been selected from all over the United States as the very best place to conduct this baby work.

He stated that a number of baby specialists had gathered at different places and had asked the question, "What can I do most to benefit my people and my fellow-man?" They had finally said "Let us establish at some point an institution that will present to our people the very last word in those factors that control civilization." That staff was carefully selected. He stated

that thirteen or fourteen had so far been accepted, representing the south, the south-west and the border states. He stated that the influences were heredity, environment and climate and that the determining factor was nutrition. They had found the very place in Blowing Rock. He stated that Mr. W. L. Alexander, of Mayview Manor, had offered to bear the expenses of the experiment and send the results out to the world regardless of the cost. He stated that is was an ideal place not only for the child but for the mother—that the latter would have absolute peace and rest of mind. He spoke of the scientific value of food and of its selection.

He spoke in conclusion of the loyalty of the druggists and of their opportunity and asked them as influential people—people with a great responsibility on their shoulders to try to give to the world that same citizenship and asked them to help carry on the great work of making this contribution to our fellowmen. (Applause).

President Stowe stated that the program as arranged for that session had been concluded, but that as it was raining and the members would not be able to take the drive that had been planned, he would suggest that the report of the chairman of the Papers and Queries Committee be heard. He then asked Mr. Kyser to take the chair.

Chairman Kyser stated that it had been suggested by President Stowe that as the program was rather long it would be best to present only a few of the papers during the afternoon session. He then asked Mr. H. T. Hicks to read his paper on "The Professional Aspect of Pharmacy." (An abstract of this paper will be found in the Appendix.)

Chairman Kyser then announced that there would next be a paper that did not appear on the program as the title had come in too late for publication. It was "Outlining of Methods, Increasing Business, and Preparing for Old Age," by Mr. Chas. R. Thomas, of Thomasville. (An abstract of this paper will be found in the Appendix.)

At this point President Stowe resumed the chair.

The President asked the Executive Committee to meet immediately after the general session adjourned.

Assistant Secretary-Treasurer C. M. Andrews stated that there were 85 members of the Association registered and 146 visitors and members of the T. M. A.

President Stowe asked all the members to give Mr. Andrews the support he needed by paying their dues to the Association while they were in Blowing Rock.

On motion the meeting adjourned until Wednesday morning at 10:00 o'clock.

### THIRD SESSION

#### *Wednesday Morning*

The third session was called to order by President Stowe at 10:00 a. m.

The following communications were read by Secretary Beard: A letter from the Winston-Salem Board of Trade, bringing to the attention of the delegates, a proclamation issued by Gov. McLean, upon the authority of the General Assembly, establishing the third week of October as Home-Coming Week. Upon motion, it was seconded and carried that the North Carolina Pharmaceutical Association endorse the objects of this Home-Coming Week.

The second communication was from Mr. William Niestlie, of Wilmington, extending greetings.

The third message was a telegram from Mr. Walter Hufham, of Morehead City, extending an invitation to the Association to hold its next meeting there.

A telegram from Mr. Holmes Bryson, President of the Chamber of Commerce of Asheville, was read, extending an invitation to the Association to hold its next meeting at Asheville.

A telegram from Mr. Roscoe A. Marvel, Manager of the Kenilworth Inn, was read, extending an invitation to the Association to meet there in 1926.

There were also a number of other telegrams from groups in Asheville and also from the Grove Park Inn asking the Association to hold its next meeting there. Likewise telegrams from organizations in Morehead City were read asking for the 1926 meeting.

A communication from the Edgerton Touring Agency, at Greensboro, reading as follows:

Greensboro, N. C.,  
May 27, 1925.

Mr. J. G. Beard, Secretary-Treasurer,  
North Carolina Pharmaceutical Association,  
Chapel Hill, N. C.

Dear Mr. Beard:

In further answer to your letter of March 31, and pursuant to the conversation we had at your home, we beg to advise you that we can arrange for your association an "All Paid For Tour" or Cruise from Greensboro, leaving on the 10:55 train and going direct to Norfolk, spending the day until 3:00 p. m., then take one of the magnificent steamships of the Old Dominion Line, thence to New York City, and you can hold one of your conventions on the boat, and arrive in New York City where we transfer to a thoroughly desirable hotel where we spend two days and a night, leaving on the second night, and arrive in Greensboro on the fifth morning, being five nights and four days en route.

We can give you this tour for a minimum rate of sixty-five dollars, (\$65.00), which would cover accommodations for an upper berth alone on the Standard Sleeper and stateroom on the steamship, and hotel accommodations for two in a room without bath, at the hotel in New York, all meals, and sightseeing in New York.

Individuals can have for seventy-five dollars (\$75.00), a lower berth alone on the Standard Sleeper, lower berth on the steamship and preferred stateroom, with room at the hotel in New York with private bath for two; and persons that take a section together and want to divide the difference why we would make a rate of seventy dollars (\$70.00) covering the section on the sleeper, stateroom on the steamer, and room in New York with bath.

I am sure that you will recognize that this is a marvelously low rate, and our tours to New York regularly by rail are one hundred dollars (\$100.00).

We will allow adjustments on the rate east of Greensboro based on the diminutive cost to us, and increase the cost west of Greensboro just what the increase is to us. You will recognize this as fair.

We would like to suggest that you take up this matter at your convention this summer and arrange for your convention in 1926 for sometime in May, if possible, as the writer goes away in June and would like to conduct this tour himself and guarantee every party absolute satisfaction. We would put it on the first week in June, but not conveniently.

If there is anything that we have failed to make clear to you so you can properly present this matter to the convention, write us and we shall be glad to further explain the matter.

Sincerely yours,  
(Signed) EDGERTON TOURING CO.,  
By M. T. Edgerton, Pres.

President Stowe asked Secretary Beard to introduce the next speaker, Mr. C. W. Holton, President of the American Pharmaceutical Association.

Mr. Beard, in a few gracious words, introduced Mr. Holton, stating that the North Carolina Association was especially honored in having him again, since he was with the Association last year at Wrightsville Beach, and came back because he liked North Carolina so well.

Mr. Holton stated that it had given him great pleasure to accept the invitation to meet with the Association again this year. He said he had had a splendid trip last year with the delegates at Wrightsville and that he liked to travel around and see what the different people were doing in the different sections in his line of business; that he thought it was helpful to all to exchange ideas from different sections of the country.

He stated that he recalled the splendid time he had at the 1894 meeting of the American Pharmaceutical Association held in Asheville.

President Holton said that he had tried last year to speak about some of the business essentials that he thought necessary in a retail drug store and that one thing that had come to his attention that might well be added at this meeting was the question of leases. So often, he said, a real estate man came around about the expiration of a lease and demanded higher rent for renewal—that that was the condition that was prevailing in his section and if it had not already reached North Carolina the chances were that it soon would. He suggested that every druggist try to own his own building. He cited one instance where a man who had been paying \$13,000 rent had been asked \$60,000 for a ten-year renewal.

President Holton further stated that in his spare time he had given thought to the past history of pharmacy and had tried to get a look into the future as to what the conditions would be in years to come. As he glanced back for a period of one hundred years he found that the history of pharmacy had divided itself into four distinct periods, each of which he discussed in a very interesting manner. He recalled the names of men who had left a very grave imprint on the history of Pharmacy, and stated that as these men have all passed on, the druggists of today are coming into another era, and that this era might well be called one of co-operation. He stressed the question of co-operation and stated that it was not only necessary in Pharmacy but along all lines of business.

He stated that the Texas Association had put on a huge sum of money, something like \$100,000, to bring to the public the

value of the pharmacist. He stated that he did not believe it could have been done fifteen years ago, and that it was evidence of the new spirit of co-operation.

President Holton spoke of the conditions that had arisen in the Bronx, the upper part of New York, in the way of cut rate stores and said that some of the druggists had been forced to sell a great deal of their goods at a loss. Conditions had become so bad in some of the sections that a number of associations in New York had combined their efforts to remedy the situation. He said he was simply mentioning this in order to show what could be accomplished through co-operation.

He also mentioned that druggists had kept their light under a bushel too long and it was time to let people know what they stand for and what service they propose to render.

President Holton spoke very interestingly of the visit of Sir William Glyn Jones, of England, about six or eight weeks ago. He said that he wished very much all the members could have heard this visitor tell of experiences that he had encountered in England and how he had undertaken to remedy them.

President Holton spoke of the campaign to establish the Headquarters Building of the American Pharmaceutical Association, and said that all should give time, thought and money to putting this project through. He stated that he would not go into details about it, but that all should be interested, especially since the idea was conceived at the Asheville meeting, and also because North Carolina had men who were interested in the historical side of pharmacy, and he appealed to all to support this measure with their time as well as money. (Applause.)

SECRETARY BEARD: I have been Chairman for North Carolina of this campaign for a Headquarters Building that President Holton has just spoken of, and it may be interesting to you to know that we in North Carolina have raised a little over \$5,000 during the campaign, and by having done this, we now stand fourteenth among the states of the Union; but this \$5,000 has come from just about one-tenth of the wholesale and retail druggists, and I am going to sug-

gest that as we have pledge cards here we will be glad to have you fill them out, extending them over as long a period of time as you may care to.

Secretary Beard then read a paper on "Ethics in the Field of Merchandising." (An abstract of this paper will be found in the Appendix.)

MR. C. L. EUBANKS: I would like to call the attention of the Association to the fact that the CAROLINA JOURNAL OF PHARMACY has not cost us a cent due to Mr. Beard. He has put that out and today has a nice little balance in the treasury after paying all the bills, and I would like for the Association to extend to Mr. Beard a rising vote of thanks to show our appreciation.

Motion seconded and carried.

President Stowe then appointed the following as a committee on the time and place of next meeting: Messrs. C. A. Raysor, C. L. Eubanks, and Sam Carter.

The meeting adjourned until 3:00 o'clock, p. m.

#### FOURTH SESSION

#### *Wednesday Afternoon*

The meeting was called to order by President Stowe at 3:00 p. m.

SECRETARY BEARD: I recommend that some sort of committee be appointed to convey to the traveling men our appreciation of their co-operation.

Mr. C. A. Raysor moved that the traveling men who were present in the hotel be invited into the meeting and that the Association appoint Mr. Beard to make them a talk. Motion seconded and carried.

Mr. Raysor and Mr. Welfare were appointed a committee to bring the traveling men into the meeting. This they quickly did.

Mr. Beard in a very cordial manner welcomed the traveling men to the meeting and on behalf of the Association expressed great appreciation for the manner in which the men had drummed into druggists the necessity for coming to the conventions. He thanked the road men for having gone down into their pockets to provide entertainment, telling them that the Association owed them a debt it could never cancel, and that he felt sure he expressed the sentiment of all the

members present when he said he thought the traveling men were just the very best of fellows on earth. (Applause).

Mr. Lambert Kuhn, on behalf of the traveling men, responded to Mr. Beard's welcome. He said that it was always a great pleasure to meet with druggists and that they had pledged themselves to increase their Auxiliary to 100%. He also stated that they had contributed \$150 to the Headquarters Building Fund. (Applause).

President Stowe next called for the report of the Insurance Committee by Chairman R. K. Blair.

In some manner the complete report of Chairman Blair has been misplaced so that only a summary of what he said can be given here.

Chairman Blair explained that his committee had decided it would not be best this year to organize a mutual insurance company but that the same plan which had been followed for two years be continued for at least another year. This plan in essence is for the Insurance Committee to solicit new policies and renewals from members of the Association and turn such business over to the Ohio Mutual Hardware Association's company for underwriting, this company to refund to policyholders 40% of the premiums and pay 10% to the solicitors for their service in securing the business. Chairman Blair expressed the hope that every member who had such a policy with the Ohio Mutual would keep it in force and that others not having taken out such policies would do so in order that when the North Carolina Association inaugurated its own company it would be able to take over this business under an agreement with the Ohio Company.

Chairman Blair then asked Attorney Bowman to give the Association some further information about insurance.

ATTORNEY BOWMAN: Chairman Blair stated that we have secured 190 risks covering approximately \$300,000 of fire insurance. Of that number thirty or thirty-five have caused their policies to lapse by failure to pay the premium or by going out of business. We had hoped to organize the insurance company at this meeting of the Asso-

ciation and felt that the matter should go through, but we have not received the cooperation on the part of the druggists that we should. I am a great believer in mutual insurance. Unless we can get five or six hundred druggists to take a policy of say \$2,000 it would not be wise to form the company now. I would like to hear from the members as to whether we should organize or not. We have made arrangements whereby a 10% commission will be given on all new business and 10% on renewals. That will enable us to secure some business and turn into the treasury two or three hundred dollars this year.

SECRETARY BEARD: Mr. Bowman, how much has the Ohio Mutual been paying us for insurance we have secured for them?

ATTORNEY BOWMAN: Ten per cent. The first year I received \$126.61. This last year \$190.87. There is now due perhaps \$50 or \$100 more. This money has been spent in securing insurance and defraying my office expenses. Last year the Association did not put out one cent for this work. It usually takes \$150 for that and that was taken care of by the request of the Insurance Committee. This year we hope to take care of it by getting new insurance and turn the rest over to the Association. I have spent over a hundred dollars more than I have received but there is perhaps enough due me to take care of that. We would get 10% on new business. If we got \$200,000 next year that would mean \$400 on new business, and if the \$250,000 now continues in force that would give three or four hundred more.

PRESIDENT STOWE: I think the Insurance Committee would like for the Association to allow them to continue with this work until they can get it worked up to the point where they can form a company. From what Mr. Bowman says, we are making a little money.

On motion, it was seconded and carried that the committee continue the work until the organization is perfected.

Attorney Bowman explained to the Association how easy it is for a druggist to get into trouble by not reading insurance policies and finding to what extent they

were covered. He told of a case that had come under his observation, namely, that of President Stowe with the Casualty Indemnity Company, of St. Louis.

President Stowe and Mr. Bowman went into details in explaining the failure of the Indemnity Company to protect the Stowe Drug Co. in a suit brought against it for ice cream poisoning. Unfortunately the official stenographer did not cover the explanation in such a way as to allow of its publication here.

Attorney Bowman asked how many members had been solicited by the National Advertisers Company, of Chicago, relative to radio advertising and read an item pertaining to same.

President Stowe asked for a report from the Resolutions Committee and the same was read by Mr. Raysor, who announced that the resolutions were the same as were passed on at the morning session.

"At the request of the State Board of Health asking for a resolution from this association for the purpose of standardizing soda fountain sanitation throughout the state:

"We suggest and recommend that all glasses used at soda fountains to be entirely sanitary, should either be washed in hot water, paper cups used, or sterilized by use of a sterilizer."

(Signed) C. A. RAYSOR,  
R. K. BLAIR,  
SAM. E. WELFARE.

President Stowe appointed a committee consisting of Messrs. C. A. Raysor, C. L. Eubanks, and E. F. Rimmer to draw up resolutions to be presented by him to the State Board of Health at the next meeting relative to the paper cups, etc.

President Stowe appointed a committee consisting of Messrs. F. W. Hancock, Allison James, and R. K. Blair to secure candidates for the next Legislature.

Mr. E. P. CRAWFORD: I would like to say just a few words in regard to the committee just appointed to induce druggists to secure a seat in the Legislature. The druggists should be convinced that it is to their interest to have a druggist in the Legislature. It would also be a good influence on the Legislature. One state has as high as twenty-nine in the General Assembly.

President Stowe asked that the members give this thought serious consideration.

Mr. J. G. Beard then read the report of the Delegates to the American Pharmaceutical Association.

#### REPORT OF DELEGATION TO THE BUFFALO MEETING OF THE A. PH. A.

So much informative publicity has been given in the national drug journals to the Buffalo meeting of the American Pharmaceutical Association that it seems unnecessary here to consider the general affairs of the convention, but only those happenings which bear directly upon North Carolina.

Five druggists from the State attended the meeting: Messrs. E. V. Zoeller and I. W. Rose, representing the Board of Pharmacy; Dean E. V. Howell, the University School of Pharmacy; J. G. Beard, the North Carolina Pharmaceutical Association; and E. V. Kyser, the University Branch of the American Pharmaceutical Association. This was the largest delegation from any southern state with the possible exception of Maryland.

Messrs. Zoeller and Rose took an active part in the deliberations of the National Association of Boards of Pharmacy and in the affairs of the general convention. Your chairman was not eligible to attend any of important committee work which each performed.

Messrs. Howell, Beard and Kyser presented a total of seven papers before various sections of the Association.

Mr. Chas. W. Holton, of Newark, N. J., was installed as president of the A. Ph. A. for 1924-25, and will in consequence preside over the Des Moines meeting to be held on August 24-29.

Mr. E. F. Kelly, a native North Carolinian, and now dean of the Maryland College of Pharmacy, was re-elected treasurer of the organization.

Your chairman attended all of the business meetings of the House of Delegates and all of the general sessions of the main body. He also participated in the deliberations of the State Chairman of the Head-

quarters Building Fund, and was later re-appointed chairman for North Carolina of hence knows only in a general way of the sessions of the Boards of Pharmacy, and the Campaign Committee and member-at-large of the A. Ph. A. Headquarters Building Committee. In this latter connection it is interesting to note that up to May 16, 1925, North Carolina druggists had pledged a total of \$5,162 to the fund to erect a central home for American Pharmacy. Only fourteen states had contributed more than ours. The grand total of subscriptions now amounts to \$330,879.

The Buffalo meeting was like all conventions of the parent association in that every phase of pharmacy was dwelt upon, but it differed from preceding ones in that the practical and commercial side of the drug business received a large share of the delegates' attention. There is growing evidence to show that the A. Ph. A. intends to give to the problems of the retail pharmacist hereafter a greater attention than it has heretofore done; expects, in other words, to relate its activities in large degree to the selling side of pharmacy.

Respectfully submitted,

(Signed) J. G. BEARD,  
Chairman.

Mr. C. A. Raysor made a report of the delegates to the N. A. R. D. He stated that he had gone to the convention at Washington in company with other North Carolinians, and that the meeting was said to have been the largest in the history of the organization. He stated there were something like fourteen or fifteen hundred delegates present. He said that as it was the first time some of them had attended they were probably a little disappointed that the time had been taken up largely by the discussion on the use of permits for alcohol. That he had expected a discussion of the Stephens-Kelly bill and some action taken on that but that it was not done. He said they all came away thoroughly convinced that the N. A. R. D. is a splendid organization and one that they should reaffiliate with as well as other North Carolina druggists.

On motion, the meeting adjourned until Thursday morning at 10:00 o'clock.

## FIFTH SESSION

### Thursday Morning

The fifth session was called to order by President Stowe at 10:00 a. m.

Secretary Beard read telegrams of greetings from Dr. E. F. Kelly, of the Maryland Association, and from Mr. A. L. I. Winne, Secretary of the Virginia Association.

Secretary Beard moved that Dr. Chas. W. Holton be made an Honorary Member of the Association, and same was seconded and carried.

President Stowe called for the annual report of the Association's Attorney, which was read by Mr. F. O. Bowman.

### ATTORNEY BOWMAN'S REPORT

*Mr. President and Members of the North Carolina Pharmaceutical Association:*

In accordance with a wise custom established when the office I occupy was created, I have the honor to lay before you the annual report of the General Attorney and Counsellor of the North Carolina Pharmaceutical Association.

In this report I shall set out, first, the most important activities which have engaged me during the past year; secondly, give a summarized account of what happened at Raleigh during the Special Session of the General Assembly last August, and also the Regular Session, January, February and a part of March this year, together with a discussion of legislation in general, both State and National; and, lastly, call attention to such matters as in my opinion should come before this body for its consideration.

### I

With reference to my activities, or rather what I have been doing and have done during the past year, mention will be made here of the things of major importance only which have been undertaken, accomplished, and engaged in with the one purpose in view of intelligently serving the thousand retail druggists of North Carolina. These are briefly outlined as follows:

1. Assisting Secretary Beard in the collecting of Association dues and in the campaign to secure new members to the Asso-



ciation. All together about three weeks was spent in this work, during which time approximately fifteen hundred dollars was collected and between thirty-five and forty new members secured.

2. Editing the Legal Section of the CAROLINA JOURNAL OF PHARMACY, employing this medium to advise our members of new laws and regulations, and to furnish discussion upon other pertinent questions arising from time to time. Ordinarily, this feature requires for its preparation from one to two full days, depending upon the subjects to be handled. But, it has served virtually to eliminate the necessity of issuing circulars and bulletins periodically, as was done before the Journal came into existence, in disseminating information, which results each year in saving an appreciable amount for the Association. Its object is that of service only, and it is felt that the benefit resulting therefrom far outweighs the time spent in its preparation. Any suggestion as to how its sphere of usefulness may be enlarged will be welcomed by the editor.

3. Prosecuting claims in the United States Patent Office for the registration of trademarks and copyrights for those of our number who are marketing their own preparations and desire protection therefor. This particular phase of work is gradually on the increase, several more claims having been handled by me the past year than any previous year. Every druggist availing himself of this service saves from fifty to seventy-five dollars, inasmuch as no fees other than those required by the Patent Office attach when handled by the Association's Attorney, his services being free to all members of the Association.

4. Furnishing information and legal advice to druggists from one end of the State to the other, involving as many different subjects almost as the number making the inquiries. The increasing demands of this nature indicate a growing tendency on the part of Association members to avail themselves of the free services of their own attorney, whose entire time is devoted to the problems confronting retail druggists, and thereby save attorneys' fees that otherwise would have to be paid.

5. Securing applications for fire insurance as Secretary of the Insurance Committee of the Association in an effort to obtain and have in force the number of risks and the amount of insurance required for the organization of the proposed Mutual Insurance Company. Considerable effort has been expended and some little time devoted to this undertaking, solicitations having been made by personal visitation in many cases and also by letters at different times during the year. Up to date one hundred and ninety applications, ranging in amounts of from five hundred to fifteen thousand dollars, totaling approximately three hundred thousand dollars have been secured, and placed with the Ohio Hardware Mutual Insurance Company of Coshocton, Ohio. This company has returned to each policy-holder forty percent of the premium he paid, which last year amounted to a net saving of more than two thousand dollars to the druggists of the state, in addition to a small commission paid to the Agent which has paid all expenses in connection with the insurance work. The amount caused to be saved in this way by the Insurance Committee more than justified the time and labor spent in the endeavor.

6. Spending as much time as could be spared in inspection work for the Board of Pharmacy, averaging about one week each month during the year, exclusive of the months the Legislature was in session; in other words, a total of seventy-two days. The compensation received for the services so rendered was turned over to the Secretary-Treasurer of the Association, thus becoming a part of its general fund. Further reference will be made to this matter later in this report.

7. Appearing frequently before the Collector of Internal Revenue asking his assistance in bringing about the settlement of cases against druggists for alleged irregularities (and actual irregularities) arising from failure to comply strictly with the provisions of the narcotic laws, prohibition laws, or the Revenue laws, by minimum offers in compromise where a dereliction appears in lieu of prosecution; likewise, appearing before the Federal Prohibition Di-

rector in revocation proceedings, and when called upon to do so defending in court those being prosecuted for alleged violation of the law.

In this connection it is stated that a large number of the citations, referred to, and coming to me for attention, in fact practically all of them grew out of, or rather arose, in connection with the handling of exempt preparations, either from failure to keep proper records or from failure to exercise that degree of good faith exacted of all dealers in such preparations. This shows one of two things, either that inspection on the part of the Federal Agents has been more rigid or that the requirements governing such sales have been considered by many dealers as inapplicable and ineffective insofar as their particular cases were concerned, despite the numerous times attention has been called to the provision of the law and the importance of the strictest compliance therewith. Withal, however, these irregularities have resulted mainly from carelessness and have not been flagrant violations, evidenced by the fact that in nearly every instance a minimum offer in compromise was accepted as settlement. It is to the eternal credit of the druggists of North Carolina that during the recent round-up of "dope peddlers" by the Federal authorities in their effort to stamp out the illicit traffic in dope, and in which a hundred perhaps have been convicted and sentenced to the Federal Prison at Atlanta, there being among the number several physicians and dentists, not one druggist registered as a retail dealer in narcotics has even been indicted, and further in some of our towns with a national reputation amongst "dopesters" as dope centers not one of the druggists has been suspected of engaging illegally in the nefarious traffic. Therefore suggesting at least that the druggists of this State are solidly behind the enforcement of the Harrison Narcotic Act, and at the same time indicating the splendid co-operation given the Federal authorities in this matter.

Likewise, very little serious trouble has been experienced by our members as a re-

sult of the requirements of the Prohibition Laws. At times certain local authorities have gone on the warpath and arraigned perfectly respectable and law-abiding druggists on the most preposterous and ridiculous charges, arising from the sale of some of the most common and useful medicines simply because they possessed a rather high alcoholic content. Such proceedings, however, made but little headway and have served only to inconvenience the druggist and to give rise to undesirable publicity.

One thing of noteworthy interest is the fact that so few retail druggists in this state (considerably less than half) hold non-beverage alcohol permits, this condition having been brought about by the arbitrary manner employed in time past in the administration of the permissive provisions of the prohibition act. And rather than be subjected to its painful operation, permittees have freed themselves of the articles they at one time made, often inconveniencing physicians, customers, and themselves. In such cases my advice is to qualify as a user of non-beverage alcohol rather than experience the inconveniences occasioned by being unprepared to meet the demands of the public, and particularly so, since many modifications have been made in the regulations and a much more reasonable enforcement adopted; and

8. Engaging in legislative work for the Association at the State Capital for more than three full months, an account of which may be gathered from the second part of this report, with which we next deal and which undertakes to give an accurate account of what happened in the way of legislation during the two sessions which have convened since our last Annual Convention at Wrightsville Beach. Brevity will be observed, however, in giving this account and an attempt will be made, so far as possible, to avoid detail inasmuch as detailed accounts of what transpired at both the special and the regular sessions of the Legislature appeared in the Journal soon after each had adjourned, thus giving every member of the Association an opportunity to familiarize himself with what was attempted and what was actually done.

## II

The Special Session called by Governor Morrison last summer to consider the proposed Ports and Terminals measure, convened on August seventh and continued in session until the twenty-third. Coming when it did, just five weeks after the Collector of Internal Revenue had refused re-registration to some thirty-five hundred or four thousand general merchants, in Class 5, under the Harrison Anti-Narcotic Act, in consequence of a ruling of our State Board of Pharmacy, effective July 1st, denying general merchants the right to sell exempt narcotic preparations, there resulted one of the most stubborn and long-drawn-out fights in our legislative experience. Before leaving home for Raleigh many of the representatives had resolved and had promised their constituency that this coveted right, of which the general merchants had so recently been deprived would be restored to them. On the opening day, therefore, Representative Buck of Yancey County, himself a country merchant, introduced a bill to this effect; and on the following day, the committee to which it had been referred, without even granting a hearing which had been requested, or other ceremony whatsoever, gave the bill a favorable report. The next day the bill came before the House and there passed its first, second and third readings, despite the strenuous efforts of some of the leading members to bring about its defeat. In the meantime, Representative Davis of Hyde County had introduced another measure exempting his county from the provisions of the Pharmacy law altogether. Likewise, it was passed by the House without being referred to a committee even, and then sent to the Senate along with the Buck Bill.

Realizing the overwhelming sentiment for the passage of these measures, druggists in every nook and corner of the State were requested to get busy and lodge their opposition against the proposed bills. Consequently by the time they came up for consideration in the Senate, hundreds of letters and telegrams had poured in to the Senators voicing opposition, which resulted in our getting a hearing before the Health Committee of that body. But after hearing

Representative Buck and others for the bill and Chairman Grantham and your attorney in opposition to its passage, it was favorable reported by the Committee. Upon reaching the floor of the Senate an effort was made to table it, but failing in this, the opponents sent forward amendment after amendment in an effort to render it ineffective. Finally so much confusion arose that the bill was referred to Judiciary Committee No. 1, composed of lawyers, with instructions to draft a substitute bill embodying the amendments offered. This was done and the substitute bill adopted, and passed its first reading. But when it came up for its second reading, the opponents of the measure succeeded in having it resubmitted to the Committee, where after another hearing it received an unfavorable report. This should have ended the matter according to the rules of the Senate. Not satisfied with its disposition, however, the President of the Senate during the closing hours of the session permitted the original bill to come before the Senate at which time it provoked still another fight, but was finally passed with the several amendments which had been proposed exempting certain counties and districts from the provisions of the act.

Fearful that the Buck Bill would not survive the bitter opposition it met in the Senate, several members in the meantime had introduced similar bills in the House applying to their respective counties only, and still others seeking to have their counties exempted from the Pharmacy Act, as was provided in the bill offered by Representative Davis from Hyde, but in each instance we succeeded in getting the Committee to which these bills were referred to give them an unfavorable report.

In addition to the above, but one other measure directly affecting retail druggists was offered at the special session. At the instance of some of his friends, who manufacture portable soda fountains at High Point, Representative King of Guilford introduced a bill providing that in no case should the privilege tax for operating portable fountains exceed five dollars, thereby seeking to make it possible for such fountains to be stationed at every street corner

or in front of every drug store, its owner paying only \$5.00 for the privilege, while the druggist on the inside with the stationery fountain would be left to pay several times as much. This bill was promptly tabled when it came up for consideration.

Before we had fully recovered from the special session we were confronted with the regular session which assembled on January 7th and lasted until the 10th of March. As had been anticipated but a small number of the members of the 1923 General Assembly were returned, which meant that the personnel of the new body was materially changed, and fortunately along with this change in personnel came a much more favorable attitude on the part of the new law-makers toward our Association, and it was apparent that much of the feeling which manifestly existed previously was absent. Yet at the same time, due largely to the unsettled financial condition of the State, there has never been proposed in the history of a North Carolina Legislature so many measures vitally affecting the interests of retail druggists as were offered at this particular Legislature.

The measures, referred to, and in which the Association was directly interested, are here brought to your attention.

1. The Revenue Act.
2. Proposed Sales Tax.
3. Proposed tax on merchants.
4. Proposed professional tax on pharmacists.
5. Bad Check Bill.
6. New Narcotic Law.
7. Proposed Sixty-hour-per-week Labor Bill, applying to all mercantile establishments.
8. Paregoric bills, and
9. The Association's bill relative to the use of the titles Drug Store, Pharmacy, etc.

It took but a short stay at the Capitol to convince all concerned that the most important business of the session would be that of raising additional revenue for State purposes. For soon after getting down to business the report of the Budget Commission was submitted, asking for fourteen million dollars annually for the next two-year period, at the same time showing that expedi-

tures for 1923 and 1924 had been more than eleven million dollars each year, while the revenue collected during that time had been less than eight millions per annum. And, too, by this time it had been definitely established that there was in reality a deficit of approximately nine million dollars, and this naturally added darkness to gloom.

Confronted with this depressing situation, therefore, the Finance Committee immediately began its work on the Revenue Act, endeavoring to find new sources of revenue to tap at the same time increasing the taxes already imposed, in order to meet as much as possible the demands upon the State Treasury. The final result was that the Revenue Act of 1925 provides for twelve million dollars annually, this being a net increase of fifty per cent over the amount provided by the Revenue Act of 1923, which means that every taxpayer necessarily was hit either by some new tax or by an increase in the taxes already imposed. But, with this tremendous increase, retail druggists who have been made the "goat" heretofore, as a rule, emerged from this fight with fewer bruises than most any other class, and this despite the strenuous efforts made to further tax drug store merchandise. Besides an increase in the income tax rates of from twenty-five to seventy-five per cent, which applies to every taxpayer, the Revenue Act as passed makes but two small increases affecting druggists, as follows:

1. It increases the tax on dealers in cigarettes from five dollars to ten dollars in all incorporated cities and towns of over one thousand population; for dealers elsewhere the tax remains five dollars, and

2. It increases the tax on soda fountain proprietors from twenty-five to thirty dollars in towns between fifteen and twenty-five thousand population, and from twenty-five to forty dollars in towns having more than twenty-five thousand population. The rates remain unchanged in all towns of less than fifteen thousand population, except that no city or town may levy more than one-half the amount imposed by the State under the new schedule. Therefore, in the towns of less than twenty-five thousand population the total amounts paid to the State and

the town are less than have been paid heretofore, but in the cities of more than twenty-five thousand inhabitants the rate will be ten dollars more. Of course it will be seen readily that the schedule is totally unfair, and every effort should be made at the next Legislature to correct it.

Passage of the so-called nuisance taxes, known as the Sales Tax Bill, was threatened throughout the entire session, being finally disposed of the day before adjournment. Only by the concerted efforts of our own disposed of the day before adjournment. Association, the State Merchants Association, and many of the most influential citizens of the State, including loyal support of the folks back home, was this measure defeated. This iniquitous measure imposed taxes as follows: Cigarettes, \$1 per M on regular sizes; \$2.40 per M on large; Cigars, \$2 to \$10 per M; Little Cigars, 50 cents per M; Tobacco, 6 cents per pound; Candy, 10 cents per pound selling for less than 80 cents with 10% additional above that price; Cosmetics and Perfumes, 10% ; Chewing Gum, 1 cent for each 5 cents; Soft Drinks, 20%; Admissions, 1 cent for each 10 cents. Moreover, an annual tax of ten dollars on all retail merchants, and also a license tax of ten dollars on retail dealers in playing cards were proposed; however, each met the same fate as the sales tax proposal. And, too, an unsuccessful attempt was made to place pharmacists in the schedule, imposing a professional tax on lawyers, doctors, dentists, which by the way was increased by this last Legislature from five to twenty-five dollars. Had this attempt proved successful, it would have meant more than twenty-five thousand dollars annually out of the pockets of the pharmacists of the State.

After several unsuccessful attempts at previous Legislatures to get a Bad Check Law, the bill was again introduced on the second day of the Legislative session by Representative Matthews of Mecklenburg County. Sponsored by the State Merchants Association and supported by our own organization its passage was this time secured. It is felt that this new law will go a long way toward suppressing the menace of worthless checks. Certainly it is a big im-

provement over the old law and if invoked by the merchants of the State it will afford a long needed relief.

The Narcotic Bill which was also enacted into law was introduced by Doctor Braswell of Nash County, Chairman of the House Health Committee, at the instance of leading citizens of the city of Durham. The new law is a copy of the Pennsylvania Narcotic Act, and embodies the main provisions of the Harrison Narcotic Law, with which all retail druggists now comply, except that under the new act Paregoric and other exempt preparations may not be sold to a child under twelve years of age unless such sale is made pursuant to a physician's prescription. By its provisions physicians are required to make a personal examination before treating addiction, and are also required to report all such cases either to a County Health Officer or to the State Board of Health. In my opinion this is a good law and will serve a most useful purpose in enabling State officers in their efforts to suppress the illegal traffic in drugs.

Out of the numerous bills proposed exempting as many different counties from the provisions of the Buck Bill, passed at the special session, only the one offered by Representative Neal of McDowell exempting that county and also Onslow County was passed. Most of the proposals resulted from a misunderstanding of the present law on the part of the introduced and when explained to them the bills were either withdrawn or were permitted to die in the committee.

At the request of Representatives of the State Federation of Women's Clubs, Representative Patton of Durham introduced a bill represented to him as regulating the working hours of minors and women only in mercantile establishments, but which in reality provide that sixty hours should constitute a week's work in all mercantile establishments, including drug stores, not only for minors and women but also for male adults. It further provided that no employee of any such place could be worked exceeding eleven hours in any one day, and then only after a written contract had been entered into between the employer and the

employee in which the employer agreed to pay said male adult extra compensation for the extra hours he might work. The bill was referred to Judiciary Committee No. 1. At the hearing it was sponsored by Representatives of the Federated Clubs and was vigorously opposed by representatives of our Association and of the State Merchants Association. While some members of the Committee favored the bill, we succeeded in getting an unfavorable report, thus putting an end to this unreasonable legislation.

The only measure offered by our Association, namely a bill to prohibit the use of the terms Drug Store, Pharmacy, and other similar denominations, by unqualified persons, was not introduced until late in the Session, due to the many other measures engaging our attention. We succeeded in getting a favorable report on this bill before the Health Committee of the House, but when it came up for passage it was met with considerable opposition, several members asking that their counties be exempted from the act thereby rendering the measure inapplicable insofar as the places for which it was most needed was concerned. Whereupon Representative Graham of Orange who introduced the bill for the Association arose as he had been requested to do in case it met with undue opposition, and moved that the bill with all its amendments be tabled.

This measure, to my mind, is by far the most needed piece of legislation the druggists could ask for. Here and there all over our State the Patent Medicine Shop and Prescriptionless Drug Stores are bobbing up over night and are parading these signs at their pleasure, and as our law now stands we do not have the power to prevent this practice. I urge the Association to carry on in its efforts to bring about the passage of this measure, and I suggest that the way to bring it about is to get a substantial representation from our number in the Legislature. The druggists of many other States are up against the same proposition and are experiencing the same trouble that we have encountered in correcting this evil. Only in the States where several druggists have entered the political arena and

gone to the Legislature have the conditions, referred to, been overcome.

The opportunity is here taken to call to your attention the invaluable service rendered the druggists of the State by your fellow member, Hon. E. P. Crawford, who represented Davie County in the last General Assembly. Guarding the interests of the retail druggist at the last session called for both work and strategy that can be understood and appreciated in its true light only by those who experience it. Too much praise cannot be extended to Mr. Crawford for the part he played in our most trying legislative experience.

During the last session of Congress the following legislation in which we have been interested directly was proposed and considered:

1. Price Standardization Legislation, which proposes to make it lawful for manufacturers to refuse to sell to merchants who do not adhere to an agreed resale price, a right they do not enjoy under existing laws. This legislation, as you are aware, has been before Congress for many years, and will be presented again when it re-convenes in December. With more than 600 organizations behind the proposal, the outlook for its passage is more promising than ever before.

2. The proposed Crampton Bill, seeking to take the administration of the National Prohibition Act and the Harrison Act out of the hands of the Commissioner of Internal Revenue and the Secretary of the Treasury, and placing it under the direct control of the Prohibition Commissioner. Fortunately, this measure has been forestalled thus far, but it will be re-introduced upon the re-convening of Congress.

3. The Cousins Prohibition Bill, amending the National Prohibition Act, by placing the administration of the prohibitory provisions under the Department of Justice and the permissive provisions under the Commissioner of Internal Revenue. Under existing law both are administered by the latter through the Prohibition Commissioner. Likewise this measure will be further considered at the next Congress.

4. Misbranding Act of 1925, known as the Merrett Bill, to further protect the public against fraud by prohibiting the sale or shipment in inter-state and foreign commerce of misbranded articles and for other purposes. This bill has been favorably reported and will come up for passage by the next Congress; and

5. Proposals for further reduction of taxes in which all are vitally interested.

### III

At this juncture, your attention is called to a recent decision of the Supreme Court of the United States in the case of *Linder vs. U. S.*, in which this court of last resort held that "the Harrison Act can be upheld only as a revenue measure and must be strictly construed, interpreted and applied so as not to extend its operation beyond the operation beyond a revenue measure," at the same time affirming the principle "that the direct control of the practice of medicine in the States is beyond the power of the Federal Government and incidental regulation of such practice by Congress through a taxing act cannot extend to matters plainly inappropriate and unnecessary to reasonable enforcement of a revenue measure."

The Court further ruled that "a physician who in good faith dispenses small (in the case cited four tablets) quantities of morphine or cocaine to an addict, for the relief of conditions incidental to such addiction, commits no offense within the narcotic law; the treatment of drug addicts and the wisdom or propriety of such treatment not being a matter for the determination of Congress through the medium of a revenue measure," stating further that "what constitutes a bona fide medical practice must be determined under consideration of evidence and attending circumstances, that mere presence of such practice of course cannot legalize forbidden sales, or otherwise nullify valid provisions of the statutes or defeat such regulations as may be fairly appropriate to its enforcement within proper limitations of a revenue measure."

While this decision undoubtedly places a much more reasonable interpretation on the

narcotic laws than has ever before been given, at the same time it does not, in my opinion, justify retail dealers in becoming less diligent in the care heretofore exercised when filling narcotic prescriptions.

Another important matter to which the attention of this body should be called is the extreme laxity on the part of a large number of retail druggists in complying with the provisions of the State Pharmacy laws. Reference in this connection is not made to those who open and operate the Patent Medicine Shop and the Prescriptionless Drug Store, under such denominations as Pharmacy, Drug Store, Drug Company, and the like. For as deplorable as this practice is and as obnoxious as it is to our members, existing laws do not prevent the parading of these titles in box car letters, even by the grocer, the garage, or the wienie-stand, if they choose to use them, so long as they do not fill prescriptions and dispense drugs and poisons. But, instead, I refer to the irregularities of drug store proprietors, registered druggists and also members of our Association, such as failure to renew license within the prescribed time, failure to display license and certificate of registration, failure to keep poison register, permitting unqualified clerks to fill prescriptions in the absence of the registered druggist, and leaving unregistered clerks in charge of the store.

In this connection it should be remembered that it is just as much of a violation of the pharmacy law on the part of the druggist who fails to renew his license within the time prescribed as it is for his unregistered competitor to operate his store with a ten-year old school boy; likewise, it is as much of a violation of our law on the part of the druggist who fails to keep a poison register as it is for the grocer to sell poisons; and, again, it is as much of a violation of the law on the part of the druggist who fails to display his certificate of registration and his renewal license as it is for the unregistered proprietor to operate his drug store without pretense of a license; and, still, again, it is as much of a violation of our pharmacy law on the part of the druggist who either permits unqualified persons to

fill prescriptions during the absence of the registered man or leaves his store in charge of an unregistered clerk, as it would be if he operated his store without employing the services of a registered pharmacist at all, the only difference being in the penalties prescribed for the violations.

Just so long as the conditions, outlined above, exist we can not hope to succeed in our efforts to secure the legislation we so badly need. In fact, I fail to see wherein this Association in good grace can justify its position in asking any favor whatever from the Legislature until the irregularities on the part of our own members at least are corrected. Nor, in my opinion will it be possible for the Board of Pharmacy to properly enforce the provisions of the Pharmacy Law until it shall have been able to enlist the individual and corporate support of this organization.

I understand that the Board has recently decided to undertake to enforce the provision of our law, requiring every drug store in the State to keep in its employ either two registered pharmacists or a registered pharmacist and a qualified assistant so that no store will be left in charge of an unregistered clerk. With seven hundred and fifty drug stores in the State and only a thousand registered pharmacists and perhaps a half dozen qualified assistants the undertaking is impossible for the present at any rate, and it can be made possible of enforcement only by the membership of this organization. With the hope that this particular matter will be considered at this meeting and that some definite plan will be evolved that will furnish a solution for the condition in question, I pass the discussion on to you.

In conclusion, I wish to express my deep appreciation to the membership of this Association for the loyal support and the wonderful co-operation I have received the past year in the work delegated to me, and particularly during the trying times of the two legislative sessions at which we were able to defeat measures that would cost every druggist in North Carolina several hundred dollars each year. May we all carry on with the one purpose in view of making a bigger

and better North Carolina Pharmaceutical Association.

Respectfully submitted,  
(Signed) F. O. BOWMAN,  
Attorney.  
(Applause).

On motion of Mr. Hancock, it was seconded and carried that the report of Mr. Bowman be adopted.

Mr. Hancock brought up for discussion the question of the registered and assistant pharmacists and the law regulating to same.

After much discussion Mr. Fordham moved and Secretary Beard seconded a motion to the effect that the Association go on record as favoring the repeal of the law relating to assistant pharmacists. After considerable discussion, Secretary Beard suggested that Mr. Fordham withdraw his motion since nothing could be done this year about repealing the law, the Legislature not being in session. Mr. Fordham withdrew his motion and Mr. Beard withdrew his second to the motion.

Mr. Beard then moved that the Board of Pharmacy be requested as soon as practicable to send out a questionnaire to all of the registered druggists in the state together with a letter which would discuss intelligently the whole matter of the assistant pharmacist in order to find out how many druggists were in favor of the repeal of this law.

Mr. C. A. Raysor read the report of the Committee on the Time and Place of Meeting for next year. He stated that the committee had decided to put it up to the members to select the place in that it lay between Morehead City and a boat trip to New York. On motion of Mr. Raysor, it was seconded and carried that same be decided by ballot, and after the count was taken it was found that New York was the choice.

On motion of Secretary Beard, it was seconded and carried that the matter be left with the Executive Committee to authorize a change to Morehead City in the event that circumstances arose making it appear unwise to attempt the boat trip to New York.

MR. E. V. ZOELLER: I move that after the last line of Article II, Section 2, of the By-laws, that these words be added: "and re-



port in writing annually its complete proceedings to the Association." It takes three-fourths vote to affect that. Motion carried. This addition refers to the Executive Committee, making it compulsory that the transactions of that body be annually reported to the Association as a whole.

Next followed the election of officers, which resulted as follows:

*President*, A. A. James, of Winston-Salem.

*First Vice-President*, Norman W. Lynch, of Charlotte.

*Second Vice-President*, C. L. Eubanks, of Chapel Hill.

*Third Vice-President*, R. R. Copeland, of Ahoskie.

*Secretary-Treasurer*, J. G. Beard, of Chapel Hill.

*Assistant Secretary-Treasurer*, C. M. Andrews, of Hillsboro.

It was moved and carried that a Local Secretary be elected by the Executive Committee at a later time.

Three members of the Executive Committee were elected as follows: Messrs. J. P. Stowe, Sam Carter, and S. E. Welfare.

Mr. C. P. Greyer was elected to succeed himself as a member of the Board of Pharmacy.

These officers were duly installed.

Secretary Beard introduced a resolution and moved that the cordial thanks of the Association be extended to Dr. Holton for his very interesting address; to Eli Lilly and Co., and Dr. A. L. Walters for their helpful interest; to the Traveling Men's Auxiliary for the delightful concert furnished and to the members giving the concert; to Mr. J. G. Ballew for valuable services rendered as Local Secretary; and to Mr. W. L. Alexander, proprietor of Mayview Manor, for his treatment of the members during the convention and for the barbecue he was later to furnish; also to the several candy firms and cigar manufacturers who had contributed generously to make the convention more pleasant. Motion was seconded and carried.

It was announced that the Executive Committee and the Board of Pharmacy would meet after final adjournment.

On motion, the meeting adjourned *sine die*.

(Signed) J. G. BEARD.

*Secretary-Treasurer.*

#### ENTERTAINMENT FEATURES

The entertainment features were to be four in number. First, the President's Reception and Ball on Tuesday evening during which the officers of the Association, the Board of Pharmacy and the Traveling Men's Auxiliary, together with their wives, formally received the delegates and visitors to the Blowing Rock meeting. Following the reception a delightful dance was held in the ball room of the Mayview Manor with the splendid orchestra furnishing the music.

The second event scheduled, an automobile trip to Grandfather Mountain and Linville Falls, had to be abandoned because of a hard rain which occurred just as the drive was to start.

The third entertainment provided was a concert Wednesday evening complimentary to the Association given by the Traveling Men's Auxiliary. This concert consisted of selected songs by the Goodfellows Club, of Charlotte, and the numbers were so arranged and so delightfully rendered that everybody present was thoroughly pleased by the music. Between Part I and Part II, Dr. A. L. Waters, of Indianapolis, delivered a very instructive and entertaining address on "Insulin Manufacture and Therapy." An abstract of this address will be found in the Appendix and the address itself will shortly be published in full in the Journal of the A. Ph. A.

The fourth and final entertainment event was provided by Mr. W. L. Alexander, proprietor of Mayview Manor. It was a barbecue held on Green Park Hill on Thursday morning following the last session of the Association. A large crowd enjoyed the splendid feast and showed its hearty appreciation of Mr. Alexander's hospitality by personally thanking him and by giving several hearty cheers in his honor.

## Appendix

The following papers, which were presented at the Blowing Rock meeting have been abstracted by Chairman E. V. Kyser of the Papers and Queries Committee.

### THE INHIBITORY ACTION OF ANTISEPTICS OF THE ACTIVITY OF PANCREATIN

This paper, presented by E. V. Kyser and A. L. Gilbreath, is a continuation of previous work done in the School of Pharmacy at the University of North Carolina on the behavior of the gastro-intestinal enzymes in the presence of certain antiseptics and refers to that part of the experiments which deals with the inhibitory action of the antiseptics on the ability of pancreatin to peptonize milk.

The experiments were carried on according to method outlined by the Pharmacopoeia for testing the peptonizing value of pancreatin.

The antiseptics were added to the milk in the concentration of their respective U. S. P. doses and after the addition of the Pancreatin, as directed by the Pharmacopoeia, if coagulation resulted the amount of pancreatin was increased until the point was reached where the milk was completely peptonized in the presence of the antiseptics. The antiseptics used were those enumerated by Potter.

The results obtained are as follows: Silver Nitrate, Copper Sulfate, Potassium Permanganate, Phenol, Chloroform, Thymol, Zinc Sulfate, Arsenic Trioxide, Mercuric Iodide, Eucalyptol, Zinc, Sulfocarbonate, Bismuth Subgallate, Tannin, Potassium Chlorate, Glycerin, and Potassium Iodide had no retarding effect on the peptonizing value of pancreatin.

Mercuric Chloride, Resorcinol, and Calcium Chloride gave a relative inhibitory action of 17%, and it required twice the normal amount of pancreatin to overcome this retarding effect.

The relative per cent. of inhibitory action arrived at in these calculations are based on the highest amount of pancreatin required to overcome the effect of any of the antiseptics as being 100%. In the series it required twelve times, the normal amount

for Quinine which we called 100. The other percentages are based on the relation between 12 and 100. Thus each increase in the amount over the normal represents 8.5%.

Iodine, Menthol, Boric Acid, Salol, Sodium Borate and Barium Chloride showed a relative inhibition of 25.5% and required three times the normal amount of pancreatin. Acetanilid, Sodium Chloride, Potassium Arsenite and Alcohol (3 mls) showed an inhibitory action of 34% and required four times the amount of pancreatin; Alum Antipyrin and Ammonium Chloride, 42.5% and five times the amount of pancreatin was required. Ammonium Sulfate and Ferrous Sulfate gave a retarding action of 51% and required six times the amount of pancreatin. Chloral Hydrate, Benzoic Acid and Sodium Salicylate, 59.5% and required seven times the amount of pancreatin, Strontium Chloride 85% and ten times the amount of pancreatin; Quinine Hydrochloride 100% and twelve times the normal amount of pancreatin was required.

The antiseptics enumerated do not retard the action of the milk curdling ferment Rennin, which is one of the component parts of Pancreatin, as much as it does Amylopsin, the starch converting ferment in pancreatin.

The effect of these same antiseptics show a more pronounced inhibition on pepsin. However, the percentage concentration of the antiseptics in the pepsin determination was much greater. (Prize Paper).

(This paper will appear in full in the Journal of the A. Ph. A.)

### THE INFLUENCE OF CLIMATIC CONDITIONS ON THE YIELD AND QUALITY OF OIL OF MENTHA ARVENSIS, VARIETY PIPERASCENS

A paper by G. A. Russell, which represents a study of the development of the possibility of the cultivation of mint for the yield of menthol from *Mentha Arvensis*, Variety *Piperascens*, in North America and principally in the United States. Mr. Russell has carried on extensive experimental work on the cultivation of this species of

mint in many parts of the country. His studies of *Mentha Arvensis* began in 1922, at which time he was connected with the office of Drug Plant Investigation of the Federal Department of Agriculture. This work since that time has been prosecuted by the co-operation of the Federal department and the Vick Chemical Co., of Greensboro, N. C.

As a supplementary note and in fear that the *Mentha piperita* (American mint) might be confused the abstractor injects that the mint referred to in this paper is the so-called Japanese mint, which is cultivated solely for its yield of Menthol.

Mr. Russell began his investigation from the planting of a single plant of *Mentha Arvensis*, Variety *Peperascens*, in the United States and cuttings were made in a quantity sufficient to plant a small area in 1923. (It would be interesting to know how this first cutting was secured from Japan. Could this be an analogy to the introduction of the cultivation of rubber in the British Dominions as transplanted from Brazil?)

In 1922 the first planting was made at Arlington, Va. In 1923 plantings were made at Arlington, Va.; Greensboro, N. C.; Junction City, Oregon; Seneca Falls, N. Y.; Florence, S. C.; and South Bend, Indiana; because those selections represented a wide diversity in soil and climatic conditions. The plantings were all made from stock grown in a green house and were as nearly as possible identical in the start. The crops from these different locations yielded oils which were different in chemical composition.

Mr. Russell also regards information received from experiments carried out with individual potted plants which were grown. The relation to their development in connection with their growth and points of appreciable maturity are contributing factors in his theory that intensity of light and temperature have a marked influence on the composition of the oil derived from *Mentha Arvensis*.

Mr. Russell has much experimental data substantiating his theory in the form of charts showing the latitude, elevation, rainfall, humidity, etc.

(This paper will be published in full in the Journal of the A. Ph. A. at a later date.)

#### THE INHIBITORY ACTION OF CERTAIN ANTISEPTICS ON THE ACTIVITY OF DIASTASE

A paper by H. E. Whitmire and E. V. Kyser on the inhibitory or retarding effect of many antiseptics on the activity of the ferment diastase. The antiseptics used in these determinations included those which are classified as strong, moderate and feeble antiseptics by Potter (Handbook of Materia Medica, Pharmacy and Therapeutics).

The method of determining the effect of these antiseptics was to add the U. S. P. dose of the antiseptic to the starch solution and then add the diastase to the starch and antiseptic which had been previously mixed and then proceeding as directed by the Pharmacopoeia in the standardization of diastase. When there was any inhibition the amount of diastase was increased until a point was reached where the amount of diastase was sufficient to overcome this interference and still be sufficiently active to convert the normal amount of starch into soluble carbohydrates.

The results obtained from these studies are that Paraldehyde, Manganese Chloride, Strontium Chloride, Ammonium Sulfate, Sodium Chloride, Sodium Hyposulfite, Potassium Iodide, Potassium Chlorate, Alcohol (5 cc), Barium Chloride, Ammonium Chloride, Calcium Chloride, Bismuth Subgallate, Boric Acid, Eucalyptol, Sulfurous Acid, Salol, Quinine Sulfate, Sodium Salicylate, Arsenous Acid, Chloral Hydrate, Ferrous Sulfate, Acetanilid, Thymol, Menthol, Phenol, and Copper Chloride have no effect on the activity of diastase when added in the concentration of their respective U. S. P. doses to total volume of water, starch, and diastase required for the assay of diastase by the U. S. P. procedure, and that Hydrogen Peroxide, Formaldehyde, Cresote Chloroform, Guaiacol, Salicin, Glycerin, Potassium Arsenite have very little retarding effect. They required only twice the normal amount of diastase to overcome the retarding effect of the antiseptics. Antipyrin,

Mercuric Iodide, Zinc Sulfate and Bicarbonate of Soda required three times the normal amount of diastase. Mercuric Chloride, Silver Nitrate, Iodine and Borax required four times the amount of diastase. Zinc Sulfocarbonate six times, Potassium Permanganate and Benzoic Acid seven times, Resorcinol eight times, Tannic Acid fourteen times, Copper Sulfate and Alum nineteen times the normal amount of diastase to overcome the inhibition of the antiseptics.

It would appear from this work and the results obtained from experiments with pepsin and pancreatin, that in preparations where an enzyme and antiseptic are to be administered that a mixture containing diastase and antiseptics would be much superior for administration on account of the very small effect these antiseptics have on the activity of diastase as compared with the other ferments. It also appears that in the case of administering an antiseptic in gastro-intestinal indications that it would be advisable to also administer diastase; particularly in such case where the complete metabolism of starch is desired. From other experiments it was seen that Pancreatin was very much more affected by these same antiseptics and therefore could not convert starches into soluble carbohydrates as they should. (Prize Paper).

(The complete data concerning this paper will be published in the Journal of the A. Ph. A. at a later date.)

#### THE PROFESSIONAL SPIRIT OF PHARMACY

Mr. Henry T. Hicks presented a very interesting account of the early history of pharmacy in North Carolina. He narrated the conditions of general stores in this state which carried a very complete supply of medicinals and also showed how these general stores operated their drug departments under the supervision of physicians. He also pointed out incidents to show that in those days physicians would either compound their own prescriptions or direct an apprentice in the methods of compounding medicines and in the filling of prescriptions.

In giving the experiences of the youth, represented by Mr. Hicks, in his paper, the

period of his apprenticeship with an experienced pharmacist who was the possessor of a copy of the Dispensatory, Parrishes Pharmacy and a subscriber to at least one pharmaceutical journal was quite an advancement in, at least educational equipment, for purveyors of drugs at that time.

Mr. Hicks also pointed out the period of learning which could only be secured under the tutelage of that pioneer of professional pharmacy in North Carolina, Mr. William Simpson, who gave him much valuable instruction and impressed on him to compound a prescription or make up a stock preparation a little better than it was done before, if possible, as that was the best way to progress and the development of professional respect.

(This paper will appear in full in a subsequent issue of the Carolina Journal of Pharmacy).

#### OUTLINING METHODS—INCREASING BUSINESS—PREPARING FOR OLD AGE

Mr. Chas. R. Thomas presented a paper giving much valuable information relative to the successful conduct of a retail store. Mr. Thomas recounted the methods he used in developing his business which he divided into six heads: 1. Placing the business on a strictly cash basis; 2. By advertising and living up to advertisements; 3. By treating customers courteously; 4. By keeping the store neat and attractive; 5. By expanding and adding more side lines; 6. By not waiting for customers to "come to see me but going out to see them."

Mr. Thomas discusses these items, showing the advantages of each, and then further offers some timely suggestions which he feels will prove profitable, especially that of keeping a daily store memorandum or diary. Finally, he gives a few rules which he believes if carried out will be sure secrets of success. These rules are 1. Procrastination; 2. Time, Industry, Diligence; 3. Frugality and Economy; 4. Punctuality and Promise; 5. Method and Dispatch; 6. Order; 7. Cheerfulness.

(This paper will appear in the Carolina Journal of Pharmacy.)

### ETHICS IN THE FIELD OF DRUG MERCHANDISING

In his paper, Mr. Beard first outlined the error that has become general of calling a retail pharmacist "unethical" if the main emphasis of his selling is not on drugs and prescriptions, and "ethical" if his practice is largely professional in nature. He showed that the term ethical is used when the word professional is really meant.

He then went on to show that while there are many codes of ethics that cover the scientific side of pharmacy, there is no code yet formulated that comprehends the highly

commercial line of work that retail pharmacy has now become. He stressed the need for a set of moral principles governing drug merchandising of today, and asked that the Association appoint a committee to modernize its 1882 Code of Ethics, so as to make the code a guide to proper practice of the present.

Upon the conclusion of his paper, the members voted to bring the Code up to date, and the president appointed as a committee for the purpose Messrs. Beard, C. C. Fordham, of Greensboro, and I. W. Rose, of Rocky Mount.

## ROLL OF MEMBERS

An asterisk (\*) before a member's name indicates attendance at the Blowing Rock meeting.

A dagger (†) before a member's name denotes both life and charter membership.

Names of life members are printed in small capitals.

Names of charter members are printed in italics.

The date following a member's name indicates year of affiliation.

### A

Abernethy, John Graham.....	1917	Elkin
Adair, Walter Holmes.....	1924	Salisbury
Adams, Edward Clarence.....	1910	Gastonia
Adams, Eugene E., Ph.G.....	1924	Statesville
Adams, Ray McClaine.....	1925	La Grange
Adams, J. L.....	1925	Gastonia
Aiken, Leonard Walter.....	1917	Asheville
Aiken, Joseph Henry.....	1925	Biltmore
Alderman, J. Leroy, Ph.G.....	1923	Chapel Hill
Alexander, Oscar T.....	1924	Waynesville
Allen, Charles Henry.....	1920	Huntersville
Allen, H. H.....	1917	Cherryville
Anderson, Banister.....	1924	High Point
Anderson, Joe.....	1924	New Bern
Andrews, Charles M., Ph.G.....	1908	Hillsboro
Andrews, R. H., Ph.G., P.D. 1915		Burlington
Andrews, Wesley Thompson 1922		Goldsboro
Atwater, Garland Marvin.....	1912	Farmville

### B

Bain, Jones Douglas, Ph.G.....	1925	Sylva
Baker, Walter Presley.....	1922	Raeford
*Ballew, J. G.....	1917	Lenoir
Barker, Ernest Jerome.....	1916	Rowland
Barker, Walter Bryan.....	1922	Greensboro
Barkley, Dennis Edward.....	1920	Asheville
Barnes, Ben. Shaw.....	1905	Maxton
Barnes, Edwin Wilmer.....	1912	Pine Tops
*Barnhill, Mabel.....	1908	Bethel
Barnhill, Walter Lee.....	1924	Wilson
Barrett, Raymond Ellis.....	1919	Princeton
Baucum, Alfred Vernon.....	1906	Apex
*BEARD, JOHN GROVER, Ph.G.1908		Chapel Hill
Beavans, William Eugene.....	1919	Enfield
Beddingfield, Chas. H.....	1919	Clayton
Beddingfield, Edgar T.....	1917	Clayton
Bell, Frank Roland.....	1924	Beaufort
Bell, Holley Mackie.....	1920	Windsor
Bellamy, Robert R.....	1893	Wilmington
Bennett, A. M., M.D.....	1912	Bryson City
Bennett, Kelly E., Ph.G.....	1912	Bryson City
Benson, Ernest Stuart.....	1918	Wilmington
*Bernard, Germain.....	1904	Durham
*Best, John Harper.....	1923	Winston-Salem
Bilbro, Quinton Trotman.....	1924	Asheville
Binford, Benjamin Wade.....	1924	Albemarle
Bingham, Minerva, Ph.G.....	1922	Rutherfordwood

Bingham, William Hunter.....	1924	Concord
Bissette, Paul Branch.....	1924	Wilson
Bizzell, Harry Lee.....	1920	Kinston
Black, Bonner Brevard.....	1921	Landis
Blackwelder, George S.....	1922	Hickory
Blair, Francis S.....	1924	Spartanburg, S.C.
*Blair, Rochell Kent, Ph.G.....	1919	Charlotte
*Bland, J. A., Ph.G., Ph.C.....	1919	Greenville, S.C.
Blauvelt, William Henry.....	1922	Asheville
Blue, A. F.....	1919	Laurinburg
Bobbitt, Adolphus Bracey.....	1919	Winston-Salem
Bobbitt, Louis Myron, Ph.G.1917		Winston-Salem
Boddie, Samuel Perry.....	1920	Louisburg
Bolton, J. Cener.....	1904	Rich Square
Bonner, Brem.....	1924	Durham
Boon, W. J.....	1904	Raleigh
Boone, D. Leonard.....	1905	Durham
Boone, John Troy.....	1915	East Durham
Boyce, James B., Jr.....	1916	Warrenton
BRADHAM, C. D. (1906).....	1895	New Bern
Bradley, Earl Landrum.....	1920	Old Fort
Bradley, Jesse Powell.....	1910	Burlington
Brady, Chas. A.....	1919	Newton
Brame, Robert Marvin.....	1901	N. Wilkesboro
Brame, W. A.....	1913	Rocky Mount
Brantley, John C.....	1917	Raleigh
Brantley, Paul Clayton.....	1916	Wendell
Brewer, Stroud Otis.....	1915	Durham
Briles, David Thomas.....	1916	Rocky Mount
Brinkley, James Hackburn.....	1923	Spring Hope
Brison, John Edgar.....	1924	Gastonia
Bristow, Ellie Burton, Ph.G.1924		Raleigh
Brooks, Frank Gibbons.....	1921	Siler City
Brookshire, Guy E., Ph.G.....	1919	Asheville
*Brookshire, Lloyd P., Ph.G.1924		West Asheville
Brown, Henry C.....	1915	Goldsboro
Brown, James Dulon.....	1916	Warsaw
Brown, Joseph Key.....	1913	Greenville
Bryan, Wm. Dempsey.....	1920	Tarboro
Buffalo, John Mack.....	1919	Raleigh
Bunting, J. H., Ph.G. (1893).....	1923	Wilmington
Burnett, J. P.....	1918	Whitakers
Burrus, Samuel Brainard.....	1924	Asheville
Burwell, G. Ernest (1890).....	1923	Charlotte
Burwell, W. A.....	1919	Raleigh
Butler, Alman Tyron, Ph.G.....	1922	Clinton
Byrd, Clement.....	1905	Greensboro

## C

Cain, Leighton Dewey.....	1921	Raleigh
Caldwell, Paul Grier.....	1922	Gastonia
Callahan, Edwin Forest.....	1920	West Durham
Callahan, James.....	1920	Philadelphia, Pa.
Campbell, Francis Earle.....	1925	Hillsboro
Campbell, Howard Turner.....	1925	Maiden
* Campbell, Rowe B.....	1918	Taylorsville
Canaday, Ralph Clarence.....	1913	Four Oaks
Canada, Andrew Thornton.....	1912	Roanoke, Va.
Capehart, Cullen Tucker.....	1920	Charlotte
Carpenter, Robert Earl.....	1922	Shelby
Carswell, Ransom Fred.....	1920	Winston-Salem
* CARTER, SAMUEL (1918).....	1915	Salisbury
Carter, Stamey.....	1918	Salisbury
Cassell, A. Sam, Ph.G.....	1917	Winston-Salem
Cate, Arlindo S. (1909).....	1922	Greensboro
Cecil, Aros Coke, Ph.C.....	1919	High Point
Chalker, Ottis Geiger.....	1922	Winston-Salem
* Cherry, Jas. L.....	1925	Cramerton
Clark, Claude Baxter.....	1924	Williamston
Claverie, Jos. S., Ph.M.....	1917	Asheville
Cline, Clement E.....	1924	Asheville
Cline, Frederick Herman.....	1920	Kannapolis
Cline, Harvey Eugene.....	1919	Greensboro
Cobb, James Louis, Ph.G.....	1920	Goldsboro
Cole, J. Fulton.....	1910	Carthage
* Cole, Thos. Reid.....	1925	Asheville
Coleman, H. G., Ph.G.....	1915	Durham
Compton, James Wesley.....	1917	Salisbury
Cook, Robert E. Lee.....	1904	Tarboro
* Cooke, Henry Maddry.....	1906	Spencer
* COPELAND, ROBT. R., Ph.B. 1917	1917	Ahoskie
Coppedge, J. Benj., (1913).....	1922	Raleigh
* Coppedge, James William.....	1915	Raleigh
* Costner, B. P.....	1910	Lincolnton
* Council, Commodore T.....	1915	Durham
Cox, Garnett McLean.....	1922	Shelby
Crabtree, Esker P.....	1917	Henderson
Crabtree, Gilbert.....	1915	Raleigh
* CRABTREE, W. A. (1917).....	1915	Sanford
Crater, Charles Lee.....	1922	Nashville
* Crawford, Edgar P.....	1919	Lenoir
Creech, Durward Heber.....	1908	Smithfield
Creech, Seth.....	1924	Kinston
Crenshaw, Jos. L.....	1925	Hendersonville
Croom, Robert Devane.....	1924	Maxton
Crutchfield, Thomas G.....	1920	Greensboro
* Culpepper, Frank Douglas.....	1913	Henderson
Cutchin, J. M., Jr., Ph.G.....	1908	Whitakers

## D

Dailey, James Futrell.....	1922	Greensboro
Dailey, R. I.....	1919	Reidsville
Daniel, Elbert C.....	1916	Zebulon
Darlington, James Manly.....	1924	Winston-Salem
Davenport, Peter Ernest.....	1920	Washington
Davis, Clifford V.....	1921	Wilson
* Davis, Edwin Bonner.....	1916	Morganton
Davis, Edward M.....	1925	Roxboro
Davis, James Robert.....	1925	Asheville
Davis, Junius W.....	1919	Edenton
Davis, Karl Welfare.....	1922	Winston-Salem
Dawson, Benj. Truet.....	1920	Rocky Mount
Dawson, Milton Piere.....	1920	Rocky Mount
Dees, Fred.....	1919	Wallace
Dees, R. E. Lee.....	1920	Burgaw
* Deter, Eli Earle.....	1925	Hickory
Dennidwidge, Paul Homes.....	1925	Black Mountain
Dizor, Marvin Edward.....	1919	Mount Olive
Dorsey, Melville.....	1880	Henderson
Dover, Hugh Curtis.....	1921	Charlotte
Dowdy, David Astor.....	1918	High Point
Driggers, Earle.....	1925	Elizabeth City
Duffy, Frank S.....	1919	New Bern
Dunn, Robert A.....	1904	Charlotte
Durham, Carl Thomas.....	1918	Chapel Hill

## E

East, J. S.....	1921	Morven
Edwards, Otho C., Ph.G.....	1922	Raleigh
Edwards, S. M.....	1919	Ayden
Edwards, Thos. Northey.....	1919	Charlotte
Eldridge, Julius.....	1922	Mt. Airy
Ellington, Richard A.....	1922	Madison
* Elliott, Augustus Green.....	1915	Fuquay Springs
Elrod, Hugh Foster.....	1924	Memphis, Tex.
Elvington, D. A.....	1912	Wilmington

Etheridge, Samuel B.....	1917	Washington
Etheridge, Sidney G.....	1913	Elizabeth City
Etheridge, Thomas Jarvis.....	1920	Oxford
* Eubanks, Clyde L.....	1915	Chapel Hill
Eubanks, James Norwood.....	1917	Greensboro
* Evans, William Bryant.....	1924	Lexington

## F

Farrell, R. D.....	1919	Greensboro
Faucette, William P.....	1915	Youngsville
Fearington, Tom Bell.....	1924	Asheville
Fentress, H. L.....	1883	Wilmington
Ferguson, H. Q., Ph.G.....	1924	Greensboro
Ferrill, Wessie Conway.....	1920	Nashville
Fetzer, Frank Goodson.....	1922	Wadesboro
Fields, James Thaddeus.....	1920	Laurinburg
Fields, James Thaddeus, Jr. 1917	1917	Laurinburg
Finger, Frederick E.....	1910	Kings Mt'i.
Finley, Gray Bynum.....	1920	Marion
Fisher, Lester.....	1920	Statesville
Fitchett, Carl E.....	1916	Dunn
Fleming, Cary Hunter.....	1922	Raleigh
Fleming, Fred Henry, Ph.G. 1924	1924	Fairmont
* Fordham, Christopher C.....	1897	Greensboro
* Fordham, C. C., Jr., Ph.G.....	1925	Greensboro
Fordham, Christopher McK.....	1922	Greensboro
Formyduval, Morrison.....	1918	Whiteville
Foster, Caney.....	1913	Weldon
Fowlkes, Wm. Mortimer.....	1920	Rockingham
Fox, Charles Michael.....	1909	Asheboro
Fox, Ludolph Glenn.....	1922	Rockingham
Frank, Harvey, P.D.....	1922	Philadelphia, Pa.
Frieze, William Scott.....	1919	Concord
Fulghum, Raiford Thomas.....	1913	Kenly
Fullenweider, Phifer.....	1924	Rocky Mount
Fulmer, Verne Rufus.....	1924	Charlotte
Furr, Fitzhugh Lee.....	1921	High Point
Futrelle, William Leon.....	1916	Wilmington

## G

Gaddy, Henry Moody, Ph.G. 1917	1917	Raleigh
Galloway, Rawley.....	1922	Raleigh
* Gamble, Chas. Franklin.....	1920	N. Charlotte
* Gamble, John Paul.....	1921	Monroe
Gardner, T. L.....	1908	Reidsville
Gaskins, Wm. Floyd.....	1920	New Bern
Gattis, Philip D.....	1922	Raleigh
Gibbs, Thomas R. (1908).....	1924	Belhaven
Gibson, Allison McL., Ph.G.....	1925	Gibson
Gilbert, Loamie.....	1915	Benson
Gilbert, W. B.....	1924	Charlotte
Gilliam, Wade Axom, Ph.G.....	1925	Elkin
Glenn, Arthur Leon.....	1925	Charlotte
Gooch, Roland Louis.....	1922	Oxford
Goode, Bagwell Sutton, Ph.G. 1924	1924	Ahoskie
GOODE, J. A. (1919).....	1911	Asheville
Goodman, George C.....	1881	Mooreville
Goodrum, C. S.....	1916	Davidson
Gorham, Richard Speight.....	1919	Rocky Mount
Graham, John Calhoun, Jr.....	1917	Red Springs
GRANTHAM, G. K. (1918).....	1895	Dunn
Grantham, Hiram.....	1904	Red Springs
Grantham, Lewis Irvin.....	1916	St. Pauls
* Gray, Polk Cleybourne.....	1904	Statesville
Green, Charles F.....	1915	Wilmington
Greene, Herbert Cooper.....	1920	Charlotte
Greene, John G., Ph.G.....	1919	High Point
* GREYER, C. P., P.D. (1917).....	1909	Morganton
Griffin, Brack C.....	1918	Huntersville
Griffith, W., Ph.G. (1914).....	1923	Hendersonville
Grimes, David.....	1924	Robersonville
Grimes, Thos. Walter.....	1920	Greenville
Grisson, Gilliam.....	1922	Raleigh
Grove, Charles Elmer.....	1922	Asheville
Guion, Clayton Lloyd.....	1921	Norwood
Guion, Clyde Doyle.....	1919	Cornelius
Guion, Howell N., Ph.G.....	1921	Marshville
Guiton, John Albert, Ph.G.....	1921	St. Pauls
Gurley, Doyle Manly.....	1919	Sanford
Gurley, William Burden.....	1917	Windsor

## H

Hales, Ralph A., Jr., Ph.G.....	1922	Middlesex
Hall, James Malcom.....	1922	Oxford
Hall, John Perry, Ph.G.....	1925	Wilmington
Hall, Sam Canady, Ph.G.....	1924	Oxford
Hall, Thos. N.....	1919	Mooreville

Hall, William Paxton, Jr.	1922	Forest City
Hamlet, Peyton Richard	1922	Raleigh
Hamlet, Reginald	1922	Raleigh
* Hancock, Franklin Wills	1880	Oxford
Hand, Jasper Kennedy	1922	N. Charlotte
Hardee, Aldridge Kirk	1924	Graham
Hardin, Edward M.	1916	Wilmington
Hardin, Eugene B., Ph.G.	1924	Wilmington
Hardin, John H.	1880	Wilmington
Hardwicke, St. John Hart	1924	Buies Creek
Harper, C. P.	1904	Selma
Harper, Carl Talmage	1917	Zebulon
Harris, Henry William	1921	Mocksville
Harris, Jos. Claxton, Ph.G.	1924	Washington
* Harrison, Thomas N., Jr.	1916	Littleton
Hart, L. W.	1921	Salisbury
Hart, Robert Lee	1920	Southern Pines
* Harville, Reese Courts	1917	Thomasville
Haupt, Edward, Ph.G.	1925	Newton
Hayes, Geo. Everett	1920	Hickory
Haymore, Joseph Baxter	1922	Norlina
Haywood, C. L.	1910	Durham
Henderson, Chas. W.	1924	Durham
* Henderson, James A.	1921	Charlotte
Henderson, J. L., Ph.G., P.D.	1913	Burlington
Herring, Needham B., Ph.G.	1917	Wilson
Herring, Robert R., Ph.G.	1917	Oxford
Hester, Fred	1922	Asheville
Hesterly, Louis Enloe, Ph.G.	1914	Hendersonville
Hicks, Charles Glenn	1922	Raleigh
* Hicks, HENRY T. (1917)	1897	Raleigh
Hicks, Herma L.	1919	Rocky Mount
Higgins, Charles M.	1918	McFarlan
Hill, John H.	1908	Goldboro
Hilton, Charles McLane	1908	Greensboro
Hocutt, Delma Desmond	1920	Henderson
* Hodges, F. H., Ph.G.	1925	High Point
Hoffman, Joseph Filson	1920	Gastonia
Hogan, Alexander L., Ph.G.	1924	Kinston
Holland, Henry Odessa	1915	Apex
Holland, R. F.	1925	Asheville
Holloman, Lewis J., Ph.G.	1924	Charlotte
Holland, Willis Froneberger	1924	Mount Holly
Holliday, Robert W.	1917	Clinton
Hollingsworth, Joseph	1919	Mount Airy
Hood, Hal C.	1918	Smithfield
Hood, John C.	1919	Kinston
Hood, Richard Thornton	1920	Kinston
Hood, T. R.	1880	Smithfield
Hood, Thos. Ruffin, II.	1925	Dunn
Hooper, Fred Lambert	1925	Sylva
* Horne, H. R.	1880	Fayetteville
Horne, S. Ruffin, Ph.D.	1920	Fayetteville
HORNE, W. W., Ph.C. (1917)	1900	Fayetteville
Horton, John Palmer, Ph.G.	1925	N. Wilkesboro
Horton, Roland Wm.	1925	Monroe
House, Joseph	1924	Beaufort
* HOWELL, E. V., Ph.G. (1917)	1892	Chapel Hill
Hoyle, Marion H.	1919	Coolemees
Hudson, Joe Park, Ph.G.	1925	Monroe
Hufham, Walter	1918	Morehead City
Hughes, John Robert	1919	Madison
Hunter, Buxton W.	1888	New Bern
Hunter, J. Boyce	1921	Charlotte
Hutchins, James Alexander	1910	Winston-Salem
Hutchinson, J. McC.	1922	Chester, S. C.

## I

Ingram, L. M., Ph.G.	1920	High Point
Irvine, Otho Leroy	1924	Concord
Iseley, George A.	1920	Raleigh

## J

* Jackson, Leonidas, Ph.G.	1924	Duke
Jacks, Francis C.	1910	Elizabeth City
* JAMES, ALBERT ALLISON	1916	Winston-Salem
Jarrett, Lloyd Montaville	1922	Biltmore
Jenkins, Joseph Van	1925	Asheville
Jenkins, Lawrence Wilson	1922	Greensboro
Jernigan, Rupert	1915	Beaufort
Jetton, Robert M.	1920	Comer, Ga.
Jetton, W. A.	1912	Davidson
Johnson, Joy Hugh	1922	N. Wilkesboro
Johnson, Roy Josiah	1924	Asheville
Johnson, William L., Ph.G.	1924	Raleigh
Johnson, William Luther	1924	Gibson
Johnson, William Randel	1919	La Grange
Johnston, Albert Sherwood	1922	Smithfield
Joiner, Arthur Eugene	1924	High Point

Joiner, Leon B.	1920	Salisbury
Jones, Alpheus	1915	Warrenton
Jones, John Barnes	1913	Lexington
Jones, John Lee	1924	Canton
Jones, Joseph Hunter	1919	Haw River
Jordan, Dillon Leroy	1921	Clayton
* Joyner, Joseph Drewry	1915	Franklinton
Justus, William Hicks	1887	Hendersonville

## K

Keever, James Woodfin	1918	Hickory
Kelly, John Robertson	1909	Greensboro
Kendall, Bloomfield Horton	1922	Shelby
Kendrick, T. W., Ph.G.	1919	Charlotte
Kerner, Lewis Clarence	1905	Henderson
* Kibler, Ralph Emory, Ph.G.	1922	Morganton
King, J. R.	1915	East Durham
King, Leon Major	1922	Greensboro
Kirby, Guy Smith, Jr., Ph.G.	1920	Marion
Kirby, James Hines	1924	Kenly
Kirby, Kenneth A., Ph.G.	1917	Charlotte
Klutz, A. J.	1918	Greensboro
Koonce, John Edw., Ph.G.	1918	Chadburn
Koonce, Thomas R., Ph.G.	1922	Wilmington
* Kunkle, Austin Boyd, Ph.G.	1925	Durham
* Kyser, Edw. V., Ph.G., Ph.C.	1923	Chapel Hill

## L

Laidlaw, Herbert Rhodes	1925	Salisbury
* Lamar, W. L., Jr.	1925	Winston-Salem
Landquist, Thomas Eugene	1899	Winston-Salem
Lane, Walter Allen	1920	Tarboro
Laney, William D., Ph.G.	1925	Sylva
Lamm, Lewis Marion, Ph.G.	1924	Mount Airy
Langdon, Ralph Edw., Ph.G.	1924	Bonlee
Lasley, Matthew Ivey	1924	Winston-Salem
Laving, Karl Lauder	1922	Lincolnton
Layden, Edward Harris	1919	Lexington
Layton, Clifford, Chas.	1925	Sanford
Lazarus, Joseph	1925	Sanford
Lea, Lumartin John	1909	Burlington
Lea, Verne Duncan, Ph.G.	1920	Charlotte
Ledbetter, E. DeB., Ph.G.	1919	Rocky Mount
* Lee, PARMILLUS A. (1918)	1906	Dunn
Leggett, W. A.	1897	Edenton
Lewis, Horace Reginald	1917	Charlotte
Lewis, Wilson E.	1919	Mount Olive
Liles, Wayland Andrew	1917	Pikeville
Lisk, Daniel Clyde	1920	Charlotte
Lloyd, Thomas Philip	1920	Chapel Hill
Loffin, James Urus	1924	Albemarle
Long, Roy	1925	Brevard
Lord, Charles A.	1916	Asheville
Lunn, Frank H., Ph.G.	1917	Winston-Salem
* Lutz, Horace Cleveland	1909	Hickory
* Lynch, Norman Walker	1920	Charlotte
Lynn, Robert Marion	1925	Gastonia
Lyon, F. F.	1916	Oxford
* Lyon, Osborne Henry	1924	Plymouth
Lyon, Robert P.	1919	Wadesboro

## M

McBane, O. D.	1919	Greensboro
McCraw, Wm. Polk	1925	Norfolk
McDaniel, Wm. Aubrey	1919	Enfield
McDonald, A. H.	1919	West Durham
* McDonald, W. R., Jr., Ph.G.	1921	Hickory
* McDowell, Norfleet Owen	1921	Scotland Neck
McDuffie, R. A., Ph.G.	1915	Greensboro
McGahee, Goree Leo	1924	Franklin
McIlhenny, Thomas Cowan	1922	Winston-Salem
McKay, Daniel McNeill	1917	Durham
McKay, Harvey Hooper	1918	Gastonia
McKay, Joseph Wheeler	1925	Asheville
McKeel, Charles Baynor	1916	Columbia
McKenzie, Lacy McKinnon	1920	Lumberton
McKesson, Louis Walton	1902	Statesville
McKinney, William M.	1915	Ayden
McKinnon, W. L.	1921	Wadesoro
McKnight, L. E.	1921	Fayetteville
McLary, Eugene	1922	Haw River
McLelland, J. H.	1924	Mooreville
McManus, Matthew, T. Y.	1924	Winston-Salem
McMillan, John D.	1916	Lumberton
McMinn, J. M. (1883)	1919	Asheville
McMullan, Francis H.	1918	Old Fort
McNair, William Ralph	1922	Henderson
McNeely, Morris C.	1920	Gastonia

McNeill, Geo. K.	1901	Rowland
McNeill, George Raymond	1919	Whiteville
Mabry, Charles Snellings	1917	Hamlet
Macon, Arthur Boise	1918	Mount Airy
*Malone, Charles Everett	1917	Salisbury
*Mann, Randall Newton	1919	High Point
Marrow, Chas. Taylor, Jr.	1920	Greensboro
Marsh, Numa F., Ph.G.	1921	Greensboro
*Martin, Alfred Newman	1922	Rosemary
Martin, Sydnor L., Jr.	1924	Leaksville
Martin, Walter S.	1912	Canton
Mathes, T. J.	1924	Durham
*Matthews, Chas. E., Jr.	1919	Roanoke R'ds
Matthews, George Edgar	1920	Fayetteville
Matthews, George W.	1922	Asheville
Matthews, Walter Forest	1915	Randleman
*MATTON, G. A. (1917)	1885	High Point
Mayberry, E. B.	1916	Maxton
Mayo, Thos. Harris	1920	Goldshoro
Mebane, William M.	1922	Asheville
Melvin, Marion B., Ph.G.	1924	Raleigh
Melvin, Perry J., Ph.G.	1920	Fayetteville
Merritt, Nello Harward	1916	Carrboro
Miles, Morton Clifton	1917	Henderson
Miller, Carl Tienken	1916	Wilmington
Miller, Charles B., Ph.G.	1890	Goldshoro
Miller, Clarence M., Ph.G.	1918	Wallace
Miller, Wortha Willard	1922	Jonesboro
Millican, Alexander Graham	1921	Wilmington
Mills, John Craton, Ph.G.	1919	Lowell
Mills, Joseph Arthur	1922	Tabor
Mills, Robt. Spencer, Jr.	1924	Raleigh
MISSILDINE, E. E. (1917)	1902	Tryon
Mitchell, Crudup P. (1917)	1922	Burlington
Mitchell, Henry Gother	1914	Hamlet
Mitchener, John A.	1922	Edenton
Moir, Archie L.	1919	Fayetteville
Montague, Geo. W.	1919	Durham
Moore, A. Roy	1924	Wilson
Moore, Bernice C.	1906	Wilson
*Moose, A. Walter	1893	Mt. Pleasant
*Moose, George Kelly	1925	Boone
*Moose, Walter Lee	1924	Mt. Pleasant
Morgan, Jesse T., Ph.G.	1918	Benson
Morrisette, Calvin B.	1919	Elizabeth City
Morrison, Matthew S.	1906	Wilson
Morrow, N.	1919	Gastonia
Mullen, Lester Boyd, Ph.G.	1922	Asheville
Munday, Clifton Conner	1922	Taylorsville
*Munday, James Coleman	1921	China Grove
Murchison, Ernest Edwin	1913	Sanford
Murphy, Charles Lee	1917	Salisbury
Murphy, John Carpenter	1924	Winston-Salem

## N

Nance, John Sanford	1922	Charlotte
Nelson, Wm. G., Ph.G.	1920	Wash., D. C.
Newsome, Henry C., Ph.G.	1921	Mooreville
Nicholson, A. T.	1915	Tarboro
Nicholson, M. A.	1918	Troy
Niestle, William	1887	Wilmington
Norman, J. P.	1924	Draper
Nowell, Edwin	1919	Greensboro
Nowell, Wm. R.	1913	Wendell
*Nutt, James D. (1880)	1916	Wilmington
Nye, David S.	1925	Lumberton
Nye, George Lanneau	1919	Coats

## O

O'Brien, Joseph I.	1923	Pinehurst
O'Donnell, John James	1924	Badin
*O'Hanlon, Edward W.	1895	Winston-Salem
Overman, Harold S.	1908	Elizabeth City

## P

Padgett, Everett Lee, Ph.G.	1924	Asheville
Page, B. F., Ph.G.	1906	Raleigh
Page, Henry Richard	1924	Monroe
Palmer, Archibald W., Ph.G.	1925	Sanford
Parker, Fernando Wood	1924	Raleigh
Parker, Richard Smith	1922	Murphy
Parker, Walter Wellington	1915	Henderson
Parker, W. W., Jr., Ph.G.	1924	Henderson
Patterson, W. D.	1917	Chapel Hill
Patillo, Roy Clifford	1924	Gastonia
Payne, Harry E.	1916	Wilmington
Peacock, Moses A.	1918	Benson
*Pegram, Addie B., Ph.G.	1921	Lenoir
Perry, Elijah B.	1919	Littleton

Petrea, Fred S.	1920	Greensboro
*Phillips, Calvin B.	1920	Lincolnton
Phillips, M. B., Ph.G.	1919	Concord
*Pierce, James S.	1920	Rocky Mount
Pierce, Malcom E.	1920	Charlotte
Pike, E. L.	1916	Middlesex
*Pike, Joseph W.	1922	Concord
*PILKINGTON, G. R. (1920)	1898	Pittsboro
Pinnex, Wm. Maple	1925	Newbern
Pittman, Joseph N.	1921	Henderson
Pleasants, Frank R.	1919	Louisburg
Poole, Laurie B., Ph.G.	1924	West Durham
Pope, Henry Lennon, Ph.G.	1908	Waynesville
Porter, Charles Davis	1924	Concord
Porter, Clifford	1922	Black Mt'n.
Porter, Ernest	1922	Concord
Porter, William Clarkson	1924	Greensboro
Powell, David Earle	1922	Asheville
Powers, L. Bruce	1915	Raleigh
Price, S. H., Ph.G.	1920	Mooreville
Pruett, Albert Roberts	1925	Fairmont
Pugh, Edward Stuart, Ph.G.	1924	Windsor
*PURCELL, SAM. M., (1920)	1909	Salisbury

## Q

Quinn, Flay Dewitt	1921	Shelby
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R		
Ray, Clifford W.	1925	Coeburn, Va.
*RAYSON, C. A. (1917)	1904	Asheville
Reaves, Edwin L., Ph.G.	1920	Raeoford
Reaves, L. E.	1915	Raeoford
Redding, E. F.	1919	Lucama
Reeves, Jefferson, Ph.G.	1924	Waynesville
Reedy, W. C.	1924	Mooreville
Rees, Henry Ebenezer, Ph.G.	1924	Wingate
Reinhardt, Robt. Lee	1919	Forest City
*Reins, Charles Cicero	1925	Winston-Salem
Rhodes, Cader, Ph.G.	1924	Raleigh
Rhyme, Clarence L.	1922	Statesville
Rhyme, Wayne Frank	1925	East Gastonia
Rice, Leslie Davis	1924	Beaufort
Ridenhour, Davidson Giles	1917	Mount Gilead
*Rimmer, Eugene F.	1920	Charlotte
Rimmer, Robert M.	1921	Mebane
Ring, Clifton A.	1908	High Point
Ring, Luther B.	1922	Mount Olive
*Ring, William A.	1897	High Point
Rives, Herbert Lisle	1924	Bethel
Roberts, Herschel	1918	Weaverville
Robinson, John L.	1919	Rutherfordton
Rogers, Ralph Peel	1912	Durham
Rogers, William F.	1915	Durham
*Rose, Ira W., Ph.G.	1906	Rocky Mount
Rose, J. L.	1917	Hendersonville
Rosemond, Jacob F., Ph.G.	1918	Kinston
Rosebaum, Carl D.	1916	Tarboro
Ross, Wm. Edgar	1925	Mt. Airy
Rowland, George J.	1915	Henderson
Rudisill, Jones S.	1910	Cliffside
Rush, Geo. W. C., Ph.G.	1919	Salisbury

## S

Salling, A. T.	1912	Wilmington
Sally, W. M.	1912	Statesville
Sanders, Andrew J.	1924	McAdenville
Sanford, Roger D., Ph.G.	1922	Aberdeen
Sappenfield, William Alfred	1924	Fayetteville
Sauls, M. M., Ph.G.	1915	Ayden
Scott, John M.	1898	Charlotte
Scruggs, Richard G.	1920	Asheville
Seawell, Charles C.	1912	Greensboro
Secret, A. McD., Ph.G.	1907	Monroe
Senter, Plennie L.	1921	Raleigh
Shaw, Rufus Sugg	1917	Scotland Neck
Shelton, Claude F.	1916	Chadbourn
Sheppard, J. W., Ph.G.	1896	Charlotte
Sherd, J. F., P.D.	1922	Henrietta
Shier, G. A.	1917	W. Asheville
Shook, Eulan	1918	Hickory
Shore, Madison Luther	1922	Raleigh
*Shuford, Lloyd D., Ph.G.	1925	Lenoir
*Simpson, Thomas S.	1916	Winston-Salem
*Sisk, Charles J., Ph.G.	1925	Bryson City
Siske, G. C., Ph.G.	1922	Greensboro
Sledge, Robert Steven	1922	Miami, Fla.
Sloan, Frank A.	1922	Albemarle
Sloop, Lonnie L.	1919	Elm City
Smith, Casper	1914	Wilson



Smith, C. H., Ph.G.	1919	Charlotte	Walker, Irving	1921	Reidsville
Smith, Edward W.	1919	Pilot Mountain	Walker, Thomas A.	1917	Charlotte
Smith, Fitz Lee	1918	Johnson City, Tenn	Wallace, Arthur C., Ph.G.	1924	Spring Hope
Smith, Frank S.	1907	Asheville	Walton, G. B.	1920	Hendersonville
*Smith, Frank T.	1888	Franklin	Ward, Edward Harvie	1924	Tarboro
Smith, James Filmore	1925	Fayetteville	Ward, Waits A., Ph.G.	1924	Biltmore
Smith, James Matthew	1925	Asheville	Warren, B. S.	1914	Greenville
Smith, Leon	1920	Kannapolis	Warren, J. C.	1922	Benson
Smith, Thomas L.	1917	Plymouth	Waters, G. W., Jr., Ph.G.	1910	Goldsboro
Smith, William W.	1922	Greensboro	Watkins, Theo. Twitty	1920	Rutherfordton
Snipes, Coley Lamb.	1924	Albemarle	Watkins, W. O.	1922	Rutherfordton
Snuggs, Wm. Henry	1911	Sanford	Watson, D. I., M.D.	1920	Southport
Soler, Alberto, Ph.G.	1918	Guaninao	*Watson, H. P., Jr.	1917	Winston-Salem
		Oriente, Cuba	Watson, Richard	1924	Tryon
Souders, Floyd B.	1920	Fayetteville	*Weatherly, A. E.	1920	Greensboro
Souders, O. Otis	1918	Fayetteville	*Webb, Eugene L.	1919	Thomasville
Sowell, Sam, Ph.G.	1924	Raleigh	Webb, James S.	1921	Wadesboro
Stallings, W. Herbert	1916	Fayetteville	*Webb, Thomas Paul	1921	Shelby
*Stanback, Thomas M.	1917	Spencer	Weed, Charles F.	1921	Asheville
Stevenson, John T.	1919	Elizabeth City	Welborn, William F.	1919	Lexington
Stewart, J. M., Ph.G.	1916	Charlotte	*WELFARE, S. E. (1917)	1917	Winston-Salem
Stimson, J. H.	1912	Statesville	Westbrook, A. P., Ph.G.	1923	Durham
Stone, Albert H.	1922	Spray	Wharton, Lee A.	1915	Gibsonville
Stone, W. L., Ph.G.	1922	Franklinton	Wheeler, Cyrus R.	1920	Durham
Stowe, Charles D.	1917	Asheville	Wheless, R. E. L.	1916	Warsaw
*Stowe, Harry R.	1912	Charlotte	White, Elliott S.	1922	Tarboro
*STOWE, JAMES P. (1921)	1906	Charlotte	White, F. L.	1922	Mebane
*Stowe, Lester H.	1910	Belmont	White, George Spencer	1924	Lexington
*Stratford, Parke C.	1919	Greensboro	White, H. G.	1916	Elm City
Strayhorn, William F.	1922	Durham	White, Herbert Wm., Ph.G.	1925	Fayetteville
Streetman, John W. (1919)	1925	Marion	White, James I.	1918	Burlington
*Suggs, Robert Bailey	1906	Belmont	White, J. S., Ph.G.	1921	Danville, Va.
Summey, Kelly Nims.	1924	Mount Holly	White, John A., Ph.G.	1921	Jonesboro
Summey, Ptolemy Durant	1924	Dallas	White, Joseph A.	1921	Moresville
Summey, Purvey Burpee	1924	Mount Holly	White, Julian E.	1915	Raleigh
Suttle, Julius Albert	1919	Shelby	*White, Luther, Phar. D.	1921	Wilmington
Suttlemyre, P. J., Ph.G.	1922	Hickory	White, W. R., Ph.G.	1910	Warrenton
*Sutton, James L.	1915	Chapel Hill	Whitehead, Chas. R., Ph.G.	1924	Ramseur
Swaney, Charles Arthur	1925	High Point	Whitley, Jesse R.	1919	Fremont
Swaringen, DeWitt C.	1909	China Grove	Whittington, James M.	1922	Winston-Salem
Swindell, Edmund S.	1922	Durham	Wiggins, W. W., Ph.G.	1922	St. Pauls
Sykes, Ralph James	1925	Greensboro	*Wilkins, William R.	1918	No. Wilkesboro
			Williams, A. H. A.	1916	Oxford

## T

Talley, Hugh Atlas	1922	Coats	Williams, H. C.	1912	Charlotte
Tarkenton, Edward L.	1903	Wilson	*Williams, John C.	1921	Gastonia
Tart, David W.	1916	Roseboro	Williams, L. L.	1921	Morven
*Tate, Earl Henry, Ph.G.	1925	Lenoir	*William, M. Van B.	1920	Winston-Salem
Taylor, John C.	1924	Enfield	Williams, Morrison P.	1902	Charlotte
*Taylor, John L.	1914	Charlotte	Williams, Robert I.	1880	Raleigh
*Taylor, William P.	1919	Roanoke Rapids	Williams, S. W.	1919	Raleigh
TEAGUE, M. F. (1919)	1917	Asheville	Williams, T. F., Phar.D.	1924	Salisbury
Temple, Jasper Owen	1915	Kinston	Williamson, Joseph Worth	1924	St. Pauls
*Thomas, C. R. (1901)	1911	Thomasville	Willis, Beatrice A., Ph.G.	1922	Raleigh
Thomas, E. E.	1915	Roxboro	Willis, Robert Moore, Ph.G.	1921	Beaufort
Thomas, E. R.	1907	Duke	Wilson, Claude Arthur	1925	Waxhaw
Thompson, Albert Johnson	1924	Badin	Wilson, Eugene C.	1921	Greensboro
Thompson, John V., Ph.G.	1925	East Flat Rock	*Wilson, G. S., Ph.G.	1921	Belmont
Thompson, P.H., Ph.G., P.D.	1925	Wake Forest	*Wilson, Lowry Reed	1924	Lowell
Thornton, Wm. Herbert	1920	Newton	Wilson, Thomas Harvey	1924	Thomasville
Threatt, Julius Blakeney	1925	Gastonia	Wilson, Thomas V., Ph.G.	1924	Henderson
Thrower, H. E.	1919	Southern Pines	Wilson, Wm. B.	1920	Hendersonville
Tilley, John Everett, Ph.G.	1924	Winston-Salem	Winders, Hal Marion, Ph.G.	1925	Benson
Tolar, John H.	1922	Raleigh	*Wolford, Herbert Wm.	1921	Charlotte
*Toms, Bate C.	1919	Salisbury	Wolfe, Benj. H.	1919	Charlotte
Toms, Elmo Reid	1924	Wilmington	Wolfe, Carl	1919	Hickory
Townsend, J. H.	1915	Red Springs	*Wolfe, Drayton	1919	Lincolnton
Tripp, Guy Oscar, Ph.G.	1924	Winston-Salem	Wolfe, William S.	1919	Mt. Airy
Trott, John A.	1922	Danville, Va.	Womble, David J., Ph.G.	1924	Weldon
Trotter, J. R.	1917	Salisbury	Woodard, Clarence Thomas	1925	Charlotte
Tucker, R. H.	1919	Reidsville	Woodard, Ernest V.	1919	Selma
Tucker, William M.	1919	High Point	Woodard, Edward W.	1922	Henderson
Tugwell, James B.	1916	Lillington	Worthington, E. C.	1925	Washington
Turlington, J. E., Ph.G.	1919	Hendersonville	Wrike, Walter Curtis	1922	Graham
Turnmire, Arthur P.	1922	Mount Airy			
Tuttle, Bobbitt Marcus	1925	Winston-Salem			

## U

Underwood, J. T. 1918 Liberty

## V

Vinson, Emmett L. 1922 Halifax  
Vinson, James T. 1923 Goldsboro

## W

Walker, B. W. 1917 Rocky Mount  
Walker, C. A. 1912 Asheville  
Walker, H. W., Ph.G. 1919 Norlina

## Y

Yoder, Coley R. 1922 Newton  
Young, John 1918 Wilmington  
Youngblood, Leonard S. 1925 Maiden

## Z

\*Zoeller, Edward V., Ph.G. 1880 Tarboro  
Zuckerman, Isaac L. 1918 Durham

## ASSOCIATES

Adams, Lowry Thomas. 1924 Winston-Salem  
Calton, Renneth C. 1922 Nashville  
Caplan, Isaac Leo. 1922 Old Fort  
Carmichael, E. G. 1923 Albemarle

Charles, Gloma A.....	1919	Aberdeen	Ross, Henry Clay, Ph.G.....	1924	Albemarle
Coble, H. Floyd.....	1925	Greensboro	Russell, G. A.....	1925	Greensboro
Cole, S. F.....	1919	Carthage	Rush, Wesley S.....	1922	Candor
Cook, Robert Hoyle.....	1924	Asheville	Shaw, Daniel Ralph.....	1924	Lumberton
Correll, Leslie James.....	1925	Kannapolis	Sheffield, Bernard C.....	1922	Warsaw
*Cox, Thomas M.....	1922	Asheville	Tainter, Dean.....	1925	Marion
Coxe, James S.....	1920	Raleigh	Thompson, Oma M.....	1922	Raleigh
Craig, William F., Ph.G.....	1924	Gastonia	Taylor, William Mabry.....	1924	Winston-Salem
Creech, Wilmer Brinton.....	1924	Kinston	Taylor, Wiley Roberts.....	1924	Fairmont
Curtis, Rufus H., Ph.G.....	1924	Greensboro	Underwood, Hamilton Polk.....	1924	Fayetteville
Dellinger, John Wesley.....	1925	Stanley	Underwood, William Alfred.....	1925	Asheboro
Dill, Geo. W.....	1924	Mohehead City	Vick, James Grey.....	1924	Wilson
Dilling, Coit.....	1924	Gastonia	Wagner, Jefferson Carl.....	1925	Conover
Dixon, Herman Lewis.....	1922	Charlotte	Walker, Merrill Early.....	1922	Norlina
*English, Nereus C.....	1924	Monroe	Wells, W. H.....	1924	Oxford
Finley, Robert Sylvester.....	1917	Asheville	White, Perry Dare.....	1922	Charlotte
Funderburk, Rupert.....	1924	Monroe	*Whitmire, H.E., Ph.G., Ph.C.....	1925	Greensboro
Griffin, Ellerbe W.....	1922	Kings Mountain	Yandle, Lester Hunter.....	1925	Matthews
Hair, Robert Clifton, Ph.G.....	1924	Charlotte			
Hall, James Henry.....	1925	Statesville			
Hedgepeth, Romulus A.....	1924	Lumberton			
Henderson, Leonard Willis.....	1925	Franklinton			
Hicks, Ernest L.....	1923	Concord			
Hoey, Frank E.....	1922	Shelby			
Huggins, Wm. Wesley.....	1924	Wilmington			
Ireland, Samuel R.....	1922	Winston-Salem			
Johnson, Graham Page.....	1924	Wallace			
*Kennedy, J. H.....	1923	Gastonia			
Lewis, Edmund Wilkins.....	1925	Jackson			
Little, George R.....	1920	Saluda			
McCall, Thomas C.....	1922	Rocky Mount			
Marsh, Joseph B.....	1922	Salisbury			
Mashburn, Pinky H.....	1922	Old Fort			
Mitchell, Franklin T., Ph.G.....	1924	Fairmont			
Murrow, Lelon Colquitt.....	1925	Asheville			
Page, Clarence E.....	1922	Henderson			
Peeler, George Calvin.....	1922	Salisbury			
Phillips, William B.....	1921	Goldsboro			
Roberson, Wm. Zenas.....	1925	Burnsville			

## HONORARY

Beal, James Hartley.....	Urbana, Ill.
Crane, Harry Woodburn.....	Chapel Hill, N. C.
Grove, E. W.....	St. Louis, Mo.
*Holton, Chas. Wm.....	Newark, N. J.
Kelly, Evander F.....	Baltimore, Md.
Rusby, H. H.....	New York City
Venable, Francis Preston.....	Chapel Hill, N. C.
Wooten, Thomas V.....	Chicago, Ill.

## TOTAL MEMBERSHIP

Regular Members.....	717
Associate Members.....	61
Charter Members.....	8
Life Members.....	21
Honorary Members.....	8
Total.....	815

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**FORTY-FOURTH ANNUAL REPORT**  
**OF THE**  
**NORTH CAROLINA BOARD OF PHARMACY**  
**1925**

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## NORTH CAROLINA BOARD OF PHARMACY

### Members and Organization, 1925-1926

*Commissioned by His Excellency, the Governor  
of North Carolina*

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C. P. GREYER, Morganton.....	Term expires April 28, 1926
E. V. ZOELLER, Tarboro.....	Term expires April 28, 1927
I. W. ROSE, Rocky Mount.....	Term expires April 28, 1928
F. W. HANCOCK, Oxford.....	Term expires April 28, 1929
J. A. HENDERSON, Charlotte.....	Term expires April 28, 1930

#### PRESIDENT

EDWARD V. ZOELLER .....Tarboro

#### SECRETARY-TREASURER

F. W. HANCOCK.....Oxford

#### ATTORNEY

B. S. ROYSTER.....Oxford

# FORTY-FOURTH ANNUAL REPORT

## OF THE

# NORTH CAROLINA BOARD OF PHARMACY

### LETTER OF TRANSMISSAL

Oxford, N. C., June 1, 1925.

To His Excellency,  
A. W. McLean,  
Governor of North Carolina.

Sir:—

We have the honor to submit herewith to your Excellency, the forty-fourth annual report of the North Carolina Board of Pharmacy for the year ending May 31, 1925, including a financial statement of the year's transactions. Included, also, are lists showing the registered pharmacists, registered assistant pharmacists, pharmacists registered by reciprocity, physicians permitted to practice pharmacy and deaths occurring during the year.

Respectfully submitted,

F. W. HANCOCK, *Secretary-Treasurer*,  
N. C. Board of Pharmacy.

To the Officers and Members of the North  
Carolina Pharmaceutical Association.

Sirs:

As required by the North Carolina Pharmacy Law, in addition to transmitting a copy of the forty-fourth annual report of the North Carolina Board of Pharmacy to Governor McLean, I am also submitting to you a copy of said report for the year ending May 31, 1925.

### Meetings and Examinations

#### 102nd Meeting

The one hundred and second (102nd) meeting (this being the annual meeting) of the Board was held at Chapel Hill, N. C., June 16, 17, and 18, 1924. The following members were present: E. V. Zoeller, I. W. Rose, C. P. Greyer, K. E. Bennett and F. W. Hancock.

Mr. F. W. Hancock presented his commission from the Governor as a member of the Board for a term of five (5) years from April 28, 1924. Attached to the commission

was the oath of office taken before the clerk of the Superior Court of Granville County. On motion Mr. Hancock was re-elected Secretary-Treasurer of the Board of Pharmacy for the term of his membership as one of the Board.

Thirty-nine (39) candidates took the examination, thirty-seven (37) for pharmacists and two (2) for assistants. The following thirty-one (31) made the required average for pharmacist's license and one (1) for assistant's license:

Adams, Edgar Eugene.....	Rutherfordton
Bain, Jones Douglas.....	Wendell
Brookshire, Lloyd Plemmons ....	Asheville
Campbell, Thomas Nelson (col.)..	Chadbourn
Cline, Clement Eugene.....	Hickory
Estevan, Urbano Soler .....	Cuba
Ferguson, Howard Quinn .....	Randleman
Fleming, Fred Henry.....	Fuquay Springs
Hall, Sam'l Cannady .....	Oxford
Hardin, Eugene Brooks .....	Wilmington
Harris, Joseph Claxton.....	Wendell
Johnson, William Lewis.....	High Point

Kirby, James Hines.....Kenly  
 Knight, Robert Seymour.....Columbia  
 Lynn, Robert Marion.....Chester, S. C.  
 McDonald, William Russell, Jr.....Waxhaw  
 Melvin, Marion Butler .....Roseboro  
 Morrow, William Erskine (col.)..Greensboro  
 Poole, Laurie Brittain.....Clayton  
 Rees, Henry Ebenezer.....Lincolnton  
 Shuford, Lloyd Durham.....Lenoir  
 Smith, David Allan.....Enfield  
 Sowell, Sam .....Camden, S. C.  
 Thompson, Paul Herman.....Fairmont  
 Wallace, Arthur Clegg .....Star  
 Ward, Waits Artemus.....Spencer  
 Watson, Richard .....Tryon  
 Wessells, Neil Etchison..Washington, D. C.  
 Whitehead, Charles Raymond....Ramseur  
 Wilson, Thomas Vernon....Hendersonville  
 Womble, David Jackson.....Cary

#### ASSISTANT

Musgrove, William McKinley

Richmond, Va.

### 103rd Meeting

The one hundred and third (103rd) meeting of the Board was held at the Sir Walter Hotel, Raleigh, N. C., November 24, 25, and 26, 1924.

The following members were present: E. V. Zoeller, I. W. Rose, C. P. Greyer and K. E. Bennett. F. W. Hancock was absent on account of sickness.

A minimum preliminary Educational requirement of two (2) years High School, or equivalent, for license as assistant pharmacist was adopted.

The reciprocal license fee was reduced to \$10.00 so as to comply with the Pharmacy Act.

It was ordered that samples of drugs and medicines sold in the general and drug stores should be gathered by the Inspector for analysis, to ascertain whether of legal standard quality.

It was the sense of the Board to enforce the provision of the Pharmacy Act requiring a registered or assistant pharmacist to be present and supervise all pharmacies or drug stores during business hours.

Sixteen (16) candidates took the examination. The following nine (9) pharmacists were successful and one (1) assistant:

Baker, Edwin Rudyard (col.).....Weldon  
 Campbell, Francis Earle .....Fayetteville  
 Greenwood, Augustus Marion (col.)  
 Greensboro  
 Jackson, Leonidas .....Duke  
 Johnson, James Edwin, Jr.....Wallace  
 Palmer, Archibald William .....Gulf  
 Sisk, Charles Jones .....Bryson City  
 Swaney, Charles Arthur.....Randleman  
 Wooten, Israel Willard (col.).....Tarboro

#### ASSISTANT

Coit, Dilling .....Gastonia

### Re-Registration

The following pharmacists have re-registered during the year:

Ashcraft, Lee Calvin.....Marshville  
 Banner, John .....Mount Airy  
 Bretsch, Albert .....Raleigh  
 Dodson, Tyree .....Bassett, Va.  
 Galloway, Charles Ernest.Washington, D. C.  
 Gray, Ralph Alfred.....Asheville  
 Hunter, Thomas Bell.....Rockingham  
 Lea, Lumartin John .....Burlington  
 Long, Roy .....Brevard  
 McCraw, Wm. Polk.....Norfolk, Va.  
 McKay, Malcolm .....Faison  
 McKeel, Charles Baynor, Jr.....Charlotte  
 Parker, Roland Hern .....Durham  
 Powell, Joseph Clements.....Norfolk, Va.  
 Rhyne, Wayne Frank.....Gastonia  
 Saintsing, James Edward.....Burlington  
 Scoggins, Lewis Edward.....Louisburg  
 Stancill, George Walker....Baltimore, Md.  
 White, Joseph Alphonso.....Mooresville  
 Whitmire, William Profit, Jr., Hendersonville  
 Woolard, Edward Watson.....Henderson

### Names Removed from Register for Failing to Renew License

Ahrens, A. G.....Wilmington  
 Buhmann, Walter .....Winston-Salem  
 Cashwell, C. D.....Statesville  
 Cline, H. E.....Greensboro  
 Crater, C. L.....Elkin  
 Estevan, Urbano Soler.....Cuba  
 Galloway, C. E.....Washington, D. C.  
 Gardner, W. H.....Shelby  
 Gurley, D. M.....Sanford  
 Hall, W. F.....Statesville  
 Howerton, J. L.....Greensboro  
 Hopkins, H. B.....Concord  
 King, L. M.....Greensboro

Lane, W. C.....	Sanford
McDonald, A. M.....	Raleigh
McKetham, H. McA.....	Fayetteville
McIntosh, J. B. S.....	Hayesville
Morgan, R. S.....	Marshall
Mullen, T. L.....	Asheville
Mullen, L. B.....	Asheville
Payne, H. E.....	Wilmington
Pope, A. S.....	Weldon
Powell, F. L.....	Asheville
Saintsing, J. E.....	Danville, Va.
Sally, W. M.....	Statesville
Stancill, G. W.....	Baltimore, Md.

Huggins, W. W.....Wilmington

Blair, F. S.....Charlotte  
DePinna, F. T.....Washington, D. C.  
Donnell, C. S.....Newark, N. J.  
Frank, Harvey .....Charlotte  
Schafhausen, J. J.....Asheville  
Williams, T. S.....Albemarle

The following were registered by reciprocity during the year:

Cagle, Carlus Vann, Greensboro, from Ga.  
Cole, Thomas Reed, Smithfield, from Ga.  
Cousins, Willie Green, Charlotte, from Pa.  
Crenshaw, Joseph L., Asheville, from Ala.  
Driggers, Earle, Eliz. City, from Ga.  
Elrod, Hugh Foster, Gastonia, from Texas.  
Henderson, Frank Watts, Chesterfield, S. C.,  
from S. C.  
Johnson, Roy Josiah, Asheville, from S. C.  
Jones, Dolan, Thomasville, from Ga.  
Lowrance, Clement L., Asheville, from S. C.  
McManus, Wm. Clyde, Charlotte, from S. C.  
Nye, David Sherwood, Lumberton, from S. C.  
Pruett, Albert Roberts, Sardis, Ga., from Ga.  
Ray, Clifford Walla, Coeburn, Va., from Va.  
Robinson, Herman Harwood, Elizabethtown,  
from Va.  
Sappenfield, James Alexander, Kannapolis,  
from Ga.  
Smith, James Matthew, Asheville,  
from Wisconsin.  
Thompson, John Vernon, East Flat Rock,  
from S. C.  
Watkins, Frank Day, Lowell, from S. C.

White, Herbert Williams, Fayetteville,  
from S. C.  
White, Wm. Garner, Gastonia, from S. C.  
Winn, Herbert, Athens, Ga., from Ga.  
Woodward, Clarence Thomas, Charlotte,  
from S. C.

Four (4) applicants making application for registration in this State by reciprocity were rejected, as follows.

Two (2) from the State of South Carolina.

Two (2) from the State of Georgia.

Permits to conduct drug stores in towns of 500 inhabitants or less were granted to the following physicians:

Peck, Edward Jerome,  
Hot Springs, Madison Co.  
Outlaw, John Lewter,  
Woodland, Northampton Co.  
Pittman, Earl Eugene, Macklesfield,  
Edgecombe Co.

Wilkerson, Jesse Bert,  
Rosman, Transylvania Co.  
Orr, Claude Vincent,...Tillery, Halifax Co.  
Liles, Nelson Picket,...Lilesville, Anson Co.  
Flynt, Solomon Spainhone,

Rural Hall, Forsyth Co.  
Sally, E. McQueen,.....Saluda, Polk Co.  
McMillan, John Monroe,

Candor, Montgomery Co.  
Bradshaw, Thos. Gavin, . . . Sims, Wilson Co.  
Buchanan, Chas. Lee,

Ellenboro, Rutherford Co.  
Harper, James Madison,

Jamestown, Guilford Co.  
Long, Ira Clinton,..Walstonburg, Green Co.  
Long, Fred Yount,...Catawba, Catawba Co.

Wooten, A. W. . . . . Pinetops, Edgecombe Co.  
 Templeton, J. M. . . . . Cary, Wake Co.  
 Gold, C. F. . . . . Ellenboro, Rutherford Co.  
 Bryson, E. J. . . . East La Porte, Jackson Co.  
 Maness, J. M. . . . . Ellerbe, Richmond Co.  
 Marlowe, W. A. . . . Walstonburg, Green Co.  
 Talley, J. S. . . . . Troutman, Iredell Co.  
 Roberts, H. C. . . . . Coats, Harnett Co.  
 Sims, L. V. . . . . Sims, Wilson Co.  
 Coppedge, N. P. . . Candor, Montgomery Co.  
 Young, C. R. . . . . Angier, Harnett Co.  
 Flagge, P. W. . . . . Jamestown, Guilford Co.

## NECROLOGY RECORD

The following Pharmacists, ten (10) in number, have died during the year:

W. R. BARKER  
Salisbury

---

JESSE CARTER, JR.  
Aberdeen

---

ROY CHAMPION  
Winston-Salem

---

R. A. FREEMAN, M.D.  
Burlington

---

W. A. HAYES  
Hillsboro

---

J. B. KEENER  
Morganton

---

ALLEN LEE  
Greensboro

---

J. D. MANN  
High Point

---

HOWARD McLARTY  
Monroe

---

J. L. PRIOR  
Atlanta, Ga.



The following report was made by Mr. F. O. Bowman, Assistant Inspector:

Chapel Hill, N. C., May 31, 1925.

To the North Carolina Board of Pharmacy,

Gentlemen:—

I have the honor to submit herewith report of inspection work done by me from July 1, 1924, to May 31, 1925, the time spent in this work during the eleven months' period referred to being an average of eight days per month, exclusive of the three months in which Special Session and the Regular Session of the Legislature were meeting at Raleigh, or, in other words, a total of seventy-two days.

During this time I visited one hundred and three of the three hundred and fifteen towns of the State having drug stores, and inspected three hundred and seven drug stores and sixty-three general stores which handle medicines. Thus it will be seen that about one-third of the drug stores of the State were inspected, with only a small number of general stores.

A good number of irregularities on the part of drug store proprietors have been found to exist for but short periods of time, in most instances, yet at the same time it has been observed that there has been a more honest effort put forth in trying to keep registered men than has been the case heretofore. Also, it has been observed that the general merchants have abandoned the sale of many items of medicinal merchandise they are forbidden to sell, but which were promiscuously sold by them up until the Circular letter of the Board explaining the law to them was promulgated and the thorough inspection of these stores last year.

### Prosecutions

Two indictments were made for violations of the Pharmacy Law and convictions obtained in each case.

Evidence was secured against T. H. Williams, manager of Eckerd's Cut Rate Medi-

cine Co., of Asheville, who is not a registered pharmacist for compounding prescriptions and for permitting an unregistered clerk to compound prescriptions, and against S. A. Slack an unregistered clerk of the same store for compounding prescriptions and selling poisons. These cases were tried in Recorder's Court in the city of Asheville on September 19th, 1924. A plea of guilty was entered in each case and the Recorder fined defendant Williams \$75.00 and costs, and defendant Slack \$25.00 and costs.

Respectfully submitted,

F. O. BOWMAN.

## North Carolina Board of Pharmacy

### BUSINESS ORDER

Roll call and *pro tem.* appointments.  
Reading and approving minutes.  
Miscellaneous communications.  
Reports of officers and committees.  
Special orders.  
Unfinished business.  
New business.  
Choosing place and time of next meeting.  
Adjournment.

### NORTH CAROLINA BOARD OF PHARMACY

#### EXAMINATION RULES

Candidates must not communicate in any way with another; nor give, receive, or use any means of information.

Questions to examiners must be asked without moving from seat and loud enough for all to hear.

Answer the questions by number, and where there are sub-divisions start each on new line. Proportionate credit will be allowed for partial answers.

Incorrect spelling or grammar and bad handwriting will detract from final rating.

Three hours time allotted in which to complete each branch.

Examinations given June 15 and 16, 1925.

NORTH CAROLINA BOARD OF PHARMACY  
REGISTERED PHARMACIST  
THEORETICAL PHARMACY

*Examiner Rose*

1. (a) Describe your customary practice or procedure in handling prescriptions from receipt from customer until compounded and delivered. (b) Give means of following abbreviations and signs: Ad, aa, M.T.D., Gtt, Qq. hor, T.T., H.T, tid. pc, Ant. cib.

2. Name two amulsifiers. (b) Does a fixed or volatile oil require the greater proportion of emulsifier to produce an emulsion? (c) What is the emulsifying substance in Emulsion of Asafetida? (d) What is the purpose of acacia in Mist. Cretae?

3. (a) Give examples of absorbable and non-absorbable ointment bases. (b) Which one of the official wool-fats is dispensed as Lanolin? (c) Which one of the mercurial ointments in prescriptions?

4. (a) What menstrua and processes are used in extracting the valuable principles of vegetable drugs. (b) Why is ammonia water used in making fluidextract licorice? (c) Hydrochloric acid in ergot?

5. (a) Why are some drugs standardized physiologically and other by alkaloidal assays? (b) Give applicable examples of drugs.

6. (a) Give the ingredients of Dobell's Solution. (b) Explain cause of effervescence during its manufacture. (c) Give official titles of Hope's Mixture and Squibb's Diarrhoea Mixture. (d) Why may these preparations not be dispensed except on prescription?

7. (a) Name five excipients for pills. (b) What absorbent powder is suitable in making pills containing chiefly mass of ferrous carbonate? (c) What are "enteric" pills? (d) What are the two most active ingredients of Warburg Pills?

8. (a) Why does precipitation occur when FE Hydrastis is mixed with an aqueous solution? (b) Should this precipitate be removed in a prescription? (c) What rule as to removing sediments or precipitates from Collyria?

9. (a) Give common English name and source of Sevum Preparatum. (b) Of Cetaceum. (c) Name two preparations of glandular organs. (d) What special precautions are required to keep serums and vaccines potent?

10. (a) Explain pharmaceutical, chemical, and therapeutical incompatibility. (b) Give theoretical examples of each or from occurrences in your experience.

MATERIA MEDICA, TOXICOLOGY AND  
POSOLOGY

*Examiner Henderson*

1. Ipecac. (a) Give part used and habitat. (b) Medical properties with doses. (c) Preparations and doses. (d) Alkaloid and dose.

2. Galla. (a) Definition. (b) Medical property with dose. (c) Preparation.

Aconitine. (a) Definition. (b) Medical property and dose. (c) Why must it be handled with utmost caution?

3. Podophyllum. (a) Give English synonym. (b) Definition. (c) Medical property and dose. (d) Preparations and doses.

Sanguinaria. (a) Give English synonym. (b) Definition. (c) Medical property. (d) Preparation and dose.

4. Cinchona. (a) Give official varieties and common English names. (b) Part used and habitat. (c) What is the meaning of "hybrid" used in the official definition? (d) From which variety is Tr. Cinchon. Co. made and dose?

5. Sinapis. (a) Give the official species. (b) Common English names. (c) Medical properties and dose. (d) Why will Emp. and Charta Sinapis be rendered inactive with hot water?

6. (a) Give sources of Oils of Sweet and Bitter Almonds. (b) How is each oil obtained? (c) Official preparations from each. (d) What constituent of bitter almond oil prohibits its use for domestic flavoring?

7. (a) Give the official preparations containing Metallic Mercury and medical properties with dose. (b) How are medicines administered epidermically?

(a) Give the compounds and preparations by which Iodine is administered and medical property with dose. (b) Which has common name of Lugol's solution?

8. (a) What characteristic feature gives the Fam. Umbelliferae its name. (b) Give the Genus and Species of five members.

9. (a) Explain meaning of average, maximum, toxic, and lethal doses. (b) How many times the average medicinal dose of a poisonous substance would be suspicious of injury?

10. (a) Give general emergency treatment of poisoning. (b) Antidote for Lead and Barium salts. (c) Antidote for alkaloïds before absorption.

## CHEMISTRY

*Examiner Greyer*

1. Why must Phosphorous be preserved under water and the alkali-metals under "mineral" oils?

Write the formula for ortho-phosphoric acid and its di-sodium salt.

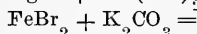
2. What anhydrid results when Sulphur is burned in the air?

What sulphide is produced by the action of sulphuric acid on ferrous sulphide?

3. Name a dibasic acid and give formulas of a normal and acid salt of same. Give formula of the hydroxyl radical and state its valence.

4. Give formula for—ferrie sulphate, boric acid, potassium bicarbonate, chromium trioxide, reduced iron, lead carbonate.

Complete and balance following,—



5. Starting with sodium chloride as the halogen element source, state how HCl and Cl may be prepared?

6. Explain the purpose and action of hypophosphorous acid in U. S. P. hydriodic acid and syrup ferrous iodide.

What T.S. will show presence of free iodine in these preparations?

7. Give tests to distinguish between: (a) powdered boric acid and powdered salol. (b) Salicylic acid and quinine sulphate.

8. Name ingredients of Fehling's solution and explain its action as a T.S. What salts are assayed with V.S. silver nitrate?

9. In what free and combined forms does Carbon occur in nature? What other elements are united with carbon to form the various compounds of organic chemistry?

10. Give distinction between hydrocarbons and carbohydrates with examples. Give common names for: (a) Glycerol, (b) Trichlormethane. (c) Ethyl Nitrite. (d) Trinitrin. (e) Methyl Aldehyde.

## REGISTERED PHARMACISTS

### PRACTICAL PHARMACY AND MATHEMATICS

1. In order to make legal sales of poison in N. C.—(a) What information must be obtained from purchaser, (b) What is the labeling requirement, (c) Which must be recorded?

2. (a) Give Harrison Narcotic Law requirement for writing, dispensing and filing narcotic prescriptions. (b) Give requirement as to sales of so-called exempt preparations.

3. Write in full in English, the ingredients, quantities and directions, of the five prescriptions enclosed in the envelope and replace them.

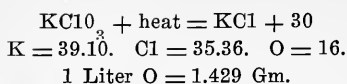
4. If a stock solution has 5 Gm. Cocaine Hycl. in 100 Cc. how would you prepare therefrom one fluid ounce of a 1% solution. (Show work).

5. How much water must be added to 4 oz. glacial Acetic Acid (99%) to reduce it to 6%? (Show work).

6. What is the net cost per dozen of a face powder invoiced at \$48 per gross less 10% and 2% with three boxes bonus with each dozen? (Show work).

7. If a narcotic medicine is prescribed for adults in 3 gr. doses, what should be the dose for a two year old child considering that narcotics should be given children in half the proportionate amounts for adults? (Show work).

8. (a) How many grams of Oxygen will 245 grams of Potassium Chlorate yield. (b) How many liters? (Show work).



9. How much exsiccated (anhydrous) Sodium phosphate is equivalent to one pound of the crystallized ( $\text{Na}_2\text{HPO}_4 + 12\text{H}_2\text{O}$ )? (Show work).

$\text{Na} = 23.0. \text{P} = 31.0. \text{O} = 16.0. \text{H} = 1.0.$

10. Practical work in School of Pharmacy laboratories.

(Examination given June 15-16, 1925)

## NORTH CAROLINA BOARD OF PHARMACY

### ASSISTANT PHARMACISTS

#### THEORETICAL PHARMACY

##### *Examiner Rose*

1. (a) Give shapes and sizes of graduates best suited for prescription use. (b) What should be the weight in grains of water at the five dram mark? (c) What is a duplex graduate? (d) A minim pipette?

2. Give the approximate apothecary measure of the following domestic measures:— (a) teaspoonful, (b) dessertspoonful, (c) tablespoonful, (d) wineglassful, (e) cupful, (f) tumblerful.

If 20 capsules of quinine sulphate are required, each to contain 3 decigrams, how many grains would you weigh out if you did not have metric weights?

3. (a) Convert 60 degrees C. to degrees F., (b) 194 degrees F. to degrees C., (c) When heat is applied by a water bath what temperature is attainable?

4. (a) In what ways is the Sp. gr. of liquids determined. (b) Name two liquids of lower and two of higher Sp. gr. than unity. (c) Why is it useful to test or know the Sp. gr. of substances?

5. Express the following in Roman numbers, (a) nine, (b) ninety, (c) fourteen, (d) forty-eight, (e) one hundred and twenty.

Give meaning of following abbreviations and signs: M., aa, q.s., Ad, No, Ung., Inf., Emp., Alb., Flav.

6. (a) Give meanings of amorphous and colloid with examples. (b) How is the de-

gree of fineness of vegetable drugs stated? (c) How are crude drugs and chemicals granulated?

7. (a) What is the solvent of the official Liquors? (b) How is Liq. Pot. Hydrox. made? (c) Liq. Ammon. Acet.? (d) Give common solvent for each of following: Antipyrin, Menthol, Phenol, Pot. Chlorate, Iodine.

8. (a) Explain calcination and sublimation with examples. (b) destructive distillation and incineration with examples. (c) Name two chemical germicides.

9. (a) What substances are used as ointment bases? (b) Name official bases of following ointments, Belladonna, Zinc Oxide, Mercury.

10. (a) How may camphor be reduced to powder? (b) Name two or more substances that will liquify if mixed with camphor.

Give Latin title and ingredients of, (a) Seidlitz Powder, (b) Aromatic Spirit of Ammonia, (c) Paregoric, (d) Chloroform Liniment, (e) Compound Cathartic Pills.

#### MATERA MEDICA, TOXICOLOGY, AND POSOLOGY

##### *Examiner Henderson*

1. Give the English for, (a) Radix, (b) Ligna, (c) Cortex, (d) Folia, (e) Semen.

Give origin of, (a) Cantharides, (b) Gelatin, (c) Cetaceum, (d) White Wax, (e) Pancreatin.

2. Give the medical action of (a) Hypnotic, (b) a Taenifuge, (c) an Emollient, (d) a Demulcent, (e) an Aperient. Name a medicine used as, (a) Parasiticide, (b) Styptic, (c) Diuretic, (d) Haemetic, (e) Emetic.

3. Give plant parts represented by following drugs, (a) Cubeb, (b) Rhubarb, (c) Ginger, (d) Colchicum, (e) Guaiac, (f) Sassafras, (g) Clove, (h) Hyoscyamus, (i) Squill, (j) Lobelia.

4. Give official definition with dose or use of, (a) Styra, (b) Balsam Peru, (c) Kino, (d) Benzoin, (e) Manna.

5. Give Latin official titles of, (a) Columbo, (b) Black Cohosh, (c) Oil Cinnamon, (d) Spearmint, (e) Tar Ointment.

Give source or part used of, (a) Resina, (b) Galla, (c) Acacia, (d) Sanguinaria, (e) Valerian.

6. Aloe. (a) Give official definition. (b) Commercial varieties and habitats, (c) Medical property and dose, (d) Preparations with doses.

7. Opium. (a) Give common English name of plant. (b) Give part used and official forms. (c) Give 5 preparations with doses. (d) Give official alkaloids with doses.

8. (a) Give medical properties of Iodine in its uncombined and combined forms. (b) Give preparations with uses or doses.

9. Give medical use of (a) Oxygen, (b) Nitrogen Monoxide. (c) Explain difference between a chemical, mechanical, and physiological antidote.

10. Give medical property with dose of following: (a) Sodium Salicylate, (b) Tinct. Aconite, (c) Chloroform, (d) Oil Chenopodium, (e) Jalap.

#### CHEMISTRY

##### *Examiner Greyer*

1. Give symbol and group of elements to which Lithium belongs. Give a characteristic chemical property and name its medically important salts.

2. How may Oxygen and Carbon Dioxide be made?

What tests will distinguish between them?

3. Define the following terms with examples, (a) anhydrous, (b) effervesce, (c) amorphous, (d) deliquescent, (e) hygroscopic.

4. Give correct chemical names for, (a) muriatic acid, (b) saltpetre, (c) Brimstone, (d) bluestone, (e) copperas, (f) calomel, (g) sugar of lead, (h) sal soda, (i) borax, (j) epsom salt.

5. What chemical is the base of "Plaster of Paris" bandages? How must these bandages be cared for and why do they harden when applied?

6. Name the compounds and classify as acids, bases, or salts the following—

(a)  $\text{KNO}_3$ , (b)  $\text{HClO}$ , (c)  $\text{NH}_4\text{OH}$ , (d)  $\text{Mgs.O.}$

7. Give formula of the radical Ammonium and the compound Ammonia.

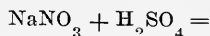
Give result of subliming a mixture of Ammonium Sulphate and Sodium Chloride.

8. How are symbols chosen and what do they represent besides the names of the elements?

Give formulas for, (a) Nitric acid, (b) Calcium carbonate, (c) ferric chloride, (d) ammonium bromide, (e) chloroform.

9. Give difference between U. S. P. Alum and Aluminum Sulphate.

Complete and balance,



10. How is acidity, neutrality, and alkalinity tested?

#### REGISTERED PHARMICIST AND ASSISTANT

##### LABORATORY WORK

Insert your identification number at once.

Perform work in order given below.

Extra material will not be allowed.

You will be scored for neatness, correctness of work, and quality of finished product.

A. Demonstrate type process P. for Tinctures, using 60 Gm. Arnica as the drug and diluted alcohol as the menstruum.

Call examiner (1) after moistening the drug and allowing to stand half an hour, (2) pack firmly and add menstruum, (3) regulate flow to 15 drops a minute.

B. Write below a formula for 100 Cc. of a 33 1-3% Castor Oil emulsion and compound same. Wrap the bottle as if for a customer and leave for inspection.

C. Take of powd. Aloes and powd. Soap each 15 grs. and make a pill mass. Divide into 12 equal parts and insert 6 in capsules and make 6 pills. Place in box and leave for inspection. Write here the excipient used.

D. Take of Salol and Powd. Charcoal each 30 grs. mix and divide in 16 equal parts and make 8 powders and 8 capsules of same. Put into container and leave for inspection.

E. Recognize crude drug, galenical, and chemical specimens.

Leave your work place clean and orderly.

Leave this examination sheet.

## RECAPITULATION

Total number of Candidates examined—(Pharmacists) .....	50
Number licensed .....	40
Total number of Assistant Candidates examined.....	3
Number licensed .....	2
Total number of Pharmacists Re-registered.....	21
Total number of Pharmacists Registered by Reciprocity.....	23
Total number of Pharmacists applying for Registration by Reciprocity rejected....	4
Total number of Pharmacists from this State Registered in other States by Reciprocity	9
Total number Pharmacists dropped from Register for non-payment of renewal fee..	33
Total number of Permits granted to Physicians.....	14
Total number of Physicians dropped from Register for non-payment of renewal fee..	12
Total number of Pharmacists who have died.....	10
Total number of Registered Pharmacists.....	1,048
Total number of Physicians holding Permits.....	77

I respectfully submit herewith receipts and disbursements for the current year.

### North Carolina Board of Pharmacy in Account with F. W. Hancock, Secretary-Treasurer

1924	Cr.		June 14—To amount paid Western Union Tel. Co. (telegrams).....	1.00
			June 14—To amount paid Western Union Tel. Co. (telegrams).....	.75
			June 19—To amount paid Southeastern Exp. Co. (expressage).....	.65
			June 20—To amount paid E. V. Zoeller (exp. and per diem Board meeting) .....	95.03
			June 20—To amount paid I. W. Rose, (exp. and per diem Board meeting)	73.63
			June 20—To amount paid C. P. Greyer, (exp. and per diem Board meeting) .....	75.25
			June 20—To amount paid K. E. Bennett, (exp. and per diem Board meeting) .....	119.40
			June 20—To amount paid F. W. Hancock, (exp. and per diem Board meeting) .....	79.25
			June 20—To amount paid Miss N. S. Sanders (typewriting) .....	16.00
			June 20—To amount paid George McCauley (janitor) .....	3.00
			June 21—To amount paid W. H. King Drug Co. (drugs for prac. work) .....	24.53
			July 1—To amount paid Reid and Smith (typewriting) .....	3.00
			July 1—To amount paid Oxford Post Office (box rent) .....	1.00
			July 8—To amount paid Home Tel. & Tel. Co. (phone toll).....	3.20
			July 31—To amount paid Edwards & Broughton Printing Co. (lith. certificates) .....	92.68
			July 31—To amount paid H. Gamse & Bro. (blanks certifi. registration)	22.20
			Aug. 25—To amount paid Western Union Tel. Co. (telegrams).....	2.69
June 1—By balance on hand.....	\$ 7,187.70			
June 16—By amount paid by 39 candidates examined .....	390.00			
Nov. 24—By amount paid by 14 candidates examined .....	140.00			
Nov. 25—By amount paid by 2 candidates examined (prac. ex. only).....	10.00			
1925				
Mar. 1—By amount received from druggists' renewals .....	5,375.00			
Mar. 1—By amount received from physicians' permit renewals .....	425.00			
Mar. 1—By amount received from re-registration fees .....	160.00			
Mar. 1—By amount received from registrations by reciprocity .....	340.00			
Mar. 1—By amount received from physicians' permits .....	95.00			
Mar. 1—By amount received from copies of original certificates of registration .....	10.00			
Mar. 1—By amount received from interest .....	229.76			
	<hr/>			
	\$14,362.46			
1924	Dr.			
June 6—To amount paid Mitchell Printing Co. (printing).....	\$ 4.35			
June 9—To amount paid Carolina Printing Co. (printing).....	2.00			
June 10—To amount paid Home Tel. & Tel. Co. (phone toll).....	3.05			
June 10—To amount paid Southeastern Exp. Co. (expressage).....	.72			
June 13—To amount paid Cohn and Sons (towels) .....	5.00			

Aug. 27—To amount paid Nat'l Paper Products Co. (mailing tubes).....	4.74	Nov. 26—To amount paid Ralph Adams (janitor, A. & E. Col.).....	3.00
Sept. 2—To amount paid Oxford Post Office (postage stamps) .....	5.00	Dec. 2—To amount paid Oxford Post Office (post. stamps) .....	5.00
Sept. 2—To amount paid N. C. P. A. (printing Board Report in 1924 proceedings) .....	93.60	Dec. 5—To amount paid E. V. Zoeller (1-2 exp. A. Ph. A. meeting).....	53.35
Sept. 11—To amount paid Lena Jones (typewriting) .....	2.00	Dec. 8—To amount paid I. W. Rose, (1-2 exp. A. Ph. A. meeting).....	53.50
Sept. 12—To amount paid Oxford Orphanage (printing) .....	2.75	Dec. 11—To amount paid Oxford Orphanage (printing) .....	16.80
Sept. 12—To amount paid W. N. Everett, Sec. State (copy Buck Bill) .....	2.30	Dec. 16—To amount paid Western Union Tel. Co. (telegrams).....	.85
Sept. 19—To amount paid Lyon Drug Co. (typewriter ribbon) .....	1.00	Dec. 16—To amount paid B. S. Royster (retainer's fee) .....	50.00
Sept. 29—To amount paid Home Tel. & Tel. Co. (phone tolls) .....	3.65	Dec. 16—To amount paid Western Union Tel. Co. (telegrams) .....	.35
Sept. 30—To amount paid Oxford Post Office (postage stamps) .....	5.00	Dec. 18—To amount paid Western Union Tel. Co. (telegrams).....	.78
Sept. 30—To amount paid Oxford Post Office (box rent) .....	1.00	Dec. 19—To amount paid Western Union Tel. Co. (telegrams) .....	.63
Oct. 9—To amount paid Home Tel. & Tel. Co. (phone tolls).....	1.20	Dec. 19—To amount paid Oxford Post Office (stamped envelopes) .....	22.08
Oct. 14—To amount paid Am. Surety Co. (Secretary-Treas. Bond) .....	12.00	Dec. 19—To amount paid Western Union Tel. Co. (telegrams).....	.35
Oct. 16—To amount paid Mark W. Brown, (attorney's fee) .....	50.00	Dec. 27—To amount Paid Oxford Post Office (box rent) .....	1.00
Oct. 20—To amount paid Seeman Printery, Inc. (printing) .....	36.25	1925	
Oct. 30—To amount paid Western Union Tel. Co. (telegrams).....	.45	Jan. 2—To amount paid Seeman Printery, Inc. (printing) .....	55.00
Nov. 10—To amount paid Western Union Tel. Co. (telegrams).....	.35	Jan. 6—To amount paid Oxford Post Office (stamped envelopes) .....	22.48
Nov. 11—To amount paid Mitchell Printing Co. (printing).....	4.35	Jan. 14—To amount paid Oxford Orphanage (printing) .....	2.50
Nov. 12—To amount paid Oxford Orphanage (printing) .....	1.25	Jan. 16—To amount paid Nat'l Asso. Boards Phar. (dues, 1925) .....	25.00
Nov. 15—To amount paid R. R. Hawfield (attorney's fee) .....	10.00	Jan. 16—To amount paid F. O. Bowman, (exp. attend. extra Session Legislature) .....	112.75
Nov. 21—To amount paid Western Union Tel. Co. (telegrams).....	.45	Jan. 20—To amount paid Home Tel. & Tel. Co. (phone tolls) .....	3.45
Nov. 26—To amount paid E. V. Zoeller (exp. and per diem Board meeting) .....	92.60	Jan. 30—To amount paid Oxford Post Office (postage stamps) .....	5.00
Nov. 26—To amount paid I. W. Rose, (exp. and per diem Board meeting) .....	70.69	Jan. 30—To amount paid Oxford Orphanage (printing) .....	4.25
Nov. 26—To amount paid C. P. Greyer, (exp. and per diem Board meeting) .....	86.49	Jan. 31—To amount paid Western Union Tel. Co. (telegrams) .....	.50
Nov. 26—To amount paid K. E. Bennett, (exp. and per diem Board meeting) .....	121.02	Jan. 31—To amount paid Western Union Tel. Co. (telegrams) .....	.45
Nov. 26—To amount paid F. W. Hancock, (prep. work Board meeting) .....	43.25	Mar. 7—To amount paid Western Union Tel. Co. (telegrams) .....	.50
Nov. 26—To amount paid Miss N. E. Sanders (typewriting) .....	10.00	Mar. 13—To amount paid Western Union Tel. Co. (telegrams) .....	.50
Nov. 26—To amount paid W. H. King Drug Co. (drugs for ex.).....	7.25	Mar. 22—To amount paid Western Union Tel. Co. (telegrams) .....	.50
Nov. 26—To amount paid W. H. King Drug Co. (drugs for ex.).....	3.30	Mar. 25—To amount paid H. B. Gaston (attorney's fee) .....	25.00
Nov. 26—To amount paid W. D. Terry (janitor, capitol) .....	5.00	Mar. 31—To amount paid Oxford Post Office (box rent) .....	1.00
		Apr. 6—To amount paid Western Union Tel. Co. (telegrams) .....	.30
		Apr. 20—To amount paid Nat'l Paper Products Co. (mailing tubes).....	4.00

Apr. 23—To amount paid F. O. Bowman (1-2 exp. attending Leg.).....	120.16
May 1—To amount paid Oxford Post Office (stamped envelopes) .....	5.62
May 2—To amount paid H. Gamse & Bro. (Lith. certificates) .....	115.88
May 3—To amount paid Home Tel. & Tel. Co. (phone tolls) .....	5.80
May 13—To amount paid Western Union Tel. Co. (telegrams) .....	.30
May 15—To amount paid Oxford Post Office (postage stamps) .....	5.00
May 23—To amount paid Oxford Orphanage (printing) .....	7.50
May 23—To amount paid Mitchell Printing Co. (printing) .....	7.15
May 23—To amount paid Alfred Wms. & Co. (stationery) .....	2.25

#### *Expenses and Per Diem Inspection Work*

May 31—To amount paid F. O. Bowman, expenses June, 1924.....	6.95
May 31—To amount paid F. O. Bowman per diem June, 1924.....	50.00
May 31—To amount paid F. O. Bowman expenses July, 1924.....	52.22
May 31—To amount paid F. O. Bowman per diem July, 1924.....	75.00
May 31—To amount paid F. O. Bowman expenses August, 1924.....	29.99
May 31—To amount paid F. O. Bowman per diem August, 1924.....	50.00
May 31—To amount paid F. O. Bowman expenses Sept., 1924.....	68.20
May 31—To amount paid F. O. Bowman per diem Sept., 1924.....	75.00
May 31—To amount paid F. O. Bowman expenses Oct., 1924.....	58.15
May 31—To amount paid F. O. Bowman per diem Oct., 1924.....	65.00
May 31—To amount paid F. O. Bowman expenses Nov., 1924.....	62.80
May 31—To amount paid F. O. Bowman per diem Nov., 1924.....	75.00
May 31—To amount paid F. O. Bowman expenses Dec., 1924.....	68.24
May 31—To amount paid F. O. Bowman per diem Dec., 1924.....	75.00
May 31—To amount paid F. O. Bowman per diem Jan., 1925.....	25.00
May 31—To amount paid F. O. Bowman per diem Feb., 1925.....	25.00

May 31—To amount paid F. O. Bowman expenses Mar., 1925.....	27.25
May 31—To amount paid F. O. Bowman per diem Mar., 1925.....	50.00
May 31—To amount paid F. O. Bowman expenses Apr., 1925.....	69.15
May 31—To amount paid F. O. Bowman per diem Apr., 1925.....	70.00
May 31—To amount paid F. O. Bowman expenses May, 1925.....	43.26
May 31—To amount paid F. O. Bowman per diem May, 1925.....	60.00

#### *Looking After Inspection Work and Board Matters*

May 31—To amount paid F. W. Hancock expenses June, 1924.....	24.50
May 31—To amount paid F. W. Hancock per diem June, 1924.....	10.00
May 31—To amount paid F. W. Hancock expenses August, 1924.....	12.50
May 31—To amount paid F. W. Hancock per diem August, 1924.....	5.00
May 31—To amount paid F. W. Hancock expenses Feb., 1925.....	11.75
May 31—To amount paid F. W. Hancock per diem Feb., 1925.....	10.00
May 31—To amount paid F. W. Hancock expenses Mar., 1925.....	12.00
May 31—To amount paid F. W. Hancock per diem Mar., 1925.....	10.00
May 31—To amount paid F. W. Hancock expenses Apr., 1925.....	23.25
May 31—To amount paid F. W. Hancock per diem Apr., 1925.....	15.00
May 31—To amount paid F. W. Hancock expenses May, 1925.....	16.50
May 31—To amount paid F. W. Hancock per diem May, 1925.....	15.00
May 31—To amount paid F. W. Hancock salary as Secretary-Treasurer, including sten. aid and office rent, for year ending May 31, 1925.....	1,500.00
May 31—To balance on hand.....	9,469.90

**\$14,362.46**

Respectfully submitted,

F. W. HANCOCK,  
Secretary-Treasurer.



# List of Registered Pharmacists, Assistant Registered Pharmacists and Pharmacists Registered by Reciprocity

REVISED JUNE 1, 1925

## A

1. Abernethy, J. G.....	1907	Elkin
2. Adams, J. L.....	1903	Gastonia
3. Adams, E. C.....	1908	Gastonia
4. Adams, R. McC.....	1915	LaGrange
5. Adams, E. E.....	1924	Rutherfordton
6. Aiken, J. H.....	1914	Asheville
7. Aiken, L. W.....	1916	Biltmore
8. Alderman, J. L.....	1923	Chapel Hill
9. Alexander, O. T.....	1910	Waynesville
10. Allen, C. H.....	1916	Huntersville
11. Allen, H. H.....	1915	Cherryville
12. Allen, W. O.....	1917	Charleston, S. C.
13. Allison, T. B.....	1910	Asheville
14. Amiss, J. T.....	1888	Asheville
15. Ancrum, E. W. (col.).....	1911	Winston-Salem
16. Anderson, J. M.....	1911	New Bern
17. Andrews, C. M.....	1907	Hillsboro
18. Andrews, R. H.....	1914	Burlington
19. Andrews, W. T.....	1917	Goldsboro
20. Armstrong, W.E. (col.).....	1922	Rocky Mount
21. Arps, P. M.....	1916	Columbia
22. Arps, E. G.....	1921	Plymouth
23. Ashcraft, L. C.....	1910	Marshville
24. Ashford, A. J.....	1901	Kinston
25. Atwater, G. M.....	1912	Farmville
26. Austin, T. E.....	1912	Roxboro
27. Averitt, Beatrice.....	1922	New Bern

## B

28. Badham, B. B. (col.).....	1923	Edenton
29. Bailey, L. A.....	1914	Norfolk, Va.
30. Bain, J. D.....	1924	Wendell
31. Baker, W. P.....	1921	Raeeford
32. Baker, E. R., (col.).....	1924	Weldon
33. Ballew, J. G.....	1902	Lenoir
34. Banner, John.....	1894	Mt. Airy
35. Barham, W. K.....	1893	Morehead City
36. Barker, E. J.....	1911	Rowland
37. Barker, W. B.....	1898	Greensboro
38. Barnes, B. S.....	1903	Maxton
39. Barnes, E. W.....	1911	Pinetops
40. Barnhill, W. L.....	1912	Wilson
41. Barnhill, Mabel.....	1906	Bethel
42. Barrett, A. F.....	1890	Burlington
43. Barrett, R. E.....	1917	Princeton
44. Battle, J. P., M.D.....	1891	Nashville
45. Baucom, A. V.....	1905	Apex
46. Beard, J. G.....	1908	Chapel Hill
47. Beavans, W. E.....	1901	Enfield
48. Beddingfield, E. T.....	1913	Clayton
49. Beddingfield, C. H.....	1917	Clayton
50. Bell, H. M.....	1905	Windsor
51. Bell, F. R.....	1912	Atlanta, Ga.
52. Bellamy, R. R.....	1885	Wilmington
53. Bennett, K. E.....	1912	Bryson City
54. Bennett, A. M., M.D.....	1888	Bryson City
55. Benson, E. S.....	1916	Wilmington

56. Berg, Jens.....	1906	Southport
57. Bernard, Germaine.....	1894	Durham
58. Best, J. H.....	1923	Winston-Salem
59. Betts, J. R.....	1902	Macon
60. Betts, J. A.....	1913	Charlotte
61. Biggs, W. H.....	1905	Williamston
62. Biggs, J. W.....	1909	Williamston
63. Biggs, Sylvester.....	1889	Rockingham, R. 2
64. Bilbro, Q. T.....	1916	Asheville
65. Bingham, W. H.....	1916	Concord
66. Bizzell, H. L.....	1920	Kinston
67. Black, B. B.....	1921	Landis
68. Blackwelder, G. S.....	1915	Hickory
69. Blair, R. K.....	1893	Charlotte
70. Blair, C. W. (col.).....	1912	Gastonia
71. Bland, J. A.....	1923	Charlotte
72. Bland, D. L. (col.).....	1915	Sanford
73. Blauvelt, W. H.....	1904	Asheville
74. Blue, A. F.....	1902	Laurinburg
75. Boaz, R. J.....	1915	Greensboro
76. Bobbitt, A. B.....	1919	Winston-Salem
77. Bobbitt, L. M.....	1917	Winston-Salem
78. Bobbitt, J. H.....	1885	Charlotte
79. Boddie, S. P.....	1902	Louisburg
80. Bolton, J. C.....	1902	Rich Square
81. Bonner, Brem.....	1913	Hickory
82. Bonner, Robert.....	1916	Durham
83. Boon, W. J.....	1904	Raleigh
84. Boone, D. L.....	1905	Durham
85. Boone, J. T.....	1913	E. Durham
86. Bost, J. E.....	1908	Atlanta, Ga.
87. Boyce, J. B., Jr.....	1915	Warrenton
88. Bradham, C. D.....	1895	New Bern
89. Bradley, J. P.....	1908	Burlington
90. Bradley, E. L.....	1920	Old Fort
91. Brady, C. A.....	1911	Newton
92. Brame, R. M.....	1901	N. Wilkesboro
93. Brame, W. A.....	1906	Rocky Mount
94. Brame, P. J., Jr.....	1918	N. Wilkesboro
95. Brantley, J. C.....	1899	Raleigh
96. Brantley, P. C.....	1914	Wendell
97. Bretsch, Albert.....	1908	Raleigh
98. Brewer, S. O.....	1914	Durham
99. Briles, D. T.....	1914	Rocky Mount
100. Brinkley, J. H.....	1912	Spring Hope
101. Bristow, E. B.....	1922	Raleigh
102. Brooks, F. G.....	1921	Siler City
103. Brookshire, G. E.....	1917	Asheville
104. Brookshire, L. P.....	1924	West Asheville
105. Brown, J. D.....	1904	Warsaw
106. Brown, J. K.....	1912	Greenville
107. Brown, H. C.....	1913	Goldsboro
108. Browning, H. R.....	1911	Littleton
109. Browning, B. H.....	1908	Littleton
110. Bryan, W. D.....	1904	Tarboro
111. Buffaloe, J. M.....	1919	Raleigh
112. Bullock, T. C., M.D.....	1902	Autryville
113. Bunting, J. H.....	1888	Wilmington
114. Burnett, B. J. (col.).....	1911	Rocky Mount
115. Burnett, J. P.....	1912	Whitakers
116. Burns, J. E.....	1922	Welfare Isl., N. Y.
117. Burton, J. E.....	1905	Lompoc, Cal.
118. Burwell, G. E.....	1891	Charlotte
119. Burwell, W. A.....	1912	Raleigh
120. Butler, R. F.....	1881	Rosemary

121. Butler, A. B. ....1916 Clinton  
 122. Byrd, Clement .....1903 Greensboro  
 123. Byrd, George .....1915 Milwaukee, Wis.

## C

124. Cain, L. D. ....1921 Raleigh  
 125. Caldwell, P. G. ....1914 Gastonia  
 126. Callahan, James .....1911 Philadelphia, Pa.  
 127. Campbell, H. T. ....1916 Maiden  
 128. Campbell, R. B. ....1917 Taylorsville  
 129. Campbell, T. N. (col.) 1924 Smithfield  
 130. Canaday, W. A. ....1898 Washaw  
 131. Canady, W. H. ....1915 Richmond, Va.  
 132. Cannaday, R. C. ....1913 Four Oaks  
 133. Cannon, C. L. ....1906 Robersonville  
 134. Capehart, C. T. ....1894 Charlotte  
 135. Cardwell, G. W.,  
     M.D. (col.) .....1903 Elizabeth City  
 136. Carpenter, O. B. ....1905 Kings Mountain  
 137. Carpenter, R. E. ....1897 Shelby  
 138. Carswell, R. F. ....1921 Winston-Salem  
 139. Carter, Jesse .....1881 Aberdeen  
 140. Carter, Samuel .....1905 Salisbury  
 141. Carter, Stamey .....1912 Salisbury  
 142. Cassell, A. S. ....1914 Winston-Salem  
 143. Cate, A. S. ....1896 Greensboro  
 144. Caton, E. J. ....1915 Charlotte  
 145. Cecil, A. C. ....1923 High Point  
 146. Chalk, S. A. ....1910 Morehead City  
 147. Chalker, O. G. ....1920 Winston-Salem  
 148. Chapman, D. S. ....1907 Durham  
 149. Chappell, J. C. ....1914 Raleigh  
 150. Cheek, G. B. ....1917 Dunn  
 151. Cherry, J. L. ....1909 Cramerton  
 152. Chestnutt, J. M. ....1917 Clinton  
 153. Christian, J. B. (col.) 1911 Winston-Salem  
 154. Clark, H. T. ....1908 Scotland Neck  
 155. Clark, C. B. ....1910 Williamston  
 156. Cline, J. O. ....1916 Granite Falls  
 157. Cline, T. H. ....1920 Kannapolis  
 158. Cline, C. E. ....1924 Asheville  
 159. Cobb, J. L. ....1921 Greensboro  
 160. Cole, J. F. ....1897 Carthage  
 161. Coleman, H. G. ....1910 Durham  
 162. Compton, J. W. ....1909 Salisbury  
 163. Congdon, G. G. ....1892 Phoebus, Va.  
 164. Cook, R. E. L. ....1891 Tarboro  
 165. Cooke, H. M. ....1904 Spencer  
 166. Cooke, E. S. ....1905 Winston-Salem  
 167. Copeland, R. R. ....1916 Ahoskie  
 168. Coppedge, J. W. ....1906 Raleigh  
 169. Coppedge, O. G. ....1912 Raleigh  
 170. Coppedge, J. B. ....1912 Raleigh  
 171. Costner, B. P. ....1908 Lincolnton  
 172. Council, C. T. ....1906 Durham  
 173. Cox, G. M. ....1911 Shelby  
 174. Cox, C. L. ....1913 Hollywood, Fla.  
 175. Crabtree, Gilbert .....1905 Raleigh  
 176. Crabtree, E. P. ....1912 Henderson  
 177. Cranmer, J. B., M.D. ....1893 Wilmington  
 178. Craven, C. H. ....1912 W. Asheville  
 179. Crawford, E. P. ....1911 Mocksville  
 180. Creech, D. H. ....1908 Smithfield  
 181. Creech, Seth .....1918 Kinston  
 182. Crews, E. T. ....1905 Oxford  
 183. Croom, R. D. ....1897 Maxton

184. Crutchfield, T. G. ....1920 Fayetteville  
 185. Culpepper, F. D. ....1911 Henderson  
 186. Currie, A. D. ....1907 N. News, Va.  
 187. Cutchins, J. M., Jr. ....1901 Whitakers

## D

188. Dailey, J. F. ....1921 Greensboro  
 189. Dailey, R. I. ....1915 Reidsville  
 190. Dameron, E. L., M.D. 1908 Star  
 191. Daniel, E. C. ....1913 Zebulon  
 192. Davenport, P. E. ....1903 Washington  
 193. Davis, George, M.D. ....1900 Beaufort  
 194. Davis, J. W. S. ....1916 Andrews  
 195. Davis, E. M. ....1905 Roxboro  
 196. Davis, J. R. ....1907 Asheville  
 197. Davis, H. E. ....1914 Andrews  
 198. Davis, J. W. ....1914 Edenton  
 199. Davis, E. B. ....1915 Morganton  
 200. Davis, K. W. ....1913 Winston-Salem  
 201. Davis, C. V. ....1921 Wilson  
 202. Davis, I. I. ....1907 Concord  
 203. Dawson, B. T. ....1909 Rocky Mount  
 204. Dawson, M. P. ....1909 Rocky Mount  
 205. Dees, Fred .....1915 Burgaw  
 206. Dees, R. E. L. ....1920 Fremont  
 207. Deitz, R. Y. ....1907 Tampa, Fla.  
 208. Detter, E. E. ....1904 Hickory  
 209. Dinwiddie, P. H. ....1914 Black Mountain  
 210. Dixon, R. L. ....1888 Milton  
 211. Dizer, M. E. ....1917 Mount Olive  
 212. Dodson, J. A. (col.) 1895 Dalton, Mo.  
 213. Dodson, Tyree .....1917 Bassett, Va.  
 214. Dorsey, Melville .....1881 Henderson  
 215. Douglas, J. D. (col.) 1904 Rocky Mount  
 216. Dover, H. C. ....1920 Charlotte  
 217. Dowdy, D. A. ....1917 High Point  
 218. Duffy, F. S. ....1886 New Bern  
 219. Duffy, Leinster, M.D. 1883 New Bern  
 220. Dunn, R. A. ....1881 Charlotte  
 221. Durham, C. T. ....1917 Chapel Hill

## E

222. Eason, C. W. ....1909 Pineville  
 223. East, J. S. ....1911 Morven  
 224. Edgerton, E. O. ....1908 Raleigh  
 225. Edwards, T. N. ....1901 Charlotte  
 226. Edwards, S. M. ....1917 Ayden  
 227. Edwards, O. C. ....1921 Raleigh  
 228. Eldridge, Julius .....1901 Mount Airy  
 229. Ellington, C. W. ....1899 Raleigh  
 230. Ellington, R. A. ....1904 Madison  
 231. Elliott, A. G. ....1907 Fuquay Springs  
 232. Elvington, D. A. ....1909 Wilmington  
 233. Etheridge, S. B. ....1909 Washington  
 234. Etheridge, S. G. ....1911 Elizabeth City  
 235. Etheridge, T. J., Jr. 1920 Oxford  
 236. Eubanks, C. L. ....1896 Chapel Hill  
 237. Eubanks, J. N. ....1916 Greensboro

## F

238. Farrell, R. D. ....1917 Greensboro  
 239. Faucette, W. P. ....1914 Youngsville  
 240. Faucette, H. F. ....1914 Raleigh  
 241. Faulconer, R. C. ....1909 Burlington  
 242. Fentress, H. L. ....1881 Wilmington  
 243. Ferguson, H. Q. ....1924 Randleman

244. Ferrell, W. O.....	1920	Nashville
245. Fetzner, Chas. ....	1887	Reidsville
246. Fetzner, F. G. ....	1911	Wadesboro
247. Field, D. M. ....	1895	Hertford
248. Fields, J. T. ....	1893	Laurinburg
249. Fields, J. T., Jr. ....	1917	Laurinburg
250. Finger, F. E. ....	1909	Kings Mountain
251. Finley, G. B. ....	1915	Marion
252. Fishel, A. L. ....	1915	Winston-Salem
253. Fisher, Lester .....	1917	Statesville
254. Fisher, H. A. (col.) ..	1904	Phila., Pa.
255. Fitchett, C. E. ....	1916	Dunn
256. Fleming, C. H. ....	1913	Raleigh
257. Fleming, F. H. ....	1924	Fuquay Springs
258. Fordham, C. C. ....	1895	Greensboro
259. Fordham, C. M. ....	1909	Greensboro
260. Foster, Caney .....	1912	Weldon
261. Foster, J. C. C. ....	1912	Asheville
262. Fowlkes, W. M. ....	1913	Rockingham
263. Fox, C. M. ....	1906	Asheboro
264. Fox, L. G. ....	1920	Rockingham
265. Franklin, O. E. ....	1897	Washington, D. C.
266. Frederick, J. R. (col.) ..	1911	Goldsboro
267. Frieze, W. S. ....	1910	Concord
268. Fulenwider, Phiifer ..	1908	Rocky Mount
269. Fulghum, R. T. ....	1907	Kenly
270. Furr, F. L. ....	1921	West Asheville
271. Futrelle, W. L. ....	1912	Wilmington

## G

272. Gaddy, H. M. ....	1909	Raleigh
273. Galloway, Rawley .....	1896	Raleigh
274. Gamble, C. F. ....	1915	N. Charlotte
275. Gamble, J. P. ....	1921	Monroe
276. Gardner, T. L. ....	1908	Reidsville
277. Garrett, Y. D. (col.) ..	1920	Tarboro
278. Gary, J. R. ....	1922	Raleigh
279. Gattis, P. D. ....	1916	Raleigh
280. Gibbs, T. R. ....	1908	Belhaven
281. Gibson, W. Z. ....	1904	Gibson
282. Gibson, A. M. ....	1923	Gibson
283. Gilbert, Laomie .....	1903	Benson
284. Godfrey, P. V. ....	1910	Leaksville-Spray
285. Godwin, C. I. ....	1910	Raleigh
286. Gooch, R. L. ....	1917	Oxford
287. Goode, J. A. ....	1909	Asheville
288. Goode, B. S. ....	1923	Ahoskie
289. Goodman, G. C. ....	1881	Mooreville
290. Goodman, J. F. ....	1894	Concord
291. Goodrum, C. S. ....	1913	Davidson
292. Gorham, R. S. ....	1903	Rocky Mount
293. Graham, J. C., Jr. ....	1917	Red Springs
294. Grantham, G. K. ....	1895	Dunn
295. Grantham, Hiram .....	1889	Red Springs
296. Grantham, L. I. ....	1910	St. Pauls
297. Grantham, L. B. ....	1914	Passagrilla, Fla.
298. Gray, P. C. ....	1903	Statesville
299. Green, C. F. ....	1899	Wilmington
300. Green, H. C. ....	1909	Charlotte
301. Greene, J. G. ....	1901	High Point
302. Greenwood, A.M. (col.) ..	1924	Greensboro
303. Gregory, R. T. ....	1898	Stovall
304. Greyer, C. P. ....	1907	Morganton
305. Griffin, J. A., M.D. ....	1881	Clayton
306. Griffin, B. C. ....	1910	Huntersville

307. Griffith, Wiltshire .....	1907	Hendersonville
308. Grimes, T. W. ....	1885	Greenville
309. Grimes, G. D. ....	1915	Robersonville
310. Grissom, Gilliam .....	1889	Raleigh
311. Grove, C. E. ....	1899	Asheville
312. Guion, C. L. ....	1921	Norwood
313. Guion, C. D. ....	1916	Cornelius
314. Guion, H. N. ....	1921	Marshville
315. Gurley, W. B. ....	1916	Windsor

## H

316. Hairston, R. S. (col.) ..	1917	Winston-Salem
317. Hales, R. A., Jr. ....	1923	Middlesex
318. Hall, T. N. ....	1892	Mooreville
319. Hall, J. G. ....	1881	Oxford
320. Hall, J. M. ....	1901	Wilmington
321. Hall, J. D. ....	1904	Scotland Neck
322. Hall, J. S. ....	1905	Fayetteville
323. Hall, S. P. ....	1909	Charlotte
324. Hall, S. C. ....	1924	Oxford
325. Hambrick, W. R. ....	1884	Roxboro
326. Hamilton, R. L. ....	1906	Oxford
327. Hamlet, Reginald .....	1906	Raleigh
328. Hamlet, P. R. ....	1912	Raleigh
329. Hamlin, V. C. (col.) ..	1915	Raleigh
330. Hancock, F. W. ....	1881	Oxford
331. Hand, J. K. ....	1906	N. Charlotte
332. Hand, W. L. ....	1915	Charlotte
333. Hanson, J. K. ....	1908	Wilmington
334. Hardee, A. K. ....	1905	Graham
335. Hardin, J. H. ....	1881	Wilmington
336. Hardin, E. M. ....	1914	Wilmington
337. Hardin, E. B. ....	1924	Wilmington
338. Harget, D. A. ....	1891	Swansboro
339. Hargrave, W. W. ....	1881	Washington, D. C.
340. Harper, C. P. ....	1900	Selma
341. Harper, C. T. ....	1916	Zebulon
342. Harris, H. W. ....	1921	Catawba
343. Harris, J. C. ....	1924	Washington
344. Harrison, E. V. ....	1904	Troutman
345. Harrison, T. N., Jr. ....	1909	Littleton
346. Hart, J. A. ....	1906	High Point
347. Hart, G. W. ....	1909	Winston-Salem
348. Hart, R. L. ....	1910	So. Pines
349. Harville, R. C. ....	1908	Thomasville
350. Hasty, E. T. (col.) ..	1897	Monroe
351. Hatch, P. R., Jr. ....	1917	Raleigh
352. Hawley, F. O., Jr. ....	1903	Charlotte
353. Hayes, G. E. ....	1916	Hickory
354. Hayley, W. E. (col.) ..	1906	Concord
355. Haymore, J. B. ....	1913	Norlina
356. Hays, F. B. ....	1890	Oxford
357. Haywood, C. L. ....	1894	Durham
358. Henderson, J. A. ....	1902	Charlotte
359. Henderson, J. L. ....	1913	Burlington
360. Henderson, A. J. (c.) ..	1908	Winston-Salem
361. Herndon, C. N. ....	1912	Greensboro
362. Herring, Doane .....	1884	Wilson
363. Herring, R. R. ....	1907	Oxford
364. Herring, N. B. ....	1917	Wilson
365. Hester, Fred .....	1916	Asheville
366. Hesterly, L. E. ....	1910	Hendersonville
367. Hicks, H. T. ....	1885	Raleigh
368. Hicks, C. G. ....	1909	Raleigh
369. Hicks, H. L. ....	1912	Rocky Mount

370. Hicks, J. E. F.....	1901	Goldsboro
371. Higgins, C. M.....	1887	McFarlan
372. Hill, J. H.....	1888	Goldsboro
373. Hill, G. W.....	1906	Wilmington
374. Hilton, C. M.....	1908	Greensboro
375. Hocutt, D. D.....	1920	Henderson
376. Hoffman, J. F., Jr.....	1914	Gastonia
377. Hogan, A. L.....	1923	Kinston
378. Holding, T. E., Jr.....	1913	Wake Forest
379. Holland, H. O.....	1914	Apex
380. Holland, W. T.....	1905	Mount Holly
381. Holliday, R. W.....	1891	Uinton
382. Hollingsworth, Jos. ....	1917	Mount Airy
383. Hood, J. C.....	1911	Kinston
384. Hood, W. D.....	1903	Smithfield
385. Hood, R. T.....	1916	Kinston
386. Hood, D. H.....	1891	Dunn
387. Hood, P. C.....	1913	Dunn
388. Hood, T. R.....	1881	Smithfield
389. Hood, H. C.....	1909	Smithfield
390. Hooper, F. L.....	1914	Sylva
391. Horne, H. R.....	1881	Fayetteville
392. Horne, W. W.....	1900	Fayetteville
393. Horne, S. R.....	1902	Fayetteville
394. Horne, W. H.....	1907	Greenville
395. Horne, C. O'H.....	1909	Greenville
396. Horsley, H. T.....	1915	Bessemer City
397. Horton, R. W.....	1915	Monroe
398. Horton, J. P.....	1921	N. Wilkesboro
399. House, Joseph .....	1910	Beaufort
400. Howell, E. V.....	1892	Chapel Hill
401. Hoyle, M. H.....	1915	Cooleemee
402. Hufham, Walter .....	1916	Morehead City
403. Hughes, J. R.....	1912	Madison
404. Hughes, C. M., M.D.....	1881	Cedar Grove
405. Hunnicutt, F. J.....	1910	Raleigh
406. Hunter, J. B.....	1910	Charlotte
407. Hunter, B. W.....	1888	New Bern
408. Hunter, T. B.....	1897	Rockingham
409. Hutchins, J. A.....	1910	Winston-Salem

## I

410. Ingle, R. H.....	1915	Charlotte
411. Ingram, L. M.....	1920	High Point
412. Iseley, G. A.....	1910	Raleigh
413. Isler, W. A. (col.).....	1914	Kinston

## J

414. Jackson, Leonidas .....	1924	Duke
415. Jacobs, F. G.....	1899	Elizabeth City
416. James, A. A.....	1909	Winston-Salem
417. James, S. T. (col.).....	1907	Durham
418. Jarman, J. F.....	1900	Wilmington
419. Jarrett, L. M.....	1910	Biltmore
420. Jenkins, J. V.....	1905	Asheville
421. Jenkins, L. W.....	1908	Greensboro
422. Jernigan, R. W.....	1914	Beaufort
423. Jetton, W. A.....	1905	Davidson
424. Johnson, W. L.....	1924	Raleigh
425. Johnson, A. S.....	1899	Smithfield
426. Johnson, W. R.....	1920	LaGrange
427. Johnson, J. H.....	1917	N. Wilkesboro
428. Johnson, J. E., Jr.....	1924	Wilmington
429. Jones, W. A. (col.).....	1900	Winston-Salem
430. Jones, H. E. (col.).....	1904	Asheville
431. Jones, E. J.....	1900	Spartanburg

432. Jones, G. T. (col.).....	1909	Raleigh
433. Jones, J. B.....	1910	Lexington
434. Jones, Alpheus .....	1911	Warrenton
435. Jones, M. L. (col.).....	1917	Wilmington
436. Jones, J. H.....	1913	Haw River
437. Jordan, D. L.....	1921	Clayton
438. Joyner, J. D.....	1914	Franklinton
439. Justus, W. H.....	1887	Hendersonville

## K

440. Keever, J. W.....	1916	Richmond, Va.
441. Kelly, J. R.....	1909	Greensboro
442. Kendall, B. H.....	1900	Shelby
443. Kendrick, T. W.....	1899	Charlotte
444. Kennedy, H. P. (col.) .....	1907	Greensboro
445. Kennedy, A. T. (col.) .....	1915	Winston-Salem
446. Kent, A. A., M.D.....	1905	Lenoir
447. Kerner, L. C.....	1902	Henderson
448. Kerr, James .....	1909	Kings Mountain
449. Kibler, R. E.....	1907	Morganton
450. King, H. L.....	1902	Durham
451. King, C. H.....	1904	Durham
452. King, J. R.....	1909	E. Durham
453. Kingsbury, W. R.....	1881	Wilmington
454. Kirby, K. A.....	1914	Kings Mountain
455. Kirby, G. S., Jr.....	1920	Marion
456. Kirby, J. H.....	1924	Kenly
457. Kirksey, L. H.....	1916	Morganton
458. Klutz, A. J.....	1897	Greensboro
459. Knight, C. V.....	1911	Portsm'th, Va.
460. Knight, R. S., Jr.....	1924	Edenton
461. Kolb, R. H.....	1912	Fairview, Mich.
462. Koonce, J. E.....	1907	Chadbourn
463. Koonce, T. R.....	1915	Wilmington
464. Kyser, P. B.....	1892	Rocky Mount

## L

465. Lamm, L. M.....	1923	Chapel Hill
466. Landquist, T. E.....	1899	Winston-Salem
467. Lane, W. A.....	1907	Tarboro
468. Langdon, R. E.....	1923	Bonlee
469. Lasley, M. I.....	1916	Winston-Salem
470. Laubenheimer, J. H.....	1899	Irving'tn, N. J.
471. Lawing, K. L.....	1903	Lincolnton
472. Layden, H. W.....	1908	Charlotte
473. Layden, E. H.....	1917	Lexington
474. Layton, C. O.....	1921	Sanford
475. Lea, L. J.....	1908	Burlington
476. Lea, V. D.....	1920	E. Durham
477. Leavister, T. O.....	1905	Franklinville
478. LeBoo, P. S. (col.).....	1903	Wilmington
479. Ledbetter, E. DeB.....	1917	Wilmington
480. Lee, L. V., M.D.....	Permit	Lattimore
481. Lee, P. A.....	1903	Dunn
482. Leggett, W. A.....	1896	Edenton
483. Leggett, P. O.....	1902	Southport
484. Lewis, W. E.....	1881	Jackson
485. Lewis, W. E.....	1907	Mount Olive
486. Lewis, H. R.....	1912	Asheville
487. Liles, W. A.....	1917	W. Durham
488. Lisk, D. C.....	1909	Charlotte
489. Lloyd, T. P.....	1920	Chapel Hill
490. Loftin, J. U.....	1909	Albemarle
491. Long, Roy .....	1914	Brevard
492. Lord, C. A.....	1909	Asheville
493. Love, T. L. (col.).....	1905	Raleigh

494. Lowry, W. A.....1919 Washington, D. C.  
 495. Lunn, F. H.....1912 Winston-Salem  
 496. Lutterloh, I. H., M.D. 1891 Sanford  
 497. Lutz, H. C.....1907 Hickory  
 498. Lyday, W. M., M.D.....1895 Penrose  
 499. Lynch, N. W.....1904 Charlotte  
 500. Lynn, R. M.....1924 Stanley  
 501. Lyon, R. P.....1907 Wadesboro  
 502. Lyon, O. H.....1912 Plymouth  
 503. Lyon, F. F.....1914 Oxford

## M

504. Mabry, C. S.....1917 Hamlet  
 505. Mabry, W. A.....1894 Raleigh  
 506. Macon, A. B.....1915 Salisbury  
 507. Malone, C. E.....1912 Salisbury  
 508. Mann, R. N.....1915 High Point  
 509. Marley, F. H.....1913 Lenoir  
 510. Marsh, M. L.....1895 Concord  
 511. Marsh, N. F.....1906 Sanford  
 512. Marston, R. H.....1913 Kinston  
 513. Martin, W. S.....1901 Canton  
 514. Martin, S. L., M.D.....1892 Leaksville  
 515. Martin, S. L., Jr.....1915 Leaksville  
 516. Martin, B. M.....1919 Baltimore, Md.  
 517. Martin, A. N.....1920 Rosemary  
 518. Mathes, T. J.....1912 Durham  
 519. Matthews, G. E.....1900 Fayetteville  
 520. Matthews, W. F.....1910 Randleman  
 521. Matthews, C. E., Jr.....1917 Roanoke R'ds  
 522. Matthews, W. S.....1914 Danville, Va.  
 523. Mattocks, A. M.....1910 Wilmington  
 524. Matton, G. A.....1884 High Point  
 525. Mauney, C. J.....1896 Albemarle  
 526. May, T. H.....1912 Wilksburg, Pa.  
 527. Mayberry, E. B.....1913 Maxton  
 528. Mayo, T. H.....1881 Goldsboro  
 529. McArthur, R. M.....1908 Winston-Salem  
 530. McBane, J. O. D.....1921 Greensboro  
 531. McBane, T. W.....1916 Wake Forest  
 532. McCauley, M. E.....1881 Oakboro  
 533. McCraw, W. P.....1906 Norfolk, Va.  
 534. McDaniel, W. A.....1914 Enfield  
 535. McDonald, J. S.....1908 Raleigh  
 536. McDonald, A. H.....1910 Durham  
 537. McDonald, W. R., Jr.....1924 Hickory  
 538. McDowell, N. O.....1921 Scotland Neck  
 539. McDuffie, R. A.....1914 Greensboro  
 540. McIlhenny, T. C.....1909 Winston-Salem  
 541. McKay, D. McN.....1895 Durham  
 542. McKay, H. H.....1900 Gastonia  
 543. McKay, J. W.....1914 Asheville  
 544. McKay, Malcolm .....1891 Faison  
 545. McKeel, C. B.....1889 Columbia  
 546. McKeel, C. B., Jr.....1917 Charlotte  
 547. McKenzie, L. McK.....1915 Lumberton  
 548. McKesson, L. W.....1902 Statesville  
 549. McKinney, W. M.....1906 Ayden  
 550. McKinnon, W. L.....1900 Wadesboro  
 551. McKnight, L. E.....1909 Fayetteville  
 552. McLarty, Eugene .....1889 Haw River  
 553. McLauchlin, D. A.....1893 Charlotte  
 554. McLelland, J. H.....1909 Mooresville  
 555. McManus, M. T. Y.....1911 Winston-Salem  
 556. McMillan, J. D.....1904 Lumberton

557. McMillan, B. F., Jr.....1915 Lumberton  
 558. McMinn, J. M.....1881 Asheville  
 559. McMullan, F. H.....1913 Asheville  
 560. McNair, W. H.....1882 Tarboro  
 561. McNair, F. W. (col.).....1905 Greensboro  
 562. McNair, W. R.....1902 Henderson  
 563. McNeely, M. C.....1916 Greensboro  
 564. McNeill, G. McK.....1902 Rowland  
 565. McNeil, G. R.....1905 Vineland  
 566. Mebane, W. M.....1920 Asheville  
 567. Melvin, P. J.....1920 Fayetteville  
 568. Melvin, M. B.....1924 Roseboro  
 569. Merritt, E. S.....1885 Carrboro  
 570. Merritt, N. H.....1915 Carrboro  
 571. Middleton, D. N.....1907 C. Springs, Col.  
 572. Miles, M. C.....1917 Henderson  
 573. Miller, C. B.....1890 Goldsboro  
 574. Miller, E. H.....1898 Mooresville  
 575. Miller, C. T.....1905 Wilmington  
 576. Miller, W. W.....1921 Jonesboro  
 577. Miller, C. M.....1916 Wallace  
 578. Millican, A. G.....1916 Atlanta, Ga.  
 579. Mills, J. C.....1921 Rutherfordton  
 580. Mills, J. A.....1915 Tabor  
 581. Milton, R. H.....1923 Albemarle  
 582. Mintz, M. B.....1897 Southport  
 583. Missildine, E. E.....1900 Tryon  
 584. Mitchell, H. G.....1913 Hamlet  
 585. Mitchell, C. P.....1915 Burlington  
 586. Mitchener, J. A.....1897 Edenton  
 587. Moir, A. L.....1916 Fayetteville  
 588. Montague, G. W.....1903 Durham  
 589. Moore, E. E.....1922 Granite Falls  
 590. Moore, B. C.....1897 Wilson  
 591. Moore, J. P.....1911 Greensboro  
 592. Moore, A. R.....1920 Wilson  
 593. Moose, A. W.....1892 Mt. Pleasant  
 594. Moose, G. K.....1914 Boone  
 595. Morgan, J. T.....1918 Benson  
 596. Morrisette, C. B.....1914 Elizabeth City  
 597. Morrison, M. S.....1906 Wilson  
 598. Morrow, Norman .....1909 Gastonia  
 599. Morrow, W. E. (col.).....1924 Greensboro  
 600. Morton, J. X.....1909 Faison  
 601. Mull, J. E.....1918 Winston-Salem  
 602. Munday, C. C.....1913 Taylorsville  
 603. Mundy, J. C.....1921 China Grove  
 604. Murchison, E. E.....1912 Sanford  
 605. Murphey, L. W.....1913 Rocky Mount  
 606. Murphy, J. C.....1911 Winston-Salem  
 607. Murphy, C. L.....1917 Salisbury

## N

608. Nance, J. S.....1922 Charlotte  
 609. Nelson, W. G.....1917 New Bern  
 610. Newsom, H. C.....1917 Mooresville  
 611. Nicholson, A. T.....1904 Tarboro  
 612. Nicholson, M. A.....1910 Troy  
 613. Niestlie, Wm. ....1886 Wilmington  
 614. Norman, J. S., M.D.....1903 Columbia  
 615. Nottingham, G. S.....1901 Norfolk, Va.  
 616. Nowell, Edwin .....1906 Greensboro  
 617. Nowell, W. R.....1910 Wendell  
 618. Nutt, J. D.....1881 Wilmington  
 619. Nye, G. L.....1919 Sylva

## O

620. Oates, Geo., M.D. (P.) Grover  
 621. O'Hanlon, E. W. 1891 Winston-Salem  
 622. Overman, H. S. 1907 Elizabeth City

## P

623. Padgett, E. L. 1921 Asheville  
 624. Page, B. F. 1901 Raleigh  
 625. Palmer, R. W., M.D. 1902 Gulf  
 626. Palmer, A. W. 1924 Gulf  
 627. Parker, W. W. 1889 Henderson  
 628. Parker, F. W. 1892 Raleigh  
 629. Parker, R. S. 1906 Murphy  
 630. Parker, W. W., Jr. 1923 Henderson  
 631. Parker, R. H. 1905 Durham  
 632. Patterson, W. D. 1901 Chapel Hill  
 633. Payne, M. T. 1905 Greensboro  
 634. Peacock, M. A. 1909 Benson  
 635. Pearson, M. E. Dye  
     (col.) 1911 Durham  
 636. Peele, J. F. 1905 LaGrange  
 637. Pegram, Mrs. A. B. 1922 Lenoir  
 638. Pender, F. H., Jr. 1914 Asheville  
 639. Perry, W. M. 1902 Elizabeth City  
 640. Perry, H. H. (col.) 1894 Fayetteville  
 641. Perry, E. B. 1901 Littleton  
 642. Perry, D. L. 1912 Hamlet  
 643. Person, T. E., M.D. 1906 Stantonsburg  
 644. Petrea, F. S. 1920 Greensboro  
 645. Phillips, C. B. 1910 Lincolnton  
 646. Phillips, M. B. 1920 Concord  
 647. Pickard, C. O. 1912 Mebane  
 648. Pickelsimer, J. B. 1908 Brevard  
 649. Pierce, M. E. 1914 Charlotte  
 650. Pierce, J. S. 1920 Rocky Mount  
 651. Pike, J. W. 1904 Concord  
 652. Pike, E. LeR. 1915 Hillsboro  
 653. Pilkington, G. R. 1897 Pittsboro  
 654. Pinnix, J. M. 1904 Kernersville  
 655. Pinnix, W. M. 1907 New Bern  
 656. Pittman, J. N. 1911 Henderson  
 657. Pleasants, F. R. 1896 Louisville  
 658. Plummer, James 1881 Salisbury  
 659. Polk, J. B. 1910 Asheville  
 660. Poole, L. B. 1924 W. Durham  
 661. Pope, H. L. 1908 Asheville  
 662. Porter, Clifford 1909 Black Mountain  
 663. Porter, C. D. 1915 Concord  
 664. Porter, Ernest 1912 Concord  
 665. Powell, D. E. 1909 Asheville  
 666. Powell, D. A. 1898 Goldsboro  
 667. Powell, J. C. 1915 Norfolk, Va.  
 668. Powers, L. B. 1908 Raleigh  
 669. Price, S. H. 1920 Mooresville  
 670. Propst, G. C. 1910 Sumter, S. C.  
 671. Pugh, E. S. 1922 Windsor  
 672. Purcell, S. M. 1900 Salisbury

## Q

674. Quinn, F. D. 1908 Shelby

## R

675. Ray, E. L. 1916 Cameron  
 676. Raysor, C. A. 1887 Asheville  
 677. Reaves, L. E. 1897 Raeford  
 678. Reaves, E. L. 1923 Raeford

679. Redding, E. F. 1905 Lucama  
 680. Rees, H. E. 1924 Monroe  
 681. Reeves, Jefferson 1923 Waynesville  
 682. Reeves, M. H. 1906 Waynesville  
 683. Reid, S. H. 1916 Washington  
 684. Reinhardt, R. L. 1910 Forest City  
 685. Reins, C. C. 1912 Winston-Salem  
 686. Rhinehardt, C. B. 1912 Asheville  
 687. Rhodes, Cader 1911 Raleigh  
 688. Rhyne, W. F. 1909 Gastonia  
 689. Richardson, L. W. 1907 Kenly  
 690. Ridenhour, D. G. 1912 Mt. Gilead  
 691. Riggan, R. D. 1907 Raleigh  
 692. Rimmer, E. F. 1912 Charlotte  
 693. Rimmer, R. M. 1921 Mebane  
 694. Ring, W. A. 1895 High Point  
 695. Ring, C. A. 1905 High Point  
 696. Ring, L. B. 1904 Mount Olive  
 697. Rives, H. L. 1915 Bethel  
 698. Roberts, A. R. 1884 Gatesville  
 699. Roberts, Herschel 1918 Weaverville  
 700. Robertson, E. G. 1910 Raleigh  
 701. Robinson, G. C. 1906 Washington, D. C.  
 702. Robinson, J. L. 1907 Rutherfordton  
 703. Rogers, R. P. 1912 Durham  
 704. Rogers, W. F. 1912 Durham  
 705. Rose, I. W. 1906 Rocky Mount  
 706. Rosemond, J. F. 1918 Kinston  
 707. Rosenbaum, C. D. 1915 Tarboro  
 708. Roth, R. H. 1905 Asheville  
 709. Rowland, G. J. 1902 Henderson  
 710. Rudisill, J. S. 1908 Cliffside  
 711. Rush, G. W. C. 1923 Monroe

## S

712. Salling, A. T. 1910 Wilmington  
 713. Sanders, A. J. 1912 McAdamsle  
 714. Sandling, R. H. 1917 Clinton  
 715. Sanford, R. D. 1916 Aberdeen  
 716. Sapp, L. L., M.D. 1898 Badin  
 717. Sappenfield, W. A. 1908 Rocky Mount  
 718. Sasser, L. B. 1889 Wilmington  
 719. Sauls, M. M. 1903 Ayden  
 720. Savage, C. C. 1916 Greenville  
 721. Scoggins, L. E. 1905 Louisburg  
 722. Scott, J. M. 1903 Charlotte  
 723. Scruggs, B. P. 1916 Chesnee, S. C.  
 724. Seagle, F. M. 1905 Charlotte  
 725. Seawell, C. C. 1904 Greensboro  
 726. Secrest, A. McD. 1907 Monroe  
 727. Sedberry, H. S. 1892 Fayetteville  
 728. Sedberry, H. B. 1904 Elizabeth City  
 729. Senter, P. L. 1921 Raleigh  
 730. Sessoms, M. M. 1914 Wilson  
 731. Shade, I. A. (col.) 1906 Wilson  
 732. Shaw, R. S. 1917 Scotland Neck  
 733. Shell, J. E. 1896 Lenoir  
 734. Shell, C. C. 1909 Waynesville  
 735. Shelton, C. F. 1905 Chadbourn  
 736. Sheppard, J. W. 1896 Charlotte  
 737. Shook, Eulon 1918 Hickory  
 738. Shore, M. L. 1902 Raleigh  
 739. Shuford, C. M. 1895 Hickory  
 740. Shuford, L. D. 1924 Lenoir  
 741. Silverman, N. J. 1915 Wilmington  
 742. Simpson, J. F. 1913 Sanatorium

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|----------------------------------|-------------------------|------------------------------|---------------------|
| 743. Singletary, F. B.....       | 1914 Greensboro         | 806. Taylor, J. L.....       | 1902 Oxford         |
| 744. Sisk, C. T., M.D.....       | 1902 Bryson City        | 807. Taylor, C. A.....       | 1908 Leaksville     |
| 745. Sisk, C. J.....             | 1924 Bryson City        | 808. Taylor, D. G.....       | 1910 Leaksville     |
| 746. Siske, G. C.....            | 1922 Pleasant Garden    | 809. Taylor, W. P.....       | 1912 Roanoke R'pds  |
| 747. Skinner, R. E. L.....       | 1898 Fairmont           | 810. Taylor, J. C.....       | 1917 Enfield        |
| 748. Sledge, R. S.....           | 1896 Draper             | 811. Teague, M. F.....       | 1905 Asheville      |
| 749. Sloan, E. A.....            | 1909 Albemarle          | 812. Temple, J. O.....       | 1909 Kinston        |
| 750. Sloop, L. L.....            | 1901 Elm City           | 813. Temple, R. H., M.D..... | 1881 Kinston        |
| 751. Smith, F. L.....            | 1917 Johnson City, Tenr | 814. Thomas, W. G., Sr.....  | 1881 Varina         |
| 752. Smith, W. G.....            | 1889 Asheville          | 815. Thomas, W. G., Jr.....  | 1911 Varina         |
| 753. Smith, F. S.....            | 1892 Asheville          | 816. Thomas, C. R.....       | 1901 Thomasville    |
| 754. Smith, F. T.....            | 1887 Franklin           | 817. Thomas, E. E.....       | 1913 Roxboro        |
| 755. Smith, C. H.....            | 1899 Charlotte          | 818. Thomas, E. R.....       | 1902 Duke           |
| 756. Smith, T. L.....            | 1905 Plymouth           | 819. Thompson, A. J.....     | 1902 Badin          |
| 757. Smith, C. N.....            | 1910 Washington, D. C.  | 820. Thompson, P. H.....     | 1924 Wake Forest    |
| 758. Smith, Casper .....         | 1911 Wilson             | 821. Thornton, W. H.....     | 1914 Newton         |
| 759. Smith, Leon .....           | 1912 Kannapolis         | 822. Thrower, H. E.....      | 1906 So. Pines      |
| 760. Smith, E. W.....            | 1911 Pilot Mountain     | 823. Tillett, E. N.....      | 1910 Rougemont      |
| 761. Smith, D. A.....            | 1924 High Point         | 824. Tilley, J. E.....       | 1923 Winston-Salem  |
| 762. Smith, W. W.....            | 1915 Greensboro         | 825. Tingen, W. Z.....       | 1917 Charlotte      |
| 763. Snuggs, W. H.....           | 1903 Albemarle          | 826. Tolar, J. H., Jr.....   | 1915 Raleigh        |
| 764. Souders, F. B.....          | 1915 Fayetteville       | 827. Toms, B. C.....         | 1911 Salisbury      |
| 765. Southerland, Odell .....    | 1900 Charlotte          | 828. Townsend, J. H.....     | 1910 Red Springs    |
| 766. Sowell, Sam .....           | 1924 Raleigh            | 829. Trent, J. A.....        | 1913 Danville, Va.  |
| 767. Spencer, J. A.....          | 1911 Durham             | 830. Tripp, G. O.....        | 1923 Winston-Salem  |
| 768. Stainback, T. E.....        | 1914 New Orleans, La.   | 831. Trotter, P. L.....      | 1902 Pilot Mountain |
| 769. Stallings, W. H.....        | 1912 Fayetteville       | 832. Trotter, J. R.....      | 1906 Salisbury      |
| 770. Stanback, T. M.....         | 1905 Spencer            | 833. Tucker, W. M.....       | 1899 High Point     |
| 771. Stancil, J. H.....          | 1912 Raleigh            | 834. Tucker, R. H.....       | 1897 Reidsville     |
| 772. Steere, L. E.....           | 1881 Peters'bg, Va.     | 835. Tucker, H. O.....       | 1917 Durham         |
| 773. Stephens, J. L. (col.)..... | 1915 Chicago, Ill.      | 836. Tugwell, J. B.....      | 1903 Lillington     |
| 774. Stevenson, J. T.....        | 1887 Elizabeth City     | 837. Turlington, J. E.....   | 1915 Hendersonville |
| 775. Stewart, W. M.....          | 1903 Charlotte          | 838. Turner, W. D.....       | 1902 Elkin          |
| 776. Stewart, J. M.....          | 1909 Charlotte          | 839. Turner, T. A.....       | 1913 Lynch'bg, Va.  |
| 777. Stimson, Logan .....        | 1881 Statesville        | 840. Turnmire, A. P.....     | 1921 Mount Airy     |
| 778. Stimson, J. H.....          | 1910 Statesville        | 841. Tuttle, B. M.....       | 1916 Winston-Salem  |
| 779. Stone, A. H.....            | 1902 Spray              |                              | U                   |
| 780. Stone, W. L.....            | 1922 Franklinton        | 842. Underwood, J. T.....    | 1914 Liberty        |
| 781. Stowe, J. P.....            | 1893 Charlotte          |                              | V                   |
| 782. Stowe, L. H.....            | 1908 Belmont            | 843. Vinson, E. L.....       | 1908 Halifax        |
| 783. Stowe, H. R.....            | 1910 Charlotte          | 844. Vinson, J. T.....       | 1914 Goldsboro      |
| 784. Stowe, C. D.....            | 1917 Asheville          |                              | W                   |
| 785. Stratford, P. C.....        | 1916 Greensboro         | 845. Walker, H. W.....       | 1922 Norlina        |
| 786. Strayhorn, W. F.....        | 1912 Durham             | 846. Walker, Irving .....    | 1920 Reidsville     |
| 787. Streetman, J. W.....        | 1894 Marion             | 847. Walker, B. W.....       | 1917 Rocky Mount    |
| 788. Streetman, T. L.....        | 1903 Winston-Salem      | 848. Walker, T. A.....       | 1900 Charlotte      |
| 789. Suggs, R. B.....            | 1905 Belmont            | 849. Walker, C. A.....       | 1894 Asheville      |
| 790. Summey, K. N.....           | 1910 Mount Holly        | 850. Walker, Lewis .....     | 1890 Milton         |
| 791. Summey, Ptolemy .....       | 1903 Dallas             | 851. Wallace, A. C.....      | 1924 Spring Hope    |
| 792. Summey, P. B.....           | 1917 Mount Holly        | 852. Walton, R. C.....       | 1916 Raleigh        |
| 793. Suttle, J. A.....           | 1906 Shelby             | 853. Walton, G. B.....       | 1909 Hendersonville |
| 794. Suttlemyre, P. J.....       | 1914 Hickory            | 854. Ward, E. H.....         | 1914 Tarboro        |
| 795. Sutton, J. L.....           | 1914 Durham             | 855. Ward, W. A.....         | 1924 Asheville      |
| 796. Swaney, C. A.....           | 1924 High Point         | 856. Warren, L. A.....       | 1917 Garland        |
| 797. Swaringen, DeWitt .....     | 1897 China Grove        | 857. Warren, B. S.....       | 1908 Greenville     |
| 798. Swindell, E. S.....         | 1911 Durham             | 858. Warren, J. C.....       | 1915 Benson         |
| 799. Sykes, A. J.....            | 1892 Greensboro         | 859. Waters, G. W.....       | 1910 Goldsboro      |
| 800. Sykes, Eugene .....         | 1900 Greensboro         | 860. Watkins, W. O.....      | 1905 Rutherfordton  |
| 801. Sykes, R. J.....            | 1907 Greensboro         | 861. Watkins, Mrs. T. T..... | 1920 N. Charlotte   |
|                                  | T                       | 862. Watson, H. P., Sr.....  | 1881 Winston-Salem  |
| 802. Tally, H. A.....            | 1905 Coats              | 863. Watson, H. P., Jr.....  | 1912 Winston-Salem  |
| 803. Tarkenton, E. L.....        | 1901 Wilson             | 864. Watson, D. I., M.D..... | 1887 Southport      |
| 804. Tart, D. W.....             | 1906 Roseboro           | 865. Watson, Richard .....   | 1924 Tryon          |
| 805. Tate, W. E.....             | 1914 Atlanta, Ga.       |                              |                     |

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|-----------------------------------|-------------------|---------------------------------|----------------|
| 866. Wearn, W. H.....1884         | Charlotte         | 931. Worthington, E. C.....1917 | LaGrange       |
| 867. Weatherly, A. E.....1916     | Greensboro        | 932. Worthy, F. S.....1905      | Washington     |
| 868. Webb, Paul.....1898          | Shelby            | 933. Wrenn, S. M.....1923       | Benson         |
| 869. Webb, C. I.....1903          | Charlotte         | 934. Wright, G. F.....1908      | Elizabeth City |
| 870. Webb, R. K.....1910          | Hickory           | 935. Wrike, W. C.....1921       | Graham         |
| 871. Webb, E. L.....1907          | Thomasville       |                                 |                |
| 872. Webb, J. S.....1904          | Wadesboro         |                                 |                |
| 873. Welborne, W. F.....1902      | Lexington         |                                 |                |
| 874. Welfare, S. E.....1905       | Winston-Salem     |                                 |                |
| 875. Wessells, N. E.....1924      | Washington, D. C. |                                 |                |
| 876. West, J. F.....1915          | Belmont           |                                 |                |
| 877. Westbrook, A. P.....1923     | E. Durham         |                                 |                |
| 878. Wharton, L. A.....1909       | Gibsonville       |                                 |                |
| 879. Wheeler, L. B.....1885       | Asheville         |                                 |                |
| 880. Wheeler, C. R.....1919       | Durham            |                                 |                |
| 881. Wheless, J. M.....1901       | Farmville         |                                 |                |
| 882. Wheless, R. E. L.....1911    | Warsaw            |                                 |                |
| 883. White, J. A.....1900         | Mooreville        |                                 |                |
| 884. White, H. G.....1903         | Elm City          |                                 |                |
| 885. White, F. L.....1905         | Mebane            |                                 |                |
| 886. White, W. R.....1910         | Warrenton         |                                 |                |
| 887. White, G. S.....1910         | Belmont           |                                 |                |
| 888. White, J. A.....1922         | Jonesboro         |                                 |                |
| 889. White, E. S.....1921         | Tarboro           |                                 |                |
| 890. White, J. S.....1921         | Danville, Va.     |                                 |                |
| 891. White, J. E.....1913         | Raleigh           |                                 |                |
| 892. White, Luther.....1914       | Wilmington        |                                 |                |
| 893. White, J. I.....1917         | Burlington        |                                 |                |
| 894. Whitehead, C. R.....1924     | Ramseur           |                                 |                |
| 895. Whitfield, W. C., M.D. 1881  | Grifton           |                                 |                |
| 896. Whitley, J. R.....1916       | Fremont           |                                 |                |
| 897. Whitmire, W. P., Jr.....1916 | Hendersonville    |                                 |                |
| 898. Wiggins, W. W.....1916       | St. Pauls         |                                 |                |
| 899. Wilkerson, I. O.....1911     | Roxboro           |                                 |                |
| 900. Wilkins, W. R.....1904       | N. Wilkesboro     |                                 |                |
| 901. Williams, M. P.....1902      | Charlotte         |                                 |                |
| 902. Williams, S. W.....1898      | Raleigh           |                                 |                |
| 903. Williams, R. I.....1881      | Raleigh           |                                 |                |
| 904. Williams, A. H. A.....1910   | Oxford            |                                 |                |
| 905. Williams, W. W. (col.) 1915  | Fayetteville      |                                 |                |
| 906. Williams, M. V. B.....1916   | Gastonia          |                                 |                |
| 907. Williams, J. C.....1921      | Gastonia          |                                 |                |
| 908. Williams, H. C.....1912      | Charlotte         |                                 |                |
| 909. Williamson, J. W.....1921    | St. Pauls         |                                 |                |
| 910. Willis, R. M.....1922        | Beaufort          |                                 |                |
| 911. Williston, J. T. (col.) 1902 | Fayetteville      |                                 |                |
| 912. Wilson, T. V.....1924        | Hendersonville    |                                 |                |
| 913. Wilson, T. H.....1909        | Thomasville       |                                 |                |
| 914. Wilson, C. H.....1910        | Lakeland, Fla.    |                                 |                |
| 915. Wilson, W. B.....1912        | Hendersonville    |                                 |                |
| 916. Wilson, L. R.....1916        | Lowell            |                                 |                |
| 917. Wilson, G. S.....1921        | Belmont           |                                 |                |
| 918. Wimberley, R.E. (col.) 1920  | Kinston           |                                 |                |
| 919. Winstead, O. P.....1915      | Nashville         |                                 |                |
| 920. Wohlford, H. W.....1910      | Charlotte         |                                 |                |
| 921. Wolfe, Drayton.....1905      | Lincolnton        |                                 |                |
| 922. Wolfe, J. C.....1905         | Hickory           |                                 |                |
| 923. Wolfe, W. S.....1913         | Mount Airy        |                                 |                |
| 924. Wolfe, Houston.....1915      | Charlotte         |                                 |                |
| 925. Womble, D. J.....1924        | Weldon            |                                 |                |
| 926. Wood, E. H.....1905          | New Bern          |                                 |                |
| 927. Woodard, E. V.....1914       | Selma             |                                 |                |
| 928. Woolard, E. W.....1915       | Henderson         |                                 |                |
| 929. Wooten, G. R.....1896        | Hickory           |                                 |                |
| 930. Wooten, I. W., (col.) 1924   | Tarboro           |                                 |                |

## Y

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|------------------------------------|------------|
| 936. Yancey, L.A. (col.).....1908  | Charlotte  |
| 937. Yancey, D. C. (col.).....1906 | Wilson     |
| 938. Yates, C. L.....1909          | Charlotte  |
| 939. Yoder, C. R.....1908          | Newton     |
| 940. Young, John.....1890          | Wilmington |

## Z

- |                               |         |
|-------------------------------|---------|
| 941. Zoeller, E. V.....1881   | Tarboro |
| 942. Zuckerman, I. L.....1910 | Durham  |

### Pharmacists Registered by Reciprocity

## A

- |                                    |                   |
|------------------------------------|-------------------|
| 943. Adair, W. H.....1924          | Salisbury         |
| 944. Adams, W. C.....1922          | Florence, S. C.   |
| 945. Alston, M. J. (col.).....1923 | Newport News, Va. |
| 946. Anderson, Banister.....1923   | High Point        |

## B

- |                              |               |
|------------------------------|---------------|
| 947. Binford, B. W.....1922  | Albemarle     |
| 948. Bissette, P. B.....1923 | Wilson        |
| 949. Bridges, E. B.....1919  | Marion, S. C. |
| 950. Burrus, S. B.....1923   | Asheville     |

## C

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|----------------------------------|-----------------|
| 951. Cagle, C. V.....1924        | Greensboro      |
| 952. Callahan, E. F.....1919     | W. Durham       |
| 953. Canada, A. T.....1921       | Lynchburg, Va.  |
| 954. Carter, S. M.....1923       | Winston-Salem   |
| 955. Chandler, H. C.....1924     | Charlotte       |
| 956. Chetty, P. V.....1924       | Portsmouth, Va. |
| 957. Clavarie, J. S.....1918     | Asheville       |
| 958. Cole, T. R.....1924         | Smithfield      |
| 959. Cook, D. B. (col.).....1919 | Weldon          |
| 960. Cousin, W. G.....1924       | Charlotte       |
| 961. Cox, R. O.....1923          | Detroit, Mich.  |
| 962. Crabtree, W. A.....1923     | Sanford         |
| 963. Crabtree, H. E.....1923     | Hot Sp'gs, Va.  |
| 964. Crenshaw, J. L.....1925     | Asheville       |

## D

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|--------------------------------|----------------|
| 965. Darlington, J. M.....1922 | Winston-Salem  |
| 966. Davis, D. F.....1922      | So. Pines      |
| 967. Driggers, Earle.....1925  | Elizabeth City |

## E

- |                               |                |
|-------------------------------|----------------|
| 968. Ellington, G. R.....1922 | Reidsville     |
| 969. Elrod, H. F.....1924     | Memphis, Texas |
| 970. Evans, W. B.....1923     | Lexington      |

## F

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|---------------------------------|----------------|
| 971. Fater, D. H.....1920       | Asheville      |
| 972. Feagan, E. L.....1923      | Hendersonville |
| 973. Fearrington, T. B.....1924 | Asheville      |
| 974. Fleming, J. M.....1923     | Andrews, S. C. |
| 975. Fulmer, V. R.....1923      | Charlotte      |

## G

- |                                     |           |
|-------------------------------------|-----------|
| 976. Gatling, T. R. (col.).....1919 | Durham    |
| 977. Gilbert, W. B.....1921         | Charlotte |
| 978. Glenn, A. L.....1922           | Charlotte |
| 979. Gray, R. A.....1921            | Asheville |



## H

980. Hall, W. P., Jr.....1921 Forest City  
 981. Halstead, C. L.....1923 Elizabeth City  
 982. Ham, T. J., Jr.....1922 Yanceyville  
 983. Hamlet, J. T. (col.)....1922 Raleigh  
 984. Hardwicke, St. J. H.....1923 Buies Creek  
 985. Hargrave, H.P. (col.) 1923 Greensboro  
 986. Harrell, J. W.....1923 Philadelphia, Pa.  
 987. Hefin, D. H.....1919 Norfolk, Va.  
 988. Henderson, C. W.....1923 Durham  
 989. Henderson, F. W.....1925 Chesterfield, S. C.  
 990. Holland, R. F.....1919 Asheville  
 991. Hough, J. T.....1923 Charlotte  
 992. Hunt, W. S.....1919 Oxford

## I

993. Irvin, O. L.....1924 Concord

## J

994. Jetton, R. M.....1918 Comer, Ga.  
 995. Johnson, R. J.....1924 Asheville  
 996. Joiner, L. B.....1920 Salisbury  
 997. Joiner, A. F.....1923 High Point  
 998. Jones, J. L.....1922 Canton  
 999. Jones, Dolan .....1925 Thomasville  
 1000. Judy, M. S.....1924 Asheboro

## K

1001. Kimball, C. V.....1919 Raleigh  
 1002. King, W. H. (col.)....1919 Lumberton

## L

1003. Lamar, W. L., Jr.....1923 Lenoir  
 1004. Laney, W. D.....1923 Asheville  
 1005. Lowrance, C. L.....1925 Asheville  
 1006. Lyon, W. B.....1923 Greensboro

## M

1007. Marrow, C. T., Jr.....1919 Greenville  
 1008. Matthews, G. W.....1920 Asheville  
 1009. McBride, T. L.....1919 Marshville  
 1010. McGahee, G. L.....1922 Asheville  
 1011. Manus, W. C.....1925 Charlotte  
 1012. Meaders, T. A.....1921 Asheville  
 1013. Mooneyham, A. O.....1919 Asheville  
 1014. Mills, R. S., Jr.....1921 Raleigh

## N

1015. Norman, J. P.....1924 Draper  
 1016. Nye, D. S.....1925 Lumberton

## O

1017. O'Brien, J. I.....1918 Pinehurst  
 1018. O'Donnell, J. J.....1923 Elizabethtown,  
 Tenn.

## P

1019. Page, H. R.....1922 Monroe  
 1020. Pence, L. N.....1919 S. Boston, Va.  
 1021. Pittman, E. J.....1919 Fairmont  
 1022. Pruett, A. R.....1924 Sardis, Ga.

## R

1023. Ray, C. W.....1924 Coeburn, Va.  
 1024. Reedy, M. C.....1923 Mooresville  
 1025. Rhyne, C. L.....1922 Statesville  
 1026. Roberts, T. M.....1918 Martinsville, Va.

1027. Robinson, H. H.....1924 Elizabethtown  
 1028. Ross, W. E.....1921 Mount Airy

## S

1029. Sappenfield, J. A.....1924 Kannapolis  
 1030. Scruggs, R. G.....1919 Asheville  
 1031. Sheider, G. A.....1918 W. Asheville  
 1032. Sherard, J. F.....1920 Henrietta  
 1033. Smith, J. P. F.....1923 Fayetteville  
 1034. Smith, J. M.....1925 Asheville  
 1035. Snypes, C. L.....1923 Sanford  
 1036. Sugg, A. M.....1918 Spencer

## T

1037. Thompson, J. V.....1924 E. Flat Rock  
 1038. Threatt, J. B.....1922 Gastonia  
 1039. Toms, E. R.....1919 Wilmington

## W

1040. Watkins, F. D.....1925 Lowell  
 1041. White, H. W.....1925 Fayetteville  
 1042. White, W. G.....1924 Gastonia  
 1043. Williams, L. L.....1920 Morven  
 1044. Wilson, E. C.....1919 Greensboro  
 1045. Wilson, C. A.....1922 Waxhaw  
 1046. Winn, Herbert .....1924 Athens, Ga.  
 1047. Woodward, C. T.....1925 Charlotte

## Y

1048. Youngblood, L. S.....1919 Maiden

## Registered Assistant Pharmacists

1. Carmichael, E. G.....1922 Albemarle
2. Dilling, Coit .....1924 Gastonia
3. Heslep, F. W.....1923 Wilmington
4. Musgrove, W. M.....1924 Charlotte
5. Vick, J. G.....1922 Wilson

## List of Registered Practicing Physicians

LIVING IN TOWNS OF NOT MORE THAN 500 INHABITANTS, TO WHOM PERMITS TO CONDUCT DRUG STORES HAVE BEEN GRANTED.

1. Medford, S. B.  
 Clyde.....Haywood County
2. Brown, C. E.  
 Faith.....Rowan County
4. Peck, E. J.  
 Hot Springs.....Madison County
5. Lackey, F. P.  
 Fallston.....Cleveland County
7. Long, B. L.  
 Hamilton.....Martin County
9. Proffitt, T. J.  
 Elk Park.....Avery County
10. Lovitt, W. D.  
 Newland.....Avery County
11. Smith, G. A.  
 Black Creek.....Wilson County
12. Burnett, I. E.  
 Mars Hill.....Madison County
13. Shellum, O. W.  
 Denver.....Lincoln County

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|--|---|
| 14. Cox, B. T.<br>Winterville,.....Pitt County           | 48. Thompson, Joseph<br>Creedmoor,.....Granville County |
| 15. Wood, J. W.<br>Boiling Springs,.....Cleveland County | 49. Ferguson, H. B.<br>Halifax,.....Halifax County      |
| 16. Liles, N. P.<br>Lilesville,.....Anson County         | 50. Leeper, D. H.<br>Hiddenite,.....Alexander County    |
| 17. Palmer, Horace<br>Hollister,.....Warren County       | 51. Crouch, T. D.<br>Stony Point,.....Alexander County  |
| 18. Hutchinson, S. S.<br>Bladenboro,.....Bladen County   | 52. Logan, F. W. H.<br>Spindale,.....Rutherford County  |
| 19. Russell, L. P.<br>Arden,.....Buncombe County         | 53. Robertson, W. B.<br>Burnsville,.....Yancey County   |
| 21. Buckner, J. M.<br>Swannonoa,.....Buncombe County     | 54. Melvin, W. C.<br>Linden,.....Cumberland County      |
| 22. McLendon, W. J.<br>McFarlan,.....Anson County        | 58. Rosser, R. G.<br>Vass,.....Moore County             |
| 23. Flynt, S. S.<br>Rural Hall,.....Forsyth County       | 59. Coleman, J. I.<br>Hurdle Mills,.....Person County   |
| 24. Salley, E. McQueen<br>Saluda,.....Polk County        | 60. Bender, E. L.<br>Trenton,.....Jones County          |
| 25. May, M. J.<br>Hayesville,.....Clay County            | 61. Jordan, S. R.<br>Townsville,.....Vance County       |
| 26. Sossoman, J. C.<br>Midland,.....Cabarrus County      | 62. Purdy, J. J.<br>Oriental,.....Pamlico County        |
| 27. Reid, T. N.<br>Matthews,.....Mecklenburg County      | 63. Freeman, M. R.<br>Bailey,.....Nash County           |
| 28. Burt, B. W.<br>Holly Springs,.....Wake County        | 65. Denton, A. L.<br>Castalia,.....Nash County          |
| 30. Hall, P. B.<br>Pembroke,.....Robeson County          | 67. Barrett, W. W.<br>Peachland,.....Anson County       |
| 31. Person, E. C.<br>Pikeville,.....Wayne County         | 68. Beard, G. C.<br>Atkinson,.....Pender County         |
| 32. McDade, B. B.<br>Corbit,.....Caswell County          | 69. Bonner, J. B.<br>Aurora,.....Beaufort County        |
| 33. Weaver, W. J.<br>Leicester,.....Buncombe County      | 70. Hickman, M. T.<br>Hudson,.....Caldwell County       |
| 34. Lubchenko, N. E.<br>Harrisburg,.....Cabarrus County  | 71. Fourd, F. O.<br>Connelly Springs,.....Burke County  |
| 35. Shaw, W. G.<br>Wagram,.....Scotland County           | 72. Summer, F. W.<br>Fletcher,.....Henderson County     |
| 36. Peterson, C. A.<br>Spruce Pine,.....Mitchell County  | 73. Boaz, T. A.<br>Stoneville,.....Rockingham County    |
| 37. Floyd, L. D.<br>Cerro Gordo,.....Columbus County     | 74. Beasley, E. B.<br>Fountain,.....Pitt County         |
| 38. Boyce, J. M.<br>Polkton,.....Anson County            | 75. Smith, C. E.<br>Bakersville,.....Mitchell County    |
| 39. Sikes, G. L.<br>Salemberg,.....Sampson County        | 76. Hardee, P. R.<br>Stem,.....Granville County         |
| 40. McDonald, A. A.<br>Jackson Springs,.....Moore County | 77. Brantley, C. H.<br>Bailey,.....Nash County          |
| 41. Watson, Leon<br>Broadway,.....Lee County             | 78. Stone, G. E.<br>King,.....Stokes County             |
| 42. Boger, D. T.<br>Rockwell,.....Rowan County           | 79. Reed, D. H.<br>Kenansville,.....Duplin County       |
| 43. Potts, F. L.<br>Vanceboro,.....Craven County         | 80. Goley, W. R.<br>Shallotte,.....Brunswick County     |
| 44. Hinnant, Wilford<br>Micro,.....Johnston County       | 81. Caddell, G. C.<br>Hoffman,.....Richmond County      |
| 45. Perkins, S. L.<br>Ronda,.....Wilkes County           | 83. McMillan, J. M.<br>Candor,.....Montgomery County    |
| 46. Bell, J. C.<br>Mayesville,.....Jones County          | 84. Smith, R. C.<br>Newport,.....Carteret County        |
| 47. Stone, W. M.<br>Dobson,.....Surry County             | 86. Crumpler, E. L.<br>Fair Bluff,.....Columbus County  |

87. Howell, W. L.	Richmond County
Ellerbe.....	
88. Johnson, B. C.	Franklin County
Bunn.....	
89. Outland, J. L.	Northampton County
Woodland.....	
91. Moore, T. V.	Columbus County
Acme.....	
92. Wilkerson, J. B.	Transylvania County
Rosman.....	
94. Bradshaw, T. G.	Wilson County
Sims.....	
95. Hester, J. R.	Wake County
Knightdale.....	
96. Buchanan, C. L.	Rutherford County
Ellenboro.....	
97. Harper, J. M.	Guilford County
Jamestown.....	
98. Long, I. C.	Green County
Walstonburg.....	
99. Long, F. Y.	Catawba County
Catawba.....	

### Laws Passed by the General Assembly of North Carolina Extra Session—1924

An Act to Amend Section Six Thousand Six Hundred and Sixty Seven of the Consolidated Statutes Relating to the Sale of Certain Drugs, Providing for the Sale of Paregoric, Godfrey's Cordial, Asperin, Alum, Borax, Bicarbonate of Soda, Calomel Tablets, Castor Oil, Compound Carthartic Pills, Copperas, Cough Remedies which contain no Poison or Narcotic Drugs, Cream of Tartar, Distilled Extract, Witch Hazel, Epsom Salts, Harlem Oil, Gum Asafetida, Gum Camphor, Glycerin, Peroxide of Hydrogen, Petroleum Jelly, Saltpetre, Spirit of Turpentine, Spirit of Camphor, Sweet Oil, and Sulphate of Quinine.

The General Assembly of North Carolina do enact:

Section 1. That section six thousand six hundred and sixty seven of the Consolidated Statutes relating to the sale of drugs be, and the same is hereby amended by inserting after the comma and before the word "nor" in line twenty-three the following: "nor with the sale of paregoric, Godfrey's Cordial, Asperin, alum, borax, bicarbonate of soda, calomel tablets, castor oil, compound carthartic pills, copperas, cough remedies

which contain no poison or narcotic drugs, cream of tartar, distilled extract, witch hazel, epsom salts, harlem oil, gum asafetida, gum camphor, glycerin, peroxide of hydrogen, petroleum jelly, saltpetre, spirit of turpentine, spirit of camphor, sweet oil, and sulphate of quinine." Provided this act shall not apply to any city or town wherein there is located an established drug store.

Section 2. That this act shall not apply to the counties of Avery, Bertie, Cleveland, Cabarrus, Cumberland, Duplin, Forsythe, Gaston, Guilford, Halifax, Harnett, Iredell, Henderson, Mecklenburg, Montgomery, Nash, Pender, Moore, New Hanover, Orange, Richmond, Rockingham, Robeson, Rowan, Scotland and Wilson.

Section 3. That in the counties exempted from this act, the law as to the sale of drugs as heretofore existing on August first, one thousand nine hundred and twenty four, shall be and remain the law therein.

Section 4. That all laws and clauses of laws in conflict with this act are hereby repealed.

Section 5. That this act shall be in full force and effect from and after its ratification.

In the General Assembly read three times and ratified this the 23rd day of August, 1924.

### Laws Passed by the General Assembly Regular Session—1925

An Act to Amend Chapter One Hundred and Sixteen Public Laws Extra Session One Thousand Nine Hundred and Twenty-Four to prevent the Sale of Paregoric, etc., by general merchants in McDowell County and Onslow County.

The General Assembly of North Carolina do enact:

Section 1. That Section One, Chapter one hundred and sixteen of the Public Laws Extra Session, Nineteen Hundred and Twenty-Four be, and the same is hereby amended by striking out the proviso at the end thereof.

Section 2. That this act shall apply only to the counties of McDowell and Onslow.

Section 3. That this act shall be in force from and after its ratification.

In the General Assembly read three times and ratified this the 18th day of February, 1925.

Note:—The interpretation of the opinion of Attorney-General Manning is that all the drugs mentioned in the above Bills can be sold by the General Merchant in all counties of the State, but they cannot be sold in the cities or towns where there is an established drug store except in the following counties:

Avery, Bertie, Cleveland, Cabarrus, Cumberland, Duplin, Forsyth, Gaston, Guilford, Halifax, Harnett, Henderson, Iredell, McDowell, Mecklenburg, Montgomery, Moore, Nash, New Hanover, Onslow, Orange, Pender, Richmond, Rockingham, Roberson, Rowan, Scotland and Wilson.

Of course in the sale of Paregoric and Godfrey's Cordial license will have to be obtained from the Federal Government.

An act to regulate the sale, dispensing, giving away and the use of opium, coca leaves and derivatives and compounds thereof.

The General Assembly of North Carolina do enact:

Section 1. That except as limited in Section two of this act the word "drugs" as used in this act shall be construed to include (a) opium or (b) coca leaves or (c) any compound or derivative of opium or coca leaves or (d) any substance or preparation containing opium or coca leaves or (e) any substance or preparation containing any compounds or derivatives of opium or coca leaves.

Section 2. The word "drug" shall not be construed to include (1) preparations and remedies and compounds which do not contain more than two grains of opium or more than one-fourth of a grain of morphine or more than one-eighth of a grain of heroin or more than one grain of codine or any salt or derivative of any of them in any one fluid ounce, if the same is a liquid; or if a solid or a semi-solid in one avoirdupois ounce; (2) liniments, ointments or other preparations prepared and dispensed in good

faith for external use only, providing such liniments, ointments or other preparations do not contain cocaine or any of its salts, alpha or beta eucaine or any of their salts or any synthetic substitutes for cocaine or eucaine or their salts. (3) Decocainized coca leaves or preparations made therefrom or other preparations of coca leaves which do not contain cocaine; but such preparations for external use only must contain ingredients rendering same unfit for internal administration. Provided, however, that this shall not apply to camphorated tincture of opium (paregoric) prepared according to the United States Pharmacopoeia standard and containing not quite two grains of opium to a fluid ounce; provided, however, that no preparations, remedies, or compounds containing any opium or coca leaves or any compound or derivatives thereof in any quantity whatsoever may be sold, dispensed, distributed or given away for the use of any known habitual user of drugs or any child of twelve years of age or under, except in pursuance of a written prescription of a duly licensed physician or dentist in the course of his professional practice, and when said drugs are dispensed or administered to the patient for legitimate medical purpose.

Section 3. That no physician or dentist shall sell, dispense, administer, distribute, give or prescribe any of said drugs to any person known to such physician or dentist to be an habitual user of any of said drugs, unless said drug is prescribed, administered, dispensed or given for the cure or treatment of some malady other than the drug habit or administered, dispensed, given or prescribed for the treatment of a bona fide patient suffering from cancer or other incurable disease, and the name of such patient, his or her age, name and address shall within five days thereafter be reported by the physician so administering, giving or prescribing such drugs to the County Health Officer of the county in which the patient resides, and if there be no County Health Officer in such county, then to the Secretary of the Board of Health of this State. And in every such case the physician so administering, prescribing or giving such drug shall himself make a physical examination of the

patient to whom or for whom such drug is administered, dispensed, given or prescribed, together with a diagnosis of the case and the amount and nature of the drug prescribed or dispensed in the first treatment. When the patient leaves his care such physician shall report in writing the same to the said officer of the County or local Board of Health and to the Secretary of the State Board of Health when there is no county or local health officer the result of said treatment.

Section 4. This act shall not be construed to apply to the treatment of habitual users of drugs in public state hospitals, state sanatoriums, county homes, prisons or other public institutions, except that all such public institutions, except state hospitals at Raleigh shall render an annual report to the State Department of Health, giving therein the names, addresses, ages, clinical conditions and results of treatment of all habitual users of drugs given treatment in such State institutions. For the purpose of enforcing the provisions of this act the State Board of Health and its inspectors and officers shall have the right at any time and from time to time to examine any or all records required by this act to be kept, but this shall not be construed to exclude duly constituted authorities of this State from enforcing the provisions of this act.

Section 5. The word "person" as used in this act shall be construed to include an individual, a co-partnership, a corporation or an association. Masculine words include feminine or neuter. The singular includes the plural. The word "prescription" shall be construed to designate a written order by duly licensed physician, dentist or veterinarian calling for a drug or any substance or preparation containing a drug.

Section 6. No person shall have in his possession or under his control or deal in, dispense, sell or deliver, distribute, prescribe, traffic in or give away any of said drugs. But this section does not apply in the regular course of their business, profession, employment, occupation or duties to (a) manufacturers of drugs, (b) persons engaged in the wholesale drug trade, (c) importers or exporters of drugs; (d) registered pharma-

cists actually engaged as retail druggists, (e) bona fide owners of pharmacies or drug stores, (f) licensed physicians, (g) licensed dentists, (h) licensed veterinarians, (i) persons in the employ of the United States or of this State or of any county, township or municipality having such drug in their possession by reason of their official duties, (j) warehousemen or common carriers engaged bona fide in handling or transporting drugs, (k) persons regularly in charge of drugs in hospitals, state asylums, state sanatoriums, county homes, jails, penitentiaries or public institutions, (l) registered nurses under the immediate supervision and direction of the attending physician, (m) persons in charge of the laboratory where such drugs are used for medical or scientific research, (n) persons other than habitual users of such drugs having such drugs in their possession for their own personal use, provided they have obtained the same in good faith for their own use from a duly licensed physician or dentist in pursuance of his prescription given them by duly licensed physician or dentist.

Section 7. No person shall use, take, administer to his person or cause to be administered to his person or administer to any other person or cause to be administered to any other person, any of the aforesaid drugs, except under the advice and direction with the consent of a regularly practicing and duly licensed physician or dentist.

Section 8. No manufacturer or producer, importer, exporter or person engaged in the wholesale drug trade and regularly selling drugs shall sell, dispense or give away any of said drugs, except to (a) a duly licensed physician, (b) duly licensed pharmacist, (c) duly licensed dentist, (d) duly licensed veterinarian, (e) manufacturer of drugs, (f) person engaged in the wholesale drug trade and regularly selling drugs, (g) exporter of drugs, (h) bona fide hospital, state dispensary, asylum or sanitarium, (i) a public institution, (j) bona fide owner of pharmacy or drug store, (k) a person in charge of a laboratory where such drugs are used for scientific and medical research only, (l) a person in the employ of the United States or this State, or any county,

township or municipality thereof purchasing or receiving the same in his official capacity. And no manufacturer, producer or person engaged in the wholesale or retail drug trade shall sell, dispense or give away any of said drugs, except in pursuance of a written order signed by the person to whom such drug is sold, dispensed or given. Such order shall be preserved for a period of two years in such a way as to be open to inspection by proper authorities.

Section 9. No licensed physician, druggist, or bona fide owner of a pharmacy or drug store shall sell, dispense or give away any of said drugs to an individual, except in pursuance of a written prescription by a physician, dentist or veterinary, which prescription shall be dated the same day on which it is signed and shall be signed by said physician, dentist or veterinary who issued the same, and also shall not be sold, dispensed or given except also upon a written order of the person to whom sold, dispensed or given. But this action shall not be construed to prohibit sale to (a) a manufacturer of drugs, (b) persons engaged in the wholesale drug trade, (c) importers or exporters of drugs, (d) registered pharmacists actually engaged as retail druggists, (e) bona fide owners of pharmacies or drug stores, (f) licensed physicians, (g) licensed dentists, (h) licensed veterinary, (i) persons in the employ of the United States or this State or of any county, township or municipality having such drug in their possession by reason of their official duties, (j) nor delivery to warehousemen or com-

mon carrier engaged bona fide in the handling or transporting of drugs, (k) persons regularly in charge of drugs in State dispensaries, hospitals, state asylums, state sanatoriums, county homes, jails, penitentiaries or public institutions, (l) persons in charge of a laboratory where such drugs are used for medical or scientific research only, (m) persons other than habitual users of such drugs having said drugs in their possession for their own personal use provided they have obtained same in good faith for their own use from a duly licensed physician or dentist in pursuance of a prescription duly given them by such duly licensed physician or dentist.

Section 10. No physician or dentist shall dispense, give or prescribe any of such drugs to or for a patient without first making a physical examination of such patient. And no veterinary shall sell, dispense, prescribe any of such drugs for human beings.

Section 11. The violation of any provision of this act shall be and constitute a misdemeanor, and upon conviction thereof the person or persons, corporation or corporations, so violating the same shall be fined or imprisoned, or both, in the discretion of the court.

Section 12. That all laws and parts of law in conflict with the provisions of this act are hereby repealed, and this act shall be in force and effect from and after its ratification.

In the General Assembly read three times and ratified this the 10th day of March, 1925.

## ELIXIR A. C. and A COMPOUND

(HICKS)

*Order From Your Jobber*

Manufactured Only By

**H. L. HICKS DRUG CO.**

Rocky Mount, N. C.

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## THE WOMAN'S AUXILIARY

### OFFICERS

Mrs. F. W. Hancock, Oxford.....	<i>President</i>
Mrs. C. P. Greyer, Morganton.....	<i>Vice-President</i>
Mrs. J. D. Joyner, Franklinton.....	<i>Secretary-Treasurer</i>

The sixth annual meeting of the Woman's Auxiliary of the North Carolina Pharmaceutical Association was held in the Ladies' Writing Room of Mayview Manor, Blowing Rock, on June 24, 1925.

The meeting was called to order by the president. The roll was called and the minutes of the last meeting read and approved.

The special subject for discussion was that of dues. Miss Mabel Barnhill made the motion that the auxiliary dispense with yearly dues and allow wives and relatives of pharmacists to become members automatically upon registering at the desk. This motion was seconded and carried. A committee was then appointed with Miss Barnhill as chairman to find out if the money deposited by ladies upon registering could be turned over to them for use in entertaining.

Officers for the ensuing year were then elected as follows: President, Mrs. F. W. Hancock, Oxford; Vice-president, Mrs. C. P. Greyer, Morganton; and Secretary-Treasurer, Mrs. J. D. Joyner, Franklinton.

Mrs. Hancock was given a rising vote to show the appreciation of the auxiliary for the valuable work she has done for it.

No special entertainment was planned for the auxiliary as the general convention program included numerous social features.

There being no further business the meeting was adjourned.

(Signed) MRS. J. D. JOYNER,  
*Secretary-Treasurer.*

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## THE TRAVELING MEN'S AUXILIARY

R. W. Lowe.....	<i>President</i>
Lambert Kuhn.....	<i>Secretary-Treasurer</i>

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NOTICE: The fall examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill on November 23-24, 1925.

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# CAPUDINE

FOR MORE THAN TWENTY YEARS THE  
STANDARD LIQUID REMEDY FOR

**HEADACHES**  
**FLU and GRIPPACHES**

*Also Good For*

**RHEUMATISM ACHES**



**CAPUDINE CHEMICAL CO.**  
RALEIGH, N. C.

## Scott Drug Company

CHARLOTTE

*Distributors*

DR. WEST'S Tooth Brushes	Gainsborough Hank-O-Chiefs
Houbigant's Perfumes	Gainsborough Hair Nets
AnSCO Films and Cameras	Gainsborough Powder Puffs
Davol Rubber Products	Dunn Pens and Pencils
McKesson & Robbins "Health Helps"	
Amity Leather Products	
Armand Face Powders Line	





## Melville Dorsey

Tribute this month is paid to a charter member of the North Carolina Pharmaceutical Association who has owned and managed a drug business continuously for fifty years, and who today, in the face of keen competition, is more than holding his own in his elected profession. In dedicating the October number of the CAROLINA JOURNAL OF PHARMACY to Mr. Melville Dorsey the editors wish to congratulate him upon his long years of service and to extend to him hearty felicitations upon the occasion of his seventy-third birthday, which falls upon the twenty-eighth of October.

\* \* \*

Melville Dorsey was born in Granville County, N. C., on October 28, 1852, the son of Dr. Washington Dorsey and Miss Camilla (Seabrook) Dorsey. Educated in the county school and by his parents, he spent his youth as all healthy youngsters of that day did—playing, working, and growing into sturdiness. When but sixteen years of age he entered the employ of Mr. R. J. Mitchell, of Oxford, as a druggist's apprentice, and in such capacity he handled jobs that have long since disappeared from drug stores. Finding himself suited to the work and the work pleasing to him, Mr. Dorsey continued his apprenticeship under Mr. Mitchell, and at nights studied diligently under the direction of Drs. P. W. Young and Benjamin Hicks, of Oxford. In 1875, seven years after the beginning of his novitiate, he launched into the drug business for himself at Franklinton, N. C. Here he remained until 1878 when he moved to Henderson and started the drug store that he is still actively managing. In one store for forty-seven years continuously and at seventy-three an energetic salesman is a record that but few druggists in the country can equal.

On January 23, 1878, Mr. Dorsey married Miss Nannie Elizabeth Cooper, of Granville County. Mr. and Mrs. Dorsey have three children, all daughters. They are Misses Ethel, Laurine, and Elizabeth. Two children died in infancy. The family residence is on Garnett Street, in Henderson.

Several accomplishments stand out to mark the career of Mr. Dorsey as a pharmacist, but none perhaps eclipses his splendid work in 1880 when with a small group of far-seeing druggists, he went to Raleigh and organized the North Carolina Pharmaceutical Association. Forty-five years later we still find him supporting the organization as a loyal and devoted member.


Mr. Dorsey is a member of the Episcopal church and says of himself that he is an "old-fashioned Democrat."—J. G. B.

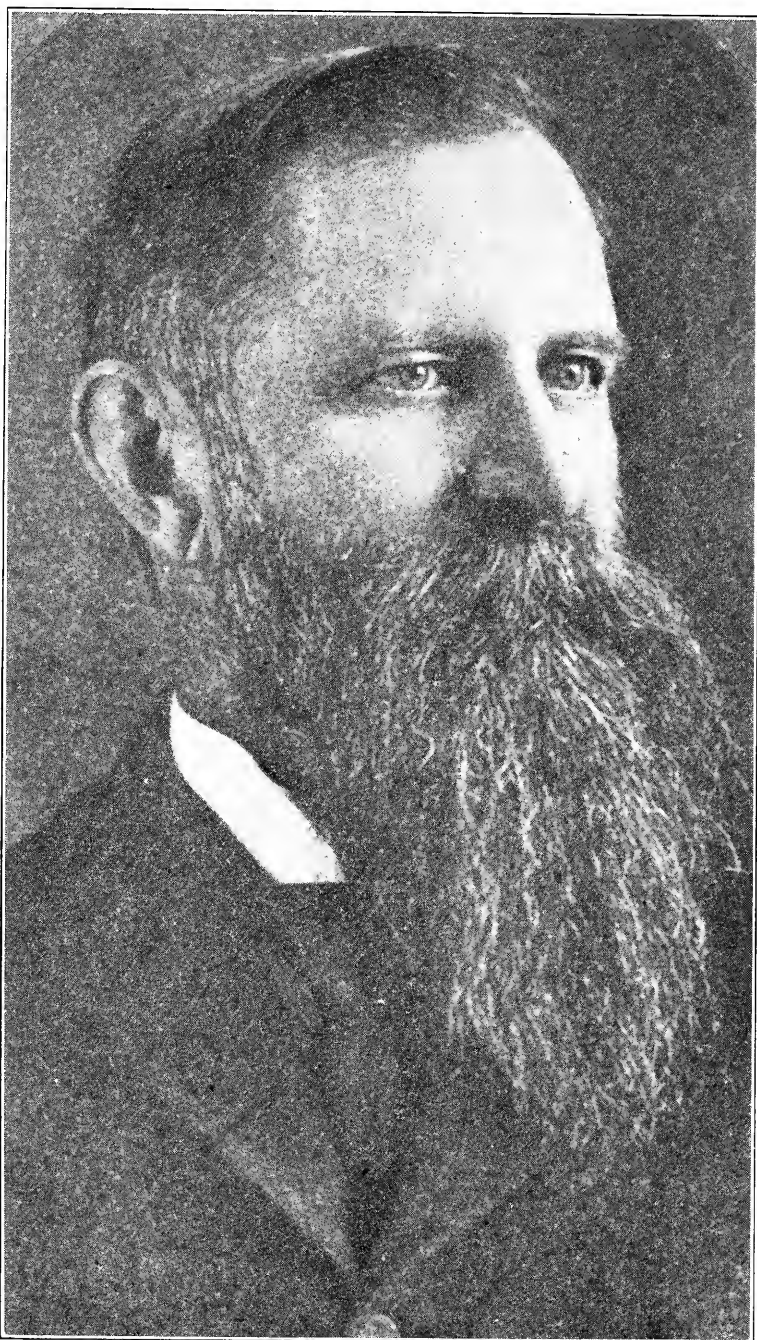
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NOTE: The following reminiscence, written by Mr. Dorsey, is appended for the interest of JOURNAL readers.

As the old lines of business are dying out, I thought it might be interesting to the new generation to know something about the old time drug stores.

My father was a country doctor; two of my uncles, one brother-in-law and a brother were all druggists. My first knowledge of drugs came about by my father having me dig roots and barks during the Civil War. I have dug for him "Black Haw Root" now known as *Virburnum Prunifolium*. I have skinned the willow for him in getting the inner bark to make a tonic which was used in the cure of chills. Salicin is now used. My father raised his poppies and made his own opium. My father died in 1864 when I was eleven years old. In 1868 I went to live with my brother-in-law, R. J. Mitchell, who ran a mixed store mostly drugs. I studied at night under Dr. Benjamin Hicks and Dr. P. W. Young. The help I received from them has been invaluable to me as I have grown older. My start in preparing a drug was to beat up the roots and other crude drugs in an iron mortar. All tinctures were made by maceration. Some were macerated fourteen days, some seven days. I am inclined to believe that is the best way for most of the tinctures to be made. After maceration came percolation which I like very well. I do not like tinctures made from fluid extracts. If the boys who are now starting in a drug store were made to do the same work I had to do when I was coming along, the majority would quit, throw up their hands and say "I am through with drug stores". We had no porter, we had to do all washing and sweeping. We had to deliver some of our goods ourselves. People did not mind toting like they do now. We made our Blue Mass, Mercurial Ointment, and nearly all the drugs used were made in the store. We made our compound cathartic pills by hand, and in fact all official pills were made by hand, also cerates and ointments. My primary education was received at home under one of my sisters and in log-building public schools. I will never forget Webster's blue back speller; none has surpassed it.





MELVILLE DORSEY, of Henderson  
*An Organizer of the North Carolina Pharmaceutical Association*

# The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE

# NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

AT

CHAPEL HILL, N. C.

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The next annual meeting of the North Carolina Pharmaceutical Association will be held in New York City in June, 1926.

The fall examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill on November 23-24, 1925.

# EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

## Pharmacy Week

We wish to impress upon our readers the importance of observing Pharmacy Week between October 11 and 17. This time has been set aside in order that drug store owners the country over may concentrate their energies upon impressing the public and the medical, dental, and nursing professions with the scientific and professional character of present-day pharmacy. In furtherance of this idea, druggists are requested to display in windows, set forth in advertising, and emphasize by word, the specialized and technical features of their business that make them more than mere merchants. Since there is a growing impression that the modern drug store is no longer, in the strict meaning of the term, a real drug store, it becomes important to check this notion with proof that scientific service is not sacrificed when pharmacies lay necessary emphasis on side lines to supplement their volume of sale.

In accomplishing this purpose it is not intended that the store shall interfere with its sale of miscellaneous products. On the contrary, it is confidently expected that the favorable attention attracted to the store by its technical displays and exhibits of professional practice will so increase public confidence as to stimulate general business.

Johnson and Johnson, of New Brunswick, N. J., will supply any druggist with descriptive pamphlets that give a wide choice of display material to use during Pharmacy Week.

The JOURNAL earnestly hopes that North Carolina druggists will see the commercial advantages to be derived from the campaign and will use their every effort to further the above program of professional publicity.

## The Des Moines Meeting of the A. Ph. A.

The American Pharmaceutical Association held its seventy-third annual meeting in Des Moines, Iowa, during the week of August 24. Meeting also at the same time and place were the National Associations of Boards of Pharmacy and the American Association of Colleges of Pharmacy. About 350 delegates were in attendance upon the three conventions.

President Charles W. Holton, who is so well known in North Carolina and who is an honorary member of our state pharmaceutical association, presided over the sessions of the A. Ph. A.; Prof. W. H. Zeigler, of South Carolina, wielded the gavel over the sessions of the college faculties; and Mr. H. L. Meredith, of Maryland, was presiding officer at the Board meetings.

North Carolina was represented by four delegates, as follows: Dean E. V. Howell, from the University School of Pharmacy; J. G. Beard, from the North Carolina Pharmaceutical Association; J. A. Henderson, from the North Carolina Board of Pharmacy; and E. V. Kyser, from the University Branch of the American Pharmaceutical Association.

The business sessions covered a wide range of subjects, while the entertainment events were very pleasing. The national drug journals have already covered the convention with such fullness of detail that it seems unnecessary here to duplicate their reports. Journal readers will find, for example, in the September issue of the *Druggists' Circular* a very full account of the happenings at Des Moines.

The next annual meeting of the A. Ph. A. and its allied associations will be held in Philadelphia some time in August, 1926.

## The Pharmacist of Tomorrow Must Be a Better Trained Man than the Pharmacist of Today

By CHARLES B. MILLER, Ph.G.

The world moves on and with it must move every vocation of man, whether the profession be that of medicine, law, business, pharmacy or banking. He who does not readjust himself to the advances will soon find himself thrown upon the sands of obscurity to waste away from out of date methods and soon to become a relic of the dim past. The methods in use by our forefathers are today obsolete. They can no more be applied to present day systems of doing business than can Fulton's steamboat compete with modern methods of transportation.

Trained writers and close students of our profession have brought to the attention of those pharmacists of our state who are close readers, the all important fact that the future of pharmacy is in the balance and that the profession must be elevated if it would keep pace with the allied callings of medicine and dentistry. The pharmacist of the future must be a much better trained man mentally and professionally than the pharmacist of today if the druggist is to stand upon the same professional plane as doctors and dentists. The world is calling in unmistakable language for trained men; for men of broad vision; for men of mental acumen; for men well prepared in high schools and in colleges for the struggle of life. The druggist cannot be simply a high school graduate but he must be a college trained man also. The high schools must have good teachers and the curriculum of our pharmacy schools must be lengthened and broadened commensurate with the needs of the hour. A pharmacist must be so well instructed that when he launches out into business he will not be less thoroughly trained than the men in allied professions. He must be well equipped to measure men-

tal and professional swords with the best and to take his place in the world of business and letters with honor to himself and to his profession. This is no Utopian dream. It is a simple statement of fact.

We all know that existing conditions are far from this well defined goal. The *average* young graduate of pharmacy, holding in addition a license to practice pharmacy, is thoroughly unfitted to assume the responsibilities entrusted to him. Quite often he is deficient in the rudiments of English and mathematics and knows absolutely nothing about up-to-date business methods. The cost of the ingredients he is expected to handle is all "Dutch" to him, and he is, therefore, unable to price his prescriptions intelligently. He knows very little about Latin, a study in which he should be thoroughly grounded as it is indispensable in his profession. Then too quite often he is unacquainted with the simple advertised remedies on the market and has to ask his associates in the drug store about them. Sometimes he cannot compound such simple preparation as emulsions and Basham's mixture and has to be told about them. This condition existing today is not the fault of the colleges of pharmacy but it is the fault of the system prevailing. The ground work is badly deficient. The preparation for the life work has not been planned on *broad lines*. A chain is no stronger than its weakest link and our profession is judged by the most poorly trained men who practice it. Is it any wonder, therefore, that we are refused the recognition we should have?

The existing faults are incomprehensible to me. It is hard to define the exact reasons for such poor foundations in business and professional training. Young graduates tell you they have worked in drug stores two or three or four years. What were they doing all this time and why did they not become familiar with some of the knowledge necessary for the retail drug business? I don't believe the curriculum of our colleges of pharmacy can be broadened to include a thorough business education but I firmly believe that they can add certain studies

that will be of great benefit to the young man striving to obtain the best possible training for his profession. A student should be taught the cost of preparing a prescription. This does not mean learning the cost of the ingredients as this can be found out later. He should, however, have some idea of what his work is worth. The time of preparing a prescription is often more expensive than the ingredients. He should be taught the rudiments of Latin and be grounded thoroughly in the metric system. The handwriting of some young college graduates would be a disgrace to the inhabitants of darkest Africa and yet they are expected to make charge slips and send out self-addressed packages to an exacting and educated clientele. If a man's penmanship is a disgrace to any one professing to be a trained druggist, he should be drilled in that important detail.

Can't you see the handwriting on the wall of future pharmacy? Will you not recognize the needs of our profession? The sooner this compulsory preparedness comes the better it will be for our profession. Come it will and the time is not far away. I have read with much pleasure and profit the recent article appearing in one of the national pharmaceutical magazines by our own Prof. Beard which is right along this line of thought. I am sure all who read this article will agree with me that he is eternally right. In the article he has set the pace and it is now up to the balance of us to hold up his hands and inaugurate the new era for pharmacy.

In conclusion I want to state that I have not intended in what I have said to reflect in any way upon our own school of pharmacy at the University. It has done and is doing a noble work with the material at hand. My remarks are intended for the "material."

### How About It?

NOTE: Twice before the JOURNAL has carried editorials by "W. H. B." who prefers to remain anonymous. We wish he would reveal his identity in order that we might thank him for his interesting contributions.—Editor.

A great deal of credit is due the man who plans any program having as its goal some worth-while object. This credit belongs to him because any program, no matter how limited or extensive, to attain even partial success must possess enough originality or newness to make it appealing. You will admit, however, that not nearly all the credit for the successful culmination of a plan should be given to the man who evolved it, unless, perchance, it be a one-man affair. The man or men to be credited in large measure with the success or failure of any project should be the man or men "behind the guns." In other words the workers who actually carry a project through to success should be given a great deal of credit and praise, and this is where so many of us fail. I have seen schemes that were potential money makers turned into dismal failures because the men who evolved them failed really to "sell" them to those who were responsible for carrying the plans through. I have seen projects flourish, wilt and die because the men charged with the responsibility of the detail work didn't have the necessary backbone to carry the ideas through. In this day of keen competition any program undertaken in the retail drug business that will put more dollars in the till is going to require real honest-to-goodness effort, and to the men behind the guns I say "stick to it—give the boss a little more co-operation than he expects." Maybe he kind of half-way figures that you are not going to be on your toes to carry out all of his ideas and plans when he is out of the store. Make him "stand on his head" by showing him in every way that you are as anxious to see things run as smoothly while he is away as when he is in the store. Your ability to make things "go" for the boss will determine to a very marked degree your status as a clerk. And the only way to make things really go for him is to keep on pulling and pushing and driving.—W. H. B.

## A Champion of Our Cause

The following editorial, appearing in *The Atlanta Georgian* under the caption "The One Friend Ever 'At Home,'" was sent us by Mr. John K. Civil. The article is such a timely one that we are passing it on to our readers in its entirety. Mr. Civil offers the suggestion that a great many druggists could have their local paper print the clipping to the advantage of everybody. We think his suggestion a good one.

"Perhaps you have noticed small items in the current news of the day, about a big druggists' convention recently concluded at Niagara Falls. No news service seemed to consider the matter of particular importance; the meagerest reports were sent out concerning it—presumably not half the papers receiving this item printed it.

"And yet in a way the item was—at least to *The Georgian*—rather interesting. For one thing, we didn't know that druggists held conventions; it never occurred to us that druggists had time to attend conventions. All the druggists we know always are 'on the job'; everybody has a favorite drug clerk, and invariably we expect to find him 'in.'

"What about the druggist, anyway? He fills a peculiar place in our community life. He is more than a merchant, more than a business man—he is a public institution, by long-established custom.

"We don't know when it started, but ever since one can remember 'the drug store has been the place of all conveniences,' the place which sold everything that could not be found anywhere else. The drug store was the place where you could find stamps and postal cards and other things on which the only profit was the pleasure of helping somebody.

"And then the drug store is unique in its indispensableness. It is a first relief station for everything from frivolous infection to major accident. There's where you find what the emergency demands, and many a life that has been saved because the local druggist had the thing which was imperatively and immediately needed.

"That gentleman standing behind the prescription case holds the lives of the community in his hands, for as he compounds prescriptions he must not give way to the absent-mindedness of you and me, or he would end his customer's life. He must be organized in his brain and he must not adjourn his brain till his prescription is done.

"You and I know nothing about drugs; we must trust to the druggist's honor all

through life. A few of us can tell cotton from wool and a few of us can tell calfskin from alligator, but none of us know whether the more important merchandise—the merchandise that goes into our bodies to fight disease—is pure or impure. We leave that to the druggist and never think about it.

"To do his work safely this man behind the prescription case has taken a professional course; he is a graduate pharmacist—and on the side he is a sort of universal consulting medical adviser for all who want something to cure something and don't know exactly what they want. And then this universal convenience establishment, the drug store, is open early and late and on holidays; it never rests and it never complains and it never strikes and it is entitled to a word of praise from you and me.

"So we should stand by this druggist, this indispensable man around the corner, and we should not patronize the drug peddler just because he appears to need the money or to get rid of him. This peddler may sell us TNT for epsom salts; we wouldn't know the difference. And if we get into trouble we don't hunt a peddler; we hunt the druggist!"

## A Decision Wanted

The big car was speeding toward a railroad crossing when a fast-moving freight-train moved into sight. Immediately the two men in the front seat began an argument as to whether or not they could beat the train.

"Don't get excited!" cried the driver. "I tell you I can easily make it."

"And I tell you y' can't!" shouted the other man. "The train will beat us by minutes."

The driver kept increasing the speed of the car while the argument continued. Finally, the man in the rear seat, who, up to this time, had remained quiet, frantically clutching the sides of the car, could stand it no longer.

"Well," he shouted, "I don't give a damn who wins this race, but I hope it ain't no tie!"—*Judge*.

Cop: "Here, how did you fall in that gutter?"

Souse: "I shaw two lamp-posts, osshifer, an' I guess I leaned on the wrong one."—*Hamilton Royal Gaboon*.

## HISTORY OF THE SCOTT DRUG COMPANY

NOTE: This is the fifth of a series of sketches setting forth the history of wholesale drug firms in North Carolina. Each article is written by a member of the firm being described. The author of this sketch is connected with the Scott Drug Company.

Before 1891 there was not an exclusively wholesale drug house in the Carolinas. "Wholesale and Retail" was the slogan in those good old days. While working the retail "country trade" for Wilson and Burwell, "Wholesale and Retail Druggists," John M. Scott began to dream dreams of a business that would be strictly wholesale—that would distribute druggists' sundries, pharmaceuticals and everything carried by the most up to date retail stores, and that would have salesmen covering both the Carolinas. In those days that was a most ambitious dream, but results have shown that "He builded better than he knew."

In March, 1891, Mr. Scott formed a \$10,000 partnership with the late R. H. Jordan and launched upon the business sea under the name of Jordan and Scott, the first exclusively wholesale drug house in the Carolinas. From this very modest beginning the business grew from year to year. In 1900 Mr. Jordan retired from the firm and the establishment was incorporated under the name of John M. Scott and Co., with John M. Scott as president; Walter Scott, vice-president; and H. G. Harper, secretary and treasurer. The firm soon outgrew its quarters on Tryon street and a large building of its own was erected on South College street. Following the death of Mr. Harper, the secretary and treasurer, in 1923, the business was again reorganized and a number of faithful employees taken into the company to share in its success and responsibilities. The name of the corporation was changed to the Scott Drug Company with Walter Scott, president; Zeb M. Moore and S. J. North, vice-presidents; E. M. Hannon, secretary and treasurer; John M. Scott, chairman of the board of directors, which is composed of John M. Scott, Walter Scott, Zeb M. Moore, S. J. North, E. M. Hannon, J. B. O'Bannon, W. L. Pierce, John W. Bennick and J. R. Henderson.

One department of the business in which the firm takes a special pride is the Sundry Department. Under the guiding hands of Mr. North, the manager of the department, and Mr. O'Bannon, who assists in the selection of merchandise and represents this division exclusively on the road, the department has grown to such proportions that it occupies a separate building. Our friends tell us that our holiday displays are the best to be seen, even surpassing lines of houses very much larger than our own. Our drug trade is served by nine men: Zeb M. Moore, W. L. Pierce, J. R. Henderson (these three men have been with the house for over twenty-five years), A. S. McCord, Victor Gullatt, L. S. Sappenfield, Horace Hovis, H. M. Meacham and R. C. Cagle.

The motto of the company has always been the one word "service." With motor express lines running out of Charlotte daily in every direction we are in a position to serve our friends as never before. "Service" to us means every order shipped and billed the day it is received—that's Scott Drug Company service. Scott's NURAL-G-LENE has relieved so many people of headache and neuralgia that the name Scott has become a household word all over the two states.



## LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

### New Prohibition Headquarters

Assistant Prohibition Commissioner, James E. Jones, last month addressed the following communication to all permittees under the National Prohibition Act:

"You are advised that beginning September 1, 1925, the office of the Federal Prohibition Director at Salisbury, North Carolina, will be abolished, and the headquarters for all prohibition matters in your district thereafter will be the office of the Federal Prohibition Administrator at Charlotte, North Carolina.

"Applications, reports, etc., relating to prohibition matters in the district to be acted upon September 1, 1925, or subsequent thereto, should be addressed to the Federal Prohibition Administrator at Charlotte, North Carolina."

In this connection it will be noted that under the re-organization plan of General Lincoln C. Andrews, assistant secretary of the treasury in charge of prohibition enforcement, twenty-four prohibition districts have been established throughout the United States, replacing the offices of the various Federal Prohibition Directors. Each district is in charge of a Federal Prohibition Administrator, who, with three assistants, handles all matters coming under the National Prohibition Act, including both prohibitory and permissive features.

North Carolina, South Carolina, and Georgia comprise the eighth district under the new plan, and Hon. Ben C. Sharpe, of Greensboro, has been appointed administrator for this district. North Carolina is to be congratulated for landing district headquarters and for securing the appointment of one of its most prominent citizens to this important post. Mr. Sharpe is well

and popularly known in North Carolina, having been an official of the Federal Government in this State for many years.

The administrative features of the Prohibition Act, with which retail druggists are concerned, will be as heretofore under the supervision of Mr. Tuttle, who goes from the Salisbury office, now abolished, to the new headquarters in Charlotte. Permittees are urged to cooperate in every way possible with these officials.

### Tax on Soda Fountains

How much tax do you pay to your city or town for the privilege of operating your soda fountain?

Section 67, Schedule B of the Revenue Act of 1925 provides that no city or town shall levy more than one-half the amount of tax levied by the State under this section. Despite this express prohibition, however, it has come to my attention that governing bodies of some of the towns and cities, through ignorance of the provisions of the law or otherwise, have levied and collected a tax, much higher even than that levied by the State. For example, only a few days ago while visiting the drug stores in Hendersonville, the writer by pure accident happened to notice the city license taxes paid by one of the druggists of this town and was astounded to see that he had paid thirty dollars (\$30.00) for the privilege of operating his fountain. In this instance the State tax was but ten dollars (\$10.00), yet the city had collected six times the amount of tax it could legally levy. It was ascertained also that for the previous year the same amount of tax had been collected by the city which was three times the amount the city could collect legally under the Revenue Act of 1924. Thus, during a period of

two years every druggist of Hendersonville has paid forty-five dollars (\$45.00) too much tax to the city for the privilege of operating his fountain.

The writer called the attention of the druggists to this matter, and advised them the procedure to be followed in securing a refund of the above amount. It would be well for the druggists of every town and city in the State to check up on the taxes levied. In all probability it will be found that other towns are exceeding their authority in the matter of levying taxes. For the information of those interested the section of the revenue law in question appears below.

### Section 67, Schedule B, Revenue Act of 1925

On each soda fountain operated by any person, firm, or corporation an annual tax as follows: In towns of less than one thousand inhabitants, five dollars (\$5.00); in towns of one thousand inhabitants and less than five thousand, ten dollars (\$10.00); in towns of five thousand inhabitants and less than ten thousand, fifteen dollars (\$15.00); in towns of ten thousand inhabitants and less than fifteen thousand, twenty dollars (\$20.00); in towns of fifteen thousand inhabitants and less than twenty-five thousand, thirty dollars (\$30.00); in towns of twenty-five thousand or more inhabitants, forty dollars (\$40.00). On each stand at which soft drinks are carbonated and sold, the same not being strictly a soda fountain, and on each place of business where bottled carbonated drinks are sold at retail there shall be an annual tax of two dollars and fifty cents (\$2.50). No county shall levy any tax under this section and no city or town more than one-half the tax levied under this section. Nothing in this section shall be construed to authorize the sale of soft drinks containing cocaine or any of its salts or derivatives.

### Illinois Pharmacy Ownership Law

Illinois druggists have succeeded just recently in securing the passage of a Pharmacy Ownership Law, similar to the Owner-

ship Law enacted in New York two years ago. While the law was enacted July 11, it does not become operative until January 1, 1926. The full text of the Ownership Law as passed in Illinois is given below. Read it over and advise your attorney what you think of a similar law for North Carolina.

"Be it enacted by the people of the State of Illinois, represented in the General Assembly:

Section 1. Sections 1 and 3 of "An Act to regulate the practice of pharmacy in the State of Illinois, to make an appropriation therefor, and to repeal certain acts therein named," approved May 11, 1901, as amended, is amended to read as follows:

Sec. 1. After the first day of January, 1926, no person may purchase, lease, acquire or establish a drug store or pharmacy except

1. A registered pharmacist in good standing.
2. A partnership, each active member of which is a registered pharmacist in good standing; or
3. A corporation, the officers of which are each registered pharmacists in good standing.

The violation of this section is a misdemeanor punishable upon conviction by a fine of not less than \$25.00 nor more than \$100 for a first offense and not less than \$50 nor more than \$200 for each succeeding offense.

Nothing herein contained shall apply to or in any manner interfere with the practice of any physician or prevent him from supplying to his patients such articles as may seem to him proper, or with the exclusive wholesale business of any wholesale druggist: Provided, further that nothing contained in this act shall apply to the sale of patent or proprietary preparations and remedies which do not contain opium or cocoa leaves, or any compound, manufacture, sale, derivative or preparations thereof when sold in original and unbroken packages only.

Sec. 3. The term drug store or pharmacy shall for all purposes of this act be construed to mean a shop, store or other place of business where drugs, medicines or poisons are compounded, dispensed or sold at retail.

No persons except persons authorized by Section 1 of this act to own or operate a drug store or pharmacy, shall take, use or exhibit the title "drug store," "pharmacy," or "apothecary" or any combination of such titles, or any title or description of like import. The violation of this section is a misdemeanor, punishable upon conviction by a fine of not less than \$20 nor more than \$100.

### Insurance

The organization of the proposed Druggists' Mutual Fire Insurance Company, upon recommendation of the Insurance Committee of the Association, was deferred at the Blowing Rock Convention. The same arrangement with the Ohio Hardware Mutual Insurance Company of Coshocton, Ohio, will be continued until such time as it is deemed advisable to organize our own company. The reason prompting the insurance company in its action was based upon the fact that under our contract with the Ohio company any druggist may now place insurance in any amount through the Association with this company, and by so doing save forty per cent, which amount is returned at the end of each year as unearned premium. In addition to returning this amount to the policy holder, a commission of ten per cent is paid to the insurance committee. This amount is used in obtaining the insurance to cover such other expenses as are incurred by the committee in its work. Therefore, in view of the fact that with the amount of insurance we have in force we could not do anything like as well by policy holders as the Ohio company with millions of insurance in force and a large surplus, the committee felt that the present arrangements with this company should be continued and the organization of our proposed company deferred,

at least, until the amount of insurance we place with the Ohio company will justify us in launching out for ourselves.

As has been stated before, our State laws require that there shall be \$200,000 of insurance covering two hundred risks before such a company as the one proposed may issue policies. At the present time, the insurance committee has placed with the Ohio company more than the required number of risks covering insurance totaling approximately three hundred and fifty thousand dollars. This means that up until the present we have been able to insure less than one third of the drug stores in the State. In the opinion of the insurance committee it would be unwise to organize our proposed company and undertake its operation until we can get at least one-half or more of the druggists of the State interested and place a policy of insurance for them. According to the same ratio by securing a policy of insurance from one-half of the drug stores in the State, we would have between one-half and three-quarters of a million dollars of insurance. This amount would probably justify us in perfecting our own company and starting out with the proposed endeavor.

The insurance committee urges those druggists of the State who have not placed a part of their insurance through it to look over their policies and if additional insurance is needed, let the committee have the Ohio company issue a policy for the amount needed. If no additional insurance is needed at this time, then pick out one of your policies expiring within the next thirty or sixty days and place it with us. In either case all that is necessary is to send a current policy or one that has just expired to the Secretary of the Insurance Committee. He will have policy issued and forwarded to you as soon as it is possible to have it done.

BE SURE TO OBSERVE

PHARMACY WEEK

OCTOBER 11-17

# HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

## Asheville Topics

O. D. BIDDY, Ph.G.

MR. JAMES KERR, formerly with the King's Mountain Drug Co., of Kings Mountain, has accepted a position with Eckerd's Out Rate Medicine Co., of Asheville.

MR. A. B. KIRKPATRICK, of Grant's Pharmacy, Asheville, is enjoying an extended vacation with his father and sister in Illinois and Wisconsin.

MR. H. D. BRACY has resigned his position with Carmichael's Pharmacy in Asheville, and is now representing the H. K. Mulford Co., in Florida.

MR. C. B. RHINEHART, who has been with the Franklin Pharmacy Co., of Franklin, for the past several months, has resigned his position to accept a similar one with Smith's Drug Store, of Asheville. He was succeeded at Franklin by MR. G. L. MCGAHEE formerly with Grant's Pharmacy, of Asheville.

The Peden Pharmacy is the name of a new drug store in Hendersonville. MR. J. E. TURLINGTON, who gave up practicing pharmacy several months ago to go into the real estate business, is the manager of the new store. The many friend of Mr. Turlington are delighted to welcome him back into the profession and are wishing for him and the new store every success.

## News Around N. C.

JOHN K. CIVIL, *Reporter*

Toms Drug Store, of Salisbury, has obtained a good lease on the store corner recently occupied by the Davis-Wiley Bank. This is one of the best locations in the city. At an early date Mr. Toms will remodel the building and will install an up-to-the-minute pharmacy.

The Empire Drug Co., of Salisbury, has recently put in a very handsome soda fountain.

MR. and MRS. D. C. LISK, of Charlotte, enjoyed a two weeks visit to Baltimore in the late summer. Mr. Lisk is the owner of the Belmont Pharmacy. Not long ago he installed a complete new set of fixtures and a soda fountain. He believes he has the best equipped drug store in the Mecklenburg city and no one disagrees with him after a visit to the place.

Pegram and Johnston is the new Charlotte drug store recently opened on Tryon street.

MR. L. K. PHILPOT, of Columbia, S. C., now holds a position with the prescription department of Goode's Drug Store, of Asheville.

MR. T. A. WALKER, of Charlotte, recently discovered that one of his porters had been operating a cigar and cigarette store at his expense for some time. When caught with the stolen articles the negro had some \$75 worth of goods. Mr. Walker will never know, however, how much had been previously stolen as the porter had been employed for a number of years.

MR. J. R. CAGLE, formerly of the Young-Cagle Drug Co., of Charlotte, is now in the real estate game in Florida. His many friends wish him luck with the millionaires.

## Piedmont Topics

M. J. LEIMKUHLER, *Reporter*

MR. M. B. PHILLIPS, of Concord, was married on July 6 to Miss Gertrude Shaw, of Rockingham. Mr. Phillips is prescrip-tionist for Cline's Pharmacy, Concord.

The Marsh Drug Co. will open in Marshville about October first. MR. L. C. ASHCRAFT will be in charge.

MR. W. C. REEDY accepted a position in the drug store of MR. MELVILLE DORSEY

in Henderson on September 7. Mr. Reedy formerly lived in Mooresville where he was connected with the Mooresville Drug Co., but for the past month he has been with Everington's Drug Store, at Laurinburg.

MR. V. R. FULMER, of Lynch's Pharmacy, has purchased the Lynch Drug Co., on South Church St., Charlotte, and has changed its name to the E. & F. Drug Co., with Mr. E. B. FUNDERBURK as manager.

MR. G. W. C. RUSH has resigned his position with the Yadkin Drug Co., of Salisbury. MR. F. H. CLINE succeeds Mr. Rush. During the summer Mr. Rush enjoyed an extended vacation in Atlantic City.

MR. D. ALLEN SMITH, formerly with Randall's Pharmacy, High Point, is now traveling western North Carolina for H. K. Mulford Co. MR. F. L. FURR, formerly with Lynch's Pharmacy, of Charlotte, on August 24 succeeded Mr. Smith in the High Point pharmacy.

MR. E. C. WILSON, formerly laboratory man for the Justice Drug Co., of Greensboro, has accepted a position with the Sprinkler Drug Co., of Richmond, Va.

MR. H. C. GREENE will open a drug store in a brick building now nearing completion in Seversville, a suburb of Charlotte. The name of the store will be Greene's Pharmacy. Mr. Greene has been connected with the Lynch Drug Co., for the past several months.

Carolina Pharmacy is the name of a new store opening in Pinehurst about November first. MESSRS. B. A. HOFT and W. R. VIAL, proprietors of the Broad St. Pharmacy at Southern Pines, are the owners.

MR. HORACE LUTZ and family of Hickory spent several weeks at Virginia Beach in August.

MR. RALPH KIBLER and family of Morganton enjoyed the cool breezes of Wrightsville Beach a greater part of the summer.

MR. A. M. YATES has sold his interest in the Yates Pharmacy, of Charlotte to MR. VICTOR RIGSBY. Mr. Rigby has been connected with the store for several years.

MR. R. E. HUNTER, of Graham, was married in Hickory on August 22 to Miss Gertrude Finger. Mr. Hunter is Carolina Sales Manager for the Upjohn Co.

The Glenwood Drug Co. opened for business at Glenwood, a suburb of Greensboro about August first. The incorporators are MESSRS. N. F. MARSH, P. E. ROGERS and D. L. WEBSTER, all of Greensboro.

### General News Items

We understand that MR. T. E. HOLDING, JR., has opened a new drug store at Wake Forest.

MR. E. L. PADGETT has left Grant's Pharmacy in Asheville and returned to Marion. He has discontinued the practice of pharmacy and is now engaged in the lumber business.

MR. W. F. CRAIG, of Gastonia, is with the Carolina Pharmacy, of Charlotte.

MR. W. J. HICKMAN, of Hudson, is now located with the Robinson Co., of Rutherfordton.

MR. L. B. TAYLOR, of Gumberry, has accepted a position with the Jackson Drug Co., of Jackson. The proprietor of this store, DR. H. W. LEWIS, was licensed the first year of the operation of the Pharmacy Act—1881.

MR. J. S. GLENN, of Pittsboro, who has been with the Goldsboro Drug Co., of Goldsboro, since passing the State Board in June, accepted a position with the R. A. Grimes Co. in Hickory on September first.

The Davis Drug Co., of Roxboro, has installed an attractive new soda fountain.

MR. C. C. SAVAGE is connected with the prescription department of Tainter's at Marion.

We understand that MR. W. W. WIGGINS, proprietor of many drug stores in North Carolina, will soon open still another. His latest pharmacy will be located in Siler City with MR. G. L. NYE as prescriptionist.

MR. T. L. SMITH has sold his store in Plymouth to MR. P. M. ARPS and has moved to Florida. The name of the store has been changed from the T. L. Smith Drug Co. to the Rexall Drug Store. Many friends of Mr. Smith regret exceedingly that he will no longer practice his profession in this state. He has been a member of the N. C. P. A. for a number of years, having served as chairman of the Washington county Legislative and Membership Committee

since 1919. The JOURNAL is wishing for him every success in the Land of 'Gators and Millionaires.

On July 17 Mr. J. C. HARRIS bought the interest of Mr. J. T. WEATHERSBY in the firm of Weathersby and Cutlar in Washington. Mr. Harris has been connected with the firm for some time as prescriptionist.

MR. W. B. CREECH, formerly with the E. B. Marston Drug Co., of Kinston, has opened a drug store in St. Petersburg, Fla., under the name of the Edgewcombe Drug Co.

MR. H. E. CLINE, of Greensboro, has given up the profession of pharmacy and is now farming.

We regret to learn that Mr. F. L. WHITE, of Mebane, was recently ill. Friends wish for him a speedy and complete recovery.

North Carolinians recently granted licenses to practice pharmacy in South Carolina are MESSRS. D. ADOLPH BLUE, of Carthage, PAUL WEBB and J. C. HORD, of Shelby.

MR. W. L. LAMAR, of Lenoir, has accepted a position with the Fairview Drug Co., of Winston-Salem.

We regret exceedingly to learn that Mr. C. P. GREYER, of Morganton has been quite ill the entire summer. His hundreds of friends throughout the state are hoping for him a rapid and complete recovery.

The Pittman-Stainback Drug Co., of Henderson, has been incorporated for retail and wholesale business. The authorized capital is \$10,000 with \$300 subscribed by MESSRS. J. N. PITTMAN, W. C. STAINBACK and J. L. STAINBACK, all of Henderson.

During the summer Mr. H. A. TALLEY opened a drug store in Jonesboro under the name of H. A. Talley, Druggist.

MR. D. E. POWELL, of Asheville, is now with the Johnson Drug Co. in the Mountain City.

The Thomas Drug Co., of Henderson, has installed complete Frigidaire equipment. The management is very much pleased with the outfit and finds it greatly facilitates efficient and up-to-date service.

MR. C. F. WEED has severed his connection with Goode's Drug Store, of Asheville. His address is No. 54 N. Liberty St., Asheville.

MR. A. B. KUNKLE, of Statesville, who graduated from the University School of Pharmacy in June and was licensed to practice pharmacy the following week, is now with the Main Street Pharmacy, of Durham.

MR. O. P. WINSTEAD has resigned his position with the Citizens Drug Co., of Zebulon, and is now living in Fredericksburg, Va., where he is connected with the Bond Drug Co.

MR. P. V. CHETTY has returned to his home in Portsmouth, Va., and may be reached at 218 North Street.

MR. G. P. JOHNSON, of Wallace, is now located with Green's Drug Store, in Wilmington.

MR. A. G. MILLICAN, has severed his connection with Everington's Pharmacy, Inc., of Wilmington, and is with Miller's Pharmacy in the same city. MR. JOHN YOUNG holds the position in Mr. Everington's store.

MR. W. L. MOOSE, of Mount Pleasant, has accepted a position with the Pearl Drug Co., of Concord.

The Porter-Lyon Drug Co., of Greensboro, has been sold to a corporation of which Mr. J. P. HAYES is president. MR. WALDO PORTER, who has been associated with Mr. W. C. PORTER in the ownership of the store, has sold his stock, but Mr. W. C. Porter will retain his interest in the business. MR. W. B. LYON, who was formerly with the firm, is now with Liggett's drug store in the Gate City. MR. H. Q. FERGUSON, formerly with the Carswell Drug Co., of Winston-Salem, is associated with the Porter-Lyon Drug Co.

MRS. L. B. WILLIS, nee MISS BEATRICE AVERITT, who has been living in Raleigh for some time, has returned to her home in Fayetteville, and is again located with H. R. Horne and Sons.

MR. C. A. BRADY, proprietor of Brady's Drug Store, Newton, enjoyed a delightful month's vacation in Michigan and Canada during the latter part of the summer.

MR. H. W. RICHARDSON is with the Fox-Hill Drug Co., of Ashboro.

MR. A. S. CATE, proprietor of Revolution Pharmacy, Greensboro, attended the annual convention of Shriners in Seattle.

MR. H. H. ACKERMAN has accepted a position with the Fairview Drug Co., of Winston-Salem.

MR. F. H. HODGES, of Boone, resigned his position as prescriptionist for the Smoak Drug Co., in Winston-Salem, some time ago and is now connected with the Hart Drug Co., of High Point.

The R. P. Lyon Drug Co., of Rockingham, has been sold to Mr. R. T. McNAIR and associates. MR. T. B. HUNTER is manager of the store. The pharmacy is operated under its former name.

### Professor Beard Honored

At the Des Moines meeting of the American Pharmaceutical Association PROFESSOR J. G. BEARD was elected chairman of the Section on Education and Legislation. He was formerly secretary of the section. North Carolina friends will also be greatly pleased to learn that Professor Beard was elected vice-president of the American Association of Colleges of Pharmacy. This body is better known by its former title—the American Conference of Pharmaceutical Faculties, the organization having voted at the Des Moines meeting to adopt the new name as being better suited to the work and personnel of the body.

### O. Henry's Birthday

September 11 was the 63rd anniversary of the birth of the world's greatest short story writer, William Sidney Porter (O. Henry). His native city, Greensboro, always remembers to celebrate the event. DR. W. P. BEALL, who was a friend of the boy "Bill Porter," delivered a most interesting address on the distinguished writer at the Woman's Club, while the public library displayed pictures of O. Henry, of the little schoolhouse of Miss Lina Porter, where he attended school, etc. A poem written by Christopher Morley, "O. Henry, Apothecary," written in his own hand was displayed and also the O. Henry scrap book as well as his cradle and chair. In the window of the O. Henry Drug store was displayed for the first time an oil painting of the druggist-author by Mr. Lloyd Freeman, a Greensboro artist.

### Locals of Interest

MR. H. S. RICHARDSON, president of the Vick Chemical Co., was made president of the "Advertising Club of Greensboro," at its organization meeting several weeks ago. The club is affiliated with the Associated Advertising Clubs of the World.

MR. J. S. WHITE, who has been with the Patterson Drug Co., in Winston-Salem, for some time, is now with Mr. Patterson's store in Danville, Va.

MR. J. C. MILLS is with the Thompson-Watkins Co., of Rutherfordton.

MR. R. P. MCNEELY, of Charlotte, who graduated from the State University in June, is located with the Harville Drug Co., of Thomasville.

MR. J. J. O'DONNELL, who was with the Torrence Drug Co., at Gastonia, is now practicing his profession at Badin.

MR. G. E. BURWELL is temporarily with the Stanley Drug Store, Inc., at Stanley.

MR. J. P. HUDSON, of Mooresville, is with the English Drug Co., of Monroe.

MR. J. N. HAGOOD, formerly of Canton, is the proprietor of a drug store in Louisville, Ky.

We regret exceedingly to learn that MR. H. O. HOLLAND, of Apex, has had to undergo hospital treatment for some time. We are hoping that his health will soon be greatly improved.

During the summer the Garner Drug Store moved into an attractive new building, located on the corner of one of the best business blocks in the town. Everything in the store is new, the fixtures, soda fountain, etc., having been installed by the W. H. King Drug Co.

MR. R. R. COPELAND, of Ahoskie, attended the 18th International Rexall Convention, held in Boston in July. He writes that the convention was the most interesting and successful he has ever attended.

MR. H. L. RAYBURN is prescriptionist for the Spring Hope Drug Co., of Spring Hope.

MR. B. W. BINFORD, who has been in the real estate business in Albemarle for the past several months, has again heeded the call of the mortar and pestle and accepted a position with the Hamlet Drug Co., in Hamlet.

MR. W. R. ROYCROFT, who has been with the Fremont Drug Co., at Fremont since June, on September first became prescriptionist for the Wiggins Drug Store at Coats.

The Fox Drug Co., of Aberdeen, has moved into a new store across the street from the present location. The new pharmacy is attractively fitted out and up-to-date in every detail.

DR. E. V. ZOELLER was elected District Vice-President of the National Association of Boards of Pharmacy at the recent meeting at Des Moines. In such capacity he has direction over Board affairs in District No. V in the states of North Carolina, South Carolina, Virginia, Tennessee, and West Virginia. We congratulate Dr. Zoeller upon his election to this important office.

In his travels over the state this summer for the Association, the Managing Editor had the pleasure of visiting the Taylor-Matthews Co., Inc., of Roanoke Rapids. He was particularly impressed with the attractive appearance of the store. This pharmacy is practically a new store, having been opened about March first. It is well appointed in every detail, a Frigidaire refrigerating system being one of the up-to-date features.

The Arrow Drug Co., is a new drug store in Fayetteville, located at the old A. J. Cook and Co. stand. MR. J. P. F. SMITH is manager of the store. Another new pharmacy in the Cumberland capital is the Haymount Drug Store with MR. H. W. WHITE as manager.

*The Charlotte Observer* for August 13 carries a very interesting interview with MR. CHARLES R. QUERRY, of No. 2 E. Twenty-Third Street, New York. Mr. Querry was born and reared in Charlotte but has lived in New York for the past twenty-four years. He was, of course, greatly impressed with the marvelous growth of his native city, and comments not only on its rapid progress, but speaks with real affection of the "haunts of his youth." Among the places he particularly mentions are "the old Wriston Pharmacy," which stood on the corner where the Realty Building now is, and the McAden Drug Store.

Among the new charters granted by the Secretary of State are: Asheville Pharmacy and Laboratory Co., Asheville, with authorized capital \$10,000 and \$3,000 subscribed by C. E. CLINE, JAS. P. ADAMS, and MILDRED ADAMS, all of Asheville; also, the Langdon Drug Co., of Coats, with authorized capital \$10,000, the incorporator being W. J. MCSTEWART.

### Does This Apply to You?

In traveling over the state this summer the editor found several druggists who said, "I am not receiving the CAROLINA JOURNAL OF PHARMACY and I miss it when it doesn't come—please see that it is sent to my *new* address." That was the trouble. The druggist had changed his position and had failed to notify the publisher that he was no longer living in X but had moved to Y where he was connected with Blank Drug Store. This oversight caused two regrettable things to happen. First the druggist failed to receive the JOURNAL and second no mention could be made in the publication of the pharmacist's advancement. The circulation manager tries in every possible way to keep the mailing list correct and the editor of this section has made determined efforts to have every happening of interest among the druggists and drug stores of the state recorded. But how can the JOURNAL promptly reach all of its subscribers and be filled with live and interesting topics when so many druggists fail to co-operate by letting us know where they are and what they are doing? Is this paragraph directed at you, gentle reader?

### Interesting Changes in Wilmington

MR. L. B. SASSER has discontinued his drug store at Eighth and Market Streets, Wilmington, owing to the fact that he could not obtain a renewal of his lease. Mr. Sasser has operated a drug store at this stand for over thirty-five years. The stock and fixtures are being moved to the Mission Pharmacy on North Front Street, which is also owned by Mr. Sasser. A new drug store will shortly be opened at the Eighth and Market Street location under the name of the Service Drug Co. The firm has just been incorporated with authorized capital \$10,000 and \$300 subscribed by E. B.



JOHNSON, ADOLPH G. AHRENS, and LILIAN G. AHRENS, all of Wilmington. Mr. Adolph Ahrens has announced that the building will be greatly improved and that the new pharmacy will be modern in every way.

The building in which Hanson's Drug Store is located has been sold and as soon as the present lease expires the proprietor, MR. J. K. HANSON, will have to seek new quarters for his pharmacy.

### Druggist Entertains President

One of the most interesting features of the Eighteenth International Rexall Convention held in Boston late in July was the all-day outing at Pemberton Point tendered the visiting druggists by MR. LOUIS K. LIGGETT. In spite of a stormy day PRESIDENT and MRS. COOLIDGE made the trip in the Mayflower across Massachusetts Bay to attend the celebration. The distinguished guests were warmly welcomed by the ninety-five thousand druggists present. Mr. Liggett is a warm supporter of the president and is quoted as being a contributor to many Coolidge campaign funds. A recent issue of *Time* carries a photograph of Mr. Liggett and gives the following synopsis of his life:

"Louis Kroh Liggett is an able, self-made man. At 14 he was working for a firm of dry-goods brokers. At 27 he was selling a line of druggists' goods. Conceiving the idea of co-operative buying and manufacturing, he induced 40 druggists to put \$4,000 each in the project. At 50 he is head of the United Drug Co., doing a business of almost \$1,000,000 a week with a group of 8,000 privately owned stores in the U. S., Canada, England and elsewhere, and with 190 stores owned outright by the Liggett companies. He did not get ahead without setbacks, however. In the panic of 1907 he was hard up, held a cash auction and within an hour had checks and orders for \$92,000 in his silk hat. In 1914, again in difficulties, he started his one-cent sale department that now does a business of several million dollars a year. Besides his business ability, his other attainments are attested by an anecdote: At a druggists' convention in St. Louis some years ago, a bout between two professional boxers was part of the entertainment. The winner of the bout offered to take on any one of the

spectators. Louis K. Liggett stepped into the ring. After two rounds, the professional declined to continue."

### Miller's Drug Store Celebrates

"The biggest event that has ever been pulled off as a business enterprise in the city of Wilson" is how a daily paper speaks of Miller's birthday party. The event took place on August 13 in Miller's Drug Store and celebrated the second anniversary of the pharmacy. For weeks Mr F. M. Miller, proprietor and Mr. Paul Bissette, manager, worked early and late preparing for the important event. During the "party" they were assisted by representatives of various companies whose goods are carried by the Wilson pharmacy. \$800 worth of free merchandise was given away to visitors and a large amount of goods was sold at greatly reduced prices. Announcement of the event was made by the firm in *The Daily News* through more than 800 inches of advertising space. We congratulate the store not only upon this novel and successful celebration, but upon its two year's of service to the people of the community. We are wishing for it many more years of prosperity.

### Goode's Drug Store Has Birthday

Beginning business on June 21, 1915 in a little Asheville store under the name of Goode and Hage, but with dreams of a big future, the pharmacy owned by Mr. J. A. Goode has grown until today it extends from Patton Ave. to College Street and Goode's Drug Store is a household word in the Mountain City. In appreciation of the ten years of success Mr. Goode staged a "Tenth Anniversary Week" celebration the entire week of June 22 to 27 inclusive. During this time the store offered special bargains, purchasable only with 1915 pennies. In addition every purchaser who bought an article, no matter what it cost, was permitted to buy another of the same kind for one cent—provided he could produce a penny coined in 1915. It is said the scheme aroused so much interest that Asheville people and those in neighboring towns inaugurated an active search in attics, in cellars and through old clothes for pennies made ten years ago. The drug store took

in so many thousands of pennies that it looked as if most of the coppers in circulation must have been coined in 1915. Hundreds of people called during the week to felicitate Mr. Goode and his staff upon the wonderful growth of his business and to these congratulations the JOURNAL desires to add many wishes for continued success and prosperity.

### Nowell's Pharmacy Robbed Again

About \$200 worth of cigarettes, perfume and other articles were stolen on the night of August 26 from Nowell's Pharmacy, entrance being gained by breaking a glass on the north side of the drug store. This is the third time within a period of a few weeks that the store has been broken into and the police are of the opinion that the same person or persons committed the crimes. The method by which the robber gained entrance is considered unusually bold, the glass that was broken being located alongside the walkway to the entrance to offices in the building. Many physicians have offices in the building and there is always a strong likelihood of some person passing. Officers have been on the lookout for a young negro who had been seen hanging around the store and whom the proprietor of the store suspected. So far the search has been unsuccessful.

### Marriages

MR. JOHN ALBERT WHITE and Miss Margaret McLean announce their marriage in Jonesboro on the afternoon of July 8. After a short motor trip Mr. and Mrs. White are at home in Jonesboro where the former is the proprietor of the Jonesboro Drug Co.

MR. EDWARD STUART PUGH and Miss Elizabeth Nicholls, both of Windsor, announce their marriage in Manassas, Va., on June 29. Mr. Pugh is a proprietor of the Askew-Pugh Drug Co.

MR. J. A. SAPPENFIELD, of Kannapolis, and Miss Christine Fowler, of Great Falls, S. C., announce their marriage on September 26.

Mrs. Julia Connely announces the marriage of her daughter, Minnie, to Mr. ALONZO GILREATH on the evening of September first in the First Presbyterian Church

of Hendersonville. After a short wedding trip the young couple are at home in Durham where Mr. Gilreath is connected with the Court Square Drug Co.

MR. ROGER DERRICK SANFORD and Miss Leila Bullard announce their marriage in Lumberton on June 10. Mr. and Mrs. Sanford are living in Aberdeen where the former is connected with the Fox Drug Co.

Mr. and Mrs. W. H. Parker announce the marriage of their daughter, Helen Hazeline, to Mr. THOMAS EDMUND FUSSELL, of Rocky Mount, on Sunday, September 6, Pittsboro Road, Chapel Hill. Mr. and Mrs. Fussell will make their home in Rocky Mount.

### Births

The JOURNAL has just learned of the birth of Miss Helen Ann Hocutt in Henderson on April 28. The parents of Miss Hocutt, MR. and MRS. D. D. HOCUTT, are well known to many of the druggists of the state, the former having graduated from the University of North Carolina in 1920 with the degree of Ph. G. He is now a member of the firm, Page-Hocutt Drug Co., in Henderson.

MR. and MRS. H. SHERRILL UTLEY, of Benson, announce the birth of a son, Robin Jackson, on August 2. We are wondering just how soon young Mr. Utley will become a member of the firm of Sherrill Drug Co. in Benson, owned by his grandfather, Dr. H. H. UTLEY.

MR. and MRS. D. W. TART, of Roseboro, announce the birth of a daughter on August 25.

### Deaths

It is with deep regret that the JOURNAL announces the death of DR. LUCIUS ELMER SAYRE, dean of the School of Pharmacy of the University of Kansas and a former president of the American Pharmaceutical Association, at his home in Lawrence, Kansas, after an illness of several months. Since 1890 Dean Sayre had been a member of the committee on revision of the United States Pharmacopoeia. He was the author of many important books on pharmaceutical subjects and a frequent contributor to pharmaceutical journals. He was 78 years of age.



## Charles Peyton Greyer

The JOURNAL is this month honoring a druggist who is just beginning his third term as a member of the North Carolina Board of Pharmacy. For ten years this man has put his whole heart into his work as an examiner, and nobody can doubt the success of his efforts. For sixteen years he has been one of the most loyal and enthusiastic members the North Carolina Pharmaceutical Association has ever had. For twenty years he has followed a calling that he loves, that he is proud of, that he reflects credit upon.

In recognition of his devoted services as a pharmacist, and as a testimonial to his effective efforts as an examiner, the editors are setting aside this page in his honor.

\* \* \*

Charles Peyton Greyer was born March 22, 1876, on a farm near Harrisonburg, Va., the son of Joseph and Eliza A. (Bouts) Greyer. His early education was obtained in the country schools near his home between the years 1886 and 1895. He then attended Roanoke College, at Salem, Va., and after four years of serious study was graduated (1900) with the degree of Bachelor of Arts.

The next two years found Mr. Greyer teaching school at Lacey Springs and Elkton, Va., at the latter place acting also as superintendent of the high schools. While this work was not unpleasant and though he was successful in handling the affairs of the school, Mr. Greyer nevertheless knew that he was not following the trend of his talents and not satisfying a desire for science that he had always felt. Accordingly, therefore, he resigned his school work in 1902 and registered as a student in the Philadelphia College of Pharmacy. Here he remained in study for two years, working during his spare time for A. T. Pollard and Co., druggists, and graduating in 1902 with the degree of Doctor of Pharmacy.


He then applied for and received license to practice pharmacy in the State of Pennsylvania, and therewith accepted regular employment with the Pollard Company that had engaged a part of his time while he was in college. Until the spring of 1906, Dr. Greyer remained in Philadelphia, but at that time he decided to come back South. Believing that North Carolina offered him the best opportunity, he located at Morganton where he worked from the spring until the fall of 1906 for Mr. John Tull, a druggist now deceased who was then a prominent figure in the drug life of the State. Having faith in Morganton, Dr. Greyer organized the Burke Drug Co., at that place, and gradually as the years went on he bought in all of the outstanding stock in the corporation. Since 1906, when he received his license in North Carolina, he has been the active manager of the above named retail store.

On October 2, 1907, Dr. Greyer was married to Miss Marie Chappellear, of Delaplane, Va. Two sons, Chas. Peyton, Jr., and Joe Warren, both living, have blessed this union. The family residence is at 200 Patterson Street, Morganton.

Dr. Greyer joined the North Carolina Pharmaceutical Association in 1909 and in 1917 became a life member. From 1911 to 1913 he was a member of the Executive Committee. The next year he was a member of the Papers and Queries Committee, was Reporter on the Progress of Pharmacy, and was Third Vice-President of the Association. In 1915 he was unanimously elected a member of the North Carolina Board of Pharmacy and by the Board made examiner in materia medica. Both in 1920 and 1925 he was re-elected to succeed himself to the same position. Dr. Greyer has been affiliated with the American Pharmaceutical Association since 1912.

Dr. Greyer belongs to the Masonic Lodge, the Kiwanis Club, the Presbyterian Church, and the Democrat party. In all of these organizations he is an active and enthusiastic member.—J. G. B.

(At the time of this writing, Dr. Greyer, is reported seriously ill at his home in Morganton. The JOURNAL extends to him its sincerest sympathy and hopes that his recovery will be speedy and complete.)





CHARLES PEYTON GREYER, P. D., of Morganton  
*Recently Re-Elected a Member of the North Carolina Board of Pharmacy*

# The Carolina Journal of Pharmacy

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The next annual meeting of the North Carolina Pharmaceutical Association will be held in New York City in June, 1926.

The fall examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill on November 23-24, 1925.

# EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

## North Carolina and the N. A. R. D.

Retail pharmacists in this country have three national organizations that are constantly working to advance the interests of the drug business. In the order of their establishment, these bodies are the American Pharmaceutical Association, the National Association of Retail Druggists, and the National Association of Drug Clerks. The first named is so comprehensive in scope that it embraces every type of drug worker—retailer, jobber, manufacturer or importer. The second confines its membership to retail store owners and its energies to the problems of these proprietors. The third is an organization for drug clerks only. In the order of their numerical strength the National Association of Retail Druggists ranks first, the American Pharmaceutical Association second, and the National Association of Drug Clerks third.

We have several times in these pages plead the cause of the A. Ph. A., and now we want to emphasize the importance of the N. A. R. D., and to work for an increase in its membership in North Carolina. In line with this desire we wired Secretary Henry asking if he would give the CAROLINA JOURNAL OF PHARMACY permission to solicit members in this State, and asking him also how North Carolina stands and should stand in membership rank among the various other states. The following reply explains itself.

Chicago, Illinois, October 7, 1925.

J. G. Beard,

Chapel Hill, N. C.

Annual dues and subscription to monthly journal amount to five dollars. No initiation fee. North Carolina had ninety-seven paid members last year, thus standing twenty-eighth in list. It should stand twentieth with eight hundred proprietors. We would be pleased to have you solicit members through Carolina Journal of Pharmacy.

(Signed) Samuel C. Henry, *Secretary*.

It is obvious from this telegram that North Carolina druggists are not supporting as they should the splendid work that the N. A. R. D. is doing and has done. Our State stands twenty-eighth from the top in backing up the organization with members and with money. Every commonwealth in the South except Mississippi and South Carolina is ahead of us, and on a relative basis even these two exceptions are ahead because they have fewer drug store owners than we have to offer support. Kentucky, for example, with about the same number of drug stores as North Carolina contributes over three times as many members as we do. Such showings look particularly bad in view of the fact that no southern State is better able than North Carolina to give generously to the organization that is working so tirelessly for retail pharmacy in America.

The N. A. R. D. is so well and favorably known; its aims are so thoroughly in keeping with the desires of retail pharmacists; and its officers are so conscientious and untiring in their efforts to improve the economic condition of the drug business, that we shall not attempt here to laud the organization or to catalogue its purposes. Our aim instead is to carry to North Carolina druggists the message that they are not doing their full part in encouraging and promoting the work that the N. A. R. D. is now engaged upon, and to show them that the national body is handicapped to just the extent that they withhold their co operation.

The membership dues, as Secretary Henry says, are only five dollars a year. Included in this fee is a subscription to the weekly journal which, with its Congressional news, "Treasury Decisions," and up-to-the-minute list of drug prices, is more than worth the cost of the annual dues even if

no other benefits attached to a membership. But the weekly publication is only an incidental feature of N. A. R. D. activity. The main work, from a retailer's point of view, is the campaign constantly waged in Washington to influence federal enactments, treasury decisions, and prohibition enforcement (in so far as they affect pharmacy), in such a way as to produce results consistent both with the public interest and with the welfare of the drug business. Aiding Attorney Brokmeyer and Secretary Henry in this vital work are a surprising number of loyal N. A. R. D. members who give freely of their time, energy and means to furthering the campaign of educating or advising Congressmen and federal officers of what pharmacy needs in the way of legislation and can bear in the way of taxation and control.

If these men can give hundreds of dollars and dozens of days a year to help the cause of the N. A. R. D., surely our proprietors can give \$5.00 annually towards making the splendid work go on. We plead, therefore, with every retail owner in North Carolina who is not yet a member to send us a check for \$5.00 (made payable to the N. A. R. D.) as an investment in better protection or as an insurance premium against ill-advised legislation. We, in turn, will see that all applications are rushed through and will personally vouch for the numerous benefits that will accrue from the resultant memberships. If this plea of ours meets with a hearty response, then North Carolina will take its rightful place in the ranking by states, and her druggists can take a just pride in doing their part by the organization that is so splendidly meeting its responsibilities to retail pharmacy.

### The Hicks Idea

Mr. Henry T. Hicks, of Raleigh, paid a visit to the JOURNAL the other day, and while talking to us he advanced an idea that is worth the careful thought of the Board of Pharmacy and of Association members generally. In his opinion it would be wise to give the license of Assistant Pharmacist to those State Board candidates who success-

fully pass the theoretical examinations, but who do not have sufficient drug store experience to be eligible for the practical work. When the latter—the practical examination—is finally passed the grade of license would change to that of full registration. The object of the plan would be to give inexperienced graduates a legal standing in the State and an opportunity under the law to fill prescriptions during the temporary absence of the registered pharmacist. Such a license would cause the holder to be of more value to his employer and in consequence to receive a higher salary while serving out his practical apprenticeship than would otherwise be the case.

Such a plan, if agreed upon, would involve certain changes in the Pharmacy Act relating to the licensing of assistant pharmacists, but since such a change would affect pharmacists alone, it is to be doubted if the public, through its legislators, would raise any objections to the amendment.

The JOURNAL neither recommends nor opposes the idea: it simply gives publicity to it and asks that Mr. Hicks' suggestion be seriously considered by the members of the Association.

### The Maryland Pharmacist

There has just come to our desk the first number of *The Maryland Pharmacist*, a monthly journal issued by the Maryland Pharmaceutical Association under the editorship of Secretary R. L. Swain of the Maryland Board of Pharmacy.

This first issue is attractively printed; the subject matter is interesting; and the advertising shows the project to be self-supporting. If subsequent issues maintain the standard set in this one, *The Maryland Pharmacist* will certainly win a secure place for itself.

The Carolina Journal of Pharmacy extends a warm welcome to its young friend in Baltimore and wishes for it a steady growth and a long life of splendid accomplishment. The JOURNAL congratulates the Maryland Association upon starting its own publication and upon securing such an able editor as Mr. Swain shows himself to be.

## Fayetteville Stores Close Early

Recently we were in Fayetteville for the night and noticed that every drug store in town closed promptly at nine o'clock and opened next morning about eight. So interested were we in this unusual custom that we asked the various proprietors all about it. Every one of them said they were highly pleased with the plan and found that their sales force were putting more energy and enthusiasm into their work and were more contented with their lot as pharmacists. Some owners said that they had noticed no appreciable decrease in volume of business and all of them felt satisfied that they were making just as much profit as when the stores remained open from seven to eleven, because their clerks were working more intensively and earnestly while they were on duty as a result of sufficient time off in the evening for rest and recreation. These Fayetteville folks are showing sense and good judgment, and they are demonstrating a type of co-operation that druggists in other towns could imitate to advantage. The JOURNAL ventures the assertion that precious little profit is realized in drug stores after nine o'clock at night if one figures in the cost of light and heat, and makes allowances for the lowered efficiency of clerks who have to put in too many hours in one place at one job. If druggists in other towns would get together and enter into an agreement to close their doors between nine and nine-fifteen at night (allowing a margin of fifteen minutes to get customers out), they would find that the Fayetteville plan is a good one.

## Cheap Help

The costliest clerk a druggist can hire is a cheap clerk. This paradoxical statement has been printed and preached so often that we hesitate to say it again, but so many merchants ignore its application that we feel inclined to talk it again. A celebrated employer once said that "A twenty-dollar-a-week clerk is not worth twenty-dollars a week," meaning, of course, that if the clerk were any good, he would not be

working for such an amount. There are soda fountain clerks in this State that cost their bosses more in trade driven off than they get in salary. They were hired because they were cheap; they stay on because nobody else will pay them more. One such trade pusher (not puller) was draped over the counter of a store last month when a middle-aged stranger came into the store for a drink. The clerk ambled up to the fountain and said: "What'll you have, old top?" The old top answered "A little courtesy, please," and marched out of the store. This sort of greeting is rare, of course, but it illustrates the point that a sale and a customer were lost because the owner believed in cheap help. We know quite a few druggists in North Carolina who engage the best registered pharmacists to be secured, keep clean, modern stores, and operate costly soda fountains, but who believe that any old sort of boy picked up in town will be all right at the fountain. Such a policy is not "good business."

Some druggists contend that soda fountains show nice profits in themselves; some maintain that their only value to a store lies in the trade they bring in that will stay to purchase goods that do pay profit. We are not arguing for either claim, but merely want to make this point: whether the fountain is operated for clear profits or for the customers it pulls into the store, and particularly when both reasons obtain, the fact remains that the purpose is largely defeated when incompetent, displeasing, poorly paid clerks are turned loose at the most strategic spot in the store and allowed to meet every customer coming inside the door. Many of these clerks act badly enough when the "boss" is in seeing or hearing distance, but when he leaves the store their conduct often becomes intolerable. We are referring particularly and solely to immature boys picked up during vacation time for the summer months, or to unambitious youngsters willing to work for a small wage, and we wish it understood that our remarks do not apply by any means to all the young fellows working at the



"front" in drug stores. The best day's work an employer can do is to search out, engage, and pay a good price to a clean-minded, deferential, and energetic young man who will win and hold trade. The dearest day's work the same man can perform is to hire the cheapest kid he can find on the streets. We hold it to be a provable fact that a well paid, carefully selected, and constantly encouraged clerk will in the end be the most economical investment any store owner can make, and we also contend that quite a few proprietors complaining of poor business could trace the fact to a human factor operating near the store's front door who only expects and only gets a wage that no self respecting hustler would be willing to accept. These remarks are made following a summer's trip during which the writer went into every drug store in North Carolina except about thirty which were inaccessible. In most of the stores visited the sales force was composed of trade-getting, trade-holding boys or girls, but in some of the stores the clerks were such as to drive off the staunchest customers. And here is the climax of our sermon: In every such store as the latter, the owner said that "Business is rotten." He seemed to be the only person in town in ignorance of the whys in the case.

### Clean Stores in Elizabeth City

If any town in these United States can boast of cleaner and more orderly drug stores than the ones in Elizabeth City, this observer would certainly like to go to such a place and take a look. It is hard to believe that such busy stores as those in Pasquotank's capital can be kept as spic and span as Jacobs, Overman and the other pharmacists there manage to do. The prescription departments look as swept and polished as the drawing rooms of most homes. Not a bottle is out of place, not a scrap of rubbish is on the floors, not a case shows a grain of dust. And if some reader

supposes this is because there is not much business done (the force having little else to do than keep clean quarters), such reader is respectfully urged to take a look at the stores in question, and he will agree that the cleanliness is in spite of a rush trade and not because of a lack of it. The druggists down there argue that the public expects a clean drug store, and that they are in business to please the public. We heartily recommend the Elizabeth City idea.

### Lynch Gets Married

Vice president Norman W. Lynch is married! The editor used to work, eat, play, and sleep beside him; used to enjoy his confidences, share his disappointments, and participate in his pleasures. He never knew one day what Norman was going to do the next, but he always thought he knew one thing that Norman would NOT do, *ever*, and that is get married. But it develops that Norman had more judgment than the editor gave him credit for; and has finally done that which Ye Ed. begged him to do years ago. In admitting this failure to foresee the event that has now eventuated, and in apologizing for so misjudging a boyhood pal, the editor takes opportunity to congratulate Norman upon his long delayed but nevertheless successful departure from the realm of bachelorhood, and to wish for him and his new bride a long and happy partnership in the firm of Mr. and Mrs. Lynch.

### Goode Honored

The JOURNAL is happy to announce that Mr. J. A. Goode, of Asheville, has been elected vice-president of the N. A. R. D. for 1925-26. This is a real tribute to Mr. Goode's progressiveness and merchandising ability since the association in question never elevates a member to a presidential position until he has displayed qualities of leadership, initiative, and skill. We congratulate Mr. Goode upon his election and the N. A. R. D. upon picking a good man.

## THE N. A. R. D. CONVENTION AT MEMPHIS

By F. O. BOWMAN,  
*Chairman N. C. Delegation*

The National Association of Retail Druggists which held its twenty-seventh Annual Convention in the delightful city of Memphis, "Down in Dixie", September 21-25, viewed from every angle, was a cracking big success, to say the least, measuring up fully to the fondest expectations of the most sanguine.

In the first place, the attendance was unusually large, the total registration being but little short of three-thousand, which number is seldom exceeded even by the largest of our cities. Two hundred and seventy-nine regularly accredited delegates were present from all parts of the country, and thirty-five States were represented at the Convention. North Carolina was represented by Messrs. J. A. Goode and C. A. Raynor of Asheville, F. O. Bowman of Chapel Hill, Jas. P. Stowe and R. K. Blair of Charlotte, and Floyd Coble of Greensboro, the first three named having been sent as delegates.

The entertainment and social features of the program were of the best that it is possible to provide, including the Get-together meeting, Tuesday night, at the Peabody Hotel, by the Memphis Drug Club; the old fashioned picnic and frolic, Thursday afternoon, by courtesy of the Memphis Jobbers; and the Tri-State automobile trip, Friday afternoon, ending with real southern barbecue at Overton Park, by courtesy of the Plough Chemical Company.

All business sessions of the Convention were presided over by President F. R. Peterson of Portland, Oregon, who not only opened all of the sessions at the appointed hour but also proceeded with the business to be transacted in a business-like manner throughout the Convention. These sessions included a wide range of transactions and of subjects considered, including the address of the President, and several other addresses on as many different subjects, reports of the Executive Committee, the Legislative Committee, the report of the Secretary, and the many

other Committee reports, the adoption of some twenty or more resolutions, and the election of officers for the ensuing year.

By far the most discussed proposition before the Convention was that of Price Standardization. Resolutions were adopted advocating price standardization and commending manufacturers who employ price standardization plans. The same resolutions directed the Legislative Committee of the Association, with the co-operation of the Executive Committee and the advice of counsel, to prepare two bills to be presented to the next session of Congress; one for price standardization along the lines of the Stevens-Kelly bill, and the other, for an amendment of the present anti-trust laws to do away with the barriers now confronting those who undertake to uphold prices. Other resolutions adopted called for the repeal of the taxes on alcohol intended for medicinal use, one condemning the "cut-rate drug sign", one recommending that the several states secure the passage of the "Drug Store Ownership Law," and another expressing appreciation to the policies of General Lincoln C. Andrews in the enforcement of the Prohibition Laws.

The outstanding addresses of the Convention were those made by President Peterson, whose address was devoted to a discussion of the problems of the retail pharmacists and to the work of the N. A. R. D. in improving business conditions; the one by Gilbert H. Montague of the New York Bar, and an authority on the anti-trust laws, the Federal Trade Commission Act and other laws affecting retail price standardization, who spoke on Price Standardization; and the one by Robert R. (Bob) Ellis, Memphis Jobber, and a Director of the United States Chamber of Commerce, who spoke on Co-operation.

At the closing session on Friday morning the officers for the year were elected.

# LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

## Druggists' Liability Insurance

Prompted by a desire to render a service to the druggists of North Carolina and realizing the necessity of our members protecting themselves against possible suits for damages for alleged error or mistake on their part, your Insurance Committee recently made arrangements with the United States Fidelity and Guaranty Company of Baltimore, Maryland, for Liability Coverage on the stores of the members of the Association at a remarkably low rate, making it possible for every druggist who desires this protection to take advantage of the splendid offer made by this Company.

Letters from the Insurance Committee and from the U. S. Fidelity and Guaranty Company setting out the arrangements made and furnishing information in regard thereto, together with application for policy with copy of Policy on the reverse side were mailed to every drug store in the State on October 1. At the same time however this medium is employed to call attention again to the rate submitted and the condition to be met before the exceedingly low rate will apply.

As set out in the Company's letter to you, the rate made our Association was made on the condition that as many as two hundred of our number apply for Liability Insurance. In this connection it is stated that no policy will be issued by the Company until this number of applications have been received. However, when two hundred applications have been secured, the policies will be written at the following rate which has been made the Association:

Store Charge (regular rate \$15.00)..\$12.00  
Employees at 50 per cent of regular rates, as follows:

Manager (regular rate \$3.00).....\$ 1.50

(If the proprietor is not a licensed pharmacist and does not personally supervise the business, the Manager is covered without charge).

- A. Registered pharmacists or prescription clerks (reg. rate \$3.00) 1.50
- B. Assistant pharmacist or junior prescription clerks, if no registered pharmacists are employed (regular rate \$3.00) ..... 1.50
- C. Assistant pharmacist or junior prescription clerks, working under one or more registered pharmacist (regular rate \$2.00)..... 1.00
- D. Relief clerks (pharmacists) (regular rate \$3.00) ..... 1.50
- E. Salesmen (regular rate \$1.00) .. .50
- F. Soda-water clerks (regular rate \$1.00) ..... .50
- G. Store boys and porters (regular rate \$1.00) ..... .50

As an illustration, let us take the Eubanks Drug Company of Chapel Hill, and see what it will save under the rates made the Association. This store in addition to the proprietor employs one registered pharmacist, one junior prescription clerk, one salesman, two soda-water clerks, and one porter. At the regular rates the following amounts would be paid: Store charge \$15.00, Proprietor \$3.00, Registered pharmacist \$3.00, Junior prescription clerk \$2.00, Salesman \$1.00, Soda-water clerks (2) \$2.00, and porter \$1.00, making a total of \$27.00, whereas under the rate made the Association the store charge is \$12.00 and in case of the employees of the store one-half of the above

amounts, respectively, totalling \$18.00. In other words, this store will save \$9.00 on its Liability Insurance as a result of the arrangements made with the U. S. Fidelity and Guaranty Company by your Insurance Committee, providing the two hundred applications are made for this insurance. As stated before when this number of applications have been secured, policies will be issued and every applicant for insurance will receive an individual policy soon thereafter.

By the terms of the Policy, the Company agrees (1) TO INDEMNIFY the person, firm, or corporation named in statement numbered 1 of the Representations and herein called the Assured against loss from the liability imposed by law upon the Assured for damages on account of bodily injuries or death suffered by any person or persons and caused by the use or application of drugs, medicines, prescriptions, or merchandise generally on sale in drug stores, in consequence of any error or mistake made, while the policy is in force, within the store described in the said Representations, by the Assured or by any of his employees specified in the said Representations, in the preparation of drugs or medicines, or in the filling of any prescription or order for the same, or in the selling of any merchandise generally on sale in drug stores, or in delivering from the said store any such drug, medicines, prescriptions or merchandise sold therein;

(2) TO DEFEND, in the name of and in behalf of the Assured, any suit brought against the Assured to enforce a claim, whether groundless or not, for damages on account of bodily injuries or death suffered, or alleged to have been suffered, by any person or persons under the circumstances specified in the preceding section: SUBJECT TO THE CONDITIONS SET OUT IN THE POLICY, which should be read in connection with the above, all of which appears on the reverse of application mailed out with the letters, referred to, last month.

The Insurance Committee earnestly urges every member of our Association to consider this matter carefully. It sincerely hopes that at least the number of applications required

(200) before the greatly reduced rate made to the Association may apply will be received by the Insurance Committee at an early date, so that the policies may be issued and those of our members who wish to avail themselves of this opportunity may be protected.

## Narcotic Law Amended by T. D. 3750

Treasury Decision 3750, approved and effective September 1, 1925, amends Regulations 35, revised, adding a new article (19½), relative to the Discontinuance of business by a registrant; and also amends article 154 thereof, relating to the Disposition of excess, undesirable, or useless narcotic stock by registrants. It reads:

"In order that all persons registered under the act of December 17, 1914 (Harrison Narcotic Law), as amended, may be informed as to the manner in which narcotic business may be discontinued, the following amendments to Regulations 35 (revised) are promulgated, effective September 1, 1925:

1. A new article to be known as article 19½ is hereby added, which shall read as follows:

Art. 19½. Discontinuance of business.—Business may be discontinued on June 30 of any year by disposing of all narcotic drugs and preparations on or before that date (see art. 154, par. 3), unused order forms to be returned to the collector for cancellation (see art. 112) on or before the date of discontinuance. The same procedure must be followed in discontinuing business on any other date, and in addition the special-tax stamp or stamps (see art. 35) must be returned to the collector who will mark each such stamp "Business discontinued" with the date, and return the same to the taxpayer to be filed with the narcotic order forms for a period of two years.

2. The fifth sentence of paragraph 3 (entitled "Disposition of excess, undesirable, or useless narcotic stock by taxpayers"), article 154, Regulations 35 (revised), as amended by T. D. 3643, is hereby amended

by substituting the words "collector for instructions furnished should be of interest the district in which the recipient is located" for "Commissioner", the new sentence reading:

Excess or undesirable narcotic drugs and preparations, if not useless, may be disposed of by the taxpayer to a duly qualified purchaser or other recipient provided specific approval of such disposition is secured from the collector for the district in which the recipient is located; narcotic drugs and preparations to be disposed of on account of discontinuance of business may be sold in the same manner."

Thus it will be seen that the new article added sets out clearly the procedure to be followed by any registrant desiring to discontinue as a dealer in narcotics under the Harrison Narcotic Law, either at the close of the taxable year, June 30, or at any intermediate date. Also, it will be seen that article 154, as amended, enables the registrant to deal with the Collector direct instead of the Commissioner of Internal Revenue, as has been required heretofore, either in disposing of excess or undesirable narcotic preparations, or in discontinuing as a dealer in narcotic drugs, which will result, no doubt, in a much more satisfactory method of handling transactions of this kind to both the department and to registrants who wish to follow either one or the other of the courses outlined.

### **Manufacture of Unofficial Alcoholic Medicinal Preparations**

Recently this office had occasion to call upon the Federal Prohibition Administrator of the newly established Prohibition Headquarters at Charlotte for his interpretation of the law and regulations, relative to the manufacture of medicinal preparations containing alcohol by a druggist holding a Permit under the National Prohibition Act to use non-beverage alcohol. The in-

to every North Carolina druggist, and of especial interest to those of our number who contemplate placing on the market unofficial medicinal preparations containing alcohol. Hence, the liberty is taken to pass on to you what the Administrator has to say on the subject.

"The usual druggist's permit authorizes the use of alcohol in the manufacture of U. S. P. and N. F. preparations unfit for use for beverage purposes, in selling in quantities not exceeding one pint when medicated according to one of the four formulae set forth in Section 814, Regulations 60, Revised, March, 1924, and in compounding medicinal preparations on physicians' prescriptions.

"If the preparations to be manufactured by your client are U. S. P. or N. F. unfit for beverage purposes, his present permit, if like the above, will cover their manufacture.

"If the preparations are U. S. P. or N. F. fit for beverage purposes, he should make application for an amendment of his permit to allow this use.

"If the preparation is not U. S. P. or N. F. an application must be made on a Form 1404 Supplement (copy enclosed) and the name of the preparation or preparation listed thereon, with percentage of alcohol. Also, on extra sheets of plain paper, the complete, quantitative formulae of the preparations must be given; there must be attached copies of the commercial labels under which they are to be marketed; and samples (68 oz.) of each preparation must be furnished this office, in order that analysis may be made of same."

Please advise me if the practices employed by you in using non-beverage alcohol are not in keeping with the instructions above set out.

**THE FALL EXAMINATIONS**  
OF THE  
**NORTH CAROLINA BOARD OF PHARMACY**  
WILL BE HELD IN CHAPEL HILL, NOVEMBER 23-24

# HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor*

Chapel Hill, N. C.

## University Begins a New Year

The University of North Carolina began its one hundred and thirty-second session on September 15 with the largest enrollment in its history for the corresponding period. The number enrolling the first week was close to 2,250 and with this start it appears virtually certain that before the end of the scholastic year the total registration will reach 2,500. *The Alumni Review* in mentioning the registration says: "This means that the University of North Carolina—now running on a 12-month basis—is giving instruction this year to some over 6,500 students. These figures include the summer school enrollment, which was more than 2,100 and students enrolled in extension and correspondence courses, who numbered more than 2,200."

The registration in the School of Pharmacy is slightly lower than the total registration last year. The enrollment for the entire session 1924-25 was 148 while to date this year 114 students have matriculated. This slight decrease was to be expected for two reasons: (1) Beginning this fall, three years are required for the degree of Graduate in Pharmacy; and (2) in 1924-25 there was a big rush of students to get into the School of Pharmacy because it was the last year during which students could enroll to secure a degree in two years. It should be pointed out, however, that the registration this year is already larger by five than the highest total enrollment for any year previous to 1924-25.

During the summer many improvements have been completed on the campus. Former pharmacy students of the University will probably be most interested to learn that Venable Hall, the new home of the chemistry department has been completed; that an annex is being built to Davie Hall,

the home of the botany department; Cameron avenue, connecting the east and west gates of the campus, is being paved; and, best of all, the old Chemistry building is rapidly being renovated and the School of Pharmacy will move in as soon as the work is completed.

## Semi-Centennial Celebration

On the University's Founders Day, October 12, not only was the institution's birthday commemorated, but there was also celebrated the semi-centennial of the re-opening of the University following the Civil War. A great gathering of alumni, and representatives of more than a hundred colleges and universities assembled at Chapel Hill to participate in the event. The celebration was divided into three parts. In the morning exercises were held in Memorial Hall, with President Chase presiding, when several prominent educators delivered addresses and delegates from institutions throughout the country extended greetings. These exercises were followed by a luncheon at the Carolina Inn. The afternoon program was given over to the dedication of Venable Hall, while the program at night consisted of a banquet in Swain Hall.

## News from the Catawba Section

W. R. McDONALD, JR., Ph. G.

MR. LLOYD SHUFORD, formerly with Ballew's Drug Store, of Lenoir, is now manager and prescriptionist for the Spindale Drug Co., of Spindale.

MR. ROBERT BONNER, formerly of Main Street Pharmacy, of Durham, and who has been spending the summer among the numerous "Trout resorts" around Linville Falls, is now with the Waxhaw Drug Co., as prescriptionist. However, he is still dream-

ing of the few "big ones" that evaded him and thinking of the time when he can go back and get them.

MR. EARL BRADLEY, of Bradley's Drug Store, of Old Fort, attended the World Series in October. We certainly wish we were as fortunate as Mr. Bradley.

MR. CLAUD WILSON for some time with the Waxhaw Drug Co., of Waxhaw, is now with the English Drug Co., of Monroe. Mr. Wilson is in charge of the prescription department.

MR. HERBERT CHAMPION, who has been with the Suttle Drug Co., of Shelby, for some time, has resigned his position and returned to Chapel Hill for review work in pharmacy preparatory to standing the November Board.

MR. and MRS. K. L. LAWING, of Lincoln-ton, announce the birth of a ten pound son on September 20. We prophesy that in less than a quarter of a century young Mr. Lawing will be one of the best known pharmacists in North Carolina.

MR. CARL WOLFE, of Hickory, was one of a committee of Hickory Kiwanians who attended the Kiwanis Convention in Shelby recently.

### News Around the State

M. J. LEIMKUHLER, *Reporter*

MR. HAM UNDERWOOD, of MacKethan and Co., of Fayetteville, will open a branch store in Fayetteville early in November. The new firm will be known as the Hamilton Drug Co. The store is on Hay street next to the Prince Charles Hotel.

MR. W. B. GILBERT, formerly with the John S. Blake Drug Co., of Charlotte, has accepted a position in Savannah, Ga. Friends regret exceedingly that Mr. Gilbert's new work takes him into another state but they are wishing for him every success.

MR. J. L. CHERRY, of the Cramerton Drug Co., of Cramerton, has purchased from Mr. L. H. STOWE the L. H. Stowe Drug Co., in Belmont. Mr. Cherry will continue to live in Cramerton and manage his store in that place while Mr. C. V. DAVIS, originally of Southport, but who has been connected with the Matthews Drug Store, of Wilson, for some time, will be manager of the Belmont

store. Mr. Stowe has moved to Charlotte and is manager of the Sterling Drug Co., succeeding Mr. H. C. WILLIAMS who has accepted a position with Lynch's Pharmacy.

The firm of Turlington and Morrison, of Wilson, have purchased the Terminal Drug Co. in the same city from Mr. B. C. MOORE. The store will be operated under the name of the Terminal Pharmacy Branch of Turlington and Morrison.

Some time ago Mr. J. C. HARRIS purchased the stock of Mr. J. T. WEATHERSBY in the firm of Weathersby and Cutler, of Washington. The store is now operated as Harris and Cutler.

Pittman and Stainback is the name of the pharmacy succeeding Crabtree's Drug Store in South Henderson with Mr. J. N. PITTMAN as manager. Mr. Pittman was formerly associated with the Dorsey Drug Co., in the same town.

MR. CLEMENT BYRD, who has been with the Vicks Chemical Co. for some time, is now prescriptionist for the Hayes-Barton Pharmacy, of Raleigh.

MR. R. R. COPELAND, of Ahoskie, will shortly add another link to his chain of three stores. The new drug store will be at Lewiston and will be known as the Lewiston Pharmacy.

We are delighted to report that Mr. J. W. PIKE, of Concord, is rapidly recovering from an illness which has kept him indoors the past month.

### General News Items

MR. C. A. DEAN, of Elizabeth City, who passed the Georgia Board in June, has accepted a position with the J. S. Blake Drug Co., of Charlotte.

MR. W. L. JOHNSON, who has been prescriptionist for the Hayes-Barton Pharmacy, of Raleigh, since passing the State Board in June, 1924, has resigned his position to accept a similar one with Galloway's Drug Store in the Capitol City.

MR. S. B. BURRUS, of Asheville, is now with Mooneyham's Pharmacy in the Mountain City.

MR. T. R. COLE, who has been with Bilbro's Drug Store in West Asheville for some time, on November first became pre-

scriptionist for the Carolina Pharmacy at Pinehurst.

Among the recent charters of incorporation is that of the Carolina Oil-O-Matic Company, of Asheville. The capital is given as \$100,000 with MESSRS. A. J. HUVARD, D. S. SCHANDLER, and E. C. GOLDBERG, as incorporators.

MR. E. J. PITTMAN, of Duke, has gone to West Durham to live and is prescriptionist for the West Durham Drug Co. This store is owned by MR. E. R. THOMAS, of Duke, who is also the proprietor of the E. R. Thomas Drug Co. in the Harnett town.

The JOURNAL office was delighted to have a visit from MR. G. A. RUSSELL, of the Vick Chemical Co., early in October.

MR. D. A. SMITH, of Enfield, who has been a traveling representative for the H. K. Mulford Co. for the past several months, has accepted a position with Randall's Pharmacy in High Point. Mr. Smith was with this firm before "going on the road" for the Mulford Co. and many friends in High Point are welcoming him back to the city.

MR. A. L. GILREATH, of Hendersonville, who has been with the Court Square Drug Co., of Durham, since graduating from the University last June, on October 12 accepted a position with Kyser's Drug Store, of Rocky Mount.

MR. F. H. FLEMING, of Fuquay Springs, who has been with Wiggins Drug Store at Fairmont for some time, has resigned and re-entered the University of North Carolina—this time registering for the Pre-Medical course. We regret exceedingly to know that Mr. Fleming is forsaking the profession of pharmacy but we are wishing for him every success in the practice of medicine.

MR. G. W. C. RUSH, of Biscoe, is acting as relief man for the Broad Street Pharmacy at Southern Pines. Until recently Mr. Rush was with the Yadkin Drug Co., at Salisbury, but the call of the Sand Hills was too much for him and so he resigned his position to accept the one nearer home.

MR. T. L. MULLEN has given up the practice of pharmacy and is now in the automobile business at Huntersville.

MR. F. W. HENDERSON, of Chesterfield, S. C., who was recently registered in this State by reciprocity, is located with the Griffin Drug Co., at Kings Mountain.

MR. L. B. HUNT, who was with the Owens Drug Co., of Winston Salem, for a number of years, is with Bilbro's Drug Store in West Asheville.

Marshville now has another drug store—the Marsh Drug Co. The new store was incorporated on October 4 to conduct a general retail drug business. The authorized capital stock is \$15,000 with \$3,000 subscribed by MESSRS. H. A. MARSH, L. C. ASHCRAFT and CLAUDE P. GRIFFIN, all of Marshville. The registered druggist, MR. L. C. ASHCRAFT, was licensed to practice pharmacy in 1910 and is well known by Tar Heel pharmacists although for some time he was engaged in business out of his native state.

MR. O. D. BIDDY, of Asheville, on September 29 accepted the position of prescriptionist for the Buchanan Pharmacy at Sylva. Mr. Biddy was formerly with Grant's Pharmacy in the Mountain City. MR. W. D. LANEY, who was prescriptionist for the Sylva store is now practicing his profession in Richmond, Va.

We regret to learn that the health of MR. RANDALL MANN has not been good for some time and we hear that he will shortly undergo an operation. Mr. Mann is one of the most efficient and popular druggists in the State and his friends will eagerly await the news of his complete recovery.

In the first number of *The Maryland Pharmacist*, appearing early in October, we noted the following interesting paragraph: "MR. CLYDE LISK, U. of M. '09, and Mrs. Lisk, of Charlotte, N. C., visited old friends in Baltimore and vicinity recently. Mr. Lisk is one of those thoroughly likeable Tar Heels, and has made quite a name for himself in North Carolina pharmaceutical affairs. He has a well equipped prescription pharmacy in the suburbs of Charlotte, to which he devotes his time."

On October 12 MR. R. D. SANFORD accepted a position with the Everington Drug Store at Laurinburg. Mr. Sanford is originally from the Scotland town and friends



are delighted to welcome him home. He graduated from the University School of Pharmacy in 1916 with the degree of Ph. G., passing the State Board the same year. He was then successively connected with Woodall and Sheppard, druggists, Wilmington; the Fairmont Drug Co., Fairmont; the Red Cross Pharmacy, Asheville; and the Fox Drug Co., Aberdeen. During the World War he was with the ambulance corps.

Mr. RICHARD WATSON has bought the Tryon Pharmacy, Inc., of Tryon. Mr. Watson was formerly connected with the firm as prescriptionist, Mr. R. O. ANDREWS being the proprietor. Mr. Andrews is now in the wholesale grocery business in Tryon. Mr. A. G. MACKEY, formerly with the A. C. L. Drug Co., in Georgetown, S. C., recently accepted a position in Mr. Watson's store.

### News from Eastern Counties

H. M. WINDERS, Ph. G.

Mr. JAMES KIRBY, of Kenly, who graduated from the University in the class of 1924 and passed the Board the same year and who is now proprietor of the Kirby Drug Co., of Kenly, has moved his stock and fixtures into a larger store which is in a much better location for business. The drug store presents a most attractive appearance with a complete stock and a nice set of fixtures.

Friends of Mr. M. A. HUGHES, of Edenton, who has been confined to Pine Crest

Manor, Southern Pines, with tuberculosis for nearly a year will be delighted to learn that he has been pronounced by the physician in charge as completely cured. He returned to his home in Edenton about the fifteenth of September. Former pharmacy students of the University will remember that twice Mr. Hughes has entered the School of Pharmacy and been compelled to withdraw on account of ill health. He was one of the leaders of his class.

Hosts of friends of Mr. JESSE R. WHITLEY, of Fremont, will be gratified to learn that his health is greatly improved after a month's treatment at Johns Hopkins Hospital, and that he is now able to be back at work. Mr. Whitley has been ill for the past several months and during his absence from business his drug store was in charge of Mr. H. O. TUCKER, registered druggist of Whitakers.

### Druggists in the Real Estate Game

We knew the "Stowes", of Charlotte, were wide awake and successful business men as well as competent pharmacists, but we did not know until recently that their large practice in the Stowe drug stores allowed time to deal in real estate on the side. We noted recently that the Secretary of State had granted a charter to the Stowe Realty Company, of Belmont, the firm to do a general development business. The authorized capital stock is \$50,000 with \$20,000 subscribed by Ethel B. Stowe, of Belmont, and J. P. Stowe, L. H. Stowe and H. R. Stowe, of Charlotte. We are wishing for

## SCHOOL OF PHARMACY UNIVERSITY OF NORTH CAROLINA

29th Session Begins September 15, 1925

DEGREES OFFERED: PH. G., B. S. IN PHARMACY

*For Further Information Address*

SECRETARY, SCHOOL OF PHARMACY  
CHAPEL HILL, N. C.

the new firm the same marked success that the Stowe drug stores have enjoyed.

### Then and Now

In the *Raleigh Evening Times* for October 8, 1925, we noted the following interesting paragraph: "The W. H. King Drug Co. is launching out. The firm is compelled to put out a traveling man, and H. C. SHANNON will hereafter represent them on the road. Mr. Shannon will arrive here next week. He will travel for the wholesale department." However, the paragraph was NOT news for October 8, 1925, but was carried in a section quoting interesting items from the paper of twenty-five years ago—that is, for October 8, 1900. We are quoting the paragraph just to show in another way how the firm has progressed from the time it started business on January 3, 1900. JOURNAL readers will recall that a history of the firm was carried in the March, 1925, issue of the publication, which traced the rapid expansion of the business.

### Taylor's Drug Store Improved

Taylor's Drug Store at Rosemary recently moved into attractive new quarters on Main Street at a location opposite the Rosemary Drug Co. Handsome new fixtures were purchased from Mr. J. B. BOWERS of the Owens and Minor Drug Co., of Richmond, Va., while Mr. LAMBERT KUHN sold the store an up-to-date "Green" soda fountain.

### Fremont Store Changes Hands

Mr. H. M. WINDERS has bought an interest in the Fremont Drug Co., of Fremont, and the business will be operated under the name of the Winders Drug Co. Mr. Winders graduated from the University of North Carolina last June with the degree of Ph. G. During his senior year he served as assistant in the pharmaceutical laboratories. Following his graduation he stood the State Board examinations, making the highest general average of any of the candidates thereby winning the Beal Prize. He then accepted a position with the Sherrill Drug Co., of Benson, which he has just resigned in order to assume the active management of the Fremont store. Mr.

Winders will have associated with him in his new store his brother, Mr. W. R. WINDERS. The latter has also been engaged in the drug business for some time. He attended the University School of Pharmacy for one year and since that time has been working in a drug store in Wilson. The JOURNAL is wishing for the young druggists and the new store every success.

### Hamlet Store Changes Hands

Mr. JACK LANDERS has sold the Hamlet Drug Co., of Hamlet, to MESSRS. E. B. BRISTOW and SAM SOWELL, and the new owners will immediately take over the management of the firm. We understand the store will be operated under its present name. Messrs. Sowell and Bristow are both graduates in pharmacy of the University and both are originally from South Carolina. Mr. Bristow is from McColl but has been connected with the Wake Drug Co., of Raleigh, for the past several years. Mr. Sowell is from Camden but accepted a position with the Hamlet Drug Co., immediately after passing the N. C. State Board in 1924. He resigned this position several months ago to accept a similar one with the C. W. Ellington Co., of Raleigh. To the new firm we are wishing the best of luck!

### Knowledge vs. Ignorance

The following extract from the *Raleigh Evening Times* of October 9 will be most interesting to JOURNAL readers.

"Prompt work of a United States Navy pharmacist's mate was largely responsible for stopping the recent outbreak of diphtheria at Cape Hatteras and Buxton before the outbreak reached the epidemic stage, according to Dr. G. M. Cooper, acting secretary of the State Board of Health, who has recently received a letter from Dr. W. W. Johnson, Dare county quarantine officer, describing the situation at Hatteras.

"A woman physician, the only one on the island, mistook several cases of diphtheria for tonsillitis and started treating them as such, according to the information received by Dr. Cooper. For some reason she returned to her home in Illinois, leaving the cases to be treated by the pharmacist's mate.

"Although not a doctor, he recognized the cases as diphtheria and immediately notified Dr. Johnson and the naval authorities at Norfolk. Dr. Johnson rushed across the sound by boat at once with a supply of anti-toxin and a seaplane was sent down from Norfolk, also bearing anti-toxin.

"Two deaths took place among the cases which had been formerly diagnosed as tonsillitis, but the spread of the disease was confined to six or seven cases and is now considered stopped."

### Druggist Leaves the Profession

We regret exceedingly to learn that MR. D. E. POWELL, recently with the Johnson Drug Co., of Asheville, has resigned his position and will discontinue the practice of pharmacy. In the future he will be general sales manager of the real estate department of the Wythe M. Peyton Co. In speaking of the new appointment the *Asheville Citizen* says: "Dr. Powell has been a citizen of Asheville for 14 years, during which time he has served the general public most courteously while at Goode's, Scruggs', and Raysor's."

### N. C. Rexall Meeting

A meeting of the druggists of North Carolina Rexall stores was held at the George Vanderbilt hotel, Asheville, on October 2. The attendance was large and a most interesting program was carried out. Sessions were held in the morning and afternoon, while social features consisted of a luncheon and banquet, the latter tendered by the United Drug Co. to the visiting dele-

gates. This was followed by a dance. Interesting addresses delivered before the convention were: "Why a Rexall Salesperson should be Immensely Interested in the United Drug Company's Family Remedies and Pharmaceutical Departments," by GEORGE C. FROLICH, of Boston, Sales manager of the Medicine Departments; "Golden Rules for Candy Selling Success," by F. R. SIMPSON, special representative of the United Drug Co.; "Methods of Featuring Pure Food," by J. D. McMILLEN, of Boston, sales manager of the Pure Food Department; "One Cent and Special Sales," by F. R. SIMPSON; "Purest Drugs and Chemicals," by GEORGE C. FROLICH; and "Methods of Displaying and Selling Toilet Goods that will Increase Efficiency and Progress," by J. F. AGNEW, United Drug Company representative in North and South Carolina.

### Greensboro Topics

R. A. McDUFFIE, Ph.G., Reporter

The Stratford-Weatherly Drug Co. held open house October 15 in celebration of the remodeling of the store. The affair was in the form of a floating reception and employees of the pharmacy acted as hosts to the many friends of the firm throughout the afternoon and evening. Refreshments, music, favors and good fellowship abounded. Hundreds of children and grown-ups called during the reception hours to see the new store and to extend good wishes. MR. EARL WEATHERLY is president of the firm, MR. Z. V. CONYERS is vice-president and MR. PARKE STRATFORD is secretary-treasurer.

## DRUG STORE FIXTURES SHOW - CASES

"Maker to You" "No Middleman's Profit"

**American Furniture & Fixture Co.**  
MANUFACTURERS :: :: RICHMOND, VA.

The Grissom Drug Co. was recently sold to DR. A. T. SMITH, a Greensboro physician. Several months ago this store was purchased from the Grissom heirs by the clerks in the pharmacy, namely, MESSRS. L. W. JENKINS, A. W. HARDEN, and G. A. FLINTON. These gentlemen will continue to run the store for Dr. Smith.

It is generally understood in Greensboro that MR. FLOYD COBLE, proprietor of the O. Henry Drug Store, will open a branch store on Elm street at an early date. The pharmacy will be close to the present station.

MR. H. E. CLINE, former owner of the Cline Pharmacy, of Greensboro and Concord, is now farming between Greensboro and High Point. The change in vocation has stamped its good effect upon the physical being of the former druggist.

MR. E. C. SYKES is now doing relief work around Greensboro.

MR. JOHN L. HOWERTON is doing relief work and selling real estate as a side line.

MR. DAVE SHREVE, former head stock man with the Justice Drug Co., is now a traveling salesman for that concern. Dave spent several months in a sanatorium last winter trying to have T. B.

The firm of Conyers and Fordham, Inc., is up against a hard problem. Advice is needed and will be welcomed. The proprietors of the store desire to enlarge and beautify their store. The present fixtures are of solid mahogany and are of such design that they cannot be duplicated or imitated, and they represent too much capital to be discarded. It seems that the firm will either have to curb its ambition to en-

large or else sell out at a loss and have the new owner move out the fixtures—then put in the old stand a brand new drug store modern in every way.

## Marriages

Mrs. A. J. McKethan announces the marriage of her daughter, Ethel May to MR. WALTER SCOTT FLEMING, of Raleigh, in the McPherson Presbyterian church near Fayetteville on October 3. Mr. and Mrs. Fleming will live in Raleigh where the former is connected with the Capudine Chemical Co.

Mr. and Mrs. W. O. Thompson announce the marriage of their daughter, Elsie, to MR. ROMULUS A. HEDGEPEETH at Lumberton on October 7.

Mr. Luther Anderson Moore announces the marriage of his daughter, Mrs. Lila Moore Stanton to MR. NORMAN WALKER LYNCH on the evening of Wednesday, the thirtieth of September, Hollywood, McColl-Tatum Road, S. C.

Mrs. James L. Bennett announces the marriage of her daughter Kate, to MR. PHILLIP LLOYD, on the afternoon of October 15 at the Memorial Methodist Church, Durham. Mr. and Mrs. Lloyd are at home in Chapel Hill where the former is prescrip-tionist for the Patterson Drug Co.

Mr. and Mrs. John Wesley Davis, of Dunn, announce the engagement of their daughter, Majorie Elizabeth, to MR. GEORGE KENNETH GRANTHAM, JR., the wedding to take place in November. Mr. Grantham is the son of the well known druggist of Dunn and is associated with his father in the drug business.

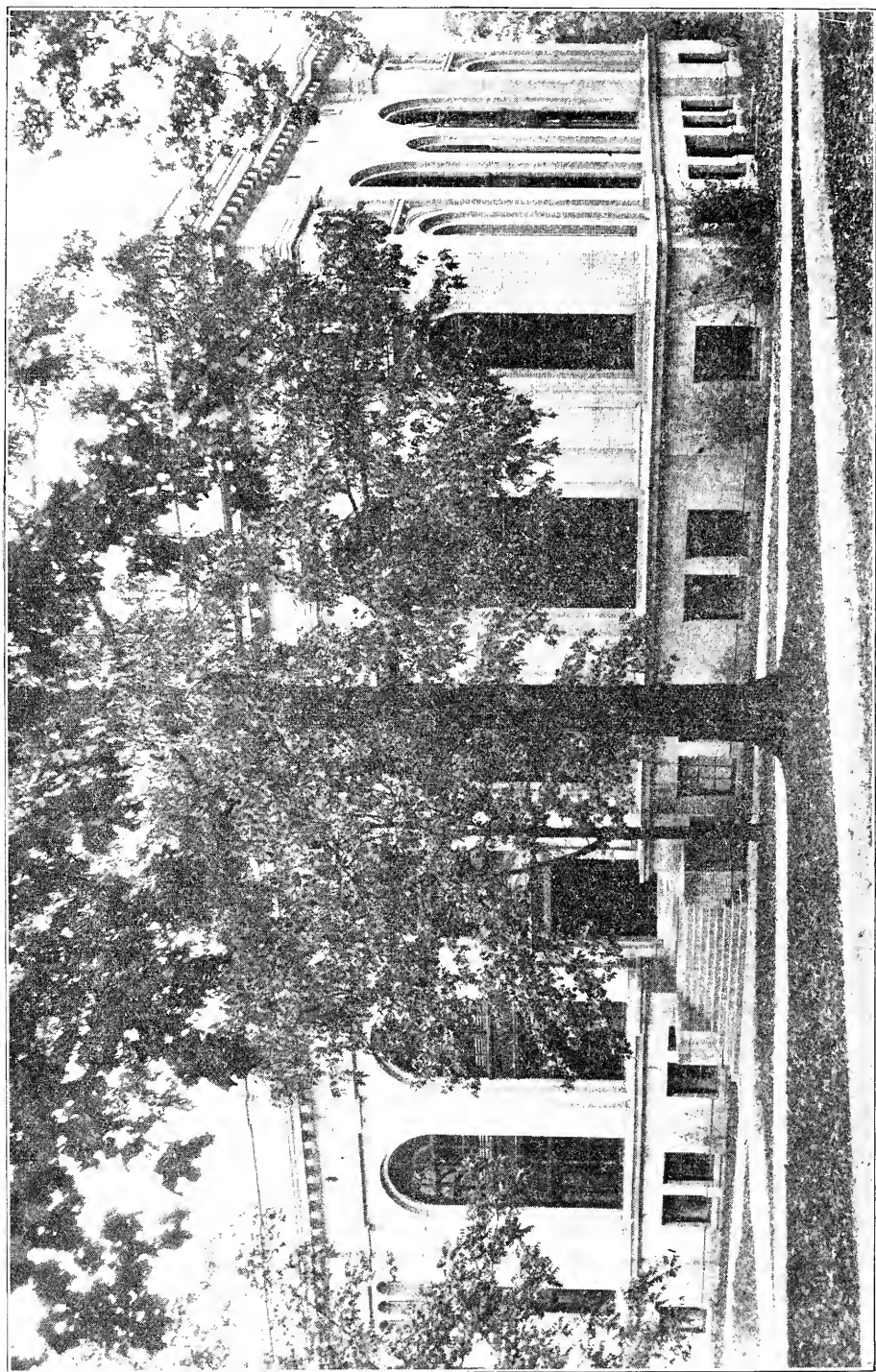
## ELIXIR A. C. and A COMPOUND (HICKS)

*Order From Your Jobber*

Manufactured Only By

**H. L. HICKS DRUG CO.**  
Rocky Mount, N. C.

The spring examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill in June, 1926.



## A NEW ERA IN NORTH CAROLINA PHARMACY

By J. G. BEARD

The completion of the new home for the School of Pharmacy at the state university marks a distinct epoch in the history of pharmacy in North Carolina and presages a period of progress in education that will have far reaching results in the drug life of the State.

Beginning with the fall session of 1925-26 the School of Pharmacy moved its quarters from Person Hall, which it had occupied for thirteen years, to Pharmacy Hall, the commodious structure recently prepared exclusively for pharmaceutical instruction. The new building contains three stories and an auditorium annex with a total floor space of 22,000 square feet divided into 35 rooms.

The ground floor is given over to stock rooms, toilets, a pharmacological laboratory, a photographic dark-room, and a lecture room and three laboratories for industrial and commercial pharmacy. The second floor contains the library, museum, laboratories for pharmaceutical chemistry, a large lecture hall with three adjoining rooms, and offices and private laboratories for the school's teaching staff. The third or top floor contains laboratories for dispensing, for operative pharmacy, and for medical pharmacy, together with a lecture and museum room for materia medica. Three stock rooms and an office complete the top floor. The building is made of white pressed brick and moulded concrete, has hardwood floors, and is well ventilated, lighted and heated throughout. It immediately adjoins the Arboretum, the Drug Garden, and the Botany Building. Its value is placed at approximately \$150,000.

Coincident with this physical expansion of the school is a curriculum extension that makes the minimum course in pharmacy now cover a period of three years instead of two as heretofore. The latter step was taken in conjunction with a similar advance made by more than fifty of the sixty-three organized colleges of the country to meet the educational demands imposed by a profession that is constantly widening its scope to embrace its increasing responsibilities as

an adjunct medical science. The degree awarded at the completion of this three-year course will continue to be the standard and accepted Ph.G. degree. Other changes in curriculum include the abandonment of the two three-year courses that have heretofore led to the degrees of Pharmaceutical Chemist (Ph.G.) and Doctor of Pharmacy (P.D.), and the substitution in their stead of one four-year course carrying the Bachelor of Science in Pharmacy (B.S. Phar.) degree.

The additional year in the standard course allows the school to devote more time to the subjects that have been a regular part of its instruction for a number of years, and to add such new subjects as modern medicine has recently brought into prominence. It also provides opportunity for study in English and Economics that could not have been crowded into the schedule before. There will be critics of this extension in course length who will say that the added year is not necessary to prepare students for work that surges steadily away from pure science in the direction of pure merchandising. There is logic in such a view as this only when sight is lost of four important countering arguments.

In the first place there is still and there always will be a certain amount of professional and technical work in drug stores which calls for no less skill because it bears a smaller ratio than formerly to the total of a druggist's daily duties. Added to this fact is a coming condition which a number of thoughtful pharmacists foresee that will bring into drug stores a new type of effort which will be directed along the lines of clinical testing, serum manufacture (auto-genous vaccines, etc.), and health maintenance work that will naturally fall to the pharmacist if his technical skill is great enough to allow him to embrace his opportunities. Such a condition will call for knowledge not possible to impart in less than three years at the very least.

In the second place, college training has now almost exclusively taken the place of

the store training that formerly was given a clerk by his preceptor as a matter of course. The situation now boils down to the fact that a prescriptionist is technically trained in college or he is not trained at all. Under the preceptorial system, two years in college was enough; under the modern scheme of things, it is not, and to this theory every real searcher for truth must finally subscribe.

Thirdly, an important argument for the added year of instruction follows a line of reasoning that is apt to get overlooked. No single item is so commercially profitable to a retail druggist as the professional prestige he enjoys in the public mind. This prestige has been built up by generations of scientific minded predecessors in the drug field, and every retail pharmacist capitalizes on this every hour of the day as he sells more than his pro rata share of goods of universal dealership that are bought of him by customers who consciously or unconsciously throw him their trade not so much because his store is convenient and open at later hours than a lay competitor as because the customer respects the scientific knowledge he has always associated with a pharmacist, and pays tribute to it even when the sale involves nothing scientific or unknown. But not always will this prestige hold power over the public unless it is constantly stimulated by evidence that the pharmacist is remaining abreast of the educational advances that are going on in all of the professions. When dentistry required only two years, law two years, and medicine four years for mastery, then pharmacy's two years seemed adequate and it maintained its professional parity, but with dentistry now four years, law three, engineering four, and medicine six, the position of pharmacy suffers acutely when an outgrown and unprogressive standard is adhered to. At first blush this may sound like a far fetched and fanciful idea, but in reality it is a statement of a psychological fact that druggists cannot afford to ignore.

Fourthly and finally an argument for the three-year course lies in the certainty that it will attract to pharmacy the right sort of incomers to succeed those who labor today.

The right sort of young men at the present time are seeking entrance into those callings which have high educational standards, and even when their means are modest they manage to get themselves educated because so many opportunities are offered in colleges nowadays (loan funds, scholarships, chances for off-hour employment, etc.) that students can complete their courses even if they have very little money to start with. The one-time notion that "college training as a prerequisite keeps poor boys out of pharmacy" no longer has any foundation in fact.

If the four arguments just cited are valid, then the case is established that the three-year course is wise and necessary. That being true, retail druggists in North Carolina can rejoice with the University's school of pharmacy both because it now has physical equipment properly to teach its students and a curriculum calculated to develop a highly trained type of pharmacist to take over the control of tomorrow's practice.

It is perhaps within the range of good taste and certainly it is within the bounds of truth to say that measured by physical standards, North Carolina now has the largest school of pharmacy in the South. With the single exception of the University of Maryland, the North Carolina School of Pharmacy also had the largest enrollment last year of any southern school. From the standpoint of student bodies, the sizes of the colleges of pharmacy below the Mason-Dixon Line were as follows in 1924-1925:

(1) University of Maryland.....	215
(2) University of North Carolina.....	148
(3) Medical College of Virginia.....	117
(4) Louisville College of Pharmacy....	115
(5) Baylor University (Texas).....	98
(6) Southern Col. of Phar. (Atlanta)	88
(7) Loyola University (Louisiana).....	87
(8) Atlanta College of Pharmacy.....	86
(9) Meharry University (Col.).....	81
(10) University of Texas.....	78
(11) University of Mississippi.....	75
(12) Ala. Poly. Inst. ("Auburn").....	69
(13) University of Florida.....	55
(14) University of Tennessee.....	54
(15) Tulane University.....	52

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# EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

## Reciprocity Information

So many druggists are unfamiliar with certain features of reciprocal registration between the various state boards of pharmacy that we are going to explain reciprocity in some detail in the hope of making it clear to all of our readers who are interested in the subject.

To begin with, every state board in the United States except the ones in California, New Jersey, New York, and Rhode Island allow reciprocal registration, which is to say that a registered pharmacist living in any state save those excepted above may apply for and receive license to practice pharmacy in any other state, provided he can conform to the requirements set forth in the rules of the National Association of Boards of Pharmacy which follow below.

Any person who has acquired by examination the highest grade of certificate, or license, granted by any Board of Pharmacy which is an Active member\* of this Association, may secure like registration by any other Board of Pharmacy which is also an Active member of the N. A. B. P. upon the following conditions: Applicants for reciprocity are required to send a fee of \$15.00 to the Secretary of the Association (H. C. Christensen, 130 N. Wells St., Chicago) and apply for the necessary application blank which will indicate that this fee has been paid. The application, after having been certified to by themselves and by the Secretary of the Board of Pharmacy in the State from which they come, with records of registration, must then be filed by the applicant with the Secretary of the State Board of Pharmacy in the State in which reciprocal certificate is desired, with the amount of registration fee required by such State.

The application must indicate the following:

(a) The applicant must be twenty-one years of age.

(b) He must have had at least a grammar school education or its equivalent.

\*By "Active member" is meant all boards except those in Cal., N. J., N. Y. and R. I.

(c) He must present evidence of good moral character from two registered pharmacists. (Forms to be filled in appear on page two of the official N. A. B. P. application blank.)

(d) He must have had at least four years' experience in a pharmacy where physicians' prescriptions are compounded and dispensed under the direct personal supervision of a registered pharmacist: Provided, however, that graduates of recognized colleges of pharmacy, who have acquired at least two years' actual drug store experience, as described above, shall be considered as complying with this section: *PROVIDED, further, that he must have had, at the time of his examination and registration in the State from which he applies, the legal qualifications necessary AT THAT TIME for applicants for examination and registration in the State to which he applies for reciprocal registration.* (See explanatory note below.)

(e) He must have passed an examination in at least Pharmacy, Chemistry, Materia Medica, Pharmaceutical and Chemical Mathematics and Practical Work and have made not less than 75 per cent general average and not less than 60 per cent in any one branch. (The subjects in italics are not required of candidates who passed their boards before these subjects were made compulsory by the N. A. B. P.)

(f) He must have practiced his profession, under legal conditions, at least one year since registration. (In other words, he must stay in the State a year before he can get reciprocal license in another state.)

(g) He must certify that he expects to reside in the State to which he applies.

(h) He must be in good standing in the State from which he applies. (Space is provided on the official N. A. B. P. application blank for showing record of qualifications as outlined above.)

(i) **PROVIDED, HOWEVER,** that no

NOTE: This means that if a pharmacist without college training passed the N. C. Board in 1915, for example, he is eligible for reciprocity in S. C. even though that State now requires graduation as a prerequisite to registration. But it also means that a pharmacist in Ga., let us say, who passed that Board in 1922 without being a graduate, is not eligible for license in N. C. by reciprocity because at that time N. C. required graduation as a prerequisite. In other words, a pharmacist's record at the time he passes a board must be on a par with the requirements in effect at that time in the State where he is seeking reciprocal registration.

condition in these by-laws shall prevent a State Board of Pharmacy from granting reciprocal registration to applicants who on account of omission, lack, loss or destruction of records, or for other reasons cannot fully comply with these general requirements, or furnish detailed evidence or certification of grades made in examination.

Summarizing the above rules, a pharmacist desiring to practice in another State would look up the date of his license, find out the requirements of the board in the State of his choice on that same date, and if his qualifications then measured up to their demands, and if he has practiced for a year since being licensed he would make application to Secretary Christensen, in Chicago, sending check for \$15.00 to cover the cost of registration, and in about three weeks time he would become duly licensed in the State of his choice. To make simple the determination of whether a given person is eligible for reciprocal registration in another State, we are publishing below the list of states that require two years of college work as a prerequisite to registration, together with the date on which the prerequisite went into effect. Most of the state boards which require graduation from a reputable college of pharmacy as a prerequisite to licensure define a "reputable college" as one holding membership in the American Association of Colleges of Pharmacy (formerly the American Conference of Pharmaceutical Faculties), but the North Carolina Board recognizes a few colleges which are not members of the A. A. C. P. as well as all those that are. In all other states than those listed below, the graduation clause is not in effect, and in such States a North Carolina license, of whatever date, would be accepted whether it did or did not carry any college work with it.

**STATES REQUIRING GRADUATION AS A PREREQUISITE, AND THE DATE ON WHICH THE CLAUSE BECAME EFFECTIVE**

Ala., 1-1-27; Ark., 1924; Conn., 1-1-25; Idaho, 5-1-25; Ill., 6-1-17; Ind., 1-1-20; Iowa, 7-1-17; Ky., 6-1-24; La., 1-1-27; Md., 6-1-20; Mich., 1-1-29; Minn., 4-25-19; Miss., 1-1-21; Mo., Date Unknown; N. J., 9-1-20 (after 1925, 3 yrs.); N. Y., 1904 (after 1928, 3 yrs.); N. C., 1-1-22 (1918-

1922, 1 yr.); N. D., 1-1-15; Ohio, 1-1-20; Okla., 1-1-23 (1921-1923, 1 yr.); Ore., 1-1-25; Pa., 1-1-06 (after 1928, 3 yrs.); S. C., 7-1-18; Utah, 7-1-27; Va., 4-1-22; Wash., 7-1-14; W. Va., 1-1-23.

It will be observed that a graduation law has been passed in Alabama, Louisiana, Michigan and Utah, but has not yet become effective. It will also be noticed that graduation from a three-year rather than a two-year course will be required in New Jersey after 1925, and in New York and Pennsylvania after 1928. In all other cases, graduation means the completion of a two year course.

Since the North Carolina Board joined the N. A. B. P. in 1918 there have been 133 pharmacists from other states registered here by the reciprocal route. In 1918-19 there were 12; in 1919-20, 19; 1920-21, 15; 1921-22, 14; 1922-23, 26; 1923-24, 24; and in 1924-25, 23 were so registered. The annual average has been 19 reciprocants. (During the same period the number of pharmacists registered by examination has been 163, or only 30 more than by reciprocity.) We have just seen that 133 pharmacists have come into North Carolina via reciprocity; let us now see how many have gone to other states in the same manner since 1918. In 1918-19 there were 4; in 1919-0, there were 9; in 1920-21, 12; 1921-22, 8; 1922-23, 5; 1923-24, 4; and in 1924-25, there were 9, making a total of 41. Thus we find 3.2 times as many outsiders coming in as there are insiders going out, which seems to prove Tar Heelia to be a popular place, pharmaceutically speaking. Of the 23 reciprocants getting North Carolina license for the year ending May 31, 1925, 10 came from South Carolina, 7 came from Georgia, 2 from Virginia, and 1 each came from Texas, Pennsylvania, Alabama, and Wisconsin.

**Boat Trip to New York Decided Upon**

The Executive Committee of the North Carolina Pharmaceutical Association met at the O. Henry Hotel in Greensboro on October 23 with every member present. The sole object of the meeting was to decide whether or not next summer's convention of the Association should be held in New York, and if so, to whom the contract should be

awarded of carrying the delegates to and from the "Big City." Bids were considered from fourteen large touring agencies, and it developing that the Edgerton Touring Co., of Greensboro, had offered a reasonable, practical, attractive trip with excellent accommodations en route and in New York, the Executive Committee unanimously accepted the Edgerton proposal and settled upon New York and June 21-25 as the place and date of the 1926 convention.

The sessions of the next meeting will be four in number, two of them being held on the boat going from Norfolk to New York, and two on the same boat during her return trip to Norfolk. No business sessions will York.

be attempted while the party is in New

A solid Pullman train or trains will leave Greensboro for Norfolk at 8:00 a.m. June 21, going to Raleigh via the Southern railway and from there on via the Norfolk and Southern main line. Breakfast will be served the party in Greensboro and a stop will be made at some eastern Carolina point in order for the crowd to enjoy a real barbecue lunch and a rest from train travel. Arriving in Norfolk, the delegates will board one of the new steamers of the Old Dominion Line where they will be served dinner. About 8:30 p.m. the first business session will be held with the boat underway for New York. Next morning (Tuesday) at 9:00 the second session will occur. Arriving in Manhattan about 11:30, the party will be carried to the Pennsylvania Hotel where one or more entire floors will be given over to the delegates, each room having twin beds and private bath. During the remainder of Tuesday and until Thursday about noon, the delegates will remain in New York. Various entertainments are being planned to occupy this time and their nature will be announced later. The third and fourth business sessions will be held on the boat Thursday afternoon and evening respectively. Arriving in Norfolk Friday morning the party will take a special train for Greensboro, reaching there about six in the evening, thus completing the trip.

All meals en route to and from New York, and all transportation and lodging costs will

be paid for by the Edgerton Co. The cost of the whole trip, exclusive of meals in New York, will be \$70 a person. The original Edgerton bid, the one read at the Blowing Rock meeting last summer, had a price of \$65 per person, but it did not include two days in New York, as the present bid does, nor did it include any meals on train, such as are covered in the new contract, so really the new price is more liberal than the first one since four meals on train and a days hotel bill in New York are provided for an extra five dollars.

All reservations for the trip—train, boat, hotel—will be made through the Edgerton Touring Co., who will sell a blanket ticket covering each person's entire travel costs. Mr. Edgerton will conduct the party himself, and the trip, under his supervision, will undoubtedly go off smoothly.

#### A NEW ERA IN NORTH CAROLINA PHARMACY

(Continued from Page 114)

- (17) Medical College of S. C..... 39  
(16) Howard University (Col.)..... 49

Such an article as this would indeed be incomplete without some reference to the man who made possible the development of the School of Pharmacy at the University to its present position of leadership. Dean E. V. Howell has watched his humble school of 1897 (which he founded and ever since has guided) grow slowly and sanely but nonetheless surely from two rooms, four teachers and seventeen students to thirty-five rooms, twelve teachers, and one hundred and forty-eight students. The twenty-eight years between the one and the other have brought him numerous difficulties, which he has surmounted, countless problems, which he has solved, and innumerable discouragements, which he has overcome, and today as friends and alumni of the school look with pride upon the larger college of this new day, they each must feel with the writer that the greatest measure of praise for the proud position the school now occupies should go to Dean Howell because of the splendid manner in which he has carried through his administrative program and his duties as a teacher.

# LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

## Sixty-Ninth Congress

The sixty-ninth Congress of the United States will convene December 7. This is a "long session," but because 1926 is an election year, it is thought that adjournment will come along about the first of June. During this time many measures will be proposed affecting the drug trade, and retail druggists will have ample opportunity to make their wishes known to their respective Representatives. It is sincerely hoped that the druggists of the country will be alive to the activities in Washington and will use every influence at hand to help secure the passage of wholesome legislation.

Already various committees are at work in Washington. For example, the House Ways and Means Committee has been in session for several weeks working on the revenue bill, so that it may be introduced in the House when Congress convenes. One thing seems certain, and that is a big reduction in many of the tax rates. Secretary Mellon proposes that the Federal Revenue may be cut as much as a quarter of a billion dollars, and the committee is now slashing right and left.

On October 29, a hearing was held by this Committee on the proposed repeal of the alcohol tax. Those favoring the repeal of the tax on alcohol of \$4.18 per wine gallon included the National Association of Retail Druggists, The Association of Manufacturers of Flavoring Extracts of the United States, The Proprietary Association of America, The American Manufacturers of Toilet Articles, the Interstate Manufacturers' Association, the American Bottlers of Carbonated Beverages, and the United Medicine Manufacturers' Association, while the proposal was opposed by the American Drug Manufacturers' Association. President Frank T. Stone and Hon. E. C. Brok-

meyer appeared before the Committee for the National Association of Retail Druggists.

## Register Poisons

Register Poisons include the following substances, to wit: (1) The compounds and salts of arsenic, antimony and mercury, (2) Hydrocyanic acid and its salts, (3) Strychnine and its salts, and (4) The essential oil of bitter almonds.

Before any person may deliver any one of the above-named substances he must record in a book (Poison Register) kept for that purpose: (a) The name of the article, (b) the quantity delivered, (c) the purpose for which it is desired as represented by the purchaser, (d) the date of delivery, (e) the name and address of the purchaser, and (f) the name of the dispenser.

The record of sale and delivery of these poisons is not required, however, when dispensed upon the order of physicians and dentists. And, furthermore, it is not necessary to place a poison label upon, or to record the sale and delivery of (1) the sulphide of antimony or the dioxide or carbonate of zinc or lead, or of colors ground in oil and intended for use as paint, Paris green, when dispensed in the original package of the manufacturer or wholesaler, (2) calomel, paregoric, or other preparations of opium containing less than two grains of opium to the fluid ounce, (3) any preparations containing any of the substances coming within the purview of the Poison Law when in a single box, bottle, or other package, or when the bulk of two fluid ounces or the weight of two avoirdupois ounces does not contain more than an adult dose of such poisonous substances.

Again, except as provided above, no person may sell or deliver to any person any poison, either a register poison or a label

poison, without first ascertaining by due inquiry, (a) that the person to whom delivery is made is aware of the poisonous character of the substance, and (b) that it is desired for a lawful purpose. And, in addition, the box, bottle, or other package must be plainly labeled with the name of the substance, the word "Poison," and the name of the person or firm dispensing the substance.

Any person who sells or delivers any of the poisons covered by the State Pharmacy Law without labeling the same and recording their delivery as required is guilty of a misdemeanor and is subject to a fine of not less than twenty-five dollars nor more than one-hundred dollars.

The provisions of the law governing the sale of poisons is brought to the attention of readers of the JOURNAL at this time, because of the extreme laxity discovered in this particular on the part of a large number of retail druggists. Despite the numerous warnings that have been sounded and the urgent appeals for coöperation, there are some who have discarded their Poison Register and still others who apparently have forgotten that such a law ever existed. No retail druggist who views his position to the public in the proper light can afford to ignore the provisions of this law.

### Application of New Tax on Carbonated Drinks

Drink stands and places of business where bottled carbonated drinks are sold are taxed by the Revenue Act of 1925 for the first time. The provision imposing this tax was incorporated in Section 67 of said Act which taxes soda fountains. It reads: "On each stand at which soft drinks are carbonated and sold, the same not being strictly a soda fountain, and on each place of business where bottled carbonated drinks are sold at retail there shall be an annual tax of two-dollars and fifty cents." Prior to this year such businesses were permitted to operate without paying any tax whatever for the privilege, while soda fountain operators were required to pay a license tax on both the State and the city in which operated.

And, unfortunately, in some sections the revenue man collected this tax from drug-

gists who had already paid for the privilege of operating the soda fountain. In these cases, however, the amounts thus erroneously collected have been refunded by the Department of Revenue. When this new provision was first proposed the question arose as to whether or not it should apply to operators of soda fountains, whereupon it was made clear that the provision was designed to place a tax on stands heretofore exempt from paying any tax whatever only, and not to place an additional tax on the soda fountain proprietor. Therefore, when it came to the attention of the writer that revenue collectors were collecting the tax from those who had paid the soda fountain tax already, the matter was immediately brought to the attention of the Revenue Commissioner, who ruled that selling bottled carbonated drinks was as much a part of the business of conducting a soda fountain as was the selling of any other fountain drinks, and that the tax did not apply.

### No Tax on Drug Store Sandwiches

Drug stores which operate soda fountains may serve sandwiches without paying a tax for the privilege of operating a lunch stand. However, the tax imposed on restaurants, cafes, and lunch stands, will apply to drug stores preparing and serving lunches as a business, according to the Revenue Department. Section 50 of the Revenue Act imposing the tax on restaurants, etc., is as follows:

On restaurant, cafe or cafeteria, or upon each hotel operating dining service on European plan, an annual license tax as follows: On those having chairs or stools for less than ten persons, \$5.00; on those having chairs or stools for more than ten persons and less than twenty-five persons, \$10.00; on those having chairs or stools for more than twenty-five persons, and less than fifty persons, \$20.00; on those having chairs or stools for fifty or more persons, \$30.00. On all other restaurants or stands where prepared food is sold as a business, \$5.00.

A tax of five dollars was collected from several stores on the ground that selling sandwiches (prepared food as a business) was covered by the last provision of the

section, above given. Upon being advised that this was being done, it was brought to the attention of the Commissioner of Revenue, who ordered a refund of the taxes collected under this section. At the same time, it was stated that upon investigation it would be found that the practices of some drug store would in all probability warrant the collection of the restaurant tax.

### Unlicensed Insurance Companies

The State of North Carolina has one of the most efficient insurance departments of any State in the Union. This department was created and is maintained for the general welfare and protection of the people of North Carolina. It has information concerning the hundreds of companies doing and seeking to do business in this State. This information it is glad to furnish those who desire to get a line on any company seeking to obtain business. As in any other field, along with the companies in and out of the State that have stood the acid test and have been licensed by our insurance department to do business within our borders, there are companies that seek to obtain business without meeting the requirements of the insurance laws in North Carolina. Unlicensed insurance companies, it would appear, should not appeal very strongly to the average business man, since there are many licensed companies doing business in this State which have met the requirements of the law.

Last month some of the druggists were circularized by the Union Casualty Company of Des Moines, Iowa, concerning accident insurance for druggists. The advertising material sent out did not inspire confidence with one of our most prominent druggists, and in turn he asked me to investigate. This material was sent to the insurance department along with a letter asking to be advised as to the standing of this company. On the following day, the Insurance Commissioner furnished the following information: "The Union Mutual Casualty Company of Des Moines, Iowa, is not licensed to operate in this State and any contract issued by it in our State would be null and void and not enforceable in our courts. You

would be absolutely at the mercy of the company if you had a claim against them and I advise you to let this company alone."

All matters of this nature as well as all other questions affecting retail druggists about which you have no first-hand information should be brought to the attention of this office, so that it may be had and the druggists of the State advised accordingly.

### Tax-Free Alcohol for Druggists

The question has many times been asked, May retail druggists obtain specially denatured alcohol without having to furnish bond, etc.? Recently the proposition was taken up with the Prohibition Commissioner by the general attorney of the N. A. R. D., and in response received the following communication:

Reference is made to your letter of September 29, 1925, in regard to the interpretation of Article 110 of Regulations 61, revised, concerning the filing of bond to cover withdrawals of not more than five wine gallons per thirty day period by retail druggists and the application of the provisions of such article, requiring applicants to have equipment, raw materials, etc., of the value of \$5,000.00.

In reply you are advised that the provisions relative to filing bond in support of application to use specially denatured alcohol as contained in paragraphs 4 and 5, page 99, of Regulations 61, revised July, 1925, should be so interpreted as to authorize issuance of permit for such use without requiring bond where the quantity involved is not more than five wine gallons during the thirty day period.

In reprint of Regulations No. 61 to be made shortly the necessary change will be made to clarify this point.

The provisions of Article 110, requiring applicants to have equipment, raw materials, etc., of the value of \$5,000.00 or more where toilet articles or various liquids such as deodorants or sprays are to be manufactured should not be applied to retail druggists who may make from specially denatured alcohol any character of lotion, liniment or toilet articles for external purpose if the formulas are properly approved.

# HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

## Merry Christmas!

With the day fast approaching when we commemorate the birthday of the babe of Bethlehem and pay homage to the Saviour of the World, the editor welcomes the opportunity to express the hope that each and every druggist of the State will have the fullest measure of Christmas joy. It is our wish that the Christmas season may be filled with the happiness that comes from making others happy and with the realization that one's friends are real friends, willing and anxious to share our joys and sorrows. But most of all we are hoping that your Christmas may be the old fashioned sort—a day spent around the home fireside with the Yule log burning and with the house bedecked with holly, and with the family all home again. May this be your Christmas when the chimes ring out once more and the story is told again of the Christ Child of Bethlehem!

## Thoughts From Goldsboro

C. B. MILLER, Ph.G.

The standardization of all pills, tablets, lozenges, hypodermics, elastic and hard filled capsules would be a wonderful step in the progress of pharmacy and would eliminate a great deal of the embarrassment to the pharmacist in the dispensing of these items. How often have you heard a customer say, "I am afraid to take these for they are not the same size of the last tablets I got here; they don't taste like the others either." When a reasonable doubt is once raised in the mind of the patient, it is a very easy matter for him to draw greatly upon his imagination and even go

so far as to state that the same tablet, although of different size, does not even taste like the original. The druggist has to be a mighty good diplomat to satisfy the customer and it cannot always be done for there are "many people of many minds." I have had this experience a great many times because the business with which I am connected fortunately enjoys a large prescription business and we carry goods manufactured by all the leading pharmaceutical houses.

I want to know why in the world all these leading houses cannot get together on a common sense basis and standardize all the items mentioned above in size, color, shape and weight without interfering commercially one iota with one another? What a great relief it would bring to druggists and how much time it would save pharmacists in explaining to the customer the whys and wherefores of the present condition. It would certainly be a step forward in the progress of pharmacy.

What we want is simplicity and common sense in our business. We have enough knotty problems to solve without having to contend with useless conditions. Standardizing is the popular thing in industry today and if manufacturers are standardizing business, clothing, etc., why should medicines be exempt? We accept the products of all the leading manufacturers of pharmaceuticals (their specialties excepted) as standard goods and it makes no difference whose compressed tablet you use where there is no specification. Some of the manufacturers might say "standardization would hurt business," but when the statement is analyzed one can plainly see that it would be a matter of salesmanship and that mere "order-takers" would have to take a back seat. The company's representative would have to be a real man on the road.

## Piedmont Topics

M. J. LEIMKUHLER, *Reporter*

MR. JAMES KERR, formerly with Eckerd's in Asheville, is now prescriptionist for the Stanley Drug Store, of Stanley. MR. J. W. DELLINGER is proprietor of the pharmacy.

MR. H. L. POPE, originally of Lumberton, but who has been connected with Alexander's Drug Store, of Waynesville, for the past several months, is now associated with the West Asheville Pharmacy, of West Asheville.

MR. C. D. GUION, of Cornelius, was compelled to undergo a rather serious operation recently at Long's Sanatorium, Statesville. We are glad to report he is on the road to recovery. Mr. Guion is the popular proprietor of the Guion Drug Co., of Cornelius.

## An Observation From Greensboro

R. A. McDUFFIE, Ph.G., *Reporter*

What a change ten years makes. Ten years ago there were eleven drug stores on the main street of Greensboro; today there are nine. Two that died couldn't be revived. MR. C. C. FORDHAM's store is the only one that remains under the same management. Of the eleven stores of ten years ago five failed, two sold out on account of high rents, and three sold out at a profit. Most of the above changes have taken place since store rents began soaring. If things continue for another ten years as they have traveled for the past ten, it is the writer's opinion that only the strong stores will remain in the business section and the smaller ones will migrate to the residential sections of the town. This is the situation in Greensboro and the same thing is probably true of other towns in the State.

## General News Items

MR. M. L. SHORE, who has been connected with the Tucker Building Pharmacy in Raleigh for some time, is now with the Wake Drug Co. in the Capitol City.

MR. J. M. SPOON, of Charlotte, has accepted a position with Blue's Drug Store in Laurinburg. Mr. Spoon graduated from the University School of Pharmacy last

June and until a few weeks ago was connected with the E. F. Rimmer Drug Co. in his home city.

MR. J. H. HILL, who conducted a drug store in Goldsboro for a number of years, is now prescriptionist for Handley's Pharmacy in the same city.

MR. J. F. ROSEMOND, formerly with Dixon's Drug Store in Kinston has accepted a position with the Temple Drug Co. in the Lenoir capital.

MR. R. S. MORGAN, who has been with the T. C. Smith Co., in Asheville, for the past several months, is prescriptionist for the Marshall Pharmacy in Marshall.

On November 1st MR. E. L. PIKE became connected with Bilbros Drug Store in West Asheville. He was formerly with the Middlesex Drug Co., of Middlesex.

MR. R. A. HALES, of Kenly, has bought an interest in the Citizens Drug Co., of Spring Hope, and assumed the active management of the firm. Several months ago Mr. Hales was prescriptionist for this store and so he takes up the proprietorship fully familiar with the business.

The Snow Hill Drug Co., of Snow Hill, has closed. It is not known who will buy the stock and fixtures.

MR. R. M. ADAMS has just installed new Frigidaire soda fountain equipment in his La Grange pharmacy, the Adams Drug Store, Ltd., and he is greatly pleased with this added convenience in conducting his business. The Frigidaire fountains are becoming quite popular in North Carolina.

MR. J. P. BARBOUR, of Smithfield, is now connected with Carter's Pharmacy in Aberdeen.

MR. R. S. MILLS has resigned his position with Galloway's Drug Store in Raleigh and is with the Tucker Building Pharmacy in the same city.

We understand that MR. D. L. JORDAN has sold his interest in the Clayton Pharmacy, of Clayton, and has severed his connection with the store. MR. L. B. POOLE is prescriptionist for the firm.

MR. H. L. RAYBURN, of Hot Springs, Va., who passed the State Board last June, is now located with the Williams Drug Co., of



Mount Olivè. He writes that he is pleasantly located and very much interested in his new work. MR. M. E. DIZOR, who was formerly prescriptionist for the Williams Drug Co. has discontinued the practice of pharmacy, and is now living in Raleigh where he is in the battery business with his brother. We have attempted to obtain his correct address in the Capitol City but so far without success.

MR. ALBERT BRETSCHE, who has been with the Tucker Building Pharmacy in Raleigh since last summer, has returned to Southern Pines and is again connected with Thrower's Pharmacy.

MR. EUGENE HARDIN, of Wilmington, with a party of friends, motored to Raleigh for the State Fair (particularly the Carolina-State football game), and from that point drove to New York City where a delightful vacation was enjoyed. Another Wilmington druggist who spent several days in New York recently is MR. W. L. FUTRELL, one of the proprietors of Jarman and Futrelle.

We understand that MR. S. M. WRENN, of Garner has discontinued the practice of pharmacy and is studying medicine at a southern institution. Our informant failed, however, to give us the name of the school.

MR. RUPERT JERNIGAN, who has been manager of the Beaufort Drug Co., of Beaufort, for the past several months, has resigned to accept a similar position with the Hamilton Drug Co., of Fayetteville, the new store just opened by Mr. Hamilton Underwood. Mr. Jernigan is one of the most popular druggists in the State. He attended the State University School of Pharmacy 1913-14 and successfully stood the State Board examinations in June, 1914. He was then successively engaged in the practice of his profession in Chapel Hill, Greensboro, Durham and Beaufort. During the World War he served in France with the ambulance corps. Later he studied at the University of Toulouse where he took a special degree in pharmacy.

MR. ROLAND H. PARKER, of Durham, has accepted a position as prescriptionist for the Citizens Drug Store at Zebulon.

MR. B. C. MOORE, who recently sold his drug store in Wilson, the Terminal Phar-

macy, has discontinued the practice of pharmacy and is now proprietor of the Terminal Hotel in the same town.

Again it has been proved that the fascination of the mortar and pestle is irresistible. MR. R. L. HAMILTON, popular druggist of Oxford, discontinued the practice of his profession a year or two ago, but his new work failed to satisfy him. Finally a few weeks ago he decided he would never be happy until he was a practicing pharmacist again, and so he accepted a very attractive opening as prescriptionist for the Court Square Drug Co., of Durham.

MR. R. D. RIGGAN, of Raleigh, is now living in Nashville where he is prescriptionist for the R. C. Calton Drug Co.

MESSRS. BRADSHAW and R. D. FARRELL have bought the City Pharmacy of Gastonia, and will take over the active management of the drug store on December first. Mr. Farrell is a registered druggist and has been connected with Ed. Nowell's Pharmacy, of Greensboro, for some time. To the new owners of the Gastonia store we are wishing every success.

MR. G. W. C. RUSH is prescriptionist for the Fox Drug Co., of Aberdeen, succeeding MR. R. D. SANFORD, who resigned some time ago to accept a similar position with Everington's Drug Store in Laurinburg.

We understand that Wilson and Lee, of Dunn, are building an attractive new store in which their pharmacy will be located.

MRS. MAX T. PAYNE, of Greensboro, the wife of a former president of the N. C. P. A., has been appointed by Governor McLean as a member of the board of directors of the State Tuberculosis sanatorium. Mrs. Payne is the first woman to be named as a director on the board. A recent issue of the *Greensboro Daily News* carried a photograph of the new director and in commenting on the appointment says: "Mrs. Payne has worked for several years for the eradication of tuberculosis. In 1918 and 1919 she had charge of the sale of Christmas seals here, that work enabling a home to be supported here for treatment of sufferers, and that home was the forerunner of the Guilford County Tuberculosis sanatorium, the first county-built and county supported in-

stitution for the tubercular in North Carolina."

We were delighted to receive a few days ago a year's subscription to the JOURNAL from Mr. T. R. BURGESS, of Sparta. In a letter accompanying the check Mr. Burgess states that he has been managing a drug store in Sparta since passing the State Board last June. The store is owned by Mr. J. G. ABERNETHY, who is also proprietor of Abernethy's Pharmacy in Elkin. The Sparta store is known as "Abernethy's—A Good Drug Store." Mr. Burgess writes further, "We opened on June 27 and business has been very good from the start, especially during the tourist season. I am glad I took several friends' advice and came to western North Carolina. I know I shall never regret it."

We were very much distressed to learn that Mr. EDUARD AHRENS, the proprietor of Ahrens Brothers, Wholesale Druggists, of Wilmington, had been quite ill. Hundreds of friends throughout the State are wishing for him a speedy and complete recovery.

We understand that the building in Asheville in which Raysor's Drug Store is located has been sold for \$200,000 or about \$6,333 a front foot. Within a couple of years a ten-story office building will be erected on the site.

MR. S. RUFFIN HORNE, of Fayetteville, has recently bought a new Hudson brougham.

MR. E. S. BENSON is now sole owner of the Southside Drug Co., in Wilmington.

On a recent visit to Wilmington a member of the JOURNAL staff was struck by the attractive appearance of the Brooklyn Drug Co. The store occupies new quarters on North Fourth St. and the furniture and equipment are up-to-date in every particular. The pharmacy is quite a credit to the proprietors, MESSRS. LUTHER WHITE and A. M. MATTOCKS.

MR. R. H. CURTIS, formerly with the Porter-Lyon Drug Co., of Greensboro, is now with Barnes Bros. Drug Co., in Maxton. Mr. Curtis is originally from South Carolina but has been connected with North Carolina drug stores since graduating in 1924 from the University of North Carolina School of Pharmacy.

DR. E. V. ZOELLER, of Tarboro, has recently purchased a Chrysler coach, which he says he "is limbering up."

The Temple Drug Co., of Kinston, has just finished extensive alterations. The building has been completely renovated and enlarged while additional fixtures have been installed. This pharmacy, owned by Dr. J. O. TEMPLE, is one of the largest and most attractive drug stores in the State. It occupies two floors in one of the most desirable business locations in the town. The upper floor dimensions are 20 x 60 ft., while the lower floor measures 20 x 90 ft.

The slogan, "Go West, Young Man, Go West," seems to have been supplanted by that of "Go to Florida, Everybody." North Carolina druggists who have been caught in the Florida tide are MR. C. L. COX, of Clinton, who has gone to Hollywood; MR. R. S. SLEDGE, of Draper, who now gives his address as 214 N. E. First St., Miami; MR. C. H. WILSON, of Asheville, who has moved to Lakeland; MR. W. B. CREECH, of Kinston, who is proprietor of the Edgecombe Drug Co., at St. Petersburg; while MESSRS. R. Y. DEITZ and L. B. GRANTHAM are living in Tampa and Passagrilla respectively. MR. T. L. SMITH has sold his drug store in Plymouth and moved to the Land of Oranges and Sunshine but we regret that he failed to furnish us with his new address.

Dunn's Drug Store at Kinston is again located at the place where it has been for many years. A few months ago the stock and fixtures were moved to temporary quarters several doors away while the store underwent extensive alterations. The remodeling has just been completed and this well known pharmacy presents a most attractive appearance with its many improvements as well as up-to-date new fixtures. Dunn's Drug Store has been operated in practically the same location for over half a century. The original proprietor, MR. HENRY DUNN, died on January 8, 1924, and the store is now managed by MR. H. L. BIZZELL, who has been with the firm for a number of years.

The Service Drug Co. has opened for business in Wilmington with an entirely new stock at the stand formerly occupied by MR.

L. B. SASSEE at Eighth and Market Sts. There has been installed also a new iceless sanitary soda fountain and milk shaker made by the Liquid Carbonic Co. MR. ADOLPH AHRENS has full charge of the store which is up-to-date in every detail and which is proving of great service to the people in that section of the Cape Fear City.

### Popular Druggist Leaves North Carolina

MR. G. E. BURWELL, well known Tar Heel druggist has been lured by the stories of Florida sunshine and the wealth, health and happiness to be found in the Land of Ponce



de Leon. A few weeks ago he moved his residence to Miami and is now connected with the West Side Drug Store, located at 1177 W. Flagler street. He writes, "I am working in a very busy store and am most pleasantly situated. The accounts you have read in newspapers of affairs here are not exaggerated and the rush and crush is awful. It will, of course, be worse as winter comes on. The weather is quite warm, the thermometer registering 82° this morning (Nov. 1) at eight a.m."

The many friends of Mr. Burwell in North Carolina will regret that the practice of his

profession has taken him so far from his native state. He has been registered in this State since July, 1890. The same year he affiliated with the N. C. P. A., and has always taken an active part in the deliberations of the organization. He served the association as treasurer 1910-17. Although Mr. Burwell is no longer a resident of our state he writes that he would not think of severing his connection with the state association. Tar Heel druggists are hoping that Mr. Burwell will often find it possible to return home for a visit to his friends in the Land of the Long Leaf Pine, and particularly do they wish that he will always come back for the annual meetings of the North Carolina Pharmaceutical Association.

### An Interesting Experiment

Wholesale drug and chemical firms in New York recently announced they had decided to try the experiment of having a uniform 12 to 1 o'clock lunch hour during which all departments of their firms would do no business whatsoever. The reason for the arrangement was the expected saving of time and telephone calls by absolute certainty as to the hours when anyone is to be at lunch. Other businesses are watching the experiment.

### Industry to Open Office in Greensboro

MR. W. W. FIFE, of Greensboro, who has held the position of southern sales manager for the Frank Fleeer corporation, of Philadelphia, for the past ten years, recently completed the organization of the Fife Products corporation with a capital of a quarter million dollars, and has been made president and general manager. The new corporation was formed for the manufacture and marketing of Derma-Glo, a new idea in preparations for men to use after shaving and for massage. The main office of the plant is located in the north but the southern business will be handled from a branch office in Richmond. Mr. Fife is hoping that it will soon be possible to build a factory in Greensboro and to make that city his permanent headquarters. The product will be formally introduced first in Greens-

boro and it will be backed by an extensive advertising campaign.

### Promotion in the Firm of Sharpe and Dohme

MR. HARRY K. MUNDORF, of Utica, New York, for many years a member of Sharp and Dohme's New York State Sales Organization, has been recently appointed as Assistant Manager of their Chicago Branch. Mr. Mundorf's sales and executive abilities utilized under the guiding hand of MR. CHARLES MATTHEWS, Chicago Branch and Division Manager, should prove of material aid in looking after the rapidly increasing business of Sharp and Dohme in that section.

### An Interesting Photograph

Much has been said and written about the little frame building in Greensboro where O. Henry went to school and of his aunt, Miss Lina Porter, who taught the distinguished short story writer. Another Gate City druggist also received his early education in the "Porter School," although several years later. MR. CLARKE PORTER, who is connected with the Porter-Lyon Drug Co., of Greensboro, attended the school in the early nineties. Not long ago a most interested photograph was found of the "student body" in that day and the *Greensboro Daily News* published it. The picture shows Mr. Clarke Porter sitting on the second row, very much dressed up for the event. His expression, however, indicates that at that time he was thinking much more about flying a kite or playing ball than of entering his father's drug store for apprenticeship training as a pharmacist. His father was DR. W. C. PORTER, owner of the celebrated drug store in which O. Henry learned to be a pharmacist.

### University School of Pharmacy Notes

The following men have been pledged by the local chapter of the Kappa Psi fraternity: J. L. HOLHOUSE, Rockwell; C. H. OAKLEY, Roxboro; L. L. WETMORE, Lincoln; C. H. CRABTREE, Sanford; M. R. LEWIS, Atkinson; and L. S. SULLIVAN, New Brighton, N. Y.

The Phi Delta Chi fraternity announces the pledging of J. F. LYON, Creedmoor; W. F. LISKE, Mt. Gilead; W. M. BENDER, Pollocksville; ALDEN HOBBS, Spray; and J. S. SELDEN, Jacksonville.

MR. E. V. KYSER delivered a most interesting paper before the Elisha Mitchell Scientific Society on the evening of November 10 on "The Application of Hydrogenated Oil to the Production of Transparent Soap."

### Name of Drug Store Changed

The name of the Hall Drug Co. at Statesville has been changed to the Rhyne Drug Co. MR. C. L. RHYNE has been the proprietor of the store since early in 1922, having purchased the business from MR. W. F. HALL, who retired from the profession of pharmacy to become a member of the firm of Hall's Hosiery Mills. The Hall Drug Co., of Statesville, appeared in the list of North Carolina drug stores in 1870, and it is, therefore, one of the very few pharmacies that has existed under the same firm name for over fifty years. We wish to offer our best wishes to this new-old drug store, as it launches out into business under the new name, and to express the hope that it will enjoy the same marked success that has characterized its three score years of usefulness.

### An Enterprising Firm

A reporter sends in this very interesting news: We wish to congratulate the Miles Pharmacy, of Henderson, upon the installation of a handsome electric sign in front of the store. The sign is quite an addition to the business district and is only one of the many improvements made in this progressive store. MR. M. C. MILES is the proprietor and he is assisted by MR. J. J. WHITE, of Townesville, who recently graduated from the University School of Pharmacy. During "Pharmacy Week" the store had a very attractive window display of pharmaceuticals. The importance of efficient prescription service was also emphasized with the result that the pharmacy enjoyed a tremendous business during the week and has added 105 new prescriptions to the files.

### N. C. Firm Wins Legal Battle

The following interesting item appeared in the *Greensboro Daily News* for October 15: "An injunction against the Duffy Medicine Co., of Georgetown, S. C., restraining them forever against using the name 'Duffy' for their firm or their medicines, has been made permanent by Federal Judge E. F. Cochran, at a hearing in Charleston, S. C., according to Charles L. Abernethy, Jr., attorney for the F. S. Duffy Medicine Co., of New Bern, who had the injunction issued against the South Carolina company, as infringing on the New Bern company's copyrighted names."

### New Store in Twin City

On October 18 a charter was issued for the T. B. H. Drug Co., of Winston-Salem, with authorized capital of \$100,000 and \$6,200 subscribed by MESSRS. W. M. TAYLOR, J. H. BEST, and R. C. VAUGHAN, all of Winston-Salem. The new charter authorizes the incorporation of the Taylor's Pharmacy, Southside, and operation will continue as heretofore. Mr. Taylor is interested in the ownership of several other drug stores in the Twin City. Mr. Best, who received the Ph.G. degree from the State University in 1923, is originally from Greensboro, but has been manager of the Southside store for some time. MR. J. S. HOLLAND, registered assistant from Alabama, who has been with the Fairview Drug Co., of Winston-Salem, will be associated with Mr. Best in the T. B. H. Drug Co. MR. C. C. O'BRIEN, formerly with the Southside store, left for Miami, Florida, on October 17, and on October 22 opened a soda fountain business. Another North Carolinian reports business is fine in Florida!

### News From the Vick Chemical Co.

The Vick Chemical Co. was host to the members of its family and their friends on the evening of October 30 at a delightful party given at Vick's club. The program was uniquely arranged, after which the guests enjoyed bridge, rook and dancing. During the evening the members of the Vick baseball club were presented with gold base-

balls as trophies of the championship of the city league won last season for the second consecutive time.

Publicity campaigns to completely cover Porto Rico and the Dominican Republic will be inaugurated for the Vick Chemical Co. in a short time. The campaign involves publicity organization in the chief cities and towns of both countries and the distribution of several hundreds of thousand of free sample bottles of the Greensboro factory products.

### Another Drug Store for Greensboro

MR. E. C. SYKES, well known druggist of Greensboro, has secured an interest in the Pomona Drug Co. in the Gate City and assumed the active management of the store. An up-to-date prescription department will be installed immediately for the convenience of the people in the locality.

### A Loyal Alumnus

When the Carolina football team went to Baltimore recently to play the University of Maryland they were the guests of CAPTAIN ISAAC EMERSON, native Tar Heel and prominent capitalist of Baltimore. Captain Emerson is well known to Carolina druggists as the manufacturer of Bromo-Seltzer. He is also the owner of the Emerson Hotel in Baltimore. A devoted alumnus of the University of North Carolina, he has always taken the keenest interest and pride in the growth of his Alma Mater. Just before the Carolina-Maryland game the Captain told the Tar Heel warriors that if they won the game he would present them with an addition to the University stadium. The game was won and the Captain was very happy to make good his promise. Several years ago he presented to his Alma Mater a handsome reinforced concrete stadium which the University named in his honor. The new gift calls for doubling the capacity of this stadium.

It is interesting to note that the stadium at Davidson college was named for another greatly beloved North Carolina druggist—L. RICHARDSON. Several years ago the family of Mr. Richardson presented to this

college the stadium as a memorial to the distinguished druggist, and Richardson field was named in his honor. Mr. Richardson and one of his sons are alumni of the institution.

### Can't You Tell Us?

We just hate to lose track of any of the druggists of North Carolina, particularly those who are members of the North Carolina Pharmaceutical Association and who should, therefore, receive the CAROLINA JOURNAL OF PHARMACY each month. Yet every now and then a post office sends us a card stating that a JOURNAL is unclaimed as the druggist has moved away and left no address. During the fall several such notices have been received and so we are hoping that by listing the names of the "lost pharmacists" some friend will be able to advise us "Where and How the Lost Druggists Are." The "Lost and Ought to be Found" are: MESSRS. J. J. O'DONNELL, Badin; E. S. WHITE, High Point; C. A. LORD, Asheville; W. B. GILBERT, Savannah, Ga.; T. L. SMITH, Plymouth; and G. O. TRIPP, Winston-Salem.

### Congratulations to Greensboro Store

On November 6 the Porter-Lyon Drug Co. held a formal opening of its new store, located on West Market street next to the Jefferson building. This firm was organized only two years ago but the rapid growth of the business has necessitated enlarged quarters. The new store is modern in every respect, with everything new, and is on the spot where sixty years ago MR. CLARKE PORTER'S apothecary was situated. The late Mr. Porter is well known to Tar Heel druggists as an early member of the Board of Pharmacy and also as the druggist under whom O. Henry received his apprenticeship. The small crude structure which once housed Clarke Porter's apothecary has been replaced by a handsome new brick building. Electricity, steam heat, tiled floors, etc., have taken the place of the old dark and flicker-

ing lamps, the old stove, and the rough wood floor. MR. J. P. HAYES is president of the concern, and MR. HOWARD FERGUSON, registered pharmacist, is vice-president. One of the members of the firm is MR. CLARK PORTER, son of the Mr. Porter mentioned above. We wish to congratulate the firm on its rapid growth and to wish for it continued expansion and success.

### That Unknown Narcotic Something

J. L. COBB, Ph.G.

My hours of sleep are all over;  
The time of slumber and rest,  
By the BIG BENS' bell  
It's easy to tell,  
It is time to get up and to dress!

Duty says, "Get up and be going!"  
I must run like a soft-shell crab.  
The Institution of Pills  
And of Ailments and Ills  
Calls me back to the spatula and slab!

I get peeved when I think of th' worry,  
Of the service I give, and th' sweat,  
Were it not for Fascination,  
I swear by all Creation,  
I wouldn't be awake, at least not yet.

I sometimes define it the "Call",  
"The Call of the Wild", I may say.  
If you ever jump in;  
Be sworn by my Chin,  
Chances are, you are in it to stay!

Did you ever have a "Egg-Sucking" Dog?  
If you have, then you know this is true;  
You may batter and beat,  
But th' egg-loving cheat,  
Will be er' egg-sucker when you get through!

This mystic, narcotic something  
For which a name I don't know,  
I'll tell you what's right,  
It's like the Opium Pipe,  
It is a DOPE that you can't let GO!

Pharmacy is like a vampirish Woman  
With physical BEAUTY like the Flowers,  
And it would be all right;

I dare say—DELIGHT!

But, say, ain't it HELL, these here Hours!  
6:30 A. M.

October 13th, 1925.

*The Mask*, the official organ of the Kappa Psi Pharmaceutical Fraternity, carried in a recent issue biographical sketches and photographs of MESSRS. J. G. BEARD and C. T. DURHAM, of Chapel Hill, and F. H. HODGES, originally of Boone and now of the Hart Drug Co., of High Point. Mr. Beard is a charter member and secretary of the University of North Carolina chapter, as well as treasurer of the Middle Atlantic Province. Mr. Durham is the alumnus adviser to the University chapter, while Mr. Hodges during his senior year in college was regent for the fraternity.

### Marriages

The JOURNAL has just learned of the marriage on June 11 of MR. N. E. WESSLELS,

of Washington, D. C., to Miss Christine Agnes Nichols. Mr. Wessells obtained his license in North Carolina in June, 1924, and is now practicing in the Capitol City. His residence is at 509 Sheridan St., N. W.

### Births

MR. and MRS. G. E. BROOKSHIRE announce the birth of their daughter, Evelyn Louise, on November 3, at Asheville.

MR. and MRS. J. HARPER BEST, of Winston-Salem, announce the birth of a son, Robert Harper, on November 4.

### Deaths

CHARLES L. CRATER, of Elkin, died suddenly on the afternoon of October 14. Mr. Crater's death was not altogether unexpected as he had been in failing health for some time. Recently, however, his condition had become improved.

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Amity Leather Products	
Armand Face Powders Line	



# The Carolina Journal of Pharmacy

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NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

AT  
CHAPEL HILL, N. C.

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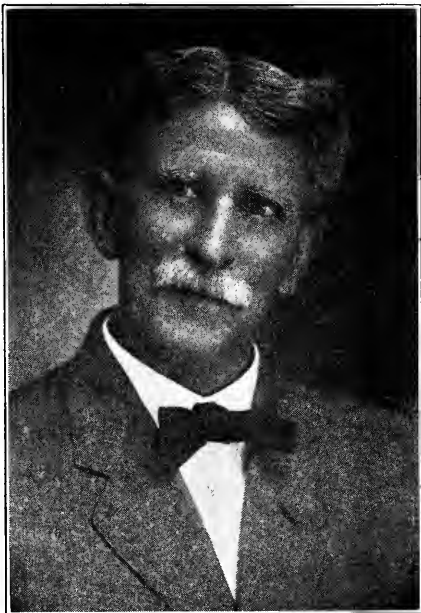
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The next annual meeting of the North Carolina Pharmaceutical Association will be held in New York City, June 21-25, 1926. Headquarters at Hotel Pennsylvania.

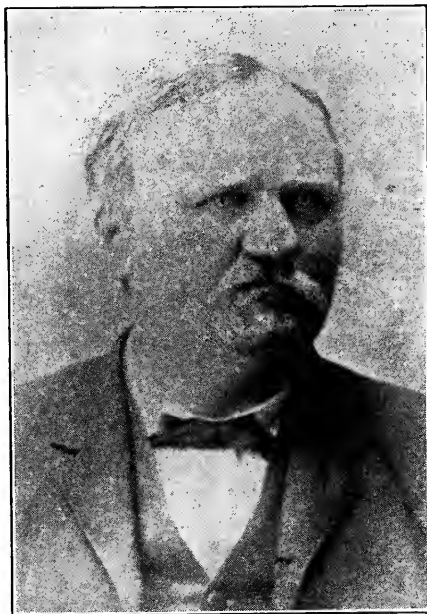
The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill on June 14-15, 1926.

### Reminders of the Past

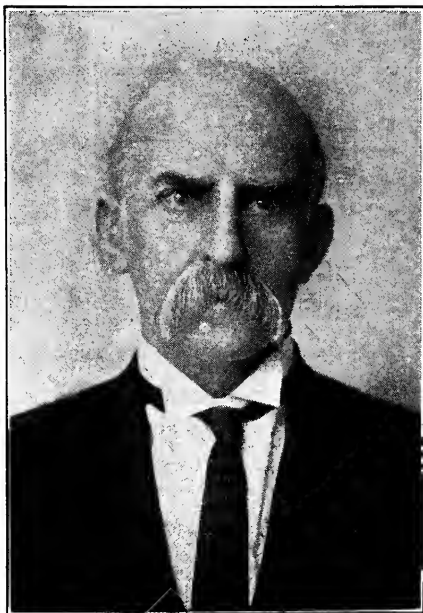
The pharmacists pictured here were prominent in the drug life of North Carolina in their day. Leaders in the Association, successful as business men, honorable as citizens, they serve to remind us that we too must pass along a tradition of trustworthiness and an inspiration for scientific service and professional advancement in order that those who labor after us may forge ahead to greater things partly because of our example.



*J. S. Pescud, Raleigh*



*Clark Porter, of Greensboro*



*John Tull, of Morganton*

# EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

## Another Hicks Plan

We are glad to print the following letter from Mr. Henry T. Hicks, of Raleigh, relative to Assistant Pharmacists.

Raleigh, N. C., Nov. 12, 1925.  
Editor Carolina Journal of Pharmacy,  
Chapel Hill, N. C.

Dear Sir:—

Referring to your mention of our conversation concerning assistant pharmacists, permit me to add a few words more.

I suggest that the law be amended so that the Board of Pharmacy can license as assistant pharmacists two classes not now provided for:

- (a) Those applicants who have graduated from colleges of pharmacy and pass required examinations in all theoretical branches but who have not had the required drug store experience.
- (b) Those applicants who have taken the college course, who have also the required store experience, and who pass all but one branch of the required Board examinations in pharmacy, toxicology, etc., but who may fall below the required percentage in some one of the theoretical or science subjects.

These suggestions are prompted by the knowledge that there is a real need for licensed assistants in the drug stores of North Carolina if the law is to be observed.

The records show that there are not enough licensed pharmacists in the State to adequately or even approximately take care of the drug stores now doing business if the law is enforced.

This plan in my opinion could be made to provide considerable relief both to the proprietors and to the applicants for pharmaceutical honors and responsibilities. It would provide better protection for the public also.

(Signed) HENRY T. HICKS.

We favor Section A of Mr. Hick's proposal but we are not certain about the wisdom of Section B. The whole matter is extremely important and it should receive the thoughtful consideration of every pharmacist in the State. The JOURNAL will be glad to print the views of any druggist who has definite opinions on the subject.

North Carolina pharmacists will do well to come to some definite conclusion about "Assistants." We must either turn out enough pharmacists of this grade to make it possible for every drug store in the State to have a licentiate of higher or lower grade on duty at all times, or else abolish the rank of assistant pharmacist in this State altogether and not pretend to a condition we cannot fulfill.

## Are You Going to New York?

As announced in these pages last month, the Association has definitely decided to go to New York City next June on a special boat and hold the annual meetings during the voyage up and back. The cost of the trip is so reasonable (\$70 per person), and the pleasures offered are so numerous that no druggist in the State who can possibly leave his store should miss the opportunity of going along. The number of passengers who can be accommodated is slightly limited, so it will be well for those who expect to go to apply to the Edgerton Touring Agency, of Greensboro, for accommodations and deposit \$10 as a guarantee. This fee will be applied to the price of the ticket and will be refunded if for good reason the applicant finds it impossible to make the trip.

## A New Year's Thought

By MARIE LÉNARL

God, in the name of Jesus's blood and tears,  
Loose us from slavish bondage to dead  
years,

To dogmas that, encrusted in the mould  
Of age, no virtue have, save to be old!

Lo! a new era has been ushered in,

Lo! now the new wine bursts the ancient  
skin!

Then gird us, Lord, dispel our cowards'  
fears,

Give us the daring hearts of pioneers:

What though in quest of truth we sometimes  
stray,

Better to seek fresh morsels day by day

Than feed, like swine, on husks before us  
thrown

From which the inward nourishment has  
gone!

Better to stray—and struggle back again

If we too far surpass our mortal ken—  
Old paths for sheep, but new-cut trails for  
men!

# LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

## Things Retail Druggists Must Do During Year 1926

Every Retail Druggist is Required by Law:

1. To file application together with fee of \$5.00 with the Secretary of the State Board of Pharmacy for his renewal license not later than January 1. (State).

2. To keep his certificate and his last renewal license conspicuously displayed at all times in the place of business in which he is employed. (State).

3. To keep three separate prescription files, namely: (a) a regular file (State), (b) a narcotic file, (State and Federal), and (c) a venereal file, (State).

4. To keep a Poison Register in which shall be kept a complete and accurate record of the sales of all "Register Poisons" made at his place of business. (State).

5. To keep a record of the sales of all proprietary remedies, etc., advertised, recommended, sold for, or used in the treatment of venereal diseases, and report same weekly to the State Board of Health. (State).

6. To keep an accurate record in a book kept for that purpose the sales of all "Exempt Preparations", such as Paregoric, Bateman's Drops, Godfrey's Cordial, etc. (Federal).

7. To keep such records of his business transactions, take inventories, etc., as will enable him to arrive at his true income at the close of the taxable year. (State and Federal).

8. To file with the Commissioner of Revenue on or before March 15, his State Income Tax Return together with the amount of tax due. (State).

9. To file with the Collector of Internal Revenue on or before March 15, his Federal Income Tax Return together with the amount of tax due. (Federal).

10. To pay to the Commissioner of Revenue

on or before June 1, a license tax of \$10.00 (\$5.00 in towns of less than 1000) for the privilege of retailing cigarettes. (State).

11. To pay to the city or town in which he engages in business a license tax of \$10.00 for the privilege of retailing cigarettes. (City).

12. To pay to his city or town a retail merchant's tax of from \$10.00 to \$50.00, the amount being fixed by its governing body. (City).

13. To pay to the Commissioner of Revenue on or before June 1, a license tax of from \$5.00 to \$40.00, the amount to be paid depending upon the population of his city or town, for the privilege of operating his soda fountain. (State).

14. To pay to his city or town one-half the amount paid to the State for the privilege of operating his soda fountain. (City).

15. To re-register with the Collector of Internal Revenue on or before July 1, as a retail dealer in narcotics and preparations thereof (Class 3 and Class 5), and keep his certificate of registration posted in his store at all times. Application for re-registration must be accompanied with fee of \$6.00 together with inventory. (Federal).

16. To make application to the Federal Prohibition Administrator for his non-beverage alcohol permit. This permit must be displayed in the permittee's store at all times. (Federal).

17. To make application for and obtain from the Administrator a permit to purchase each time he wishes to purchase non-beverage alcohol. (Federal).

18. To keep daily records of all alcohol used in a book kept for that purpose, and render a report on or before the 5th day of each month to the Administrator showing the transaction of the preceding month (Federal).

(Tear Out, Paste on Prescription Case and Use as Reference)

# HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

## Board of Pharmacy Meets

The North Carolina Board of Pharmacy met in Chapel Hill on November 23-24 to examine candidates to practice pharmacy, every member of the Board being present. The examinations were held in the new pharmacy building. Only those candidates who took the entire examination (laboratory and theory) had their grades announced. The following sixteen who stood the full examination passed: SAMUEL AVNER, California, Pa.; MATTIE ELIZABETH SMITH, Charlotte; M. H. DUKES, Hillsboro; HARLAND M. DEAL, Landis; ARCHIE DUVAL WALKER, Ahoskie; HERBERT SHERRILL UTLEY, Benson; PAUL EDWIN KIRKMAN, Winston-Salem; HERBERT O. CHAMPION, Shelby; WILLIAM FRANKLIN CRAIG, Charlotte; ROBERT CLIFTON HAIR, Pineville; JULIAN CLETUS HORD, Shelby; W. H. LYTLE (col.), Raleigh; DANIEL C. MCCRUMMEN, West End; STACY BUCKNER HALL, Goldsboro; PATRICK GRAY GLASS, Kannapolis; and THOMAS RUFFIN HOOD, Dunn.

H. M. DEAL, of the University of North Carolina, made the highest average on the examinations.

To these young pharmacists the JOURNAL extends the heartiest congratulations and the best wishes of the 1,049 other registered druggists of North Carolina.

The next meeting of the Board will be held in Chapel Hill on June 14-15. Applications for the examination should be addressed to Mr. F. W. HANCOCK, Secretary-Treasurer North Carolina Board of Pharmacy, Oxford, N. C.

## News Around the State

J. K. CIVIL, *Reporter*

Mr. C. E. CLINE, formerly with the Davis-Cline Prescription Shop, of Asheville, is now with the Johnson Drug Co. in the same city,

succeeding Mr. D. E. POWELL who resigned some time ago to enter the real estate business.

Mr. and Mrs. JAMES T. HOUGH, of Charlotte, are receiving the congratulations of their many friends on the birth of their son, JAMES T. HOUGH, JR. Mr. Hough, Sr., is connected with the Independence Drug Store in the Mecklenburg capitol and we are quite confident that he is already dreaming of the time when one of the best known pharmacies in the State will be James T. Hough and Son, Prescription Druggists.

Mr. H. R. COOKE has resigned his position with the Rexall store of Charlotte to accept a similar one with Scruggs Drug Store in Asheville.

Dr. A. A. KENT has disposed of his interest in his drug store in Lenoir and will shortly move to Winter Park, Florida, where he will be engaged in a different business. It is understood that there will be no successor to Kent's Drug Store and that the building has already been leased for another sort of business. We regret exceedingly that Dr. Kent has abandoned the profession of pharmacy and also that he will leave North Carolina, but we are wishing for him every success in his new business in Florida.

## News From Western Carolina

O. D. BIDDY, Ph.G., *Reporter*

Mr. and Mrs. FRANK S. SMITH, of Asheville, recently enjoyed a delightful vacation in New York City.

Mr. C. A. LORD is again with the Berkeley Drug Co., of Asheville. For the past several months Mr. Lord has been with the Logan Motor Co., but the call of the mortar and pestle was too strong for him and he was compelled to return to the practice of his profession.

MR. P. H. DINWIDDIE, of Black Mountain, has been making quite a number of improvements in his drug store. An addition has been built in the rear in which the prescription department is now located. By moving this department much more space is available for the front of the store.

MR. J. W. MCKAY, who operated a drug store at Lake Junaluska during the summer is in Fort Lauderdale, Florida. There seems to be quite a colony of Tar Heel druggists living in the land of Ponce de Leon.

The Lackey Drug Co., of Fallston, which was burned some time ago, will move into an attractive new brick building very shortly.

MR. PATTON is back with the Streetman Drug Co., at Marion.

MR. ROY COWAN, who has been with the Hooper Drug Co., of Sylva, for the past several years, has resigned and at present is looking after some improvements on his farm near the town.

On the night of November 28 thieves entered the Spindale Drug Co. and stole about \$100 worth of goods.

### General News Items

Friends are delighted to learn of the recovery of MR. J. A. HENDERSON, of the Tryon Drug Co., Charlotte, and MR. C. P. GREYER, of the Burke Drug Co., Morganton, after illnesses of several weeks. Both druggists are members of the State Board of Pharmacy.

MR. C. L. EUBANKS, proprietor of Eubanks Drug Co., of Chapel Hill, and second vice-president of the State Association, has just become the owner of a five-passenger Cadillac sedan.

Among those passing the fall examinations of the Virginia Board of Pharmacy is MR. MAYNARD D. WEST, formerly of Moyock, but now connected with Truitt's Pharmacy in Norfolk. Mr. West is a graduate of the University of North Carolina School of Pharmacy. MR. W. D. LANEY obtained registration by reciprocity. Mr. Laney is originally from Craigsville, Mo., but until a few weeks ago was prescriptionist for the Buchanan Pharmacy, of Sylva. His address

for the present is c/o Y. M. C. A., Richmond, Va. He is a member of the N. C. P. A.

We regret to learn that MR. R. L. HAMILTON, of the Court Square Drug Co., of Durham, has been on the sick list.

Announcement has just been made of a gift of \$50,000 by MRS. L. RICHARDSON, as a basis for a negro hospital in Greensboro. This generous donation was made as a memorial to Mrs. Richardson's husband, a charter member of the North Carolina Pharmaceutical Association and founder of the Vick Chemical Co. The only condition attached to the gift is that the city of Greensboro and Guilford county shall underwrite the maintenance deficit.

MR. R. E. LANGDON, proprietor of drug stores in both Coats and Bonlee under the name of the Langdon Drug Co., is now making his home in the former town and actively managing the pharmacy in that place. The Bonlee store is under the management of MR. ALVIS PATTERSON, a registered druggist formerly of Chapel Hill and Wilson. Just as we are going to press we learn that the Langdon Drug Co. in Bonlee was a heavy loser on the night of November 28 when burglars entered the building and took about \$700 worth of fancy goods and toilet articles as well as \$100 in cash. The safe was not blown, but the lock was turned and it is believed that the burglars worked the lock back to opening point, and then prized open the smaller doors inside.

We understand that the C. W. Ellington Drug Co., of Raleigh, was recently sold. The new owners will continue to operate a drug store at the same location but under a new name.

The Warner Drug Co. is the successor to the J. M. Maness Drug Co., at Ellerbe. The owners are MESSRS. D. F. WARNER and W. L. HOWELL, both of Ellerbe.

The Morrisville Drug Co., of Morrisville, is one of the new drug stores in the State with MR. R. E. L. SKINNER, formerly of Durham, proprietor.

We wish to extend our best wishes to the Adams Drug Co., a new firm in Cary. MR. J. P. MOORE is prescriptionist for the pharmacy.

MR. C. F. CHAPIN, advertising manager of the Vick Chemical Co. and for the past eleven years connected with the department, has resigned owing to ill health. Mr. Chapin and his family expect to move shortly to Sarasota, Florida, where they have purchased a home. We understand, however, that Mr. Chapin will remain a director of the Vick company and will retain other interests in Greensboro also.

The Carolina Pharmacy Company of Pinehurst, has been incorporated to carry on the business of wholesale and retail druggists. The authorized capital is \$25,000 with \$4,000 subscribed by WESLEY R. VIALI and ELSIE MAY VIALI, of Southern Pines, and B. A. HORT and JULIA R. HORT, of Kinston.

MR. J. A. GOODE, of Asheville, was a member of a hunting house party held recently on the Bray estates in Chatham county.

MR. B. S. GOODE, formerly with Walker-Cherry Drug Co., of Ahoskie, has accepted a position with the McNair Drug Co., of Tarboro.

MR. R. R. COPELAND, of Ahoskie, has sold his interests in the Aulander Pharmacy at Aulander, and the Lewiston Pharmacy, at Lewiston, to MESSRS. W. M. MILLER and ROSCOE BURDEN, and will henceforth devote his entire time to his store in Ahoskie.

The JOURNAL extends sympathy to MR. J. F. ROSEMOND, of the Temple Drug Co., of Kinston, in the loss of his mother.

We are delighted to learn that MRS. CLEMENT BYRD, of Raleigh, is rapidly recovering from a serious operation.

During a terrific wind and rain storm in Wilmington not long ago the plate glass windows of Elvington's Drug Store were broken and the articles on display were hurled some distance away.

MR. OCTAVIUS GRIFFIN, of Virginia, has accepted a position as prescriptionist for Taylor's Drug Store in Rosemary. Mr. Griffin recently received license in North Carolina by reciprocity and immediately upon registration affiliated with the State Association. We are delighted to welcome

him to the ranks of Tar Heel pharmacy and hope that his career here will be most happy and successful. MR. R. F. BUTLER, formerly with the Rosemary Pharmacy is now prescriptionist for the Spring Hope Drug Co., of Spring Hope. Mr. Butler is one of the best known druggists in the State, having been licensed the first year of the Pharmacy Act, that is in 1881.

MR. EARL V. BELL, proprietor of the Citizens Drug Co., at Zebulon, on December 1st sold the store to Mr. W. B. Finch. The new owner will operate the pharmacy under its present name and MR. R. H. PARKER will continue as prescriptionist. It is not known what Mr. Bell will do, but it is understood that he will take a few weeks vacation before engaging in another business.

The Charlotte correspondent for the *Greensboro Daily News* on November 22 writes as follows: "Seeking to restrain the W. L. Hand Company, incorporated, of this city, from using the word 'Hand's' in connection with the trade mark of proprietary medicines, the Hand Medicine Company, of Philadelphia, has filed suit against the local company in federal court. The Philadelphia concern claims that it has filed a trade-mark name 'Hand's' and alleges that use of this name by the local concern is a violation of its trade-mark rights. The case probably will be heard by Judge Webb here in March."

MR. T. H. MAY, North Carolina druggist of Louisburg and Henderson, is now sales manager in western Pennsylvania for the H. K. Mulford Co. He may be reached care of the Physicians Supply Co., Pittsburgh, Pa.

MR. GEORGE D. BLAKELEY, of the O. Henry drug store of Greensboro, on November 24 became manager of the Grissom drug store in the same city. Mr. Blakeley has been with the O. Henry for the past two years, but is formerly of Washington, D. C. The majority of the Grissom store's stock was recently purchased by DR. A. T. SMITH.

The current number of the *Maryland Pharmacist* carries the following interesting item: "Dr. DeWitt C. Swaringen, retired pharmacist of China Grove, N. C., a gradu-

ate of the Maryland College of Pharmacy of the class of '95, and who has been visiting in Baltimore, recently called at the school of pharmacy.''

### Popular Drug Store Goes Out of Business

Announcement was made in the December JOURNAL that MR. C. A. RAYSOR had sold the building in which his drug store is located to W. I. Phillips, real estate operator, and that a ten story building would be erected on the site. Immediately after this announcement was made we learned that Raysor's Drug Store had been sold to MR. J. A. GOODE, proprietor of Goode's Drug Store, in the same city, and that Mr. Raysor would retire from the active practice of his profession. With the passing of Raysor's Drug Store there rounds out the service of one of the best known and well established pharmacies in the State, and also probably the oldest business firm on Patton Ave., Asheville. Mr. Raysor has been in the drug business for forty-eight years and in his present location thirty-five years. The letterhead of the firm shows that Raysor's Drug Store has filled over half a million prescriptions. Mr. Raysor has not stated what his future activities will be, but friends hint that foreign travel may claim his attention for some months at least. In writing to the Managing Editor of his retirement Mr. Raysor says, "I hope to let up, but am also hoping that my good old friends of the North Carolina Pharmaceutical Association will not wish me to retire entirely from the fields of pharmacy. The profession is too near and dear to my heart for me to ever relinquish my interest in pharmacy or to cease using my best efforts in the work the druggists are trying to accomplish." Hundreds of druggist friends of the popular druggist not only in this State but throughout the country, could not entertain the thought that Mr. Raysor was no longer vitally interested in the profession of pharmacy and they are hoping that he will not only continue the service he has long rendered to the profession, but that he will always find time to

attend the meetings of the State and National pharmaceutical organizations.

Mr. Goode stated that he will continue the store in its present location at least through the holidays and after that he will merge the establishment with Goode's Drug Store.

### Head of the Vick Chemical Co. Honored

The Alpha Gamma chapter of the Phi Delta Chi fraternity, located at the University of North Carolina, recently elected MR. H. S. RICHARDSON, president and general manager of the Vick Chemical Co., to honorary membership. This is a strictly pharmaceutical fraternity and some of the most representative pharmacy students at the University are among the members. Mr. Richardson was initiated into the fraternity on Thanksgiving night. He has always shown a great interest in the University School of Pharmacy and last spring announced the foundation of the Richardson scholarships. These scholarships are three in number and are annually awarded for excellence in scholarship to a member of the first, the second, and the third year classes. They cover the cost of tuition.

### Marriages

Mr. and Mrs. C. P. Ellis, of Clayton, announce the marriage of their daughter, Helen, to MR. DAVID LEROY JORDAN, at the Clayton Baptist church on the afternoon of November 24. After a brief northern trip the young couple are at home in Fairmont where Mr. Jordan is prescriptionist for the Robeson Drug Co.

### Deaths

MRS. HELEN CANNADY HALL, wife of JOHN G. HALL, prominent druggist of Oxford, died at her home on the afternoon of November 18 after an illness of several years. To the bereaved husband and family the JOURNAL extends sincerest sympathy. The husband and two sons of Mrs. Hall are registered druggists.



# Directory of Drug Stores in North Carolina

Revised to January 1, 1926

NOTE: The numbers following the names of towns indicate latest population figures. The names in parenthesis indicate counties.

## ABERDEEN 858 (Moore)

Carter's Pharmacy  
Fox Drug Co.

## ACME 183 (Columbus)

Dr. T. V. Moore

## AHOSKIE 1,555 (Hertford)

Copeland Drug Co.  
Walker-Cherry Drug Co.

## ALBEMARLE 2,930 (Stanley)

Albemarle Drug Co.  
Hall's Pharmacy  
Loftin's Drug Store  
C. J. Mauney and Co.  
Snuggs Drug Co.

## ANDREWS 1,634 (Cherokee)

Davis' Pharmacy

## ANGIER 375 (Harnett)

Young Brothers

## ANSONVILLE 216 (Anson)

Ansonville Drug Co.

## APEX 926 (Wake)

A. V. Baucum Pharmacy  
H. O. Holland, Druggist

## ARDEN 151 (Buncombe)

Arden Drug Store

## ASHEBORO 2,790 (Randolph)

Asheboro Drug Co.  
Fox-Hall Drug Co.  
Standard Drug Co.

## ASHEVILLE 30,934 (Buncombe)

Aiken and Hester  
Asheville Pharmacy and Laboratory Co.  
Berkeley Drug Co.  
Blanton-Blauvelt Drug Co.  
Carmichael's Pharmacy  
Charlotte Street Pharmacy  
Claverie's Pharmacy  
Davis Drug Store  
Depot Drug Store  
Eckerd's Cut Rate Medicine Co.  
Finley's Drug Store  
Goode's Drug Store  
Grant's Pharmacy

Haywood Street Pharmacy

Johnson Drug Co.

McMinn Drug Store

Merrimon Ave. Pharmacy

Mooneyham's Drug Store

Mullen's Pharmacy

Smith's Drug Store

Serugg's Drug Store

C. A. Walker, Druggist

Y. M. I. Drug Store (Col.)

Wholesale

Dr. T. C. Smith Co.

## ATKINSON 296 (Pender)

Curtis Drug Co.

## AULANDER 803 (Bertie)

Aulander Pharmacy

## AURORA 524 (Beaufort)

Windley Drug Co.

## AUTRYVILLE 99 (Sampson)

T. C. Bullock

## AYDEN 1,825 (Pitt)

McKinney and Edwards

M. M. Sauls

## BADIN 3,040 (Stanley)

Badin Pharmacy

Sapp Drug Co.

## BAILEY 518 (Nash)

Boykin Drug Co., Inc.

## BAKERSVILLE 332 (Mitchell)

City Drug Co.

## BALFOUR (Henderson)

Wilson Drug Co.

## BEAUFORT 3,235 (Carteret)

Beaufort Drug Co.

George Davis

Guthrie and Bell, Druggists

Joseph House, Druggist

## BELHAVEN 1,985 (Beaufort)

Gibb's Pharmacy

## BELMONT 3,205 (Gaston)

Belmont Drug Co.

East Belmont Drug Co.

Cherry Drug Co.

## BENSON 1,225 (Johnston)

Benson Drug Co.

Peacock Drug Co.

Sherrill Drug Co.

**BESSEMER CITY 2,375 (Gaston)**

Horsley Drug Co.

**BETHEL 817 (Pitt)**

Matinee Drug Co.

H. L. Rives Drug Co.

**BILTMORE 172 (Buncombe)**

Aiken's Drug Store

Biltmore Drug Store

**BLACK CREEK 274 (Wilson)**

Bass Drug Store

**BLACK MOUNTAIN 531 (Buncombe)**

Black Mountain Drug Co.

Dinwiddie's Drug Store

**BLADENBORO 459 (Bladen)**

Hutchinson's Drug Store

**BLOWING ROCK 338 (Watauga)**

Ballew's Mayview Pharmacy

**BOARDMAN 828 (Columbus)**

Boardman Drug Co.

**BOILING SPRINGS 60 (Cleveland)**

Dr. John W. Wood

**BONLEE 178 (Chatham)**

Langdon Drug Co.

**BOONE 374 (Watauga)**

Boone Drug Co.

**BREVARD 1,805 (Transylvania)**

Brevard Pharmacy

Davis-Walker Drug Co.

S. M. Macfie Drug Co.

**BROADWAY 250 (Lee)**

Broadway Drug Co.

**BROWN SUMMIT 100 (Guilford)**

Brown Summit Drug Co.

**BRYSON CITY 882 (Swain)**

Bryson City Drug Co.

Sisk Drug Co.

**BUIES CREEK 291 (Harnett)**

Wiggins Drug Store

**BUNN 150 (Franklin)**

Bunn Drug Co.

**BURGAU 1,040 (Pender)**

Dees Drug Store

**BURLINGTON 6,500 (Alamance)**

Acme Drug Co.

Burlington Drug Co.

City Drug Co.

East End Drug Co.

Freeman Drug Co.

Lea Drug Co.

**BURNSVILLE 215 (Yancey)**

Robertson Brothers

**CAMERON 241 (Moore)**

Crabtree and Co.

**CANDOR 267 (Montgomery)**

Candor Drug Co.

**CANTON 2,820 (Haywood)**

Martin's Drug Store

**CARRBORO 1,230 (Orange)**

E. S. Merritt Drug Co.

**CARTHAGE 962 (Moore)**

Chas. Cole and Co.

**CARY 645 (Wake)**

Adams Drug Co.

**CASTALIA 263 (Nash)**

Nash Drug Co.

**CATAWBA 250 (Catawba)**

Catawba Drug Co.

**CERRO GORDO 262 (Columbus)**

Cerro Gordo Drug Co.

**CHADBOURN 1,121 (Columbus)**

Chadbourne Drug Co., Inc.

John E. Koonce, Druggist

**CHAPEL HILL 1,615 (Orange)**

Eubanks Drug Co.

Patterson Brothers

Sutton and Alderman

**CHARLOTTE 52,049 (Mecklenburg)**

Belmont Pharmacy

Blair Bros. and Co.

Jno. S. Blake Drug Co.

Brooklyn Drug Co. (Col.)

Carolina Pharmacy

Caton's Drug Store

Charlotte Drug Co.

E. and F. Drug Co.

Eckerd's Cut Rate Medicine Co.

Elizabeth Drug Co.

Hoskins Drug Co.

Independence Drug Store

T. W. Kendrick, Druggist

Lewis Drug Store

L. K. Liggett Co.

Lynch Pharmacy, Inc.

Mint Drug Co.

Perry Drug Store

Reese-Stowe Co.

E. F. Rimmer Drug Co.

Sheppard Drug Co., Inc.

Sterling Drug Co.

Stonewall Pharmacy

Jas. P. Stowe and Co.

Tryon Drug Co.

Walker's Drug Store

Wohlford Drug Co.  
 Yates Pharmacy  
 L. A. Yancey, Druggist (Col.)  
     **Wholesale**  
 Burwell and Dunn Co.  
 Scott Drug Co.  
 Young-Cagle Drug Co.  
**CHERRYVILLE 2,055 (Gaston)**  
 Allen Drug Co.  
**CHINA GROVE 1,027 (Rowan)**  
 Mundy's Drug Store  
**CLAYTON 1,545 (Johnston)**  
 Beddingfield Brothers  
 Clayton Pharmacy  
**CLIFFSIDE 1,800 (Rutherford)**  
 Cliffside Mills Drug Co.  
**CLINTON 2,305 (Sampson)**  
 Butler's Pharmacy  
 J. M. Chestnutt, Druggist  
 R. W. Holliday, Druggist  
**CLYDE 363 (Haywood)**  
 Clyde Pharmacy  
**COATS 526 (Harnett)**  
 Langdon Drug Co.  
 Wiggins Drug Store  
**COLUMBIA 738 (Tyrrell)**  
 Arps Drug Co.  
 Columbia Drug Co.  
**CONCORD 10,453 (Cabarrus)**  
 Cabarrus Drug Co.  
 H. E. Cline Pharmacy  
 Gibson Drug Store, Inc.  
 Hayley's Pharmacy (Col.)  
 Pearl Drug Co.  
 Porter Drug Co.  
**COOLEEMEE 2,000 (Davie)**  
 Cooleemee Drug Co.  
**CORNELIUS 1,250 (Mecklenburg)**  
 Guion Drug Co.  
**CRAMERTON (Gaston)**  
 Cramerton Drug Co.  
**CREEDMOOR 392 (Granville)**  
 Aiken Drug Co.  
**DALLAS 1,520 (Gaston)**  
 Summey Drug Co.  
**DAVIDSON 1,265 (Mecklenburg)**  
 White Drug Co.  
**DENVER 243 (Lincoln)**  
 Denver Drug Co.  
**DOBSON 368 (Surry)**  
 W. M. Stone and Son  
**DOVER 670 (Craven)**  
 Wilson Drug Co.

**DRAPER 1,000 (Rockingham)**  
 Draper Pharmacy  
**DUKE 500 (Harnett)**  
 Jackson-Fitchett Drug Co.  
 E. R. Thomas Drug Co.  
**DUNN, 3,065 (Harnett)**  
 Fitchett Drug Co.  
 Hood and Grantham  
 Thomas R. Hood and Co.  
 Wilson and Lee  
**DURHAM 23,330 (Durham)**  
 R. Blacknall and Son  
 Bull City Drug Co. (Col.)  
 Coleman's Drug Store  
 Court Square Drug Co.  
 Dixie Drug Co.  
 Dodson's Drug Store (Col.)  
 Five Points Drug Co.  
 Hayti Drug Store (Col.)  
 Haywood and Boone  
 Henderson's Drug Store  
 C. E. King and Sons  
 Mack's Drug Store  
 McKay's Pharmacy  
 North Durham Drug Co.  
 Owl Pharmacy  
 Paragon Pharmacy  
 People's Drug Store (Col.)  
 Rogers' Drug Co.  
 Sutton's Main St. Pharmacy  
 Benjamin H. Thomas  
 West Side Pharmacy  
     **Wholesale**  
 Peabody Drug Co.  
**EAST DURHAM 2,000 (Durham)**  
 Crabtree Pharmacy  
 East End Drug Co.  
**EAST FLAT ROCK 66 (Henderson)**  
 Rose Pharmacy  
**EAST SPENCER 2,445 (Rowan)**  
 Piedmont Drug Co.  
**EDENTON 3,035 (Chowan)**  
 Mitchener Pharmacy  
 Sutton and Davis  
**ELIZABETH CITY 9,261 (Pasquotank)**  
 Albemarle Pharmacy  
 Apothecary Shop  
 Leonard Drug Co. (Col.)  
 Overman and Stevenson  
 Sedberry's Drug Store  
 Standard Pharmacy  
     **Wholesale**  
 Standard Drug Co.

**ELIZABETHTOWN 335 (Bladen)**

Hutchinson Drug Store, Inc.

**ELKIN 1,305 (Surry)**

Abernethy's Pharmacy

Turner Drug Co.

**ELK PARK 452 (Avery)**

Patton's Drug Store

**ELLENBORO 383 (Rutherford)**

Harrill Drug Co.

**ELLERBE 473 (Richmond)**

Warner Drug Co.

**ELM CITY 725 (Wilson)**

Elm City Pharmacy

Sloop Drug Co.

**ENFIELD 1,795 (Halifax)**

Beavans Drug Co.

Harrison Drug Co.

Whitaker Drug Co.

**FAIR BLUFF 397 (Columbus)**

Floyd-Anderson Drug Co.

**FAIRMONT 1,000 (Robeson)**

Grantham and Co.

Robeson Drug Co.

**FAISON 477 (Duplin)**

Morton Drug Store

**FAITH 348 (Rowan)**

John H. Peeler

**FALLSTON 210 (Cleveland)**

Lackey Drug Co.

**FARMVILLE 1,940 (Pitt)**

Farmville Drug Co.

Wheless Drug Co.

**FAYETTEVILLE 9,726 (Cumberland)**

Arrow Drug Co.

J. S. Hall Drug Co.

Hamilton Drug Co.

Haymount Drug Store

H. R. Horne and Sons

MacKethan and Co.

Massey Hill Drug Co.

Matthews Pharmacy

Perry's Drug Store (Col.)

Souder's Pharmacy

**FLETCHER 60 (Henderson)**

Ideal Pharmacy

**FOREST CITY 2,520 (Rutherford)**

People's Drug Co.

Reinhardt Drug Co.

**FOUNTAIN 243 (Pitt)**

Fountain Drug Co.

**FOUR OAKS 583 (Johnston)**

Four Oaks Drug Co.

**FRANKLIN 773 (Macon)**

Franklin Pharmacy Co.

Frank T. Smith, Prescription Druggist

**FRANKLINTON 1,058 (Franklin)**

L. W. Henderson's Pharmacy

T. C. Joynes, Druggist

**FRANKLINVILLE 631 (Randolph)**

Franklinville Pharmacy

**FREMONT 1,410 (Wayne)**

Whitley's Drug Co.

Winders Drug Co.

**FUQUAY SPRINGS 555 (Wake)**

Elliott's Pharmacy

**GARLAND 301 (Sampson)**

L. A. Warren, Druggist

**GARNER 376 (Wake)**

Garner Drug Store

**GASTONIA 16,166 (Gaston)**

J. L. Adams Drug Store

East Gastonia Drug Store

Franklin Drug Store

Gaston Drug Co.

J. H. Kennedy Co.

Loray Drug Co.

McKay and Grantham

Morrow Drug Store

Patillos Drug Store

Peoples Drug Store

Torrence Drug Co.

Union Pharmacy (Col.)

**GIBSON 264 (Scotland)**

Gibson's Drug Store

**GIBSONVILLE 1,420 (Guilford)**

Gibsonville Drug Co.

**GOLDSBORO 13,700 (Wayne)**

Andrews Drug Co.

Brown's Drug Store

Frederick's Pharmacy (Col.)

Handley's Pharmacy

Hicks and Hawley

M. E. Robinson and Bro.

Palace Drug Store

Vinson Drug Co.

Wholesale and Retail

Goldsboro Drug Co.

**GRAHAM 2,575 (Alamance)**

Graham Drug Co.

Wrike Drug Co.

**GRANITE FALLS 1,195 (Caldwell)**

Cline's Drug Store

**GREENSBORO 45,529 (Guilford)**

Asheboro Street Pharmacy

College Drug Co.  
 Conyers and Fordham  
 Ed. Nowell's Pharmacy  
 Dailey's Drug Store  
 Fordham's Drug Store  
 Gilmer Drug Co. (Col.)  
 Glenwood Pharmacy  
 Greene Street Pharmacy  
 Grissom Drug Co.  
 Liggett's Drug Store  
 W. Louis McNair (Col.)  
 O. Henry Drug Store  
 Pomona Drug Co.  
 Porter-Lyon Drug Co.  
 Revolution Pharmacy  
 W. W. Smith Drug Co.  
 Stratford-Weatherly Drug Co.  
 Sykes Drug Co., Inc.  
 White Oak Drug Co.  
 Wood Drug Co. (Col.)

#### Wholesale

Davis Drug Co.  
 Justice Drug Co.

#### GREENVILLE 6,305 (Pitt)

Denton Drug Co.  
 Greenville Drug Co.  
 Chas. O'H. Horne, Druggist  
 Horne-Staton Drug Co.  
 Pitt Drug Co.  
 B. S. Warren, Druggist

#### GROVER 296 (Cleveland)

Grover Drug Co.

#### GULF 211 (Chatham)

Palmer's Drug Store

#### HALIFAX 299 (Halifax)

Furgerson Drug Co.  
 Vinson's Pharmacy

#### HAMILTON 474 (Martin)

Long Drug Co.

#### HAMLET 4,155 (Richmond)

Hamlet Drug Co.  
 Mabry's Drug Store  
 Mitchell Drug Store  
 People's Drug Store (Col.)

#### HARRISBURG 105 (Cabarrus)

Dr. N. E. Lubchenks

#### HAW RIVER 1,200 (Alamance)

Haw River Drug Co.  
 Purity Drug Co.

#### HAYESVILLE 257 (Clay)

Hayesville Drug Co.

#### HEMP 83 (Moore)

Hemp Drug Co.

#### HENDERSON 5,700 (Vance)

M. Dorsey, Druggist  
 Kerner Drug Co.  
 Miles Pharmacy  
 Opera Drug Co.  
 Page-Hocutt Drug Co.  
 Paragon Drug Co.  
 Pittman-Stainback Drug Co.  
 W. W. Parker, Druggist  
 Thomas Drug Co.  
 Vance Drug Co.

#### HENDERSONVILLE 4,065 (Henderson)

Hunter Pharmacy  
 Jackson Pharmacy  
 Justus Pharmacy  
 Peden Pharmacy  
 Rose Pharmacy  
 Wilson Drug Co.

#### HENRIETTA 2,043 (Rutherford)

Henrietta Drug Store

#### HERTFORD 1,855 (Perquimans)

Fields Drug Store

#### HICKORY 5,540 (Catawba)

Crayter Drug Co.  
 R. A. Grimes Co.  
 Hickory Drug Co.  
 Lutz Drug Store  
 Wolfe Drug Co.

#### HIDDENITE 291 (Alexander)

Hiddenite Drug Co.

#### HIGH POINT 22,279 (Guilford)

Cecil's Drug Store  
 Greene Drug Co.  
 Hart Drug Co.  
 Ingram's Pharmacy  
 Joiner's Drug Store  
 Mann Drug Co.  
 Matton Drug Co.  
 Ramsey Drug Co. (Col.)  
 Randall's Pharmacy  
 Ring Drug Co.  
 West End Drug Co.

#### HILLSBORO 1,290 (Orange)

W. A. Hayes, Druggist  
 Hillsboro Drug Co.  
 West End Drug Store

#### HOFFMAN 385 (Richmond)

Hoffman Drug Co.

- HOLLISTER 163 (Halifax)**  
Brown's Drug Co.
- HOT SPRINGS 495 (Madison)**  
Mountain Park Pharmacy
- HUDSON 403 (Caldwell)**  
Hickman Drug Co.
- HUNTERSVILLE 833 (Mecklenburg)**  
Griffin Drug Co.
- JACKSON 579 (Northampton)**  
Jackson Drug Co.
- JACKSON SPRINGS 200 (Moore)**  
Sand Hill Drug Co.
- JONESBORO 886 (Lee)**  
Lee Drug Store  
H. A. Tally, Druggist
- KANNAPOLIS 7,000 (Cabarrus)**  
Kannapolis Drug Co.  
F. L. Smith Drug Co.
- KENANSVILLE 302 (Duplin)**  
Kenansville Drug Co.
- KENLY 827 (Johnston)**  
R. T. Fulghum Drug Store  
Kirby Drug Co.
- KERNERSVILLE 1,330 (Forsyth)**  
Pinnix Drug Store
- KING 225 (Stokes)**  
King Drug Co.
- KINGS MOUNTAIN 3,060 (Cleveland)**  
Finger Drug Store  
Griffin Drug Co.
- KINSTON 11,058 (Lenoir)**  
Central Pharmacy  
Dixon's Drug Store  
Dunn's Drug Store  
J. E. Hood and Co.  
W. A. Isler Drug Co. (Col.)  
Lenoir Drug Co.  
E. B. Marston Drug Co.  
Queen St. Pharmacy  
Temple Drug Co.
- KNIGHTDALE 33 (Wake)**  
Knightdale Pharmacy
- LAGRANGE 1,522 (Lenoir)**  
The Adams Drug Store, Ltd.  
Hardy-Carr Drug Co.
- LAKE JUNALUSKA 17 (Haywood)**  
Lake Junaluska Drug Store
- LANDIS 972 (Rowan)**  
Linn-Edwards Drug Co.
- LATTIMORE 262 (Cleveland)**  
Lee Drug Co.
- LAUREL HILL 366 (Scotland)**  
Wilkes Drug Store
- LAURINBURG 2,880 (Scotland)**  
Blue's Drug Store  
Everington Drug Store  
Fields Drug Store  
Trinity Drug Co. (Col.)
- LAWNDALE 774 (Cleveland)**  
Dr. W. T. Grigg
- LEAKSVILLE 1,750 (Rockingham)**  
Carolina Drug Co.
- LEICESTER 210 (Buncombe)**  
J. E. Triplett and Co.
- LENOIR 4,060 (Caldwell)**  
Ballew's Cash Pharmacy  
Kent's Drug Store  
Lenoir Drug Co.  
Marley's Drug Store
- LEWISTON 244 (Bertie)**  
Lewiston Pharmacy
- LEXINGTON 5,735 (Davidson)**  
City Drug Co.  
Lea-Evans Drug Co.  
Lexington Drug Co.  
People's Drug Store
- LIBERTY 636 (Randolph)**  
Liberty Drug Store
- LILESVILLE 440 (Anson)**  
Lilesville Drug Co.
- LILLINGTON 593 (Harnett)**  
Tugwell's Pharmacy
- LINCOLNTON 3,695 (Lincoln)**  
Childs-Wolfe Drug Co.  
Lawing and Costner  
Lincoln Drug Co.
- LINDEN 191 (Cumberland)**  
Linden Drug Co.
- LITTLETON 1,100 (Halifax)**  
Browning's Drug Store  
Harrison's Drug Store  
E. B. Perry Drug Co.
- LOUISBURG 2,130 (Franklin)**  
Boddie Drug Co., Inc.  
F. R. Pleasants, Druggist  
Scoggin's Drug Store
- LOWELL 1,260 (Gaston)**  
Lowell Drug Co.  
Ranlo Drug Store
- LUCAMA 316 (Wilson)**  
Lucama Drug Co., Inc.
- LUMBERTON 2,930 (Robeson)**  
Grantham Brothers

- Hedgepeth's Pharmacy  
McMillan's Drug Store  
North State Drug Co., Inc.  
W. H. King Drug Co. (Col.)
- MCADENVILLE 1,270 (Gaston)**  
Sanders Drug Co.
- MACCLESFIELD 294 (Edgecombe)**  
Macclesfield Drug Co.
- MACFARLAN 219 (Anson)**  
MacFarlan Pharmacy
- MACON 149 (Warren)**  
Macon Drug Co.
- MADISON 1,360 (Rockingham)**  
R. A. Ellington Drug Co., Inc.  
Piedmont Drug Co.
- MAGNOLIA 694 (Duplin)**  
Southall Drug Co.
- MAIDEN 1,380 (Catawba)**  
Campbell's Drug Store  
Youngblood's Pharmacy
- MARION 1,945 (McDowell)**  
Kirby Drug Co.  
Rexall Drug Store  
J. W. Streetman, Druggist  
Tainter's
- MARSHALL 748 (Madison)**  
Marshall Pharmacy
- MARS HILL 364 (Madison)**  
Burnett Drug Co.
- MARSHVILLE 828 (Union)**  
H. N. Guion Drug Co.  
Marsh Drug Co.  
Union Drug Co.
- MATTHEWS 310 (Mecklenburg)**  
Matthews Drug Co.
- MAXTON 1,520 (Robeson)**  
Austin Drug Co.  
Barnes Brothers Drug Co., Inc.  
Maxton Drug Co.
- MAYSVILLE 536 (Jones)**  
Cash Drug Co.
- MEBANE 1,470 (Alamance)**  
Mebane Drug Co.  
Pickard Drug and Seed Store  
R. M. Rimmer Drug Co.
- MICRO 183 (Johnston)**  
Pearce Drug Co.
- MIDDLESEX 697 (Nash)**  
Middlesex Drug Co.
- MIDLAND 110 (Cabarrus)**  
Midland Drug Co.
- MILTON 375 (Caswell)**  
R. L. Dixon, Druggist  
Lewis Walker, Druggist
- MOCKSVILLE 1,255 (Davie)**  
Harris-LeGrand Pharmacy
- MONROE 4,460 (Union)**  
English Drug Co.  
Franklin St. Pharmacy (Col.)  
Funderburk-Gamble Drug Co.  
Horton-Jones Drug Co.  
People's Drug Co. (Col.)  
Union Drug Co.
- MOORESVILLE 4,710 (Iredell)**  
Geo. C. Goodman and Co.  
Miller Drug Co., Inc.  
Mooreville Drug Co.
- MOREHEAD CITY 3,225 (Carteret)**  
Hufham's Pharmacy  
Morehead City Drug Co.
- MORGANTON 3,130 (Burke)**  
Burke Drug Co.  
Davis Drug Co.  
Kibler Drug Co.
- MORRISVILLE 166 (Wake)**  
Morrisville Drug Co.
- MORVEN 631 (Anson)**  
Morven Drug Co.
- MOUNT AIRY 5,190 (Surry)**  
Hollingsworth Drug Co.  
Ross Drug Co.  
Turnmire and Lamm  
W. S. Wolfe Drug Co.
- MOUNT GILEAD 975 (Montgomery)**  
Cochrane-Ridenhour Drug Co.
- MOUNT HOLLY 1,270 (Gaston)**  
Holland Drug Co.  
Summey Drug Co.
- MOUNT OLIVE 2,505 (Wayne)**  
Aaron's Pharmacy, Inc.  
Mount Olive Drug Store, Inc.  
Williams Drug Co., Inc.
- MOUNT PLEASANT 770 (Cabarrus)**  
A. W. Moose Co.
- MURFREESBORO 621 (Hertford)**  
E. N. Nicholson, Druggist
- MURPHY 1,430 (Cherokee)**  
R. S. Parker, Druggist
- NASHVILLE 939 (Nash)**  
R. C. Calton Drug Co.  
Nashville Drug Co.  
Ward Drug Co.

**NEW BERN 12,214 (Craven)**

Joe Anderson's Drug Store  
 Bradham Drug Co.  
 Davis Pharmacy  
 F. S. Duffy, Pharmacist  
 Kennedy's Pharmacy (Col.)  
 Pinnix Drug Store

**NEWLAND 289 (Avery)**

Newland Drug Co.

**NEWTON 3,300 (Catawba)**

Brady's Drug Store  
 Freeze Drug Store  
 North Newton Drug Store

**NORLINA 673 (Warren)**

Haymore Drug Co.  
 Walker's Drug Store

**NORTH CHARLOTTE 1,500 (Mecklenburg)**

Gamble Drug Co.  
 Hand's Pharmacy

**NORTH WILKESBORO 2,575 (Wilkes)**

Horton Drug Co.  
 North Wilkesboro Drug Co.  
 W. R. Wilkins, Druggist

**NORWOOD 1,335 (Stanly)**

Guion Pharmacy

**OAKBORO 282 (Stanly)**

Oakboro Drug Co.

**OLD FORT 931 (McDowell)**

Bradley Drug Co.  
 Old Fort Drug Co.

**ORIENTAL 607 (Pamlico)**

Oriental Drug Co.

**OXFORD 3,930 (Granville)**

J. G. Hall, Druggist  
 Herring and Etheridge Drug Co.  
 Lyon's Drug Co.  
 People's Drug Store (Col.)

**PARKTON 382 (Robeson)**

Grantham Pharmacy

**PEACHLAND 196 (Anson)**

Barrett Drug Co.

**PEMBROKE 329 (Robeson)**

Pembroke Drug Co.

**PENROSE 30 (Transylvania)**

W. L. Talley

**PIKEVILLE 333 (Wayne)**

Pikeville Drug Co.

**PILOT MOUNTAIN 707 (Surry)**

Pilot Drug Co.  
 P. L. Trotter, Druggist

**PINEHURST 55 (Moore)**

Carolina Pharmacy  
 Pinehurst Pharmacy

**PINETOPS 465 (Edgecombe)**

Pinetops Drug Co.

**PINEVILLE 650 (Mecklenburg)**

Pineville Drug Co.

**PITTSBORO 584 (Chatham)**

G. R. Pilkington, Druggist

**PLYMOUTH 2,015 (Washington)**

E. G. Arps Drug Co.  
 O. Henry Drug Store  
 Rexall Drug Store

**POLKTON 575 (Anson)**

Polkton Drug Co.

**POWELLSVILLE 157 (Bertie)**

Ruffin Drug Co.

**PRINCETON 403 (Johnston)**

Peele Drug Store

**RAEFORD 1,350 (Hoke)**

Hoke Drug Co.  
 Raeford Drug Co.

**RALEIGH 29,771 (Wake)**

Boon-Iseley Drug Co.  
 J. C. Brantley, Druggist  
 Capitol Drug Store  
 College Court Pharmacy  
 Edwards-Cain Drug Co.  
 C. H. Fleming Co.  
 Galloway Drug Store  
 Philip D. Gattis, Druggist  
 Glenwood Pharmacy  
 V. C. Hamlin, Druggist (Col.)  
 Hayes-Barton Pharmacy  
 C. A. Haywood Drug Co. (Col.)  
 Charles Hicks, Druggist  
 Love Drug Store (Col.)  
 Mallette Drug Co., Inc. (Col.)  
 Martin St. Pharmacy  
 North Side Drug Store  
 F. W. Parker Drug Co.  
 Person St. Pharmacy  
 Saunders St. Pharmacy  
 Tucker Building Pharmacy  
 Wake Drug Store  
 Walton's Pharmacy  
 R. I. Williams, Druggist  
 S. W. Williams, Druggist  
 R. E. Wimberly, Drugs (Col.)  
 Wholesale  
 W. H. King Drug Co.



**RAMSEUR 1,105 (Randolph)**

Ramseur Pharmacy, Inc.

**RANDLEMAN 2,145 (Randolph)**

Randleman Drug Co.

**RED SPRINGS 1,110 (Robeson)**

Red Springs Drug Co.

Townsend's Pharmacy

**REIDSVILLE 5,820 (Rockingham)**

Ellington Drug Co.

Fetzer's Drug Store

Gardner Drug Co.

Piedmont Drug Store (Col.)

Tucker's Drug Store

**RICHLANDS 548 (Onslow)**

G. M. Nicholson Drug Co.

**RICH SQUARE 475 (Northampton)**

Bolton Pharmacy

**ROANOKE RAPIDS 3,675 (Halifax)**

Roanoke Pharmacy Co., Inc.

Taylor-Mathews Co., Inc.

**ROBERSONVILLE 1,310 (Martin)**

C. L. Cannon Drug Co.

David Grimes Drug Co.

**ROCKINGHAM 2,740 (Richmond)**

Biggs Drug Store

Fowlkes Pharmacy

L. G. Fox Drug Co.

R. P. Lyon Drug Co.

**ROCKWELL 453 (Rowan)**

H. W. Barnhardt

**ROCKY MOUNT 14,683 (Edgecombe)**

Burnett Drug Co. (Col.)

Douglas-Armstrong Drug Co. (Col.)

H. L. Hicks Drug Co.

Hicks and Gorham

Kyser Drug Co.

McCall Drug Co.

May and Gorham

I. W. Rose Drug Co.

Standard Drug Co.

**RONDA 166 (Wilkes)**

Ronda Drug Co.

**ROSEBORO 749 (Sampson)**

D. W. Tart Drug Co.

**ROSEMARY 1,414 (Halifax)**

Rosemary Drug Co.

Taylor's Drug Store

**ROSMAN 527 (Transylvania)**

Spalding-McIntosh

**ROWLAND 767 (Robeson)**

Barker's Pharmacy

Rowland Drug Co.

**ROXBORO 1,800 (Person)**

Davis Drug Co.

Hambrick, Austin and Thomas

Palace Pharmacy

**RURAL HALL 400 (Forsyth)**

Rural Hall Drug Co.

**RUTHERFORDTON 1,845 (Rutherford)**

The Robinson Co.

Thompson-Watkins Co.

**SALEMBURG 215 (Sampson)**

Dr. Gibson Lewis Sikes

**SALISBURY 17,003 (Rowan)**

Carter and Trotter

Empire Drug Co.

Eureka Drug Co. (Col.)

Main Drug Store

Peeler Drug Co.

People's Drug Store

S. M. Purcell, Druggist

Smith Drug Store

Tom's Drug Store

Yadkin Drug Co.

**SALUDA 549 (Polk)**

Saluda Pharmacy

**SANFORD 3,250 (Lee)**

Acme Drug Co.

Crabtree Drug Co.

Gurley's Drug Store

Gurley's Steele St. Pharmacy

Lutterloh's Drug Store

Phillips-Boykin Drug Co. (Col.)

**SCOTLAND NECK 2,250 (Halifax)**

North End Drug Store

Scotland Neck Drug Co.

E. T. Whitehead Co.

**SELMA 1,745 (Johnston)**

Selma Drug Co.

E. V. Woodard, Druggist

**SHALLOTTE 174 (Brunswick)**

Shallotte Drug Co.

**SHELBY 3,940 (Cleveland)**

Cleveland Drug Co.

Reviere Drug Co.

South Shelby Pharmacy

J. A. Suttle's Drug Store

Paul Webb and Son, Pharmacists

**Wholesale**

Kendall Medicine Co.

**SILER CITY 1,253 (Chatham)**

Siler City Drug Co., Inc.

Wiggins and Nye

- SIMS 18 (Wilson)**  
Nichols Drug Co.
- SMITHFIELD 2,070 (Johnston)**  
Creech Drug Co.  
Hood Brothers  
Johnson's Drug Store
- SNOW HILL 700 (Greene)**  
Harper's Drug Store
- SOUTHERN PINES 743 (Moore)**  
Broad St. Pharmacy  
Thrower's Pharmacy
- SOUTHPORT 1,815 (Brunswick)**  
Watson's Pharmacy Co.
- SPARTA 159 (Alleghany)**  
Abernethy's Drug Store
- SPENCER 2,715 (Rowan)**  
H. M. Cooke Pharmacy  
Rowan Drug Co.
- SPINDALE 510 (Rutherford)**  
Spindale Drug Co.
- SPRAY 6,000 (Rockingham)**  
Joyce Drug Co.  
Spray Drug and Chemical Co.
- SPRING HOPE 1,335 (Nash)**  
Citizens Drug Co.  
South Side Pharmacy  
Spring Hope Drug Co.
- SPRUCE PINE 717 (Mitchell)**  
Spruce Pine Pharmacy
- STANLEY 584 (Gaston)**  
Stanley Drug Store, Inc.
- STANTONSBURG 424 (Wilson)**  
Stantonsburg Drug Co.
- STAR 467 (Montgomery)**  
Curtis Drug Store
- STATESVILLE 8,625 (Iredell)**  
Boulevard Drug Store  
Polk Gray Drug Co.  
Logan Stimson and Son  
Rhyne Drug Co.  
Statesville Drug Co.
- STEM 245 (Granville)**  
Stem Drug Co.
- STONEVILLE 472 (Rockingham)**  
Stoneville Drug Co.
- STONY POINT 336 (Alexander)**  
Stony Point Drug Co.
- STOVALL 414 (Granville)**  
R. T. Gregory, Druggist
- ST. PAULS 1,255 (Robeson)**  
Grantham Drug Co.  
Wiggins Drug Store
- SWANNANOVA 66 (Buncombe)**  
Ward's Pharmacy
- SWANSBORO 420 (Onslow)**  
Hargett's Pharmacy
- SYLVA 863 (Jackson)**  
Buchanan Bros.  
Hooper Drug Store  
Sylva Pharmacy
- TABOR 782 (Columbus)**  
Harrelson Pharmacy
- TARBORO 4,985 (Edgecombe)**  
R. E. L. Cook, Druggist  
Edgecombe Drug Co.  
Garrett Drug Store (Col.)  
McNair-Bryan Drug Co.  
E. V. Zoeller and Co.
- TAYLORSVILLE 1,225 (Alexander)**  
Munday's Drug Store  
People's Drug Store
- THOMASVILLE 6,195 (Davidson)**  
Harville Drug Co.  
C. R. Thomas, Druggist  
Thomasville Drug Co.
- TOWNSVILLE 206 (Vance)**  
Townsville Drug Co.
- TRENTON 488 (Jones)**  
Trenton Drug Co.
- TROUTMAN 342 (Iredell)**  
Troutman Drug Co.
- TROY 1,200 (Montgomery)**  
Troy Drug Co.
- TRYON 1,067 (Polk)**  
Missildine Pharmacy  
Tryon Pharmacy, Inc.
- VALDESE 1,000 (Burke)**  
Valdese Drug Co.
- VANCEBORO 540 (Craven)**  
Craven Pharmacy
- VARINA 36 (Wake)**  
Thomas' Drug Store
- VASS 467 (Moore)**  
Wiggins Drug Store
- WADESBORO 2,885 (Anson)**  
Fox and Lyon  
Parsons Drug Co.  
Pee Dee Pharmacy
- WAGRAM 174 (Scotland)**  
Shaw and McLean
- WAKE FOREST 1,550 (Wake)**  
T. E. Holding and Co., Inc.  
Wiggins Drug Store
- WALLACE 648 (Duplin)**  
Dees Pharmacy  
Duplin Drug Co.

**WALNUT COVE 651 (Stokes)**

Walnut Cove Drug Co., Inc.

**WALTONSBURG 158 (Greene)**

Waltonsborg Drug Co.

**WARRENTON 927 (Warren)**

Boyce Drug Co.

Hunter Drug Co.

**WARSAW 1,205 (Duplin)**

Brown Drug Co., Inc.

Warsaw Drug Co.

**WASHINGTON 6,890 (Beaufort)**

Beebe Drug Store (Col.)

Bowen Drug Co.

Davenport's Pharmacy

Harris and Cutlar

Sam Reid, Druggist

Worthy and Etheridge

**WAXHAW 750 (Union)**

Community Drug Store, Inc.

Waxhaw Drug Co.

**WAYNESVILLE 2,120 (Haywood)**

Alexander's Drug Store

Waynesville Pharmacy

**WEAVERVILLE 606 (Buncombe)**

Sprinkle's Pharmacy

**WELDON 2,045 (Halifax)**

Coppedge-Grant Drug Co.

Terminal Drug Co. (Col.)

Weldon Drug Co.

**WENDELL 1,355 (Wake)**

W. R. Nowell, Druggist

Wendell Drug Co.

**WEST ASHEVILLE (Buncombe)**

Bilbro's Drug Store

Craven Drug Store

West Asheville Pharmacy

**WEST DURHAM 2,000 (Durham)**

Callahan's Drug Store

Hillsboro Road Drug Co.

McDonald Drug Store

West Durham Drug Co.

**WEST JEFFERSON (462 (Ashe)**

Ray Drug Co.

**WHITAKERS 723 (Edgecombe)**

Burnett's Drug Store

Whitakers Pharmacy

**WHITEVILLE 1,815 (Columbus)**

McNeill's Drug Store

Whiteville Drug Co.

**WILLIAMSTON 1,970 (Martin)**

S. R. Biggs Drug Co.

Clark-Bennett Drug Co.

**WILMINGTON 36,390 (New Hanover)**

R. R. Bellamy

Brooklyn Drug Co.

J. Hicks Bunting Drug Co.

Elvington Pharmacy, Inc.

H. L. Fentress Drug Store

Chas. F. Green, Druggist

Jas. M. Hall, Druggist

Hanover Drug Co.

Hanson's Drug Store

John H. Hardin and Son

Jarman and Futrelle (2 stores)

Koonce Drug Store

Miller's Pharmacy

Mission Pharmacy

J. D. Nutt, Druggist

Payne Drug Co.

People's Drug Store (Col.)

Pinehurst Pharmacy

Service Drug Co.

Southside Drug Co., Inc.

Wholesale

Ahrens Brothers

R. R. Bellamy and Son

**WILSON 12,417 (Wilson)**

Barnhill Drug Store

Herring's Drug Store

Ideal Pharmacy (Col.)

Matthews Drug Store

Miller's Pharmacy

Patterson Drug Co.

Shade's Pharmacy (Col.)

Turlington and Morrison

Terminal Pharmacy Branch—Turlington  
and Morrison

Wilson Drug Co.

**WINDSOR 1,320 (Bertie)**

Askew-Pugh Drug Co.

Windsor Pharmacy Co., Inc.

**WINGATE 470 (Union)**

Wingate Pharmacy

**WINSTON-SALEM 65,806 (Forsyth)**

Acme Drug Store (Col.)

Bobbitt Drug Co.

Carswell Drug Co.

Cassell Drug Co.

Center Drug Co.

Christian Drug Co. (Col.)

Crescent Drug Co.

Eureka Drug Co. (Col.)

Fairview Drug Co.

Forsyth Drug Co.

Hall's Drug Co. (Col.)  
 Hopkins-Landquist Co.  
 Hutchins' Drug Store  
 Jones Drug Store (Col.)  
 Neely-Hairston Drug Co. (Col.)  
 O'Hanlon's Drug Store  
 Owens Drug Co.  
 Patterson Drug Co.  
 Smoak Drug Co.  
 T. L. Streetman, Druggist  
 Taylor's Pharmacy  
 T. B. H. Drug Co.  
 Thompson Drug Co.  
 United Retail Drug Co.  
 Wall-Clark Drug Co.  
 Welfare's Drug Store

West End Drug Store  
 Woodland Ave. Drug Co. (Col.)  
**Wholesale and Retail**  
 Perry Drug Co.  
**Wholesale**  
 O'Hanlon-Watson Drug Co.  
**WINTERVILLE 650 (Pitt)**  
 B. T. Cox and Brother  
**YANCEYVILLE 330 (Caswell)**  
 Yanceyville Drug Co.  
**YOUNGSVILLE 414 (Franklin)**  
 Winston-Blanks Drug Co.  
**ZEBULON 953 (Wake)**  
 Citizen's Drug Co.  
 Zebulon Drug Co.

### RECAPITULATION

Total number of Retail Drug Stores in North Carolina.....	800
Total number of Wholesale Drug Stores in North Carolina.....	13
Total number of Wholesale-Retail Stores in North Carolina.....	2
Total number of Negro Drug Stores in North Carolina.....	46
Counties in North Carolina in which there are Drug Stores.....	93
Counties in North Carolina in which there are no Drug Stores.....	7
Ratio of Retail Drug Stores to population in North Carolina.....	1 to 3,440
Ratio of Wholesale to Retail Druggists in North Carolina.....	1 to 61

# The Carolina Journal of Pharmacy

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The next annual meeting of the North Carolina Pharmaceutical Association will be held in New York City, June 21-25, 1926. Headquarters at Hotel Pennsylvania.

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill on June 14-15, 1926.



ERNEST ELLWOOD MISSILDINE, A.B., of Tryon  
*President During 1920-21 of the North Carolina Pharmaceutical Association  
and Successful Retail Druggist of Tryon.*



## *Ernest Ellwood Missildine*

Ernest Ellwood Missildine, to whom the CAROLINA JOURNAL OF PHARMACY for February, 1926, is dedicated, was born in Miller County, Missouri, on June 1, 1873. His father was Alfred H. Missildine, and his mother before her marriage was Miss Annie Stuart.

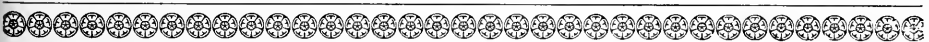
After receiving an elementary education in the high school of his home section, Mr. Missildine went to Florida and entered Rollins College at Winter Park. In 1895 he was graduated from this institution with the A.B. degree. The following year (1896) found him settling in the state of his final adoption, North Carolina. Going to Tryon he entered into a partnership with Dr. Earle Grady, a physician-druggist of that place, and thus began his uninterrupted career in pharmacy. During spare moments he was taught the rudiments of drug dispensing and manufacture by Dr. Grady, but desiring a fuller knowledge of the work than it was possible to obtain in a busy store, he went to Raleigh and entered the widely known school of pharmacy that was conducted there for many years by the late William Simpson. Few, if any, druggists in the State at that time were able better than Mr. Simpson to train young apprentices in all the practical essentials of compounding and under this tutelage Mr. Missildine remained for several months when he successfully stood the examinations of the North Carolina Board of Pharmacy and was granted license to practice his profession. This was in 1900.

Going back to Tryon he purchased Dr. Grady's interest in the store that the two had jointly owned, and from that time to this he has continued the business in the same location. The firm name, however, was changed to the Missildine Pharmacy to indicate the new ownership.

Shortly after becoming licensed (in 1901 to be exact), Mr. Missildine married Miss Mary Porter, of Columbus, Ohio, and to this union one child, Eva S., was born. His first wife having died some years before, Mr. Missildine was married in 1913 to Miss Isabel Grover, of Lynn, Mass.

Mr. Missildine joined the North Carolina Pharmaceutical Association in 1902 and has remained a loyal member ever since. He has served the organization in several important capacities. Made a third vice-president in 1917, he was elevated through the several grades of this rank and in 1920 was elected president. His administration was marked by several notable achievements on the part of the Association, and his able direction of the joint meeting with the South Carolina Association in Charlotte in 1921 was the subject of much favorable comment. Mr. Missildine is also a member of the American Pharmaceutical Association, having joined in 1910.

Belonging to the Congregational church, the Masonic order, the Democratic party, and to all civic movements calculated to promote the interests of his community, Mr. Missildine is an excellent citizen as well as a capable druggist. The editors, recognizing his personal and professional worth, are setting aside this page as a slight tribute, and are wishing for him in the New Year continued success, health, and happiness.—J. G. B.



# EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

## An Analysis of Drug Stores

The L. L. Lyons Co., a wholesale firm of New Orleans, has recently published a survey it made of typical southern drug stores. Certain of the findings are interesting and important. For example, it develops that the average rent paid by the average firm amounts to 3% of the gross annual sales. Using gross annual sales as a basis of calculation in every case, Lyon and Co. shows that the average cost of doing business, or "overhead," is 28.2%. For every dollar's worth of merchandise sold, the southern drug retailer expends 28.2 cents for necessary expenses. This includes, of course, his own salary as manager and rent on the building even though the store is owned. Of this 28.2 cents, the major amount, 16 cents, goes to pay salaries. The next highest single item is for rent, 3 cents, and so on down to three mills which goes for advertising.

The average gross profits made were 35% of annual sales; the average net was 6.9%. Average annual sales were \$34,000, which is a high average it seems to us. The cost of goods sold was 65% of sales. The rate of turnover for all the stores examined was 3.3%, and the amount of stock at cost carried by the stores amounted to about 1/5 the value of the annual sales.

How does your store compare with the above averages?

## Have You Signed Up For New York?

The Edgerton Touring Co., of Greensboro, official carriers of Association delegates to the New York convention next June, is now canvassing the membership and hopes shortly to fill the boat with signed-up druggists. Have you sent in *your* application? If not, we urge you to do so at once, enclosing a \$10 deposit. If it later develops that you

cannot go along, then Mr. Edgerton will refund the deposit and you will not have lost anything. If, on the contrary, you delay making application, and you finally find you can go, there may not be any space left. The provident thing, therefore, is to apply at once. The deposit fee will be applied to the cost of the trip, \$70, so you have much to gain and nothing to lose by signing up right away.

President James is leaving for New York this month to make necessary arrangements for entertainment, etc. If his present plans materialize, the delegates will find a delightful surprise awaiting them in the "Big City." It is going to be a great trip in any case, and if one may judge by what hundreds of druggists have said, there will be a whaling big crop of Tar Heel pillionaires in New York when June 22 comes around.

## Things to Be Thankful For

In the third edition of the "Directory of Drug Stores in North Carolina," published last month in this JOURNAL, it was shown that there are now exactly 800 bona-fide drug stores doing business in this State. This gives one store to every 3,440 people. Exactly two years ago we printed the second edition of the Directory, and although there were eight fewer stores shown in it than in the latest one, there were also fewer people in North Carolina then than now, so that each store had only 3,223 to draw from as against 3,440 at this time. Consequently the situation is more satisfactory today than it was two years ago.

We are prone to say that the number of drug stores is increasing rapidly in North Carolina, and yet in two years the net increase was only eight stores, while the things



that really matter—number of customers per store, and buying capacity of each customer—are appreciably greater in 1926 than ever before. We should, therefore, take comfort from these facts, particularly when we can say that in no other State in the Union are there as many as 3,440 people from which each drug store may expect patronage.

While on the subject of comforting facts, it behooves us to take pride in and offer thanksgiving for certain other features that North Carolina pharmacy is blessed with.

*Item 1 (repeated):* Only one drug store for every 3,440 people as against the nation wide average of 1 to 2,180.

*Item 2:* Every drug store in North Carolina is owned (insofar as we can ascertain) by a native born American. Practically all of our stores are operated by Anglo-Saxons.

*Item 3:* Not a drop of whisky is sold by the drug stores in this State. The number of retail druggists who violated the Harrison Law last year were very few, and these simply committed some technical error.

*Item 4:* Of the 2,173 chain stores operated in the United States in 1925, only 16 were in North Carolina. Stated differently, only 2% of our 800 stores belonged to a chain, and most of these were links in small local chains, and hence conformed to our way of doing things.

*Item 5:* As compared with the country as a whole, or as compared with the practices of most of our own drug stores, there is no "Cut Rate Evil" in North Carolina. Many of the stores in Winston-Salem, Asheville, and a few other towns do cut prices, but if their total number is compared to 800, the percentage is quite low.

*Item 6:* Eighty per cent. of the eligible pharmacists in this State belong to the North Carolina Pharmaceutical Association and hence are organized. Only three other states can claim so high a percentage and in them membership is compulsory by law and not necessarily a voluntary act of coöperation.

*Item 7:* North Carolina is one of the 26 states which guarantees to its citizenship that only fully trained graduates may practice the profession of pharmacy. It is one of the 15 states which says that these gradu-

ates shall have completed a high school course of study before taking up pharmacy, thus guaranteeing further a well trained type of practitioner.

*Item 8:* The great majority of drug stores in North Carolina are personally operated by their owners, and not by corporations or lay investors.

These and other facts should make us grateful that we are practicing pharmacy exactly where we are, and should serve further to make us see that conditions are not nearly so bad as some pessimists would have us believe.

### Are You Guilty?

A lamentable number of members of the Association have not yet paid their dues for this year. They keep putting the matter off each time a bill is rendered there, meaning perhaps to send in a check shortly. Unfortunately, however, the Association engine will not run on good intentions: it requires something more material in the way of fuel. If you, gentle reader, are among those who still owe, won't you take this message to heart and send in your fees right away?

### A Political Hint

A year from now the General Assembly of North Carolina will be in session. Legislators will be passing laws directly affecting the interest of every druggist in the State. Not very long from right now these self-same legislators will be offering themselves for office. Will you know anything of their attitude towards the drug business *before* they are nominated and elected, or will you be indifferent towards each candidate's views until after it is too late to matter?

The JOURNAL hears that Mr. J. P. Stowe, of Charlotte, may run for the Legislature. If so, and he is elected, we will have an influential man to help our cause. However, not just one druggist but at least ten should enter the race, and, then, if successful, pharmacy, like all other professions and industries, would be adequately represented in our law-making body. Is there a druggist in your district who can be elected? If so, persuade him to work for the office, beginning now.

## HISTORY OF DR. T. C. SMITH CO.

The firm of Dr. T. C. Smith Company has, we believe, the distinction of being the oldest established wholesale drug house in North Carolina, and, with two or three exceptions, the oldest in the South. From its beginning in Charlotte in 1869 it has been continued to the present day—a span of nearly sixty years.

The business was first established in the old Wm. Johnston Building, in Charlotte, by Dr. T. C. Smith, and conducted there by him until 1887 when he sold out to Burwell and Dunn Company, and, through the persuasion of Colonel Frank Coxe, a kinsman, moved to Asheville and cast his lot with the thriving village which was just then beginning to give promise of a future and which was destined to become the Metropolis of the West.

There were few drug stores in the new territory so that the business for several years was confined largely to country merchants who carried patent medicines and family remedies. When Asheville and Western North Carolina began to be visited by an increasing number of tourists each year, the number of the retail drug stores correspondingly increased and the wholesale business was expanded to meet the demands made upon it.

On account of the cosmopolitan character of Asheville, the drug stores of this city, catering to people from all parts of the world, received calls for articles which the average home town store would never carry in stock. This condition made it necessary for the wholesaler to keep very alert in regard to the many new articles and preparations constantly being marketed and to keep them in stock ready to supply the retailer. The business, at first restricted to Asheville and the nearby villages, was soon serving the whole western part of the State.

The policy adopted by Dr. Smith when laying the foundation of his business was that of fair dealing and efficient service. This foundation was laid so broad and deep that the many commercial storms which have

swept the country during the past sixty years made only a passing impression.

The firm does not do a large volume of business compared with some others as it has restricted its service to its own immediate territory, but it has established a very close and intimate contact with its customers which has been of mutual satisfaction, pleasure and profit.

Dr. Smith, the founder, after serving for years in the Confederate Army as hospital steward, got a taste for medicine and as soon as the war was over went to New York to study, graduating at the University of New York with the degree of M.D. However, the call of a commercial career was greater than that of the professional career he had chosen, so turning his face again toward the Southland, he embarked in the drug business in Charlotte. Here he continued the business, occupying the same building on the corner of the Square, now occupied by Blake's, for nearly twenty-five years.

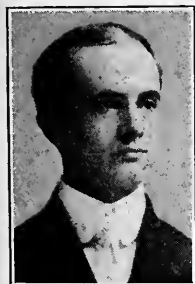
When his contemplated move to Asheville was made public, someone asked the late C. E. Graham what were Dr. Smith's prospects in the new field. Mr. Graham replied that "Dr. Smith would build up a good trade on a desert island." This remark from one of North Carolina's most successful men is significant of the energy, enterprise and ability of the man whose name still appears in the firm now conducted by his two sons—Thomas C. and Frank S. Smith.

The ideals of the founder have not suffered in the hands of the present firm for they realize that though the old time methods of doing business could not endure under the present strenuous competition, still the homely virtues which flourished then are applicable to business life at all times and no commercial structure is safe unless it is based on such a foundation. This is the secret of the success of this firm through its many years of service as wholesale and manufacturing druggists.

NOTE: This is the sixth of a series of articles describing the origin and growth of North Carolina wholesale drug firms. The seventh will appear in an early issue.—Editor.

## ALL PAY CASH UNLESS ON HONOR ROLL\*

J. G. Ballew, proprietor of Ballew's Cash Pharmacy, Lenoir, N. C., is an apostle of cash trading. For ten years, he says, his losses from bad debts have been less than one-tenth of one per cent of his receipts. Meanwhile his annual business has increased 300 per cent.



Mr. Ballew admits that his business was not always on a cash basis. For a few years after he took charge of it he tried to conduct it

in the old free-and-easy way.

"When a customer said, 'Charge it,' I said meekly, 'Thank you. Come again,' and they usually did," he says. "The inevitable happened. I found myself standing off my creditors. All was going out; nothing coming in. Like Lincoln, I then and there 'highly resolved' no longer to strive in vain. I started the cash system on a hermetically sealed basis. Instead of being unpopular, it met unqualified approval. Result: I began to visit the bank as often to make a deposit as I had previously visited it to borrow money or renew my quarterly obligations.

"I soon found, however, that it worked a hardship in some instances to demand cash on delivery, and since one's honesty is his greatest asset in his community, I asked myself 'Why not capitalize honesty and cater to customers of clean cut character?' Fortunately, I had a clientele of the better element of the town, and of these I established an honor roll. I have learned well whom I can trust, and through membership in the Retail Merchants' Association I keep tabs on the newcomers."

Mr. Ballew admits that despite his care and cash system, he finds it necessary "to deliver a broadside at intervals and sweep the decks of the old scow Charge It," but then he does not "hesitate to use shell and shrapnel." In a recent "broadside" circular, he says:

"A monthly statement when tendered by us it not altogether a good-will missive and kind greeting, as many, who pass it up, assume it to be. It is a formal summary of obligations now due and a polite request for payment,—a perfectly harmless document—but when neglected and deferred it has teeth and comes back viciously.

"This is preliminary to saying we have joined the Lenoir Retail Merchants' Association. If you pay your obligations promptly, the fact that there is such an organization is no concern of yours, except that you have an A No. 1 rating."

To customers of the other class, the broadside says "This is a closed season for hunting, and that kind of business is subject only to classification with banditry."

As to the operation of his store, Br. Ballew says:

"Loafers, lounge lizards and their ilk find no sanctuary of facilities for roosting in my place of business. Nothing so utterly destroys the distinctively professional character of a drug store as to have it infested by the noisy, good-for-nothing, loafing element that is common to every community.

"In connection with my prescription business, I have no subsidized doctors to whom I kow-tow or defer or give unrestricted privileges. I try to maintain the most friendly relations with all while offering them the best coöperation and professional service.

"Next to the credit plan, inefficient and ignorant employees are the greatest bane that can beset a business," Mr. Ballew adds. His four employees, he boasts, are all "home grown products," trained in his store, in his employ from five to ten years and treated with the most friendly consideration.

### Educational Plan Inaugurated

A coöperative advertising movement by Winston-Salem druggists is being carried on in the columns of *The Sentinel*, one of the local papers. Each week a "Plain Talk" is made emphasizing the various features of the drug business.

\* *Pharmaceutical Era*, Jan. 2, 1926.



## GUESS WHO?

The man pictured in the cartoon above is a successful retail druggist in North Carolina. How many JOURNAL readers can identify him? There is something wrong though in the cartoon. To the first person giving the correct answer to the question: "What is Wrong or Unnatural about the Cartoon," we will give a year's subscription either to the *Druggists' Circular*, *American Druggist*, *Pharmaceutical Era*, or *Bulletin of Pharmacy*, depending on which magazine is preferred.

## LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

Not in years has there been such a deluge of new regulations pertaining to the prohibition laws and the narcotic laws as there has been during the past two or three months. Treasury decision after treasury decision has been promulgated. At the same time, however, few radical changes have been effected. In order that you may have these changes brought to your attention, the regulations in which you are most interested have been classified under two headings, namely: Prohibition—Recent Regulations, and Narcotic—Recent Regulations, and appear below. You are urged to familiarize yourself with the changes that have been made.

### PROHIBITION—RECENT REGULATIONS

#### “Double Strength Ginger” Classed Intoxicating Liquor

Treasury Decision 3765, approved November 4, 1925, provides that “Effective January 1, 1926, alcoholic extract or tincture of ginger made in accordance with the process described on page 406, tenth revision of the United States Pharmacopoeia, but using 400 grams of powdered ginger per liter, shall hereafter be classed as intoxicating liquor, and may be manufactured, sold, transported and used only in the manner provided for similarly classed official preparations listed in section 810 of Regulations 60.

“Tincture of Ginger, U. S. P., tenth revision, shall likewise be classed as intoxicating liquor, with the same limitations as tincture of ginger, U. S. P., ninth revision.

“Attention is called to the fact that fluid extract of ginger, U. S. P., which is a liquid ginger preparation, is classed as unfit for beverage purposes. Section 811, Reg’s 60, is amended in accordance herewith.”

#### Time Extended For Disposal of Stock of Tincture of Ginger

Treasury Decision, approved December 18, 1925, extends the time limit set out in preceding decision by providing that “Tincture of Ginger, double strength, manufactured prior to January 1, 1926, and in the hands of the manufacturer, jobber, or retailer on that date may be sold under the restrictions of section 811, Reg. 60, until April, 1926, and T. D. 3765 is amended accordingly.

“No further quantities may be manufactured or imported after December 31, 1926.”

Notwithstanding the foregoing decisions, however, retail druggists in North Carolina are prohibited by the State law from selling either the official Ginger or “Double Strength Ginger,” except upon the prescription of a physician. Hence, insofar as they are concerned no change has been effected by the new regulations.

#### Expiration of Permits Issued Under National Prohibition Act

Treasury Decision 3773, approved November 14, provides that “All basic permits issued under Titles II and III of the national prohibition act shall expire on December 31, 1925; and thereafter all basic permits issued prior to August 31 of any calendar year shall expire on December 31 of the same year; and all basic permits issued after August 31 of any calendar year shall expire on December 31 of the succeeding calendar years: Provided the foregoing shall not apply to basic permits issued after August 31, 1925, to expire on December 31, 1926.

“All regulations inconsistent herewith are hereby rescinded to the extent of such inconsistency.”

## Time of Compliance With the Above Decision Extended

Treasury Decision 3774, approved on the 19th of the same month, extends the time of compliance with the preceding decision, as follows: "In order better to effectuate the purposes of T. D. 3773, approved Nov. 14, all outstanding permits for the sale or use of denatured alcohol shall, unless sooner revoked, or the application therefor acted upon before that time, continue in effect until the 31 of March 1926. All applications for renewals of such permits shall be submitted by December 31, 1925.

"For like reasons, all H-permits, or permits to use alcohol or other distilled spirits in manufacturing, shall continue in effect until the 31st day of December, 1926. All applications for renewal of such permits shall be filed prior to the first day of July, 1926."

Retail druggists holding permits to use alcohol, therefore, are required to make application to the Federal Prohibition Administrator, Charlotte, N. C., for renewal thereof before the first day of July, this year.

## Manufacture of Rubbing Alcohol and Similar Preparations

Treasury Decision 3764, approved November 4, 1925, standardizes rubbing alcohol, and similar preparations, by prescribing only one formula that may be used for that purpose, and by providing that the maximum percentage of alcohol such preparations may contain shall be 70 per cent. It provides in part: "Administrators may approve the manufacture of such preparations with specially denatured alcohol formula 23 A. The bonded manufacturer is required to medicate the preparation by the addition of any two of the following agents in the quantities indicated:

Zinc sulphocarbolate, 4 grains per fl. oz.

Borix acid, 5 grains per fl. oz.

Tincture Quassia, U. S. P., 2 minims per fl. oz.

Diethylphalate, 1%.

"The alcoholic content, including the denaturant, of these preparations shall not exceed 70 per cent by volume. The manufacturer may add such odorous constituents as is desired."

The purpose of this regulation is to make it more difficult to denature rubbing alcohol, thereby preventing such alcohol from entering illegitimate channels.

## Manufacture of Wine For Beverage Purposes Prohibited

Treasury Decision 3777, approved November 21, 1925, amends section 615 of Regulations 60, by prohibiting the manufacture, possession or removal of wine for beverage purposes in the home or elsewhere. This of course does not prohibit the manufacture of nonintoxicating cider and fruit juices for use in the home.

## Wine For Sacramental Purposes or Like Religious Rites Limited

Treasury Decision 3779, approved November 30, 1925, limits the withdrawal of wine for sacramental purposes or like religious rites and further restricts rabbinical agents in the distribution of such wine. It holds them responsible for safe keeping and for the use intended.

## Administrators May Suspend Withdrawals by Permittees Pending Revocation

Treasury Decision 3784, approved December 12, 1925, amends Regulations 60, section 1903, by providing that Prohibition Administrators may suspend withdrawals of spirits (alcohol) by a permittee, to the same extent as may be done by the Commissioner of Revenue in person.

## Revocation of Completely Denatured Alcohol Formula No. 6

Treasury Decision 3785, approved December 12, 1925, revokes, effective January 1, 1926, completely denatured alcohol formula, reading as follows:

100 parts by volume ethyl alcohol, not less than 160° proof.

2 parts by volume approved benzol.

0.25 part by volume approved pyridine bases.

0.50 part by volume approved benzene (kerosene).

### Board of Appeals For Review of Revocation Proceedings Abolished

Treasury Decision 3786, approved December 16, 1925, rescinds T. D. 3757, which provided for the Board of Appeals in the Prohibition Unit, and in lieu thereof names the administrators, or boards established by them, to review revocation proceedings in the various districts.

### NARCOTIC—RECENT REGULATIONS

#### Changes Affecting the Manufacture and Sale of "Exempt Preparations"

Treasury Decision 3766, approved November 4, 1925, clarifies the regulations relating to special narcotic preparations. It reads:

"The following changes in Regulations 35 (revised), affecting the manufacture and sale of so-called exempt (nontaxable) narcotic preparations are hereby prescribed, effective immediately:

"1. Article 141 is hereby amended by striking out the last sentence thereof and adding thereto a paragraph relative to the status of cocaine, the amended article to read as follows:

"Art. 141. *Scope of the law.*—The section of the law last quoted (sec. 6) has the effect of conditionally exempting from liability under the other sections of the act persons manufacturing and dealing in certain narcotic preparations or remedies. Such persons are not, however, totally exempt from any and all provisions of the entire act, but are subject to certain requirements laid down in section 6.

"*Cocaine.*—Preparations containing cocaine in any quantity whether for internal or external use, are not exempt but subject

to the full provisions of the other sections of the act.

"2. In lieu of the present articles 142 and 143 the following are hereby promulgated:

"Art. 142. *Composition of preparations—Internal.*—Preparations designed for or capable of internal use to be exempt must contain not more than one-fourth of a grain of opium, or more than one-fourth of a grain of morphine (T. D. 3776, approved 11, 21, '25), or more than one-eighth of a grain of heroin, or more than one grain of codeine, or any salt or derivative of any of them in 1 fluid ounce, or, if a solid or semisolid preparation, in 1 avoirdupois ounce. The preparation should contain active medicinal drugs other than narcotics in sufficient proportion to confer upon the preparation valuable medicinal qualities other than those possessed by the narcotic drug alone.

"*External.*—This is no limitation upon the percentage of narcotic drugs external preparations may contain. In order to be within the exemption a preparation for external use, containing more than the maximum percentage of narcotic drugs above specified must contain ingredients rendering it unfit for internal administration. Use for aural, nasal, ocular, urethral, or vaginal purposes is not regarded as external.

"Art. 143 *Medicinal use.*—A preparation containing a narcotic drug in accordance with the foregoing is exempt from stamp tax and the requirements pertaining to taxable narcotic drugs and preparations only when manufactured, sold, distributed, given away, dispensed, or possessed as a medicine. A manufacturer may produce and sell as exempt only preparations capable of use for claimed medicinal purposes, and sales thereof, if not to consumers, must be made only to persons registered in class 5. Sales made to consumers, either by manufacturers or dealers, must be made only in such quantities and with such frequency to the same purchaser as will restrict their use to the medicinal purpose for which intended.

"3. The provisions of article 146, entitled 'Private Formulæ' are hereby revoked, and this article must accordingly be considered stricken from the regulations."

# HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor*

Chapel Hill, N. C.

## New Year's Thoughts From Goldsboro

C. B. MILLER, Ph.G., *Reporter*

The druggists of eastern Carolina seem to be well satisfied with the Christmas business, the sales in nearly every store surpassing all other records. The outlook for 1926 is bright and every pharmacist should prepare for the increased business forecasted by the statisticians of the country.

One of the most important aids to business success is the right kind of advertising. Drug store windows should be kept "bright and burning" with attractive displays and these should be backed up with occasional newspaper ads. On the minute deliveries are also splendid advertisements for a store.

A successful pharmacist never allows his stock of any drug store product to be exhausted. Keep your stock full at all times by ordering in reasonable quantities and often. Every clerk in the store should be impressed with the necessity for noting the omits in stock and jotting them down in the "Want Book." If you are "just out" and your competitor has the desired article you may permanently lose the customer. Don't let the druggist across the street beat you to a sale.

If you do not own your own store building or if you have not secured a long time lease on your premises you'd better make a deal with the landlord at once. Otherwise you may wake up some morning to find your store building has been leased to some one else. This has happened more than once and frequently druggists have been forced out of business when they could not secure suitable locations for their pharmacies.

Taking stock is the bugaboo of every druggist but if you have failed to make an

inventory you should do so at once. The income tax man requires it and you cannot know where you stand until the job is done. Guessing at stock is poor business.

Keep your stock and fixtures insured to the limit. You never can tell when you are going to be burned out and when the fire bell rings it is a mighty comfortable feeling to know that you are fully insured—it's a mighty uncomfortable feeling if you are not. Any business worth having is worth insuring so don't forget that Attorney Bowman will save you many dollars in your fire insurance when you get ready to take out a policy. Patronize our own fire insurance company.

## News From Piedmont Carolina

M. J. LEIMKUHLER, *Reporter*

MR. E. B. FUNDERBURK, formerly manager of the E. & F. Drug Co., of Charlotte, is now associated with Lynch's Pharmacy. MR. KENNEY, formerly of Clio, S. C., has accepted the position with the E. & F. Drug Co.

MR. G. O. TRIPP, originally of Ayden but more recently of Winston-Salem, is with Haywood and Boone, of Durham.

We understand that MR. E. S. WHITE is now making his home in Siler City.

MR. J. M. HUTCHINSON, formerly proprietor of Hutchinson's Pharmacy, of Chester, S. C., has moved to Greensboro where he holds the position of prescriptionist for the Grissom Drug Co. Friends of Mr. Hutchinson will be delighted to learn that he is again practicing his profession in North Carolina. He is a member of the North Carolina Pharmaceutical Association having affiliated in 1922 when he was prescriptionist for the North State Drug Co., in Lumberton.



The Franklin Drug Store is the name of a new pharmacy in the suburbs of Gastonia, located on West Franklin Ave. The store is owned by MR. E. G. WILLIS, who was formerly connected with the City Pharmacy in the same town, while MR. JAMES KERR is the prescriptionist.

We regret to learn that MR. P. R. HATCH, manager of the Tucker Building Pharmacy, of Raleigh, was compelled to undergo an operation for appendicitis recently. We trust he has entirely regained his health and strength.

MR. W. L. LAMAR, JR., succeeds Mr. Lewis as manager of Hall's Pharmacy, of Albemarle. Mr. Lamar was formerly connected with the Fairview Drug Co., of Winston-Salem.

On January first C. L. Mauney and Co., of Albemarle, moved into a new building across the street from their old location. They have installed a complete set of new fixtures purchased from the Wade Manufacturing Co., as well as a new Green (Frigidaire) fountain. The store presents a most attractive appearance and we congratulate the management on its new pharmacy and wish for the firm continued success.

MR. L. D. CAIN, of the Edwards-Cain Drug Co., of Raleigh, has entirely recovered from an operation for appendicitis.

It is with sincere regret that we report that MR. TOM LANDQUIST, popular proprietor of the Hopkins-Landquist Drug Co., of Winston-Salem, suffered a complete nervous breakdown on November 30. MR. JULIUS ELDRIDGE is looking after the store during Mr. Landquist's illness.

MR. P. D. GATTIS was the purchaser of the C. W. Ellington Drug Co., of Raleigh, which was sold some time ago. The store is now operating under the name of Philip D. Gattis, Druggist, and will be under the management of MR. CLARENCE V. KIMBALL, who has been connected with Brantley's Drug Store in the Capitol City for a long time. Mr. Gattis will remain in active charge of the drug store he has owned for several years in Raleigh, the Person Street Pharmacy, while his brother, MR. H. I. GATTIS, will assist Mr. Kimball in the new pharmacy

which is located just opposite the Capitol on Fayetteville street.

### General News Items

MR. L. B. POOLE, of Clayton, has accepted a position as prescriptionist for the Court Square Drug Co., in Durham.

MR. D. C. MCCRUMMEN, of West End, who passed the Board in November, was with the Lewiston Pharmacy for a short time, but is now with Mabry's Drug Store in Hamlet.

Friends of MR. C. A. DEAN, JR., originally of Elizabeth City, will be interested to learn that he is now living in Smithville, Ga., where he is connected with the firm of W. L. Childers, Prescription Druggist. Mr. Dean passed the Georgia Board last spring.

MR. BROADUS LEE BLACKMAN, who recently secured his license by reciprocity is prescriptionist for the Piedmont Drug Co., at East Spencer.

We understand that the Nashville Drug Co., of Nashville, has discontinued business.

MR. L. B. HUNT, formerly with the Owens Drug Co., of Winston-Salem, and more recently with Bilbros Drug Store in West Asheville, is now connected with a drug store in Gaffney, S. C.

The JOURNAL desires to extend sympathy to MR. L. D. SHUFORD in the loss of his brother.

MR. R. H. MILTON, of Albemarle, is traveling for the Norwich Pharmacal Co. in the Atlanta territory. His permanent address is c/o The Hotel Marion, Atlanta, Ga.

We hear that MR. E. L. WEBB, of Thomasville, will shortly move to Florida where he will be engaged in the furniture brokerage business. It is understood, however, that he will continue the operation of the Thomasville Drug Co. MR. B. W. BINFORD, registered druggist of Albemarle, recently accepted a position with the firm.

On December 4 MR. J. P. STOWE, of Charlotte, received notice from SECRETARY S. C. HENRY of the N. A. R. D., announcing that PRESIDENT FRANK T. STONE had appointed the Charlotte druggist a member of the Public Relations Committee of the N. A. R. D.

MR. CHAS. TAYLOR, South Carolina druggist, is now with the E. F. Rimmer Drug Co. in Charlotte.

MR. CHAS. THOMAS, enterprising druggist of Thomasville, is also interested rather extensively in Florida real estate.

MR. T. O. LEAVISTER has accepted a position with the Person Street Pharmacy of Raleigh.

MR. SAM AVNER, of California, Pa., who passed the State Board in November, is prescriptionist for the Hamilton Drug Co., of Fayetteville.

MR. C. S. MABRY is traveling for the A. D. S.

North Carolina druggists who have recently moved to Florida are MR. J. M. STEWART, formerly of Charlotte, who is living in Seffnee, and MR. C. L. COX, formerly of Clinton, who is making his residence in Hollywood where he is connected with the Cox Drug Co.

MR. J. H. BRINKLEY, of New Bern, is prescriptionist for the Terminal Pharmacy Branch of Turlington and Morrison in Wilson.

Davenport's Pharmacy at Washington was sold on November 25 by Mr. E. G. Weston as trustee. A valuation of \$6,000 was placed on the stock and fixtures. The editor has been unable to learn who purchased the store.

We noted in a recent issue of a Winston-Salem paper that the Boy Scout headquarters in the Twin City were located over the Owens Drug Co. Another instance of a part of a drug store building being used for a worth while community activity.

MR. C. P. HARPER, proprietor of the Selma Drug Co., was recently elected president of the local Kiwanis Club, and MR. E. V. Woodard, proprietor of the other drug store in the town, operated under his own name, was elected treasurer. MR. JESSE T. MORGAN is a member of the board of directors of the Benson Kiwanis Club.

The Gaston Drug Co., of Gastonia, has been incorporated to operate a wholesale and retail drug store. The authorized capital is \$50,000 with \$4,500 subscribed by R. D. FARRELL, B. E. BRADSHAW, and DORA E. BARNWELL, all of Gastonia.

An amendment has been made to the charter of the Hicks-Crabtree Co., of Raleigh, decreasing the common stock from

\$25,000 to \$12,000, and retiring preferred stock. The president of the company is GILBERT CRABTREE and JULIAN E. WHITE is secretary.

A charter has been granted to the Piedmont Improvement Co., of Greensboro, to conduct a general real estate business, with authorized capital \$1,000,000 and \$300 subscribed by H. S. RICHARDSON, L. RICHARDSON and W. Y. PREYER.

One of the most attractive New Year's Greetings received by the editor's office was that sent out by Walker's Drug Store, of Charlotte. The greeting is in the form of a folder, 4½ x 6, printed on a cream vellum paper, and presents a most attractive appearance while the printed message is very interesting and cordial.

MR. W. M. FOWLKES has made extensive improvements in his drug store in Rockingham. The building has been completely renovated and new fixtures and furniture installed. Fowlkes Pharmacy is one of the most attractive stores in the Richmond capital.

We regret exceedingly to learn of the serious illness of MR. RICHARD GWATHMEY, of Richard Gwathmey and Co., of Richmond, Va. Mr. Gwathmey has always been a very sincere friend of the North Carolina Pharmaceutical Association and hundreds of druggists throughout the State are wishing for him a speedy and complete recovery.

MR. H. L. GOODALL, president of the Peabody Drug Co., of Durham, has called for bids on a two store warehouse and store building. The estimated cost is \$50,000.

The editor was recently in receipt of a letter from MR. D. C. PEMBERTON, a North Carolina registered druggist who is now living in Norphlet, Arkansas. Mr. Pemberton was licensed in this State in 1914 and practiced his profession in Troy, Mount Olive and Norman. He enlisted in the army at the beginning of the World War and remained in service until 1919. Since then he has been living in Arkansas. He writes that he is now anxious to get back to his native State and his many friends hope that his return will be in the near future.

Druggists recently joining the North Carolina Pharmaceutical Association are:

MESSRS. JAS. L. THOMPSON, of Reidsville; H. L. RAYBURN, of Mount Olive; W. R. ROYCROFT, of Coats; A. D. WALKER, of Ahsokie; J. C. HORD, of Shelby; P. E. KIRKMAN, of Winston-Salem; and J. C. FERRELL, of Durham. We are delighted to welcome them to the organization and hope they will derive much pleasure and profit from their affiliation.

MR. CHARLES B. MILLER, prominent and popular druggist of Goldsboro, on December 31 was re-elected president of the Wayne County Fair Association, after having served in that capacity last year. This action on the part of the Board of Directors is thought to be unprecedented as it is the first time in the history of the organization a president has served for two successive terms. This deserved honor is considered a unique and deserved compliment to Mr. Miller's ability and personality. The JOURNAL prophesies that the Wayne County Fair in 1926 will be the most successful ever held by the county.

We are delighted to report that MR. GEORGE A. MATTON, who has been ill since the 20th of December is out again and able to be back at work in his drug store in High Point, the Matton Drug Co.

### Druggist Enters the Real Estate Game

The editor is in receipt of a letter from MR. R. F. HOLLAND, of Asheville, stating that he is no longer wielding the mortar and pestle but is in the real estate business and selling "to beat the band." He is connected with the Gray Gorham organization with offices at 14 Government St., Asheville. MR. C. A. LORD is prescriptionist and manager for Mr. Holland's store, the Berkley Drug Co. The new real estate dealer writes that he will be glad to be of service to any of his druggist friends and hopes that many of them will buy summer homes in the Land of the Sky.

### Drug Store Changes Hands

The East End Drug Store, located on Webb avenue, Burlington, has been sold to MR. R. C. FAULCONER. The store was formerly owned by the Freeman Drug Co. of the

same city. Mr. Faulconer is originally from Greensboro but for the past two years has been the manager of the store he has bought in Burlington. He is a registered druggist and many friends throughout the State are wishing for him every success in his new business venture.

### Raleigh Druggist Honored

MR. GEORGE A. ISELEY, popular druggist and secretary-treasurer of the Boon-Iseley Drug Co., was recently unanimously elected commander of Raleigh Post No. 1 of the American Legion for the year 1926. The *Raleigh News and Observer* carried a photograph of Mr. Iseley on the day following his election and in commenting upon his appointment says: "Commander Iseley has been prominently identified with the work of the Legion since he came here from his former home in Burlington immediately after the World War. During the war he served for 18 months in France with Laboratory 1 of the Medical Corps, which was attached to the 64th Infantry of the Seventh Division."

### New Drug Store in Gate City

A new and finely equipped drug store began business in Greensboro on January first at the corner of Greene and Sycamore streets under the name of the Greene Street Pharmacy. The business has been incorporated with authorized capital stock \$50,000 and \$7,500 subscribed by MESSRS. LAWRENCE W. JENKINS, GARLAND A. FLINTON, ALBERT W. HARDIN, ROY E. BURTNER and P. H. BEESON, all of Greensboro. It will be under the active management of the first three incorporators named above, all of whom were with the Grissom Drug Co. in the Gate City for a number of years. Equipment, valued at approximately \$18,000, has been installed and this includes a refrigerating plant, modern soda fountain and attractive fixtures. The pharmacy is located in the new clinic building which is considered a particularly advantageous one as a number of local physicians have offices on the upper floors. The personnel of the new pharmacy will include a dozen employees.

## Jernigan Buys Store

It is with much pleasure that we announce that MR. RUPERT JERNIGAN is now the proprietor of a drug store. The first of the year he and DR. E. B. WHITEHURST purchased the stock and good will of the Beaufort Drug Co., of Beaufort, from DR. C. L. DUNCAN. The store is located on the corner in a most desirable part of the business section and is a most attractive and well equipped pharmacy. The business will be conducted with the present name under the active management of Mr. Jernigan. He was prescriptionist for the store when it was owned by Dr. Duncan so he is thoroughly familiar with the details of the business. For the present he will be assisted by MR. R. M. WILLIS, originally of Southport, but more recently with the Guthrie-Bell Drug Co., of Beaufort.

## Druggist to the Legislature

The following clipping from the *Charlotte News* will be of great interest to JOURNAL readers:

"That JAMES P. STOWE, head of a local chain of drug stores and a prominent business man, may enter the next race of candidates for the House of Representatives, became known Thursday.

"When called Thursday afternoon, Mr. Stowe said any statement would be premature just now. Asked if he would become a candidate he replied that he might.

"For some time friends of Mr. Stowe have been beseeching him to become a 'business man's' candidate for one of the Mecklenburg County positions in the House of Representatives."

If Druggist Stowe can be persuaded to become a candidate the JOURNAL prophesies he will be elected by an overwhelming majority and will prove one of the ablest representatives Mecklenburg has ever had in the General Assembly. It is needless to say that druggists are hoping that Mr. Stowe will consent to enter the race for the interests of the pharmaceutical profession will be well taken care of with Representative Stowe in the General Assembly.

## Heavy Losses by Fire

The JOURNAL has been greatly distressed to learn that an unusually large number of drug stores have suffered heavy losses by fire within the past few weeks.

The Polk-Gray Drug Co., of Statesville, was damaged to the extent of \$3,000, while at about the same time the Badin Pharmacy suffered a loss of between \$7,000 and \$8,000 by fire.

On the night of December 31 one-fourth of a block of Greenville's best business property was destroyed by fire with a loss of nearly \$150,000. The Horne-Staton Drug Co. was among the stores burned.

A most disastrous fire visited Raeford on the afternoon of December 31 which threatened the entire commercial district of the town. The Raeford Drug Co. was one of the buildings destroyed.

To the owners of the above pharmacies the JOURNAL extends sincerest sympathy and expresses the hope that very soon all of them will be able to start business again.

## Thieves Enter Drug Stores

Thieves entered Mooneyham's Pharmacy, of Asheville, not long ago and stole quite a considerable quantity of goods. Also during the Christmas holidays \$350 in actual cash and merchandise was taken from the Taylor Pharmacy, Southside, of Winston-Salem. Just before Christmas unknown robbers prized the locks on the back door of W. R. Nowell's Drug Store at Wendell and took away around \$225 worth of jewelry and watches. No trace, so far as we have been able to learn, has been found of the guilty parties. The moral to both the numerous robberies and fires is that druggists should keep their stores well insured.

## Raleigh Store Changes Hands

On January 1st MR. GILBERT CRABTREE sold an interest in the Hicks-Crabtree Co. to MESSRS. HUBERT RAMSEUR, J. C. POWELL and RODD HATCH, and in the future the management of the Tucker Building Pharmacy will be under the direction of these gentlemen. Mr. Crabtree still has an interest in the company, but will remain an inactive

partner. He has sent out a good will letter asking the continued interest and support of former friends of the firm. Mr. Ramseur will be in charge of the buying and accounting department. He goes to Raleigh from Fayetteville and Hickory where he was engaged in wholesale work. Mr. Powell was formerly a student in the Page School of Pharmacy and for the past few years has been with the Burrow-Martin Drug Co., of Norfolk. Mr. Hatch has been with the Tucker Building Pharmacy for a long time and both he and Mr. Powell will have charge of the sales and prescription departments. It is understood that extensive improvements will be made in the store.

### Honored in His Own Country

The Elizabeth City *Advance* on December 30 carried a double column write-up under the caption "Grit and Gumption Got F. G. Jacocks a Drug Store." Heading the article is a cartoon showing Druggist Jacocks with his mortar and pestle. The article gives quite a detailed account of the life of Mr. Jacocks and show how he has made the Albemarle Pharmacy the successful drug store it is today. It states that during the last twelve years the floor space of the pharmacy has been doubled, the front has been remodeled, the entire interior has been redecorated, and the soda fountain and other fixtures have been kept up to date. It is in every respect a modern and attractive drug store. "'We have it, can get it, or it isn't made,' is the Albemarle Pharmacy's slogan," says the *Advance*, "and, as the slogan suggests, the store's policy is built and centered on service. The Albemarle Pharmacy is not only willing to go to any reasonable length to satisfy a customer, it takes real pride and pleasure in doing so."

### Important News From the Vick Chemical Co.

A New York office of the Vick Chemical Co. was opened on January 1st in the Whitehall building at 17 Battery Place. This office will have complete charge of all export business of the company, supervision of the Philadelphia plant, and also of domestic sales in the Metropolitan area. Part of the

general manager's department under H. S. RICHARDSON, president and general manager, has been transferred to New York together with the entire exporting force. In commenting on this move officials of the company stated that the Philadelphia plant of the firm now manufactures the major portion of the company's entire output and handles 97% of the company's total sales. Being closer to the sources of raw materials and to the centers of population in the north and east, it is enabled to operate at a lower cost. Last year \$56,000 was saved the company by this plant. Mr. Richardson and his New York staff have invited all their North Carolina friends to make the Whitehall building headquarters when in New York.

At a luncheon in the Vick club house in December given in honor of those members of the staff leaving for New York, a Christmas gift of Vick stock totalling some \$30,000 was made to employees of the company by the Richardson family. Every employee, from janitor and handy-man up, participated. The plan of distribution based the individual allotment of the amount of salary received and the number of years of service. This gave the executives and employees holding the more responsible positions the major part of the stock while the junior employees received cash.

The gift to laboratory and shipping force was made on a different basis, as these departments have always worked on the bonus plan at Christmas, installed by the late Lunsford Richardson. A fixed cash bonus was increased by a like amount for every year of service. Unwilling to abolish this system, the Richardsons gave these forces their cash bonus as usual, but just doubled the usual amount, with the privilege of buying stock with it if they care to.

### Marriages

Mrs. Annie E. Fleming announces the marriage of her daughter, Mary Alice, to Mr. EUGENE THOMAS CREWS on the evening of December 22 in Birmingham, Ala. Mr. Crews is a native of Oxford and was licensed to practice pharmacy in this State in 1905,

but for the past several years he has been connected with a large drug house in Birmingham and the young couple will make their home in that town.

Mrs. Victoria E. Adams announces the marriage of her daughter, Ethel Mae, to Mr. AUSTIN BOYD KUNKLE on the afternoon of November tenth at Statesville. After a wedding trip to eastern North Carolina Mr. and Mrs. Kunkle are at home in Durham where the former is connected with Sutton's Main Street Pharmacy. Mr. Kunkle is originally from Statesville and is a graduate in pharmacy of the State University. Since passing the Board last June, however, he has been located in Durham.

Miss Marie Askins and Mr. FRED HERMAN CLINE announce their marriage on December first in Timmons, S. C. Mr. and Mrs. Cline are at home in Salisbury where the former is prescriptionist for the Yadkin Drug Co. Mr. Cline is originally from Kanapolis but has been living in Salisbury for several months. He attended the State University and passed the State Board in 1920.

Mr. and Mrs. Donald Lumkin announce the marriage of their daughter, Elizabeth Brandon, to Mr. JOHN PALMER HORTON, on the afternoon of December 26 at Durham. Mr. and Mrs. Horton spent their honeymoon in Florida and Cuba and are now living in North Wilkesboro. Mr. Horton is proprietor of the Horton Drug Co. in that town. He graduated from the University with the degree of Ph.G. in 1922, having passed the State Board in November of the previous year.

A wedding that was a great surprise to the many friends of the couple was that of Mr. GEORGE LANNEAU NYE and Miss Aileen Stewart in Coats on January third. Mr. Nye is a member of the firm Wiggins and Nye, Druggists, in Siler City, and is in active charge of the pharmacy. He is originally from Orrum having received his license to practice pharmacy in 1919 and his Ph.G. degree from the University the same year.

Mrs. Minnie V. Spratt announces the marriage of her daughter, Clara Mae, to Mr. JOHN CRATON MILLS on the evening of January 28 at the Chalmers Memorial Church, Charlotte. Mr. Mills received the Ph.G. de-

gree from the University in 1920 and was licensed the following year. For a number of years he was connected with the Sheppard Drug Co. in Charlotte but several months ago returned to his home in Rutherfordton and is now prescriptionist for the Thompson-Watkins Co.

### Births

Mr. and Mrs. E. H. WARD, of Tarboro, announce the birth of a son, Edward Harvie Ward, Jr., on December 8. Mr. Ward, Sr., is the nephew of Dr. E. V. ZOELLER and is a member of the firm of E. V. Zoeller and Co.

Mr. and Mrs. W. G. THOMAS, JR., announce the birth of a son, WILLIAM GRAHAM, 3d, at their home in Varina. Young Thomas' father and grandfather are both druggists. What is your prophecy about the profession he will choose?

### Deaths

The JOURNAL desires to extend sincerest sympathy to Mr. and Mrs. HENRY T. HICKS, of Raleigh, who lost their mothers on the same day. Mrs. W. N. Snelling, aged 76, mother of Mrs. Hicks, died the afternoon of December 12 and twelve hours later Mr. Hicks' mother, aged 86, passed away.

Mr. R. W. HOLLIDAY, familiarly known as "Dick" Holliday, died unexpectedly on the night of December 4 with heart failure following a collapse from a nervous breakdown. A few weeks before his death he had retired from business as he was suffering with nervous exhaustion, but the complication with his heart was unexpected. He was 56 years old and had operated a drug store for about thirty years. He was very popular and a great friend to everyone. He is survived by his wife, and a son and a daughter.

Mr. T. C. McCALL, well known druggist of Rocky Mount, died in a Richmond hospital on the morning of December 18. Mr. McCall was the proprietor of the McCall Drug Co. of Rocky Mount. He was originally from Florence, S. C., but had been in business in this State since 1905. He was a Mason and a devoted member of the First Presbyterian church.

The JOURNAL has just learned of the death of Mr. WALTER BILBRO, proprietor of Bilbro's Drug Store in West Asheville.

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The next annual meeting of the North Carolina Pharmaceutical Association will be held in New York City, June 21-25, 1926. Headquarters at Hotel Pennsylvania.

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill on June 14-15, 1926.



JAMES ALEXANDER HENDERSON, of Charlotte  
Member of the North Carolina Board of Pharmacy Whose Death  
Occurred in Charlotte on February Twelfth



## *James Alexander Henderson*

In deep personal sorrow the editors are bordering this page with black to denote that their tribute is paid to a friend who has just answered the last clear call. Only yesterday it seems now we asked of him permission to dedicate this issue of the JOURNAL in his honor and reluctantly he had consented. "Reluctantly" because he was a modest man who dreaded the spotlight of publicity, but "consented" because he did not know how to deny a friend's request. In deference to his request that only a brief biography accompany the dedication, we shall stifle the impulse to eulogize his life and work and speak of him only in the simple terms that he would have liked.

\* \* \* \* \*

James Alexander Henderson, retail pharmacist of Charlotte and member of the North Carolina Board of Pharmacy, was born in Mecklenburg County, N. C., on April 21, 1879. He was, therefore, in the forty-sixth year of his life—in the ripe maturity of manhood—when the summons came that called him from a busy work. The son of James McKnight and Virginia Alexander Henderson, he came of gentle blood and sturdy stock, the descendant of an ancestry that played its part in America's growth and greatness. Moving to Charlotte when he was eight years of age, Mr. Henderson was entered in the Graded School of that city and then in Baird's School for Boys where he obtained his preliminary education. His father, Dr. Henderson, owned and conducted a drug store in Charlotte, and in 1896 the son entered the store as an apprentice, and thus started upon a work that proved to be suited to his talents and pleasing to his tastes. Acquiring the fundamentals of the drug business under his father's tutelage during the four years from 1896 to 1900, Mr. Henderson went to Baltimore and matriculated in the Maryland College of Pharmacy (since become a part of the University of Maryland). While going to college he supplemented the practical experience gained under his father by working between class periods with John A. Davis, a druggist of Baltimore, gaining thereby a knowledge of city methods that later proved valuable when applied in his Charlotte store. In 1902, having just graduated with the degree of Ph.G., Mr. Henderson successfully stood the board of pharmacy examinations in both Maryland and North Carolina. Armed with license to practice his profession in either state, he chose his homeland and so returned to Charlotte where he remained in active practice until his death on February 12, 1926. In 1908 he established the Tryon Drug Co., two squares north of and on the same side of Tryon street as the famous old Jordan Drug Store. Few if any drug stores in North Carolina are larger in area or in volume of sale or better appointed and arranged than this store over which Mr. Henderson presided until a short time before his death.

Mr. Henderson joined the North Carolina Pharmaceutical Association in 1910. In 1924 the members elected him an examiner in materia medica on the Board of Pharmacy and on April 28, 1925, Governor McLean commissioned him to service thereon.

In 1909 Mr. Henderson married Miss Florence Chislohm Knight, of Georgia. One child, Lucille Virginia, was born of this union. Mr. Henderson was a member of the Presbyterian Church, the Rotary Club, and the Knights of Pythias order.—J. G. B.

# EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

## Holding the Franchise\*

By J. H. BEAL, *Urbana, Illinois*

(In 1914 Dr. J. H. Beal, of Illinois, addressed the North Carolina Pharmaceutical Association at Hendersonville, and while there established a prize of a membership in the Association to that candidate making the highest average each year before the State Board of Pharmacy. This award, known as the Beal prize, is a greatly coveted honor because of the distinction that goes with its possession. By many thinking persons Dr. Beal is voted the greatest man in American pharmacy today. Whether he is the greatest man or not is a subject for debate, but that he is a great figure is a fact that cannot be gainsaid.)

Dr. Beal is a clear thinker, a forceful writer, an active worker. His opinions are usually sound. He has described in the article below a situation that should be given careful study by every practicing pharmacist in this country. The matter is so important that we are letting Dr. Beal's paper be our main editorial for this month.—Editor.)

A railroad once built an expensive cut-off shortening the length of its main track by many miles, over which cut-off its regular freight and passenger traffic was thereafter carried but, nevertheless, continued to send an engine and caboose daily each way over the old track with all its heavy grades, tunnels and dangerous curves.

On inquiring the reason for sending an empty train every day over the old track, it was explained that it was to hold the franchise, that when the road was originally constructed the company assumed the obligation of running at least one train each way daily, and that it feared to discontinue the trains over this now useless track for fear that such abandonment might impair its franchise over the remainder of its right of way.

Pharmacy also holds a valuable franchise—the public belief that the compounding of prescriptions and the dispensing of drugs, medicines and poisons are functions demanding special education and the technical skill to be gained only through practical experience. It is upon this theory solely that legal restrictions upon the practice of pharmacy can be defended. It is always in order, therefore, to inquire whether pharmacists are doing all that is reasonably necessary to retain a legal hold upon their professional franchise.

It was the writer's privilege recently to attend the annual convention of several pharmaceutical associations on the Pacific Coast States. The men met at these state meetings were of a high average of pro-

fessional ability, and the drug stores visited by the writer would, perhaps, average higher from a professional standpoint than the general average of those in the eastern states. At these state meetings there was noted an entire absence of papers or discussions dealing with professional or technical problems. There were numerous excellent papers and addresses dealing with legislation, with the application of laws regulating the practice of pharmacy, with advertising, with salesmanship and with other commercial problems, but not a single paper or single address that with some change of title and the omission of a few words of the text would not have been equally suited to a convention of retail grocers or of general merchants. When the reason for the absence of professional and technical papers was asked, the reply was that the members of the associations were no longer interested in such subjects and would not stay to listen to such papers if they were presented.

Nor is this condition peculiar to the Pacific Coast States' Associations. In the eastern associations, with a few honorable exceptions, we find the same decrease in the number of professional and scientific papers as compared to the number presented in earlier years. The annual program of the O. S. P. A. once presented numerous scientific and professional papers, which were widely printed in pharmaceutical journals and the results of which were made frequent use of in pharmacopoeial revision.

Within no period has so much been said about the right of the pharmacist to rank as a professional man as within the past

\* Paper read before Ohio Ph. Assoc.

ten years. Colleges of Pharmacy have been urged to raise their entrance requirements and to lengthen their courses of instruction in order that the pharmacist may receive a better professional education, and legislation has been proposed to give him professional status, but coincident with this increasing demand for professional recognition there has been an increasing dearth of the kind of association papers that would show more clearly than any other kind of work that the pharmacist is possessed of professional ability and holds professional ideals. Are we acting either consistently or wisely in this? Are we doing what we decently should do in order to maintain our professional franchise?

It may be, and probably is true that the strictly pharmaceutical functions of the average drug store do not constitute more than 10 or 15 percent of the total activities, but this small percent of real pharmaceutical work is the foundation of all the rest, the single conditions upon which the whole of our professional reputation depends.

Every state association contains numerous members capable of preparing papers of real merit upon pharmaceutical and professional topics—papers more useful than a mile of argument as the means of showing that belief in the special qualifications necessary to the practice of pharmacy has a substantial foundation of fact. Associations which do not encourage the writing and reading of papers of this character overlook a valuable opportunity for professional propaganda, a real opportunity for substantial proof of the assertion that the pharmacist is more than a merchant.

### Service Charge on Returned Goods

The American Drug Manufacturers Association at its 1925 meeting was of the opinion that a 20% "service charge" should be made on all returned goods, even though the goods are in perfect condition and all transportation costs are prepaid. If drug manufacturers believe it reasonable and expedient to require their jobbing and retail patrons to pay a considerable part of the overhead costs involved in returning goods, it certainly seems wise for retailers to pursue the same policy with their own trade, particularly since overhead costs are relatively greater in the retail field than in the manufacturing and since the *number* of returns is also larger.

Numerous commercial surveys have shown that the expense of doing business in drug stores the country over is about 28% of

sales. Every time a dollar article is sold, twenty-eight cents must be spent in making the sale. If now this article is returned, about the same amount is required to cover the cost of the second transaction as the first because the *time* element is the costliest feature of overhead. Consequently about fifty-eight cents is paid out by the retailer and he has not really taken in anything. In other words, when allowing a dollar article to be returned a druggist cannot say he is no worse off than if the trade had not been made, because actually it has cost him real money to take it back. Whether it has cost fifty-eight cents or considerably less than this sum, the cold fact is plain that it has cost *something*. Manufacturers say that they are willing to split the expense of a "return" with their patrons, but they will insist on their customers paying 20% of such costs. Can you, Mr. Retailer, afford to pay *all* the charges involved in returned goods, or will you too fix upon a "service charge?"

### Reservations Pouring In

When the New York trip was being considered by the Association last summer, the big question was whether enough members would go along to justify chartering a special boat or not. Now the great query is whether a large enough boat can be chartered to handle the crowds that are applying. If you have not made application to the Edgerton Touring Co., of Greensboro, for a reservation, we advise you in all earnestness to do so at once because present indications point to an overflow crowd and the policy to be followed is "First Come, First Served."

### Our February Cartoon

At the time of this writing nobody has guessed both parts of the puzzle picture in the JOURNAL last month. Mr. Clyde Eubanks was the first to guess correctly that the cartoon was of Mr. Chas. R. Thomas, of Thomasville, but he could not decide what was "wrong with the picture." Mr. S. M. Purcell hit at once upon the right answer to the wrongness of the cartoon but he missed his guess as to who the subject

of the cartoon was. Mr. Purcell said: "Whoever heard of a retail druggist quietly resting?" Our cartoonist had Mr. Thomas reared back in a chair, legs crossed, body relaxed, and facial expression saying "nothing to do." What could be more wrong than that about any retail druggist? As applied to Charlie Thomas the pose is absolutely absurd. Another man, Mr. W. M. Mebane, of Asheville, is "not acquainted with the man drawn," but says: "No one ever became a *successful* retail druggist sitting in a comfortable chair, and this man, as evidenced by his strained expression, is miserable even at being drawn while sitting in one."

### Cut Prices

Evidence is rapidly piling up that price cutting in drug stores has proved so disappointing to everybody from the manufacturers clear through to the consumer that it may not be a great while before the senseless practice is abandoned in favor of a saner scale of charges. The *N. A. R. D. Journal* in an editorial on February 4th says of price cutting:

"Reviewing the history of the cut rate evil as related to the retail drug trade we find that in the beginning a limited number of retailers scattered here and there throughout the country conceived the idea of drawing trade from competitors by means of cut rates upon a limited number of so-called leaders in the list of advertised products, and all might have gone well with these original cutters had other retailers been willing to sit idly by and permit trade to be diverted in this manner. But such proved not to be the case, as one after another the retailers of the nation fell in line meeting each cut as promptly as announced, thereby jarring the scheme considerably and causing the bubble of delusion to burst, the net result being that instead of anyone in the retail field deriving benefit from this fanciful scheme all were made to suffer in the vital matter of profits upon a class of merchandise which above all others should show a reasonable return."

Finally realizing the folly of selling goods that would not support "overhead," much less show profits, retailers are turn-

ing away from cut prices. An encouraging tendency that also points towards the death of price cutting is the increasing efforts now being made by manufacturers to protect the resale price of their trade-marked merchandise. For a long time the manufacturers, thinking in terms of sales volume, felt that the deeper the price-cut to the consumer the greater the demand would be for his goods. He is beginning now to meet up with what is called "Sales Resistance" on those of his items which have been popular "cuts." That is to say, dealers are selling these items only when they have to, and at all other times are pushing goods that yield a livable profit. This resistance at the most critical point on the road to the consumer is reflecting itself in diminished sales on the articles in question and the manufacturer is feeling the reduction. Analyzing the causative factors of his diminishing sales, he awakens to the importance of price protection and becomes an earnest advocate of resale price legislation.

It is still some distance to the day when standardized prices will prevail, either through merchant's choice or federal prevention, but the signs are nevertheless multiplying that the four factors in trade—the manufacturer, jobber, retailer, and customer—are all turning away from the *ignis fatuus* of cutting prices.

### Turnover Fallacies

Here are two questions that we have asked twenty typical retail druggists in North Carolina during the last year:

(a) If on an average stock of \$10,000 worth of goods you could maintain annual sales of \$50,000, what would be your rate of "Turnover" (b) If you could maintain this same volume of sale on an \$8,000 stock, what effect would this have on your Turnover Rate?

A majority of the answers to Question A were wrong, for they said the rate would be 5, whereas it would be 3.2. Many merchants calculate turnover on gross sales. That is to say, they divided what an item sells for by what it costs, or in the aggregate

(Continued on Page 185)

## ANNOUNCEMENTS ABOUT THE NEW YORK TRIP

### Going Trip

We leave Greensboro over the Southern Railway on a special train via Raleigh, N. & S. Railway, on Monday, June 21st, at 7:00 a.m., arriving at Norfolk at 7:00 p.m. and immediately embark on one of the palatial steamers of the Old Dominion Steamship Line. Our train will stop at intermediate stations to take on or let off members of the party.

Every detail for the care and happiness of the party has been outlined by the Executive Committee, and provided for by the Edgerton Touring Company, whose reputation is sufficient to guarantee that nothing will be left undone to make this the most pleasant meeting ever held by this convention.

### Reservations

Reservations have been made for the members and their families and friends on the Old Dominion Steamship Line, and at the Pennsylvania Hotel, now the largest in the world, and one of the finest.

### Cost

The cost of this trip from Greensboro has been contracted for by the Executive Committee for the moderate price of \$70.00, which includes all expenses except meals and sightseeing while in New York City. The cost of meals and sightseeing may be included while in New York for the total cost of \$78.00, or including meals only \$75.00.

### Sightseeing

Arrangements have been made with the Royal Blue Line Sightseeing Company to take all those who desire on two sightseeing tours of the City of New York and Brooklyn, Wednesday morning at 9:30, covering the two trips, uptown and downtown, at \$1.50 each. These trips will include Grant's tomb, Riverside Drive, Millionaire's Row on Fifth Avenue, Central Park, Metropolitan Art Museum, Statue of Liberty, Columbia University, Chinatown, The Battery, Old Trinity Church, across Brooklyn Bridge, and many other places of wonderful interest in New York and Brooklyn.

### Registration

Each member of the tour is requested to send in his application immediately, as the committee authorizes the assignment of reservations in the order of registration, with one price to all, except for a few deluxe state-rooms with beds and private baths, which may be reserved at \$10.00 and \$20.00 extra for the round trip.



HOTEL PENNSYLVANIA

### Refunds

It was agreed that parties west of Greensboro should be furnished round trip tickets, and through sleeping car tickets, whenever requested, and that they would pay the difference over the cost from Greensboro, and if the rates from any point are less than from Greensboro that a refund of the difference would be made.

### Old Fashioned Barbecue

We have decided to stop our train at Stantonsburg, N. C., about 1:00 p.m., June 25th, where friends of the N. C. Pharmaceutical Association have arranged an "Old Fashioned North Carolina Barbecue." This will break the trip for a little rest and be an experience which will be long remembered.

(Continued on page 186)

## LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

### Price Standardization Hearing

According to information from Washington, Chairman Parker, of the House Committee of Interstate and Foreign Commerce, has assured Representative Kelly, of Pennsylvania, and Representative Merritt, of Connecticut, that a hearing would be granted on the price standardization measures now pending before Congress as soon as possible. In addition to the several bills dealing with this subject which went over from the last session, the Capper-Kelly bill introduced early in the session will likewise be considered. While the several measures proposed are designed to accomplish the same purpose, the Capper-Kelly bill, however, seeks to bring about the desired result in an entirely different manner from the bills heretofore introduced, in that it seeks to amend the Sherman Act. In commenting upon this bill, Representative Kelly has said that "this legislation will simply restore to the individual manufacturer of advertised, identified, guaranteed goods the right to protect his reputation and good will, which depends upon public approval of price and quality of his product."

It is a settled fact that the department stores, chain stores and some of the manufacturers do not want any kind of price standardization legislation. On the other hand the average merchant, and particularly the retail druggist who has been the chief sufferer from price cutting, does want it. Hence, all indications point to a long drawn out battle. The opposition is well organized and is busy spreading its propaganda in an effort to defeat this legislation, and at the same time work on the part of those favoring its passage is equally as intensive. The writer has asked Chairman Parker that an immediate hearing be granted, so that

there will be time for the legislation to be enacted at this session of Congress, if the Committee should act favorably upon it. In addition every North Carolina delegate has been written and urged to support the proposed legislation. Our representatives in Congress are influenced by the demands made upon them, and it is up to every retail druggist to let his wishes be known concerning the legislation in which he is so vitally interested.

### The Crampton Bill

The Crampton Bill providing for a prohibition bureau independent of the Internal Revenue Bureau, and which, among other things, seeks to put practically all of the prohibition officials under civil service, has been re-introduced with the hope on the part of the introducer that it may be enacted into law at the present session of Congress. It will be remembered that this measure was vigorously fought when it was before Congress two years ago by practically all drug trade associations and representatives of the chemical industry, including many other organizations interested in industrial alcohol. As stated in a recent issue of the *Pharmaceutical Era*, "The same reasons why it should not be permitted to become a law which applied two years ago, apply today, and organized pharmacy cannot afford to neglect any opportunity to do its utmost to secure the defeat of the measure at the present time. If manufacturers are to be encouraged in building up an industry depending upon the legitimate use of alcohol, they should not be handicapped by such regulations as are likely to be promulgated should the Crampton Bill become a law. Pharmacists are in favor of all laws that will make for the general good of the coun-

try, but at the same time they want to make sure that in attempted legislation of any kind, their own constitutional rights are being observed." The opinion is prevalent that this measure will have rough sailing as it did when up for passage before. It is hoped that the fight will be carried on until the measure is buried so deep that it may not be resurrected in the future.

### **"Caustic Acid" Bill Again Proposed**

Senator Pepper, of Pennsylvania, early last month re-introduced a "caustic acid" bill, providing that the word "poison," together with suitable antidotes therefor, must be placed on packages containing caustic or corrosive acids and alkalis before being imported into the United States or before entering Interstate Commerce. The bill would apply to ammonia water, phenol and preparations containing it, silver nitrate, potassium hydroxide and preparations containing it, caustic soda or Vienna paste, etc. At the last session of Congress this measure was bitterly fought by the drug and chemical organizations, and in the same manner it will meet with bitter opposition when up for consideration this time.

### **No Tax on Druggists Selling Electrical Appliances**

The State Department of Revenue has recently reversed the position taken when it first construed Section 80 of the Revenue Act of 1925, which was a new section and for the first time imposed a license tax on plumbers, steam and gas-pipe fitters and electricians. The section is as follows: On every person, firm, or corporation engaged in business as plumber, steam or gas-pipe fitter, or *selling* or installing electrical equipment, and having had in their employ an average of not more than three persons for the previous year, an annual license tax of ten dollars; and upon those engaged in such business and having had in their employ an average for the previous year of more than three and not more than six persons, an annual license tax of twenty-five dollars; and upon those having an average of more than six persons employed for the previous year, fifty dollars.

As stated before, when the section was first up for consideration, the department

ruled that the tax applied to every dealer retailing any electrical appliance, including the retail druggist who carries as a side line such articles as electric curling irons, electric heaters, electric light bulbs for flash lights, and the like, and that all such dealers were subject to and must pay the tax. Immediately following this ruling, however, protests were filed and, later, the department reversed its former ruling and held that the section in question applies only to what may be termed in broad language as "Constructional Equipment," excluding from the operation of the provision dealers in all minor electrical appliances, such as those above enumerated and other electrical appliances carried as a side line by retail drug stores and other retailers.

At the same time, the department suggests that in case a retail druggist or other retail dealer inaugurates a separate electrical department placing therein for sale a full line of electrical appliances, including electrical equipment, the provision will then be construed in all probability to apply to such a dealer. In other words, the department treats this provision of the Revenue Act as it treats Section 50, which imposes a tax on restaurant, lunch counter and cafe operators. Construing this provision it ruled that so long as a retail drug store purchased sandwiches and sold them across the counter at the soda fountain in the ordinary course of trade, the section would not apply, but if drug stores went further than this, that is, prepared their own sandwiches and also other foods and adopted the lunch counter system in serving, then the provision would apply and such places would be required to pay a restaurant keeper's tax.

In this connection it is stated that from my observation of the manner in which some of our retail druggists are engaging in the sale of both electrical appliances and foods, there is no doubt in my mind but that when the revenue man checks up he will collect taxes from them as dealers in constructional electrical equipment and also as restaurant keepers. However, those referred to constitute but a small percentage of the retail drug stores of the State.

### U. S. P. X.

The tenth revision of the United States Pharmacopoeia has been the legal standard for all official (U. S. P.) preparations since January 1, 1926. Yet, only a comparatively small number of the drug stores in this State have a copy of this edition. The necessity of having it is apparent, and every pharmacist should secure a copy of U. S. P. X., as soon as it is possible to do so. Likewise, every pharmacist should secure a copy of the fifth edition of the National Formulary when it is available. It will be issued sometime during this year. No drug store is complete without them.

### Renewal of Licenses

Have you renewed your license?

Every pharmacist who has not renewed his license should do so at once, and thereby save the penalty which will be imposed for failing to renew within the time prescribed, and at the same time prevent his name from being stricken from the list of registered pharmacists. Failure to renew a license within sixty days after expiration thereof means that the name of every such delinquent will be dropped from the list of registered pharmacists and the penalty of \$5.00 imposed and collected before he may be re-registered.

### Correction

Attention is called to an error appearing in the Legal Section of the February issue of the JOURNAL, page 161, line 9, second column, under Narcotic—Recent Regulations. Inadvertently, "one-fourth of a grain of opium" appeared, when it should have been "two grains of opium." Corrected, the sentence reads: "Preparations designed for or capable of internal use to be exempt must contain not more than two grains of opium, or more than one-fourth of a grain of morphine, or more than one-eighth of a grain of heroin, or more than one grain or codeine, or any salt or derivative of any of them in 1 fluid ounce, or if a solid or semi-solid preparation, in 1 avoirdupois ounce."

### Senate Passes Revenue Measure

Rather unexpectedly the Senate on the 12th of last month passed the revenue measure, and it went to the Conference Commit-

tee, composed of members from both Houses of Congress, in an effort to get together on some of the provisions which were changed after the measure went to the Senate. One of the biggest fights centered around the proposition of reducing the tax on non-beverage and industrial alcohol. An amendment reducing this tax was first voted favorably by the Senate Committee, then on January 16, like a bolt of lightning out of a clear sky, this provision was killed, leaving the tax the same as it has been since it was increased during the Great War. A bitter fight has been waged for the reduction, particularly by the N. A. R. D., supported by the State Pharmaceutical Associations over the country. The fight will be continued until the reduction is made, whether it is at this Congress or a future Congress. In a recent bulletin from Mr. Brokmeyer, the following appeared, which shows what has been done in the way of tax reduction. He says: The report of the senate finance committee signed by the republican majority, shows the following:

Restoration of the \$9,000,000 a year tax on alcohol in medicine for the sick and poor and others requiring it.

Repeal of the \$8,000,000 a year tax on jewelry.

Further reduction of the estate tax, \$20,000,000 a year.

Reduction in the capital stock tax, \$68,500,000.

Reduction in the tax on cigars, \$17,000,000 a year.

Reduction in the tax on automobiles, \$69,000,000 a year.

Reduction in tax on 75 cent theater admissions, \$5,000,000 a year.

Reduction in tax on yachts, \$300,000 a year.

Reduction in tax on works of art, \$650,000 a year.

Reduction in tax on bowling alleys, pool and billard tables, \$2,100,000 a year.

Reduction of from 1 to 3 per cent in surtax on annual net incomes of from \$27,000 to \$65,000 a year.

On February 12, after the above was written, the Senate again reversed itself and passed an amendment calling for the repeal of the war time tax on alcohol.



# HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

## News From the West

J. K. CIVIL, *Reporter*

MR. O. L. JOHNSON, of Charlotte, has recently been appointed State Agent for the American Druggists' Insurance Co. and reports that "business is splendid."

On March first the Independence Drug Store of Charlotte, moved into an attractive new building on the corner opposite the former location of the firm. A complete set of handsome and up-to-date fixtures has been installed and new furniture added. MR. H. L. DIXON is proprietor of the store and he has associated with him as prescriptionist, MR. J. T. HOUGH.

MR. JOE MCKAY has accepted a position with Goode's Drug Store in Asheville.

The many friends of MR. D. CLYDE LISK, popular proprietor of the Belmont Pharmacy, of Charlotte, are delighted to learn of the recovery of his small child after an illness of several weeks.

MR. J. F. SHERARD, prescriptionist for the Henrietta Mills Drug Store, of Henrietta, recently spent a week in Georgetown, S. C. Practically the entire time was devoted to hunting and he reports a pleasant and successful vacation.

MR. J. H. RHINEHARDT has just moved into his handsome new home in Forest City. MR. Rhinehardt is the proprietor of the Peoples Drug Store.

MESSRS. Q. T. BILBRO and B. B. FLOWE have bought the Bilbro Drug Store, of West Asheville, from the heirs of the late MR. WALTER BILBRO. We understand that MR. E. L. PIKE, who has been prescriptionist for the store for some time, will continue his connection with the firm.

MR. and MRS. J. S. DAVIS, of Morganton, are receiving the congratulations of

their many friends on the birth of their daughter, Miss Nancy Hall Davis.

MR. FRANK PENDER, of Tarboro, who was with Raysor's Drug Store for a number of years, has discontinued the practice of pharmacy to go into the insurance business. He is now associated with the Mortgage Guaranty Co., of Asheville.

MR. W. H. BLAUVELT, who was also with Raysor's, has accepted a position with Walker's Drug Store in the Buncombe capitol.

When in Asheville not long ago the reporter enjoyed a long talk with MR. E. P. GILKEY, who was with Raysor's Drug Store for over twenty years. He saw the business grow from a small store to one of the largest in the State. We regretted very much to hear Mr. Gilkey say that he has quit the profession of pharmacy forever and his many friends among the traveling men particularly will miss his greeting on their visits to Asheville.

## Wayne County News

C. B. MILLER, Ph.G., *Reporter*

MR. S. B. HALL, the popular prescriptionist at Vinson's Drug Store in Goldsboro, will leave the city shortly as he has accepted a similar position with Williams Drug Store at Mount Olive. The many friends of Mr. Hall in Goldsboro regret very much to see him leave but they are wishing for him every success in his new location.

It is persistently rumored that Hicks and Hawley will move their store in Goldsboro from its present location on John street to the Hotel Goldsboro corner—a most desirable location. Here's best wishes for the greatest success!

MR. H. M. ARPS, of Plymouth, has accepted a position with the Goldsboro Drug Company as assistant prescriptionist. The Arps family is quite a "pharmacist" family—four brothers being connected with drug stores. MR. H. M. ARPS is with the Goldsboro store, MR. E. G. ARPS is proprietor of the E. G. Arps Drug Co. in Plymouth, MR. P. M. ARPS owns the Arps Drug Co. in Columbia and the Rexall Drug Store in Plymouth, while still another brother is with the O. Henry Drug Store in Greensboro.

The writer was delighted to receive a letter recently from MR. ERNEST BURWELL, a veteran of the spatula and tile of the Old North State. Mr. Burwell states that his city of Miami is some hustling place and that the drug stores are as busy as bees. His many friends will be glad to learn that Ernest is well and pleased with his new location, but they regret that his profession has carried him so far away from his native state.

The Goldsboro Drug Company has recently installed a one hundred per cent. Frigidaire soda fountain which is a wonderful improvement over the old way of dispensing the favorite beverages. No more waste and slop to keep the porter busy packing cream and cleaning up three-fourths of his time. The whole bunch is smiling at the Goldsboro Drug Co.!

### Piedmont Topics

M. J. LEIMKUHLER, *Reporter*

MR. and MRS. J. W. SHEPPARD, of Charlotte, spent the holidays at their former home in Cedarville, N. J., where an old-time family and school reunion was held.

MR. I. W. BLYTHE is now prescriptionist for the S. M. Macfie Drug Co., of Brevard.

MR. D. M. GURLEY, of Sanford, has sold his Moore street drug store to MESSRS. R. H. THOMAS and C. L. SNIPES, both of Sanford. The store has been incorporated and will be operated under the name of the Moore Street Drug Co. Mr. Gurley will devote his entire time now to the other drug store he has owned in Sanford for a number of years, Gurley's Steele Street Pharmacy.

Just as we were going to press last month we learned that Mooneyham's Drug Store, of Woodfin, a suburb of Asheville, had been entered by burglars on the night of January 6, but no particulars were learned. Mr. Mooneyham reports the loss of about \$600, \$400 of which was money belonging to the post office department, as the post office for the suburb is located in his store. Up to the present time the thieves have not been caught.

### General News Items

PRESIDENT A. A. JAMES and SECRETARY J. G. BEARD went to New York City on February 17 and spent several days in the metropolis arranging for the meeting of the North Carolina Pharmaceutical Association that will be held there on June 21-25. While in New York they held conferences with numerous manufacturing houses that are co-operating to make the entertainment features of the convention a real success.

MR. W. A. CRABTREE, proprietor of the Crabtree Drug Co., of Sanford, has recently retired and MR. C. C. LAYTON, who has been connected with the firm for the last three years, has been appointed manager. MR. H. A. TALLY, of Jonesboro, has accepted a position with the firm as prescriptionist. Although Mr. Crabtree has discontinued his active connection with the firm we are hoping that he will not give up his work in the North Carolina Pharmaceutical Association and will always attend the annual meetings. His interest and wise counsel are very valuable to the organization and we cannot afford to lose him as a worker in our ranks.

MR. J. C. TAYLOR has resigned his position as prescriptionist for the Whitaker Drug Co., of Enfield, and is now with the Citizens Drug Co., of Spring Hope.

MR. R. F. BUTLER, who was with the Spring Hope Drug Co., of Spring Hope, for several months, is now prescriptionist for the Guthrie-Bell Drug Co., of Beaufort.

MR. M. L. SHORE has accepted a position with the Hayes-Barton Pharmacy in Raleigh.

The name of the Davis-Walker Drug Co. in Brevard has been changed to the Long-Davis Drug Co. MR. ROY LONG, one of the proprietors, is prescriptionist and manager for the firm.

MR. KELLY BARROW has bought the Hopkins-Landquist Drug Co. in Winston-Salem and assumed the active management of the store. Mr. Barrow was formerly with the Patterson Drug Co. in the same city. MR. KARL WELFARE DAVIS, registered druggist, is in charge of the prescription department. MR. T. E. LANDQUIST, former owner of the store, suffered a nervous breakdown several months ago, and owing to continued ill health decided to retire from business. Mr. Landquist is one of the most popular druggists in the State and the JOURNAL regrets exceedingly to hear that he continues quite ill.

MR. H. L. RAYBURN, who has been with the Williams Drug Store in Mount Olive for some time, is now with Randall's Pharmacy in High Point.

MR. P. H. THOMPSON has resigned his position with the Wiggins Drug Store at Wake Forest to accept a similar one in his old home in Fairmont with Grantham and Co. MR. SHERWOOD NYE, formerly with the North State Drug Co., of Lumberton, succeeds Mr. Thompson at Mr. Wiggins' store in Wake Forest. MR. A. R. PRUETT, formerly with Grantham and Co., in Fairmont, caught the Florida fever during the holidays and moved to Jacksonville.

MR. C. W. RAY has moved his residence from Coeburn to Norton, Virginia, and is practicing his profession in the latter town. Mr. Ray is a North Carolina registered druggist and a member of the State Association.

MR. R. H. CURTIS, formerly with the Porter-Lyon Drug Co., of Greensboro, and more recently with the Barnes Drug Co., of Maxton, is now located with Dixon's Drug Store in Kinston.

MR. T. E. SMITH, of Wilson Mills, has accepted a position with Hedgepeth's Pharmacy in Lumberton.

MR. R. A. HALES, JR., has severed his connection with the Citizens Drug Co., of Spring Hope, and is again located with the Middlesex Drug Co., in Middlesex.

MR. H. R. PAGE, who has been doing relief work for Mundy's Drug Store in China Grove, is now prescriptionist for Carter's Pharmacy in Aberdeen.

MR. J. F. ROSEMOND has resigned his position with the Temple Drug Co., in Kinston, and on January 19 accepted a position with Dixon's Drug Store in the same town.

The Union Drug Co., of Lilesville, has been incorporated to conduct a general drug store. The authorized capital is \$7,000 with \$3,250 subscribed by MESSRS. BEN R. WALL, H. J. WALL, H. B. MASSAGEE, W. M. LILES and J. L. WYATT, all of Lilesville.

The following item in the Greensboro *Daily News* from Elon College will be of interest to JOURNAL readers: "The firm here known as the Elon Pharmacy, formerly owned and operated by Mr. A. L. PURCELL, has recently changed hands and is now owned and operated by Mr. J. S. WHITE, formerly of Danville, Va., and will be known as the Elon Drug Co." Mr. White is originally from Windsor and a graduate in pharmacy of the State University. He was licensed to practice pharmacy in 1921 and since that time has been successively with drug stores in Mount Airy, Winston-Salem and Danville, Va. We are wishing for him every success as he enters business for himself.

MR. ROBERT HOLYROD, originally from West Virginia, has accepted a position with the Wake Drug Co., in Raleigh. Mr. Holyrod is applying for registration in this State by reciprocity.

MR. WALTER C. CHERRY is now prescriptionist for Hutchin's West End Drug Store in Winston-Salem.

MR. R. N. ACKERMAN, of South Carolina, has accepted a position with the Wolfe Drug Co., of Mount Airy.

We understand that Caton's Drug Store, of Charlotte, has discontinued business.

Smoak's Drug Store, of Winston-Salem, has been incorporated with authorized capital \$50,000 with \$4,000 subscribed by MRS. LAURIE E. REMINGTON, ELIZABETH E. SMOAK and M. P. SMOAK, JR., all of Winston-Salem. Mr. Smoak formerly operated the store himself but within the past few weeks Mrs. Remington and Mrs. Smoak have been taken into partnership.

We understand that a new drug store will shortly begin business in Raleigh. The

pharmacy will be located in the Sir Walter hotel.

MR. R. M. RIMMER has sold his drug store in Mebane to MR. E. S. WHITE. The store has been operated under the name of the Rimmer Drug Co. but we understand that the new proprietor will change the name. Mr. White was with the McNair-Bryan Drug Co. in Tarboro for a number of years, but he has recently been connected with Joyner's Drug Store in Franklinton. The JOURNAL wishes for him the best of good luck in his new business venture. Mr. Rimmer has not stated his plans for the future but we hear that he will be prescriptionist in a drug store in one of the larger towns of the State.

A new drug store will be opened in West Asheville shortly under the name of Brookshire and Sheider. The proprietors are MESSRS. G. A. SHEIDER and G. E. BROOKSHIRE, both well known registered druggists of Asheville. The former is proprietor of the West Asheville Pharmacy, while the latter has been with Finley's Drug Store for a number of years. The pharmacy will be under the active management of Mr. Brookshire.

We have just learned that MR. J. L. CRENSHAW has severed his connection with the Jackson Pharmacy in Hendersonville. He has been succeeded by MR. J. A. BETTS, of Charlotte. Mr. Betts is a druggist of several years experience having been connected with the Lynch Drug Co. in Charlotte for some time and later with Mr. Stowe's stores.

### Traveling Man Enters Retail Field

MR. S. O. BREWER, for several years traveling representative for the Norwich Pharmacal Co. in this State, has decided to become a retail druggist again. He has resigned his position with the House of Norwich and purchased the West Durham Drug Co., of West Durham, from MR. E. R. THOMAS. Since February first he has been in active charge of the store. From now on Mr. Thomas will devote his entire time to his store in Erwin, the E. R. Thomas Drug Co. MR. E. L. RAY, of Cameron, who was prescriptionist for the West Durham

Drug Co. until February first, is now living in Asheboro where he is connected with the Standard Drug Co.

The many friends of Mr. Brewer among the druggists in the territory covered by him as the Norwich representative will regret that they are not to see as much of him as formerly, but they will wish for him as a fellow-retail druggist every success. He was registered in 1914 and for several years practiced his profession with the Davis Drug Co., of Roxboro, and the Harville Drug Co., of Thomasville, before he accepted the position with the Norwich Pharmacal Co.

### Three Notables

When the North Carolina Pharmaceutical Association met last summer at Blowing Rock, a JOURNAL reporter caught the trio pictured below just as they were "all set and looking pretty." From left to right



these "notables" are PRESIDENT A. A. JAMES, of the North Carolina Pharmaceutical Association, PRESIDENT CHAS. W. HOLTON, of the American Pharmaceutical Association, and DEAN E. V. HOWELL, of the University of North Carolina School of Pharmacy.

### Thieves Enter Store

Two young white men of Ahoskie have been arrested and charged with the robbery of several articles from the Walker-Cherry Drug Co. in that town. When caught with the goods on their persons they confessed to entering the store. They were accordingly bound over to the Superior Court under bonds of \$100 each. The same store has been burglarized several times during the past several months and a close watch has been kept on it by the owners and officers. Each time entrance has been made through the rear door.

### Jesse Turlington a Proprietor

The Turlington Drug Co., of Hendersonville, has been incorporated to conduct a retail and wholesale drug store. The authorized capital is \$10,000 with \$1,500 subscribed by MESSRS. J. E. TURLINGTON, JAMES E. JENKINS and J. H. REABEN, all of Hendersonville. The store opened for business late in February and is under the active management of Mr. Turlington, a well known and popular North Carolina pharmacist. He is originally from Benson and a graduate of the University School of Pharmacy. While in college he was one of the most popular students, being president of the Wm. Simpson Pharmaceutical Society, a student assistant in pharmacy, and the winner of the Bradham Prize, given to the student in the graduating class who has made the highest average during his college career. Since leaving college and obtaining his license in 1915 he has been engaged in the practice of his profession in Wilson, Durham and Hendersonville, having last been connected with the Peden Pharmacy in the mountain city. Hundreds of friends are wishing for him the best of success in his new business venture.

### Cash in the Safe Better Than Cash in Hand

Robbers not long ago forced an entrance into the drug store of MR. S. W. WILLIAMS on Martin street in Raleigh. They broke into his cash register but secured only a valuable cameo pin. The next day one of the local papers stated that the burglars

failed to capture a heavy loot as the popular druggist carried his cash home with him each night. This brought a prompt "first page" denial from Mr. Williams in the next day's papers. In the same issue the editor issued the following warning to the robbers: "Mr. Stick-Up-Man if you are looking for a rich haul lay off 'Doe' S. W. Williams, genial druggist, when he walks home of nights from his popular Martin street drug store. 'Doe' doesn't even carry car-fare and wants the world to know it. He leaves all the proceeds of the drug store locked up in his safe every night and much prefers crooks to crack the safe than to crack him. Nash Square, through which the 'Doe' has to pass on his way home, is poorly lighted and the druggist thinks more of his cranium than his cash." We suppose that Mr. Williams thinks that honesty in regard to where his savings are kept is the best policy with prospective burglars and that a safe head is far preferable to the safest bank account. We are inclined to agree with him.

### Wilson Store Damaged

Fire, thought to have originated from faulty wiring, recently did great damage to the Davis building in Wilson in which the Miller Drug Co. is located. The blaze originated between the ceiling of the ground floor and the floor of the second story. It had made considerable headway before it was discovered. Although other stores and offices located in the building were damaged, the Miller Drug Co. was probably the heaviest loser, a large portion of the stock being damaged by smoke and water outside of the damage done by fire. The loss has not been estimated but it is said that it is fully covered with insurance. To the proprietor, MR. FRANK MILLER, and his prescriptionist, MR. P. B. BISSETTE, we extend sincerest sympathy and the hope that they will soon be ready to begin business again.

### A Progressive Citizen

MR. ROB ROY COPELAND, owner of Copeland's Drug Store in Ahoskie, has opened his doors for business again, after being

closed for about two weeks, during which time attractive new equipment and fixtures were installed and a new cement floor poured. The store has been completely renovated and everything "from top to bottom" is new. Much more space has been added to the front end and the new display cases will accommodate a larger stock of goods. In speaking of the improvements the *Hertford County Herald* says "the new fixtures and arrangements have completely transformed the inside appearance of the store and visitors are at once struck with its metropolitan layout." The slogan of the store is "A delight to be served here and delightfully to serve you."

Mr. Copeland is one of the most progressive citizens in Ahoskie and firmly believes in his town. In addition to his busy life as proprietor of a drug store he finds time to serve as a director of the Farmers-Atlantic Bank and as president of the Hertford County Building and Loan Association.

### Gate City Druggists Make Improvements

Conyers and Fordham, Inc., located at 229 Elm street, Greensboro, is renovating its store from front to rear and when the alterations are made the drug store will be one of the most up-to-date and attractive pharmacies in the State. Within a short time the name of the store will be changed but the owners, MESSRS. C. M. FORDHAM and ROGER A. McDUFFIE, are as yet undecided what the new name will be. When the firm was organized one of the owners, MR. Z. V. CONYERS, gave the store his name, but five years ago he sold his stock to Mr. McDuffie. A long lease has been secured on the building in which the pharmacy is located and in addition to installing additional fixtures the store is being enlarged by 20 ft. in length. A modern drug store front is being put in. The present mahogany fixtures are being overhauled by experts from Baltimore while new furniture has been ordered to match the old. A new system of lights is being installed throughout and frigidaire equipment added.

### Do We Average Up?

The editors of the JOURNAL take every possible precaution to have the news carried in the publication absolutely accurate. Once in a while, however, we find that we have been in error in some regard; very often due to the fact that an item was incorrectly reported to the office. Then too, even the most careful proof reading sometimes fails to detect an error. For instance, we regret exceedingly that the Mount Airy Drug Co. was omitted from the Directory of Drug Stores published in the January number and we wish to apologize to the firm for this error. We are always very glad to have mistakes pointed out and hope that whenever one of our readers discovers an omission or an item incorrectly stated he will call our attention to the fact. We want at least to be given a chance to correct our mistakes. On a day recently, however, when we were feeling particularly discouraged about our JOURNAL efforts it was rather pleasant to receive the following letter:

"Your January number with the Directory of Drug Stores in North Carolina looked good to me. It is unusually complete and accurate and it is very useful to me as well as to many others. It takes lots of work, time and patience to get out such a number and it reflects credit on you and the staff. I enjoy the JOURNAL every month and would feel lost without it."

We are wondering after all what our average really is!

### Progressive Citizen Appreciated

Under the caption, "Charlie Miller Practices What He Preaches," the *Goldsboro News* carries the following write-up: "Charlie Miller, popular proprietor of Miller's Goldsboro Drug Store, believes in progress, as evidenced by his membership in the

Chamber of Commerce, Merchants' Association and Kiwanis Club, in all of which organizations he is a hard worker besides being president of the Wayne County Fair Association. He has just returned from the District Trustees meeting of Kiwanians in Columbia, S. C. Mr. Miller has further enhanced his reputation as a progressive by installing a beautifully appointed new soda fountain in his drug store, following the recent remodeling of the interior of his establishment, the renovations adding greatly to its attractiveness and utility. Mr. Miller's drug store is possessor of the valuable Rexall and United Cigar franchise. And, summing all this up, it's quite apparent that Charlie Miller practices what he preaches by advocating and promoting progressive ideals."

### University Branch of the A.Ph.A.

The University Branch of the A.Ph.A. has been holding regular meetings since September with a large and enthusiastic attendance. The following are serving as officers for the year: F. H. SCROGGS, Canton, president; K. V. FRANKLIN, Raleigh, first vice-president; F. O. GARREN, Arden, second vice-president, and W. J. LINDEMAN, Washington, Indiana, secretary-treasurer.

In addition to local speakers the Branch has been unusually fortunate in securing eminent scientific men outside of Chapel Hill to address the students. At the December meeting MR. G. A. RUSSELL, chief of Research for the Vick Chemical Co., delivered an illustrated lecture on the "Production of Peppermint Oil from *Mentha Piperita*," while on February 4, MR. P. M. GIESY, chief of the Research Division of E. R. Squibb and Sons, spoke to a most interested audience on "Our Vitamin Supply is a Necessity for Health and Vitality."

The Branch cordially extends an invitation to all the druggists of the State to attend this series of lectures given by scientists of note and hopes pharmacists will form a habit of coming to Chapel Hill when notice is given for such addresses

### Marriages

Mr. and Mrs. J. D. NUTT, of Wilmington, announce the marriage of their daughter,

Elizabeth Ann to Mr. WILLIAM EDWARD CREWS, of Greensboro, on December 28.

MR. LUDOLPH GLENN FOX and Mrs. Wilma Terry Cockman, both of Rockingham, announce their marriage in Wilmington on February 6. Mr. Fox is the proprietor of the L. G. Fox Drug Co., of Rockingham, and after an extended trip in Florida the couple will make their home in the Richmond town.

### Deaths

MR. J. M. SPRUILL, popular traveling salesman for the Standard Drug Co., of Elizabeth City, was drowned on the afternoon of February 1st when his car ran off of a bridge. At several stores visited by Mr. Spruill on the day of his death he complained of feeling badly and he had taken medicine to relieve his suffering. It is thought that he may have fainted and thus lost control of his car. He was about thirty-five years of age and leaves a widow and several children.

### EDITORIAL SECTION

(Continued from page 174)

gate, they divide total sales by total costs to get a figure representing the number of times the stock turns. Such a method of approach is wrong. The only way on earth to arrive at a true turnover rate is to divide the *cost of the goods sold* by the average inventory. In drug stores the usual "cost of goods sold" is 65% of what they sold for, or as it is sometimes stated, a druggist pays about two-thirds of his receipts for goods bought. That being true, the problem above stated resolves itself into these figures: Sales for the year were \$50,000. The cost of the goods sold for this amount was 65% of \$50,000, or \$32,500. Dividing this sum by \$10,000, the average inventory (and the average inventory usually runs about one-fifth the value of the goods sold), we find the stock turn to have been 3.2 and not 5 as most druggists answered.

As for Question B: If the stock is reduced from ten to eight thousand, the divisor (average inventory) is thereby lowered and the quotient (turnover rate) is raised so that the stock turn becomes 4 instead of 3.2. The only way to increase

turnover is to sell more goods or the same goods with a smaller stock on hand.

But as we said once before in these pages, it is of no advantage to a merchant to turn goods over dozens of times a year unless each turn shows a net profit. Some druggists have been so oversold on the turnover idea that they assume that if they can just sell a certain item frequently enough they necessarily must make money on it. On the contrary some popular selling items that do not yield enough "spread" to take care of overhead, really do not allow the seller to swap dollars, much less make money. The oftener such items are turned the more money the merchant loses in a year.

Hand to mouth buying, resulting from turnover propaganda, has caused many a merchant sorrow. We are not advocating big quantity buys that carry free goods or large discounts, nor are we arguing that large stocks should be kept on hand, but we do contend (1) that turnover by itself will not bring success; (2) that a skimpy assortment or an inadequate supply of goods will allow the average inventory or divisor to be low but it will also cause

total sales or dividend to be correspondingly low with the result that neither satisfactory turnover nor profits are secured; and (3) that not until full overhead charges and the cost of the goods are figured into the sales price can there ever be an even break on a transaction.

## ANNOUNCEMENTS ABOUT THE NEW YORK TRIP

(Continued from page 175)

### Deposit

Having made an agreement with the Executive Committee to conduct this party, the Edgerton Company stipulated that a deposit of ten (\$10.00) dollars would be required for each reservation. We request that you register immediately, and if unavoidable circumstances prevent your going, you can cancel your reservation and your deposit will be refunded.

### Return Trip

We leave New York on the Old Dominion Line at noon on June 24th, and arrive at Norfolk at 7:00 a.m., June 25th, and leave there upon our arrival over the N. & S. Railway.



A PRODUCT OF

**SOUTHERN DAIRIES**

Charlotte, N. C.  
Salisbury, N. C.  
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Burlington, N. C.

Greensboro, N. C.  
Henderson, N. C.  
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Rocky Mount, N. C.  
Greenville, N. C.



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The next annual meeting of the North Carolina Pharmaceutical Association will be held in New York City, June 21-23, 1926. Headquarters at Hotel Pennsylvania.

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill on June 14-15, 1926.



SAMUEL MITCHELL PURCELI, of Salisbury  
*A Successful Retail Druggist of North Carolina*

---

## *Samuel Mitchell Purcell*

Some years ago Rudyard Kipling paid a beautiful tribute to men whose tasks take them along the simple walks of life—unassuming men who give of themselves without stint that others may gain by their giving. For such work as they do no plaudits are paid; around their kind no garlands are wreathed. Kipling calls them Sons of Martha. One such "Son" we are thinking about here and are setting aside this page in his honor. For a quarter century or more he has toiled inconspicuously in a work that stops not with nighttime nor with seasons of holiday. Year in, year out the giving goes on

"Not as a ladder from earth to Heaven,  
Not as an altar to any creed,  
But simple service simply given  
To his own kind in their own need."

Because this man personifies the work that eight hundred pharmacists in North Carolina are daily engaged upon, we are selecting him as a type and are paying him the modest tribute of a dedication.

\* \* \*

Samuel Mitchell Purcell was born on a tobacco plantation in Rockingham County, North Carolina, on October 17, 1877. His father was David Purcell and his mother before her marriage was Miss Alice Josephine Mitchell. Mrs. Purcell having died when the subject of this sketch was only three years old, his care and early education were assumed by his grandmother and aunt. As Mr. Purcell once said: "My aunt, Miss Nannie Mitchell, mothered me, and my grandmother, Mrs. Mary E. Mitchell, tutored me. The latter was celebrated locally as an educator, and all during the week she drilled me vigorously in text-books and on Sunday just as vigorously in the Westminster Shorter Catechism. Thus I mastered the rudiments at least of an English education." Then followed for him six years in high school and two years in the Thompson School and Business College at Siler City. He finished the work of the latter in 1897.

After completing his schooling Mr. Purcell started clerking in a drug store. From 1897 to 1900 he worked for the following firms: J. C. Simmons, of Graham; L. Richardson Drug Co., of Greensboro; R. L. Dixon, of Milton; W. D. McRae, of Rockingham; and Major W. S. Allen, of Reidsville. Having had a varied experience as apprentice and being skilled by practice as drug assistant, Mr. Purcell went to Raleigh in the spring of 1900 and enrolled in the course then being given by Mr. William Simpson, widely known pharmacist and teacher. On July 17 of that summer he stood the examination of the North Carolina Board of Pharmacy and was successful in securing his license. After becoming registered Mr. Purcell returned to Major Allen's employ as prescriptionist. Afterwards he worked for Mr. J. H. Kennedy, of Gastonia, S. L. Alexander, of Charlotte, and finally managed the Dilworth Drug Co., also of Charlotte. Wishing to go into business for himself he moved to Salisbury in January, 1904, bought out the stock of Mr. Edwin Cuthrell, changed the firm name to Purcell's Drug Store, and there he is still engaged as proprietor and manager.

Mr. Purcell was married October 26, 1905, to Miss Marion Newman Craig, of Reidsville. Five children, Samuel M., Jr., Charlotte, Craig, Marion, and Alice, have been born of this union. Samuel, the eldest, is now at State College, in Raleigh.

Mr. Purcell joined the North Carolina Pharmaceutical Association in 1909, and in 1920, wishing to insure himself a permanent affiliation, he applied for and received a life membership. He has served the Association in several capacities, notably as a member of the Executive Committee from 1917 to 1924. He is also a member of the American Pharmaceutical Association.

Mr. Purcell is treasurer of the First Presbyterian Church, in Salisbury. He is a Shriner and a loyal Democrat.—J. G. B.

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## EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

### Practical Experience Requirement

The North Carolina Pharmacy Law requires of candidates for license to practice pharmacy evidence of having "four years experience in pharmacy under the instruction of a licensed pharmacist." In the same paragraph is a provision that the "actual time of attendance (meaning month for month) at a reputable school of pharmacy, not to exceed two years, may be deducted from the time of experience required." Since the same law states that all candidates must be graduates in pharmacy, the whole matter boils down to this result: A graduate of a two-year course having two terms of nine months each must show evidence of having thirty months of store training, while a graduate of a three-year course must have twenty-four months store experience. In other words the time spent in college is allowed to count month for month up to but not exceeding twenty four months.

The JOURNAL believes that the section of the law relating to experience should be changed to make it conform to the rules of the National Association of Boards of Pharmacy and to make it harmonize with the actual conditions in present-day drug life.

Presumably the National Association of Boards of Pharmacy reflects in its rulings and requirements the best thought of pharmacy board members in forty-five of the American States. Their collective judgment was brought to bear on this experience question and they decided that a graduate of a two-year course should be allowed two calendar years experience, and of a three-year course three calendar years ex-

perience, rather than to permit only eighteen and twenty-four months respectively as is done under the laws of North Carolina. Wisely enough they ruled that irrespective of the amount of college training a candidate might have, he must also have at least one year's service and experience in a retail store where physicians prescriptions are compounded in order to be eligible for license. If a national organization like the N. A. B. P., with its membership including every board but four in the United States, finally and unanimously agrees to the ruling just cited, there surely must be wisdom in such procedure. And surely too we in North Carolina can afford to conform to the policy of the organization to which our own board belongs.

There was a time and not so long ago either when an apprenticeship in a drug store constituted a valuable and indispensable part of a pharmacist's training. Under the preceptorial system a junior clerk was personally drilled in and painstakingly instructed about the fundamental principles of compounding and manufacture, and out of his practical experience he got a type of knowledge that no school has ever been able to impart to its students. Some apprentices were better trained than others but all secured a valuable sort of practical instruction that present-day clerks never receive. Were such a system still in operation we would be the last to advocate any reduction in the legal time a clerk must so engage himself, but, unfortunately real preceptors, with rare exceptions, disappeared about the same time that shelf bottles moved to the back of the store, and it is silly of us not to recognize in our laws the changes that have taken place in our stores. Speak-

ing from eighteen years experience in teaching pharmacy students (an experience not confined to the lecture room but covering also the more intimate and personal instruction of the laboratory), this writer ventures the opinion that except in scattered instances the practical knowledge possessed by junior clerks now going from drug stores into college is the sort that any average boy will have got after one year in a retail pharmacy. To require that boys and girls who want to become pharmacists must stay in a drug store "jerking soda" for two years, usually thirty months when they can secure in one year all the practical knowledge they will ever get from the job is to condemn them to at least twelve months unnecessary service; delays them a year in becoming registered; drives away some good clerks who refuse to spend two years at an unprofitable, uninteresting job; and after all serves no useful purpose.

The JOURNAL would like for its readers and particularly for the members of the Board of Pharmacy to study this matter of experience, and, if convinced that one year of compulsory service in a drug store is sufficient, then to take some action leading to such an amendment of the Pharmacy Law as will allow North Carolina to stand in line with the policies of the National Association of Boards of Pharmacy.

### Drug Clerks Available

Immediately after the state board meets this June, there will be about ten licentiates not yet signed up for jobs who will be available for positions. The ten are students now in the School of Pharmacy at Chapel Hill and they are anxious to get permanently placed as soon as possible so that they can step into work as soon as the board examinations are passed. If any druggists in the State will be needing registered help beginning in June, and will write us, we will be glad to put them in correspondence with the clerks mentioned above.

There are also available about the same number of unregistered clerks who want work beginning in June after college closes.

Some of these boys are unable to qualify as licentiates, either because they are not old enough or have not sufficient practical experience. Most of them will be graduates, however. Some are first year students with or without experience who want drug store work only for the summer months.

Any firms interested in securing the kind of clerks described are requested to write to the JOURNAL for further particulars.

### Ratio of Drug Stores to Population

On July 1, 1925, the United States Census Bureau released new population figures for those North Carolina cities having more than 10,000 residents. On January 1, 1926, the Carolina Journal of Pharmacy released a directory of North Carolina drug stores. Taking the two together we are able to compile a rather interesting set of facts that bear upon the number of customers that city druggists in this State may expect business from.

In the table below we have arranged all of the cities of more than 10,000 people. That city is placed first whose drug stores have the greatest number of possible customers; then follows in regular order those having the second greatest, third greatest, etc.

Town	Population	No. to Each	
		Drug Stores	Cust'mrs Drug Store
Winston-Salem ...	69,031	29	2,380
Greensboro .....	47,132	22	2,142
New Bern .....	12,218	6	2,036
High Point .....	23,646	14	1,970
Charlotte .....	53,318	29	1,838
Wilmington .....	37,061	21	1,765
Rocky Mount ....	15,115	9	1,679
Salisbury .....	16,696	10	1,669
Goldsboro .....	14,234	9	1,581
Durham .....	42,259	27	1,565
Gastonia .....	16,899	12	1,408
Asheville .....	31,474	23	1,368
Wilson .....	12,818	10	1,281
Raleigh .....	30,361	26	1,167
	422,262	245	1,722

The above figures show that from a customer quantitation, Winston-Salem is the best drug store city in North Carolina and Raleigh has the poorest showing. It is interesting to observe in this connection that the State as a whole with its 800 drug stores allows each store the possible number of 3,440 customers from whom to draw trade. Since in the larger cities the customer average is but 1,723, it must follow in theory that drug stores in the smaller places have considerably more people to draw from than is true of the bigger towns. Too much importance should not be attached to the city figures, however, because of their greater transient trade and because so much business comes to them from outlying or adjoining territory.

### A Tribute to Mr. Henderson

The editorial below, taken from the *Charlotte News* of February 13, is indicative of the high regard in which Mr. J. A. Henderson was held by the people of his community:

"A quiet, unassuming but loyal and successful business man was James A. Henderson, well-known and popular and beloved druggist for many years in this community, the victim of a malady of long standing.

"He was not the type of a citizen who went around fog-horning his place in the community or what he did for the public well-being, but he was a friend of humanity and of any cause having for its objective the promotion of the higher interests of his fellow citizens and the larger development both of his city and its people.

"Too few of that type abound and when one is lost, it leaves a spatial vacuum."

### The Cashier System

By E. L. TARKENTON

(NOTE. We are publishing below Part I of a two-part story written by Mr. E. L. Tarkenton, of Wilson. Part II will appear in a later issue.—Editor.

The Cashier-system is no doubt old to some of you, but even some who use it have grown so careless that they are not making the system really *work* for them. First, I am going to ask the question, "Should You Use the Cashier-system?"

If you believe that everybody is honest; if you do not believe in any sort of system in business; if you are too old to progress with the times, then you do not need it.

If you are satisfied with the service you are now giving your customers, and if you are contented with the way you are treating your own business, then you do not need the Cashier-system.

If you are the owner, the soda clerk, the prescriptionist, the janitor and the delivery boy all rolled into one, you need nothing of this sort in your store, *BUT*

If you want every package going out of your store charged or paid for, use the Cashier-system.

If you want to keep an honest clerk honest and make it exceedingly difficult for a dishonest one to steal, use the Cashier-system.

If you want to increase your cigar sales and improve your tobacco service, use the Cashier-system.

I have three registers. One is for drugs and general merchandise; one for the soda fountain, and one is at the cashier's desk. All registers throw out numbered tickets beginning at No. 1 each morning. These tickets are given to the customer who pays them at cashier's desk. If this person is alert, nobody walks out without paying.

No charge packages or C. O. D. packages go out of my store until they have been okeyed by the cashier. All packages must go out of the front door in order that the cashier may keep tab on all outgoing packages. Everybody knows, of course, that failure to charge goods in a drug store is one of the greatest "leaks" we have to contend with. All goods are charged as soon

as placed in the delivery box and the charge slip is sent to the cashier. When the delivery boy starts out he has to have the charge okayed by the cashier before he can deliver the merchandise. All C. O. D. packages have been taken care of by the cashier.

The Cashier-system prevents a clerk from sending out drinks to his girl across the street. It prevents clerks from gaining popularity at the expense of the firm. It eliminates the free smokes of the soda force since the cashier is in charge of the tobacco department.

Some clerks serve four or five kinds of fruit on a sundae to favored customers without an extra charge. An interested cashier can prevent this kind of practice.

The cashier system eliminates wet, messy money given in change from the soda fountain.

Having the cashier located at your tobacco stand means increased sales, and if you are lucky enough to get one who can sell Saturday specials she will almost pay her own salary on the extra sales.

The cashiers work on five-hour shifts, two of them alternating with each other throughout the day and evening. We have a slip called the "Cashier Relief Report Slip." We check our cashiers out and in, starting each one off with the proper change. You have heard it said that a cashier is a luxury and a salesman a necessity. Combine the two and you have a valuable asset to your business.

### More About the New York Trip

Plans for the summer convention that the North Carolina Pharmaceutical Association will hold in New York City on June 21-25 are rapidly "shaping up" and in next month's issue we hope to publish a detailed schedule of the things that are to happen in the Mighty Metropolis.

As has been pointed out in these pages before, the trip will start from Greensboro, proceed to Norfolk, thence by special boat

to New York, stop for three days there, and return by the same route to Greensboro. The rate of \$70 includes all necessary expenses except the meals in New York, and these will be provided upon the payment of an additional \$5. All business sessions will be held on the boat, two up and two back. The time in New York will be spent altogether in the pursuit of pleasure.

President James and Secretary Beard recently went to New York to perfect arrangements for the big banquet to be held in the Pennsylvania Hotel on the evening of June 23. It seems safe to prophesy that Governor Smith of the Empire State and Mayor Walker of Manhattan will address the delegates at the banquet. Hon. George Gordon Battle, native Tar Heel and now prominent attorney and political figure in New York, will act as toastmaster. Other "notables" will be on the program and the event will likely set a new pace in drug conventions.

Mr. Turner F. Currens, vice-president of the Norwich Pharmacal Co., has been elected Local Secretary for the meeting, and he and his committee of drug manufacturers are already at work to make the occasion interesting not only because of addresses by figures in the national limelight but also by reason of entertainment features that will please everybody present.

The New York folks have been told to expect a record crowd of Carolina druggists and they are eagerly awaiting our coming. The Shows, Shops, and Sightings are waiting for us too. Let's go!

If you have not already done so, send the Edgerton Touring Co., of Greensboro, a check for \$10 and tell them to register you for the trip. The fee will be refunded if you cannot go, and will be applied to the price of the ticket if you can go.

Do not be afraid of getting seasick. The boat is large and the ocean is never calmer than in June. There will be no pitching or tossing about and the only roll will be the one the Secretary calls.

## Superlative Seniors

The Senior Class in the School of Pharmacy at the University of North Carolina recently voted to determine who of their number was most studious, who most popular, and who most handsome. The ballots showed that in the collective judgment of the Class, MR. L. S. SULLIVAN is the best student, MR. F. H. Scroggs is the best liked, and MR. J. S. SELDEN is the best looking.

The largest group of Seniors ever to be enrolled in pharmacy at the State University is the one which voted these students into positions of class prominence, and the JOURNAL takes this opportunity to congratulate the superlative ones on the qualities that caused them to be picked out for honors.



BEST LOOKING

BEST STUDENT

MOST POPULAR



J. S. SELDEN

L. S. SULLIVAN

F. H. SCROGGS

Born in Portsmouth, Va., May 28, 1906, now a resident of Jackson, N. C. Served his apprenticeship at Jackson Drug Co. Member of the Phi Delta Chi fraternity and of the A. Ph. A.

Born in New York City, April 7, 1907, now a resident of West Brighton, New York City. Served his apprenticeship under M. Sadof, West New Brighton. Member of the Kappa Psi fraternity and the A. Ph. A.

Born in Dallas, Texas, Jan. 16, 1903, now a resident of Canton, N. C. Class Secretary and Treasurer '25-'26; Assistant in Pharmacy '25-'26; Pres. of A. Ph. A. Branch; member of the Kappa Psi Fraternity and the order of Masons.



# LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

## A PRESCRIPTION PRICING SCHEDULE

The schedule of prescription prices hereinafter set out was published by the Alameda County (California) Pharmaceutical Association early in 1921, "as a means of making such charges as nearly uniform as possible. The schedule was compiled from lists sent in by a great many members operating stores in Oakland, Alameda and other Bay Cities, and also in other of the larger cities in central and northern California". It appeared in the Druggists Circular, March issue, 1921, under the heading: A PRESCRIPTION PRICING SCHEDULE. California Pharmacists Propose New Schedule of Prescription Prices—Alameda County Association Gets Average Prices. The schedule follows:

### LIQUIDS

(Minimum charge where cost of materials is not excessive)

Quantity	One drop dose	Two to four dram dose	Tablespoonful dose
½ ounce	.55	.50	.50
1 ounce	.65	.65	.50
2 ounces	.75	.75	.65
3 ounces	.85	.85	.75
4 ounces	1.00	1.00	.90
6 ounces	1.25	1.25	1.00
8 ounces	1.50	1.50	1.25
12 ounces	2.00	2.00	2.00
16 ounces	2.50	2.50	2.00

### LIQUIDS—Continued

Quantity	External	Injections
½ ounce	.50	.50
1 ounce	.50	.50
2 ounces	.65	.75
3 ounces	.75	1.00
4 ounces	1.00	1.25
6 ounces	1.25	1.50
8 ounces	1.50	1.75
12 ounces	2.00	2.00
16 ounces	2.00	2.00

### HAND MADE PILLS, CAPSULES AND POWDERS

6 or less	.50 cents or more
7 to 12	.75 cents or more

13 to 18	1.00 or more
19 to 24	1.25 or more
25 to 30	1.50 or more
31 to 50	1.75 or more
51 to 100	2.00 or more

### TABLETS, PILLS AND LOZENGES

(Not hand made)

12 or less	.50
13 to 24	.75
25 to 50	1.00
51 to 100	1.50

### OINTMENTS

½ ounce	.50	4 ounces	1.50
1 ounce	.75	6 ounces	2.00
2 ounces	1.00	8 ounces	2.50
3 ounces	1.25	16 ounces	3.00

### SUPPOSITORIES

(Hand or machine made)

6	.75	30	1.75
12	1.00	36	2.00
18	1.50	50	2.50
24	1.75		

### MIXED POWDERS

(When prescribed by the ounce—no sifting)

1 ounce	.50 cents or more
2 ounces	.65 cents or more
3 ounces	.75 cents or more

4 ounces	1.00 or more
Labor charge if sifted	.25 cents

## ARGYROL SOLUTION

	5 per cent	10 per cent	20 per cent
$\frac{1}{2}$ ounce	.50	.50	.75
1 ounce	.60	.65	.90
4 ounces	1.00	1.50	2.50

## SAT. SOL. POTASSIUM IODIDE

1 ounce	.75
2 ounces	1.50
3 ounces	2.00
4 ounces	2.50

The minimum charge for eye and ear drops is 50 cents.

When an original package of a proprietary remedy is dispensed on prescription a charge of 25 cents over the retail price should be made to pay cost of re-labeling, etc.

An extra charge of 25 cents is made for compounding narcotic prescriptions.

The foregoing schedule of prescription prices is published herein at the request of a past President of our Association and one of the most successful retail druggists in North Carolina. This druggist informs me that the schedule has been posted on the prescription case before him since it appeared in the Circular in 1921, and that during this time his prescription prices have been in accordance therewith, and, further, that by charging the prices contained therein the prescription department of his store has been his best department by far from a money-making standpoint. His opinion is that the prices charged for prescriptions by many of his brother druggists are considerably less than those set out in the schedule, and that this in large measure accounts for the seemingly growing belief on the part of drug store owners either that the prescription department of the drug store is its "poorest" paying department or that it does not pay at all. And, furthermore, he feels that uniformity in prescription prices above all else to be the one common goal toward which the retail druggists of North Carolina should strive to reach.

The writer for want of adequate information is not in position to give with accuracy the percentage of drug stores that maintain a paying prescription department, or rather, the prices charged for prescriptions by the average drug store. However, he is possessed with sufficient information to warrant the assertion that the prices charged by many of our members do not compare favorably with those of the above schedule, and, further, that such prices prevailing in different sections of this state are far from uniform. He is glad therefore to publish the schedule and he believes the prices contained therein to be fair prices and if followed will need no apology or retraction, at the same time insuring a good profit on all prescription work.

Upon examination it will be seen that the schedule of prescription prices adopted and presumably followed by the California druggists appear to be based upon that suggested by the National Association of Retail Druggists several years ago, withdrawn upon advice to avoid a charge of attempt at price fixing, and since no more have been published by it. Consequently, the result has been to get away more and more from that uniformity in prices which existed a few years ago. And in many cases these prices have been reduced rather than increased, despite the greatly increased cost of operating expenses and the higher priced pharmaceuticals in many instances, which should call for better prices for prescriptions.

Compare your prescription prices with those set out in above schedule. If you find them to be lower, which many of our members in all probability will, and if your prescription department has not been profitable as is the case with many of our stores, why not revise your schedule of prescription prices in accordance as nearly as possible with the schedule referred to, and thereby develop this department into a paying one. "It is entirely within reason that the prescription department should be profitable, for the principle is everywhere established that a fair wage, or return, is legitimate." Therefore, if you are not

charging prices for prescription work that brings you a fair return, you are not following the sound principle of business law laid down in the foregoing quotation.

In conclusion, let me say that I subscribe to the proposition that uniformity in prescription prices is a goal toward which our retail druggists should be striving. Varying prices for prescriptions naturally destroys confidence, and this alone is sufficient to cause our members to strive toward uniformity.

The writer would be pleased to have expressions from as many of our members as are interested in this subject, also, to have schedules of prescription prices prevailing in the different sections of the state.

### Alcohol Tax Reduced

The tax on alcohol for medicines, flavoring extracts and other lawful and necessary purposes was reduced by the Senate too late in February to be written up for the March issue of the JOURNAL. As approved by the President on the 26th of March, the tax reduction measure reduces the internal revenue tax on alcohol from \$2.20 per proof gallon to \$1.65, effective January 1, 1927, and further reduces it to \$1.10, per proof gallon, effective January 1, 1928. It is estimated by some that the reduction for the first year saves tax payers \$4,000,000 and for the second year it will save \$8,000,000; by others that the reduction will save as much as \$9,000,000 annually. Mr. Brokmeyer states that "If the 42,000,000 retail druggist permittees of the United States withdrew annually 1,680,000 wine gallons of alcohol, 40 wine gallons each per year, as estimated by the internal revenue bureau, the tax paid on these withdrawals at the rate of \$4.14 per wine gallon amounts to \$7,022,400. The revenue derived from the tax on alcohol for all purposes during the last fiscal year was \$18,500,000. The retail druggists of the country therefore have been paying less than half of the alcohol tax. They are paying it every time they pay \$5.40 a gallon for pure grain

alcohol. The distiller pays the \$4.18 a wine gallon in the first instance and adds it to the price he charges the retail druggist for alcohol." Mr. Brokmeyer, adds: The alcohol tax reduction victory was won after the situation looked hopeless. The senate finance committee first accepted the house provision by a vote of 7 to 6, then rejected it by a vote of 9 to 8 and finally reported the revenue bill to the senate unanimously with the house alcohol tax reduction provision rejected", the final action it was explained having been "brought about by a "compromise" on the entire revenue bill between the Republican majority and the Democratic minority of the senate finance committee. But, when the Senate began to vote on the various provisions of the revenue bill the compromise referred to was reflected on the floor of the Senate by a combination vote of Republicans and Democrats in favor of income tax publicity repeal, surtax reduction and the repeal of the inheritance tax. It looked as if the combination effected in the committee would pass by an overwhelming majority every provision in the revenue bill reported to the Senate, including the rejection of the house alcohol tax reduction provision. Something suddenly happened." Letters and telegrams from 46 state pharmaceutical associations, and all of the national organizations fighting for the reduction, were sent to Washington, which caused the coalition to go to pieces, and finally after a hard fight by the N. A. R. D. representatives at Washington and the Columbia Retail Druggists' Association, more letters and telegrams went to Senators asking for this reduction, the Senate again reversed itself, which meant that the house provision for alcohol tax reduction had been acted favorably upon.

Congratulations to the National Association of Retail Druggists for waging this hard fought battle for the druggists of the country until it was victorious in removing this unwarranted tax. The state associations are likewise to be congratulated for the good work done by their representatives.

# HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor*

Chapel Hill, N. C.

## News from Eastern Carolina

J. B. BOWERS, *Reporter*

MR. T. C. BRILES, of the I. W. Rose Drug Co., of Rocky Mount, has recovered from a long and serious illness. His many friends are delighted to see his genial smile again and are hoping that his recovery is permanent.

Hicks and Hawley, Druggists, of Goldsboro, have leased the new corner store under the Goldsborough Hotel for a term of several years.

The Andrews Drug Co., of Goldsboro, has leased the store next door to the present location of the firm. New fixtures have been ordered and the company will move into its new home some time this spring. MR. W. T. ANDREWS is proprietor of the firm and he has associated with him MR. J. L. COBB, registered druggist.

MR. A. C. WALLACE, of Spring Hope, was the first druggist in the territory of the reporter to send in the ten dollar reservation deposit for the New York trip. Eastern Carolina druggists are enthusiastic about the forthcoming convention.

On January 19, MR. D. H. HOOD, of Hood and Grantham, of Dunn, and Mrs. Hood sailed on the S. S. Republic for a cruise of the Mediterranean and a tour of the Holy Land. Mr. Hood is the teacher of a large Bible class in Dunn so that not only he but his church and town will be the richer because of this trip.

Miller's Pharmacy, of Wilson, which suffered considerable water and smoke damage because of a fire in the building several weeks ago, has replastered and repainted and is ready for business again. We congratulate the firm upon its quick work in making the repairs.

Wilson and Lee are installing the new fixtures in their large and beautiful new store in Dunn. This is one of the most attractive pharmacies in eastern North Carolina.

MR. J. C. WARREN, of the Benson Drug Co., of Benson, has moved his family to Dunn and under the name of the Warren Drug Co. opened a drug store in the old stand of Wilson and Lee on March 15.

We regret to learn that MRS. JESSE R. WHITLEY, wife of the popular proprietor of the Whitley Drug Co., of Fremont, is ill in St. Luke's Hospital, Richmond, Va.

The T. C. McCall Drug Co., of Rocky Mount, formerly owned by the late MR. T. C. MCCALL, has been bought by MR. T. C. SPENCER, who has taken over the active management of the firm.

On February 4th MR. JOHN C. GRAHAM, of Red Springs, and SHERIFF B. FRANK McMILLAN of Robeson Co., bought from the receiver of the North State Drug Co., of Lumberton, the stock and fixtures of the firm, and changed the name of the store to the Lumberton Drug Co. A few weeks later an interest in the company was sold to MR. MERCER L. ROBERTSON, of Richmond, Va., for the past five years traveling representative in eastern North Carolina for the Bodeker Drug Co. Mr. Robertson became the active manager on March 1st. MR. EDISON LYTCH, of Rowland, registered druggist, is in charge of the prescription department. Mr. Graham will continue living in Red Springs where he is connected with the Red Springs Drug Co., while Mr. McMillan will devote his entire time to preserving the law and order of the County of Robeson.

MR. C. M. KNOX, the president of the Owens and Minor Drug Co., of Richmond, Va., said to the reporter while looking over

the February number of the CAROLINA JOURNAL OF PHARMACY: "This is one of the very best journals of its kind which comes to my desk and I read every word of it."

*Editors Note.* Such praise is greatly appreciated by the JOURNAL's staff.

### Greensboro News

R. A. McDUFFIE, Ph.G., *Reporter*

It is the writer's guess that Greensboro druggists fill twice as many prescriptions during January and February as any other two months. This is partly due to the usual epidemic of bad colds (called "Flu" in 1917-18). However, sad to relate, it doesn't mean double profits because sick folks can't always pay their bills.

MR. E. J. CATON, registered druggist of Charlotte, has accepted a position with the Grissom Drug Co., of Greensboro.

MR. ED. NOWELL, proprietor of Ed. Nowell's Pharmacy, was on the sick list for several weeks in January. The reporter was told confidentially he was cutting his wisdom teeth.

About April 15 a new pharmacy will be opened in Burlington under the name of the Heritage-Wilson Drug Co. The store will be owned by MR. JIM HERITAGE, formerly connected with the Lea Drug Co., of Burlington, and MR. EUGENE WILSON, for a long time laboratory man for the Justice Drug Co., of Greensboro, but more recently connected with the Sprinkler Drug Co., of Richmond, Va.

Greensboro's newest drug store, the Greene St. Pharmacy, is open and doing a rushing business. It is located in the new Clinic Hospital. In the building are located the offices of eight doctors and a sixty-five bed hospital.

### Piedmont Topics

M. J. LEIMKUHNER, *Reporter*

Arthur's Pharmacy, is the name of a new store for High Point. The pharmacy will be opened about April 15 by MR. ARTHUR E. JOINER, who is also the proprietor of Joiner's Drug Store in the Furniture city. The latter store will be man-

aged by MR. LEON B. JOINER, formerly with MR. S. M. PURCELL, of Salisbury, while Mr. Arthur Joiner will devote his entire time to his new store.

The Freeze Drug Co., of Newton, has been purchased by MESSRS. JOE S. MICHAELS, HORACE A. YOUNT, and EDWARD HAUPT, all of Newton. The new owners have changed the name of the pharmacy to the Central Drug Co., with Mr. Edward Haupt in charge of the prescription department. Mr. Haupt passed the State Board last June after having graduated from the State University a few days before. He made the highest scholarship average in his class for the two years in college and was awarded the Bradham Prize. Since securing his license he has been connected with Brady's Drug Store in Newton.

Friends are delighted to see MR. KARL DAVIS in the profession of pharmacy again. For the past several years he has been in the insurance business but is now prescriptionist for the Hopkins-Landquist Co., of Winston-Salem.

MR. JOHN L. HENDERSON will discontinue the practice of pharmacy on June 1st. He has sold the Burlington Drug Co., of Burlington, to MR. CHAS. M. ANDREWS, proprietor of the West End Drug Co., of Hillsboro, and will return to his old home in Hickory where he will be associated with his brother in the Hickory Overall Co. Mr. Henderson is one of the most capable pharmacists in the State and his many friends regret exceedingly that he will no longer be actively engaged in the practice of his profession. He was licensed in 1913 and, having made the highest average on the State Board examinations, was awarded the Beal Prize. In 1915 he received both the degree of Ph. G. and P. D. from the State University. He took a very prominent part in college activities and was a member of the Pi Kappa Phi, Alpha Chi Sigma and Kappa Psi fraternities. After graduating he was analytical chemist for the S. B. Penick and Co., of New York and Marion, but for the past several years he has been living in Burlington where he has not only been the proprietor of the Burlington Drug Co., but has taken a prominent part in all civic

activities of the town. The profession of pharmacy hates to give him up as an active member but it wishes for him every success in his new work.

Herndon's Pharmacy is the name of a new store which will be opened in Greensboro about May 1st. MR. C. N. HERNDON, well known pharmacist of the Gate City, cannot stay away from a mortar and tile any longer and so he is returning to the profession as proprietor and manager of this new pharmacy. We understand he will have associated with him MR. G. C. SISKE, who received his apprentice training in the old Herndon Pharmacy but who has been with Liggett's Greensboro store for a year or more.

The Greene St. Pharmacy, of Greensboro, owned by MR. L. W. JENKINS and others, is one of the most beautiful stores in the State. Visiting druggists to Greensboro should see this up-to-date pharmacy as it is the last word in drug store equipment and arrangement.

### General News Items

MR. R. M. WILLIS, of Southport, accepted a position with Peden's Pharmacy in Hendersonville on February 15.

We understand that the Stem Drug Co., of Stem, has discontinued business.

MR. JOHN YOUNG is prescriptionist for Grantham Bros., of Lumberton, succeeding MR. J. E. JOHNSON, originally of Wallace, who has gone to Florida to engage in the real estate business. Mr. Young has been practicing his profession in Wilmington for the past several months.

About February 1st Barnes Bros. Drug Co., of Maxton, discontinued business.

The JOURNAL is delighted to welcome to membership in the State Association the following druggists: MESSRS. JAS. T. HOUGH, of the Independence Drug Store, of Charlotte, J. P. MOORE, of the Adams Drug Co., of Cary, S. AVNER, of the Hamilton Drug Co., Fayetteville, and H. S. UTLEY, of the Sherrill Drug Co., of Benson.

MR. B. S. GOODE, of Windsor, who has been with the McNair-Bryan Drug Co., of Tarboro, for some time, on February 1st accepted a position as traveling represen-

tative for Upjohn and Co. His headquarters will be in Graham.

MR. R. M. RIMMER, who sold his drug store in Mebane early in February, is now living in Winston-Salem where he is connected with the Carswell Drug Co.

MR. C. E. CLINE, who has been with the Johnson Drug Co., of Asheville, for several months, is now prescriptionist for the Franklin Pharmacy Co., of Franklin. He succeeds MR. G. L. MCGAHEE who has moved to Atlanta, Ga., where he will enter business for himself.

We regret to learn that MR. J. B. BOWERS was confined to his home for several days in February on account of an attack of influenza.

On February 1st, MR. K. A. KIRBY, originally of Marion but who has been with the Carolina Pharmacy, of Charlotte, for some time accepted a position with the Griffin Drug Co., of Kings Mountain. He has been succeeded at the Charlotte store by MR. V. L. LEA.

The Edwards Pharmacy is the new name for the store formerly known as McKinney and Edwards, Druggists, MR. S. M. EDWARDS having bought out his partner, MR. W. M. MCKINNEY. Mr. McKinney will retire from the drug business and devote his entire time to selling cattle remedies.

The JOURNAL offices were delighted to receive a visit not long ago from MR. J. E. MURRAY, Treasurer and Sales Manager of the Emerson Drug Co. Mr. Murray is originally from Durham and is an alumnus of the State University. He received the degree of Ph. G. in 1913.

MR. L. E. REAVES has sold his half-interest in the Hoke Drug Co., of Raeford, to MR. W. P. BAKER, who is now the sole owner of the firm as he has owned the remainder of the stock for a number of years. Mr. Reaves will devote his entire time to his other store in Raeford, the Raeford Drug Co. We should like to take this opportunity to correct an error in the February JOURNAL. It was the Hoke Drug Co. that was damaged not long ago by the water and smoke from a fire in an adjoining building and not the Raeford Drug Co. The loss was practically covered by insurance.

MR. J. W. HARRELL, JR., on January 1st accepted a position as traveling representative in North Carolina for the Harvey-Pittenger Co., of Philadelphia. His headquarters are in Wilson and his home address is 104 West Green St. Mr. Harrell is originally from Beaufort and graduated from the University School of Pharmacy with the degree of Ph. C. in 1922. He acted as student assistant during his Senior year. He passed the Virginia Board in June, 1922, and for about a year was with The Peoples Drug Store in Cambria, Va. In the early summer of 1923 he returned to North Carolina and for several months practiced in retail stores of the State. For the past year or more, however, he has been located with the H. K. Mulford Co., in Philadelphia. His many friends are welcoming him back to North Carolina and wish for him every success in his new work.

A charter of incorporation has been issued to the Sir Walter Drug Store, of Raleigh. The authorized capital was fixed at \$25,000 of which \$1,500 was paid in by Mr. D. L. JORDAN, of Fairmont, and Mr. and Mrs. W. W. WIGGINS, of St. Pauls. The new pharmacy will be located in the Sir Walter Hotel and we understand will be under the active management of Mr. Jordan.

The JOURNAL extends sincerest sympathy to Mr. J. K. CIVIL in the loss of his mother. Mrs. Civil died in Columbia on February 26.

MR. R. C. HAIR, who has been connected with J. P. Stowe and Co., of Charlotte, for several years, has returned to his home in Pineville, and is manager for the Pineville Drug Co. This store is owned by Mr. Hair's father. MR. W. F. CRAIG, who has been with the Carolina Pharmacy in Charlotte succeeds Mr. Hair at J. P. Stowe and Co.

The handsome new fixtures in the Independence Drug Store, of Charlotte, were installed by the Morrison Mfg. Co., of Statesville.

MR. E. W. VICK, of Goldsboro, formerly with the Vaughan-Robertson Drug Co., has resigned his position to become traveling representative in eastern North Carolina for the Bedeker Drug Co.

The Tucker Building Pharmacy, of Raleigh, went on a strictly cash basis on February 1st.

The A. W. Moose Co., of Mount Pleasant, has recently made extensive improvements and the store presents a most attractive appearance. A new Liquid Carbonic Co. fountain has been installed and also Frigidaire equipment. We congratulate the firm upon their up-to-date pharmacy.

MR. W. M. MILLER and his partner, MR. BURTON, owners of the Aulander Pharmacy, of Aulander, have leased a new building and about April 1st will open a moving picture theatre. They are planning to lease still another building a block from where their pharmacy is located and will conduct an up-to-date soda fountain, ice cream parlor and candy shop. They will continue to operate the Aulander Pharmacy also. We wish to extend our congratulations and best wishes to these enterprising young business men.

We understand that a Mr. Smith has bought the C. L. Cannon Drug Co., of Robersonville. The business is being operated under its former name with Mr. C. L. CANNON as prescriptionist.

We have just learned that the Wohlford Drug Co., of Charlotte, was recently destroyed by fire. To the proprietor, Mr. H. W. WOHLFORD, we extend our sincerest sympathy and express the hope that the store will soon be ready for business again.

The week of September 13 has been selected as the time for the seventy-fourth annual convention of the American Pharmaceutical Association. The meeting will be held in Philadelphia and the Bellevue-Stratford hotel has been selected as convention headquarters. Because of the Sesqui-Centennial Exposition in Philadelphia this summer it was found impossible to secure another date for the meeting.

We understand that the stock and fixtures of Caton's Drug Store, of Charlotte, have been bought by Mr. C. H. SMITH, of the J. S. Blake Drug Co., and MESSRS. J. A. MONROE and H. M. MONROE, also of Charlotte. Shortly a new drug store will be opened at this stand under the name of the

Carolina Cut-Rate Drug Store. A charter of incorporation has already been issued with authorized capital stock valued at \$6,000.

MR. CHAS. J. SISK is now associated with his father, MR. C. T. SISK, in the latter's drug store in Bryson City. MR. C. J. SISK is a graduate of the University of North Carolina, having received the degree of Ph. G. in 1924. He was one of the youngest members of his class. He stood the November, 1924, examinations of the Board, making the highest average of any of the candidates. Mr. Sisk has been a member of the State Association ever since he became a registered druggist.

The son of MR. and MRS. G. R. McNEILL, of Whiteville, has been quite ill in a Wilmington hospital where he was compelled to undergo an operation for double mastoid trouble. It is hoped that young McNeill will soon have entirely recovered.

MR. D. R. DAVIS, of Newbern, has accepted a position with H. R. Horne and Sons, of Fayetteville. MRS. L. B. WILLIS, nee Miss Beatrice Averitt, who is also connected with Mr. Horne's store, was ill for several days in March with an attack of influenza. She is entirely well now, however.

MR. F. H. HODGES, formerly with the Hart Drug Co., of High Point, is now with Randall's Pharmacy in the Furniture City.

MR. H. R. PAGE, who has been with Carter's Pharmacy for the past month or so, has purchased an interest in the Clayton Pharmacy, of Clayton, and has taken over the active management of the firm.

MR. J. P. BARBOUR, of Wilson Mills, is located with the Haymount Drug Co., of Fayetteville. His address is 1205 Hay St.

MR. W. A. CLARK, of Fayetteville, has accepted a position with the Fitchett Drug Co., of Dunn.

MR. J. T. MORGAN has severed his connection with the Peacock Drug Co., of Benson, and is now with the Parish-Morgan Co., who conduct a general mercantile business in the same town.

MR. R. S. MILLS, formerly with the Tucker Building Pharmacy in Raleigh, is

doing relief work for the Sir Walter Drug Store in the same city.

We have just learned that last November MR. W. W. WIGGINS, proprietor of many drug stores in North Carolina, purchased the Whiteville Drug Co., from MR. MORRISON FORMYDUVAL, changing the name to the Wiggins Drug Store. Mr. Formyduval is now in the real estate business. MR. J. A. GUITON, formerly with Mr. Wiggins' store in St. Pauls, is in charge of his new store in Whiteville. The many friends of Mr. Guiton will be interested to learn of his marriage on February 22 in Aiken, S. C., to Miss Martha Cameron, of Thompson, Ala., and they will wish for him much happiness in his wedded life.

We were greatly distressed to hear of the serious illness of MR. W. R. McDONALD, JR., formerly of Waxhaw, but who has been connected with the Wolfe Drug Co., in Hickory since passing the Board in 1924. We understand that he is slowly recovering and has been able to make the trip to his home in Waxhaw for several months rest. Hundreds of friends are wishing for him a speedy and complete recovery. Mr. McDonald attended the University School of Pharmacy 1922-24, graduating with the degree of Ph. G. in 1924. He was one of the most popular members of his class and served as student assistant in the laboratories during his senior year.

MR. W. H. ADAIR has resigned his position with Toms Drug Store, of Salisbury, and is now located with the Rose Pharmacy, of Hendersonville. He has been succeeded in the Salisbury store by MR. W. B. EVANS, formerly with the Lea-Evans Drug Co., of Lexington.

MR. C. D. BEDDINGFIELD, originally of Wakefield in this State and who was a student in the University School of Pharmacy 1919-21, is now a registered druggist in New York City. He is assistant manager for Liggett's Drug Store located in the Grand Central Station. An idea of the magnitude of the business done by this store can be seen by the fact that eighty-five people constitute the sales force.

MR. J. S. HARRELL, of Windsor, is connected with Liggett's Chestnut St. store



in Philadelphia. Mr. Harrell studied pharmacy at the State University 1918-19.

MR. M. L. JACOBS, who received the Ph. C. degree from the State University in 1921 and later attended the University of Nebraska where he received the degree of B. S. in Pharmacy and also the M. A. degree, is now teaching in the University of Colorado. His address is 1060 Fourteenth St., Boulder, Colorado.

Nearly every day letters are received from druggists stating that they are making reservations for the New York trip. As we go to press we have before us enthusiastic letters from MESSRS. E. F. RIMMER, of Charlotte, F. D. QUINN, of Shelby, and J. K. CIVIL, of Charlotte, announcing their intention of being with us in June. MR. H. H. HUGGINS, popular representative of HENRY K. WAMPOLE and Co., writes on March 6: "I expect to be with you 'all the way there and all the way back,' for I have certainly been looking forward with pleasure to going with you all next June. I am certain the whole thing will prove a wonderful success." It looks like the week of June 21 is going to be a banner week for North Carolina druggists—its safe to predict that no druggist who attends the convention will regret it, and those who stay behind will always be sorry that they were not "among those present." Have you made your reservation yet?

### University of North Carolina Notes

Students and Faculty of the State University are rejoicing that DR. H. W. CHASE has decided not to accept the presidency of the University of Oregon, but will remain as the head of University of North Carolina. Dr. Chase's resignation would have been a distinct loss to higher education in the State and hundreds of personal friends of the distinguished educator as well as friends of the University are delighted that he will continue as the head of the University of North Carolina.

The Kappa Psi fraternity held an initiation on the night of March 4 and the following students were taken into the organization: MESSRS. G. C. KELLY, Lillington;

T. N. CLARK, Littleton, J. L. PINNIX, Kernersville, J. G. PILKINGTON, Goldsboro, and J. E. WELCH, Asheville.

The first year class has elected the following officers: president, J. R. CURTIS, McBee, S. C.; vice-president, J. L. HOLSHOUSER, Rockwell; and secretary-treasurer J. C. BRANTLEY, Raleigh.

The following students are serving as assistants in pharmacy for the session 1925-26: MESSRS. F. H. SCROGGS, Canton and Franklin; W. M. K. BENDER, Pollocksville; E. F. ROBINSON, Wilmington; and G. S. TEMPLETON, China Grove.

MR. C. H. OAKLEY, of Roxboro, made the Freshman basketball team. He plays forward.

### Drug Store Robbed

During a fire late at night on the adjoining block, thieves entered the Capital Drug Store, on the corner of Hillsboro and Salisbury Streets, Raleigh, and stole \$125. Entrance was made through the front door after two strong locks had been demolished. The safe, which was located in the rear of the store, was forced open with the aid of chisels. The money was taken from the safe after the prescription shelves had been ransacked and contents scattered about the store. MR. W. A. MABRY, proprietor of the pharmacy, thinks the robbery was committed by drug addicts. No drugs were stolen, however, as they were kept elsewhere. As yet no clue has been found of the guilty party or parties.

### Resolutions of Respect

The senior class in pharmacy at the University on February 25 passed the following resolutions of regret over the death of MR. J. A. HENDERSON, member of the Board of Pharmacy, who died in Charlotte on February 12:

"WHEREAS, the SENIOR CLASS in the SCHOOL OF PHARMACY at the UNIVERSITY OF NORTH CAROLINA has just learned of the death in Charlotte of Mr. James A. Henderson, and

"WHEREAS, the passing of this well known and highly esteemed druggist is a matter of deep regret and real loss to the

profession of Pharmacy in North Carolina, therefore

“Be it resolved that the members of the class both individually and as a group tender to Mrs. Henderson their sincere sympathy in her irreparable loss.”

(Signed) J. A. SITSON,  
*President.*

(Signed) FLEET H. SCROGGS,  
*Secretary and Treasurer.*

### Marriages

Mr. and Mrs. William Leslie Abernathy, of Fort Lawn, S. C., announce the marriage of their daughter, Kathleen, to MR. FRANCIS EARLE CAMPBELL, of Hillsboro, on January 10. Mr. Campbell is a well known young druggist of this State. He is originally from Fayetteville, but has practiced his profession in Gastonia, High Point and Benson. He is now connected with the Hillsboro Drug Co. as prescriptionist. He is an alumnus of the State University, having served as assistant in the laboratories during his senior year in the School of Pharmacy. To Mr. and Mrs. Campbell the JOURNAL extends many wishes for a long and happy wedded life.

The announcement is made of the marriage of Miss Jennie Morrison to MR. POLK CLEBURNE GRAY on the sixth of February, at Statesville. After a wedding trip to western North Carolina and Tennessee Mr. and Mrs. Gray are at home in Statesville where the former is proprietor of the Polk Gray Drug Co. Their residence is at 428 West End Ave. We are wishing for the couple many years of happiness.

### Deaths

JOHN HUGHES TOLAR, age 32, died at Rex Hospital, Raleigh, on the afternoon of February 15. For several years Mr. Tolar was a popular druggist of Raleigh and was connected with the drug store of Mr. J. C. BRANTLEY. He went overseas with the Hospital Corps during the World War. After the War he was with Brantley's for a

long time, but owing to failing health he resigned last June and returned to the family homestead in Orange county at Cedar rove. He was a 32d degree Mason being a member of the following Scottish rite bodies Carl A. Woodruff Lodge of Perfection; John C. Drewry Chapter of Rose Croix, Raleigh; Wilmington Consistory No. 4, Wilmington. He served as master of Raleigh Lodge No. 500 of Masons, and was a member of the First Presbyterian church. He was licensed to practice pharmacy in 1915 and joined the North Carolina Pharmaceutical Association in 1916. To his bereaved mother and brothers the JOURNAL extends sincerest sympathy.

W. S. DALTON, well known druggist of Concord, died on March 2 at his residence. He had been ill for about two years. Mr. Dalton was born in Guilford county on January 20, 1867, a son of the late P. H. Dalton. He moved to Concord more than twenty years ago and had held positions with several drug concerns in the city. Because of bad health he had been unable to do active work for a number of years.

A. F. BARRETT, age 56, died at his home on Maple Avenue, Burlington on the night of March 8 following a critical illness of one month. Active as a druggist in Burlington for many years he was known by practically every citizen in the county, and his sincere, cordial disposition had won him hundreds of friends. He was with the Burlington Drug Co. for several years before his death. Years ago Mr. Barrett was active in politics and served the city with distinction as its mayor. He belonged to the K. of P., Odd Fellows, Junior and Masonic fraternal orders. The funeral services were held from the First Presbyterian church and the active pallbearers were the Alamance county druggists, while physicians of the county served as honorary pallbearers. Two of Mr. Barrett's sons, Messrs. Clifford and R. E. Barrett are druggists and to them and the other members of his family the JOURNAL tenders deepest sympathy.

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The next annual meeting of the North Carolina Pharmaceutical Association will be held in New York City, June 21-25, 1926. Headquarters at Hotel Pennsylvania.

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill on June 14-15, 1926.



SAM E. WELFARE, of Winston-Salem  
*Prominent Worker in the North Carolina Pharmaceutical Association.*

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## *Samuel Eugene Welfare*

If organized pharmacy in this State has a more enthusiastic supporter and the North Carolina Pharmaceutical Association a stauncher advocate than the subject of this sketch, the writer fails to know of him. There are those whose age have allowed them to work longer, and some whose efforts have had greater publicity, but none perhaps who has given more wholeheartedly of time and means than he has during his connection with the retail drug business. First as a member in the ranks, then as highest officer, and now as executive committeeman, he has sought always to advance the best interests of retail pharmacy, and has striven steadily to promote the growth and helpfulness of the pharmaceutical association. As an acknowledgment of obligation and not as a reward—such service cannot be paid for—the editors are pleased to set aside this page in honor not only of the worker that he has been but also of the man whose hearty handshake, rollicking laugh, unfailing attendance and intelligent counsel contribute so much to the annual conventions of the North Carolina Pharmaceutical Association.

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Samuel Eugene Welfare was born forty-three years ago (July 30, 1883) in Salem, N. C. His father, now deceased, was Edward Alexander Welfare. His mother, also deceased, was, before her marriage, Miss Susan Elizabeth Rominger. Samuel was the third of five children. Entering the Salem Boys School (a celebrated preparatory school in those days) at the age of seven, he continued his studies until 1898 when he was graduated. Three years before completing this course, however, and when only twelve years of age, Mr. Welfare secured employment during summer months and in spare hours with O'Hanlon's Drug Store in the bordering town of Winston. After finishing school he gave his entire time to Mr. O'Hanlon and proved to be an outstandingly popular and successful drug clerk. Remaining with this firm until the fall of 1904, and having proved to himself that he and the drug business were mutually suited to each other he entered the University of North Carolina School of Pharmacy for a year of intensive technical study. In June of 1905 he was successful in securing his license as a pharmacist. Returning to O'Hanlon's he served as prescriptionist for the next six years. Followed then two years employment in Winston with the manufacturing drug firm of Vaughan-Crutchfield as chemist; brief service with Norman-Perry, wholesale druggists of the same place, and two more years with Vaughan-Crutchfield as manufacturing pharmacist. On May 10, 1913, Mr. Welfare went into the retail drug business for himself, opening a store on South Main St., almost opposite Salem College. This store he has successfully conducted ever since.

Shortly after becoming licensed as a pharmacist Mr. Welfare joined the North Carolina Pharmaceutical Association and became a regular attendant at the annual meetings. His first office in the organization was in 1915 when he was elected third vice-president. He was regularly promoted through the vice presidential grades until 1918 when he was made president. He presided over the Wrightsville Beach meeting in 1919, the place incidentally where he first joined the Association. He has served at one time or another on every committee in the organization and now holds a responsible post on the Executive Committee. It should also be mentioned that he became a life member in 1917, and a member of the American Pharmaceutical Association in 1916.

On August 14, 1907, Mr. Welfare was married to Miss Margaret Evans Smith, of Laurel, Delaware. Mr. and Mrs. Welfare, who reside at 421 S. Main St., have four children, Samuel, Jr., Edward, Margaret and Donald.

Mr. Welfare holds memberships in the Moravian church, the Kiwanis Club and the fraternal orders of K. of P., Moose, Elks, and T. P. A.—J. G. B.

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# EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

## Curb Service: Does It Pay?

In the past two or three years a practice has been rapidly growing that is of questionable value to retail druggists. We refer to the serving of soda to customers sitting in automobiles parked in front of or near drug stores. Everybody, of course, has *watched* the plan in action, but most people do not really *see* it. Let us put it into operation here on paper.

A car drives up in front of Bicarbonate's Drug Store to get some soda. The occupants toot their horn and one of the fountain boys, dropping everything, goes (on an average) seventy-five feet to receive the order. He returns to the fountain, makes up the order, delivers the drinks at the car, and comes inside while the consumers leisurely finish their feast. This makes two round trips, or three hundred feet of travel. After a time the horn outside honks impatiently and one of the fountain boys, dropping everything, rushes to get the emptied containers and receive pay for the drinks. Unfortunately the chap in the car either has not the exact price of the drinks, or does not trouble to search for it, so the clerk is given a bill that he has to carry inside to get the right change for. Delivering the change and returning to the fountain means that he has made four round trips and gone six hundred feet or two hundred yards to make a "Curb Service" sale. Since the *time* or labor element is the largest single factor in overhead expenses, such a sale as the one just described, if made at the usual fountain prices, would not allow the proprietor to "break even": he would lose money. The more such sales he made the more money he would lose. That is one side of the story.

Most thinking druggists agree that the main value of a soda fountain to a drug

store lies in the fact that a fountain draws into the store a large group of customers who see and are persuaded to buy merchandise that bears a greater margin of profit than does soda water. Many druggists even go so far as to say that unless the fountain is credited with its trade attracting qualities, it will show an actual loss when a careful check is kept of costs and receipts. Now it is obvious that a customer sitting *outside* in an automobile is not going to notice goods displayed *inside* of the store. If the show windows are attractively dressed, then a sale may be suggested, but even here it is well to remember that the customer is sitting ten feet away and that a side walk with moving, diverting objects on it is operating to prevent attention being centered on the windows. For all practical purposes, therefore, a fountain that serves its customers outside the store is failing in its greatest obligation to the store.

A limited amount of curb service is an inevitable part of every day's work for the average druggist, assuming that his store is not in a congested district. Many people, women particularly, drive up to stores in residential or quiet districts, and expect to be waited on while sitting in the car. This sort of trading is usual and can be encouraged: it may be on items that carry a nice net. What we are referring to here is the organized, advertised curb service that deals mainly with drinks and "smokes:" the kind that makes a lot of fuss and precious little else.

Lamentably enough, there are no simple solutions for such problems as this one under discussion. A druggist *might* make an extra charge for drinks delivered outside, but unless every other fountain owner in town practiced (not just promised) the same plan, it would prove to be a losing proposition.

The wise course, it seems to us, is to accept whatever curb fountain business that comes along, neither encouraging or discouraging it. Some drug stores in the State—a fast growing number too—are spending a great deal of money advertising their sidewalk salesmanship. We may be wrong but in our opinion such stores are pursuing a money-losing policy.

### Enough Glory for Two People

The unveiling in Washington on March 30 of a statue of Dr. Crawford W. Long, of Georgia, will likely revive the long-time dispute over who should be credited with the discovery of ether anesthesia. New England friends insist that Dr. William T. G. Morton, a dentist of Boston, has prior rights to the discovery, while a large group of disinterested students agree that the operation Dr. Long performed on James M. Venable on March 30, 1842, marked the first use of an anesthetic in surgery. The following facts seem clear: Dr. Long, as just stated, used ether in 1842 to anesthetize Venable while a tumor was being removed; Dr. Horace Wells, ignorant of the Long discovery, anesthetized himself with "laughing gas" in 1844; Dr. Morton, in 1846, four years after Dr. Long's experience, announced his patenting of an anesthetic which he called "letheon" but which is today called ether; Dr. J. C. Warren, of Boston, in 1846, performed the first public operation on a patient anesthetized with ether. Now *who* discovered the first anesthetic?

So much has been written about the entire controversy that we hesitate to add words to the accumulation, but certain facts about Dr. Long are so interesting to Southern pharmacists that we feel impelled to pass them along to our readers.

To begin with, Dr. Long is usually thought of and spoken of only as a doctor or surgeon. He was that, of course, but he was also a druggist and owned the main drug store in Athens, Georgia, at the time of his death on June 16, 1878. The name of the store was "Long and Billups," and within its walls several pharmacists were practically trained for their work. Prominent among the living apprentices who served under Dr. Long is

Joseph Jacobs, of Atlanta, owner of the largest number of drug stores of any man in the South, holder of the honorary degrees of Master of Pharmacy (Ph.M.) and Doctor of Science (Sc.D.), and one of the most ardent advocates of the claim that Dr. Long discovered ether anesthesia. Dr. Jacobs, writing about his preceptor says: "In his drug store (Dr. Long's) I served my apprenticeship as a pharmacist, and it is an ever present pride to me that I enjoyed my youthful years in his company, and received the blessings of his wise teachings and generous acts of friendship. A more noble father, friend and citizen I have never known."

In 1849 Dr. Morton, never modest, asked Congress to reward him for discovering ether. This action gave an official start to a long drawn out battle of conflicting claims, since friends of Long and Wells at once set up protests against the Morton request, and petitioned Congress to reward their respective candidates instead. In 1854 Dr. Long for the first time asked for governmental recognition of his prior employment of ether in surgery when he asked Senator Wm. C. Dawson, of Georgia, to look after his interests in the controversy. Congress could never settle the matter and the battle finally took on a lull. In May, 1877, Dr. J. Marion Sims, of New York, made an exhaustive and impartial examination of all the records and data bearing upon the whole matter and in a printed report sustained the position of Dr. Long and his supporters. On the other hand, a committee from Massachusetts decided that their fellow citizen, Dr. Morton, was entitled to the honor, and a Morton statute was placed in the Hall of Fame at the instance of the State of Massachusetts. The question, therefore, of who first discovered a general anesthetic can be and seemingly is answered correctly by two opposing groups. If by "discovery" is meant the finding out of something previously unknown or unrecognized, then Dr. Long is clearly entitled to the honor of first using ether to paralyze pain centers. But if the term is assumed to mean a making known or revelation of a hitherto unknown thing or fact, then Dr. Morton is perhaps

the discoverer of ether because whereas Dr. Long made little use of and said nothing much about his find, Dr. Morton publicly demonstrated and gave world prominence to his "letheon" and its anaesthetic qualities.

It is to be doubted that the matter will ever be definitely settled. As we write these lines (March 30) there are gathered in Washington a large group of admirers to pay personal tribute to the memory of Dr. Long when the Rhind statute of the famous Georgian is presented to the United States. We would ourselves like to be there with bared head, humble heart, and honest gratitude as the unveiling folds reveal the "little country doctor" in his imperishable body of bronze. Not so long since another group, equally sincere, was gathered in Washington to witness the presentation from the State of Massachusetts of a statute of Dr. Morton. We would have liked to witness that commemorative ceremony also, because the glory and honor of giving anesthesia to a pain-wracked world are great enough to be divided between two men and give both rights to immortality.

### Fifty Years of Deserved Success

One of our advertisers and faithful friends is having a fiftieth birthday this month and we are hastening to extend our heartiest congratulations and warmest hopes for many another half hundredth anniversary.

In May, 1876, Colonel Eli Lilly opened a modest laboratory in an Indianapolis side street, for the manufacture of pharmaceutical products. The original capital was only a few hundred dollars but the founder was a skilled pharmacist of wide experience in the retail trade and with considerable knowledge of manufacturing and distributing.

In keeping with the high ideals which governed Colonel Lilly as a soldier, citizen, pharmacist and business man, he determined to make the best that fine materials and conscientious skill could produce. In formulating a marketing policy he carefully arranged to protect the interests of both the medical profession and the drug trade.

The business of Eli Lilly and Company was successful from the beginning, and under the later guidance of the son, J. K. Lilly, now president, and the grandsons, Eli Lilly and J. K. Lilly, Jr., and their associates, the policies and high ideals of the founder have been faithfully maintained.

Whether one has visited the huge establishment in Indianapolis, or has handled the varied items of the Lilly label, or has simply been a user of the firm's products, one finds it easy to understand why the modest business inaugurated in 1876 has become the wide spreading concern of today. Eli Lilly and Co. have always manufactured drugs that were as good as science, conscience, money and skill could produce. Fifty years of doing that kind of thing has had its inevitable result in a satisfying prosperity that is no less deserving than it is pleasing to friends of the firm.

THE CAROLINA JOURNAL OF PHARMACY offers its happiest felicitations to Eli Lilly and Co. on the occasion of its semi-centennial, and speaks for hundreds of Tar Heel pharmacists in wishing the company a continued and increased success.

### What Seventy-Five Dollars Will Do

For seventy-five dollars a druggist or drug salesman can buy from the Edgerton Touring Co., of Greensboro, a ticket that will entitle him to railroad and Pullman fare, steamship and hotel accommodations, and all meals to, in, and from New York during the five days (June 21-25) in which the North Carolina Pharmaceutical Association is staging its forty-seventh annual meeting. Every single necessary expense is included in the ticket, and if anybody, anywhere, at anytime can buy a nicer five-day vacation trip than this one that sells for seventy-five dollars, we want to make immediate application for two of the same kind of tickets.

Think of the values combined in the Edgerton offer: a railroad trip through the most historic part of North Carolina; an ocean voyage on a delightful steamer that goes far enough out to make the trip seem trans-Atlantic and yet near enough ashore to avoid roughness and danger; companionship with hundreds of druggists and drug sales-



men who speak your language, lead your life, and who would enjoy knowing you; an opportunity to coöperate with your fellow workers in discussing store policies, advancing new ideas, and mapping out an organized plan of effort during the next session of the Legislature; after which a room with bath and meals at the largest hotel in the largest city in the world; a banquet that will set a new pace in banquet fineness; and two days and nights in the thrillingest, biggest and naughtiest island on earth! Five days at fifteen dollars a day: can you beat it? Enough time for a vacation and not enough to let your affairs get disorganized. A chance to play while doing your part to further the interests of your calling. And seventy-five dollars pays for *everything that is necessary*; there are no extras.

The trip starts at Greensboro on Monday morning, June 21, at 7 a. m., proceeds over the Southern railway to Raleigh, then via the Norfolk and Southern to Norfolk, and from there to New York on an Old Dominion steamer. Arriving in New York Tuesday morning, the delegates are carried to the Pennsylvania Hotel and given rooms with bath and coupons for meals in the same hotel. (If desired, meals while in New York may be omitted from the ticket at a reduction of \$5.00). Remaining in the city until Thursday noon, the delegates then take the boat back to Norfolk, train to Greensboro, and complete the trip on the evening of June 25. All accommodations on the train, steamer, bus and hotel, are arranged and paid for and all luggage is handled by the Edgerton Touring Co. Mr. Edgerton will personally conduct the party and will make a determined effort to take all responsibility of travel from the delegates. An information clerk will be available on the trip and during the stay in New York, and theater tickets, shopping and sightseeing tours can be arranged for through this clerk.

A large and sympathetic group of New Yorkers, headed by Vice-President Currens of the Norwich Co., is planning for the pleasure, comfort, and entertainment of the delegates during their stay in the city. The trip itself is a novelty since no state associ-

ation ever before went to a commonwealth five states away to stage its convention. No vacation trip of equal length and comparable pleasure can be secured for so little as \$75. If you want to enjoy yourself—have more concentrated fun than you have ever had before—and at the same time help the cause of organized pharmacy in North Carolina, then write at once to the Edgerton Touring Co., Greensboro, and make a reservation for the trip.

### Salesmen "What Are" Salesmen

Tom Butler sells Hollingsworth's candies in North Carolina and he is a corking good salesman, but Tom has recently extended his line and is now selling the New York trip to members of the North Carolina Pharmaceutical Association. Several days ago he had already persuaded thirty-two druggists to sign on the dotted line and was still busy getting more to appreciate the value of the trip and agree to take it. He says he is "going after the honor of selling more reservations than anybody else" and dares any other road man to race him for the record. Another salesman who is lining them up rapidly and who may yet scare Tom is John Civil of the Norwich Company. John's boss, by the way, is Local Secretary for the meeting, so Norwich is certainly doing its part in making the convention a success.

If about ten other road men were to get into the spirit of the thing and sell the New York trip like Tom Butler and John Civil, it would take a steamship of Leviathan size to handle the crowd of Tar Heel pillionaires who would be heading for Manhattan next month!

### State Board Meetings

The summer examinations of the North Carolina Board of Pharmacy will be held in Chapel Hill on June 14-15. Applications for the examination should be addressed to Secretary F. W. HANCOCK, Oxford. The Maryland Board of Pharmacy will meet on June 3-4 at the University of Maryland, Baltimore. Persons desiring to stand the examinations should write to Secretary R. L. SWAIN, 16 W. Saratoga St., Baltimore, Md.

# LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

## Attorney General Bans 3.5 Per Cent Malt Tonic

The recent issuance of permits by the prohibition unit to certain manufacturers of Malt and Wine Tonics, authorizing the manufacture and sale of "malt tonics" containing 3.7 per cent. alcohol led the Pabst Corporation, of Milwaukee, to call upon Attorney General Brummett for an opinion as to whether the sale of its product would be permitted under the North Carolina Laws. Although the permits have been issued by the Federal Government and under stringent regulations and restrictions to prevent the use of the authorized products as beverages, North Carolina drug stores are expressly forbidden from engaging in the sale thereof, the Attorney General holds. For your information the ruling of the Attorney General, as contained in his letter to the manufacturer, follows in full:

"In your letter of April 8th you request an opinion from this office whether or not the sales of Pabst Extract would be permitted under the North Carolina Laws. You state:

"There is a legitimate demand for this tonic for medicinal purposes and it is permitted to be sold and will be sold only to wholesale druggists for distribution to retail druggists and hospitals exclusively. It can be used only for medicinal purposes and is not adaptable for beverage use. It contains not to exceed 3 1-2 per cent alcohol and 25 per cent of solid matter."

"The question presented by you has not been passed upon by our Supreme Court since the ratification of Chapter I of the Public Laws, 1923. That act contains in it a revision of our prohibition laws and is the law upon which our courts are acting now in enforcing prohibition in the State. We

think that act will prevent the sale of your product in the State of North Carolina. It is more drastic in a number of particulars than the Volstead Act itself. It contains no provision by which either spirituous, vinous or malt liquors may be prescribed by a physician, and in section 18 thereof it is declared:

"It is unlawful for any druggist or pharmacist to sell, or otherwise dispose of for gain, any intoxicating liquor."

"Intoxicating liquor is defined in the first section as including alcohol, brandy, whiskey, rum, gin, beer, ale, porter and wine, and in addition thereto, any spirituous, vinous, malt or fermented liquors, liquids and compounds, whether medicated, proprietary, patented or not and by whatever named called, containing 1-2 of 1 per cent or more of alcohol by volume, which are fit for beverage purposes.

"A United States Government permit does not authorize the sale of alcohol and liquor in violation of the laws of the State. *U. S. v. Lanza et al.*, 260 U. S. 377; *Hasle Drug Co., v. Wilner*, 131 Atlantic Rep., 266 (Pa.)

"As we stated at the outstart, the question has never been presented to our courts. If you should desire to present it in any way, and we can do any thing to facilitate that presentation, we will be glad to do so.

"We received the sample bottle of the extract."

In this connection we are setting out the official statement of General Lincoln C. Andrews, assistant secretary of the treasury, in charge of prohibition enforcement, with regard to the issuance of the permits, as it appeared in the N. A. R. D. Journal, issue of April 8.

"In the matter of our policy of granting permits to manufacture and distribute malt and wine tonics:

"This policy was adopted after thorough consideration of the question, and amounts to this: Agreements are being entered into with old reliable houses to restore to the market certain well known and established tonics on the basis that the manufacturer accepts the responsibility for their distribution for legitimate purposes and agrees to watch this closely and withdraw the product from any market where it appears that the tonic is being sold for use as a beverage. This is practicable and reasonable. It is done for the purpose of making these tonics available to those who need them. A malt tonic containing 25 per cent of solids is by no stretch of the imagination a beer. If the public attempts to use it as a beer it can instantly be withdrawn from the market.

"The department believes this to be a reasonable regulation in the best interests of the public, and it is confident that they will so consider and treat it."

### **Tincture of Ginger—Double Strength**

Treasury Decision 2840, Prohibition Amendment to T. D. 3788, extends the time for disposing of manufactured stock of Tincture of Ginger, Double Strength. Addressed to Prohibition Administrators and others concerned, the new regulation reads: "Tincture of Ginger, Double Strength, manufactured prior to January 1, 1926, and in the hands of the manufacturer, jobber, or retailer on that date may be sold under the restrictions of Section 811, Regulations 60, until June 1, 1926, and T. D. 3788 is hereby amended accordingly."

In this connection it is to be remembered that T. D. 3765, promulgated last November, classed "double strength ginger" as intoxicating liquor, effective January 1, 1926; and that T. D. 3788, promulgated in December following, extended the time for disposing of the manufactured stock until April 1, 1926, and at the same time provided that no further quantities should be manufactured or imported after December 1, 1925.

Therefore, as the laws and regulations now stand, insofar as retail druggists of North Carolina are concerned, only those

holding permits under the National Prohibition Act may sell Tincture of Ginger, U. S. P., and then such sales must be made pursuant to physician's prescriptions under the provisions of the State Law (Consolidated Statutes, Section 4507). After June 1, next month, the "double strength ginger" may not be sold at all.

### **Confiscated Vehicles for Narcotic Enforcement**

Treasury Decision 3841, approved March 25, authorized Federal narcotic agents, after June 1, 1926, to use confiscated motor vehicles for official purposes only in the enforcement of the Harrison Narcotic Law, as amended, on the same basis as such vehicles are now authorized to be used in the enforcement of the Customs Laws or the National Prohibition Act, except that expenses incurred in such use are to be paid from the appropriation for the enforcement of the Harrison Act.

### **Proposed Amendment to Food and Drug Law**

H. R. 10, 502, recently introduced by Representative Hammer of this State, seeks to amend Section 8 of the Federal Food and Drugs Act by adding a new paragraph defining "misbranding." "Under the new paragraph an article would be misbranded if in a hermetically sealed container and not conspicuously labeled to show the date when sealed."

### **Refund of Taxes Paid on Cigars**

Treasury Decision 3830, approved last month, recites Section 1205 of the Revenue Act of 1926, which provides for the refund of tax paid on cigars, and at the same time promulgates regulations relating to said refund in pursuance to this section.

Attention is called to paragraph (b) of the above section, which is as follows: No refund shall be allowed under this section unless claim therefor is presented within 60 days after the effective date of the repeal of section 400 of the revenue act of 1924.

No refund shall be made to any person if the claim is for an amount less than \$10.00.

Further, by the provisions of Section 1200 (a) of said act, the following title and section of the revenue act of 1924 are repealed as of the date and time specified as follows: Title IV. (Tax on cigars, tobacco and manufacturers thereof) effective 10:25 A. M. February 26, 1926, with the exception of section 400 (Tax on cigars and cigarettes) effective on the expiration of March 28, 1926.

Retail drug stores therefore have until the 28th of this month in which to make claim for refund of taxes paid on cigars, if such claims amount to ten dollars or more, and provided that inventory was made of same on March 29, 1926, in the presence of two disinterested witnesses, upon the forms furnished them by the Treasury Department.

### **Privilege Taxes on Cigarettes and Soda Fountain**

Readers of the JOURNAL are reminded that on or before June 1, (next month), every person retailing cigarettes is required to pay to the Commissioner of Revenue, Raleigh, a license tax of \$10.00 for this privilege, except that in towns of less than one thousand inhabitants the tax is \$5.00; and every person operating a soda fountain is required to pay to the said Commissioner a license tax of from \$5.00 to \$40.00 for this privilege, the amount to be paid in this case depending upon the population of the city or town in which the business is conducted.

### **Renewal of Non-Beverage Alcohol Permits**

This opportunity is taken to remind Permittees under the National Prohibition Act that applications for renewal of H-Permits must be filed with the Federal Prohibition Administrator, Charlotte, N. C., prior to the first day of July, 1926.

It will be remembered that the Treasury Department last November issued a ruling to the effect that all basic permits under Titles II and III of the National Prohibition Act should expire on December 31, 1925; but

later in the same month by a subsequent ruling extended this time insofar as H-Permits was concerned to December 1, 1926. Prior to the promulgation of the two rulings in question (T. D. 3773 and 3774) the annual renewal of basic permits for the use of specially denatured alcohol and H-Permits to use alcohol or other distilled spirits in manufacturing was not required.

### **Re-Registration as Dealers in Narcotics**

Every dealer in narcotic drugs and preparations thereof is required to re-register as such with the Collector of Internal Revenue, Raleigh, on or before the first day of July (Class 3 and class 5). Application for re-registration must be accompanied with the fee of \$10.00 together with a complete inventory, (not including exempt preparations). The inventory need not be of the date upon which the application for registration is made. It may be of any date after January of this year. The date when taken, however, must appear on it.

Dealers in exempt preparations must obtain separate registration in class 5. A fee of \$1.00 is charged for registration in this class, in case the dealer does not register as a dealer in one or more of the other classes, in which case the fee is not required. But, whether this fee is paid or not, application for registration as such must be made on a separate form from that upon which application is made for registration in one of the other classes.

### **Would Prohibit Unsolicited Merchandise**

H. R. 3991, introduced some time back by Representative Watson of Pennsylvania, seeking to prohibit the mailing of unsolicited merchandise, will no doubt have a much better chance to become a law, if an amendment which has been proposed "empting Christmas seals and Christmas cards" is accepted. It is understood that the introducer is coöperating with the Post Office Department for the purpose of perfecting such an amendment.

# HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor*

Chapel Hill, N. C.

## ATTENTION DRUGGISTS!

It is time for us to begin making preparations in earnest for our next meeting to be held on the "Big Boat Trip" to New York in June. As Chairman of the Papers and Queries Committee it is my earnest desire to have some good papers read on the boat in order to divert the minds of some of those Land Lubbers who will go so that they may not be too much employed in feeding old Neptune. I want instead to feed our brother pharmacists with food for thought.

First of all, I want to remind Professor KYSER, of Chapel Hill, and Brother HENDERSON, of Burlington, that it is their responsibility to begin casting about right now for some good material for this meeting. It is impossible for me to handle this proposition alone and I know that they are going to get busy right away.

I want about twelve good papers on as many different subjects—some should relate to the practical side of our drug business and some should be written on ethical questions. Heretofore we have had an abundance of commercial papers but very few on

subjects relating to the theory and practice of pharmacy. I am broadcasting this appeal now as a warning that I intend to call on some of our members by writing personal solicitations for papers. I certainly do not want any excuses that no time is available for writing papers. I remember that my most capable predecessor, the chairman of the Papers and Queries Committee, had a most difficult experience in getting the members to respond to his call for contributions and also that he felt that insufficient time and attention had been given to this most important feature of our sessions. Now on the boat there will be plenty of time and a hundred per cent. attendance to listen to papers on vital subjects to druggists and I shall expect each and every member of our organization to cooperate with our committee to the fullest extent. Write me the subject of your paper right away!

(Signed) CHAS. B. MILLER,  
*Chairman Papers and Queries  
Committee.*

## Goldsboro Topics

CHAS. B. MILLER, Ph.G., *Reporter*

It is with deep regret that we announce the death on March 24 of Mr. E. R. HANDLEY, proprietor of Handley's Pharmacy, Goldsboro, following complications arising

from a stubborn attack of influenza. Mr. Handley was not a registered druggist, having opened his store several years ago as an investment. The prescription department was in charge of "JACK" HILL, one of the oldest and most respected pharmacists in the Wayne capital. The drug store was sold at

public auction early in April by the executrix of the estate of Mr. Handley and was bid in for \$6,700 by Beddingfield Brothers of Clayton. The sale has been confirmed by the courts and the new owners have already taken charge of the store. The firm is composed of MESSRS. C. H. and E. T. BEDDINGFIELD who have operated a drug store in Clayton for a number of years. Mr. C. H. BEDDINGFIELD may move to Goldsboro and take over the permanent management of the pharmacy but no definite announcement in this regard has been made to date.

Early in May, Andrews Pharmacy will move into attractive new quarters next door to the present location of the firm. The building has undergone extensive repairs and been made much larger. New fixtures are being installed together with an up-to-date new soda fountain. The store when completed will be quite a credit to the business district of Goldsboro and will be a most complete pharmacy in every sense of the word.

Druggist W. R. JOHNSON of Hardy's Drug Store, of LaGrange, has severed his connection with that concern and has joined the travelers' fraternity as representative of the Vaughan-Robertson Drug Co., of Richmond.

Warm weather has turned the corner and we should all make immediate preparations to get the trade on all seasonable goods needed for this season of the year by making attractive displays of insecticides, sprays, moth bags, and fly killers as well as hot weather necessities.

### News From Greensboro

R. A. McDUFFIE, Ph.G., *Reporter*

MR. A. S. THOMAS of the Sykes Drug Co., has returned from Hot Springs, Arkansas, where he secured a new lease on life. While away his job was held by MR. EUGENE WILSON who is soon to open a new drug store in Burlington.

MR. J. M. PRITCHARD, of Chapel Hill, is now located with Liggett's Greensboro store.

One year ago the health of MR. DAVE SHREVE, popular salesman for the Justice Drug Co., broke down. Today he is as

strong and well as any man in the firm and keeps two men busy filling his orders.

MR. ERNEST DELAMATER is slowly getting back to normal after suffering a severe attack of "Flu." Mr. DeLamater is Sharp and Dohme's popular representative in central North Carolina.

### News From the Mountains

O. D. BIDDY, Ph.G., *Reporter*

MR. C. E. CLINE, who has been with the Franklin Pharmacy Co., of Franklin, for the past several months, has resigned his position and is again with the Johnson Drug Co., in Asheville. MR. HOOPER, who was formerly proprietor of a drug store in Cornelius, Ga., has sold his business and succeeded Mr. Cline in Franklin.

We understand that MR. J. W. MCKAY has returned to Asheville after making his residence for several months in Fort Lauderdale, Fla., and is again connected with a drug store in the Mountain City.

MR. W. M. MAUNEY, of Murphy, who passed the State Board last June, recently accepted a position with Finleys Drug Store in Asheville.

Anderson Brothers, Druggists, of Seneca, S. C., are planning to open a drug store near High Hampton Inn in Cashier's Valley in this State.

### General News Items

MR. P. D. WHITE, formerly with Liggett's Drug Store in Charlotte is now with T. A. Walker's Drug Store in the same city.

MR. W. A. CANNADY, of Raleigh, early in March accepted a position as prescriptionist for Carter's Pharmacy in Aberdeen.

A record breaking crowd will attend the New York convention. Have you made your reservation yet?

MR. RAYMOND E. BARRETT, who has been with Holt's Pharmacy in Princeton for a number of years has returned to his old home in Burlington to accept a position with the Burlington Drug Co. He succeeds his father, the late Mr. A. F. Barrett, who died on March 8.

MR. G. E. HENDERSON, of Roland, a second year student in the University School of Pharmacy, recently attended the Twenty-

Sixth Grand Council of the Phi Delta Chi fraternity held in Chicago. Mr. Henderson was the representative of the University Chapter of the organization.

We understand that the Lea-Evans Drug Co., of Lexington, has discontinued business.

The Standard Pharmacy, of Elizabeth City, has been incorporated to operate a drug business, with authorized capital \$25,000 and \$10,000 subscribed by MESSRS. GEORGE F. WRIGHT and GEORGE J. SPENCE, of Elizabeth City, and S. A. CHALK, of Morehead City.

MR. J. W. HARRELL, JR., has resigned his position as traveling representative for the Harvey-Pittenger Co., of Philadelphia, and is now prescriptionist for Hicks and Gorham, Rocky Mount.

The R. M. Rimmer Drug Co., of Mebane, which was bought several weeks ago by MR. E. S. WHITE, is now being operated under the name of White's Pharmacy.

The Rotary Club, of Dunn, elected Mr. G. K. Grantham as its representative to the Denver Convention of Rotarians in June. Mr. Grantham, however, would not consent to make the trip until he found that he could get back east in time to join the North Carolina druggists in New York. He says he had to miss the Blowing Rock meeting and he has no idea of not being with his druggist friends this June.

MR. FRED DEES will shortly move his pharmacy, the Dees Drug Store, in Burgaw into new quarters. Work on the building is being rapidly completed and new fixtures are being installed.

Early in April MR. M. L. SHORE opened a new drug store in the Hayes-Barton section of Raleigh. Mr. Shore has been practicing his profession in the Capital City for a number of years and his many friends are wishing for him every success in his new business venture.

The Askew-Pugh Drug Co., of Windsor, is making arrangements to build an attractive new store on the site where the pharmacy is now located at the intersection of the two main business streets in the town. The building will be of brick and the plans call for an up-to-date pharmacy in every respect.

The Davis Pharmacy, of New Bern, has moved into a new and well appointed building.

The Alton C. Greene Drug Co., of Maxton, was recently incorporated to operate a drug and merchandise store. The authorized capital stock is \$100,000 with \$10,000 subscribed by MESSRS. CLYDE A. MCLEOD, ALTON C. GREENE and ARTHUR J. MCKINNON, all of Maxton.

The JOURNAL desires to extend sincerest sympathy to MRS. J. L. SUTTON and J. L. ALDERMAN of Chapel Hill, in the death of their brother which occurred in Edenton.

Have you ever stopped to think just how much pleasure the forthcoming convention promises? First of all there is a week's vacation for the nominal sum of \$75.00. Could a more delightful vacation be spent for such a small sum? We are to have the invigorating and pleasant ocean trip and then the wonderful two days in New York City. Just think of it—the combination of recreation, sight seeing and all of the other thrills that New York affords. And best of all, a week is to be spent with those with whom we are most congenial—the friends whom we are bound to by ties of business and friendship. Reservations are being rapidly made for who could resist such an attractive trip?

MR. CARL DURHAM, of the Eubanks Drug Co., of Chapel Hill, has started work on an attractive brick Colonial two-story house, located on a hill in the eastern section of the town on Durham Road.

MRS. C. D. BRADHAM, of New Bern, has been elected Grand Worthy Matron of the Eastern Star.

MR. A. P. WESTBROOK has resigned his position with Mack's Drug Store in Durham and returned to his old home in Dunn.

The Bryson City Drug Co., of Bryson City, is planning to erect a \$10,000 three-story brick building for its own occupancy. MR. K. E. BENNETT is manager and proprietor of the firm.

The St. Louis offices of the Tilden Company have been moved to 3332 Chouteau Ave. The company has outgrown its old quarters and with over double the floor space in the new location, it is prepared to

give even better service than has been the established policy of the firm since it was founded in 1848.

MR. J. S. HOLLAND has resigned his position with Taylor's Pharmacy, Southside, of Winston-Salem, and moved to Castleberry, Ala., where he will manage the Carter Drug Co. MR. W. A. CLARK, formerly with the Fitchett Drug Co., of Dunn, succeeds Mr. Holland in Winston-Salem.

The Lenoir Drug Store building in Lenoir has been sold by MR. A. G. JONES to the First National Bank of that place, the purchase price being in the neighborhood of \$50,000. The lease of the drug store is not affected.

The Windsor Pharmacy, of Windsor, has made several improvements in the store. Attractive new tables, show cases, etc., have been installed and many minor changes made which add greatly to the appearance of the pharmacy.

The Morrison Manufacturing Co., of Statesville, has installed attractive fixtures in a number of North Carolina drug stores recently. MR. D. MCN. MCKAY has just completed elaborate improvements in Mack's Drug Store in Durham, the fixtures having been manufactured and installed by the Statesville company. Mention was made last month of the fixtures manufactured by the Morrison Co., for the new store of the Independence Drug Co., of Charlotte.

MR. F. T. SMITH has resigned his position with the Taylor Drug Co., and is now traveling in this State.

**Druggists from Murphy to Manteo and from Cherokee to Currituck are going to New York in June. We'd hate to be among the stay-at-homes!**

DR. JOHN A. MURPHY, Chief of Research of the H. K. Mulford Co., delivered a most interesting address before the University of North Carolina Branch of the American Pharmaceutical Association in Pharmacy Hall on the evening of April 15. His subject was, "Recent Developments in the Causes and Treatment of Hay Fever and Asthma."

MR. G. P. JOHNSON, of Wallace, has resigned his position with Green's Drug Store in Wilmington.

MR. JOHN H. HARDIN, popular druggist of Wilmington, on April 12 left for an extended visit to his daughter in Plant City, Florida.

Narcotics, valued at \$1,000, were recently stolen from the Windsor Pharmacy, of Windsor. Later four men and a woman were arrested in Richmond, Va., and the drugs found in their possession. Identification of the stolen drugs was made by means of private marks on the phials.

Jones and Green, Inc., of Thomasville, has been incorporated to maintain a drug store and soda fountain. The authorized capital is \$25,000 with \$700 subscribed by PAUL GREEN, DOLAN JONES and LOIS GREEN, all of Thomasville.

Another new drug store for the State is the Innes St. Drug Co., of Salisbury. The charter authorizes the manufacture and sale of drugs and druggists' supplies. The capital stock is \$30,000 with \$6,000 subscribed by J. W. COMPTON, HELEN T. COMPTON and P. J. LISKE, all of Salisbury.

The formal opening of the Sir Walter Drug Store, of Raleigh, held on March 24, drew a crowd of approximately 3,000 persons to the new establishment. The store is located on the ground floor of the Sir Walter Hotel and is most attractively arranged. During the hours of the formal opening sodas, candy, and toilet articles were distributed to the guests. The drug store is operated by MESSRS. W. W. WIGGINS, of St. Paul, and D. L. JORDAN, formerly of Clayton, but now residing in Raleigh.

The firm of Chas. Cole and Co., Druggists, in Carthage, has been placed in the hands of the receiver. Because the drug store is the only one in the town the court ordered that the business be continued.

A small fire on March 18, which started from some inflammable material coming in contact with the pipes of the heating system, did very little damage to the O. Henry Drug Store, of Greensboro. The loss was fully covered by insurance.

**Druggists wives always appreciate a good thing when they see it. Note: the large number of ladies who have made reservations for the New York convention.**



## Annual Rexall Convention

In the neighborhood of 100 Rexall dealers coming from as far east as Southport and from as far west as Murphy, attended the annual convention of the North Carolina Rexall Club held in Raleigh at the Sir Walter Hotel, March 23-24. In the spacious ball-room there were displayed in a most attractive manner the numerous lines of goods manufactured by the United Drug Co., of Boston. In many particulars the room presented the appearance of an up-to-date Rexall store and naturally lent color to the gathering as it made a splendid meeting place for the discussion of the problems of the retail drug store.

Following registration, the inspection of displays, and the meeting of old and new friends, MR. J. O. TEMPLE, of Kinston, First Vice-President, in the absence of PRESIDENT W. P. HALL, JR., of Forest City, called the convention to order and presided over all business sessions thereafter. MR. GEORGE ISLEY, of Raleigh, extended the visiting druggists and representatives of the Boston office a hearty welcome to Raleigh. In response, MR. H. L. SIMPSON, Vice-President and General Sales Manager, of the United Drug Co., brought a greeting from the home office and at the same time gave a review of the business conditions for 1925. He stated that gains had been made during the past year and that the business outlook for the coming months was even brighter. The remainder of the morning session, the afternoon session, and the Wednesday sessions were given over to departmental discussions pertaining to the best methods of selling products of the advertised line.

Among those addressing the convention MR. H. L. SIMPSON, of Boston, Vice-President and General Sales Manager, who spoke on "Object Lessons of 1925 and Our Plans for the Future;" MR. W. A. UNDERWOOD, of Asheboro, Sales Manager for the Carolinas, Virginia, and Tennessee, whose subject was, "At Your Service;" MR. R. R. COPELAND, of Ahsokie, who spoke on "Making the Rexall Store the Candy Center of Your Town;" and MR. J. O. TEMPLE, of Kinston, who addressed the meeting on, "Methods Used in Creating Sales."

The following officers were elected for the coming year: President, J. G. ABERNETHY, of Elkin; First Vice-President, GEORGE A. ISELEY, of Raleigh; Second Vice-President, ALFRED N. MARTIN, of Rosemary; and Third Vice-President, B. C. SHEFFIELD, of Warsaw. MR. L. H. MCKESSON, of Statesville, was re-elected Secretary-Treasurer of the club.

The convention came to a close with a banquet in the Virginia Dare ball-room which was tendered the delegates by the United Drug Co. The affair was one of the merriest ever given at the Sir Walter.

## Are You Among Those Present?

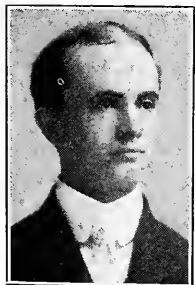
On April tenth there had registered with the Edgerton Touring Co. the following people for the New York trip of the North Carolina Pharmaceutical Association. (In addition to the names below there are a large number of others who have signified to the Secretary their intention of taking the boat trip to New York.)

Chas. H. Allen, Huntersville; J. D. Bain, Sylva; J. G. Beard and wife, Chapel Hill; C. H. Beddingfield and wife, Clayton; K. E. Bennett and wife, Bryson City; J. T. Boone, Durham; F. O. Bowman and wife, Chapel Hill; W. F. Bradburn and wife, Hendersonville; E. L. Bradley, Old Fort; E. B. Bristow, Hamlet; Tom Butler, Reidsville; L. D. Cain, Raleigh; Harry Christian, Richmond, Va.; J. K. Civil, Charlotte; Clement E. Cline, Asheville; H. G. Coleman and wife, Durham; Lea A. Coltrain, Gibson; R. R. Copeland, Ahsokie; J. W. Coppedge, Raleigh; C. T. Council and wife, Durham; Robt. Dailey, Reidsville; E. C. Daniel and wife, Zebulon; G. A. Elliott, Fuquay Springs; N. C. English, Monroe; S. E. Etheridge, wife and sister, Elizabeth City; J. F. Flowers and mother, Charlotte; W. S. Frieze, Concord; J. P. Gamble, Monroe; P. D. Gattis, Raleigh; A. M. Gibson, Gibson; Geo. C. Goodman and wife, Mooresville; J. F. Goodrich, Durham; Polk C. Gray and wife, Statesville; Tommy Harrison, Littleton; D. F. Hayes and wife, Greensboro; R. D. Heist, Wilson; W. F. Holland, Mount Holly; E. V. Howell, Chapel Hill; L. H. Ingle and sister, Charlotte; L. Jackson, Duke; F. G. Jacobs, Elizabeth City; A. A. James, Winston-

Salem; L. M. Jarrett, Biltmore; Alpheus Jones, Warrenton; D. C. Lisk, Charlotte; N. W. Lynch, McColl, S. C.; W. A. McDaniel, Enfield; T. A. Mackey, Durham; Randall Mann, High Point; A. N. Martin, Rosemary; T. J. Mathes, Durham; C. E. Matthews, Roanoke Rapids; Miss Fannie Mebane, Greensboro; C. P. Mitchell and wife, Burlington; G. W. Montague, wife and daughter, Durham; Miss Alice Noble, Chapel Hill; M. E. Pierce and wife, Charlotte; Clifford Porter and wife, Black Mountain; S. M. Purcell, Salisbury; F. D. Quinn, Shelby; Jefferson Reeves, Waynesville; E. F. Rimmer and wife, Charlotte; R. G. Scruggs, wife and daughter, Asheville; Frank T. Smith, Franklin; Miss Mattie E. Smith and friend, Charlotte; J. P. Stowe, wife and children, Charlotte; K. N. Summey and wife, Mount Holly; J. L. Sutton, Chapel Hill; W. P. Taylor, Roanoke Rapids; Chas. R. Thomas, Thomasville; E. R. Thomas, Jr., Erwin; R. H. Tucker, Reidsville; J. G. Vick, Wilson; A. C. Wallace, Spring Hope; S. E. Welfare and wife, Winston-Salem; Luther White, Wilmington; J. F. Whitley, Fremont; Hal Winders, Fremont; E. V. Woodward and wife, Selma; E. W. Woolard, Henderson; E. V. Zoeller and sister, Tarboro.

Next month we will publish the names of those registering after the above list was compiled.

### Mr. Ballew Chosen



Just as we are going to press we learn that the Board of Pharmacy has elected Mr. J. G. BALLEW as a member of the Board to fill out the unexpired term of Mr. J. A. HENDERSON, who died a few weeks ago. The selection of Mr. Ballew to fill this im-

portant position is very gratifying to druggists throughout the State. He is a graduate of the Maryland College of Pharmacy and for many years has been the successful proprietor of Ballew's Cash Pharmacy in Lenoir. Last year he served the Association as Local Secretary for the Blowing Rock meeting.

### Marriages

Mr. and Mrs. James E. Merritt, of Chapel Hill, announce the marriage of their daughter, Gladys Blanche, to Mr. FRANK S. GOODRUM, on October 25, 1925, in Charlotte. This announcement, made a few days ago, came as a complete surprise to the many friends of the young couple. Mrs. Goodrum attended Meredith College and the State University, but for the past two years has been teaching school in Burlington. Mr. Goodrum attended the University School of Pharmacy and is a member of the Phi Delta Chi fraternity. He is at present connected with the Wolfe Drug Co., of Hickory, and the couple will make their home in that town.

Mr. and Mrs. Joseph Syrus Tilghman announce the marriage of their daughter, Irene, to Mr. ALEXANDER LACY HOGAN, on the afternoon of December 25, 1925, at St. Pauls Methodist Church, South, Goldsboro. Mr. Hogan is originally from Ellerbe and as a student first at Wake Forest College and later at the University School of Pharmacy, made an enviable record. He graduated from the University in 1923 with the degree of Ph.G., passing the State Board the following week. He is a member of the Phi Delta Chi fraternity and during his senior year in college was president of the local branch of the A. Ph. A. Since passing the Board he has been connected with the E. B. Marston Drug Co., in Kinston.

Miss Margaret Glenn Scott and Mr. COLEY LANGSFORD SNYPES were quietly married on the afternoon of March 14 in Sanford at the home of the bride's aunt Mrs. E. A. Griffin. Mrs. Snypes is the only daughter of Dr. C. L. Scott and attended Peace Institute in Raleigh. Mr. Snypes is originally from Clio, S. C., but has been living in Sanford for the past two years. He recently became one of the proprietors of the Moore St. Drug Co.

Coming as a surprise to their friends is the announcement of the marriage of Miss Ruby Mae Saunders and Mr. REGINALD HAMLET on the evening of April 6 at the parsonage of the First Baptist Church in Raleigh. Mrs. Hamlet is the attractive daughter of Mr. and Mrs. J. G. Saunders, of Raleigh, while Mr. Hamlet is proprietor

of the Saunders St. Pharmacy in the Capital City. The couple will make their home at 605 W. North St., Raleigh.

Miss Dorothy Williamson and Mr. BAGWELL SUTTON GOODE announce their marriage in Tarboro on the morning of April 27 at the Presbyterian Church in Tarboro. Mrs. Goode is the daughter of Mr. and Mrs. A. Williamson, of Tarboro. Mr. Goode is originally from Windsor and is a graduate in pharmacy of the State University. For the past several weeks he has been traveling representative for the Upjohn Co. in North Carolina. The couple will make their home in Concord.

### Births

MR. and MRS. D. G. RIDENHOUR, of Mt. Gilead, announce the birth of their daughter, Emily Lilly, in March. The father of the young lady is one of the proprietors of the Cochrane-Ridenhour Drug Co., in Mount Gilead.

MR. and MRS. E. R. TOMS, of Wilmington, announce the arrival of Miss Mary Elizabeth Toms on March 13. Mr. Toms is a popular druggist of Wilmington and is connected with Hall's Drug Store.

MR. and MRS. WYCHE WALKER, of Rocky Mount, announce the arrival of a seven pound daughter, Mary Corinne, on March 18. Mr. Walker is connected with the McCall Drug Co., as prescriptionist.

MR. and MR. W. W. PARKER, SR., of Henderson, announce the birth of a daughter, Peggy Louise, on March 17. The proud father of Miss Parker is the proprietor of the W. W. Parker Drug Co.

MR. and MRS. W. G. RAKER, of Lexington, announce the birth of Miss Elizabeth Grimes Raker on March 24. Mr. Raker is a senior in the University School of Pharmacy, and since Miss Raker's arrival it is needless to say that he is redoubling his efforts to graduate and pass the State Board in June. We prophesy he will come through with flying colors and we are wishing for him the best of success.

### Deaths

It is with deep regret that the JOURNAL announces the death on April 7, of MR. ROBERT R. BELLAMY, prominent wholesale and

retail druggist of Wilmington and member of the North Carolina Pharmaceutical Association since 1893. He was also president of the Delgado Mills company and the Ashtypodyne company, member of the board of directors of the Peoples Savings bank, all of Wilmington, and for nearly fifty years was one of the most progressive and prominent citizens of the Cape Fear City. Mr. Bellamy was the youngest child of the late John D. Bellamy and Eliza Harris and was born in Wilmington July 21, 1861. After completing the city schools he entered Davidson college from which institution he graduated with honors in 1882. Returning to Wilmington, he entered the employ of the late Mr. William H. Green, a founder of the State Association and first president of the Board of Pharmacy. He remained in Mr. Green's store for several years and then opened his own drug store at the northwest corner of Front and Market Sts., which is still enjoying a splendid patronage. He also engaged in the wholesale drug business, operating on a big scale at Second and Market Sts. On November 14, 1888, Mr. Bellamy was married to Miss Lilly Hargrove, of Vance county, who with their son, Hargrove, associated with him in the wholesale end of the drug business, survive him. The funeral was held from the family residence at 509 Market St. and the burial was made in Oakdale cemetery. During the funeral every drug store in Wilmington was closed and the druggists of the city attended the services in a body. As a citizen Mr. Bellamy held the admiration, respect and esteem of all with whom he came in contact. He was eminently successful in business yet always found time to devote to those things that are less material and which make for community betterment and progress. His generosity made possible the establishment of the athletic field which is rapidly nearing completion in the suburbs of the city. Wilmington has lost one of its best citizens and to his fellow-townsmen and to his family the JOURNAL extends the sincerest sympathy of each and every druggist of the State who knew him as a friend and admired him as a capable druggist, splendid citizen, and efficient business man.

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TURNER FEE CURRENS, Ph. G.

*Local Secretary for the New York Meeting of the North Carolina Pharmaceutical Association*



## *Turner Fee Currrens*

Pursuant to our policy of dedicating each June number of the JOURNAL to the Local Secretary of the North Carolina Pharmaceutical Association, we are here paying tribute to Secretary Currrens who will have charge of the New York Meeting. But aside from the fact that we wanted to maintain a custom, we were persuaded to dedicate this number to Mr. Currrens because he represents or is typical of the pharmaceutical manufacturer who is willing to and does spend thought, time and money in furthering any cause in which his retail customers are interested. As a former retailer himself and now as Vice-president and District Sales Manager of the Norwich Pharmacal Co., Mr. Currrens is not only sympathetic with the problems of practicing pharmacy, but takes occasion whenever possible to lend his counsel and aid in advancing the interests of his customers.

For these and other reasons we are bestowing upon Mr. Currrens the highest honor within our gift, and are taking this occasion to thank him for his splendid efforts to make the New York convention a success.


\* \* \* \* \*

Turner Fee Currrens was born in Kentucky on July 13, 1879. His father, George Currrens, now living in Knoxville, Tenn., married Miss Eleanor Turner, and to this union one son, the subject of this sketch, was born.

Mr. Currrens gained his first drug training under the direction of B. F. Warren, druggist in Mt. Ayr, Iowa. After a few years here he went to St. Louis and became engaged by another pharmacist, Joseph Hilby by name. Wishing fully to prepare himself for the work of a druggist, Mr. Currrens, while still working as a clerk, entered the St. Louis College of Pharmacy and graduated in 1898 with the degree of Ph. G., being honor man of the class.

Shortly after graduation Mr. Currrens became a traveling representative for the Tilden Co., and under the able direction of Mr. Thomas B. Glazebrook, developed into an excellent salesman. In 1904 he became employed by the Norwich Pharmacal Co., in the same capacity with territory in the Middle West. In 1913 the Norwich Co. promoted him to the managership of the New York office, and sometime later elevated him to membership on the Board of Directors and elected him Vice-president of the company. In these several capacities Mr. Currrens is still engaged.

In carrying on the work of the New York branch it has frequently been necessary for Mr. Currrens to travel over the territory belonging to his sales district. On such travels he has often been in North Carolina and is known and liked by many of the druggists in this State whose stores have been visited by him along with the Norwich local representative.—J. G. B.



# THE CAROLINA JOURNAL OF PHARMACY

## NEWS AND VIEWS OF PHARMACY IN NORTH CAROLINA

### On To New York!

This is the last issue of the JOURNAL in which we can ask our readers to avail themselves of the opportunity of going to New York to attend the Forty-Seventh Annual Convention of the North Carolina Pharmaceutical Association. As explained and advertised in these pages several times before, the Association will travel to New York City on June 21-25 and while on an Old Dominion boat between Norfolk and New York, will hold all of its business session. Headquarters in Manhattan will be at the Hotel Pennsylvania. The trip will be in charge of the Edgerton Touring Co., of Greensboro, and only through this firm can transportation accommodations be obtained. The cost of the whole trip including everything (tickets, meals, and entertainment) is \$75 per person. If meals while in New York are omitted, the cost is \$70.

The trip begins at Greensboro, at 7:00 a. m., Monday, June 21, when a special train over the Southern pulls out for Norfolk via Raleigh. From the latter point to Norfolk the main line of the Norfolk and Southern Railway is followed. Delegates will be carried from the Union depot in Norfolk to one of the new Old Dominion steamers which sails at 7:00 p. m. Arriving in New York Tuesday about noon, delegates are carried to the Hotel Pennsylvania, given rooms with bath, and are tendered a banquet in the Hotel Wednesday evening at eight. Leaving New York Thursday afternoon about three the convention party will sail back to Norfolk, leave the latter point Friday morning by special Southern train over Norfolk and Southern to Raleigh and travel thence to Greensboro to complete the trip about eight o'clock, June 25.

All baggage and details of the journey will be looked after by Mr. Edgerton and his assistants. Information clerks will be on the train, boat, and hotel to answer questions about the trip.

Those wishing to make the trip are requested to mail at once to the Edgerton Touring Co., Greensboro, an application for accommodations, enclosing check for \$75. Only by knowing in advance how many persons he is to care for can Mr. Edgerton give each applicant comfortable accommodations and provide satisfactory service on the journey.

Here is a splendid opportunity for North Carolina druggists to do three things very cheaply.

1. Take a sea voyage in June time when a full moon is flooring the waters with a silvery phosphorescence; a trip far enough out for interest and close enough in for safety; a voyage that is 99% of the time as calm as a ride over pavement.

2. Spend two days and nights in the biggest and most fascinating city on earth with the world's largest hotel for a home.

3. Do a real service for North Carolina pharmacy by joining hands with their fellow workers during the business sessions and mapping out such a policy and such a campaign as will keep the drug business in this State on a satisfactory basis.

These three things can be done for \$75. Not \$75 plus, but \$75 even—there are no extras!

Are you with us? Then swing aboard and let's go!

### A Reminder

"How come, brudder," asked the preacher, "dat when I talk about watermelon stealing yo' all snap yo' fingers?"

"Nothin' 'tall, pahson, nothin' 'tall—I just happened to 'member where I left mah knife"—*Exchange*.



## Getting About in New York

Five ways are available for traveling in New York:

1. Surface cars: tariff any distance, 5c. Cars stop on near side rather than far side of corners. The most unsatisfactory means of getting about because the right car is often hard to find and there are inevitable delays.

2. Elevated cars: tariff, 5c. North and South service, no cross town cars. Stations (approached by steps) are located at about three-block intervals on Second, Third, Sixth, Seventh, and Ninth avenues. Tickets are purchased before boarding cars at ticket offices at tops of stairways.

3. Subways and Tubes: tariff, 5c. Stations are indicated by covered stairways leading downwards from the sidewalk. In most of the stations a nickel is to be deposited in a slot in a turn-gate that admits the passenger to the train platform. No ticket is needed. "Copy the crowd" is good advice in getting to a subway car. This is the cheapest fast means for getting up and down town in New York. Delegates will find a convenient subway station in Gimbel's department store which is in the same block and just east of the Pennsylvania Hotel. Express and local trains leave from this point for either up town or down town New York as well as Hoboken, Jersey City, and Newark.

4. Fifth Avenue Busses: tariff, 10c; easily recognized; signs on front indicate route of travel; top deck best place for seeing Fifth Avenue. Busses start at Washington Square and the Pennsylvania Station proceeding east to Fifth Avenue. All busses go up Fifth Avenue until Fifty-Seventh St. is reached, stopping on call at any corner. At this point some turn west to Riverside Drive and thence north; others continue north from Fifty-Seventh St. and after passing Central Park make their way to the Bronx.

5. Taxicabs: 30c for the first mile and 5c for each quarter-mile thereafter. Since

"taxis" are found everywhere in the city and since passengers in them are relieved of the job of finding their destination or their way about, taxis are quite popular and are recommended. For short trips and especially for cross-town travel, they furnish strangers the best means of getting about. The fare is the same for five or four as for one person. For parties, therefore, taxi travel is fairly cheap.

The Pennsylvania Hotel, however, is within easy walking distance of both the theatre and the shopping district.

## President A. A. James

As president of the North Carolina Pharmaceutical Association, Mr. Albert Allison James, of Winston-Salem, will preside over all the business sessions on the boat trip to



New York which the Tar Heel organization is this year taking. President James is proprietor of the Owens Drug Co., (retail), and the Yerkes Chemical Co., of Winston-Salem, and during the past year has made an able executive for the pharmaceutical association.

## Theatres in New York

Many of the delegates and attendants will want to go to the theatre during their stay in New York, and for their information we are listing below several shows that are the most popular in their class.

### *Opera*

(The Metropolitan Opera House closes May 1.)

### *Operettas*

Pinafore—Wednesday matinees.

The Vagabond King—Wednesday matinees.

Song of the Flame—Wednesday matinees

### *Dramas*

Craig's Wife—Wednesday matinees.

The Green Hat.

Young Woodley.

### *Comedies and Farces*

Is Zat So?—Wednesday matinees

Alias the Deacon—Wednesday matinees.

The Last of Mrs. Cheyney—Wednesday matinee.

### *Musical Comedies*

Sonny—Wednesday matinees.

Tip-toes—Wednesday matinees.

The Cocoanuts—Wednesday matinees.

No, No, Nannette—Wednesday matinees.

### *Revue*

A Night in Paris.

The Great Temptations.

Greenwich Village Follies—Wednesday matinees.

### *Vaudeville*

The Hippodrome.

Keith's Palace.

### *Pictures*

The Big Parade.

Mare Nostrum.

Box office prices for best seats to most of the shows listed above range from \$3 to \$5. A few, however, such as "Sonny", have prices ranging up to \$8. If tickets are purchased through agents like McBride's and Tysou's (both of whom have offices in the Pennsylvania Hotel) there is a 50c service charge added to the price of the tickets.

Since the shows just listed are the most popular in New York, it naturally follows that good seats are hard to secure unless they are obtained in advance. Local Secretary Turner F. Currans, whose address is 55 East Eleventh St., will be glad to make advance purchases. Since he must pay for the tickets when bought, it follows that purchase price should be sent him with the order. If the seats cost less than the amount forwarded, the difference will be rebated; if more, the overage will be collected at time of delivery. Unless otherwise directed, Mr. Currans will hold the tickets until the applicants reach New York. He will be found then in the "Information Room" at the Pennsylvania. It is well to specify first and second choice when ordering tickets.

## New University Catalogue Out

The catalogue for 1926-27 of the University of North Carolina School of Pharmacy has just come from the press. The frontispiece shows the new pharmacy building, first used by the department during the session 1926-27. In addition to the list of the Faculty, there is described the history of the school, the advantages, laboratories, entrance requirements, expenses, and a detailed outline is given of the courses leading to the degrees of Graduate in Pharmacy (a three year course) and the Bachelor of Science in Pharmacy (a four year course). The thirtieth session of the school begins on September 15.

## Striking A Balance

A certain canny Scotsman had carried on a courtship of long duration without definitely committing himself. The girl, if she worried herself at the long probation, gave no sign until one morning her tardy lover, thumbing a small notebook, said: "Maggie, I hae been weighing up your guid points, and I hae already got to ten. When I get a dozen I'm goin' tae ask ye the fatal question."

"Weel, I wish ye luck, Jock," answered the maiden "I hae also gotten a wee book, and I've been puttin' doon your bad points."

There are nineteen in it already, and when it reaches the score I'm goin' tae accept the blacksmith!"—*Western Christian Advocate*.

MR. S. AVNER, who passed the State Board last fall, and who has been connected with the Hamilton Drug Co., of Fayetteville, since that time, is now prescriptionist for the Wiggins Drug Store at Fairmont.

MR. W. P. McCRAW, North Carolina druggist who has been practicing his profession in Norfolk for the past year or so, is back home again, having recently accepted the position of prescriptionist for the Coppedge-Grand Drug Co., of Weldon.

MR. T. L. GARDNER, ex-sheriff and prominent druggist of Rockingham county, has reentered politics. He was recently elected commissioner of Reidsville.

MR. W. E. BEAVANS, of Enfield, attended the meeting of the Imperial Council in Philadelphia on June 1st.

## A Plea for Papers and Suggested Subjects

*To the Members of the North Carolina Pharmaceutical Association:*

One of the most important features of our annual meeting should be the reading of papers and queries submitted by members. Druggists should present a great many papers. Only by the exchange of experiences obtained through many years of service in our profession, can we hope to gain the greatest good. None of us should withhold such valuable information but should tell about our experiences through papers presented at our annual meeting. In the past there has been a woeful lack of such papers and, in behalf of the Papers and Queries Committee, let me earnestly urge you to take sufficient time from your exacting business to prepare a paper for the coming convention.

Below you will find a list of subjects, but, if you cannot find anything to interest you sufficiently, you are entirely at liberty to prepare a paper on any subject

nearest your heart. Be sure, however, to have a paper ready!

Yours sincerely,

(Signed) C. B. MILLER, *Chairman*,  
E. V. KYSER,  
J. L. HENDERSON.

## Queries for the 1926 Meeting

1. What have you found to be the best methods for advertising the retail drug store?

2. Why every registered druggist of North Carolina should become a member of the North Carolina Pharmaceutical Association.

3. Should the University of North Carolina School of Pharmacy add a comprehensive business course to its curriculum as applied to the retail drug store?

4. What is the best method to eliminate waste and loss in the purchasing and the care of chemicals and pharmaceuticals.

5. What is the best course to pursue in order to inspire in the physician greater confidence in your ability as a druggist and greater respect for your profession?

6. A reminiscence of the Old Time Drug Store.

7. Should the title "Assistant Pharmacist" be abolished in North Carolina?

8. What is the best method to combat the increasing inroads on the retail drug business by the department store?

9. The advantage of keeping separate records of sales and expenses in the different departments of the retail drug store.

10. Why should the proprietor of a drug store take a vacation annually?

11. How to make your prescription department a better paying investment.

A letterhead gives the information that MR. J. K. CIVIL, popular representative of the Norwich Pharmaceutical Co., is also secretary-treasurer of the C-Grove Mountain Development Co., of Saluda. Mr. Civil puts across everything he tackles so successfully that we prophesy for the company marked growth. Friends will also be interested to learn that Mr. Civil has moved his residence in Charlotte from 600 Sunnyside Ave., to 2220 E. Fifth St.

## Convention Program

**A Tentative Draft of the Program of the Forty-Seventh Annual Meeting of the North Carolina Pharmaceutical Association to be Held on Board an Old Dominion steamship while En Route to and from New York City on June 21-25, 1926.**

The following condensed schedule is subject to correction by the Executive Committee, and is offered here simply as indicative of the nature of the business sessions. The meetings will be held in the dining Saloon of the boat:

### FIRST SESSION

**Tuesday Evening at 8:00**

Convention called to order by President A. A. James.

Invocation.

Roll Call by Secretary-Treasurer.

Reading of the Minutes of Preceding Meeting.

Applications for Membership Received.

General Announcements Concerning Trip by Tour Manager Edgerton.

President's Address.

Report of Scientific Committee, by Chairman E. V. Kyser.

Reading of Scientific Papers.

### SECOND SESSION

**Wednesday Morning at 9:00**

(Meeting of the Traveling Men's Auxiliary and the Woman's Auxiliary in rooms to be announced on shipboard)

Report of Secretary-Treasurer of the North Carolina Pharmaceutical Association.

Report of the Secretary-Treasurer of the North Carolinian Board of Pharmacy.

Report of Attorney F. O. Bowman.

Report of the Legislative Committee.

Formulation of the Legislative Policy for 1926-1927.

Report of the Executive Committee.

### IN NEW YORK

No attempt will be made to hold business sessions during the stay in New York City. The only formal assemblage of the delegates will be on Wednesday evening at eight o'clock. At this time there will be held in one of the dining rooms of the Hotel Pennsylvania a banquet given complimentary to the North Carolina Pharmaceutical Association by the manufacturing pharmacists of New York and environs. The banquet will be arranged by and in charge of:

Mr. Turner F. Currens, The Norwich Pharmacal Co., *Chairman*.

Mr. E. Zink, Eli Lilly and Co.

Mr. L. I. Short, Wm. R. Warner and Co.

Mr. Theodore Kirby, The Woodworth Co.

Mr. H. C. Rasmussen, The Ciba Co.

Mr. S. H. Conover, E. R. Squibb and Sons.

Mr. C. J. Kiger, McKesson and Robbins.

The only means of admission to this banquet will be by signed cards that can be secured from the Assistant Secretary when registering on the boat for the convention. Incidentally the fee for registration will again be \$1.00 per person as was the case last year. Badges will be given each registrant but cards to the banquet will be limited to members of the Association and their families and members of the T. M. A. and their families

## THIRD SESSION

## Thursday Afternoon at 3:30

Report of Chairman C. B. Miller of the Papers and Queries Committee.  
Reading and discussion of papers.  
Appointment of Committee on Time and Place of Next Meeting  
Report of Committee on President James' Address.  
Report of Committee on Secretary Beard's Report.  
Report of Committee on Secretary-Treasurer Hancock's Report.  
Report of Resolutions Committee.  
Report of the Trade Interests Committee.

## FOURTH SESSION

## Thursday Night at 8:00

Report of Delegates to A. Ph. A.  
Report of Delegates to N. A. R. D.  
Report of Insurance Committee.  
Selection of Next Meeting Place.  
Election and Installation of Officers.



NEW YORK'S MUNICIPAL BUILDING

## Briefs From Greensboro

R. A. McDUFFIE, Ph.G., *Reporter*

On May 20 the Herndon-Siske Drug Co., opened for business. This firm has secured a long lease on a corner of Elm St. near the present station and will operate an up-to-date regular drug store. MR. C. N. HERNDON conducted Herndon's Pharmacy for about ten years and then retired from the drug business, being succeeded by the Stratford-Weatherly Drug Co. MR. GRADY SISKE is a graduate of the University and has been connected with both the old Herndon store and Liggett's. Here's wishing for the experienced druggists and their new store the best of good luck!

Sykes Drug Store is installing a new wide open front.

At an early date MR. J. B. GALBRAITH will open a new pharmacy on Summit Ave. Mr. Galbraith at present is the manager of Liggett's.

Fordham-McDuffie Drug Co. is just completing the remodeling on their store which was begun in December. This store was formerly known as Conyers and Fordham.

Randall's Pharmacy, of High Point, has recently installed a new soda fountain with all the modern improvements and up-to-date devices

The Mann Drug Co., of High Point, is making extensive alterations, installing new fixtures and fountain, as well as changing the front. MR. D. A. DOWDY is the manager.

The Justice Drug Co. has purchased the two-story building next to its present site. The structure is being completely overhauled and will furnish the much needed additional space which this growing firm needs.

After reading the above doesn't it seem like the profession of pharmacy is on the boom in Guilford county?

## News From Piedmont Carolina

M. J. LEIMKUHLER, *Reporter*

MR. J. F. SHERARD, formerly prescriptionist for the Henrietta Mills Drug Store, of Henrietta, is now with the Rose Phar-

macy, of Hendersonville, succeeding MR. G. B. WALTON, who has entered the real estate field in the same city.

The Carolina Drug Co., of Wilson, will open for business about June 1st. This store will be owned by MR. A. C. RILEY, who was formerly in the general merchandise business in Wilson. It is understood that MR. C. R. WHEELER, for some time with the Five Points Drug Co., of Durham, will be in charge of the prescription department. MR. W. A. LILES, who has been manager of the Hillsboro Road Pharmacy in Durham for the past several years, succeeds MR. WHEELER at Five Points.

MR. HERMAN CLINE formerly with the Yadkin Drug Co., of Salisbury, is now manager of the Mooresville Drug Co., of Mooresville, succeeding MR. JOS. A. WHITE, who will open a new store on the outskirts of Mooresville about June 1st. MR. P. G. GLASS now holds the position of prescriptionist for the Yadkin Drug Co.

MR. P. J. MELVIN, of Roseboro, recently accepted a position with the Alton C. Greene Drug Co., of Maxton. This is one of the newly organized drug stores of the State and succeeds Barnes Bros. Drug Co. MR. Melvin is well known and liked by Tar Heel pharmacists. He graduated from the University of North Carolina School of Pharmacy in 1920 with the degree of Ph.G., taking the State Board examination a few days later. He made the highest general average and was awarded the Beal Membership Prize in the State Association. The Melvin family has the distinction of having two Beal Prize winners, MR. M. B. MELVIN, now with Brantley's Drug Store in Raleigh, having made the highest average in 1924. MR. P. J. MELVIN secured his apprentice training with the D. W. Tart Drug Co., of Roseboro, and H. R. Horne and Sons, of Fayetteville. He was connected with the latter store from the time he secured his license until he resigned a few days ago to go with the Maxton firm. He will have associated with him in his new location MR. B. A. BELL, who was formerly with Barnes Bros Drug Co.

MR. B. W. BINFORD resigned his position with the Thomasville Drug Co., of Thomas-

ville on May 1st and is now with the E. F. Rimmer Drug Co. of Charlotte.

MR. W. A. CLARK, of Fayetteville, severed his connection with Taylor's Pharmacy, Southside, of Winston-Salem on April 15, to accept a position with Shieder and Brookshire, Druggists, of West Asheville. This latter store is a new pharmacy, having opened for business on May 1st. It is owned by MR. G. A. SHIEDER, who is also proprietor of the West Asheville Pharmacy, and MR. G. E. BROOKSHIRE, formerly with Finley's Drug Store, of Asheville. Mr. Brookshire is manager of the new store.



HOTEL PENNSYLVANIA

The East Belmont Drug Store, of East Belmont, will occupy its new building now nearing completion about June 1st. The store is owned by MR. G. S. WILSON, who also is proprietor of the pharmacy. He will install new fixtures made by the Morrison Mfg. Co., of Statesville.

Among the druggists attending the races in Charlotte on May 10 were, MESSRS. PHILIP D. GATTIS and CHAS. G. HICKS, of Raleigh, and MR. W. R. TAYLOR, of Fairmont.

The Innes St. Drug Co., of Salisbury, which opened for business about June 1st, have installed National fixtures and a Green soda fountain.

### A New Proprietor

On March 26 MR. A. J. THOMPSON, of Badin, joined the ranks of North Carolina Drug Store Proprietors. For the past four years he has been connected with the Badin Pharmacy, Inc., of Badin, as prescriptionist and manager. On the date mentioned above he and his associates purchased the store, which will be operated at the same stand and under the present firm name. We wish for the old-new firm and its proprietors many years of success and prosperity.

### Druggist Nowell Weds

The wedding of Miss Cora Louise Chaplin, of Castalia, and MR. WILLIAM ROBERT (Rob) NOWELL, of Wendell, in Raleigh, on the afternoon of March 26 was a big surprise to the many friends of the young couple. Mr. Nowell is well known to the druggists of the State as the proprietor of a drug store in his home town under his own name. In addition to developing a successful business he has put much of his time and means into the various enterprises of the town and the community. He serves the Bank of Wendell as one of its directors, the Wendell Building and Loan Association as president, and is connected indirectly with various other civic enterprises. The JOURNAL is wishing for Mr. and Mrs. Nowell a long and happy wedded life.

### News From the West

J. K. CIVIL, Reporter

MR. H. R. LEWIS has sold his pharmacy in Charlotte, the Lewis Drug Store, and has moved to Asheville where he is connected with MR. R. G. SCRUGGS in Smith's Drug Store.

The Saluda Drug Store, of Saluda, recently installed an up-to-date 18 ft. Liquid Carbonic Co. soda fountain. The pharmacy has also been extensively remodeled and is one of the best appointed and prettiest drug stores in North Carolina. MR. G. R. LITTLE is the proprietor and we congratulate him on his attractive store.

The Turlington Drug Store, of Hendersonville, opened for business on March 15.

## The Contribution of Asafoetida\*

By LUNSE FORD

Did you ever think what contributions things make to civilization?

I remember back in the red flannel and red top boot age, it was prevalent among all people, regardless of class, to place little bags of asafoetida around the necks of all the young folks, and I have been pondering what about that good old custom.

Asafoetida was a drug. It belonged to the self-assertive group rather than the modest group of drugs. It was, to my mind, the beginning of the new field of preventive medicine which is so popular nowadays. The theory of its use was that no bug, bacteria or germ would or could have the temerity to attempt to make a landing on any human being amid such atmospheric surroundings. Or to state it still clearer, its use, in effect, erected an invisible intangible, yet omnipresent fence about ten feet high around each individual, thus preventing the entrance of disease.

The more I think on it the more sure I am that the Germans, who are reputed scientifically inclined, got their idea of the use of gas in modern war from this long and continuous use of asafoetida. They simply applied the principle to humans instead of germs. Thus we have to the credit of asafoetida its contribution to health and warfare.

The more I read today, I find that the youth of the land is going plum to hell.



"I find that the youth of the land is going plum to hell."



"I never knowed of no hugging and kissing . . . and we was free from such goings on as they have now."

I find everybody-is exercised about it,—preachers, teachers, parents, bachelors, old maids,—in fact, everybody but the young folks themselves. I hear tell of such things as "petting parties," which is modern for hugging and kissing, "ginned up," "jazz," and a lot more. I hear of these "flappers," of their checking their corsets at dances, of their kind of dancing and their ways and habits, and I mirate some over it all.

You know, I never noticed no disposition on the part of our boys and girls to get together when I come along. They all sorter herded—boys in one gang and girls in another. We did have some society life, such as ice cream festivals, picnics, and so on, but we most generally played arms-length games, such as hide-and-seek and drop-the-handkerchief. I never knowed of no hugging and kissing, and no boy ever went to see a girl except with a crowd until he was most grown, and we was free from such goings on as they have now.

Preaching agin it ain't a-goin to stop it, but I tell you if the mothers of these modern brats will go back to tried and true fundamentals what has been proved by experience, and will quit using this "Come Closer," "Draw Me Nearer," "Can't Resist," and other brands of centripetal perfumes, and will go back to a bag of A-1 asafoetida around each one's neck you will see a most powerful force for good radiating around, and the wholesome recovery of our youth from their dissipations.

The more I think on it, I tell you, the more I realize the power for good,—physical, mental and moral,—in asafoetida.

\* The Red Barrel for April 15, 1926.



### If Not Funny, At Least True

The editor has just read a joke that he thinks is good. As a matter of fact he originated it although the magazine publishing the joke makes no mention of its origin.

In 1917 a hydroplane from Langley Field was circling around over Hampton Roads, Va., practicing war-time stunts, such as running upside down, doing the "falling leaf," "nose dive," etc. The pilot of the plane was giving the writer of these lines his first (and last!) air voyage. After a time the pilot cut off the motor, turned about and shouted: "See those people down there?" (pointing to an upstaring crowd on the veranda of the Chamberlain Hotel). "Fifty per cent of them think we are going to fall."

"They've got nothing on us," the editor replied, "fifty per cent. of us think the same darned thing."

For the benefit of those who have never traveled upside down in an airplane, it may be said that from a passenger standpoint the plane might as well be running right side up so far as the difference in *feeling* goes. If you look *up* and see the sky, you know you are in the usual, conventional position, but if you look up and see the ground you know you are traveling head downwards. Nobody had ever told the editor that in 1917, and so in the course of the ride, feeling quite sea-sickish and seing land, he thought he might as well surrender the breakfast that was disturbing him greatly. Unfortunately, however, inertia or something of that sort, seems to upset the ordinary rules of gravitation when a plane is traveling 150 miles an hour and things do not seem to drop in their usual manner. The editor was wearing a new loud-colored suit, and when after several years, he stepped out of the plane, said suit bore eloquent testimony to the happenings in the air. Several gay young things were standing about as the plane finally skidded to a stop at the landing wharf, and when ye editor stepped out, covered with confu-

sion—and other things—he wished that the fears of himself and the fifty per cent. crowd at the hotel had been realized.

### Jacobs Joins Teaching Staff

DEAN E. V. HOWELL has just announced that MR. M. L. JACOBS will join the Faculty of the University School of Pharmacy in September as instructor in Pharmaceutical Chemistry. This announcement will be very pleasing to hundreds of friends of Mr. Jacobs throughout North Carolina. He is a native Tar Heel, having been born in Morrisville, Wake County. He graduated from the Cary High School in 1917, and from 1918 to 1921 he attended the University School of Pharmacy, receiving in the latter year the degree of Ph.G. For one



year he served as student assistant in pharmacy. Completing his experience requirement for the State Board with Burrow, Martin and Co., of Norfolk, and with the A. V. Baucum Pharmacy, of Apex, he stood and successfully passed the State Board of Pharmacy examinations in June, 1922. Deciding that he wanted to become a teacher of pharmacy he entered the University of Nebraska for graduate work. He received the degree of B.S. in Pharmacy at this institution in 1924 and that of M.A. in 1925, serving as graduate assistant while pursuing his studies. For the past year he has been teaching in the University of Colorado School of Pharmacy.

## Druggists' Fire Insurance Co. Holds Convention

The Twentieth Anniversary and Agents Convention of The American Druggists' Fire Insurance Co. was held in the Hotel Gibson in Cincinnati the last week in May. All representatives of the Company from the forty three states in which it is doing business, the officers of the company, and many ladies were present. The business sessions were devoted to a consideration of improved fire insurance service in all its phases for the retail drug trade. The convention was addressed by many speakers of national prominence such as Dr. Wm. C. ANDERSON, Dr. J. H. BEAL, PRESIDENT L. L. WALTON and SECRETARY KELLY, of the A.Ph.A., Mr. RIEMENSCHNEIDER of the N. A.R.D., SECRETARY F. H. FREERICKS of the A.D.F.I. Co., and others. The delegates and visitors were elaborately entertained by the Ohio Valley Druggists' Association, the Cincinnati Branch of the A.Ph.A., and the Company. The convention was most successful from every standpoint and the delegates derived much pleasure and profit from the meeting.

## An Argument for the Affirmative

By B. H. WOLFE

That the lawmakers of the State and Nation are desirous of doing the right thing at the right time in the way of making laws is a statement that can hardly be questioned. However, an ordinance that appears altogether proper at the time may be found to have lost its usefulness in the course of a few months. Frequently too, certain sections of every law become obsolete in a very short time because experience proves they are unnecessary. It is also true that every law in order to become as nearly perfect as possible should be added to or subtracted from as necessity demands.

In the Harrison Anti-Narcotic Law we have a statute that is of inestimable value. Its value has been most pronounced, I suppose, in preventing narcotic addiction, although I doubt if that particular phase of it supersedes in value the removal of such drugs as Heroin, Morphine and Cocaine from

the thoughtless mother who would on the slightest provocation give her baby or child a little "resting powder."

It is now apparent that in framing this law paregoric did not receive its just treatment. This was due, I am sure, to the relative unimportance of the preparation at that time. It has now become a most vicious and widely used substitute for morphine. It is listed as a mild anodyne, but as its narcotic effects depend entirely upon the opium content, the mildness is due solely to the fact that it was given in relatively small doses. Since morphine has been removed from the open market paregoric has ceased to be a mild anodyne because it is now taken in such quantities as to produce both a narcotic and an alcoholic effect, thereby giving the unfortunate victims a double addiction, not to mention the effects of its benzoic acid and camphor upon the system. The administration of paregoric should be under the direct control of a physician. I do not mean that it should be handled only on prescription, but either written or verbal orders should be obtained from a physician together with explicit directions for its use.

There are many reasons for this procedure not the least of which is the proper consideration for babies and children. It might serve as an eye-opener if the exact number of babies could be determined that either die or have days of serious illness during the summer months due to the fact that they did not receive expert medical attention in the early stages of what is commonly termed "Summer Complaints." A great many of these delays are traceable to the use of paregoric. Many people bring their babies to the doctor and tell him that they gave paregoric and hoped thereby to abort the children's complaint, but the sad fact is that it fails in a great many cases.

To say that codeine is a habit forming drug is an absolute fallacy. It cannot be used as a substitute for morphine. There isn't a narcotic addict who has ever had any experience with codeine that would give two whoops for any amount of it. They say that is has absolutely no "kick." In large doses, say five grains or more, it

gives an uncomfortable drowsiness with the characteristic itching, but no relief from that merciless craving. Therefore, it seems to me that codeine could be placed in the list of safe narcotics. I do not mean that it should be placed on open sale but it should be arranged in some way so that it could be kept under the physician's eye but not require a regular narcotic prescription. That could be done by exempting capsules or liquids that contain up to and including a half grain per dose. This arrangement would save our doctor friends many out-of-the-way trips to leave prescriptions and consequently save the patient many anxious moments of waiting for medicine. It can be said with little fear of successful contradiction that fifty per cent. of the narcotic prescriptions filled contain less than one-half grain per dose of codeine. So it can be seen that with such a ruling the druggists would be saved much record keeping and the work of the doctor would be simplified considerably.

Why not hear from some of the other druggists of the State in regard to this? This is just one man's opinion. There are other preparations that might be added to this list and I am sure there are other plans that might prove more feasible. The primary object of this paper is to provoke discussion.

Editorial Note.—It seems to us that Mr. Wolfe is so nearly correct in all of the counts in his paper that what he says will meet unanimous agreement rather than "provoke" discussion such as he suggests. Surely every thinking, conscientious pharmacist must look with alarm upon the growing use and sale of paregoric, and surely too he must have observed that codeine is not a habit-forming drug. This being true, Mr. Wolfe is striking at vital spots in the paper above and we hope he will be joined by hundreds of other pharmacists in seeking to restrain the sale of paregoric and liberalize the restrictions around codeine.

### Friends We Are Grateful To

The splendid banquet which will be tendered the Association by the pharmaceutical manufacturers of New York is typical

of the friendly attitude that the makers of drugs always display towards their retail distributors. The banquet that will be held in the Hotel Pennsylvania on Wednesday evening at eight o'clock will reflect fittingly the regard in which Tar Heel druggists are held by the manufacturers of Greater New York. Much time and money will have gone into its preparation and much pleasure will be derived from its offerings. By themselves alone, the pharmacists of North Carolina could not have had this enjoyable feature to add pleasure to their program. It is, therefore, not only appropriate but it is true that they are very grateful for the hospitality their manufacturing friends will show on the occasion of the banquet that bids fair even in advance to being a memorable event in Association history.

### Fair, Fat and Forty

We have just been visited by our good friends Wesley Smith and his wife from Greensboro. When we first knew the less important member of this pair—and this was back in college days—he had a struggle to shove the scale beam up to 115 pounds. Today, some twelve years later, he is fighting hard against the two hundred mark. Mrs. Smith says that more regular hours are responsible for her husband's added avoirdupois; Wesley says it is the good food his wife provides for him; we say that it is both of these things plus Fate. When the last named marks a chap down in her book, which she does when he makes his debut into the world, she does not catalogue him as Henry Jones or Tom Brown but rather she gives him a symbol which determines the character of his earthly form and sojourn. The shape of the symbol, for example, prophesies the shape the subject will assume on maturing. If the symbolic sign partakes of the concavity of a circle, the person so marked may diet or starve or use electric reducers but the fat will pile up until the sign of the circle is satisfied. If, on the contrary, Mrs. Fate—no, *Miss* Fate, because a goddess so mean could never get married—opens her little book and enters an elongated diagram on the page devoted

to some newly-arrived's account with life, the baby so fated is always going to be skinny no matter how much cream and ovaltine and starchy food it may eat in its eager efforts to pad its bones. We possess certain friends who in the past several years have annexed from twenty to fifty pounds of fat apiece. Each of them, wishing to see latitude added to our longitude (a lower case I illustrates the form we take), recommends a different plan for getting fat. Each plan is excellent and all of them may have worked somewhere else, but the whole bunch, separately tried, have failed to add a single drachm to our ounceage, because the lady aforetime mentioned made the sign of the perpendicular when she wrote up our page that morning in the Eighties. However, every situation is said to have its advantages, and while we cannot (for certain obvious reasons) wear knickers without embarrassment, we can nevertheless still get a hair cut *in front*, and that is more than some of our fleshier friends can boast about. Reference is made to such folks as Ben Dawson, of Rocky Mount, DeWitt Quinn, of Shelby, and Norman Lynch, of Charlotte.

Note.—We do not always "write up" the visitors that drop in, so please do not stay away for fear we will expose you in print.

### Eastern Carolina Notes

MR. L. D. RICE, of Beaufort, accepted a position with Kyser's Drug Store, of Rocky Mount, on April 25. He succeeds MR. A. L. GILREATH, who resigned to return to his former home in Hendersonville where he will engage in the real estate business.

MR. W. K. BARHAM, who has been spending the winter in Florida, has returned to Morehead City and is again connected with the Morehead City Drug Co. as prescriptionist.

Ashley and Duguid is the name of an attractive new drug store opened within the last twelve months in Vanceboro.

The old Nashville Drug Co., of Nashville, has been re-opened under the name of the People's Drug Store, Inc.

MR. W. M. MCKINNEY, formerly one of the proprietors of McKinney and Edwards, Druggists, of Ayden, is now living in Beaufort where he is engaged in the real estate business.

MR. C. N. GUNTER, of Washington, Ga., has accepted a position with Mack's Drug Store in Durham.

Smith's Drug Store in Robersonville has been closed by the owner and the stock and fixtures have been moved to Raleigh. Mr. Smith will shortly open a drug store in the Capitol City in the Meredith College Section.

### Items of Interest

The many friends of MR. W. L. HARPER, of Seagrove, will regret to learn that he has been having severe trouble with his eyes lately. Mr. Harper has been connected with the Mount Airy Drug Co., of Mount Airy, since graduating last June from the State University.

MR. F. D. WATKINS, South Carolina druggist, who was granted license by reciprocity in 1925, is prescriptionist for the Lowell Drug Co., of Lowell.

MR. J. KERR, who has been with the Franklin Drug Store, of Gastonia, for the past several months, is now prescriptionist for the Stanley Drug Store, of Stanley. MR. M. C. MCNEELY, of Charlotte, formerly with the Harville Drug Co., of Thomasville, succeeds Mr. Kerr at the Gastonia store.

MR. J. C. C. FOSTER, formerly with the B. & B. Drug Co., of Asheville, has opened a new drug store in West Asheville.

MR. G. W. KERLEE has resigned his position with the West Asheville Pharmacy, and is now connected with the Black Mountain Drug Co., of Black Mountain. MR. O. P. DELOZIER, of Newport, Tenn., succeeds Mr. Kerlee in West Asheville.

MR. W. M. MAUNEX, formerly prescriptionist for Carmichael's Pharmacy in Asheville, now holds a similar position with Finley's Drug Store in the Mountain City.

On May 1st MR. R. M. RIMMER, of Mebane, became prescriptionist for the Pinehurst Pharmacy, of Wilmington. He has been with the Carswell Drug Co., of Winston-Salem, for the past month or two.



### WHAT THE PUBLIC THINKS THE DRUGGIST MIGHT HAVE SAID

The author of the cartoon above is J. Louis Cobb, prescriptionist for the Andrews Drug Co., at Goldsboro, and an enthusiastic member of the North Carolina Pharmaceutical Association. Next month Mr. Cobb begins a series of monthly cartoons that will appear exclusively in the CAROLINA JOURNAL OF PHARMACY under the title of "Pharmacy Phairy Tales."

### Here and There

MR. H. C. WILLIAMS has accepted a position as night manager for the J. S. Blake Drug Co. in Charlotte. He succeeds Mr. J. S. NANCE who resigned to become manager of the Carolina Cut Rate Drug Store in the same city.

On May 15, MR. W. Z. TINGEN, formerly with the Tryon Drug Co., of Charlotte, became prescriptionist for the Peele Drug Store, of Princeton.

MR. T. L. MULLEN, registered druggist of Huntersville, who has been out of the drug business for some time, is again holding down his old position as prescriptionist for Eckerd's Cut Rate Drug Store in Charlotte. MR. W. F. RHODES, recently registered in this State by reciprocity, is also connected with the firm.

MR. E. V. KYSER, of the State University, and MR. H. E. WHITMIRE, of the Vick Chemical Co., were among the North Carolina pharmacists attending the annual meeting of the North Carolina Academy of Science at Wake Forest recently.

In the recent student elections at the State University, MR. J. L. HOLHOUSER, was chosen the pharmacy representative on the Student Council. Mr. Holshouser is a member of the first year class and stands high in his studies. He is very popular with his classmates and was elected secretary-treasurer early in the year. He is also a member of the Kappa Psi fraternity. He is originally from Rockwell but received his apprentice training with Carter and Trotter, Druggists, of Salisbury.

For the first time in many months the editor has failed to observe a notice of the incorporation of a single new drug store in North Carolina. What's happened?

In the city elections held in Tarboro on May 3, MAYOR E. V. ZOELLER was reelected without opposition, which proves again what his fellow citizens think of him. They know the best man for the job and they will have none other!

MR. A. P. WESTBROOK, registered druggist of Dunn, is now practicing his profession in Norfolk, where he is connected with Truit's Pharmacy No 1. His post office

box is No. 257. Mr. Westbrook writes that he will be glad to have his Tar Heel friends drop by to see him when in Norfolk.

MR. F. L. FURR, originally of Star and Biscoe, has accepted a position with Grant's Pharmacy in Asheville.

MR. D. J. WOMBLE has resigned as prescriptionist for the Coppedge-Grant Drug Co., of Weldon. He will continue his residence in the Halifax town, however, and for the next several months will be in charge of the Weldon Drug Co., while the proprietor, MR. CANEY FOSTER, takes a much needed rest. Mr. Foster will spend the summer in and around Asheville, his former home.

### Dangerous Narcotic Legislation Proposed

On April 24th, Senator Smoot introduced S. 4085, entitled "A bill to strengthen the Harrison Narcotic Act of December 17, 1914, as amended, and for other purposes." The proposed legislation comes from the Treasury Department, and the bill was prepared and introduced without even giving either the medical profession or the drug trade an opportunity to express their views on the proposed changes in the law.

Among other things the proposed legislation requires the retail druggist to keep a record of all purchases of "exempted narcotic preparations" and make monthly reports. It also places upon the retail druggist the burden of determining whether a physician has prescribed a narcotic drug in the course of his professional practice. Likewise, physicians are required to keep records of all purchases of "exempt preparations".

The writer fails to see the need of this measure. Retail druggists now are required to keep a record of the sales of exempt preparations, submit to inspection at any time, etc. And certainly it is not reasonable to require the retail druggist to determine whether a physician has prescribed a narcotic prescription in the course of his professional practice, granting that it is possible for him to do so.

At the time this is written the bill is in the hands of the Senate Finance Committee, of which the introducer of the bill is Chair-

man, and of which Hon. F. M. Simmons is a member. Officials of the N.A.R.D. have filed protest against the passage of this unnecessary and unwarranted measure, and have asked that the association may be accorded a hearing, if it is the intention of the Committee to consider it seriously. State and local associations have been requested to protest immediately. This office has filed protest against the passage of the proposed legislation on behalf of our State association and the druggists of North Carolina. It is likely that Congress will adjourn by June 1, and it is not probable that this measure will gain much headway until it convenes in December.

### Re-Registration As Dealers In Narcotics

On or before July 1st, every dealer in narcotic drugs and preparations thereof is required to re-register as such (Class 3 and Class 5), with Hon. Gilliam Grissom, United States Collector of Internal Revenue, Raleigh, N. C. Application for re-registration must be accompanied with the fee of six dollars (\$6.00) together with a complete inventory, not including exempt preparations. The inventory need not be of the date upon which the application for registration is made. It may be of any date after January 1, of this year. The date when taken however must appear on it.

Dealers in exempt preparations must obtain separate registration in class 5. A fee of one dollar (\$1.00) is charged for registration in this class, in case the dealer does not register in one or more of the other classes, in which case the fee is not required. But, whether this fee is paid or not, application for registration in class 5 must be made on a separate form from that upon which application is made for registration in one of the other classes.

The necessary forms to be used in making such applications have already been mailed or will be mailed from the Collector's Office at an early date to every registrant under the Harrison Law. If you fail to get these blank forms, ask that they be

forwarded to you at once. Failure to re-register before July 1, subjects such delinquent taxpayers to heavy penalties.

### Drug Store Robbed

Approximately \$200 was stolen from the safe in the Graham Drug Company's store in Graham sometime on Sunday night, May 2, by thieves whose identity is unknown. Entrance to the building was made through the back door. The safe was found unlocked and ajar when the store was opened for business the next morning. Mr. A. K. HARDEE, the proprietor, stated that he was in the store late the night before filling a prescription and was not positive that he locked the safe, which he had opened to make change.

Mr. L. W. Cox is acting as relief man for Taylor's Pharmacy, Southside, of Winston-Salem. Mr. Cox was for many years in the drug business but for some time has not practiced his profession.

Doctor—"You have acute appendicitis."  
Fair One—"Oh Doctor, you flatter me."  
—*Exchange*.

Co-ed—"Just think, every time I breathe, someone dies."

Ed—"Why not try Listerine?"—*Ex.*

### Druggist Owns Rare Bit of Currency

While ransacking through some old papers the other day, the boys of Mr. G. J. ROWLAND, of Henderson, found what is believed to be a very rare and valuable piece of currency. It is of the two pound denomination of English money, and was issued under an act of the Assembly of Virginia, and dated July 17, 1775, nearly a year before the signing of the Declaration of Independence. The date is written in with ink as are also the signatures of several parties whose names were apparently very necessary to legalize the currency. An evidence of the progress of humanity in its dealing with crime, however, is seen in an inscription printed from the engraved plate, to the effect that "To Counterfeit Is Death."

### The History of Drug Stores

The editor has always been greatly interested in the history of North Carolina and has been particularly struck recently by the many interesting incidents in local history that have occurred in our drug stores. Not long ago, for instance, we were reading an account of the founding of the enterprising town of Burlington and we were interested in learning that the village was named in the store where the Freeman Drug Co. is now located. It seems that in 1887 the citizens of the community decided the town should be properly named. A paper was hung in the store of Freeman and Zackary, now the Freeman Drug Co., and every man, woman and child was permitted to write thereon his favorite name. The paper was then referred to a carefully chosen local committee and the name, Burlington, submitted by Miss Katherine Scales, was selected. Again a few days ago some one wrote in one of the State papers that the Peoples Drug Store in Salisbury is the oldest drug store in North Carolina having been founded in 1851. There must be other pharmacies whose founding can be traced back to the long ago.

The public nowadays is crying for "human interest" stories and we know that there are numbers of druggists in our State who can furnish the JOURNAL with countless incidents or facts such as those mentioned above. Such stories would be full of interest to our readers and we wish our druggists, particularly those who have "grown up" with the Association, would send to the editor all such items about early pharmacy in North Carolina as well as any other items of interest to our readers. Doesn't this mean you, gentle reader?

### North Carolina Manufacturer Will Not Sell

*The Pharmaceutical Era* for March 20 carries the following very interesting item concerning CAPTAIN ISAAC E. EMERSON, of Baltimore: "*The Baltimore Sun* has reported a recent refusal of an offer of \$10,000,000 for the Emerson Drug Co., manufacturers of bromo-seltzer. The offer was made by EDWARD C. CARRINGTON, a lawyer in New York.

"When advised of the offer, JOSEPH F. HINDES, president of the company said that company was not for sale. He added, 'Captain Emerson has received offers in the past from several firms and he has given them the same answer. He has instructed me to answer all offers in a similar manner.'"

Capt. Emerson is a North Carolinian and his many friends in the State have followed his great successes with interest and pride.

### The Peabody Drug Co. Lets Contract

The Peabody Drug Co., wholesale druggists of Durham, have let a contract to the Muirhead Construction Co. for the erection of a building to be occupied by the firm. The contract price was announced as \$60,000. The building is being erected at the corner of Peabody street and Michie alley. It is two stories in height with a basement and will be thoroughly modern in every respect. The building is fire-proof and a complete standard heating plant is being installed. The structure is 70 x 100 feet in size.

### Druggist A Realtor

MR. CHAS. R. THOMAS, of Thomasville, has been spending a greater part of the winter in Orlando, Florida, where he has been engaged in the real estate business. Several weeks ago 3,108 acres of land he owned near Orlando were sold to a California Syndicate for a most gratifying figure. Mr. Thomas says the Florida winters are delightful—the early mornings are just cool enough to be bracing and the remainder of the days are warm and comfortable. He declares, however, that he is glad to be back in North Carolina again and is looking forward to the New York trip of the Association.



### Interesting Window Displays

The Fordham-McDuffie Drug Co. recently had two window displays that created more than ordinary interest. In one window was a "Vick's Display," consisting of a jar of each of the eleven ingredients used in making Vick's salve. A large map of the world was placed in the window and a ribbon reached from each of the jars to the part of the world map from whence the ingredient came. In the same window were placed the antique utensils used by Mr. L. RICHARDSON in making the first jars of Vick's, and also a picture of the present modern plant.

In the second window were shown several thousand prescriptions that were filled in the store prior to 1900. In those days prescriptions were pasted on cardboard and bound in large books. Many of the prescriptions on display were filled for present day Greensboro citizens when they were babies. The writer observed several striking differences between the prescriptions of thirty years ago and those of today, chief among them being the scarcity today of prescriptions for horses and cows. The vast majority of the old prescriptions were written in the doctor's own handwriting while today, with the convenient telephone, a large percentage of the doctors' orders are phoned to the drug store. Bismuth was given at that time in two and three grain doses while today sixty grains is not an overdose. (If you are a good druggist you will know the reason for this difference.)

The store mentioned above boasts of having filled over one million prescriptions. If any of our readers doubts the veracity of this statement they are privileged to count them.

### Deaths

Mr. JAMES RUSSELL BETTS, Sr., aged sixty-three, died at his home in Macon on the morning of March 18 after a short illness, heart trouble being the immediate cause of his death. Mr. Betts was born in Chapel Hill, April 25, 1863, being the son of the late Rev. and Mrs. A. D. Betts. He received his education at Trinity College. On November 25, 1887, he was married to Miss Lois T. Autry. He had lived in Macon for fourteen years, being the proprietor of the Macon Drug Store. He served as mayor of the town for several years and took an active interest in all public affairs. He was a member of the Methodist church and was one of its staunchest supporters. To his bereaved widow and children the JOURNAL extends heartfelt sympathy.

The JOURNAL extends sincerest sympathy to Mr. ERNEST PORTER, prominent Concord druggist, in the death of his wife, Mrs. Frances Craven Porter. Mrs. Porter died at the Concord hospital early on the morning of April 14, following a serious operation a few days before. She was only thirty-three years of age and was one of the most popular young women in the town.

## *The S. E. Massengill Co.*

**Manufacturing Pharmacist,**

**Bristol, Tenn.-Va.**

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CAPUDINE CHEMICAL CO.

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Amity Leather Products	
Armand Face Powders Line	

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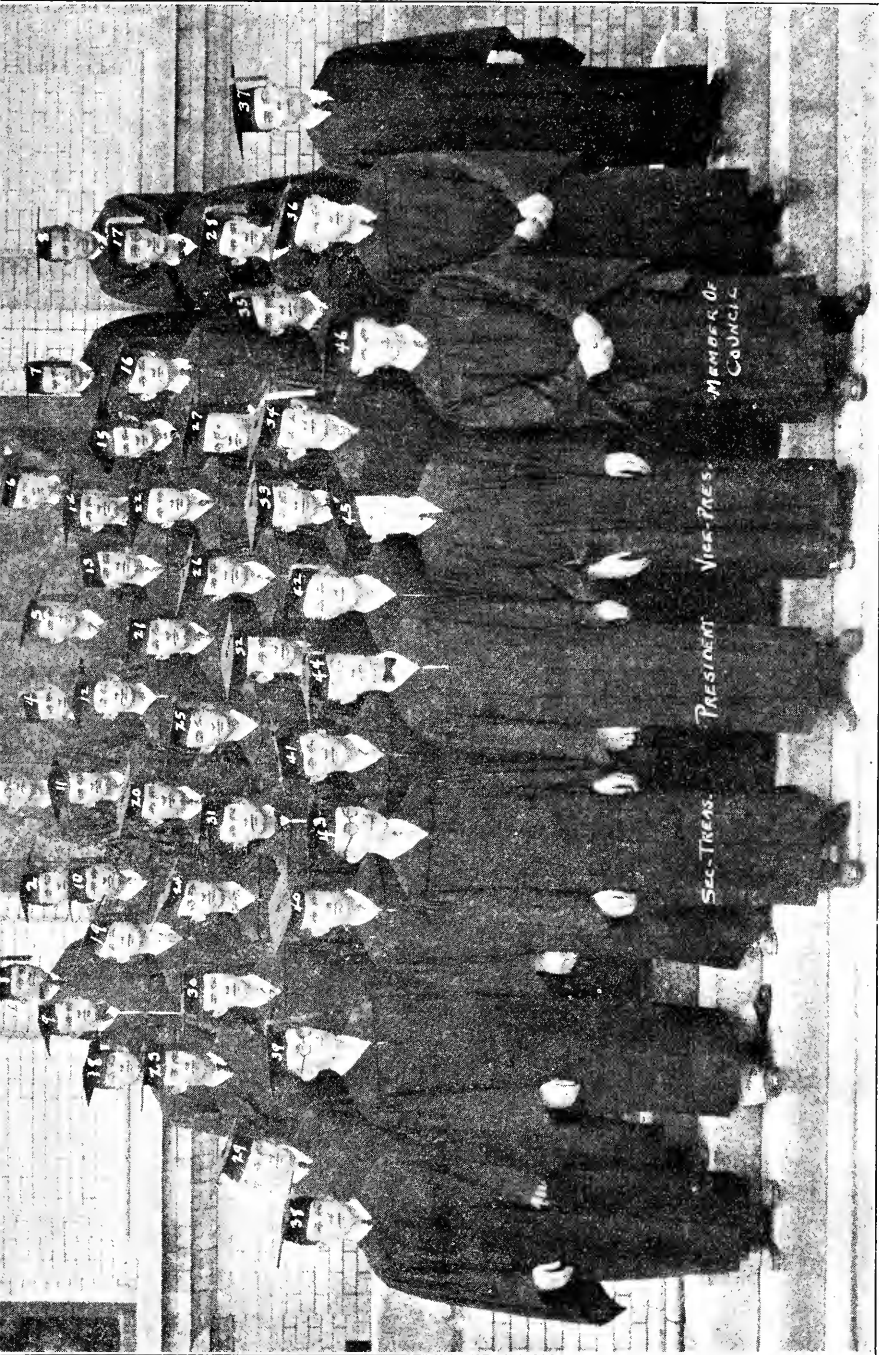
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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro.



THE UNIVERSITY OF NORTH CAROLINA PHARMACY CLASS OF 1926

- (1) Brodie, (2) Baker, (3) LeCrette, (4) Sparks, (5) Selden, (6) Ring, (7) Carswell, (8) White, (9) Stone, (10) Davis, (11) Jackson, (12) Nelson, (13) Lewis, (14) Savell, (15) Barnhardt, (16) Spoon, (17) Champion, (18) Balance, (19) Hardee, (20) Tennant, (21) Hobbs, (22) Robinson, (23) Wooten, (24) Warren, (25) Williamson, (26) Foster, (27) Sullivan, (28) Blanton, (29) Griffin, (30) Clayton, (31) Neville, (32) O'Neal, (33) Moore, H. P., (34) McLeod, (35) Bryant, (36) Ditt, (37) Lindeman, (38) Bynum, (39) Crawford, (40) Bradshaw, (41) Gamble, (42)

Sec-Treas.

President

Vice-Pres.

Members of Council

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## *Pharmacy Class of 1926*

### University of North Carolina

As we wander along on life's pathway certain points are encountered that later stand out in bold relief as the high spots of travel. One such point is Commencement Day, which always remains in a graduate's mind as the dividing line between the rollicking recklessness of youth and the serious calculation of maturity; between taking the credit and counting the cost. Back of the day stand the fairs of boyhood, ahead of the day loom the disappointments of age, but the day itself is expressive only of achievement and on it nothing matters but success. At that time a dean and a president and a governor unite themselves into a triumvirate in order fittingly and imposingly to bestow the symbol of a great institution's approval. Commencement Day! Mother and Dad looking on with tear-dimmed, happy eyes; best girl feeling proud and a wee bit important; underclassmen sighing enviously; old grads wistfully reminiscent—all of these as the hero of the Day, robed splendorously, marches forth with all the dignity of a potentate to receive from His Excellency a scroll symbolic of Alma Mater's approval. Busy times follow, life's exactions increase, manifold interests crowd the stage, but the after years are never so many but that occasionally the memory is flooded with precious pictures of ivied walls and shaded paths and a long-ago day in June. Hard features melt into tenderness then and recollection forces a tremulous smile for the boy-man who swelled so pridefully that Day when friendly throngs witnessed and cheered his first great victory. Other triumphs may follow and great achievements result, but whatever their number or character they can never take precedence over nor dim the luster of Commencement Day.

\* \* \* \* \*

This page is usually set aside to commemorate the deeds of an individual, but this month we are happy to dedicate it to the boys in pharmacy at the University of North Carolina who compose the Graduating Class of 1926. As these lines are being written the members of the Class are standing about, eagerly and nervously waiting for the ceremony that will complete their official connection with the college. Watching them with ill-concealed admiration are fathers and mothers, sweethearts and friends, each certain that his or her particular classman is somehow finer or better than his black-clad schoolmates. The bell in the Old South is sounding its last call for the Class of '26, signalling them to a farewell march. In a few minutes now they will receive the only tangible gift that the University ever bestows, and so endowed they will step forth into life's responsibilities. We are wishing for the Class collectively the fullest measure of happiness and success, and for them as individuals we are here expressing our regard and saying our good-byes. Figuratively we are patting them on the back and in our hearts we are murmuring "Good Luck and God Bless You."—J. G. B.

#### The Graduating Class

W. J. Adams  
G. H. Ballance  
C. N. Barger  
M. R. Barnhardt  
W. M. K. Bender  
F. L. Black  
C. D. Blanton  
E. L. Bradshaw  
T. L. Brodie  
R. B. Bryan  
C. W. Bynum  
A. P. Carswell  
H. C. Champion  
A. W. Clayton, Jr.  
C. L. Crawford  
J. G. Davis  
G. W. Dill, Jr.  
J. V. Farrington  
D. W. Foster  
K. V. Franklin  
A. A. Gamble  
F. O. Garren  
H. W. Gerald

W. R. Griffin  
W. E. Hardee  
G. E. Henderson  
A. Hobbs  
J. C. Jackson  
S. Jenkins  
J. S. LeGette  
L. C. Lewis  
W. J. Lindeman  
A. B. McLeod  
G. W. Markham  
W. M. Matthews  
F. P. Meroney  
H. P. Moore  
M. A. Moore  
T. J. Moore  
G. F. Murr  
S. G. Nelson  
G. Neville, Jr.  
W. P. O'Neal  
B. R. Phifer  
W. P. Phillips

W. G. Raker  
C. A. Ring, Jr.  
M. H. Roberts  
E. F. Robinson  
F. H. Scroggs  
J. S. S'ldcn  
G. L. Sewell  
J. A. Sitson  
M. B. Sloop  
J. E. Sparks  
K. B. Spoon  
J. N. Stamps  
B. F. Stone  
L. S. Sullivan  
G. S. T'upleton  
W. D. Tennant, Jr.  
J. A. Underhill  
H. L. Walker  
B. G. Warren  
C. J. Warrman  
C. B. White  
C. M. Williamson  
J. W. F. Wooten

# EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

## Why Are Druggists Less Liked Today Than Formerly?

In the *Raleigh Times* for April 3 there appeared a short editorial which we here reproduce:

"President of the American Pharmaceutical Association says that no self-respecting pharmacist will lend himself to this effort of the wets to get their beer in the name of a malt tonic. Perhaps not; but then pharmacists, while a decent lot in the main, have never all been self-respecting. An occasional druggist can be found who is almost as fond of a dollar as of his professional standing."

The unconcealed sarcasm in the last sentence and the implied criticism in the whole paragraph cause us to pass the editorial along to our readers for their study. There is an alarming growth of unfriendliness in the public attitude to druggists that shows itself in just such seemingly harmless slaps as the one above, and it will be well for us not only to determine the causes responsible for the increasing dislike but to take steps looking to a correction of the trouble. It is to be doubted if any calling can consider itself independent of public favor, and of all callings none is more dependent than retail pharmacy. When, therefore, the drug business finds itself losing prestige, sympathy, and esteem—as unquestionably it is doing—it seems the better part of judgment for it to face about and try to change matters.

Twenty years ago the average pharmacist held a secure place in the regard of both layman and doctor. Both respected him, both liked him, both admired him. Today, if one may judge by surface indications, the average pharmacist seems to be losing the friendship and admiration of both public and practitioner. Here and there, of course, one finds a druggist who holds as elevated a position in the community confidence as any pharmacist ever held, but in the main the druggists' hold on public favor is much less secure than it was a few years ago. Why is

this true? Never before was the pharmacist anything like so well educated or trained as he is now; never before more moral or with a keener sense of right and wrong. And yet the public loved the old time apothecary and ridicules the present day scientist. Why? We asked a man on the street this question a few minutes ago and he answered that the old timer "stuck to his own knitting and let the other fellow's job alone." We asked a doctor and he replied that the manufacturing pharmacist had robbed the retailer of everything except merchantry and that people generally care little for a merchant who is nothing more. We asked a pharmacist and he said somewhat jokingly that druggists had "knocked" each other so much that the public has swallowed what they had to say. We now ask our readers for their answer to the question "Why Are Druggists Less Liked Today Than Formerly?"

## Mr. Horne Refuses

The editor has been taken to task several times for not dedicating an issue of the *JOURNAL* to Mr. Warren W. Horne, of Fayetteville, who was for long an examiner on the North Carolina Board of Pharmacy and who is held in the highest esteem by pharmacists throughout the State. It was explained each time, and now it will be made clear here, that every effort has been made to secure a photograph of Mr. Horne so that we could dedicate an issue to him and each attempt has met with failure. He refuses to allow himself to be featured and we, of course, cannot force permission from him. There the matter stands. Nothing would give us greater pleasure than to pay a tribute to Mr. Horne's ability and services by setting aside a page in his honor, and upon no one in North Carolina pharmacy perhaps would a dedication rest with greater fitness. But we have to respect his wishes and we cannot make him sit for a picture, so the

JOURNAL must in this case fail in its avowed intention to dedicate an issue to every prominent pharmacist in North Carolina.

### South Carolina Re-Adopts Journal

Just as we go to press word comes that the South Carolina Pharmaceutical Association, meeting in Charleston, voted unanimously to make the CAROLINA JOURNAL OF PHARMACY its official organ of publicity. In 1924 the South Carolinians, for good and sufficient reasons, decided to withdraw their affiliation, but after two years of experiments and observation they vote to restore the JOURNAL to its former place as official organ. The editors take this means of thanking their Palmetto patrons, and employ this occasion to feel a bit "chesty" over this triumph.

### The Statute of Limitations Ought Not to Apply to Drug Accounts

If a man can successfully evade any payment on an account of \$60.00 or less in this State for three years, he is relieved by the statute of limitations from any further responsibility in the matter and the owner of the account, if the debtor so wills, is forced to lose his money. If a druggist, for example, chooses to be lenient with a customer through belief that sickness has operated to prevent payment, and allows the bill to run for thirty-six months without any part of it being paid, he no longer has a legal claim against the customer, and the latter, if so inclined, may thumb his nose at the druggist's collector. The law reasons that if a merchant is so poor a business man as to allow an account to run three years without collecting any part of it, then he deserves to lose his claim. Doctors and druggists are peculiarly placed though in respect to collections, since sometimes they are forced by common humanity to extend credit over long periods to people whom they believe are honest but who by reason of sickness seem unable to pay within a reasonable time. Occasionally such a patient or customer, lacking a decent sense of gratitude, seizes upon the statute of limitations and refuses to pay the bill if it is three years old. This sort of treatment caused doctors sometime

back to secure such an amendment to the statute as to keep claims for medical service in active force after all other claims are forfeited by the three-year limit. The North Carolina Pharmaceutical Association, through its attorney, should have accounts for drugs placed also in the favored exemption. If doctors are legally entitled to payment for their service in sickness after other accounts are made invalid by age, are not druggists who furnish medicines to sick people entitled to the same consideration before the law? We believe legislators would so view the matter.

What do our readers think?

### Count Us Honest Anyway

In a casual conversation not long ago with our good friend, Tom Landquist, of Winston-Salem, he said (apropos of this editorial column): "Of course, you are frequently iconoclastic . . . etc." Now an iconoclast is a destroyer of images, or one who seeks to shatter cherished traditions, and we do not believe we are any such animal. Another critic, and this one not so friendly as Tom, said that our writings were sometimes too critical of drug store methods, and that we "knocked" oftentimes when we should be "boosting." Here again we plead innocent of the charge.

It is an easy thing in writing either to praise unreservedly or to criticise vigorously any and all of the established customs in pharmacy, but it is something else entirely to commend those things which are praiseworthy and lament those which are not as they should be. We have sought to do just exactly this latter thing in our editorials with a full realization that such a course would bring criticism at times and would always be the harder to follow. Retail pharmacy is a complex and ramifying commerce which is tinged throughout with professional and scientific elements that make it unique in the field of merchandising. And too, retail pharmacy is undergoing a rapid change in methods to fit it better to meet the varied competition with which it must battle. And finally, retail pharmacy has in its personnel a medley of men, who, because of their fundamental differences,

must each in his own way seek to adjust his calling to its responsibilities. This complexity of nature, evolution of method, and variety of personnel naturally enough set up conditions which are in part regrettable, however much they are in the main to be admired. When we observe in the changing order a something which we believe harmful to pharmacy, we should be false to our faith if we kept silent or if we spoke in insincere praise. When on the contrary, we see something essentially fine or commercially promising in the rapid flux, no one is more eager or quicker than we to offer whole hearted praise. In substantiation of this statement, we court an examination of every editorial and every article we have written and challenge any searcher to discover anywhere a single sentence that makes us out other than as a genuine and sincere believer in the fundamental fineness of pharmacy and its followers. We were privileged two years ago to present before the Wrightsville meeting of the North Carolina Pharmaceutical Association a paper which had as its title and sole theme a championship of present day pharmaceutical practice. It was an exact, carefully thought out representation of our attitude toward the retail drug business of this time. This paper can be read in the *Journal of the American Pharmaceutical Association* for August, 1924, in the *CAROLINA JOURNAL OF PHARMACY* for September, in the *American Druggist* for October, and in *Drug Topics* for October and November of the same year. Surely a reading of this paper will convince the most skeptical that we are neither iconoclasts nor detractors of the calling in the cause of which we have committed our pitifully few talents. If, on occasion, we seem to "knock," as one man said, and if again we seek to pull an idol from its pedestal, as one friend said, we shall be doing so because in the honesty of our hearts we believe it is time to focus on a fault or to weed out a tradition that no longer serves a useful purpose.

### Commercial Pharmacy in Southern Schools

The JOURNAL was recently in receipt of an announcement from the School of Phar-

macy in Charleston, S. C., stating that henceforth a complete course in commercial pharmacy would be given there under the direction of business experts, and stating further that the course would be open, without charge, to retail druggists in South Carolina. The Medical College of Virginia has added to the pharmacy curriculum a similar sort of course under the direction of an experienced drug store manager. At the University of North Carolina commercial pharmacy is a required subject for seniors, and will be given even greater emphasis after this year with business experts from the School of Commerce lending their aid in the work. At the University of Maryland a thorough course in commercial pharmacy is demanded of the pupils in pharmacy.

All of which is by way of saying that the schools in this section are alive to their responsibilities to teach their students not only such courses as are demanded in the interests of public safety, but such subjects as will serve to fit the student better to win success as a drug merchant. The announcements above are also made to correct an impression that exists in the minds of many practicing druggists that schools of pharmacy devote their entire attention to theoretical subjects without any regard to the need their students will have for practical knowledge when they go out into life. It cannot be denied that schools have always and must always lay their main stress on teaching pure pharmacy since irrespective of how little work a druggist may do in dispensing, he must do that little expertly and safely. As it requires as much effort to teach him correctly to fill one prescription a day as one hundred, and further since state board examinations are largely theoretical in nature, it becomes the primary obligation of a college to devote its major efforts along scientific lines. However, as brought out above, they are doing this now without sacrificing instruction in the mercantile methods about which a pharmacy student needs knowledge. There is coming to be a happy balance struck between the so-called theoretical and practical phases of pharmacy, and this fact is a matter for congratulation all around.



# LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

During the past four or five years some twenty-five or more State Pharmaceutical Associations have sought to secure the passage of measures limiting or restricting the use of the term "Drug Store," "Pharmacy," and "Apothecary" to those stores only that are actually conducted by and in charge of a licensed pharmacist. Of this number but three or four have been successful in bringing about this much needed legislation, among the number being Indiana, Kansas, Virginia, and New York. Others have sought to secure the passage of bills limiting the ownership of all drug stores to licensed pharmacists, and in the States of Illinois and New York such a measure was enacted.

Our own Association has made two unsuccessful attempts to amend our State Pharmacy Law, prohibiting the unauthorized use of the above denominations except by pharmacies and drug stores conducted by licensed pharmacists. The Legislative Committee will in all probability recommend that a similar bill be drafted and proposed at the coming session of the State Legislature. In view of the interest manifested by so many members of our association here and there over the State and the numerous times the writer has been asked concerning the provisions of the laws that have been enacted in other states, this section is hereinafter setting out the measure proposed by our organization, and the provisions of the laws enacted in Indiana, Virginia, New York, and Illinois.

The writer asks that readers of the JOURNAL study carefully these measures, and then advise the Legislative Committee and him just what provision or provisions should be embodied in the bill our Association proposes for passage when the General Assembly convenes next January.

## North Carolina's Proposed Amendment

A Bill To Amend Section 6664 of the Consolidated Statutes of North Carolina, Relating to The Use of the Titles "Pharmacist," "Drugs," "Pharmacy," and "Drug Store" By Unauthorized Persons.

Section I. That section 6664 of the Consolidated Statutes of North Carolina, as set out in Volume Three, is hereby amended so as to read as follows:

It shall be unlawful for any person not legally licensed as a pharmacist to take, use, or exhibit the title "pharmacist," "pharmaceutical chemist," "licensed or registered pharmacist," "druggist," "apothecary," or any other title or description of like import; and it shall be unlawful for any person not legally licensed as an assistant pharmacist to take, or exhibit the title "assistant pharmacist," or any other title of like import.

It shall also be unlawful for any person not licensed as a pharmacist, or any person, firm or corporation who does not have in his or its continuous employ, at each place of business, a duly licensed pharmacist, to take, use, or exhibit the title "drug store," "pharmacy" or "apothecary," or any combination of such titles, or any title or description of like import, or any other term designated to take the place of such title: Provided, that nothing in this section shall be construed to prohibit a physician holding a permit to conduct a pharmacy or drug store from using any one of the above denominations in connection with his place of business.

Any person who violates any provision of this section shall be guilty of a misdemeanor, and fined not less than fifty dollars nor more than two hundred dollars.

## Amendments to Virginia Pharmacy Law (1924)

To Amend and Re-enact Certain Sections of the Code of Virginia, all of Which Sections Relate to the Practice of Pharmacy.

The word "pharmacy" as used in this chapter, shall include every place (except as hereinafter provided) in which drugs, medicines or poisons are retailed or dispensed, or are displayed for sale at retail, or are kept in stock in other than manufacturers' or wholesalers' original packages, or in which physicians' prescriptions are compounded.

The Board of Pharmacy shall require and provide for the annual registration of every pharmacy doing business in this State; the proprietor of every pharmacy opening for business after the taking effect of this act shall apply to the board of pharmacy for registration and it shall be unlawful for the pharmacy to do business until so registered; the fee for such registration, whether original or annual, shall be two dollars, and upon payment thereof the board of pharmacy shall issue permit to applicant entitled to receive same. . . .

It shall be unlawful for any place of business which is not a pharmacy as defined in this chapter to have upon it or in it as a sign the words "pharmacy," "pharmacist," "druggist," "prescriptions filled" or any like words indicating that drugs are compounded or sold or prescriptions filled therein. Each day during which, or a part of which, such sign is allowed to remain upon or in such place of business shall constitute a separate offence under this section . . . Possession by any person in any place other than a private home or a place of storage, of a miscellaneous stock of bulk pharmaceuticals, drugs, or medicinal preparations not in original packages shall be prima facie evidence that such person is practicing pharmacy. . . .

Any person violating any of the provisions of the twenty sections of the pharmacy law shall be guilty of a misdemeanor, and upon conviction thereof, shall be fined not less than one hundred dollars nor more than five hundred dollars for each offence, or be confined in jail not less than thirty days nor more than six months, or both.

## The Indiana Law

A Bill To Limit The Use of The Term "Drug Store," "Pharmacy," and "Apothecary," As Used To Designate a Drug Store, Pharmacy or Apothecary.

Section 1. That it shall be unlawful for any person, who is not legally licensed as a registered pharmacist by the Indiana Board of Pharmacy, or any person, firm or corporation, who does not have in his or its continuous employ, at each place of business, a duly registered pharmacist, licensed by the Indiana Board of Pharmacy, to take, use, or exhibit the title "Drug Store," "Pharmacy," or "Apothecary," or any combination of such titles, or any title or description of like import, or any other term designed to take the place of such title.

Sec. 2. Any person, firm or corporation violating any of the provisions of this act shall be deemed guilty of a misdemeanor and upon conviction thereof shall be fined not less than \$5 nor more than \$25 for the first offence and not less than \$25 nor more than \$100 for each succeeding offence.

## Amendment to New York Law

To Amend The Public Health Law, In Reference To The Unauthorized Reference To A Place of Business As a Drug Store or Pharmacy.

Section 1. Chapter 49 of the laws of 1909, entitled, "An act in relation to the public health, constituting Chapter 45 of the consolidated laws" is hereby amended by inserting therein a new section, to be section 234-a, to read as follows:

234-a. Unauthorized use of terms "Drug Store," or "Pharmacy." No person or corporation shall hereafter carry on, conduct or transact business under a name which contains as a part thereof the words "Drug Store," or "Pharmacy," or in any manner by advertisement, circular, poster, sign or otherwise, describe or refer to the place of business conducted by such person or corporation by the terms "Drug Store," or "Pharmacy," unless the place of business so conducted is a drug store or pharmacy, duly registered and authorized by the

State Board of Pharmacy. Any person or corporation violating this section shall be guilty of a misdemeanor, and if a corporation, or any officer thereof who knowingly participates in such violation, shall also be guilty of a misdemeanor.

### The New York "Ownership" Law

Every pharmacy shall be owned by a licensed pharmacist and every drug store shall be owned by a licensed druggist; and no copartnership shall own a pharmacy unless all the partners are licensed pharmacists and no copartnership shall own a drug store unless all the partners are licensed druggists, except that any corporation, organized and existing under the laws of the State of New York or of any other State of the United States and authorized to do business in the State of New York and empowered by its charter to own and conduct pharmacies or drug stores, and at the time of the passage of this act, still owns and conducts a registered pharmacy, or pharmacies or a registered drug store or drug stores in the State of New York, may continue to own and conduct the same and may establish additional pharmacies or drug stores in accordance with the provisions of this article, but any such corporation which shall not continue to own at least one of the pharmacies or drug stores theretofore owned by it or ceases to be actively engaged in the practice of pharmacy, shall not be permitted thereafter to own a pharmacy or a drug store; and except that any person, not a licensed pharmacist or a licensed druggist, who at the time of the passage of this act owns a registered pharmacy or a registered drug store in the State of New York, may continue to own and conduct the same in accordance with the provisions of this article; and except that the administrator, executor or trustee of the estate of any deceased owner of a registered pharmacy or drug store, or the widow, heirs or next of kin of such deceased owner, may continue to own and conduct such registered pharmacy or drug store, in accordance with the provisions of this article.

### Illinois Pharmacy Ownership Law

Section 1. Sections 1 and 3 of "An Act to regulate the practice of pharmacy in the State of Illinois, to make an appropriation therefor, and to repeal certain acts therein named" approved May 11, 1901, as amended, is amended to read as follows:

Sec. 1. After the first day of January, 1926, no person may purchase, lease, acquire or establish a drug store or pharmacy except (1) a registered pharmacist in good standing. (2) a partnership, each active member of which is a registered pharmacist in good standing; or (3) a corporation the owners of which are each registered pharmacists in good standing.

The violation of this section is a misdemeanor punishable upon conviction by a fine of not less than \$25 nor more than \$100 for a first offence and not less than \$50 nor more than \$200 for each succeeding offence.

Nothing herein contained shall apply to or in any manner interfere with the practice of any physician or prevent him from supplying his patients such articles as may seem to him proper, or with the exclusive wholesale business of any wholesale druggist; Provided, further that nothing contained in this act shall apply to the sale of patent or proprietary preparations and remedies which do not contain opium or cocoa leaves, or any compound, manufacture, salt, derivative or preparations thereof when sold in original and unbroken packages only.

Sec. 3. The term drug store or pharmacy shall for all purposes of this act be construed to mean a shop, store or other place of business where drugs, medicines or poisons are compounded, dispensed or sold at retail.

No persons except persons authorized by Section 1 of this act to own or operate a drug store or pharmacy, shall take, use or exhibit the title "drug store," "pharmacy," or "apothecary," or any combination of such titles, or any title or description of like import. The violation of this section is a misdemeanor punishable upon conviction by a fine of not less than \$25 nor more than \$100.

## AN UNUSUAL GROWTH IN A SOUTHERN INDUSTRY

EDITOR'S NOTE: The JOURNAL is always interested in any Southern industry that touches the retail drug business and has on occasion before printed information about such industries. This month a story is told of Southern Dairies by an official of the firm.

One of the South's newest concerns in name, but old in many of its divisions, has in the past year been laying a firm foundation for unusual service of one of the best sellers in the drug trade. From the Nation's Capitol on south to the peak of the peninsula—that is, Florida—THE VELVET KIND is a by-word among that great army of ice cream users this nature flavored territory boasts.

THE VELVET KIND Ice Cream is a Southern product in every sense of the word. The South's best dairying sections produce the richest cream known as the basis of this superlatively fine product. Thirty plants, varying in capacity from one thousand to fifteen thousand gallons production of THE VELVET KIND per day, constitute the manufacturing side of this product. Through more than fifty distributing stations, strategically located in this vast territory, the service rendered to dealers is unparalleled in the history of ice cream manufacture.

Behind THE VELVET KIND there have been generations of men experienced in the production of ice cream. Each plant is equipped with the most modern and complete machinery which gives uniformity to the output at all times wherever sold. Going through any Southern Dairies plant one is amazed at the spotless cleanliness and immaculate whiteness of the machinery used in making THE VELVET KIND.

Principally through the activities of Southern Dairies, ice cream has become a product used the year around rather than only during the summer months. During what is ordinarily the slack season, sales maintain steadiness through concentrated advertising and the production of tempting flavors, holiday specials, novel shapes and moulds of this delicious food-refreshment.

To dealers Southern Dairies offers unusual coöperation. THE VELVET KIND is supplied in any containers convenient for the dealer to stock and serve. In the special, sealed De Luxe Pint Package envolved by Southern Dairies after a extensive survey

and research, service is facilitated and consumer satisfaction indicated by the enormous increase in the sales of this packaged dessert.

The advertising coöperation extended by Southern Dairies is thorough. Every advertising aid at point of purchase is supplied as well as general advertising in carefully chosen media maintained in every section to attract trade to dealers to THE VELVET KIND dealers.

In establishing itself so firmly in the South, Southern Dairies has been motivated by confidence in the growth of this section. "The South is the prosperity part of the country, present and prospective," says Edward S. Perot, Jr., President of Southern Dairies, "we want in our own way, to promote that prosperity and to share in it."

### Is It Any Wonder

A man was one day visiting a lunatic asylum, and while walking in the grounds he met a patient to whom he said:

"Well, how did you get here?" The man replied: "Well sir, you see I married a widow with a grown-up daughter, and then my father married my wife's daughter, and that made my wife the mother-in-law of her father-in-law and my father became my stepson. Then my step-mother, the daughter of my wife, had a son, and that boy, of course, was my brother, because he was my father's son, and then he was the son of my wife's stepdaughter and therefore her grandson, and that made me grandfather of my stepbrother. Then my wife had a son, so my mother-in-law, the stepsister of my son, is also his grandmother, because he is her stepson's child; my father is the brother-in-law of my child because his stepsister is his wife; I am the brother of my own son and so I am the son of my stepmother. I am my mother's brother-in-law; my wife is her own child's aunt; my son is my father's nephew; and I am my own grandfather."

"That's why I am here, sir!"—*North-western Druggist.*

# HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

## University of North Carolina Commencement

With a record breaking crowd of alumni, friends and relatives of the graduating class in attendance, the 131st Commencement of the University of North Carolina was held June 4-7. The formal exercises began with Senior Class Day on the fourth, and from then until after the final address on the seventh the Commencement schedule was crowded with Senior exercises, and with reunions of former classes of the University. REV. BEVERLY TUCKER, of Richmond, delivered the baccalaureate sermon while DR. DOUGLAS S. FREEMAN, editor of the *Richmond News Leader* gave the literary address. Diplomas were presented to 366 students by GOVERNOR ANGUS WILTON McLEAN, following the presentation of candidates by the deans of their respective schools.

The graduating class had the greatest number of students in the history of the institution. In the School of Pharmacy sixty-eight students successfully completed the course required for the degree of Graduate in Pharmacy—by far the largest senior class in the history of the school. The names of the graduates are given on page 247. The Lehn and Fink Gold Medal, given annually by Lehn and Fink, of New York City, for excellence in research work, was awarded to MR. MARKS BROWN SLOOP, of China Grove, while the Bradham Prize, offered by MR. C. D. BRADHAM, of New Bern, and given to the student making the highest average during the two years of study, was won by MR. D. W. FOSTER, of Asheville.

With Commencement the School of Pharmacy closes the most successful year in its history. Twenty-nine years ago DEAN E. V. HOWELL came to the University and started his work as head of the department in very modest quarters and with inadequate labora-

tory facilities. The school has steadily grown in numbers of students, in the size of the Faculty, and in equipment. During the past year the department has moved into a most attractive new building which is conveniently located, well equipped and splendidly adapted to the needs of the department.

## Record Breaking Class Takes State Board Examinations

The largest class in the history of North Carolina pharmacy presented itself for the examinations of the Board of Pharmacy in Chapel Hill on June 14-15. Every member of the Board was in attendance. MR. J. G. BALLEW, of Lenoir, recently elected as an examiner to fill out the unexpired term of the late MR. J. A. HENDERSON, of Charlotte, was present for the first time as a Board member and conducted the examinations in *Materia Medica*.

MR. EARNEST DEAL, of Atlanta, Ga., made the highest average on the examinations and was, therefore, awarded the Beal Membership Prize in the Association.

The following thirty-five candidates successfully stood the examinations and were duly given their licenses as North Carolina druggists:

Melick West Blades, Elizabeth City; Charles Donald Blanton, Forest City; D. A. Blue, Carthage; Robert Bruce Bryan, Asheville; Abel Paul Carswell, Winston-Salem; Henry Chivous Champion, Shelby; William Alexander Clark, West Asheville; Charles Latham Crawford, North Wilkesboro; Rufus Harrison Curtis, Kinston; David Ramsey Davis, New Bern; Joseph Gomer Davis, Chesnee, S. C.; Ernest Deal, Atlanta, Ga.; John Vanstory Farrington, Cooleemee; Dan Wm. Foster, Asheville; Archie Alexander Gamble, Waxhaw; Louis Swepson Harrison, Littleton; Joe Parks Hndson, Monroe;

Wilker Joseph Lindeman, Washington, Ind.; Franklin Troy Mitchell, Fairmont; Milton Alvin Moore, Macon; Thomas John Moore, Wilson; Stacy Gordon Nelson, Gloucester; Walton Prentiss O'Neal, Belhaven; William Penn Phillips, Morehead City; William Grant Raker, Lexington; Ernest Fletcher Robinson, Wilmington; Henry Clay Ross, Albemarle; Fleet Hall Scroggs, Canton; Gibson Linwood Sewell, Swansboro; James Ellis Sparks, Robersonville; James Merritt Spoon, Laurinburg; Walter Douglas Tennant, Jr., Asheville; Bowman Glidewell Warren, Spray; Homer Edward Whitmire, Greensboro; Charlie MacMillan Williamson, Polkton.

The following eight candidates successfully stood the assistants examinations:

Earl Vann Bell, Raleigh; Carl Barden Britt, Chadbourn; Alton Cain Browning, West Durham; Timothy Nicholson Clark, Littleton; Miles Augustus Hughes, Edenton; W. S. Johnson, Rocky Mount; Ethel McConnell, Newton; Hoy Archibald Moose, Mount Pleasant.

### General News Items

One of the most attractive pharmacies in the State is Greene's Pharmacy at Seversville, a suburb of Charlotte. The store is very attractively arranged and is up-to-date in every particular. Mr. H. C. GREENE is the proprietor.

On May 15 Mr. F. H. HODGES resigned his position with Randall's Pharmacy in High Point, and is now connected with Ballew's Cash Pharmacy in Lenoir. Mr. Hodges is originally from Boone and so his new location is almost at the door of his own home.

The E. S. Merritt Drug Co., of Carrboro, is installing Frigidaire equipment and making a number of other improvements which greatly add to the appearance of the pharmacy.

Mr. FRANK K. SCOTT, formerly of St. Louis, Mo., is opening a drug store in Todd under the name of the E. and S. Pharmacy. He is preparing for a large and profitable business.

Mr. A. F. STAPLETON, formerly with Aiken's Drug Store, in Biltmore, is now practicing his profession in Georgia.

Friends of Mr. G. E. BURWELL, popular

North Carolina druggist and one-time treasurer of the State Association, who is now living in Miami, Fla., will be interested in learning that his residence address is 134 N. W. 18th Court.

We were rather interested in seeing the other day a sample of the stationery used by the Gardner Drug Co., of Reidsville. The letter head is very similar to that of the average drug store, but on the reverse side appears a map of The Piedmont Hard Surface Route North and South, a descriptive paragraph or two about the route, and various photographs of the southern country the road traverses, Reidsville being one of the points along the way. Advertise the South always and your own locality particularly is a good motto for every public spirited citizen!

The People's Drug Co., of Nashville, has been incorporated to operate a general retail drug store. The authorized capital is given as \$10,000 with \$5,000 subscribed by HAROLD D. COOLEY, GORMAN H. STRICKLAND and MYRTLE H. STRICKLAND, all of Nashville. MR. C. L. CANNON, formerly of Robersonville, is prescriptionist for the firm.

We understand that Mr. O. E. KINSEY, of Helen, Ga., has purchased the Franklin Pharmacy Co., of Franklin, and assumed the active management of the store.

Mr. P. E. DAVENPORT, of Washington, has accepted a position as prescriptionist for Tayloe's Pharmacy in that city.

The JOURNAL staff was delighted to receive visits not long ago from MESSRS. G. W. WATERS, proprietor of the Palace Drug Store, of Goldsboro, H. C. BROWN, owner of Brown's Drug Store in the Wayne capitol, and J. B. BOWERS, popular representative of the Owens and Minor Drug Co., in eastern Carolina. These gentlemen were attending the spring ceremonial of Shriners in Durham and paid a hurried visit to Chapel Hill.

Mr. J. W. HARRELL, JR., who has been living in Wilson for the past few months, is now making his home in Rocky Mount where he is connected with Hicks and Gorham.

We regret very much to learn that Mr. C. B. MILLER, proprietor of the Goldsboro Drug Co., of Goldsboro, and one of the reporters of the CAROLINA JOURNAL OF PHAR-

MACY, has been in a Richmond hospital for the past three weeks where he was compelled to undergo two rather serious operations. He is recovering rapidly and we hope he will soon regain his health and strength.

MR. A. P. WESTBROOK, North Carolina druggist who is practicing his profession in Norfolk, Va., was recently granted license in Virginia by reciprocity. Mr. Westbrook writes that although he is enjoying living in the Old Dominion State he has no idea of losing touch with his native State and that he expects to keep his North Carolina license and retain his membership in the State Association.

DR. JOHN C. SOSSOMAN, proprietor of a drug store in Midland, has just completed some noticeable improvements in his store. He has installed a complete new set of drug fixtures finished in Circassian walnut and manufactured by the Morrison Mfg. Co., of Statesville.

The new store building to be occupied by MR. W. HILL HORNE, at Greenville, is nearing completion and Mr. Horne expects to open his new drug store about the first of July. Mr. Horne's pharmacy, the Horne-Staton Drug Co., was destroyed during the Christmas holidays. The new store will not only be located in an attractive new building, which will be up-to-date in every detail, but the owner will install a complete set of modern new drug store fixtures which are to be manufactured by the Morrison Mfg. Co., of Statesville.

MR. C. C. SHARPE, the popular manager of the Yadkin Drug Co., has made a few additions to the equipment of his store at Salisbury. These were also installed by the Morrison Co., of Statesville.

MR. G. C. ROBINSON, formerly of Petersburg, Va., and more recently of Washington, D. C., is now living in Charlotte at 407 Kingston street.

The Walker Drug Co., of Norlina, has been granted a certificate of incorporation by the Secretary of State to operate a general wholesale and retail drug business with authorized capital \$25,000 and \$1,500 subscribed by J. W. WINFREE, LEE TAYLOR, M. E. WALKER, of Norlina, and several others. Walker's Drug Store suffered a con-

siderable loss when the building in which it was located was completely destroyed by fire on May 21. The stock and fixtures were valued at \$7,000 with only about \$1,500 insurance. The fire is supposed to have been caused by an electric short circuit.

MR. P. J. MELVIN has resigned his position with the Alton C. Greene Drug Co., of Maxton, and has returned to his former home in Fayetteville. He has bought an interest in the Hamilton Drug Co., owned by MR. H. P. UNDERWOOD, and has taken up his duties as prescriptionist and manager of the store. MR. H. A. BARNES, registered druggist of Maxton, has accepted the position with the Alton C. Greene Drug Co. Mr. Barnes was licensed in 1912 and actively practiced his profession until 1921. Since then he has been engaged in the auto truck and road machinery business. Friends are delighted to welcome him back into the profession of pharmacy and wish him every success in his new position.

Grant's Pharmacy, of Asheville, has been moved from No. 5 E. Pack Square to the corner of College St. and Broadway. This firm claims the distinction of being the oldest drug store in Asheville and it is certainly one of the earliest to be established in the State, having been founded in 1875. *The Asheville Citizen* for September 4, 1923 in writing of the pharmacy says: "MRS. LOUISE SWAIN CLAYTON, one of the present owners, was the wife of the first owner of the drug store. Other owners at present are J. D. POOLE and ROBERT H. COOK. Mr. Cook has been connected with the firm for the past seven years, the last two years as manager. Not only does this drug store have the distinction of being the oldest in the city, but it is unique, as far as Asheville is concerned, in that it does not have a soda fountain. Many reasons, all good ones, are advanced for this singularity on the part of a drug store. The manager declared that the maintenance of a fountain is more trouble than it is worth and that business is thriving regardless." We congratulate the firm on its long period of service and wish for it many more years of increasing prosperity.

MR. FRED L. POWELL, originally of Whiteville and Asheville, but who has been hos-

pital pharmacist for U. S. Marine Hospital No. 1, at Baltimore, Md., has been transferred to U. S. Veteran Hospital No. 103 at Aspinwall, Pa.

We regret to learn that Mr. H. R. PAGE has been quite ill. Friends wish for him a speedy recovery.

The JOURNAL acknowledges with appreciation the invitation of DR. PHILIP B. DAVIS to attend the Commencement exercises of the Jefferson Medical College, of Philadelphia. Dr. Davis is a member of the graduating class and his many pharmacist friends congratulate him upon his completion of the medical course. He attended the University School of Pharmacy 1920-21 and then decided to enter the medical profession.

We are delighted to welcome to membership in the Association MR. M. H. DUKES, prescriptionist for the Hayes Drug Store, of Hillsboro.

MR. L. W. MCKESSON, proprietor of the Statesville Drug Co., of Statesville, is preparing to "burst forth with additional speed" by installing a handsome new set of fixtures as well as refinishing and reflooring his store room. The new fixtures are now in process of manufacture by the Morrison Mfg. Co., in the same city.

MR. JOSEPH A. WHITE is completing preparations to open his new drug store in Mooresville. The pharmacy will be located in the new F. D. Stone street building and will be known as the White Drug Co. Fixtures will be installed by the Morrison Mfg. Co., of Statesville.

MR. R. B. SPENCER, of Rocky Mount, has accepted a position with the W. H. King Co. Mr. Spencer is well known to North Carolina druggists and they are delighted to welcome him back into the profession of pharmacy. He is a native North Carolinian and in 1908 graduated in pharmacy at the George Washington University. Although not registered in this State he holds license in both Virginia and the District of Columbia. For a number of years he was in the Government service as Narcotic Inspector both in Washington and in this State. Since 1919 he has been serving chiefly as a public accountant with the exception of about two years when he was Auditor of Nash county.

He succeeds MR. J. D. SIMPSON at the W. H. King Drug Co., who retired to devote his time to private interests.

### Notice

The Lloyd Library, of Cincinnati, Ohio, is very anxious to secure a copy of Vol. II, No. 2, of the CAROLINA JOURNAL OF PHARMACY, dated December, 1916. This is the only number lacking in the files of the library and so it will appreciate any help any one can furnish. The JOURNAL may be either sent direct to the library in Cincinnati or to this office for forwarding.

### News From Wilmington

MR. G. G. SPEER and his son, MR. W. C. SPEER, both of Frankfort, Ky., have bought out the retail drug store of the late MR. R. R. BELLAMY, at Front and Market Sts., Wilmington. The new owners are remodeling the store inside and out and are adding many improvements. The new proprietors of Mr. Bellamy's store have also bought Elvington's Pharmacy, but Mr. D. A. Elvington will remain in charge as prescriptionist, while MR. WALTER KINGSBURY will have charge of the Bellamy store.

MR. CARL MILLER has moved his drug store on Front street, Miller's Pharmacy, three doors nearer to Princess street. The new building is much larger than the one formerly occupied by the firm and provides most attractive quarters for the drug store.

### Piedmont Topics

M. J. LEINKUHLER, *Reporter*

The Professional Building Pharmacy is the name of MR. RAWLEY GALLOWAY's new store in Raleigh. The store will open for business about July 15 in the recently completed Professional Building.

On July first MR. C. A. RING resigned his position with the Ring Drug Co., of High Point, to enter business for himself in West High Point under the name of C. A. Ring and Son. MR. C. A. RING, JR., who graduated from the University in June will be associated with his father. The Ring Drug Co., under the management of MR. W. A. RING, will be extensively remodeled in the early fall.

MR. E. F. REDDING has purchased from MR. R. H. PATTERSON the Lucama Drug



# PHARMACY PHAIDY TALES

J. Louis Cobb, Ph.G.



Once there lived a man named Mr. Blank, who at the age of forty years was rather well fixed financially. Having worked hard all his life, he decided to take it easy in his later years and make big money to boot. He resolved to go into the DRUG BUSINESS!



Mr. Blank had the idea that a drug store was a sort of Gold Mine in disguise, so with his head full of dreams and with a heart set on converting "Aqua Pura" into more gold, he embarked into the business.



A few years later Mr. Blank was a broken man both in body and soul - to say nothing of money. He realized then that he had been BLIND in some of his beliefs, so taking a tin cup in hand he pawned his best clothes, got an "accordion" and a sign, "Please help the Blind" for his neck.



**Potters Field, Inc.**

Poor fellow - he was so disappointed he couldn't come back and the last anybody saw of him he was in the Potter's Field.

MORAL: "Investigate before You Speculate!!!"

**A FOOL AND HIS MONEY ARE SOON PARTED**

Co., of Lucama, and has changed the name to the Cash Drug Store. Mr. Redding has been connected with the store for a number of years as prescriptionist and manager.

MR. W. R. JOHNSON, formerly of La Grange, is now connected with the Person St. Pharmacy, of Raleigh. For the past several months Mr. Johnson has been traveling for the Vaughan-Robertson Drug Co.

MR. HOLLEY M. BELL, of Windsor, has accepted a position as special detail man in North Carolina for the Upjohn Co. He retains his interest in the Windsor Pharmacy, but MR. W. B. GURLEY, who has been connected with the firm for a number of years, will be in active charge of the store.

MR. A. H. WILKINS, of Columbia, S. C., will open the Wilkins Drug Store at the corner of Woodfin and Market streets, Asheville, early in July.

MR. JOHN K. CIVIL, genial Western North Carolina representative for the Norwich Pharmaceutical Co., is surely "Struttin' his stuff" these days. John carries a smile from ear to ear over the recent arrival in his home of Mr. John K. Civil, Jr.

### University Students Subscribe to A. Ph. A. Building Fund

Students of the School of Pharmacy of the University of North Carolina recently subscribed more than \$2,000 to the Headquarters Building Fund. Assistant Publicity Director Slater visited the school and with the aid of Professors Howell, Beard and Kyser a most successful campaign of the students was made.

### Druggist Meets With Serious Injury

The many friends of MR. B. M. TUTTLE, formerly a druggist of Wilmington but for the past several years pharmacist for the Owens Drug Co., of Winston-Salem, will regret to learn that he was seriously injured in an automobile accident a week or two ago. A negro porter, who works at the drug store, had met with an accident about midnight just west of the city, and Mr. Tuttle went out to look into the matter. Returning to the city he was forced to swing sharply to the side of the road in order to get out of the way of a passing machine, and one side of his own car collided with a telephone pole. Mr. Tuttle

was thrown with terrific force against the windshield and steering wheel. He sustained a fearful gash across the lower side of his face with probably a fractured jawbone; four lower teeth were knocked out and he also got a fearful gash across one eye. Although his injuries were quite serious latest news from the hospital is to the effect that he is slowly recovering.

### Charlotte Druggists Protest

The following extract from the Charlotte correspondent to the *Greensboro Daily News* will be of interest to State druggists:

"Charlotte druggists and soda fountain owners are up in arms today over a move by Dr. A. W. McPhaul, city health officer, to secure passage of an ordinance requiring the use of paper cups at fountains in the city instead of glasses as are now used.

"The druggists assailed the proposed ordinance as a move to place them in the hands of the paper cup trust. They denied Dr. McPhaul's assertions that their fountains are unsanitary, claiming that they use the most approved methods to insure cleanliness in their places.

"Dr. McPhaul, on the other hand, exhibited test tubes of water taken from Charlotte fountains, which he said was germ-laden. The druggists, at a hearing before the city commissioners, charged that Dr. McPhaul had made misleading public statements regarding the fountains and said that he was trying to ruin their business. Dr. McPhaul denied this, saying that he was merely acting in an effort to guard the health of the people of the city. The druggists demanded that the commissioners reprimand Dr. McPhaul but this they have not done. The commissioners are considering Dr. McPhaul's ordinance and probably will take definite action at an early date."

### Tarboro Woman Wins Prize

In an educational contest which Messrs. E. R. Squibb and Sons have been conducting for the promotion of dental hygiene, the first prize of \$2,000 was awarded to a North Carolina woman—MRS. JEFFERSON JENKINS, of Tarboro. There were 39,974 contestants from every State in the union and from 35 foreign countries, and among all of these,

competent judges decided that Mrs. Jenkins had answered all of the questions on dental and other hygiene matters most satisfactorily. A barbecue and brunswick stew dinner was given in Tarboro on June 8 in honor of Mrs. Jenkins at which were present Dr. Edward R. Squibb and other New York visitors, members of the medical profession, the local druggists, the dentists and registered nurses of Tarboro, and many personal friends of Mrs. Jenkins.

### Dean Howell Entertains

One of the events most eagerly looked forward to by pharmacy students of the University is the annual barbecue DEAN E. V. HOWELL gives in honor of the senior class in pharmacy and the Local Branch of the A. Ph. A. This year the event took place on May 22 and was held at Grannyborough Hole on New Hope creek about seven miles from Chapel Hill. The night before the "party" was to take place Dean Howell and party of friends, well skilled in camp life, went out to the spot selected for the barbecue in order to have everything in readiness for the guests. The next morning, when the seventy-five or hundred students arrived, they found the two pigs almost done and brunswick stew, slaw, pickles, onions, and corn bread prepared in great quantities. Dean Howell is famed throughout the State for his skill in preparing and serving a real barbecue and his latest "party" proved that he more than deserves this reputation. After the guests had enjoyed the bountiful feast the rest of the day was spent in fishing, swimming, baseball, boxing, horseshoe pitching, etc. Late in the afternoon the guests returned to Chapel Hill declaring that the day was the nicest they had ever

spent and that Dean Howell was an ideal host.

### Marriages

Mr. and Mrs. Arthur W. Banks, of Charlotte, announce the marriage of their daughter, Evelyn Parker, to Mr. WILLIAM FRANKLIN CRAIG, on May 16. Mr. Craig is originally from Gastonia and a graduate of the University of North Carolina School of Pharmacy of the Class of 1923. He is a member of the Phi Delta Chi fraternity. He received his apprentice training with the Torrence Drug Co. and the City Pharmacy in his home town, but since receiving his license in 1925 he has been practicing his profession in Charlotte, first with the Carolina Pharmacy and later with J. P. Stowe and Co. To Mr. and Mrs. Craig the JOURNAL sends many wishes for a long and happy wedded life.

Miss Louise Cunningham and Mr. FRANK GIBBONS BROOKS announce their marriage in Apex on the morning of May 18. Mr. Brooks is the proprietor of the Siler City Drug Co. and was licensed in 1921 after having received his pharmaceutical education at the State University. After an extended motor trip through the mountains of western North Carolina Mr. and Mrs. Brooks are at home to their friends in Siler City.

Miss Grace Sloop, of China Grove and Mr. ROBERT E. LEE DEES, of Wallace, announce their marriage on the evening of May 22 at China Grove. Mr. Dees is originally from Pikeville and attended the University School of Pharmacy. He successfully stood the State Board examinations in 1920 and is now the proprietor of the Dees Pharmacy in Wallace. After an extended wedding trip Mr. and Mrs. Dees are at home in Wallace.

## *The S. E. Massengill Co.*

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Davol Rubber Products	Dunn Pens and Pencils
McKesson & Robbins "Health Helps"	
Amity Leather Products	
Armand Face Powders Line	

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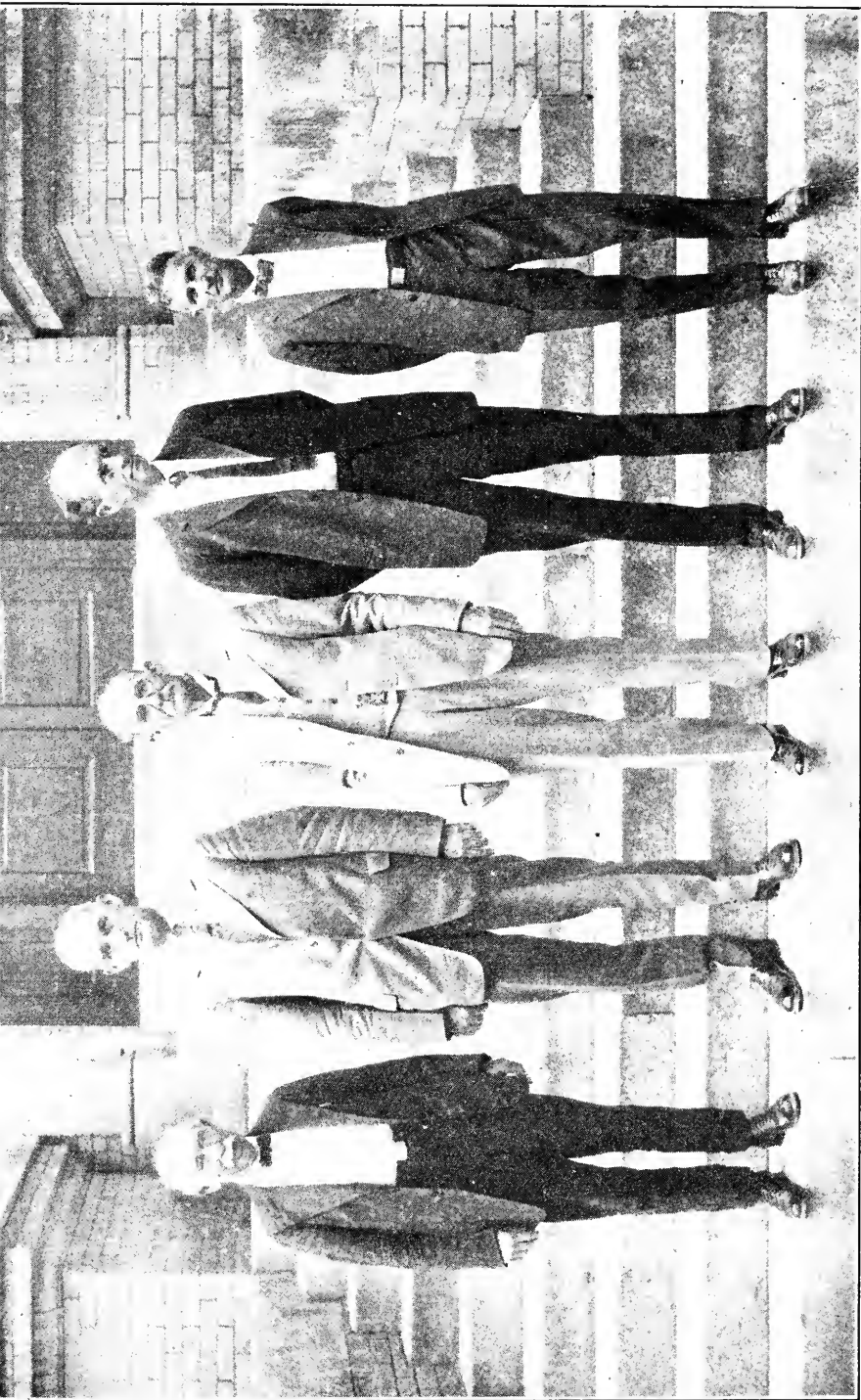
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Secretary-Treasurer N. C. Board of Pharmacy.....	F. W. HANCOCK, Oxford
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The 1927 meeting of the North Carolina Pharmaceutical Association will be held in Greensboro.



# THE NORTH CAROLINA BOARD OF PHARMACY

Pictured above are the five members of the Board of Pharmacy. Reading from left to right they are: E. V. Zoeller, president, Tarboro; I. W. Rose, Rocky Mount; F. W. Hancock, secretary-treasurer, Oxford; J. G. Ballew, Lenoir; and C. P. Grever, Morganton. The picture was made June 16, 1926, on the steps of the Pharmacy Building at the University of North Carolina.

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## North Carolina Board of Pharmacy

Our frontispiece for this month embraces the members of the North Carolina Board of Pharmacy. Its appearance makes appropriate the following sketch.

The first board of pharmacy in this State was authorized by the Pharmacy Act of 1881. In accordance with this Act ten names were submitted to Governor Jarvis by the North Carolina Pharmaceutical Association and on April 27, 1881, he commissioned the following five men to constitute the original board: *Wm. H. Green*,\* Wilmington, president; *Wm. Simpson*, Raleigh, secretary; *A. S. Lee*, Raleigh; *E. M. Nadal*, Wilson; *E. H. Meadows*, New Bern. On January 27, 1891, the Act was so amended that instead of the Association submitting five names to the Governor for each membership on the Board and letting him have the power of choice, the Association would "annually thereafter elect a pharmacist from their number to fill the vacancy annually occurring in said Board. Said pharmacist so elected shall be commissioned by the Governor and hold office for a term of five years. In case of death, resignation, or removal from the State of any member of said Board, the Board shall elect in his place a pharmacist who is a member of said Association to serve as a member for the remainder of the term."

The first meeting for the examination of candidates for license was held in Raleigh, August 30, 1881. One candidate, Mr. D. S. Carraway, of Wilson, successfully stood the examination and was, therefore, the first pharmacist to become registered by examination in North Carolina.

Since its organization in 1881 the Board has had five presidents: *Wm. H. Green*, *E. H. Meadows*, *E. M. Nadal*, *H. R. Horne* and *E. V. Zoeller*. The latter has been president continuously for 32 years and a member of the Board for 34 years. During the same period it has had but two secretaries, and is thus unique among all pharmaceutical associations. Mr. *Wm. Simpson* served from 1881 to 1903 (twenty-two years) and Mr. *F. W. Hancock*, of Oxford, has served from 1903 to date (twenty-three years). The latter has been on the Board, however, for an even thirty years.

Other members of the Board, in the order of their election, have been: *John Tull*, Morganton; *Dr. T. C. Smith*, Asheville; *A. W. Rowland*, Wilson; *W. C. Porter*, Greensboro; *W. H. Wearn*, Charlotte; *O. M. Royster*, Hickory; *P. W. Vaughan*, Durham; *N. D. Fetzer*, Concord; *J. H.*

*Bobbitt*, Charlotte; *W. W. Horne*, Fayetteville; *C. D. Bradham*, New Bern; *I. W. Rose*, Rocky Mount; *C. B. Miller*, Goldsboro; *J. P. Stowe*, Charlotte; *C. P. Greyer*, Morganton; *F. S. Smith*, Asheville; *K. E. Bennett*, Bryson City; *J. A. Henderson*, Charlotte; and *J. G. Ballew*, Lenoir. Thus a total of twenty-seven pharmacists have seen service on the Board during its forty-five years of existence. In that time they have examined 2,430 candidates and have issued license to 1,350. (These figures do not include either assistant pharmacists or pharmacists given license by reciprocity.)

On August 14, 1887, the Board adopted written instead of oral examinations, and at the same time raised the passing grade from 68 to 75. In 1914 laboratory work was for the first time added to the examinations and because special facilities would, therefore, be needed, the Board stopped meeting at the same place as the Association. From 1914 to 1923 the examinations were held in Raleigh, but since the latter date the place of meeting has been Chapel Hill.

In June, 1914, the minimum requirement of 50 per cent. in each branch of the examination was changed to 60 per cent. In 1925 a new section, pharmaceutical arithmetic, was added to the examination and given the same value as either theoretical pharmacy, materia medica, chemistry, or practical pharmacy.

Previous to January 1, 1918, the Board had examined any applicant with three year's practical experience who had attained his majority, but beginning at that time, the so-called Prerequisite Law went into effect and a year of college training was demanded while the experience requirement was raised to four years. At the same time reciprocal registration with other states became effective through the Board's affiliation with the National Association of Boards of Pharmacy. On January 1, 1922, the compulsory college work was, by law, increased from one to graduation (two years), and the grade of Assistant Pharmacist was brought into being.

\*Whenever a name appears in italics in this sketch it means that the person indicated is deceased.

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# EDITORIAL SECTION

J. G. BEARD, *Editor*

Chapel Hill, N. C.

## Why Drug Stores Are So Numerous

On January 15, 1926, there appeared on the editorial page of the *Greensboro Daily News* a "Paragraphic" that we want to reproduce here.

"'Bananas,' reports an exchange, 'were first seen in London in 1613, when a bunch were exhibited in the window of an apothecary shop.' If it were a modern apothecary shop the bananas would probably hang, as Colonel Fairbrother has pointed out, between the fat back and the embroidery.'"

We have carefully kept this editorial squib all these months in order that we could write about it calmly and coolly. What we shall now say is intended more for the general public than it is for druggists, and if our readers believe that we have covered the case, we suggest that they modify the material to suit the situation in their particular locality and give the matter newspaper and bulletin board publicity.

\* \* \*

There is a widespread idea in the minds of the public today that the variety of wares carried in the modern drug store is the result (1) of a lessened emphasis on professional practice in pharmacy, and (2) of greed on the part of druggists who are cutting into numerous other lines of business and taking away their trade. The average layman is altogether ignorant of the reasons responsible for the wide assortment of stock in present day drug stores and he takes frequent occasion to ridicule druggists for their heterogeneous collection of goods. Not long ago, for example, the Paragraph Editor of the *Greensboro Daily News* made the following slap at drug stores:

"'Bananas,' reports an exchange, 'were first seen in London in 1613, when a bunch were exhibited in the window of an apothecary shop.' If it were a modern apothecary shop the bananas would probably hang, as Colonel Fairbrother has pointed out, between the fat back and the embroidery."

If this lay editor had understood the causes that make necessary the addition of

other items than drugs to the stock of modern apothecary shops, he would have been less disposed to taunt pharmacists for carrying fat back and embroidery on either side of bananas. Since the editor in question lives in and writes about a typical American city, suppose the situation there in respect to drug store stocks be analyzed.

On January 1, 1926, there were twenty-one retail drug stores in operation in Greensboro and its immediate environs. This is one store for every 2,072 persons. These stores are scattered over the business, residential, and suburban districts in such manner as to give readily accessible drug service to every local citizen. If only drug and sick-room supplies were carried, there would not be enough patronage in Greensboro to warrant more than four stores remaining in business. Now scatter these four over the 16½ square miles embraced in Guilford's capitol and it would be found that her people would not tolerate the inconvenience, inaccessibility, and the delay in delivery that would result from such far spaced stores. But if there were only four stores, each store owner would naturally locate himself in the center of greater trading—the shopping district—so that the residential and outlying areas would average being about a mile from the nearest drug store. A resident of White Oak (a suburb), for example, would find it quite annoying if forced to go as far as Market street for an emergency dose of medicine, or endure the delay in delivery that would follow even if the order were phoned in.

Such a state of things would not be put up with for long. Very shortly some thickly settled section would demand a drug store in its midst, and this store theoretically would take away twenty-five per cent. of the business that the original four had required for commercial success. And, of course, not one section alone would demand a store but others as populous would insist upon



having one. Each addition would cut heavily into the trade of already established stores, and it would become necessary for the owners either to supplement their stock with an increasing supply of other articles than drugs or else go out of business entirely. Naturally enough of the side line would increase in inverse ratio to the reduced volume of purely drug business, or, stated differently, the more drug stores that are established in a community for the convenience of the public—the American public that wants what it wants immediately the want is felt—the more general and unrelated must the stock of each store become. These facts explain why such a variety of wares is found in every modern drug store.

In this connection it is important to remember that a true comparison cannot be made between drug stores and their service and any other sort of mercantile establishment. A sick person cannot or will not wait for medicine: when an ache strikes him he wants relief at once. Unlike hardware, or clothing, or even food, drugs are wanted at all hours of the day or night and are demanded immediately. To supply them without delay druggists keep their shops open long after other merchants have gone to bed, and when other retailers are enjoying a Sunday holiday he is available for an urgently needed prescription.

The average druggist finds it distasteful to carry so many side lines; he would much prefer to engage his talents and scientific training in a more professional pursuit, but he cannot support his heavy "Overhead" and carry an expensive line of pharmaceuticals with the limited volume of sales that result from drugs alone. Hence you find "fatback and embroidery" adorning his shelves, and parenthetically it may be mentioned that no other sort of merchant in the community carries fatter fatback or better embroidery and none other carries them in more attractive surroundings.

If you, Mr. Average Citizen, were more familiar with the economic reasons that brought side lines into drug stores; were better informed of the hardships that go with the long hours of a druggist's life; were better advised about the countless pre-

scription packages that he sends out to patients with no thought of getting pay; or could realize that during the last twenty-five years only ten druggists in the whole state of North Carolina have retired in anything approaching affluence, you would appreciate why the facetious paragraph above about the modern apothecary and his embroidered fatback does a grave injustice to the most obliging and one of the most necessary citizens in the American community.

## Fine Furniture and Fancy Fixtures

How fluid is the entire investment in the drug store you own? What part of the whole business is mobile and what part fixed? In other words what part of your invested capital is in turnable goods and what part is in equipment that earns nothing? Is the ratio between these two a satisfactory one in your store, or have you tied up too much money in woodwork and marble?

There are two schools of extremists in retail merchandising, the one giving an exaggerated importance to handsomeness of store furniture, and the other contending that nothing but the very simplest is needed in fixtures. Between these extremes is to be found a sensible middle ground that druggists should take. It is the position that while attractive fixtures furnish a background and atmosphere which play a part in selling goods, and to this extent are profit producers, they nevertheless represent dollars that can never turn over and be converted into fluid funds, and hence are to this extent deadened dollars which by depreciation disappear annually at the rate of ten per cent.

Any observer visiting drug stores in North Carolina must be impressed with the unusually fine furniture that decorates most of them. If this onlooker is analytically inclined, he begins wondering whether so great an outlay in fixtures is to be interpreted as an indication of prosperity or as a sign of poor business judgment. We went into one drug store this summer that had fixtures which cost nearly ten thousand dollars and into another where the fixtures cost but five hundred dollars. The first store had

solid mahogany furniture with plate glass shelving almost an inch thick and the second had pine cases enamelled with a hard white coating that kept the store-room light and cheerful looking. The first store has changed hands two or three times in a few years and is again for sale, while the second cannot be bought for any reasonable sum. These are extreme and unusual examples that mean nothing more than that a store can easily have too expensive a setting and also that a store can succeed with the simplest equipment. People go into drug stores, as they go into any kind of store, to buy quality goods at the lowest price commensurate with good service and value. If these considerations are fully met, the public will be pleased and return for more goods, and if they are not met, the public will try elsewhere without having given much if any thought to the woodwork from which the goods were sold.

The matter goes a little deeper than this, however, because a merchant has to reckon with the subjective as well as the objection mind of his customers; must appeal to the subconscious as well as to the conscious brain of his patron. A man or woman going into a drug store for a definite item will buy that item if the price is right. He or she was "sold" beforehand. But after getting what was wanted this person may be persuaded to purchase that which he did not beforehand know he wanted. The first sale could have been made without any fixtures at all, but the second very likely resulted in part from the stage setting of the store. Goods arranged in an attractive way appeal to the esthetic sense, and these in turn influence the buying sense, so that a merchant must think in terms of the ornamental as well as in terms of values. To this extent he needs nice looking fixtures, but not necessarily handsome and highly expensive fixtures. Were he to provide as general furniture a light-colored, durable but veneered set of cases, and then arrange an ornamental background for the goods that need a special setting, instead of trying to dress up all of his stock with ornate surroundings, he could get the same results at a fraction of the cost and not have much

capital tied up in equipment that never earns a penny. What earthly good can it do, for example, to put "patent medicines" in handsome wall cases? They are goods which appeal to the practical and not to the artistic sense of your trade. Place them prominently and keep them clean, but rely upon salesmanship methods other than ornate displays to get them sold. The same reasoning applies to the numerous other lines in a drug store. When it comes to toilet goods, jewelry, and certain specialties, it, of course, pays to show them in artistic settings—to give them a fancy dress. Concentrate your artistry, therefore, on this sort of goods, and do not try to spread it over lines that need no "front" put upon them. In this way you can keep a larger stock of salable items that turn often and not have so large a part of your capital invested in non-productive woodwork.

We cannot get away from the belief that druggists are putting too much money in fine furniture. Good fixtures are necessary; elaborate fixtures are unessential.

### Why Are Druggists Less Liked Today Than Formerly?

Two druggists who read the editorial in the July JOURNAL, "Why Are Druggists Less Liked Today Than Formerly?", have contributed definite answers to the question. We are publishing their opinions below. Both druggists asked that their names be omitted from the articles.

In the July number of the JOURNAL the question is asked "Why are druggists less liked today than formerly?" The answer seems obvious that *they are not less respected*, but that they are undoubtedly less loved and are not considered as great a neighborhood necessity as formerly. This is no doubt the result of the changing conditions in the profession.

Thirty or forty years ago the druggist was the neighborhood friend. If the children or some other members of the family were suffering from a supposed minor ailment, it was the druggist who was first consulted and his prescribements or minor surgery frequently enabled nature to restore the patient to normal health. If ink or other stains were spilled on a table cover, a white shirtwaist, be-ruffled skirt, or other clothing, it was the druggist who was usually asked to remove the spots—and so on

through the household category. At nights and Sundays the drug store was the neighborhood club where one could meet his friends and swap news or discuss politics, baseball, fishing, hunting, etc.

Now it is unethical to counter prescribe and it is unprofessional to suggest or recommend ready made family medicines, so why should mothers think more of druggists than of other merchants? The dry cleaner can do better work than a druggist ever did so it is not necessary to place yourself under obligation to the druggist for that kind of work. It is unbusiness-like and unprofessional to have a crowd around discussing anything for more than five minutes at a time, therefore, it is now customary to go to a cigar store or one of the many "Billiard Clubs." So the "boys" do not have the feeling toward the drug stores they formerly did. These are some of the reasons for the changed feeling toward the druggists.

\* \* \*

I do not know that we are less liked today than formerly, but it is unfortunate that a State newspaper should single druggists out for such criticism even if what they say is true. It is just as true of other professions and business in general, including newspapers. Assuming the above to be true, there are a number of reasons which might be given as answers.

We are individually and collectively responsible for conditions which produce unfavorable opinions regarding our business. Just as other professions are responsible for the opinions held about them. We would command the respect of the public for our profession by doing a great many things which we are not doing. We need not expect the other fellow to do our job for us nor can we hope to get relief through legislation alone. We should realize that it is our duty to co-operate with each other for the good of our profession rather than knock each other. When you knock your fellow druggist you lower the public's opinion of the profession. We get enough outside knocking from different sources. Therefore, it is our duty individually and collectively to correct and prevent as far as possible mis-

taken opinions which produce unfavorable criticisms. We should realize that our business is professional and commercial and of such a complex nature that the public does not understand it. It is our duty to co-operate for the good of our profession and remedy the conditions for which we are responsible. With combined effort we can command the respect for pharmacy from outside sources which continually impose upon us. We must deserve the confidence and respect of the public.

We should give good service and charge for it in proportion to the service rendered. We have overdone this service idea as the public's opinion of service is something for nothing—something free of cost. We have educated the public to believe we can render considerable free service and still make lots of money. No reasonable person expects something for nothing, but you cannot blame the public for expecting gold dollars for ninety cents or less, or postage stamps on sale in every drug store, or paper cups free with each five cent fountain drink, to say nothing of curb service and a hundred and one other free services. A thoughtless druggist, who does not consider his own just profit and who hopes to put one over on his competitor, frequently establishes such precedents for all fellow druggists. The Law may require you to use paper cups at your fountain but it cannot compel you to give them away. It assumes that you have sufficient business judgment to charge extra for them. But the public believes there is ample profit for you after giving the cups free or else you would not do it.

There is much more which could be said in answer to the above question and many remedies, which, if correctly applied, would make the druggist better liked and more highly respected. The writer believes that if one day was set aside at our annual Association meetings for private and informal discussions of our individual problems much good could be accomplished for the good of our profession. Further, we believe that if local associations comprising several counties were established with meetings every three months, much good would result.

# SOUTH CAROLINA SECTION

FRANK M. SMITH, *Editor*

Box 503, Charleston, S. C.

*Official Reporters*

W. J. WANNAMAKER, Orangeburg

J. R. McMASTER, Winnsboro

W. L. CALIFF, North Charleston

M. C. ZEMP, Sumter

## 1876-1926

A half a century ago, a number of druggists banded themselves together for the purpose of forming the South Carolina Pharmaceutical Association. With the securing of a charter from the State and the selection of able and conscientious men as officers, they set forth, little dreaming that by this action their names would live in the memory of generations yet unborn and that their descendants would reap a rich harvest from the seed which they were sowing. They have all passed on. Nothing remains but the written record of their achievements and the influence which has shaped the lives of many of us who come in contact with them. They builded well and to us there comes the duty of rearing the super-structure upon the solid foundation of integrity and honor which they laid. Let it never be said that we failed in our trust but let us "carry on," and while remembering the past with fitting reverence and appreciation, look rather to the future, and plan and work for the expansion and growth of our Association, so that in the days to come we will be remembered with the same degree of affection and regard as that little band of pioneers, who, in 1876, began a movement which today is State-wide in its influence and is regarded as a power for good, not only to its members but also to the public at large.—F. M. S.

### Synopsis of Fiftieth Annual Meeting

The Fiftieth Anniversary of the South Carolina Pharmaceutical Association which was held in the large and airy ball room of the Francis Marion Hotel on June 16-17 was a marked success from every point of view. The attendance reached the high water mark and a gratifying increase in the number of ladies present gave evidence of the good work which is being done by the Women's Auxiliary.

The President's Address carried two recommendations: one that the Association send its president to the annual meeting of the A. Ph. A. and the other that Hon. John McHardy Mauldin, of Greenville, be named as an honorary member of the Association. Both of these suggestions were unanimously adopted.

The report of the Secretary and Treasurer showed that the finances of the Association

were in a gratifying condition and that the membership was increasing rapidly.

The Examining Board reported that 70 applicants were examined during the year, 54 of whom were successful. Twelve licenses were issued to physicians in towns of less than 300 inhabitants and 11 reciprocal licenses were granted in accordance with the regulations of the N. A. B. P.

It was decided that in view of the amount of available material the president should hold office for the space of one year only.

The following were elected to serve as officers for the ensuing year: President, John H. Frierson, Charleston; first vice-president, M. S. Dantzler, Elloree; second vice-president, I. A. Rigby, Spartanburg; secretary and treasurer, Frank M. Smith, Charleston; member of Examining Board, R. J. Williams, Mullins; member of Board of Health, G. C. Propst, Sumter.

## Entertainment

One of the outstanding features of the meeting from the standpoint of entertainment was the banquet tendered by the Geer Drug Co. to the delegates and their ladies. It was a most elaborate affair and characterized by a spirit of gaiety which made everyone happy and reflected great credit on those who had made the arrangements. A fish dinner at Folly Beach, given by the Traveling Men's Auxiliary was likewise thoroughly enjoyed and mere words but feebly express the appreciation accorded to this little coterie of "good sports" who annually undertake to make the meetings so delightful. In addition to the above the visiting ladies were pleasingly entertained at the country club at a luncheon followed by a harbor trip and an automobile drive around the city.

## Board of Pharmacy

A regular meeting of the Board of Pharmacy was held at the Medical College at Charleston on June 14, all of the members being present.

Twenty-seven candidates presented themselves, the following nineteen being successful: James R. Adams, Walterboro; Marion L. Askins, Lake City; J. S. Carter, Lodge; John J. Di Yorio, Charleston; A. B. Fairey, Rowesville; H. H. Gibbs, Charleston; R. B. Hanahan, Winnsboro; J. R. Herlong, Johnston; C. F. Howard, Simpsonville; Wm. D. Merriman, Chesterfield; Chas. W. McCurdy, Atlanta, Ga.; R. B. McKinney, Chesnee; J. R. McMaster, Winnsboro; H. M. Preacher, Sumter; Lawrence Priebe, Charleston; J. C. Purkeson, Jr., Greenwood; H. H. Quattlebaum, Aiken; H. B. Rast, Cameron; Abe Zalin, Walterboro.

The next meeting of the Board will be held at Greenville on November 17.

The present membership of the Board is as follows: A. C. Ellerbe, *Chairman*, Florence; W. E. Boyd, Columbia; R. C. Garland, Gaffney; W. J. Wannamaker, Orangeburg; J. E. Stokes, Newberry; R. J. Williams, Mullins; Frank M. Smith, *Secretary*, Charleston.

## Fifty Years Ago

Charleston, S. C., July 5th, 1876.

A meeting of the Pharmaceutical Association of the State of South Carolina was held this evening at Lindstedt's Hall with the following present: Messrs. B. F. Moise, Philip Wineman, C. F. Schwettman, A. H. Schwacke, C. O. Michaelis, G. L. Marsteller, J. Lockwood, H. Baer, A. R. Spencer and G. J. Luhn.

The Constitution and By-Laws were read and adopted by Sections.

The following officers were elected for the ensuing year:

G. J. Luhn, of Charleston, President.

E. H. Heinitsh, of Columbia, Vice-President.

W. C. McMillan, of Marion, Vice-President.

C. G. Erckmann, of Charleston, Secretary.

H. Baer, of Charleston, Treasurer.

Pharmaceutical Examiners for the city of Charleston: A. W. Eckle, E. H. Kellers, A. H. Schwacke, Edw. S. Burnham.

Pharmaceutical Examiners for the city of Columbia: C. H. Miot, E. H. Heinitsh, L. T. Silliman, W. C. McGregor.

The President read a communication from Prof. John M. Maisch, permanent Secretary of the American Pharmaceutical Association, containing the following Resolution:

"That the American Pharmaceutical Association recommends the appointing of suitable committees on the part of the various Pharmaceutical Associations of the United States and Canada, for the purpose of giving information to pharmacists of foreign countries who may desire to visit their cities during the Centennial celebration in 1876."

Mr. Moise moved to appoint delegates to the Twenty-fourth Annual meeting of the American Pharmaceutical Association to be held at Philadelphia on September 12th. The following were appointed: B. F. Moise, C. O. Michaelis and G. J. Luhn.

There being no further business the meeting adjourned.

(Signed) C. G. ERCKMAN, *Secretary*.

(The above is the record that appears in the old Minute Book.)

### Committees for 1926-1927

President Frierson has made the following appointments for the coming year:

*Legislative Committee:* C. H. McMurray, *Chairman*; Theo. B. Fant, F. B. McCracken, J. W. Gantt, O. A. Matthews, Fleming D. Ackerman, W. R. Zemp, E. T. Gainey, R. L. Kenney, E. L. Wingfield, W. J. Causey, T. H. Lever, A. J. Evans, J. S. Wertz, D. T. Riley, E. E. Platt, J. Lee Carpenter, S. C. Hodges, C. E. Powe, C. O. Floyd, Carroll M. Miller, R. H. Able, J. H. Clyburn, J. Edwin Stokes, Q. M. Gayden, A. L. Holmes, F. D. Suber, J. H. Fair, W. Harry McLeskey, Robert Black, John S. Fair, T. McL. Breeden, W. L. DePass, A. P. Aimar, J. T. Ladd, R. L. Wylie, J. G. Macauley, Frand D. Bruns, A. M. Hill, Jr., C. L. Moody, F. K. Lake, R. C. Garland, R. M. Dacus, L. H. Stringer, T. Pope Young, S. F. Donald, J. F. Mackey, L. E. Bishop, J. S. Davis, W. C. P. Bellinger, P. E. Way, T. C. Whetsell, J. T. Jones. H. W. Ratterree, P. M. Judy, J. Z. Hearon, Chas. Kerrison, R. M. Duckett, Chas. H. Bloodworth, M. S. Dantzler, D. L. Sheider, R. L. Dennis, S. B. Mitchell, John M. Klein, T. M. McMaster, I. A. Rigby, F. S. Blair, H. H. Quattlebaum, and M. O. Rogers.

*Finance Committee:* R. C. Garland, W. E. Boyd, and R. J. Williams. *Delegates to the A. Ph. A.:* C. H. McMurray, W. H. Zeigler, Wm. G. Harper and John M. Jordan. *Attorneys:* Wolfe and Berry.

### How a Druggist's Wife May Help Her Husband

MRS. ARTHUR P. AIMAR

(Read at the Meeting of the Women's Auxiliary of S. C., June 16, 1926.)

Women may either help, hinder or bore their husbands. However good or bad they are, all men need them, especially the druggists. Each druggist needs a wife not in the morning hours of rolling pills and pouring poisons, but at dinner time and in the evening after a full day of work.

A wife's relation to her druggist-husband should be one of help and of soothing assistance. Her first way to help him in his work is to keep out of his work—not to meddle with store affairs. How should she know how many gross of Panopepton should

be ordered (should she attempt to find out, it would be a "gross" error) or how much the driver of the company's truck should get, or just what he should do and what he should not do? If she should dictate to her husband the way to manage these things wouldn't the state of affairs at the store be just as bad as the household disorder should the man of the house say what vegetables to have on Monday, what on Tuesday and when spring-cleaning should be done? A wife's way to help is to be a wife and not a female assistant in business.

The wife of a druggist must be subtle. When her husband comes home hot and worn out with business, business, business, she must not greet him with more business and ask questions pertaining to his work. Even if she wants to know what color rouge Mrs. X buys or what shade of hair-dye Mrs. Y uses, that is not the time to ask nor must she expect her husband to answer such personal questions relating to business. Though the personal relationship between husband and wife is very close the business relation must be kept impersonal.

Sunday is a day of rest for the artist, the engineer and the professor of colleges. The druggist works on and on. People get sick on Sunday as well as on Monday. Through the bleak cold Sundays of winter, through the tempting Sundays of alluring spring, through the Sundays of summer heat, and through the hunting-season Sundays of autumn the druggist labors away. The clever wife suggests little bits of vacation, little trips of rest and pleasure for just her husband and herself, little hours at the seashore or maybe the mountains where she can remind him that he is a human being and not a sacrifice.

The wife of a druggist must be a symbol of love, a recreation from the daily grind of work. Although she must not consciously mean the drug store to him she may awaken suggestion of all the loveliness of a drug store by the neatness and daintiness of her person. The husband keeps the love of his wife and the love of his business separate; but he will not find it too business-like to be greeted by a Pepsodental

smile, a Djer Kiss, and "a skin he loves to touch."

In an indirect way the wife may be a druggist—not a licensed pharmacist, but a member of the Ladies' Auxiliary—an auxiliary or aid to the main pharmaceutical association of which her husband is a member. How may she aid her husband in this way? Not, of course, by interfering with his position and part in the Association's functions, but by performing her role, mainly a social one in an affable, courteous way. It is then that the wife must be a thoughtful hostess to the visiting wives of other druggists and make their stay pleasant and enjoyable, while the husbands attend to the real business matters. The wife is her husband's gyroscope. She is the revolving wheel which holds the ship of her husband's life in a steady position. She smooths the waves and winds of opposition and the tempers of difficulties. She keeps him busy and interested in his work. She is a constant, steady force, impelling him to industry and decency.

### Members Elected at 1926 Meeting

F. D. Ackerman, Bishopville; G. W. Aimar, Charleston; M. L. Atkins, Lake City; W. B. Bell, Walhalla; J. M. Bethae, Mullins; Archie Blackman, Landrum; Charles Bolt, Honea Path; L. H. Bowling, Central; Mattie J. Bradley, Cross Hill; W. H. Breeland, Allendale; S. P. Brison, Clover; D. B. Canady, Jr., Inman; J. S. Carter, Lodge; H. C. Clinkscales, Belton; W. H. Cone, Williston; A. L. Dantzer, Georgetown; R. A. Deason, Barnwell; J. C. DuBose, Bishopville; Andrew J. Eddy, Charleston; A. B. Fairay, Rowesville; F. E. Fant, Greenville; H. L. Faulkner, Charleston; F. J. Felder, Charleston; John W. Finney, Clinton; Chas. A. Francis, Aiken; C. S. Glover, Charleston; S. C. Graham, Cheraw; R. B. Hanahan, Winnsboro; H. L. Harper, Dillon; C. E. Harris, Florence; J. R. Herlong, Johnston; H. H. Hickman, Summerton; W. A. Hood, Hickory Grove; C. F. Howard, Simpsonville; T. C. Hunley, Charleston; L. B. Hunt, Gaffney; C. B. Johnson, Charleston; J. L. Jones, Lynchburg; C. H. LeGrand, Charleston; E. C. Major, Latta; W. H. Martin, Spartanburg; J. F. Melfi, Summerville; S. L. R. Miller, Charleston; W. E. Montgomery, Converse; P. S. McCollom, Clemson College; C. G. McElveen, Lake City; J. R. McMaster, Winnsboro; J. E. McSweeney, Darlington; Clarence Oakman, Jr., Charleston; C. E. Powe, Hartsville; H. M. Preacher, Sumter; G. C. Probst, Sumter; H. H. Quattlebaum, Aiken; H. B. Rast, Cameron; H. A. Ray, Charleston; J. S. Seaman, North Charleston; J. P. Simmons, Woodruff; W. Gilmore Simms, Manning; L. B. Simpson, Greenville; E. P. Smith, Lake View; L. E. Smith, Charleston; G. H. Steele, Pamplico; J. B. Stone, Bennettsville; C. J. Stroup, Charleston; W. B. Sutherland, Landrum; J. E. Tanner, Ridgeland; H. K. Thayer, Greenwood; G. L. Timmons, Hartsville; I. M. Walker, Pelzer; J. E. Walters, Cheraw; H. C. Ware, Greenville; H. E. Werner, Charleston; W. C. Wolfe, Charleston; J. D. Yonque, Pickens; and Abe Zalin, Charleston.

### • Business Builders

There is nothing new about the following kind of advertising scheme, but it is nevertheless one that always brings good returns. Announce in the local papers and by other means that a prize of \$25 will be given to that person who writes your store name the greatest number of times on a government post card and mails it in by a given date. This sort of advertisement starts people to thinking and talking about so-and-so's drug store, and it fixes indelibly the name of the store in the minds of every contestant. A person who has struggled over getting the name written several thousand times will always think of that particular drug store when drugs are mentioned. It is superfluous to mention the value this has for the store conducting the contest. The size of the prize would be determined by the size of the store, the character of trade, etc., but unless the amount is excessive, the advertisement will represent money profitably spent.

The Payne Drug Co., at Wilmington, uses this catchy phrase in its advertising: "We are as near to you as you are to the 'phone, so call 520 and be convinced."

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Here is another appealing sentence to use: "Banks pay interest on what you *save*. We pay interest on what you *spend*."

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Are you willing to make this offer to the public? "If any one in our store fails to thank you courteously for your purchase, you may have the goods without cost."

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"This is a store where a dollar does its duty."

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This paragraph is a hint to those occasional merchants who are guilty of "knocking" their nearby rivals. A business man who continuously discusses the shortcomings of his competitors is decidedly lacking in the power of self-analysis. If he could see his own deformities and infirmities through the same distorted lenses he turns so readily upon others, he would be constrained to keep still. Every knock given a competitor is so many dollars and cents to him. If you want to boost his business search him with scathing sentences every chance you get.

## LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor*

Chapel Hill, N. C.

### Proposed Changes in Pharmacy Law

In last month's issue of the *JOURNAL*, this section carried the proposed amendment to the State Pharmacy Law which the Association has caused to be submitted to the last two General Assemblies, seeking to limit the use of the terms "Drug Store", "Pharmacy", and all similar denominations, to those stores actually conducted by or in charge of a licensed pharmacist. Along with this amendment which we twice have attempted to have enacted into law, there was published also amendments and laws that have been placed upon the statute books in the states of Virginia, Indiana, New York and Illinois, not only covering this subject but at the same time going further, in the case of Virginia by providing for the registration of all drug stores and in the cases of New York and Illinois by even limiting the ownership of drug stores to licensed pharmacists only. In doing this, the purpose was to place before readers of the *JOURNAL* the provisions embodied in these laws so that an intelligent study of this particular legislation could be made.

It is believed that most of our members would like to see a measure placed upon the statute books in this state limiting the ownership of drug stores to licensed pharmacists, but at the same time the consensus of opinion seems to be that the time is not ripe for our Association to ask for this legislation. In fact, conditions existing in other states which were directly responsible for the passage of this provision do not exist at all in our State, and perhaps will never exist, due to the fact that liquor has long been out of the drug store. On the other hand, however, the need for legislation to curb the growing mis-use of the "drug store sign" is becoming more acute because of the increasing number of patent medicine

shops and prescriptionless drug stores springing up here and there over the State that are taking, using and displaying the terms which should rightly be used by pharmacists only. The indiscriminate use of the "drug store sign" is not only a fraud upon the public but is a grave injustice to pharmacists who have spent years preparing for their profession, and there should be no let up until a measure is secured that will make it possible for enforcement officers to stamp out this iniquitous practice.

Another provision which to my mind would aid materially in helping to curb the mis-use of the drug store sign, and also go a long way toward correcting many of the existing irregularities was suggested by the State Board of Pharmacy during its June Meeting, that is, empower the Board to require and provide for the annual registration of all drug stores and pharmacies doing business in the State. With such a provision in our law, the Board at all times would have a list of the drug stores of the State and would know where the registered pharmacists were located, besides being able to prevent new drug stores from opening for business until the requirements of the law had been met.

Following the suggestion of the Board and suggestions from members of the Legislative and Executive Committees of the Association, prior to the Annual Convention in June, an amendment was drafted covering the suggested points which should be proposed by the Association for passage when the Legislature convenes. The provisions embodied in the amendment were submitted to the Association, endorsed and the Legislative and Executive Committees were directed to meet with the Board of Pharmacy and in conjunction work out the measure to be submitted to the General Assembly. The



provisions of the proposed amendments are:

"The board of pharmacy shall require and provide for the annual registration of every drug store and pharmacy doing business in this State; the proprietor of every drug store or pharmacy opening for business after the taking effect of this act shall apply to the board of pharmacy for registration and it shall be unlawful for the drug store or pharmacy to do business until so registered; the fee for registration, whether original or annual, shall be one dollar, and upon the payment thereof the board of pharmacy shall issue permit to applicant entitled to receive same.

"Applications for registration as a drug store or pharmacy shall include information regarding the names of all pharmacists and assistant pharmacists who are employed therein, together with information regarding the ownership and location of the drug store or pharmacy, and whenever there is any change in the pharmacists and assistant pharmacists employed, or in the ownership and location of the drug store or pharmacy which has been registered as required by this act, the owner or manager thereof shall within ten days after such change notify the secretary of the board of pharmacy of said change.

"No places of business except those registered as required by this act shall take, use or exhibit the title 'drug store', 'pharmacy', or 'apothecary', or any combination of such titles or any other title or description of like import."

Inasmuch as the above provisions affect drug stores and drug store proprietors only, and if placed upon the statute books will further safeguard the public, there appears to be no reason why we should fail to have them enacted into law, provided the members of the Association will get right behind the measure and work for its passage.

And, now that the State Primaries are over and nominees have been chosen in each of the one hundred Counties of the State for the respective offices therein, it is suggested that every retail druggist get in friendly touch with his candidates for Representative and Senator and outline to them the proposed changes and point out the reasons why this legislation is sought and why it should be enacted. If the subject is presented in a friendly, diplomatic way before the rush days of legislation come around, the writer believes that the lawmakers will have been so impressed that when the time for a vote comes they will already have formed an opinion in our favor that cannot easily be changed.



N. W. LYNCH AND A. A. JAMES

*The Incoming and Outgoing Presidents of the N. C. P. A. on the Deck of the S. S. George Washington en route to New York*

# HAPPENINGS OF INTEREST

Alice Noble, *Editor*

Chapel Hill, N. C.

## New York Convention a Huge Success

Those attending the New York convention are unanimous in declaring the meeting was a great success. Even those who were seasick admit it. To the druggists, their families and the traveling men who failed to take the trip, we want to express our regrets that they could not be present. They missed a big time! The Edgerton Touring Co. had done everything previous to the meeting to make things run smoothly and so from the time the delegates boarded the special train in Raleigh there was nothing for the party to do but have a good time—the touring company attended to all the details of traveling. However, when New York was reached every one did as he or she pleased and there was, of course, “pleasure” enough for the many varied tastes.

Business sessions were held on the Old Dominion steamship, George Washington, on the evening of June 21 and again the next morning. New York was reached early in the afternoon. A group photograph of the delegates was taken as the steamer docked and then the whole party was carried in motor busses with a motorcycle police escort to the Hotel Pennsylvania where the guests enjoyed a delightful two-day stay.

The only formal assemblage of the delegates in New York was for the banquet in the Hotel Pennsylvania on the evening of June 23. This entertainment was delightful in every detail and was tendered the Association by the manufacturers of greater New York. Dr. George Gordon Battle presided as Toastmaster, and seated with him at the speaker's table were Mr. Turner F. Currens, the Local Secretary, who more than any one else is responsible for the success of the meeting; Mr. N. W. Lynch, first vice-president of the Association, Dr. Louis I. Harris, Commissioner of Health

of New York City, who in behalf of Mayor Walker extended the greetings of the metropolis; Dr. C. Floyd Haviland, head of the New York State Hospital Commission, who brought a welcome from the Empire State; President R. W. Lowe, of the Traveling Men's Auxiliary; Dr. H. V. Arny, Dr. C. W. Holton, Secretary-Treasurer J. G. Beard, and Mr. G. Tudor.

At intervals during the evening the guests sang various popular songs under the leadership of the orchestra director. After the formal program of the banquet was completed a delightful vaudeville entertainment was enjoyed, provided by the Traveling Men's Auxiliary of the N. C. P. A. Probably the most interesting feature of this program was the entertainment furnished by the magician, Dunninger, who “pulled” some of the cleverest tricks we have ever seen. The evening ended with dancing, the orchestra being provided for the entire occasion by the T. M. A.

On the trip home business sessions were also held and at the closing one the following officers were elected: President, Norman W. Lynch, Charlotte; Vice-Presidents, C. L. Eubanks, Chapel Hill, R. R. Copeland, Ahsokie, and Polk C. Gray, Statesville; Secretary-Treasurer, J. G. Beard; Assistant Secretary-Treasurer, C. M. Andrews, Hillsboro; Member of the Board of Pharmacy, E. V. Zoeller, Tarboro; Members of the Executive Committee, C. T. Council, Durham, and A. A. James and S. E. Welfare, Winston-Salem. Greensboro was selected as the meeting place for 1927 and Mr. Edwin Nowell was chosen Local Secretary.

Let's all get together and boost the 1927 meeting. We want to see a record breaking crowd in Guilford's Capitol next June with every member of the Association and the Traveling Men's Auxiliary present accompanied by their wives, families or sweet hearts!

# PHARMACY PHAIDY TALES

J. Lewis

Cobb, Ph.G.

SAP IS MY NAME!  
MR. PHAR WITH  
"CURE-A  
TONE"  
PEOPLE

GLAD TO  
MEET YOU  
SAP!



CURE-A-TONE IS  
BY FAR BETTER  
THAN THAT  
"TANLAZ"  
THERE

IT IS?



ZAT  
SO?

AND WE SELL IT TO  
YOU CHEAP! GIVE YOU  
TWO DOZ. FREE  
WITH A  
GROSS

ETC!



RUSH TWO  
GROSS BY EXP.  
AT  
ONCE!

THANKS!  
MR PHAR.



J. Lewis Cobb '26

## Whose—Who—What—Why?

Reporter "HAWKEYE"

For the New York Trip

Where was ROBERT DAILEY Friday night? "Speck" must have spent the night in a CAB or maybe a SUBWAY. His friends were worried. He surely wasn't in his room. "Speck," WHY? "Speck" is from Reidsville of the Gardner Drug Co.

DEAN HOWELL used to use Colgate's Shaving Cream and said it was GOOD. Since returning from New York he prefers PEP-SODENT TOOTH PASTE. Says it makes a good shave. We wonder WHY?

MR. PAUL BISSETTE of Miller's Pharmacy, Wilson, is not in the banquet picture. Now we all remember seeing Paul ENTER the Banquet Hall. How could we FORGET? Paul. WHO?

MR. W. R. WILKINS, of North Wilkesboro, had a wonderful time. His cabaret bill one night was \$160.20. WHAT? Mr. Wilkins refused to pay the twenty cents.

MR. JOHN TAYLOR was late at the T. M. A. meeting. A member was sent to look for him. When called, he replied, "No, I don't want any more." John! WHOSE? and WHAT?

Everybody enjoyed MR. GEORGE PILKINGTON, of Pittsboro, but his friends are WONDERING. Mr. George, where did you get so many "Elevens," "Box Cars," and "Snake Eyes." Nobody else had a chance. WHY?

WHAT! Yes, MESSRS. JOHN ROWE and E. L. BRADLEY, of Old Fort, opened a SEA GOING CAFE. No, they didn't ring any bell, but the FISH followed the boat for several miles. By the way, a certain young lady HELPED SERVE the "Light Lunch."

MR. NORFLEET McDOWELL, of the E. T. Whitehead Drug Co., of Scotland Neck, better known as "Speck," nearly broke up Monte Carlo Cabaret. "Speck" couldn't understand that the pretty hostess had to ENTERTAIN SOME OTHER GUEST.

TOMMY HARRISON, of Littleton, had a big time—also a profitable trip. Tommy has been offered \$50 for his New York addresses.

## News Around North Carolina

J. K. CIVIL, Reporter

The marriage of MR. ARCHIE A. GAMBLE, of Charlotte, to Miss Annie Lynn McGuirt, of Monroe, took place in Charlotte June 28. Mr. Gamble is originally from Monroe, but has been with T. A. Walker's Drug Store since his graduation in pharmacy from the State University in June, and since passing the State Board the following week.

Goode's Drug Store, of Asheville, has recently been remodeled, including the third floor which is used for the prescription department. This story is reached by elevator and is equipped with phone service. Mr. Goode intends to fit up a reading room containing the best books on pharmacy and other subjects of interest to druggists and physicians. The prescription department requires the all-time service of three men, MESSRS. H. L. POPE, L. K. PHILPOT and JOSEPH SCHAFHAUSEN. The latter has recently returned to North Carolina and his many friends will welcome him home. Mr. Schafhausen was for years with J. P. Stowe and Co., of Charlotte, and later with Raysor's Drug Store in Asheville.

MR. JOE MCKAY, of Asheville, has reopened the drug store at Lake Junaluska for the summer months. He reports the best season yet.

The many friends of MR. FRED HESTER, of Aiken and Hester, of Asheville, will regret to learn of the death of his mother on July third.

MR. HERMAN H. HUGGINS, of Pomaria, S. C., the popular representative of H. K. Wampole, is very happy over the recent arrival of Herman, Jr. If the young man is half as smart as his father we know he is "some boy".

Friends of MR. R. H. COOK, manager of Grant's Drug Store, of Asheville, are delighted to see him out again after a short illness.

Miss Ollie Thelma Overcash, of China Grove, and MR. HARLAND M. DEAL, of Charlotte, announce their marriage on June twenty-fourth. After a wedding trip through the mountains of North Carolina and Tennessee, Mr and Mrs. Deal are at home in

Charlotte where the former is connected with the J. S. Blake Drug Co.

MR. J. C. CAMPBELL, of Columbia, S. C., is now connected with Wilkins Drug Store in Asheville. This is a new store and one of the prettiest in the city.

MR. M. J. LEIMKUHLE, of Charlotte, the popular representative of E. B. Read and Son Co., has closed his house in Charlotte for a month and is taking a month's vacation in Maryland accompanied by his wife and baby.

MR. A. B. KUNKLE, of Statesville, has accepted a position with Finley's Drug Store in Asheville. Mr. Kunkle was formerly with Sutton's Main St. Pharmacy in Durham.

Miss Elizabeth White, of Rocky Mount, and Mr. W. A. CLARK, of West Asheville, recently announced their marriage. Mr. Clark was with H. R. Horne and Sons, of Fayetteville, for some time, but is now connected with Shieder and Brookshire, of West Asheville.

### For Sale

Mr. C. D. Bradham is offering for sale his drug store at New Bern, known as the Bradham Drug Co. He is retiring from the retail business in order to devote his entire attention to his extensive manufacturing interests. This store is one of the oldest drug stores in the State. Any one interested in purchasing the pharmacy should write direct to Mr. Bradham.

### Contest Winners

In the "Name the Hollingsworth Agency Contest", which was conducted by the Hollingsworth Candy Co., through Mr. Tom Butler on the recent New York trip, MRS. D. FRANK HAYES, of Greensboro, won the First Prize of \$25, and MISS NETTIE M. WHITE, of Elizabeth City was awarded the Second Prize of a five pound "My Hobby Box," of candy.

The idea of the contest was to name correctly one Hollingsworth agency in each of 100 towns in North Carolina. Mrs. Hayes had 89 correct answers while Miss White named 81 agencies satisfactorily. Many others made scores from 50 to 70.

### An Expression of Appreciation

The members of the Traveling Men's Auxiliary of the North Carolina Pharmaceutical Association wish to take this means of thanking Mr. TURNER F. CURRENS for the many courtesies he extended to them during the New York meeting. In particular they wish to express their appreciation for the great help he gave the auxiliary in securing the orchestra and arranging the vaudeville entertainment for the banquet at the Hotel Pennsylvania. None of the Entertainment Committee of the T. M. A. were able to be in New York before the convention and Mr. Currens was good enough to arrange all the details of the T. M. A. program. Especially do the "boys" want to thank Mr. Currens for the contribution of \$150 from the New York manufacturers for the entertainment.

(Signed) TOM BUTLER,

*Chairman Entertainment  
Committee, T. M. A.*

### Piedmont Topics

M. J. LEIMKUHLE, *Reporter*

About July 15 Mr. J. ELLIS SPARKS opened a drug store in Robersonville under the name of the Sparks Drug Co. Mr. Sparks graduated in June from the State University and passed the Board the following week. Friends of the young druggist are wishing him every success as he launches out as a proprietor.

Lynch's Pharmacy at Charlotte has been bought by Mr. J. P. STOWE, thus making six stores for Mr. Stowe in the Queen City. The latest addition will be known as the Peoples Drug Store. MR. P. D. WHITE, formerly with Walker's Drug Store in the same city, is with the new store.

MR. PAUL WEBB, JR., of Shelby, was married on June 12 to Miss Anne Estelle Clark, at Raleigh. Mr. and Mrs. Webb will make their home in Shelby, where the former is associated with his father in the drug business, the firm being known as Paul Webb and Son.

MR. J. T. B. ANDERSON, former Carolina representative for Armour and Co., Soaps and Luxor line, and a member of the T.

M. A., died in Savannah, Ga., early in June. Mr. Anderson was very popular throughout North Carolina and his many friends will regret to learn of his death, which followed the removal of his tonsils.

### Other N. C. Topics

W. F. BRADBURN

MR. ALVIS PATTERSON, formerly with the Patterson Drug Co., of Wilson, is now manager of the Hardy-Carr Drug Co., of La Grange. Mr. Patterson received the degree of Ph.G. from the State University in 1905 and is well known to the druggists of the State.

MR. J. M. HUTCHINSON, who has been manager of the Grissom Drug Co., of Greensboro, for the past month or so, is now with the Tryon Drug Co., of Charlotte. The officers of this firm are MR. J. BOYCE HUNTER, President; LOUIS M. HOLMES, Vice-President; and S. S. MCNEELY, Secretary and Treasurer. These three gentlemen recently bought the interest in the firm of the late MR. J. A. HENDERSON, and will operate the business under the present name and management.

MR. BOYCE HUNTER and family of the above firm, are spending their vacation in Hendersonville.

MR. LEE MOOSE, of Mount Pleasant, but who has been with the Pearl Drug Co., of Concord, for some time, has accepted a position with the Sterling Drug Co., of Charlotte.

### General News Items

MR. R. S. MILLS, who has been with the Sir Walter Drug Store, of Raleigh, for the past several months, moved to Danville, Va., on June 1st, and is now connected with J. C. McFall's Drug and Seed Store. His address is 108 N. Union Street.

MR. S. M. WRENN, of Garner, is with the Goldsboro Drug Co., of Goldsboro, during the summer months.

The name of the Southside Drug Co., Inc., of Wilmington, has been changed to the Castle Drug Co.

MR. J. P. F. SMITH, formerly with the Arrow Drug Store in Fayetteville, has bought the Sand Hill Drug Co., at Jackson

Springs, and taken over the active management of the pharmacy.

The JOURNAL is delighted to welcome into membership in the Association the following new members: MESSRS. D. R. DAVIS, and J. S. HALL, of Fayetteville; J. E. SPARKS, of Robersonville; M. L. SHORE, of Raleigh; W. D. ELLIS, of Greensboro; G. K. GRANTHAM, JR., of Dunn; L. A. LONG, of Mount Olive; W. A. CLARK, and C. H. CRAVEN, of West Asheville; J. A. BETTS, of Hendersonville; J. M. PINNIX, of Kernersville; and J. H. MEYERS, of Saluda.

MR. CANEY FOSTER, of the Weldon Drug Co., of Weldon, spent the month of June in the Asheville section enjoying a well-earned vacation. MR. D. J. WOMBLE acted as manager of the Weldon pharmacy while Mr. Foster was away.

We regret to learn that MR. C. M. FORDHAM, of the Fordham-McDuffie Drug Co., of Greensboro, was ill for most of the month of July. We are glad to report that he is improving and we trust that he will soon be entirely well.

The Kyser Drug Co., of Rocky Mount, has recently installed up-to-date new fixtures manufactured by the H. M. Wade Co., of Charlotte. Other improvements have also been made and the store presents a most attractive appearance.

MR. E. G. SINCLAIR, of Apex, has accepted a position with Brantley's Drug Store, of Raleigh.

Druggist W. O. ALLEN, of Hendersonville, is now Dr. Allen. He has been taking a course in medicine for the past several years and recently passed the State Medical Board.

In addition to his responsibilities as proprietor of the Saluda Pharmacy, of Saluda, MR. G. R. LITTLE is mayor of the town.

MR. E. E. MISSILDINE has bought the Tryon Pharmacy, Inc., of Tryon, from MR. RICHARD WATSON and will conduct the pharmacy under its present name. He will also continue the operation of the Missildine Pharmacy in the same town.

The JOURNAL extends heartfelt sympathy to MR. A. A. JAMES, of Winston-Salem, in the death of his mother, which occurred the latter part of June.

### Marriages

Mrs. Flora G. Tartleton announces the marriages of her daughter, Lina, to Mr. HOMER EDWARD WHITMIRE, on June 19 at Wadesboro. Mr. Whitmire received both the Ph.G. and Ph.C. degrees from the State University in 1924, and since his graduation has been connected with the research department of the Vick Chemical Co. Those attending the New York convention had the pleasure of meeting Mrs. Whitmire as she accompanied her husband to the meeting. Incidentally it was Mr. and Mrs. Whitmire's wedding trip. We are glad to see one druggist interesting his wife in convention affairs from the wedding day. We hope she will always attend our meetings!

Mrs. S. A. Rigdon announces the marriage of her daughter, Alice Rebecca, to Mr. ROBERT M. RIMMER on June 30 at Tifton, Ga. Mr. Rimmer is originally from Mebane but is now practicing his profession in Franklin where he is connected with the Franklin Pharmacy Co. Friends extend their best wishes to Mr. and Mrs. Rimmer for a long and happy wedded life.

Mr. and Mrs. E. G. Birdsong announce the marriage of their daughter, Annie Elizabeth to Mr. O. C. Johnston at the First Presbyterion Church, Raleigh, on July 14.

Miss Mayme Bryson and Mr. DEAN TAINTER, both of Marion, announce their marriage on July 15. Mr. Tainter is the proprietor of a drug store in Marion and the young couple will make their home in the mountain town. The JOURNAL is wishing for them much happiness.

### Births

Mr. and Mrs. J. S. PIERCE, of Rocky Mount, announce the birth of a daughter, Jean Graves, on June 24. Mrs. Pierce is the daughter of Mr. and Mrs. P. B. KYSER, of Rocky Mount, both registered druggists, while Mr. Pierce is connected with his father-in-law in the Kyser Drug Co. It looks to us like we might prophesy that a certain young lady in eastern North Carolina will matriculate in the School of Pharmacy of the University in about sixteen or seventeen years.

## PEACO HAIR DRESSING

2 Doz. ....	\$ 4.00
1/4 Doz. ....	Free
6 Doz. ....	12.00
1 Doz. ....	Free
12 Doz. ....	24.00
2 Doz. ....	Free

Manufactured by

THE PEABODY DRUG COMPANY

DURHAM, N. C.

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